

ADB Business Opportunities Fair 2012

Recruitment of consultants

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Specialist, COSO

Regional Multi-lateral Development Bank with HQ in Manila, Philippines



ADB in 2011

In 2011, Asian Development Bank's (ADB) operations totaled \$21.72 billion, \$14.02 billion financed by ADB and Special Funds and \$7.69 billion by cofinancing partners.

The total \$14.02 billion consists of (i) \$12.61 billion loans, (ii) \$239.0 million in equity investments, (iii) \$614 million in grants, (iv) \$417 million in guarantees, and (v) \$148 million in technical assistance (TA).

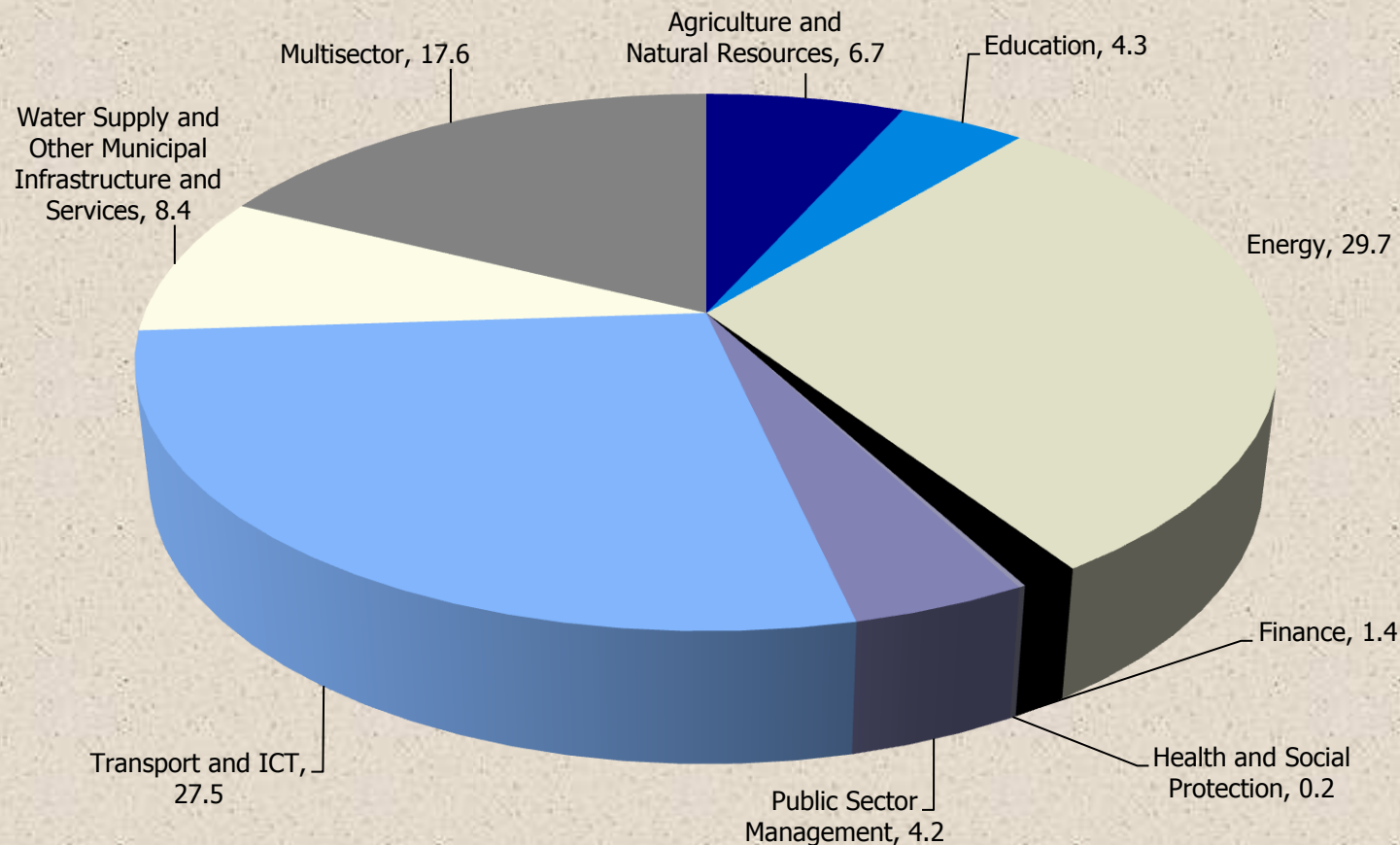
Of the \$7.70 billion cofinancing generated in 2011, 97% (\$7.48 billion) went to project cofinancing and 3% (\$211 million) went to technical assistance projects.



ADB Activities

Lending - Sector distribution

\$12.61 billion total lending in 2011
(Excluding cofinancing)



Top five recipients ranking

Including cofinancing

1. Viet Nam (\$3.60 billion)
2. India (\$3.13 billion)
3. Pakistan (\$2.89 billion)
4. Bangladesh (\$2.29 billion)
5. People's Republic of China (\$1.59 billion)

Excluding cofinancing

1. India (\$3.05 billion),
2. People's Republic of China (\$1.49 billion)
3. Viet Nam (\$1.40 billion)
4. Pakistan (\$1.33 billion)
5. Uzbekistan (\$1.18 billion).

Where most opportunities are?

- 1. Infrastructure**
- 2. Environment**
- 3. Regional Cooperation and Integration**
- 4. Finance Sector Development**
- 5. Education**



Limited opportunities for consultants

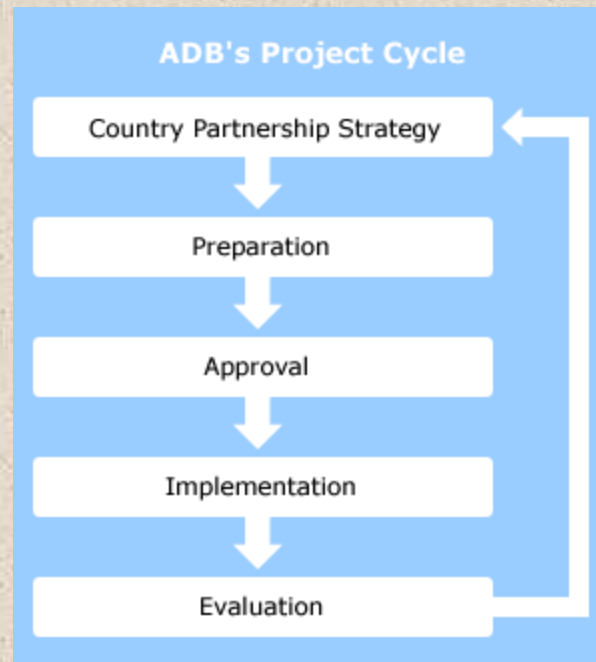
Health

Agriculture

Disaster and Emergency
Assistance



ADB Project Cycle and Business Opportunities



Business Opportunities

Consultants

Technical
Assistance*

Staff Consulting*

Grants**

Loans**

Suppliers and
Contractors

Grants**

Loans**

Institutional
Procurement*

* Procured by ADB (exception – delegated TA)

** Procured by the Borrower



How big is ADB funded consulting market?

ADB is one of the major clients for development consultancy in the world. In fact, ADB is uniquely positioned among other MDBs as one of only 2 MDBs (other being EBRD in London) who engage consultants not just for the purpose of supplementing its own staff resources, but also serving clients requirements (Technical Assistance and Grant projects).

In 2009-2011, ADB issued 9121 consulting contracts with total value of \$ 632, 219, 971.

ADB also has fiduciary oversight responsibility of consulting engagements by the borrowers and recipients of ADB grants. In 2009-2011, the borrowers signed 1894 consulting contracts for the total value of \$ 701, 984, 076



How big is ADB funded consulting market?

In **2011**, ADB funded TA and Loan consulting contracts from its operational budget in the amount of **US\$ 425,321,377** (2,692 contracts), broken down in **US\$210,464,609** for **Loans (569 contracts)** and **US\$214,856,768** for **TA's** (2123 contracts).

The range of contract values for contracts issued to consulting Firms is quite wide, with the lowest value at **\$ 4,000** and the highest value at **\$22,400,625** . For Individual contracts the range varied from **\$300** to **\$504,000**.

Procurement Ranking Consulting Services (Loans)

As of 31 December 2011

Rank	2009	2010	2011
1st	IND	IND	IND
2nd	PAK	INO	KOR
3rd	INO	AUS	INO
4th	SPA	VIE	PAK
5th	NZL	BAN	SWI

*based on Nationality of Bidder

** ADB has 67 member countries



Procurement Ranking Consulting Services (EA Administered Grants)

As of 31 December 2011

Rank	2009	2010	2011
1st	UZB	AFG	USA
2nd	KOR	PRC	PRC
3rd	FRA	NZL	NEP
4th	NEP	NEP	VIE
5th	PAK	AUS	KOR

*based on Nationality of Bidder

** ADB has 67 member countries

Procurement Ranking Consulting Services (ADB Administered Grants)

As of 31 December 2011

Rank	2009	2010	2011
1st	AUS	CAM	AUS
2nd	USA	IND	GER
3rd	UKG	NEP	IND
4th	TAJ	USA	PHI
5th	INO	NZL	NZL

*based on Nationality of Bidder

** ADB has 67 member countries



Procurement Ranking Consulting Services (TAs)

As of 31 December 2011

Rank	2009	2010	2011
1 st	AUS	USA	USA
2 nd	UKG	AUS	AUS
3 rd	IND	IND	NZL
4 th	USA	UKG	UKG
5 th	PHI	PHI	IND

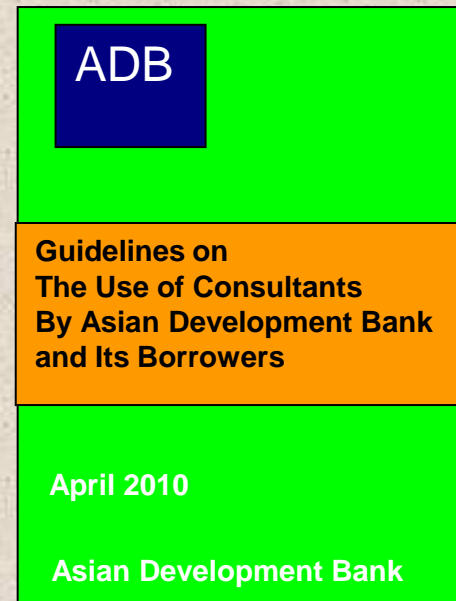
*based on Nationality of Bidder

** ADB has 67 member countries

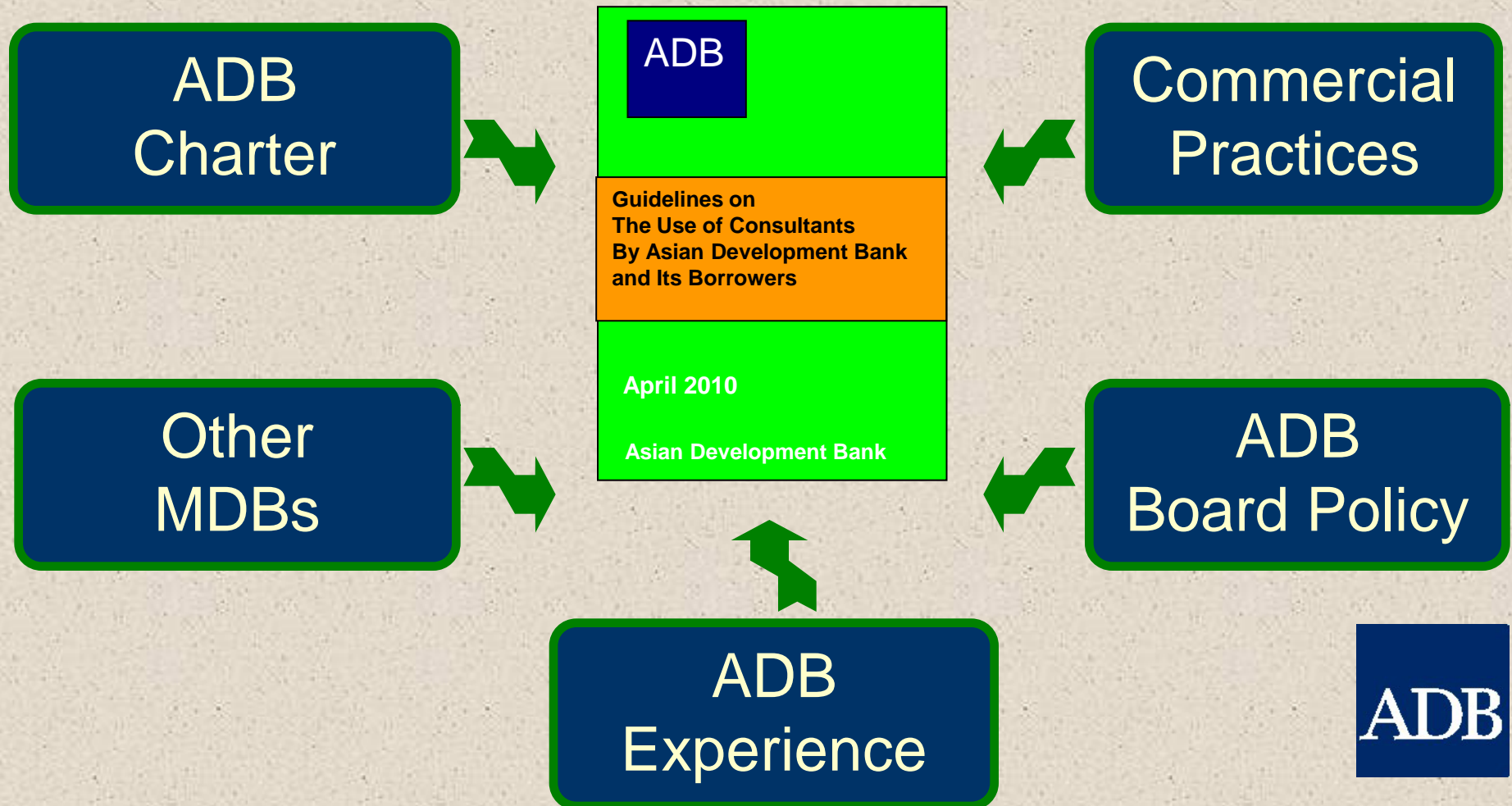
Guidelines on the Use of Consultants by ADB and its Borrowers (2010)

Policies and procedures for selecting, contracting and monitoring consultants.

Applicable to both ADB and Borrower-administered contracts



Guidelines on the Use of Consultants by ADB and Its Borrowers - Sources



Coverage of the Guidelines

Procurement Guidelines

Procedures apply to all contracts for goods and works financed in whole or in part by ADB.

Consulting Guidelines

Consulting services to which these Guidelines apply are generally of an intellectual and advisory nature covering a wide range of sectors, both public and private, and a wide range of services at all stages of the project cycle. These guidelines do not normally apply to other types of services in which the physical aspects of the activity predominates (e.g. construction of works).

General Considerations

1. need for high-quality service
2. Need for economy and efficiency
3. Need to give all qualified consultants an opportunity to compete in providing the services financed by ADB
4. ADB's interest in encouraging the development and use of national consultants from developing member countries (DMCs)
5. Need for transparency in the selection process
6. Need for increasing focus on anticorruption and observance of ethics

Governance

Conflict of Interest is any situation in which a party has interests that could improperly influence that party's performance of official duties or responsibilities, contractual obligations, or compliance with applicable laws and regulations

- Conflict between consulting and procurement activities
- Conflict among consulting assignments
- 'Family' relationship between the consultant and the borrower
- Government officials – a special case

Unfair Competitive Advantage

- Equal access to information
- Upstream (PPTA) and downstream (Loan Projects) issues

Fraud and Corruption

Penalties (Misprocurement and Sanctioning)

Consulting Trends

Use of e-Procurement by ADB (CMS)
and its Borrowers

Gradual increase of national inputs.

Gradual decrease of international
inputs.

Inter-disciplinary assignments

PPP/ PSP/ Non-sovereign lending



Networking Opportunities

ADB set-up network to facilitate collaboration between consultants looking for business partners to pursue ADB-funded opportunities. Consultants/consulting entities will need to have LinkedIn profile to be able to use the facility

ADB Consultants Network:

<http://www.linkedin.com/e/qfo72y-gkf0zuh8-6r/vgh/3796524/>



Guidelines on the Use of Consultants

Selection Methods and Determination of Consultants' source (International or National)

Selection Methods (Firms)

Selection Method	Technical Proposal Evaluation	Financial Proposal	Selection procedure
LCS – Least Cost Selection	>= 750 out of 1000	Lowest priced	Firm with lowest priced responsive proposal wins
QCBS – Quality and Cost based selection	>= 750 out of 1000	Competitive (Quality-cost ratio 70:30; 80:20; 90:10)	Firm representing the best combination of quality and price wins
FBS – Fixed Budget Selection	>= 750 out of 1000 And Highest Technical Score	<= budget	Firm with the best technical proposal and the financial proposal within the budget wins
QBS – Quality Based Selection	>= 750 out of 1000 And Highest Technical Score	Supporting documents to prove financial position of the firm, remuneration of experts, social and overhead charges	Negotiations are conducted with the firm that presented the best technical proposal
CQS – Consultants' Qualification Selection	Amplified Expression of Interest (EOI) Structured EOI submission >= 750 out of 1000		Negotiations are conducted with the firm that presented the best expression of interest
SSS – Single Source Selection	>= 750 out of 1000	Supporting documents to prove financial position of the firm, remuneration of experts, social and overhead charges	Negotiations are conducted with the firm that is selected without benefit of competition

Factors Affecting Choice of Selection Method

ADB's recruitment principles emphasize competition

- Technical complexity of the assignment
- Size and value of the assignment
- Assessment of national consulting industry
- Budget constraints/transaction costs
- Urgency / response to emergency situations/ natural disasters

Guidelines on the Use of Consultants

Commercial Practices.

2.33. In the case of loans on-lent by a financial intermediary to private sector enterprises or autonomous commercial enterprises in the public sector, the sub-borrower may follow well-established private sector or commercial practices that have been determined by ADB to be acceptable to it. Consideration shall also be given to the use of competitive procedure outlined earlier, particularly for large assignments.

Guidelines on the Use of Consultants

Contracting Arrangements

Contract Types

"Old" contracting arrangements

Time based contract

Lump sum contract

New additions

Indefinite delivery contract (Price Agreement)

Retainer and/ or Contingency (Success) Fee
Contract

Performance based contracts/hybrid

Other important issues

Disclosure of Information/ Debriefing procedure

Dealing with Complaints

Dealing with allegations of corruption
(Report to OAI)

Summary of Recruitment Cycle

Consulting Services Recruitment Notice (CSRN)

ADB/EA prepares Short-list

ADB/EA issues Request for Proposal (RFP)

ADB/EA evaluates Technical Proposal

Public opening of Financial Proposal

ADB/EA does overall ranking

ADB/EA conducts negotiations and signs contract



Shortlist and preparation of proposal

Not every qualified and eligible consultant that expressed interest in the project will be included in the shortlist. Shortlist is generally consist of 6 firms.

If consulting assignment is defined as national, only nationals of the country can undertake the assignment. However, international firms can be shortlisted for the assignment (to provide national experts).

Basic Strategies/Market Intelligence

Register in ADB Consultant Management System (CMS)

Study the ADB Country Partnership Strategy

Visit ADB (HQ and RM)

Review procurement plans [**Loan consultants**]

Consulting Services Recruitment Notice (CSRN)

Report and Recommendations of the President (RRP)

Express interest to ADB and/or the EA



Consultant Management System

Is an integrated system for registration and maintaining profiles of both consulting entities and individuals. **DACON (for consulting entities registration) and DICON (for individual consultant registration).** is no longer being used by ADB.

Allows consultants to register online via the Internet. **The registration need to be updated at least once per year to avoid deactivation.**

Embedded Validations within the system evaluate the correctness of the data and the eligibility of the registrant for ADB-financed projects.

Consultant Management System (CMS) registration of consultant or consulting entity is necessary to express interest online. There are 2 types of CMS registration – i) simplified (shall not take more than 15 minutes to complete; ii) full (depends on the qualifications) . Full registration is required prior to issuance of contract. **Full registration (project information) is necessary for new CSRN, otherwise EOIs through new CSRN would not be accepted.**



CMS - Simplified and Full Registration

Simplified Registration Allows consultants to register quickly. Information required in the simplified registration process would be the **Basic Information** and **Attachments and Certification** for both individuals and firms

Tip: Registration must be completed within 30 minutes to avoid time-outs. Consultant information must be ready prior to registration.

Full Registration ADB encourages consultants to complete the full registration to increase chances of being selected as the selection process of consultants starts with a search based on the consultants' experience and other related information. Allows consultants to provide additional information about their consultancy experience.

Information required in the **full registration of individual consultants** would include **Work Experience, Credentials** and **Additional Information**

Consulting firm full registration would require **Business Details, Employees of the Organization** and **Key Experts**

Note: It is mandatory for consultants to be registered in CMS prior to expressing interest in ADB-financed TA projects and staff consulting assignments. During negotiations, consulting firms must have their team members register in CMS before contract award.

CMS features

Consultant Management System (CMS) provides facility for online registration, recruitment and management of qualified and eligible consultants for ADB-administered projects.

Through CMS, consultants can:

- register and keep their profiles updated;

- receive weekly email notifications on new consulting opportunities;

- receive and respond to Requests for Proposals (RFPs) for firms' engagements;

- receive and respond to Non-Committal Inquiries (NCI) for individual consultants' engagements;

- create and submit proposals online;

- negotiate and finalize contracts; and

- submit feedback on completed projects.



Consulting Services Recruitment Notice (CSRN)

- The Consulting Services Recruitment Notice (CSRN) provides detailed information on the consulting services required for ADB financed or administered technical assistance, loans and grants and provides the ability to collect expressions of interest (EOI).
- Starting from 26 January 2009, the system also allows advertisements of Staff Consulting Assignments, Indefinite Delivery Contracts and Special Assignments.
- Starting 1st week of September 2010, use webmailing facility to inform consultants on currently advertised opportunities.
- Since December 2011, CSRN is being gradually integrated to CMS



Expressions of Interest (EOIs)

For projects and assignments administered by ADB, EOIs are expected to be presented online through CSRN (Consulting Services Recruitment Notice)

If for any reason, you are unable to use the e-facility, send the EOI to project officer stated in the CSRN. Standard template for EOI shall be followed. You may also attach EOI to your Consultant Management System registration page and cross-reference your submission

For EA administered assignments, submit EOI online (if option is available) and also send the copy of the EOI to EA contact person stated in the notice.

CMS e-Sourcing. Key features

E-sourcing facility – electronic submission of technical and financial proposal

Not a “drop-box” facility, e.g. requires sustainable internet connection and filling up templated forms.

Checks technical proposal vis-à-vis data sheet

Checks financial proposal submission vis-à-vis data sheet and technical proposal. Picks up inconsistencies, that result in “error” or “warning” messages.

The conflict will need to be resolved prior to submission of the proposal. Internally inconsistent proposals can’t be submitted.

Proposal can be returned to “draft status” from “submitted” before deadline.

Key lesson: Be prepared; aim to submit proposal several days prior, communicate with ADB if there are technical difficulties



CMS eSourcing – Key procedural changes

QBS submissions require financial proposal at the same time as technical. Financial proposal remain encrypted. Only first ranked consulting entity will need to present substantiation of rates. If you did not prepare financial proposal, you will not be able to submit proposal at all.

All members of association/ JV shall be registered in CMS prior to submission

All proposed personnel shall be registered in CMS prior to contract award.

Copy of government issued IDs is required to establish identity of the individual consultant, his/ her willingness to participate in the tender and eligibility.

How to access CMS?

<http://www.adb.org/Consulting/cms.asp>

Log-in to <http://www.adb.org/>

Click on the Opportunities tab

<http://www.adb.org/Opportunities/>

Click on the Business Opportunities

<http://www.adb.org/Business/Opportunities/default.asp>

Click on Consulting Services

<http://www.adb.org/Consulting/default.asp>

Click on Consultant Management System (CMS)

<http://www.adb.org/Consulting/cms.asp>

Choose Appropriate Portal (e.g. consulting entity registration or individual consultant registration or consultant portal)



ADB Business Opportunities — Where to Find?

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http://www.adb.org/

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- Policies and Strategies
- Partners
- Annual Meetings
- FAQs
- Independent Evaluation

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- Public Sector (Sovereign) Financing
- Private Sector (Nonsovereign) Financing
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- Asian Development Fund
- Investor Information

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- Business Opportunities
- Consulting Services
- ADB-Japan Scholarship Program

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- Accountability Mechanism
- Accountability Mechanism Review
- ADB and Civil Society
- Anticorruption and Integrity
- Development Effectiveness and Results
- Disclosure
- Knowledge Management
- Safeguards

lists | Private Sector Project Investors

http://www.adb.org/about

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http://www.adb.org/site/business-opportunities/main







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Business Opportunities 

Business Opportunities

NAVIGATION

- Main
- Operational Procurement
- Institutional Procurement
- Contacts



Guidelines on the Use of Consultants by Asian Development Bank and Its Borrowers

This publication defines the policies and procedures of the Asian Development Bank (ADB) for selecting, contracting, and monitoring consultants required for loan and technical assistance projects financed in whole or in part by loans from ADB, grants by ADB, or funds administered by ADB. [READ MORE >](#)

Done

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Business Opportunities – Quick Links

The screenshot shows the Asian Development Bank (ADB) Business Opportunities website as it appeared in 2012, viewed through Microsoft Internet Explorer. The browser's address bar shows the URL <http://www.adb.org/site/business-opportunities/main>. The page features a blue header with the title "Business Opportunities | Asian Development Bank - Microsoft Internet Explorer provided by Asian Development Bank". Below the header is a navigation bar with links to "File", "Edit", "View", "Favorites", "Tools", and "Help". A search bar with the Google logo is also present. The main content area is divided into several sections: "Consulting Services", "Goods, Works, and Related Services", and "Supplier Management System". Each section provides a brief description of the services and a link to "MORE". Below these sections are three columns of "QUICK LINKS", "ONLINE TRAINING", and "RELATED SITES". The "QUICK LINKS" column includes links to "Proposed Projects", "Approved Projects", "Advance Action", "Procurement Plans", "ADB Consultants' Network (LinkedIn)", and "ADB Suppliers' Network (LinkedIn)". The "ONLINE TRAINING" column includes links to "Business Opportunities E-Learning Tool", "Responding to RFPs and Preparing & Submitting Proposals for Firms in CMS", "Responding to Non-Committal Inquiries for Individual Consultants in CMS", and "Anticorruption and Integrity". The "RELATED SITES" column includes links to "Cofinancing" and "ADB Member Countries". The footer of the page contains the copyright notice "Copyright © 2012 Asian Development Bank. | Terms of Use" and a "Return to top" link. The Windows taskbar at the bottom shows the Start button, several open applications, and the system clock indicating 2:02 PM on 10/10/2012.

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http://www.adb.org/site/business-opportunities/main

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Consulting Services
ADB engages individual consultants and consulting entities to provide expert advice such as in contract preparation and project supervision, and to help the ADB to prepare studies, appraisals, and reports. [MORE >](#)

Goods, Works, and Related Services
ADB extends loans and provides technical assistance to its developing member countries (DMCs) for a broad range of development projects and programs involving the procurement of goods, works and services. [MORE >](#)

ADB procures quality goods and/or services for its own institutional requirements. [MORE >](#)

Supplier Management System

Consulting Services Recruitment Notices (CSRN)
Consultant Management System (CMS)

Procurement Notices

QUICK LINKS

- Proposed Projects
- [Approved Projects](#)
- Advance Action
- Procurement Plans
- ADB Consultants' Network (LinkedIn)
- ADB Suppliers' Network (LinkedIn)

ONLINE TRAINING

- Business Opportunities E-Learning Tool
- Responding to RFPs and Preparing & Submitting Proposals for Firms in CMS
- Responding to Non-Committal Inquiries for Individual Consultants in CMS

RELATED SITES

- Anticorruption and Integrity
- Cofinancing
- ADB Member Countries

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Information on ADB Projects

— Proposed Projects

Proposed Projects - Business Opportunities - ADB.org - Microsoft Internet Explorer provided by Asian Development Bank

http://www2.adb.org/Business/Opportunities/prprojcs.asp

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Proposed Projects - Business Opportunities - ADB.org

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Business Opportunities Proposed Projects

Business Opportunities

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Proposed Projects

Projects under consideration by ADB for possible financing in its developing member countries.

NOTE: ADB publishes Consulting Services Recruitment Notices (CSRN) for approved projects and proposed projects. Consultants may submit Expression of Interest (EOI) online for any project for which a CSRN has been posted. Select CSRN from the list and click on the EOI button found within the notice. Provide in the EOI form project specific information, and click the "Submit" button.

Project	Country	Type	CSRN	Date of First Listing
45403-01-2: Strengthening Economic Policy and Planning: Implementation of the National Development Plan 2012-2015	Marshall Islands	TA		15 Mar 2012
41160-02-2: Regional Power Generation and Transmission Project (formerly Energy Efficiency Improvement II)	Bangladesh	TA		9 Mar 2012
41426-01-3: Melaka Pekan Baku Transmission Line	Regional	Loan		6 Mar 2012

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Information on Projects – Approved Projects

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http://www2.adb.org/Business/Opportunities/approved.asp

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Business Opportunities Approved Projects

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Approved Projects

Projects approved by ADB for financing in its developing member countries.

NOTE: ADB publishes Consulting Services Recruitment Notices (CSRN) for approved projects and proposed projects. Consultants may submit Expression of Interest (EOI) online for any project for which a CSRN has been posted. Select CSRN from the list and click on the EOI button found within the notice. Provide in the EOI form project specific information, and click the "Submit" button.

Project	Country	Approval Number	CSRN	Date Approved
39658-03-2: Institutional Strengthening for Economic Management (Supplementary)	Maldives	TA-7424		21 Dec 2011
45925-01-2: Asia Life Sciences Fund	Regional	TA-8026		20 Dec 2011
45928-01-2: SUPPORT CAPACITY BUILDING OF LOCAL ISSUING BANKS AND TRADE FINANCE MARKET DEVELOPMENT	Regional	TA-8030		16 Dec 2011

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Consulting Opportunities – “old” CSRN

Consulting Services Recruitment Notice - Microsoft Internet Explorer provided by Asian Development Bank

http://csrn.adb.org/csrn/home.htm;jsessionid=3150E178391051E3FA5F98F560FC9D7A?page=mainPage

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Contact the OIST Help Desk : +63 2 632-5555
Email : helpdesk@adb.org

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IMPORTANT NOTICE :

The Consulting Services Recruitment Notice (CSRN) provides detailed information on consulting services required for ADB-financed or administered projects. It includes terms of reference and is posted on ADB's website for periods of at least 7 days (individual consultants), 15 days (firms under ADB-administered projects), and 1 month (firms under EA-administered projects), to give consultants sufficient time to prepare expressions of interest (EOIs) that specifically address project requirements.

The CSRN is currently in the process of integrating its role of advertising consulting opportunities into the [Consultant Management System \(CMS\)](#). This means advertisements are posted in two separate systems. We advise you to visit both sites to see opportunities for all ADB-funded projects. CSRN will remain online until the transition is complete.

To see advertisements posted in CMS-CSRN, go to <http://cms-csrn.adb.org>.

Consulting Services Recruitment Notices

The Consulting Services Recruitment Notice (CSRN) provides detailed information on the consulting services required for ADB financed or administered projects. The CSRN includes the consultant's terms of reference and is posted on ADB's web site for at least one month (for consulting entity) or seven days (for individual consultants) before shortlisting. It enables consultants to prepare expressions of interest that are more specific and focused on the project.

Browse by:

Country	Sector	Type of Consultant & budget Amt(USD)
AFGHANISTAN	Agriculture and Natural Resources	Individual Consultant
CAMBODIA	Education	

Consulting Services Recruitment Notice

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Consulting Opportunities – “new” CSRN

CSRN Home Page - Microsoft Internet Explorer provided by Asian Development Bank

https://luxdmz06.adb.org/OA_HTML/OA.jsp?OAFunc=XXCRS_CS RN_HOME_PAGE

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ADB Consultant Management System
Consulting Services Recruitment Notice (CSRN)

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TIP The Consulting Services Recruitment Notice (CSRN) provides detailed information on consulting services required for ADB-financed or administered projects. It includes terms of reference and is posted on ADB's website for periods of at least 7 days (individual consultants), 15 days (firms under ADB-administered projects), and 1 month (firms under EA-administered projects), to give consultants sufficient time to prepare expressions of interest (EOIs) that specifically address project requirements.

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By Country	By Sector	By Consultant Source	By Budget Amount
Select All Select None	Select All Select None	Select All Select None	Select All Select None
<input checked="" type="checkbox"/> Afghanistan (1)	<input checked="" type="checkbox"/> Agriculture and Natural Resources (30)	<input checked="" type="checkbox"/> International (28)	<input checked="" type="checkbox"/> Less than \$100,000 (42)
<input checked="" type="checkbox"/> Armenia (1)	<input checked="" type="checkbox"/> Education (3)	<input checked="" type="checkbox"/> National (53)	<input checked="" type="checkbox"/> \$100,000 to \$199,999 (6)
<input checked="" type="checkbox"/> Bangladesh (11)	<input checked="" type="checkbox"/> Energy (2)	By Consultant Type	<input checked="" type="checkbox"/> \$200,000 to \$299,999 (2)
<input checked="" type="checkbox"/> Bhutan (1)	<input checked="" type="checkbox"/> Finance (0)	Select All Select None	<input checked="" type="checkbox"/> \$300,000 to \$399,999 (3)
<input checked="" type="checkbox"/> Cambodia (1)	<input checked="" type="checkbox"/> Health and Social Protection (3)	<input checked="" type="checkbox"/> Firm (36)	<input checked="" type="checkbox"/> \$400,000 to \$499,999 (3)
<input checked="" type="checkbox"/> China, People's Republic of (6)	<input checked="" type="checkbox"/> Industry and Trade (2)	<input checked="" type="checkbox"/> Individual (45)	<input checked="" type="checkbox"/> \$500,000 to \$599,999 (4)
<input checked="" type="checkbox"/> India (4)	<input checked="" type="checkbox"/> Multisector (4)	By Duration	<input checked="" type="checkbox"/> \$600,000 to \$699,999 (2)
<input checked="" type="checkbox"/> Indonesia (11)	<input checked="" type="checkbox"/> Public Sector Management (9)	Select All Select None	<input checked="" type="checkbox"/> \$700,000 to \$799,999 (0)
<input checked="" type="checkbox"/> Kyrgyz Republic (3)	<input checked="" type="checkbox"/> Transport and ICT (11)	<input checked="" type="checkbox"/> Less than 3 months (5)	<input checked="" type="checkbox"/> \$800,000 to \$899,999 (1)
<input checked="" type="checkbox"/> Lao People's Democratic Republic (5)	<input checked="" type="checkbox"/> Water and Other Municipal Infrastructure and Services (6)	<input checked="" type="checkbox"/> 3 months to 1 year (52)	<input checked="" type="checkbox"/> \$900,000 to \$999,999 (1)
<input checked="" type="checkbox"/> Nepal (10)	<input checked="" type="checkbox"/> Others (11)	<input checked="" type="checkbox"/> More than 1 year (24)	<input checked="" type="checkbox"/> \$1,000,000 to \$1,500,000 (5)
<input checked="" type="checkbox"/> Philippines (8)			<input checked="" type="checkbox"/> Greater than \$1,500,000 (2)

start Recruitment of Consu... CSRN Home Page - Mi... Galia Ismakova - Inbo... EN 2:10 PM

Consultant Management System

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https://uxdmz06.adb.org/OA_HTML/adb/adbpos/jsp/ADBCMSLogin.jsp

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ADB Consultant Management System

Overview FAQ

Welcome to the Asian Development Bank's Consultant Management System

Consultant Management System (CMS) is an integrated web-based system that supports the ADB's consulting services recruitment, from advertising the opportunity to awarding consulting contracts. This portal will enable users to work with the different facilities available in CMS.

Consultants create and update their profile, search opportunities, send Expressions of Interest (EOIs), respond to Non-Committal Inquiries (NCIs), and prepare and submit proposals. Login to the system by typing in your registered email address and password.

Since CSRN is now integrated in CMS, consultants are encouraged to complete their full registration to help facilitate EOI submission by tagging project and consulting experiences entered in their profile.

[Click here to know who can register as consultants in CMS.](#)
By using this service, you are accepting the [CMS Terms and Conditions](#).

ADB Project Team Members can access all CMS functions like creating a selection, advertising opportunities, sending Non-Committal Inquiries (NCIs), distributing Request for Proposals (RFPs), sending Notice to Proceed (NTPs), and approving requests, even while working outside of the ADB network. Login to the system by typing in your ADB Self-Service Username and Password.

Executing Agencies (EAs) can access Consulting Services Recruitment Notice (CSRN) to post consulting opportunities for ADB-financed projects. Login to the system by typing in your registered Username and Password.

To register an EA account, email your ADB Project Officer and copy furnished to csm@adb.org with the following details:

1. Email address of the agency representative
2. Full name of the agency representative
3. Name and address of the agency
4. Duration of the recruitment for the project

Login

Login using your registered username and password.

Username

Password

Login Login Assistance

Note: ADB users can login using their Oracle username and password.

Registration

New user? Register now!

Register as Consulting Firm

Register as Individual Consultant

Need Help?

For inquiries regarding the system, please email helpdesk@adb.org.

CMS SYSTEM UPDATE

Dear CMS Users,

ADB

Consulting Services – Hop-on Opportunities - Shortlisted Firms

Shortlisted Firms | Asian Development Bank - Microsoft Internet Explorer provided by Asian Development Bank

http://www.adb.org/site/business-opportunities/operational-procurement/consulting/shortlist

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Business Opportunities

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- Main
- Operational Procurement
 - Consulting Services
 - Goods, Works, and Related Services
- Institutional Procurement
- Contacts

Shortlisted Firms

Technical Assistance Loans Year-to-Date List

Current List of Shortlisted Firms for Technical Assistance and Grant-Financed Projects

Consulting firms have been shortlisted for the following technical assistance and grant-financed projects and proposals submission deadlines are indicated for every project. Consultants not shortlisted but interested in being considered for participation in technical proposals should contact the firms directly. Please do not contact ADB.

as of 15 March 2012

View by country

- Bangladesh
- Bhutan
- Cambodia
- China, People's Republic of
- India
- Indonesia
- Mongolia
- Regional
- Nepal
- Vanuatu
- Viet Nam

Bangladesh

- TA No. 7979: Strategic Master Plan for Chittagong Port (formerly Capacity Development of Chittagong Port)

start Recruitment of Consu... Shortlisted Firms | Asi... Galia Ismakova - Inbo... EN 2:13 PM

Consulting Services – Hop-on Opportunities - Contracts awarded

Contracts Awarded | Asian Development Bank - Microsoft Internet Explorer provided by Asian Development Bank

http://www.adb.org/site/business-opportunities/operational-procurement/consulting/contracts-awarded

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Contracts Awarded—Consulting Services

Technical Assistance Loans Grants Archive

This section contains contracts awarded for consulting services with contract value above US\$0.1 million.

On this page:

- Contracts awarded in 2012
- Contracts awarded in 2011
- Contracts awarded in 2012
- Contracts awarded in 2011

Contracts awarded in 2011

- December

Done

Trusted sites 100%

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Consulting Services – Hop-on Opportunities - Indefinite Delivery Contracts

The screenshot displays the ADB website in a Microsoft Internet Explorer browser. The address bar shows the URL: <http://www.adb.org/site/business-opportunities/operational-procurement/consulting/idc>. The page features a navigation menu with links to Home, Careers, Site Index, Contacts, and What's New. The main content area is titled 'Indefinite Delivery Contracts' and includes a description of IDCs, a section on prequalification using the CQS method, and information about the IDCA process. A sidebar on the left provides a 'NAVIGATION' menu with links to Main, Operational Procurement (including Consulting Services), Institutional Procurement, and Contacts. The ADB logo and tagline 'FIGHTING POVERTY IN ASIA AND THE PACIFIC' are visible at the top of the page content.

Indefinite Delivery Contracts | Asian Development Bank - Microsoft Internet Explorer provided by Asian Development Bank

http://www.adb.org/site/business-opportunities/operational-procurement/consulting/idc

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Business Opportunities Operational Procurement Consulting Indefinite Delivery Contracts

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Business Opportunities

■ NAVIGATION

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 - Goods, Works, and Related Services
- Institutional Procurement
- Contacts

■ Indefinite Delivery Contracts

Indefinite delivery contracts (IDCs) are contracts in which individual consultants, firms, or consortia of firms are prequalified and retained for an extended period, normally three to four years, to provide advice on a particular activity, the extent and timing of which cannot be defined in advance.

Firms/consortia are prequalified using the Consultants Qualification Selection (CQS) method. Normally, up to 8 firms or consortia would be prequalified though this could vary depending on the IDC's requirement, the sector and the level of interest. IDCs are offered to prequalified firms/consortia. At this stage, there is no guarantee of any income to those prequalified, and no retainer fees are paid.

When there is a requirement for an Indefinite Delivery Contract Assignment (IDCA), three of the pre-qualified firms/consortia would be invited on a rotational basis to submit Bio-data Technical Proposals (BTPs) within an abbreviated period of time where selection could be based on Quality Based (QBS), Quality and Cost Based (QCBS) or Fixed Budget Selection (FBS).

http://www.adb.org/site/careers/main

start Recruitment of Conu... Indefinite Delivery Co... Galia Ismakova - Inbo... EN 2:15 PM



Useful links

List of ADB Member countries <http://www.adb.org/About/membership.asp>

Consulting Guidelines

<http://www.adb.org/Documents/Guidelines/Consulting/Guidelines-Consultants.pdf>

Anticorruption and Integrity <http://www.adb.org/Integrity/>

Project Administration Instructions

<http://www.adb.org/Documents/Manuals/PAI/default.asp>

Project Cycle <http://www.adb.org/Projects/cycle.asp>

Disclosure at ADB <http://www.adb.org/Disclosure/default.asp>

TA Disbursement Handbook

<http://www.adb.org/Documents/Handbooks/TADisbursement/tadisbursement.pdf>

Loan Disbursement Handbook

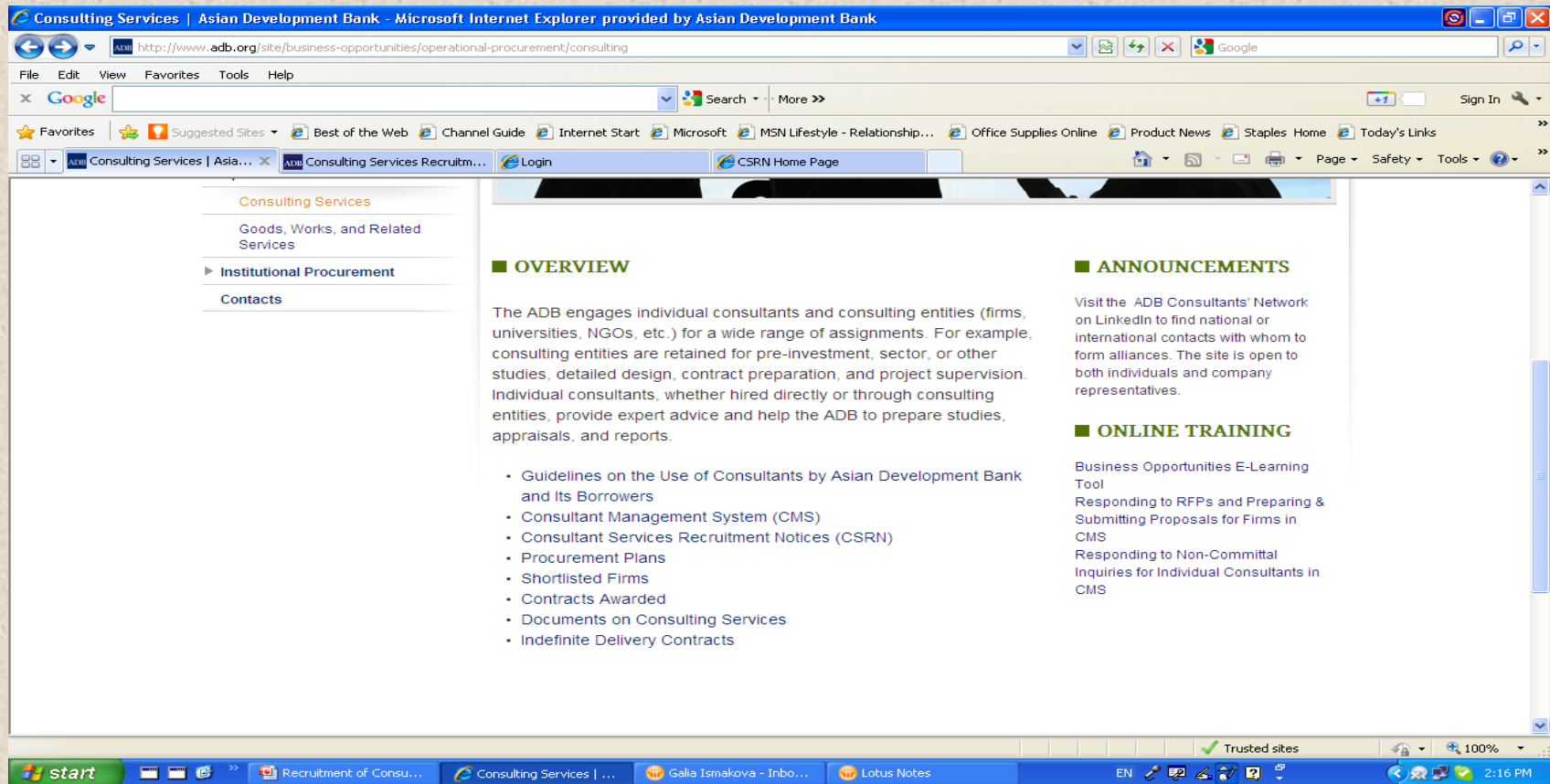
http://www.adb.org/Documents/Handbooks/Loan_Disbursement/loan-disbursement-final.pdf



E-learning for consultants

Quick links available at

<http://www.adb.org/site/business-opportunities/operational-procurement/consulting>



For More Information

www.adb.org

<http://www.adb.org/Procurement/contact.asp>

<http://www.adb.org/Consulting/contact.asp>

