

PNG BUSINESS OPPORTUNITY SEMINAR 2024 - ADB



SOLARSOLUTIONS
S E E T H E L I G H T

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Presenter:
Lazarus Kenni (General Manager)

Short Video



3 minute Video (extract from Kamapim Pawa Videi) for
Business opportunity Seminar SSPNG – YouTube

Who We Are & What We Do?



‘Driven by a vision of PNG where everyone has access to technologies that enable them to live productive, dignified, healthy lives’

Founded in 2013 with offices based in Port Moresby and Lae, a majority-owned Papua New Guinean company, securing clean, reliable, energy access to those living off-grid in Papua New Guinea.

RURAL PROJECTS



**PRODUCT TRAINING
AND R&D**



**PRODUCT QC,
INSTALLATION & REPAIR**



**SALES &
MARKETING**



**SITE SURVEY,
TECHNICAL ADVICE,
PERFORMANCE
CHECK**



**BUSINESS
DEVELOPMENT**



Our experience working with AHC & its Development Program



01 AVP

- **The AVP Program** Partnered with SSPNG since 2018, seeing up to 5 volunteers providing mentorship and capacity building to the staff and the company's
- **AVP Impact Grant (2021)** - Lukautim Peles Hausik (Tubusereia Village, Central Province): Supplied Solar Powered Systems to a Health Center to meet dire electricity needs.

02 DAP

- **Liklik Story Wantaim Sola (Pahina Wuzi Community, Northern Province)**
 - Distributed Solar Home Systems to 150 households near the community school. A working partnership with PAHINA WHUZI FOREST (NGO)

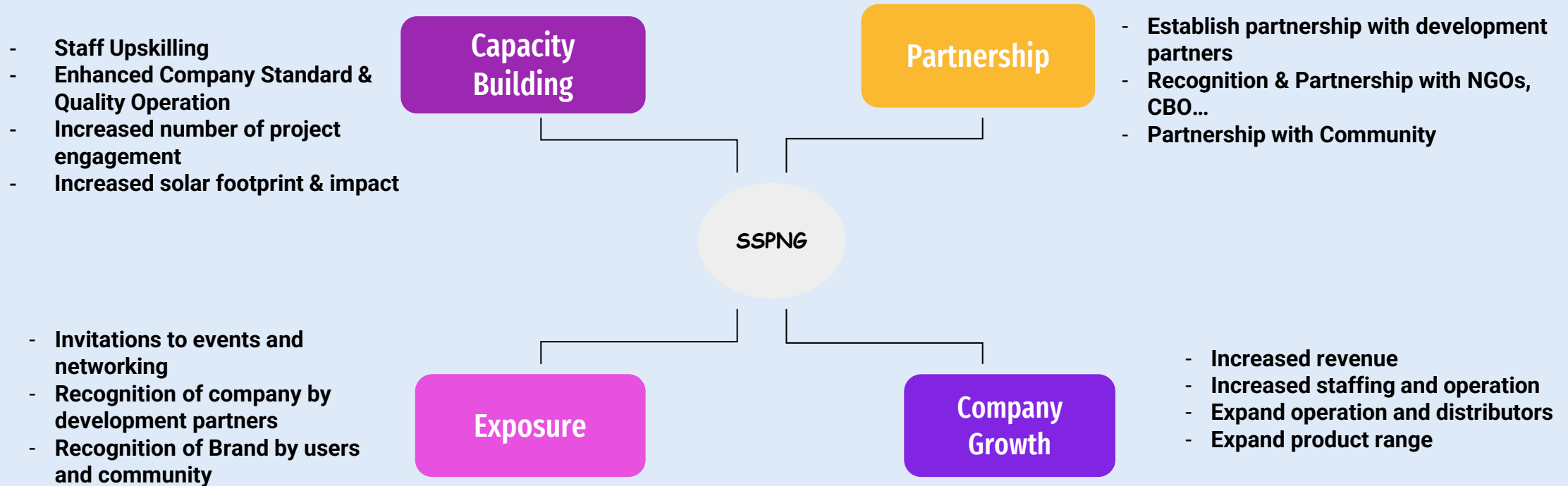
03 ESIP

- **Pawarim Komuniti**
 - Kamapim Pawa Phase 1 & Phase - Lumi, East Sepik Province. A working partnership with TCA and SSPNG
 - Light 4 Learning Phase 1 & Phase 2 - Oro & Western Provinces. A working partnership with KTF and SSPNG
 - Light for Life - Oro & Western Provinces. A working partnership between KTF and SSPNG
 - Deboyne Island Solar Lighting - Milne Bay Province. A working partnership between CICI, SSPNG and UNOPS
 - Pawa Bilong Kirapim Raikos - Madang Province. A working partnership between RDDA, SSPNG and KTF
 - Pawa Bilong Namatanai - New Ireland Province. A working partnership between KTF and SSPNG

04 BOUGAINVILLE PARTNERSHIP

- Lighting solutions and solar system for communities in Bougainville
- Supplied 12 of the 5kW all in one standalone solar power generators serving as backup systems to run critical office equipment.

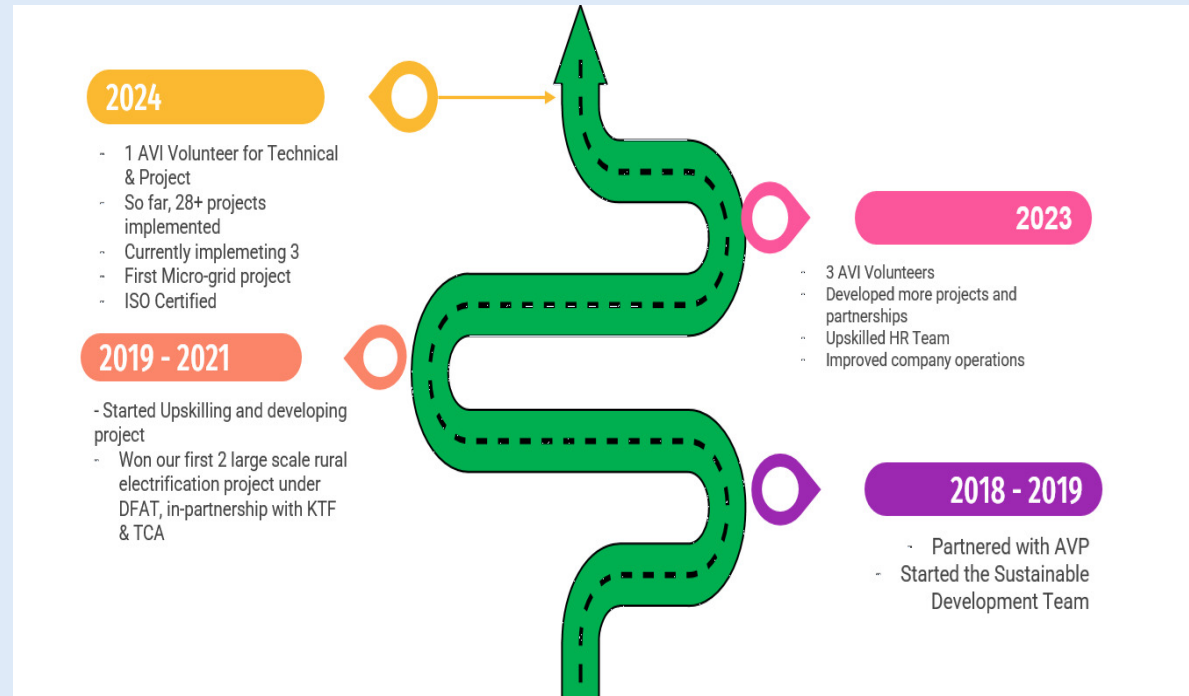
How the program has helped us?



Our Achievement through Partnership with AVP



Sustainable Development Team – a subset of SSPNG focusing on achieving SDGs, reaching the rural communities through project





Projects Footprint

West Sepik

DFAT - Kamapik Pawa

Western – North Fly

Yumi Laitim North-Fly - DDA

East Sepik

Marienberg High School

New Ireland

Lihir Mining -CSR

Morobe Province

DDA- Finschaffen Lighting Project, PNG FP - Umba HC,
Tree Kangaroo Conservation Program

AROB

ABT Lighting Project

Oro

DFAT - Light-for-Learning/Light-for-life

Southern Highlands

Oil Search - CSR

Western

DFAT - Light-for-Learning

28+ projects

4 Region, 14 Provinces


Improved more than 280,000
lives through distribution of our


Solar Home systems


DFAT Pawarim Komuniti - Kamapim Pawa 2020-2023 : PHASE 1 & 2





Partnership with
Tenkile Conservation
Alliance (TCA)

 *East & West Sepik*

 48,000+ lives

 150 villages

 8005 SHS

 350 Streetlight








 K7.4m

Know more:
<https://tenkile.com/>
<https://pawarimkomuniti.org.pg/>

DFAT Pawarim Komuniti - Light for Learning 2020-2023 : PHASE 1 & 2



PC: PK/KTF

-  Partnership with Kokoda Track Foundation
-  Northern & Western Provinces
-  90,000+ lives
-  53 communities
-  14,210 SHS
-  381 Community SHS
-  K8.99m

Know more:
<https://www.ktf.ngo/light-for-learning>

<https://pawarimkomuniti.org.pg/>

PROVEN IMPACTS



- Impacted more than 120,000+ lives across rural PNG.



- Safety in the homes and community



- Engaged equal women participation in the project activities
- Improved Education Outcomes



- Improved Health & Sanitation



- Enabled communities to establish income generating activities & and save costs on wood or torch batteries, etc.



- Established strong relationships with the community stakeholders, partners & donors relationships



- Reduced reliance on wood & and fossil fuel



- Impacted people with multiple special needs



Our Approach to SDG

Retail Business

SDG 7



Supplying Quality verified and standard Solar Product Ranges for all.



Clean-Cook Technology



Established partnership



Promoting gender equality; 43% female staff & 50% female in senior and management roles.



Decent Work and economic growth through capacity building



Certification for ISO-9001, ISO-14001, ISO-45001



Partnership & Project

SDG17,SD7 integrating all SDGs



Impact more than 200,000 lives across the catchment community



Improved Health & Sanitation



Improved Education outcomes



Climate Actions



Sustainable cities and communities



Established strong relationship with community stakeholders, partners & donors' relationships



Gender Equity

Recommendations to be involved in the programs

- ✓ Participate in networking events.
- ✓ Form partnerships with NGO, CBO that have great community engagement and presence.
- ✓ Offer high-quality products and services.
- ✓ Build your organisation's capability.
- ✓ Apply for grants and tenders.

Thank You!!



Contact:

Lazarus Kenni (General Manager)

7628 0879

gm@solarsolutionspng.com

