Kalibrr

Skill Cloud

The future of matching jobs with jobseekers

Dexter Ligot-Gordon
Co-founder and COO

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Kalibrr

Kalibrr is a talent recruitment and skill management technology company.

Dexter Ligot-Gordon

- Authored San Francisco's Workforce Strategic Plan
- Consultant reshaping federal and state workforce systems in the United States
- Regent Emeritus, University of California

Labor Market

DEMAND

200,000
Job Openings

- 586,000 FTE
- 17% Job Growth
- 20% Attrition

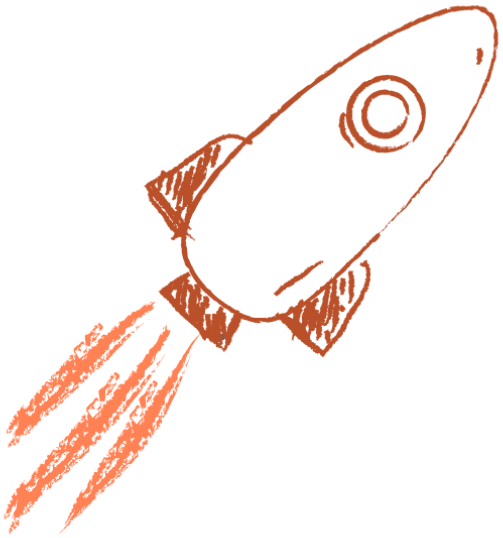
SUPPLY

60,000
College Graduates Applying

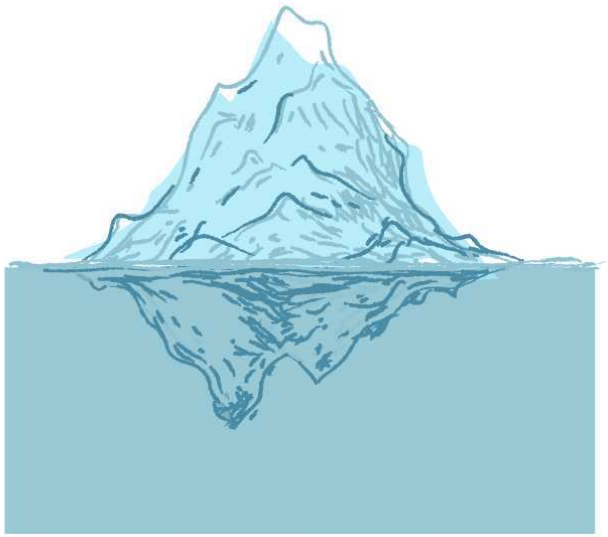
- 450,000 College Graduates
- 300,000 College Drop Outs

Labor Market

DEMAND



SUPPLY



Solutions

1. Focus on Skill Verification
2. Focus on Skill Development
3. Focus on Labor Market Inefficiencies

Skill Verification

Best Practice

"Create Industry Recognized, Portable, Stackable Credentials"

- 60,000 college graduates apply
- 300,000 drop out of college

Improvement

- Employers know what skills a jobseeker has.
- A job seeker can use credentials to demonstrate ability to work

Limitation

- Credentials focus on "lowest common denominator"
- Skills required are highly varied by employer
- Credentials are not accessible to many job seekers

Skill Development

Best Practice

Realign curricula and education standards to industry requirements.

- 7% of applicants are hired

Improvement

- Education optimized for employability

Limitation

- Skills demanded change rapidly
- Companies have varied and idiosyncratic skill requirements
- High sunk costs inhibit nimbleness

Labor Market Efficiency

Best Practice

To be determined

- 7% of applicants are hired
- 12 hr screening process

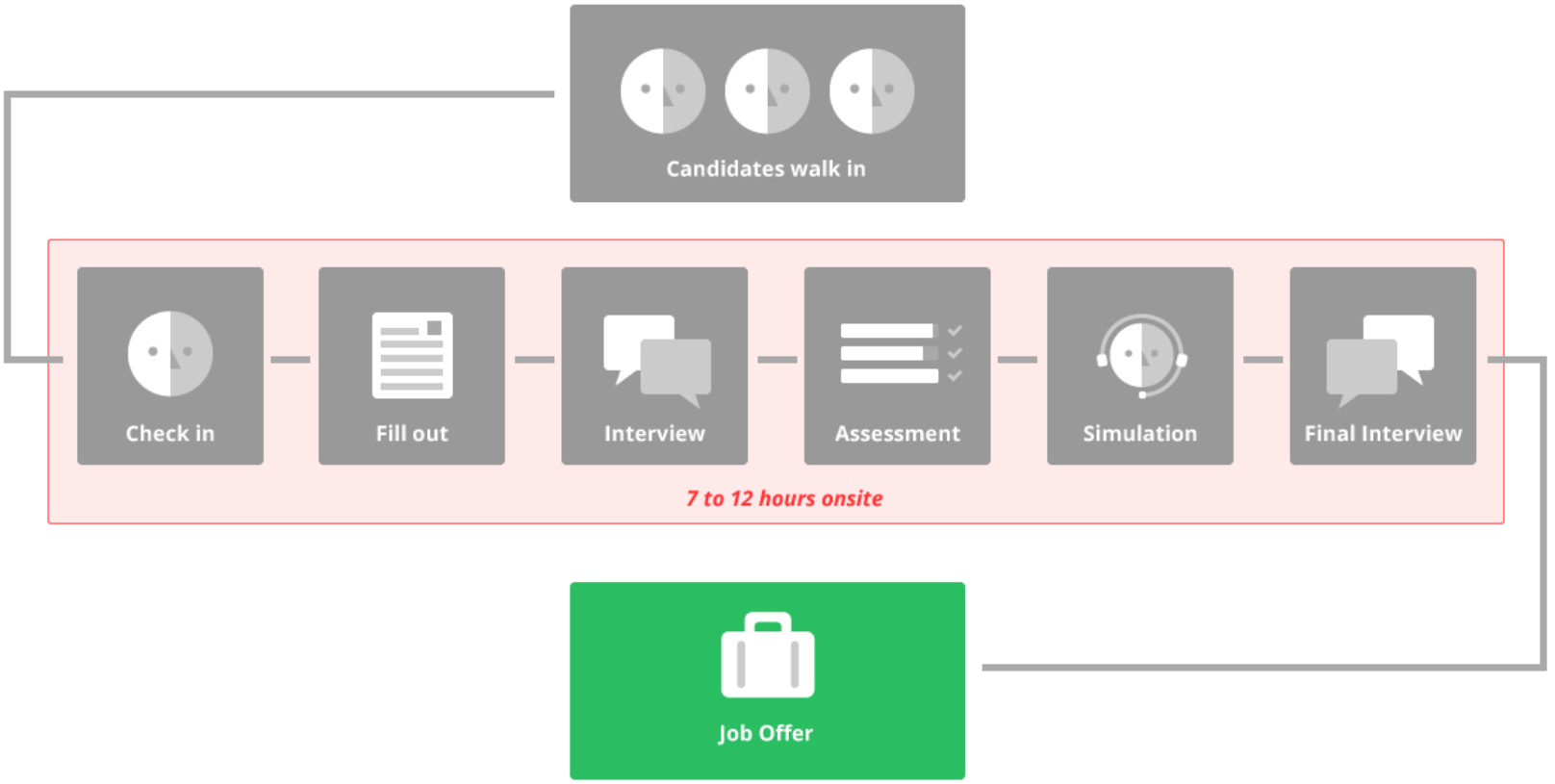
Improvement Needed

- Jobseekers and Jobs are matched and transact rapidly

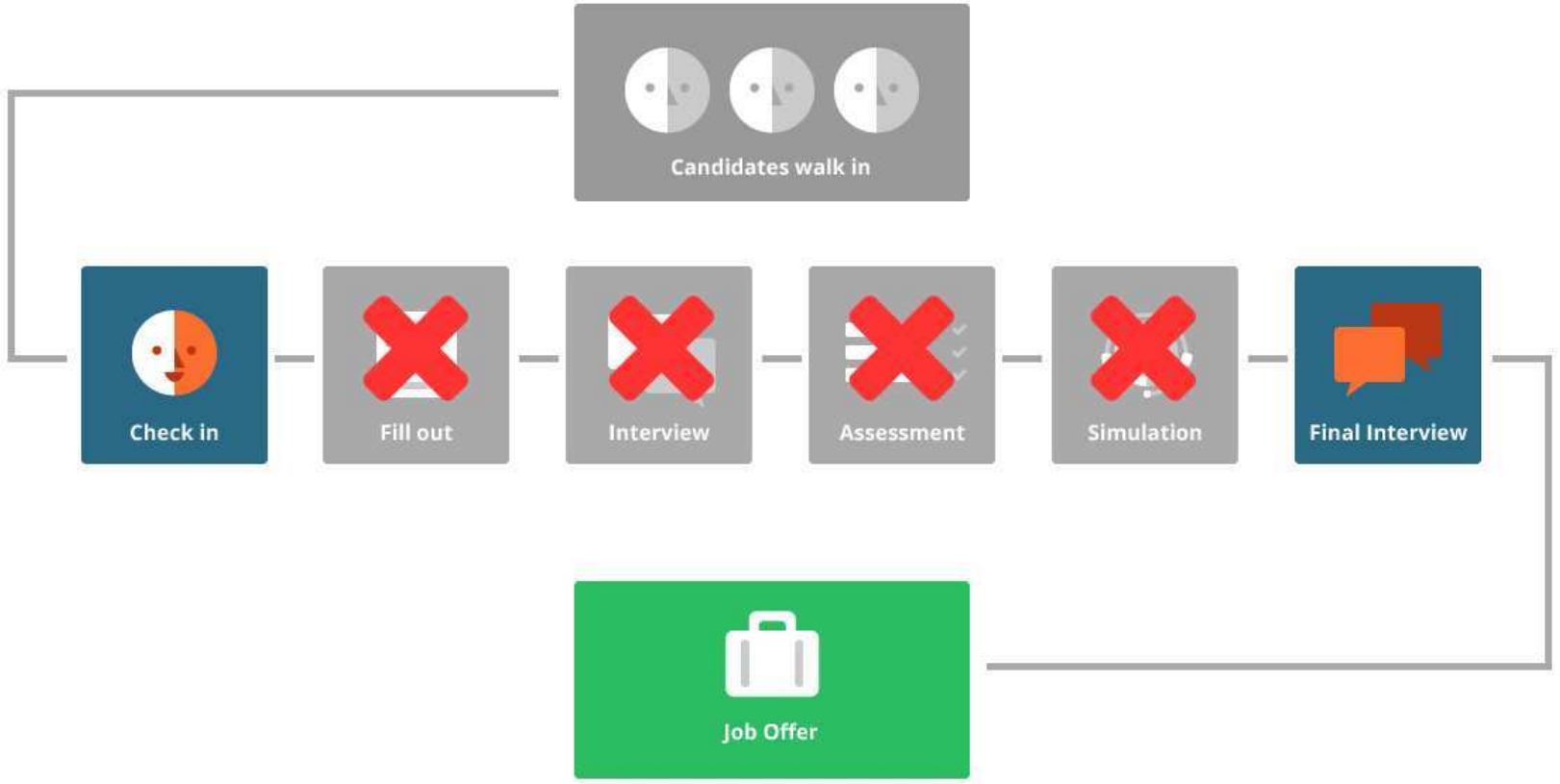
Limitation

- Difficult to manage matching when both supply and demand vary widely

Traditional recruiting

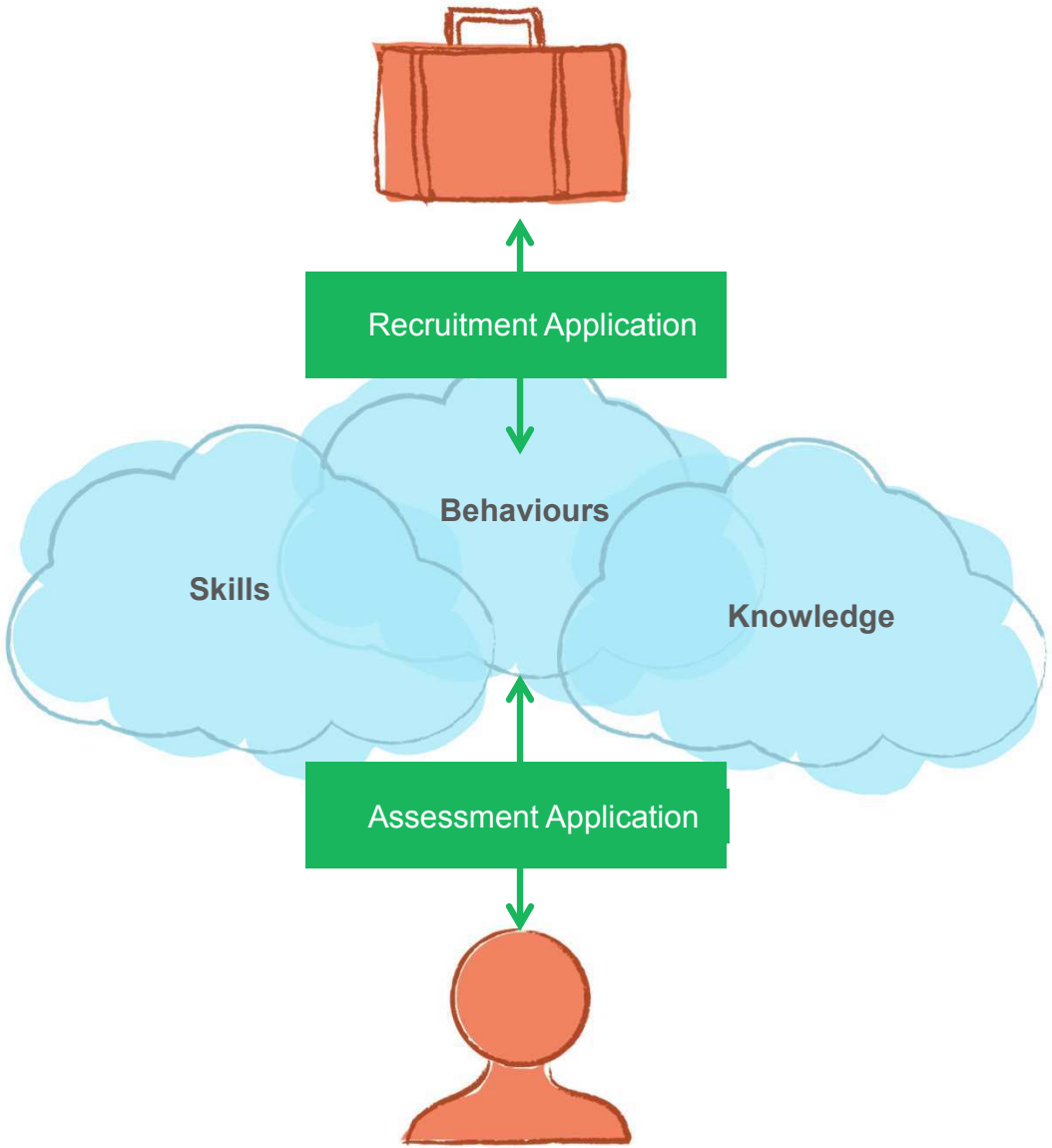


Kalibrr saves you time

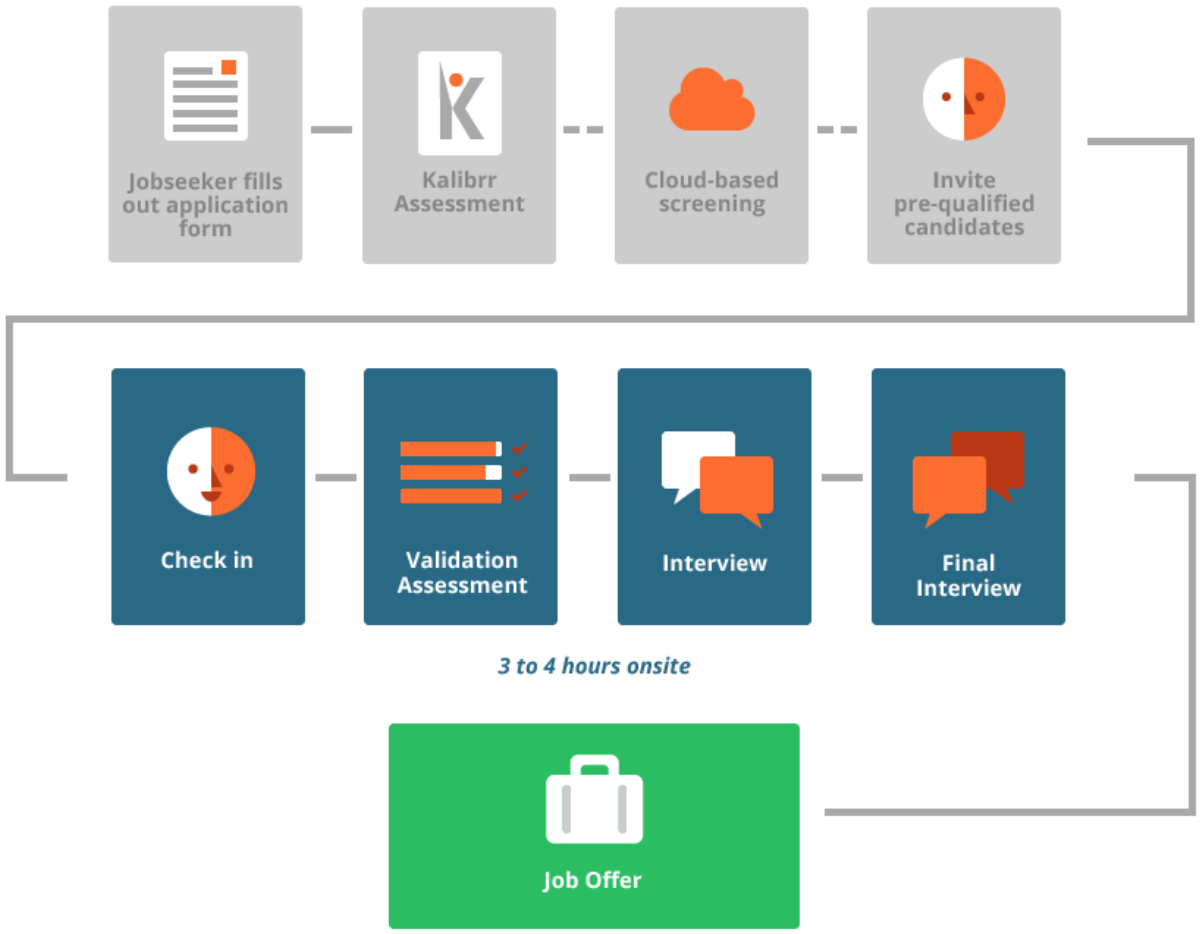


Kalibrr Solution

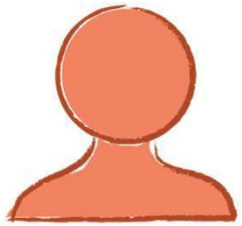
Kalibrr Solution



Kalibrr The future of recruiting with us

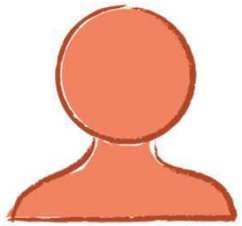


Skill Verification



Skills Verified

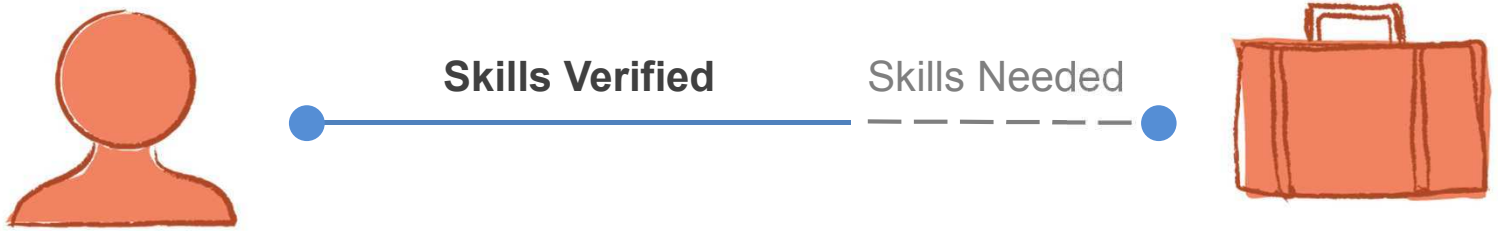
Skill Verification



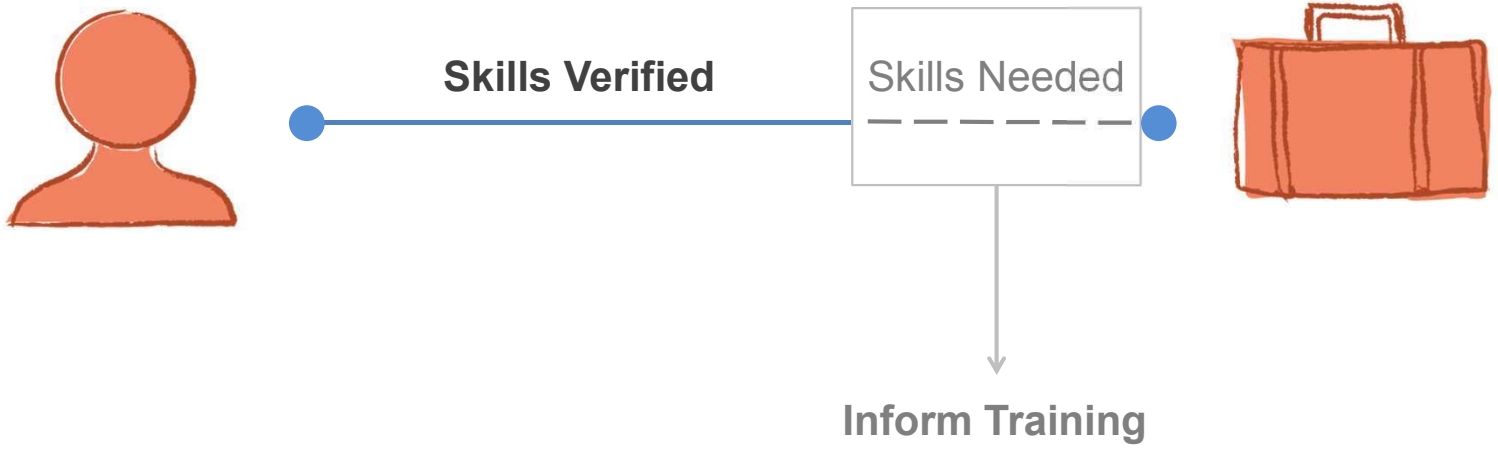
Skills Verified

✔ Hired!

Skill Development



Skill Development



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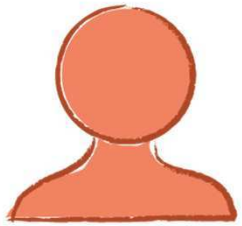
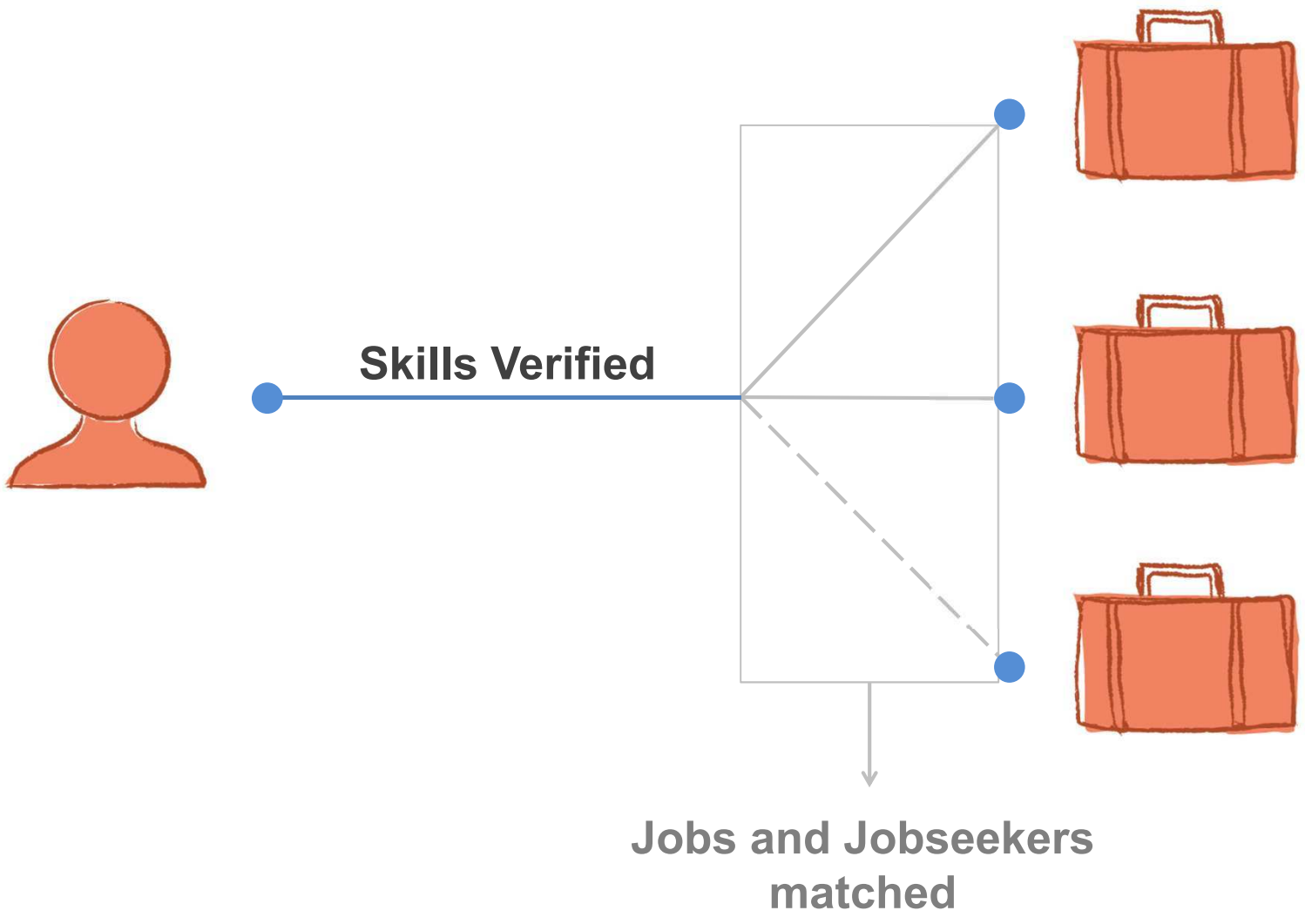
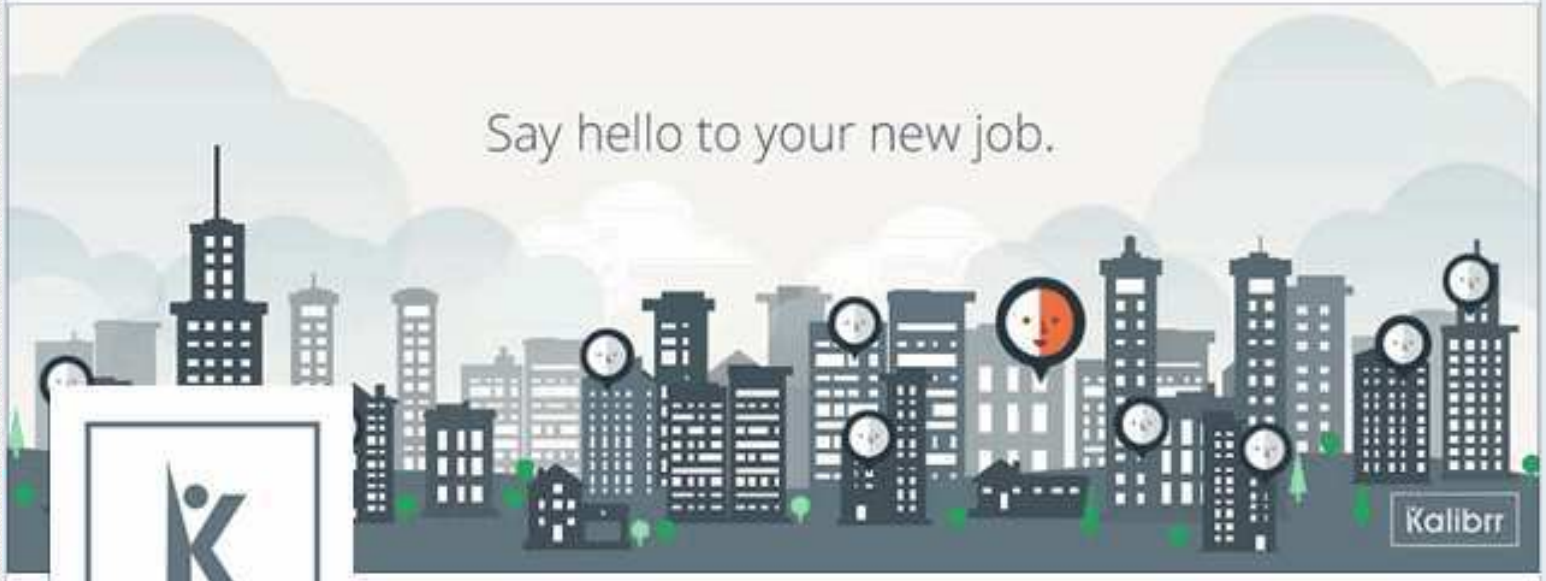


Skills Verified

Skill Verification





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December 4

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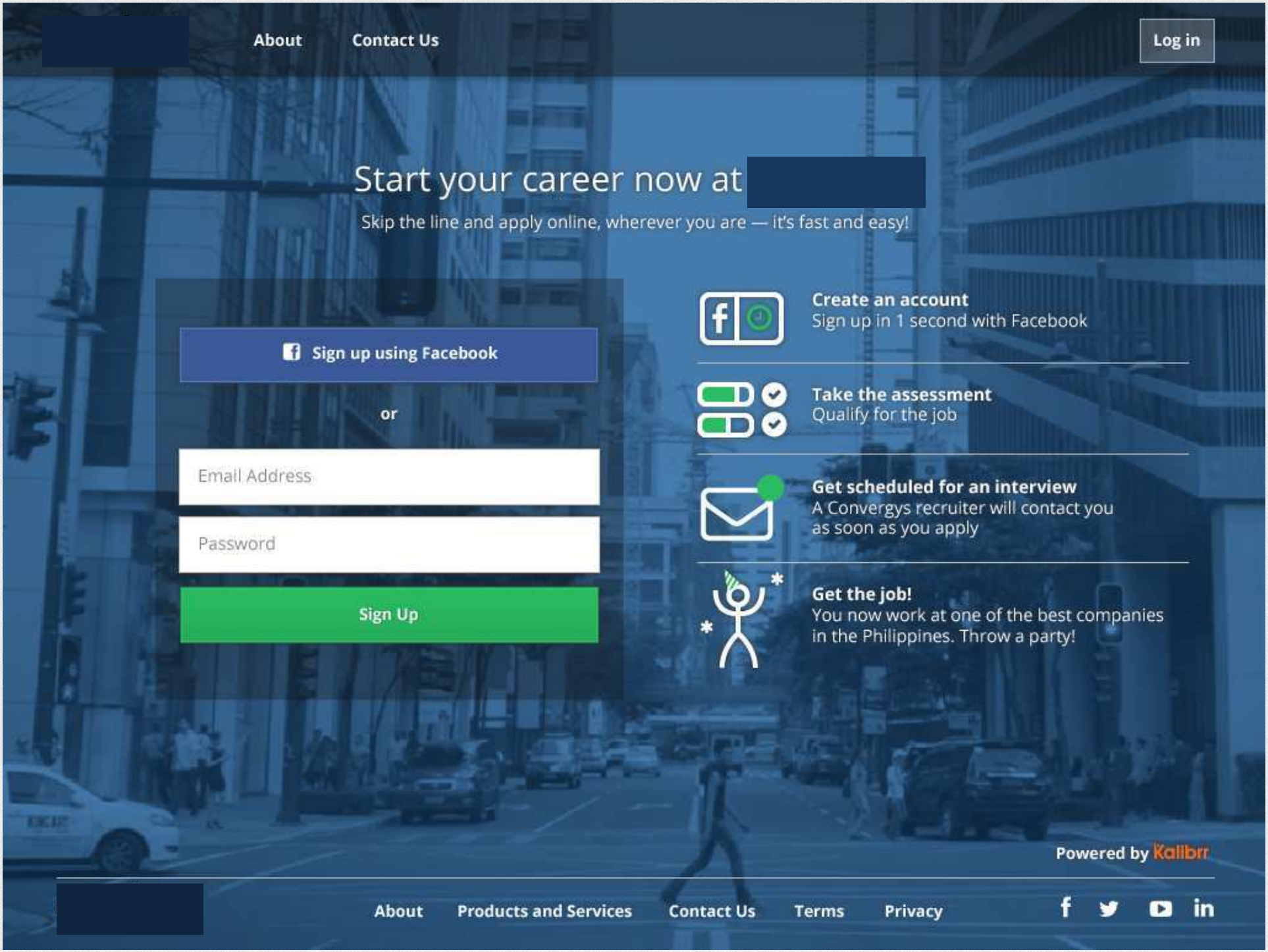
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Quickly paraphrase the issue to make sure you understand it.

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CUSTOMER INFORMATION

Name:	Carl Jhonson
Address 1:	65 Freeborn Cres.
Address 2:	
City:	Scarborough
State:	Ontario
Zip Code:	MIE 4Y3
Phone :	416-775-5657
Customer Id No:	CS-56601-101

Card Type:	VISA
Card Number:	5544-7689-5644-1121
Expiry	Oct -15

No. of recordings left: 3

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Submit

1

Kalibrr | View Candidates | 2 | Recruiter Kalibrr

Loading

Candidate List

New | Hired | Near Hire | Rejected

Hide filters

Minimum Education: Less than high school

Min. months of BPO experience: 0

Email:

Rating is at least: 0

Confirmed mobile numbers only | Qualified by CCAP standards

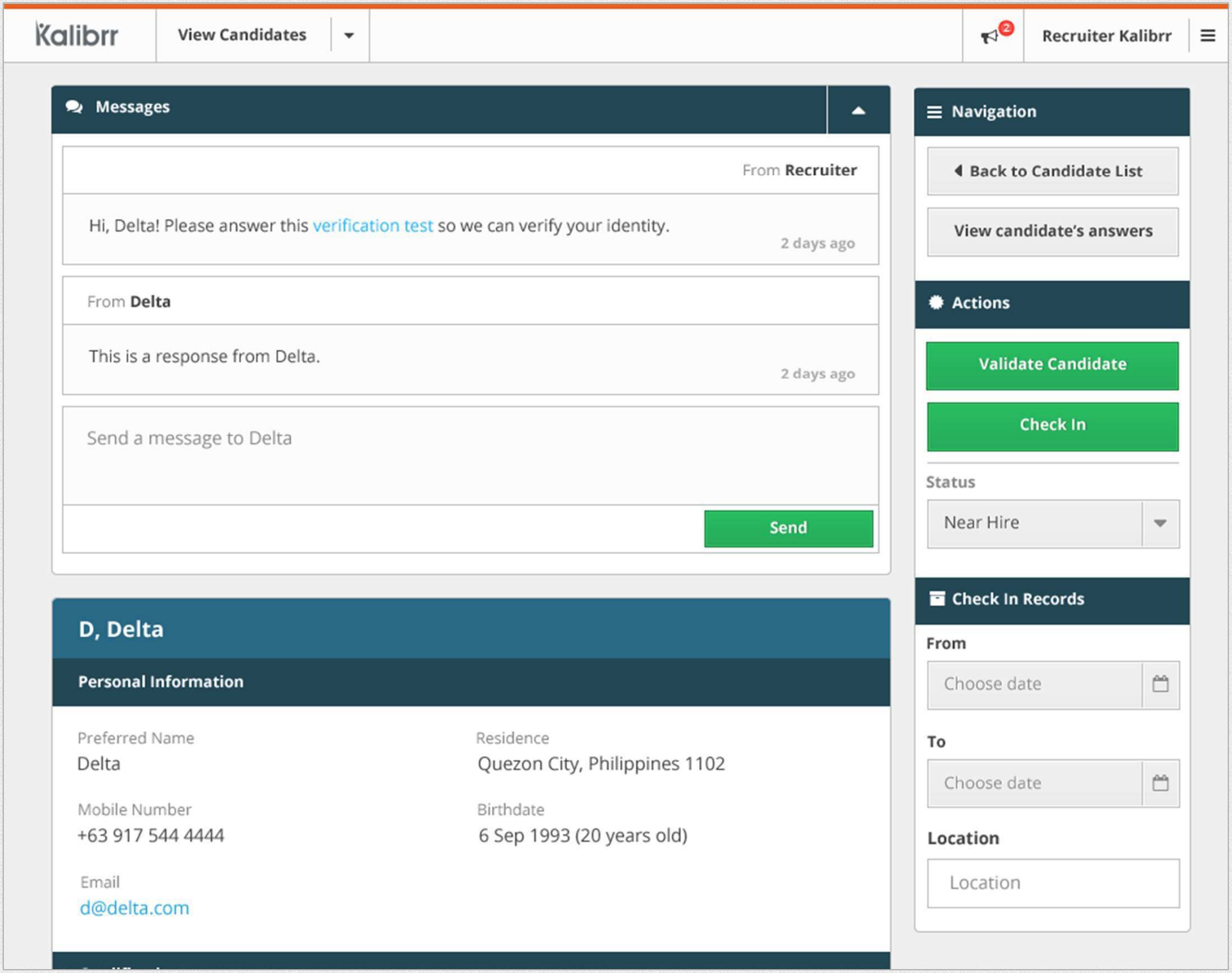
Show Columns: Last Name | First Name | Email | Mobile # | Rating | Age | Location | BPO Experience | Education

Apply filters | Clear filters

Last Name	First Name	Email	Mobile Number	Rating	Age	Location	BPO Experience	Education
Alpha	Alpha	alpha123@gmail.com	+639179999999	70.00	20	Manila	None	Graduated...
Beta	B	bbeta@gmail.com	+639170000000	80.22	19	Davao	None	Finished...
Gamma	G	gamma@yahoo.co.jp	+639174444444	95.11	22	Cebu	1 year	Graduated...
Delta	D	dddddelta@gmail.com	+639175555555	98.20	30	Tacloban	5 years	Graduated...
Epsilon	E	epsilon@gmail.com	+639171111111	50.00	19	Manila	2 months	Graduated...
Zeta	Z	zzzzzzzzzzz@yahoo.com	+639178888888	50.23	25	Davao	None	Graduated...

Total Items: 6

1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2
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Hi, Delta! Please answer this verification test so we can verify your identity.
2 days ago
From Delta
This is a response from Delta.
2 days ago
Send a message to Delta
Send
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Back to Candidate List
View candidate's answers
Actions
Validate Candidate
Check In
Status
Near Hire
Check In Records
From
Choose date
To
Choose date
Location
Location
D, Delta
Personal Information
Preferred Name
Delta
Residence
Quezon City, Philippines 1102
Mobile Number
+63 917 544 4444
Birthdate
6 Sep 1993 (20 years old)
Email
d@delta.com

Skills

Comprehension - 8.45

A1w **Tense Use** - No data

A2w **Subject-Verb Agreement** - 8.45

A3w **Preposition Use** - 8.45

A4w **Syntax** - 8.45

A5w **Article / Noun Use** - 8.45

A6w **Descriptor Use** - 8.45

A5w **Article / Noun Use** - 8.45

A6w **Descriptor Use** - 8.45

B1w **Vocabulary Use** - 8.45

D1 **Reading Comprehension** - 8.45

D2 **Following Directions** - 8.45

E1 **Recall** - 8.45

E2 **Understanding the gist** - 8.45

F1 **Writing Comprehension** - 8.45

Paul Rivera
Founder and CEO

Dexter Ligot-Gordon
Founder and COO

Danny Castonguay
Founder and CTO Emeritus

Joniel Ibasco
Hacker

Alvin Burgos
Hacker

Jeff Carter
Skills Architect

Timothy F. Trutna
Founder and Architect

Hasan Mirza
Engineering God

Tim Dumol
Chief Hacker

David Castonguay
Business Development

David Martin Gonzales
Business Operations

Danielle Ayag
Client Solutions Rockstar

Kevin Atienza
Resident Master

Payton Yao
Hacker Captain

Cassandra Wang
Front End Hacker

Kevin Velasco
Media Hustler

Kara Villaseran
Design Director

Ariane Ladao
Project Manager

Thank you!

Identify, assess and hire the best talent, *faster*.