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#### **CWFPF** ROUNDTABLE MEETING

# Biological Metal Recovery from E-Waste and Industrial Residues

#### Dr. KwaDwo Konadu Ansah Antwi

CEO/Co-founder, BioMetallica Pte Ltd, (Singapore / Hong Kong)

















CHEMICALS AND WASTE FINANCING PARTNERSHIP FACILITY (CWFPF)

ROUND TABLE MEETING

"Biological Metal Recovery from E-Waste and Industrial Residues"























### Precious Metals Powers our Modern Life

Consumption in 2024

**Platinum** 

Palladium

1.1 million kilos

Rhodium

Gold

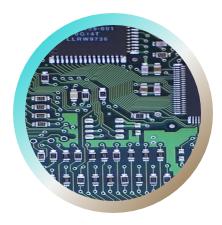
5.1 million kilos

Silver

36 million kilos















## Problems caused by Mining



3.5% of Global Energy Use



90% of water stress and biodiversity decline



Global avg. lead time of 16 years



## **Recycling Technologies**

Pyrometallurgy



- High energy cost
- Hazardous gaseous
- Mature technology

Hydrometallurgy



- Toxic chemicals and additives
- Secondary liquid waste
- Mature technology

435 Mt/yr
Toxic
Wastewater

4.35 kt/yr

Heavy Metal Waste

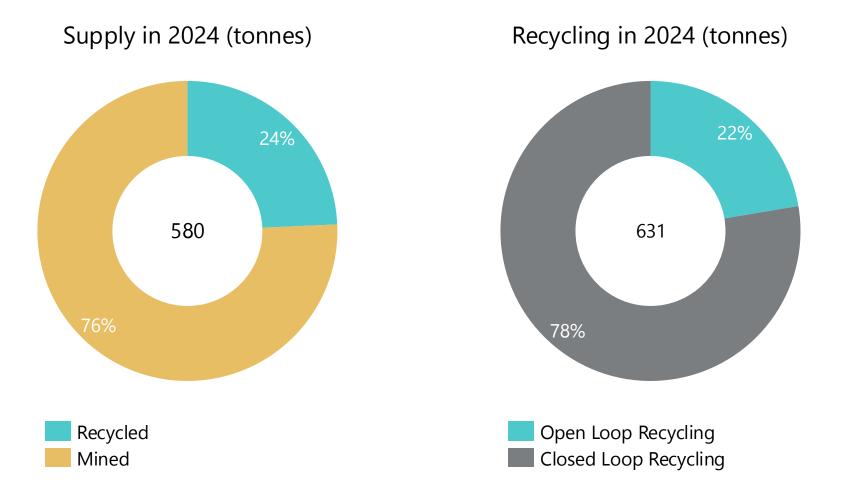
Green House

85 Mt CO<sub>2</sub>e

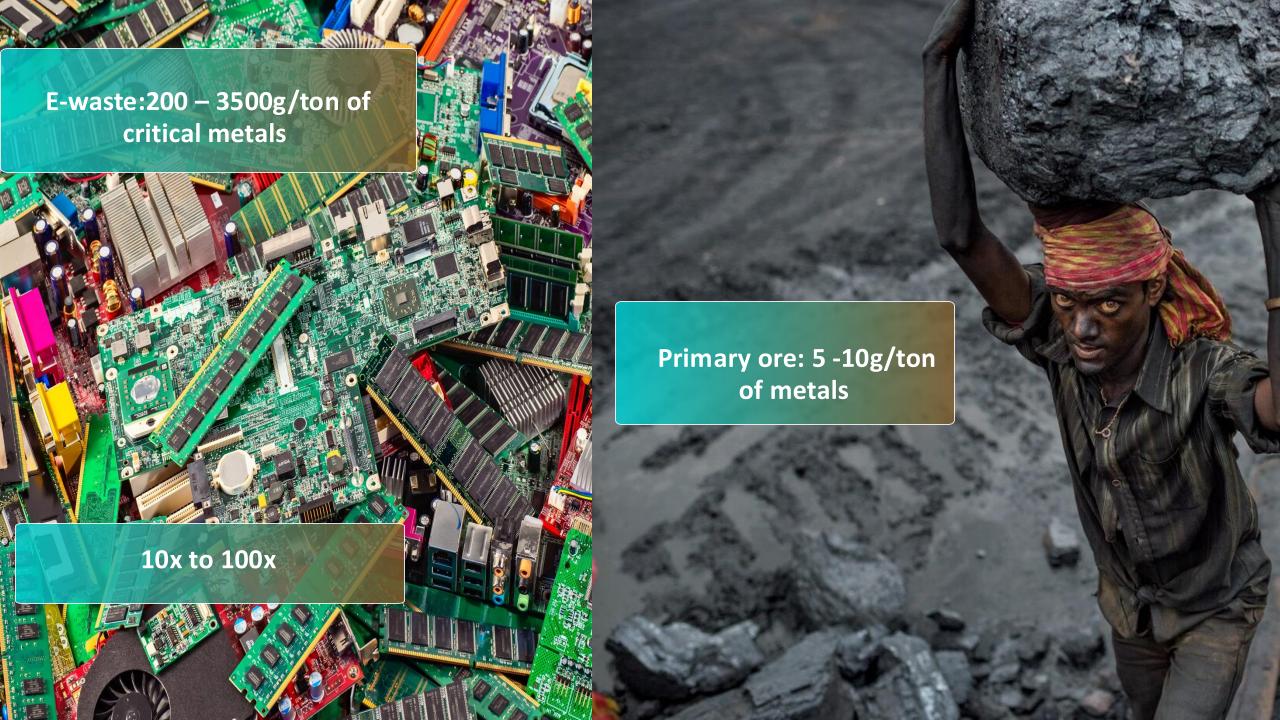
Gasses(GHGs)



## Platinum Group Metals (PGMs)













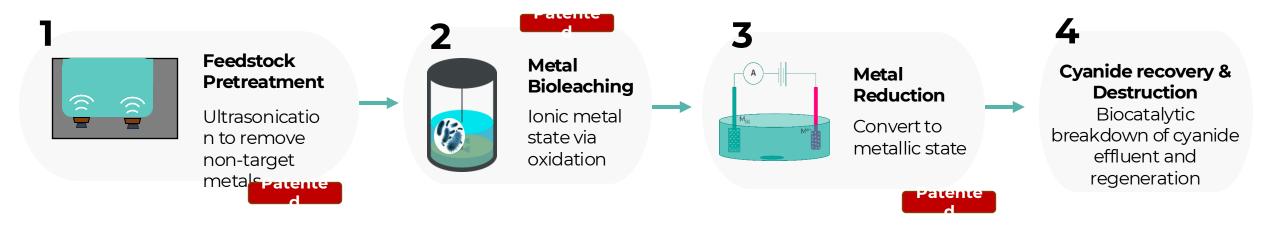
# Our Solution

Sustainable metal recycling using synthetic biology



E-WASTES

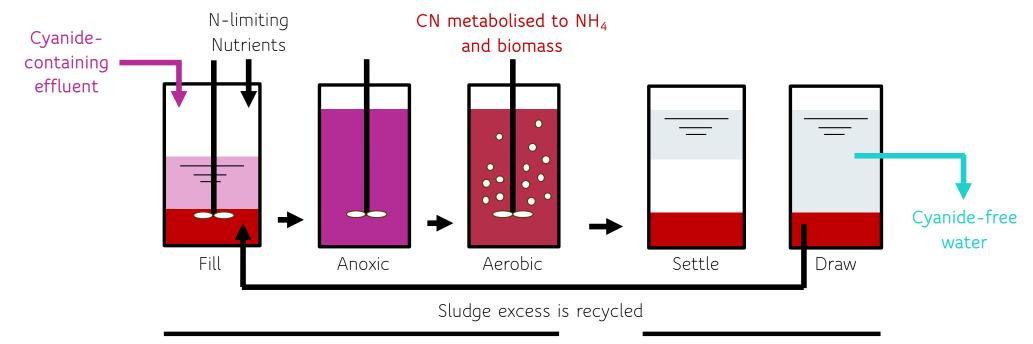
## An end-to-end, mid-stream solution within the recycling value chain







## Continuously self-improving bioremediation



Bioremediation reactor

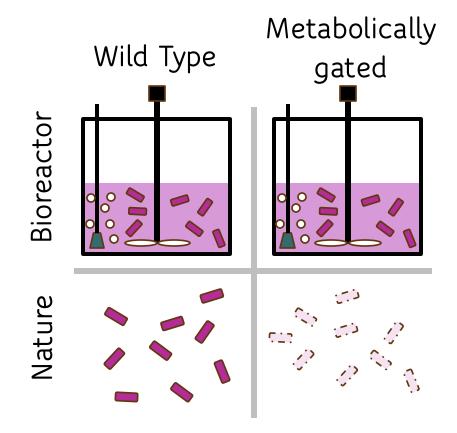
CN-resistant bacteria utilize CN as a nitrogen source for growth

Settling reactor

Most successful bacteria are transferred for the next cycle

## Safe handling of Engineered bacteria

Wild type bacteria capable of producing DAP (diaminopimelate) can survive on it's own



DAP deficient mutants cannot survive outside the bioreactor when DAP is not provided

## Value Proposition

\$D

**3**x

Cheaper vs. today's tech

4

**6**X

Energy Efficiency



90%

Reduced Chemical Usage



Safe

Sewer-safe Discharge



## Market Opportunity and GTM Strategy

#### Total Available Market

US \$54B growing at 10% CAGR is the estimated value of the Global Precious Metal Recycling market in 2024

#### **Growth Drivers**





Regulatory Pressure

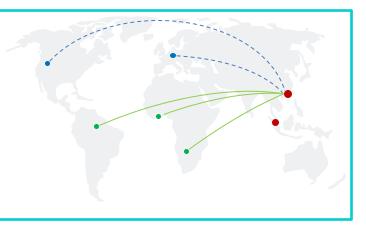


Supply Constraints

BioMetallica is launching operations in Hong Kong and Singapore, where market opportunity is ~US \$100M in revenue

#### Scaling and Expansion

- · Phase 1: Launch in Asia-Pacific (SG, HK and PH with pilot units)
- Phase 2 Expand into Europe and SEA (via partnerships and licensing)
- Phase 3: Enter resource-rich regions (Africa, Latam with modular units for mine tailings and urban mining)



### **Business Model**

Equipment-as-a-Service (EaaS)

**40**% Service charges on metal sales

(5 year service agreement)



**Recurring Revenue:** 

Annual Service and Management Fee
Consumables and Hardware

# Direct Sale of Mobile Recycling Unit (MRUs)

**Unit Sales:** 

\$700k per unit

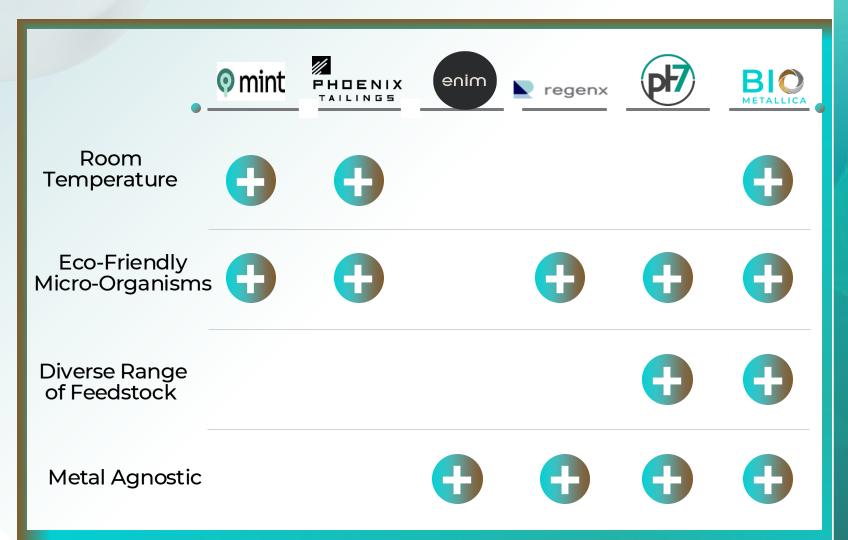


**Recurring Revenue:** 

20% Service charges on metal sales

Annual Service and Management Fee
Consumables and Hardware

## **Competitive Analysis**



### BioMetallica's Edge

- Diverse Feedstock: Recovers PGMs, gold, silver, and cobalt from various waste streams.
- Field-Deployable RaaS: On-site recycling reduces costs and transport related emissions.
- Integrated Innovative Technology: Real-time monitoring and analysis and near-zero toxic secondary waste.

WHERE WE ARE

## Traction

**2025** 2026 - 2027

Revenue Stream:

### **Research Contracts**

1 Paid Pilot: Projected Revenue:

\$500k



## **Commercial Roadmap**

2026: Asia



2027: EU & NA



2028: ROW

Q42026

Focus: Recycling/Urban Mining

2 Pilot Units Live

- Hong Kong (MVP)
- Singapore
- Philippines

Remote access and troubleshooting

Q1-Q2

**Expand Focus: Mine Tailings** 

Q3-Q4

Expand reach to Europe and North America

Sign contracts and pre-orders for first 5 EaaS Units

**Global Expansion** 

JVs and Strategic Partnerships

**Bolt-on System Upgrades** 

Deploy 7 additional Units



#### Team





Kwadwo "Joe" Ansah-Antwi, PhD

**CEO & Founder** 

PhD, Elect & Com. Engineering & Management of Technology, NUS

- Founder/Ex-CEO Hessner Technologies, HK
- Top 10 Most Promising Entrepreneur 2024



Wesley Loftie-Eaton, PhD

**CSO** 

PhD, Molecular Microbiology, University of Stellenbosch, SA

- 5 patents granted
- 7+ years leading R&D in enzyme engineering and synthetic biology



Elizabeth Loennborn, MSc

COO

M.Sc. Biotechnology, Johns Hopkins University, USA

- Specialist in commercialization and strategic partnerships.
- · Climate-driven deep tech evangelist



Hugo G. Schmidt, PhD

**Principal Scientist** 

PhD, Systems Biology, Cambridge, UK

- Former WuXi Biologics Subject Matter Expert
- Former consultant for USD 20 million booming startup



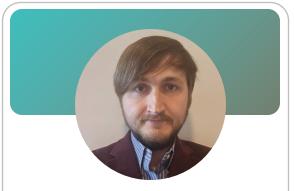


#### Suresh Govindarajan, PhD

#### **Principal Scientist**

PhD, Physics, VIT University, India

- Co-Founder of TuSense, Singapore
- Passionate and Experienced Materials Scientist

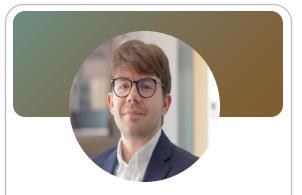


#### James Kohagen, MSc

#### **Lead Engineer**

M.Sc. Sustainable Mining & Remediation, TU Bergakademie Freiberg, Germany

- Former lead biohydrometallurgist
- Former Helmholz Engineer



Filippo Colagrande, MSc

#### **Founder Associate**

Double Master in Eviron Tech and Aero Eng; UK

- BCG Consultant with 4+ years of experience;
- Experience in M&A, Technology Commercialization, Venture Building and GtM Strategy

## **ADVISORY TEAM**



#### Sam Chow

#### **Business Dev Advisor**

- Professional Chartered Account
- President, Star Metal Recall Sdn Bhd, Malaysia



#### **Douglas Abrams**

#### **Investor Relations Advisor**

- CEO of EXpara Pte Ltd
- NUS Business School



#### **Prof Jason Lam**

Principal Consultant
School of Environment and
Energy, CityU HK



Rajeev Kumar

#### **Business Dev Advisor**

- MBA, Delhi University
- BSc in Chem and Industrial Engineering
- Independent Consultant



#### **Prof Yew Wen Shan**

#### **Scientific Advisor**

- Associate Professor, NUS, Singapore
- HoD Department of Biochemistry



#### **Prof Eveliina Repo**

#### **Scientific Advisor**

- Full Professor (Tenured)
- LUT School of Engineering Science Lappeenranta, Finland.

## Past Funding

## Raised \$1M













**Seed Funding** 

**Scaling Operations** 

2 Modular Recycling Units

40%

30%

**Product Engineering** 

IoT enabled & Remote Access

Control/Monitoring

We're seeking

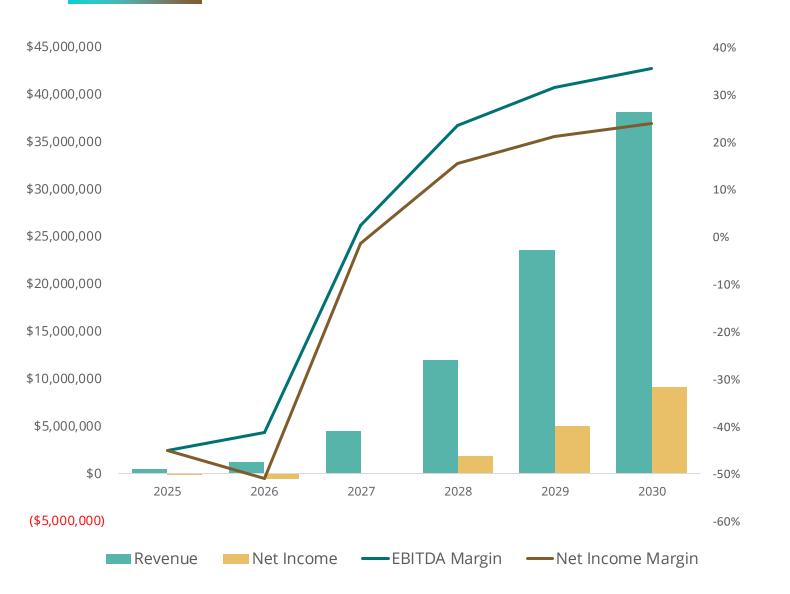
\$5M

30%

Field Deployments

Singapore, Hong Kong & Philippines

## **Financial Projections**



#### **TRACTION**

- Revenue grows from \$0.5M in 2025 to \$38.1M in 2030
- EBITDA turn positive in 2027, (\$100k)
- O Positive Net Income achieved in 2028, (\$1.8M, 15% margin)
- EBITDA margin improves to 36% by 2030
- Net Income margin similarly grows to 24%

















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