

# Business Opportunities Fair

**Urban Services Division  
Central and West Asia Department**

**16-17 November 2009**

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# 10 countries in region



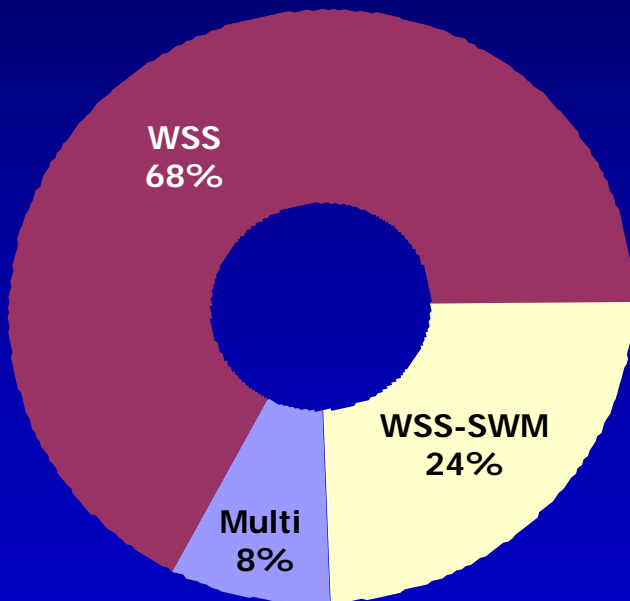
# Business Line

## Urban Infrastructure and Services

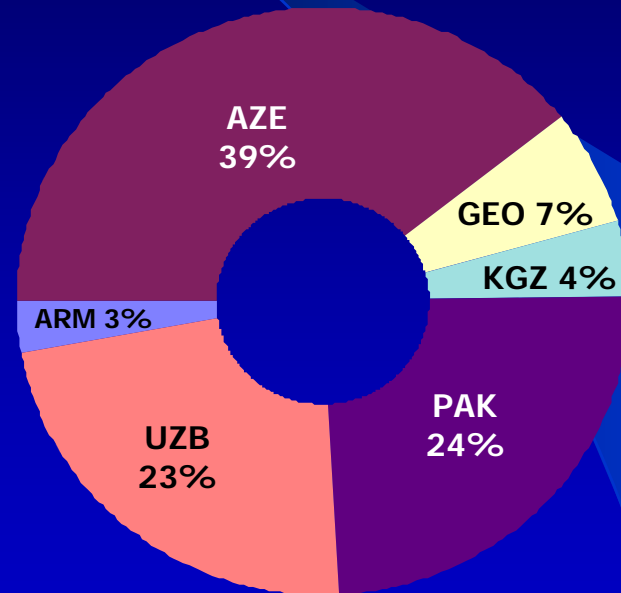
- WSS, SWM & urban transport
- Selected infrastructure investment
- Institutional and management change – new service providers

# 2009 Portfolio

## CWUS Portfolio by Sector



## CWUS Portfolio by Country



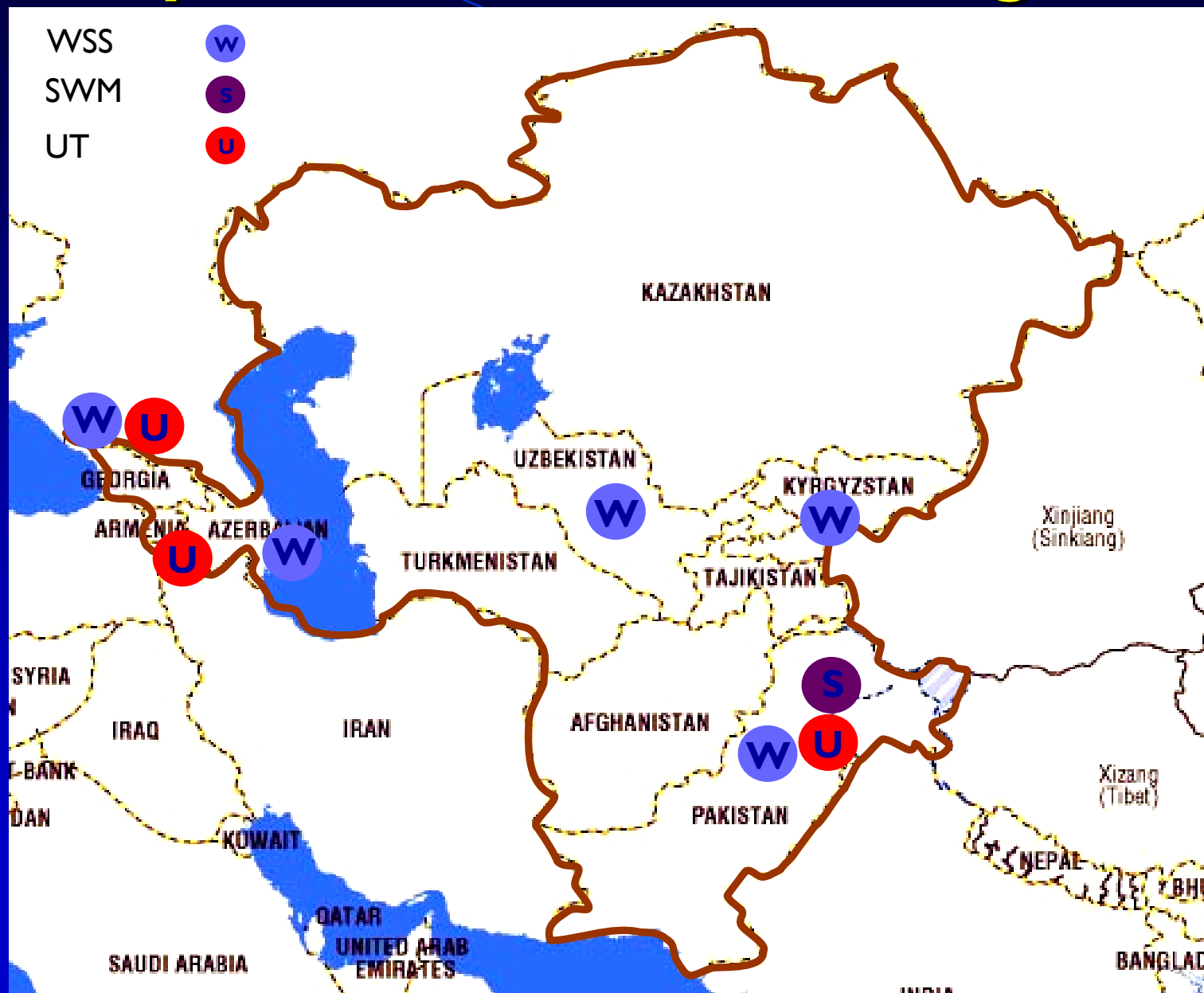
# 2009 Portfolio

Country	Sector	Program/Project Name	Period	\$mln
ARM	WSS	Water Supply & Sanitation Sector	2007-2013	45
AZE	WSS	Urban Water Supply & Sanitation	2004-2011	40
AZE	WSS	MFF - Water Supply & Sanitation Improvement Program	2009-2018*	600
GEO	MULTI	Municipal Services Development Program – Phase 1	2008-2013	63
GEO	MULTI	Municipal Services Development Program – Phase 2	2009-2013	45
KGZ	WSS	SF - Community based infrastructure Services Sector project	2008-2012	37
KGZ	MULTI	Issyk-Kul Sustainable Development Project	2009-2014	30
PAK	WSS-SWM	MFF - Sindh Cities Urban Services Improvement Investment Program	2008-2014*	400
UZB	WSS	Kashkadarya & Navoi Rural Water Supply & Sanitation Sector	2005-2011	36
UZB	WSS	Surkhandarya Project Water Supply & Sanitation Sector	2008-2014	40
UZB	WSS	MFF - Water Supply & Sanitation Services Investment Program	2009-2018*	300
				1,636

SF: Supplementary financing, MFF: Multitranches Financing Facility

\*MFF all tranches

# Proposed 2010-2012 Program



# Proposed 2010-2012 Program

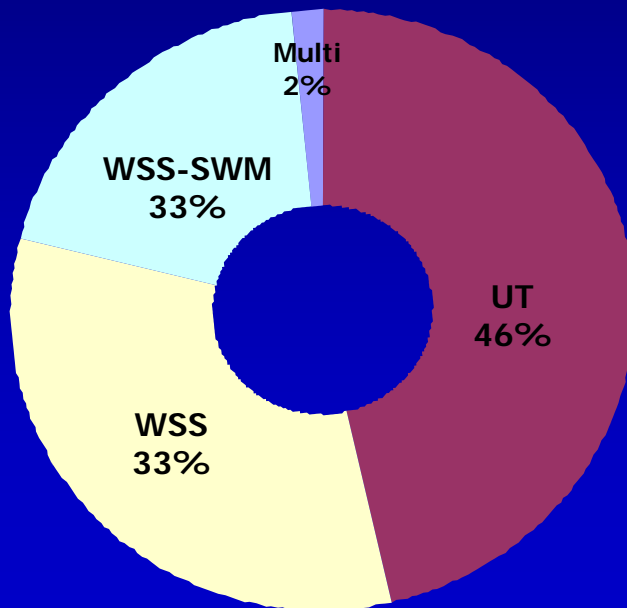
## Strategy

- Expand activity in South Caucasus and Central Asia
- Scale-up urban transport projects
- Longer-term: More variety in financing modalities

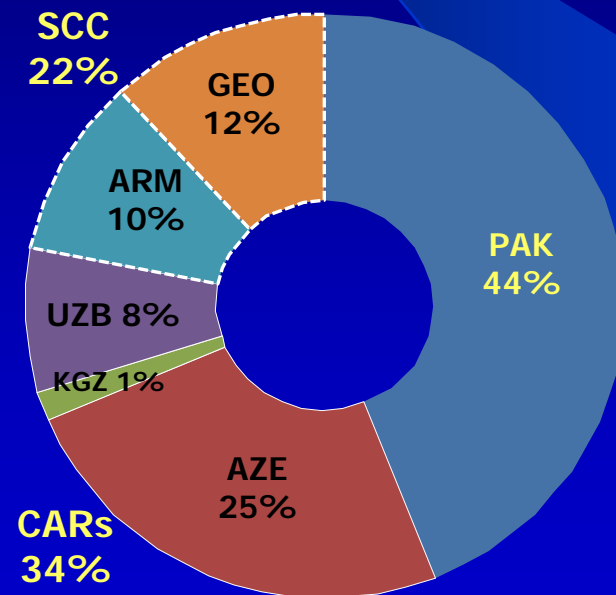
# Pipeline

- Predominantly WSS but an increasing urban transport sector
- Pakistan still first recipient but a more balanced portfolio

## CWUS Portfolio by Sector



## CWUS Portfolio by Country





# Pipeline and Opportunities-Lending Pakistan

Year	Project/Program	Sector	Procurement	\$million
2010	Punjab Cities – MFF PFR1	WSS-SWM	CW/Eq/CS	110.0
	Sindh Cities – MFF PFR2	WSS-SWM	CW/Eq/CS	50.0
<b>Subtotal</b>				<b>160.0</b>
2011	Lahore Urban Transport – MFF PFR1	UT	CW/Eq/CS	160.0
	Punjab Cities – MFF PFR2	WSS-SWM	CW/Eq/CS	83.0
<b>Subtotal</b>				<b>243.0</b>
2012	Lahore Urban Transport – MFF PFR2	UT	CW/Eq/CS	150.0
<b>TOTAL</b>				<b>553.0</b>

CW – Civil Works, Eq – Equipment, CS – Consulting Services

# Pipeline and Opportunities Pakistan

## Technical Assistance-Consulting Services

Year	Project/Program	\$million
2010	Lahore Urban Transport	1.0
	Lahore RMTS	1.5
	<b>Subtotal</b>	<b>2.5</b>
2012	Water Supply and Sanitation	1.8
	<b>TOTAL</b>	<b>4.3</b>

# Pipeline and Opportunities-Lending CARs

Year	Project/Program	Sector	Procurement	\$million
2010	AZE: Water Supply & Sanitation – MFF PFR2	WSS	CW/Eq/CS	155.0
	UZB: Water Supply & Sanitation – MFF PFR2	WSS	CW/Eq/CS	50.0
	<b>Subtotal</b>			<b>160.0</b>
2011	UZB: Water Supply & Sanitation – MFF PFR3	WSS	CW/Eq/CS	50.0
2012	AZE: Water Supply & Sanitation – MFF PFR3	WSS	CW/Eq/CS	155.0
	KGZ: Urban Services	MULTI	CW/Eq/CS	20.0
	<b>Subtotal</b>			<b>175.0</b>
<b>TOTAL</b>				<b>385.0</b>

CW – Civil Works, Eq – Equipment, CS – Consulting Services

# Pipeline and Opportunities CARs

## Technical Assistance-Consulting Services

Year	Project/Program	\$million
2010	AZE Urban Transport	1.2
2011	KAZ Urban Transport	0.8
	REG Promoting Environmentally Sound Urban Development in CWA	3.0
	<b>Subtotal</b>	<b>3.8</b>
2012	AZE Water Supply and Sanitation	0.8
	KAZ Water Supply and Sanitation	0.8
	<b>Subtotal</b>	<b>1.6</b>
	<b>TOTAL</b>	<b>6.6</b>

# Pipeline and Opportunities-Lending SCC

Year	Project/Program	Sector	Procurement	\$million
2011	ARM: Urban Transport – MFF PFR1	UT	CW/Eq/CS	77.0
	GEO: Urban Transport – MFF PFR1	UT	CW/Eq/CS	75.0
<b>Subtotal</b>				<b>152.0</b>
2012	ARM: Urban Transport – MFF PFR2	UT	CW/Eq/CS	47.0
	GEO: Urban Transport – MFF PFR2	UT	CW/Eq/CS	75.0
<b>Subtotal</b>				<b>122.0</b>
<b>TOTAL</b>				<b>274.0</b>

CW – Civil Works, Eq – Equipment, CS – Consulting Services

# Pipeline and Opportunities SCC

## Technical Assistance-Consulting Services

Year	Project/Program	\$million
2010	GEO Water Supply and Sanitation	1.0
2012	ARM Water Supply and Sanitation	1.5
	GEO Water Supply and Sanitation	0.8
	<b>Subtotal</b>	<b>2.3</b>
	<b>TOTAL</b>	<b>3.3</b>

# CWUS Contacts

The logo for the Asian Development Bank (ADB), consisting of the letters 'ADB' in a white serif font centered within a dark blue square.

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