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# Future-Ready IT Workforce: IT Talent Recruitment, ITD Graduate Program

Anna Lee, IT Specialist (Sourcing and Procurement), IT Department

Business Opportunities Outreach – Valencia | 2 December 2025



**Solving Complex  
Challenges Together**





# Anna Lee

Graduated from University of New South Wales - Bachelor of Commerce and Bachelor of Laws



AGSM, Masters of Business Administration (Technology)



ADB Head of IT Vendor Management



Private Sector in different industries – Law, Printing, Airline, IT, Banking and Insurance



Ventured into fintech startups and consultancy for Public sector





# ADB's Mission

Solving Complex Challenges Together

- Founded in 1966, the Asian Development Bank (ADB) envisions a prosperous, inclusive, resilient, and sustainable Asia and the Pacific, while sustaining its efforts to eradicate extreme poverty in the region.
- 69 members; 50 in the region; 19 non region
- 263 million live in extreme poverty on less than \$1.90 a day
- ADB maximizes the development impact by facilitating policy dialogues, providing advisory services, and mobilizing financial resources through cofinancing operations that tap official, commercial, and export credit sources.



Strategy 2030:







# Asian Development Bank

IT Department – Who we are

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# ITD Organisation

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## Information Technology Department

Manages ADB's information systems and telecommunications services.

### IT Finance and User Services

ITFS

Outsourcing Activities,  
Vendor Management,  
Service Desk, IT Knowledge  
Management, IT Asset  
Management, Automation,  
and IDRC Support

### Infrastructure and Technology

ITID

Infrastructure Design,  
Operations, Monitoring,  
and Security Threat  
Response.

### Cybersecurity and Compliance

ITOD-CS

Cybersecurity  
Governance,  
Standards, and Risk  
Oversight.

### Digital for Institution

ITIN

Digital Solutions  
for Corporate and  
Administrative  
Functions.

### Office of the Director General

ITOD

IT Governance, Budgeting,  
Demand Management,  
Capability Building,  
and Change Management.

### Digital for Development Operations

ITOP

Digital Solutions for  
Development  
Operations and  
Application Governance.





# Key Challenges

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## Internal



Replacing aging technologies and ensuring scalable IT infrastructure



Strengthening IT resiliency



Democratizing access to data



Fostering a culture of agility and collaboration will help ADB adapt to changing needs



Adopting agile procurement methods, and expanding purchasing channels

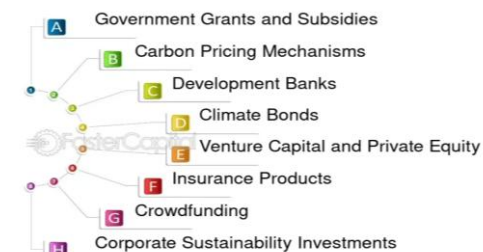
## External



Rapid Technological Change and threats



Digital Mindset – Skill Transitions



Competition from New Financial Institutions



Geopolitical Risks on Tech Partnership



Scenarios Planning for Severe Climate Change

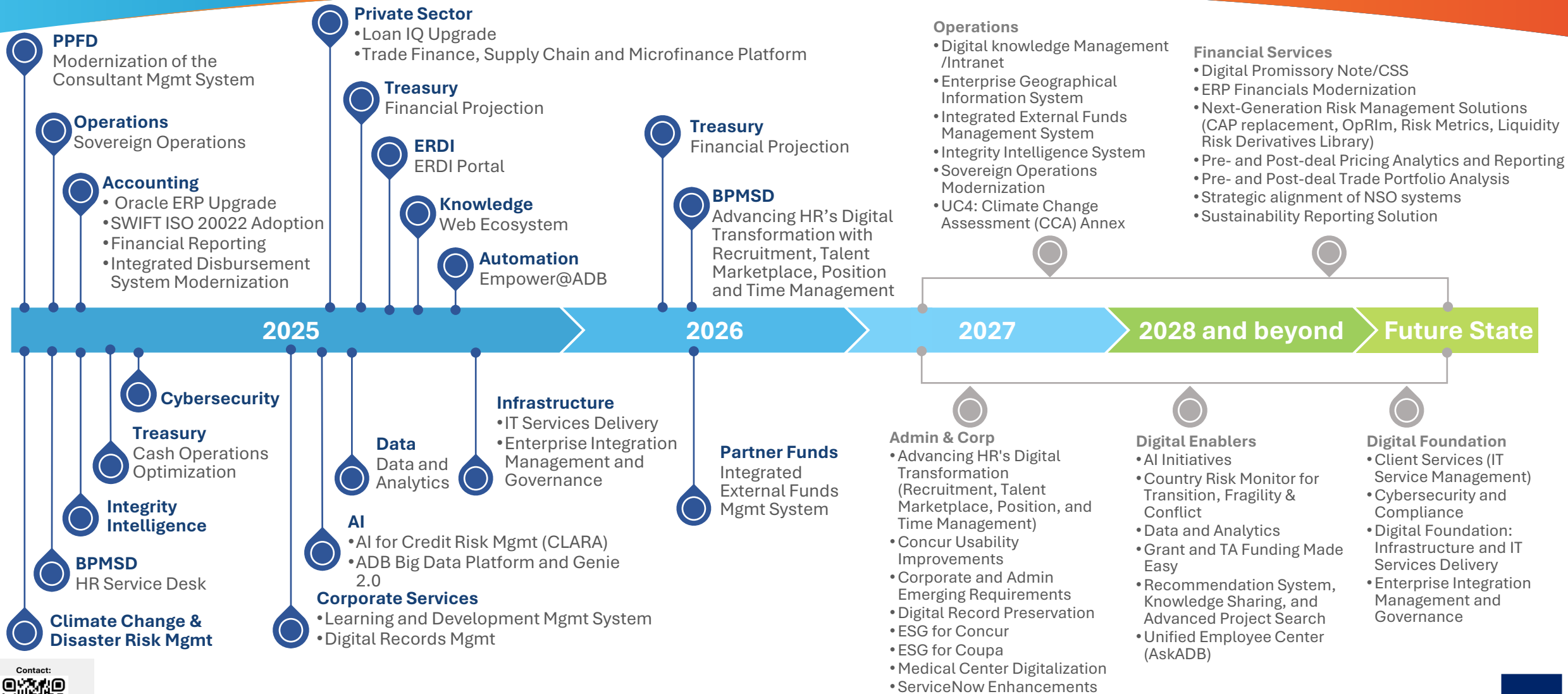
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# ITD Roadmap to a Digital-first ADB

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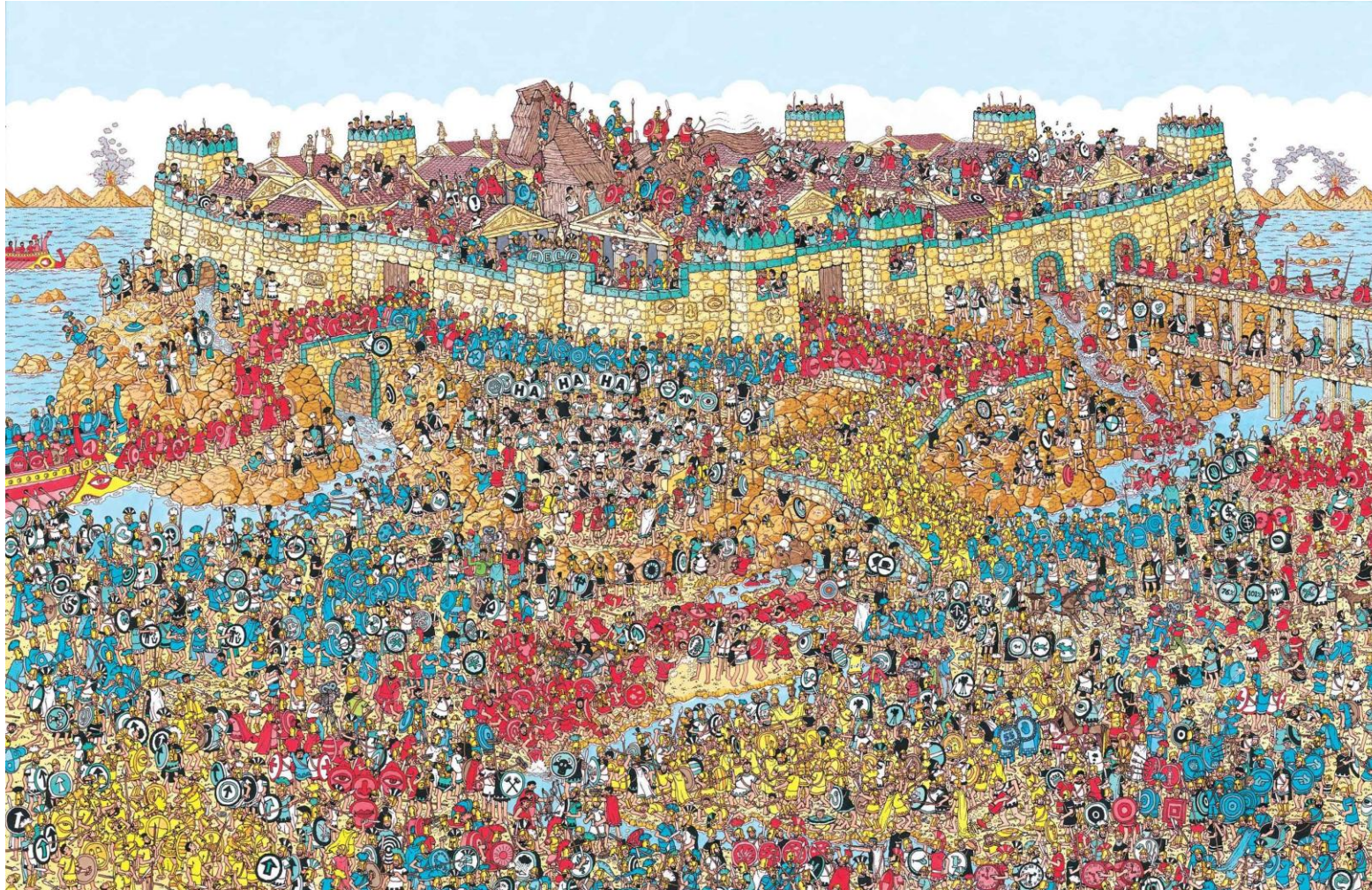


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# Vendor Ecosystem

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# IDIQ International Sourcing

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# What is IDIQ?

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The **I**ndefinite **D**elivery **I**ndefinite **Q**uantity (IDIQ) is a type of contract used by ITD to provide an indefinite quantity of services or products. This can be either Staff Augmentation or Deliverable Based Services



## Staff Augmentation

- Specific skills to perform a given task or scope of work
- Time-and-material based
- Engagement Type (Operational Support or Project Based)

## Deliverable-Based

- One-time, short-term assignment
- Payment and management is based on deliverables

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# IDIQ - At a Glance

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1200+

IDIQ Candidate  
Interviews



6,500+  
IDIQ CV  
Submissions



500+  
Agency  
Personnel






36  
IDIQ  
Agencies





# ITD Procurement Channels

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	Institutional Procurement via CSD	Consultant Management System via PPFD	Self-Source Mechanism by ITD			
			P-Card	Service Catalog	Digital Learning Labs	IDIQ
 Description	Procurement for the operation and administration of ADB (AO 4.07)	Procuring Individual consultant or firm	Urgent or Low-cost or Emergency procurement using ITD Credit Card	Contracted goods or services available for purchase online. Order/Pay channel for users.	Experimentation of innovative solutions. Open to all start-up firms, academia, small firms with limited track record.	Indefinite Delivery Indefinite Quantity sourcing from a prequalified panel of suppliers.
 Timeline	22 – 70 working days	Individual – 1 month Firm – 2 months	1 week	1 – 2 days	1 – 1.5 months	1 – 2 weeks
 Sourcing Method	<ul style="list-style-type: none"> <li>• Open Competition</li> <li>• Limited Sourcing</li> <li>• Direct Contracting</li> </ul>	<ul style="list-style-type: none"> <li>• Individual Consultants</li> <li>• Simplified Consultants' Qualifications Selection (SCQS)</li> <li>• Quality- and Cost-Based Selection (QCBS)</li> <li>• Least-Cost Selection (LCS)</li> <li>• Fixed-Based Selection (FBS)</li> <li>• Quality-Based Selection (QBS)</li> <li>• Consultants' Qualification Selection (CQS)</li> <li>• Direct contracting (Single Source Selection)</li> </ul>	n/a	n/a	<ul style="list-style-type: none"> <li>• Open Competition through Agorize Platform</li> <li>• Limited to &lt;\$75K USD</li> </ul>	<ul style="list-style-type: none"> <li>• Staff Augmentation from rate card, or</li> <li>• Deliverable-Based Services for &lt;\$100K USD</li> </ul>

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# Our Vacancies

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- Application Programmer
- Business Analyst
- Change Manager
- Communications Coordinator
- Content Coordinator
- Data Modeler
- Developers (Java, Solutions, Applications, Sharepoint, Python, Agiloft)
- Engineer (Network, Analytics, Data, FrontEnd, BackEnd)
- Full Stack Developer
- Infrastructure Support
- IT Analyst (Data)
- IT Analyst (System, Software, Governance, Risk)
- IT Product Delivery Manager
- Microsoft Azure Integration and Container Specialist
- Multimedia Designer
- Project Administrator
- Project Manager
- Scrum Mast
- Sharepoint Architect
- Systems Analyst and Integration
- Technical Support
- Workshop Designer and Facilitator

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# IDIQ International **Rate Table**

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## \*Staff Augmentation USD per HOUR

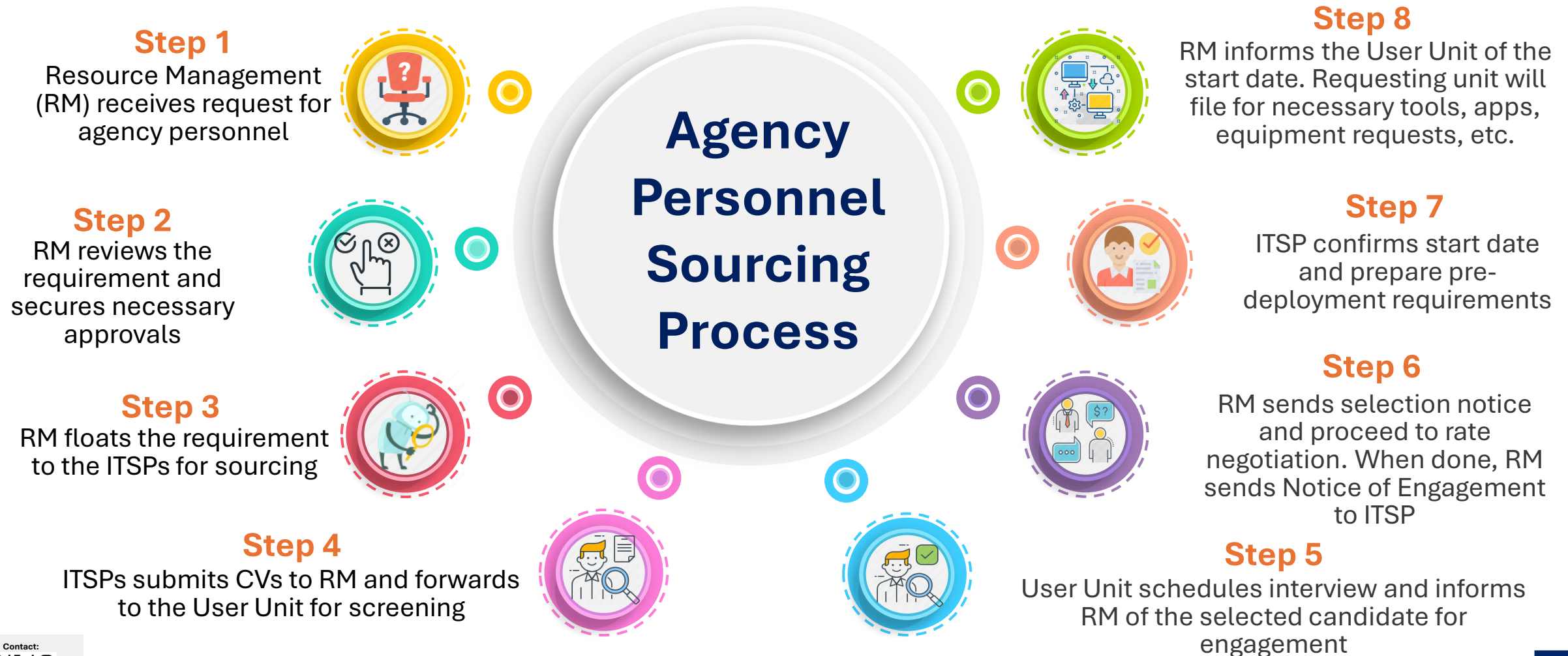
		Associate (3-5yrs exp)		Senior (>5yrs exp)	
Group		Min	Max	Min	Max
A	IT Governance	\$25	\$75	\$63	\$125
B	Project and Portfolio Management	\$25	\$69	\$56	\$125
C	Business/Systems Analysis	\$25	\$63	\$56	\$88
D	Applications Development (Developers)	\$25	\$63	\$56	\$81
E	IT Infrastructure	\$25	\$75	\$50	\$125
F	Adoption and Change Management (ACM)	\$25	\$63	\$50	\$138
G	Digital Transformation	\$25	\$88	\$56	\$125
H	Business Support	\$25	\$94	\$69	\$113
I	RPA Skills	\$25	\$81	\$69	\$113

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# Staff Augmentation Sourcing Process

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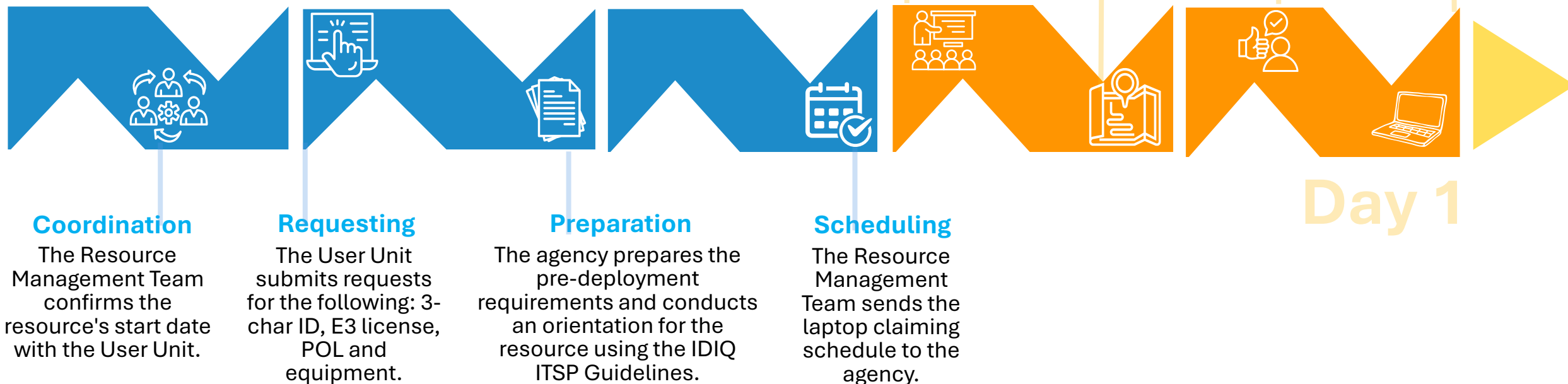




# Staff Augmentation Onboarding Journey

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## Day 0



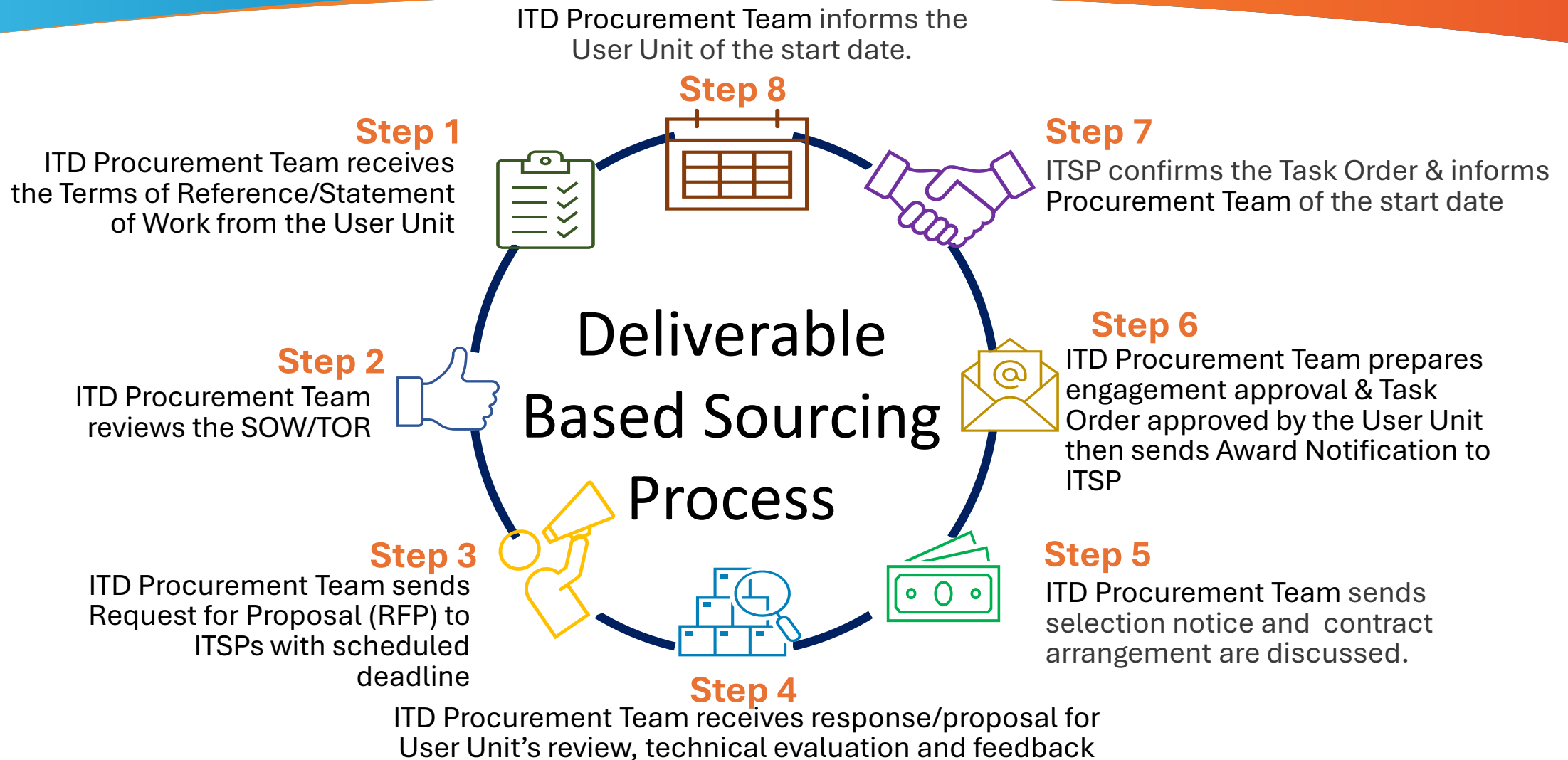
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# Deliverable-Based Sourcing Process

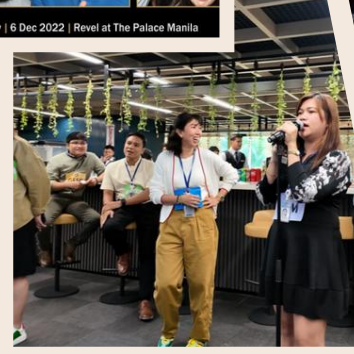
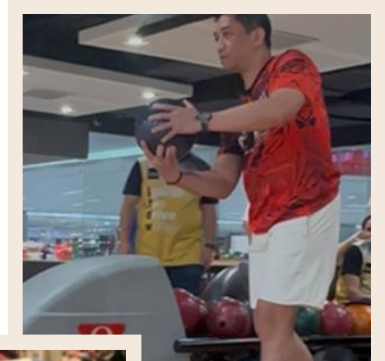
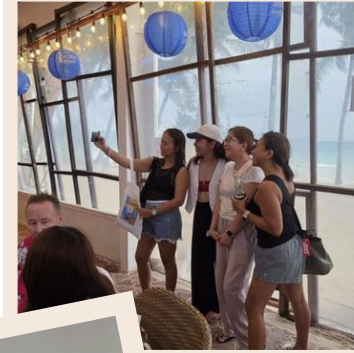
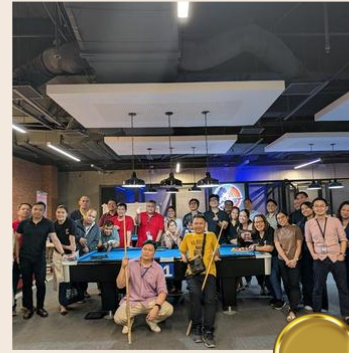
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# IDIQ | ITD Expectations of the Agency

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# IDIQ Panel | How do I qualify?

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YEARS OF OPERATION



ADB STANDARD IDIQ TERMS



MANAGEMENT STRUCTURE



AREAS OF COMPETENCE



SUPPLIER QUALIFICATION



COMPANY CERTIFICATION





# ADB IDIQ Future IT Leaders Program

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# Talent Accelerator: IDIQ Future IT Leaders Graduate Program

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**Developing top talent as a force multiplier that accelerates innovation, supports long-term growth and prepares ADB for future IT leadership.**



**One-year program, local and International graduates**

**Partner with academic institutions to find top talent for ITD**

**Cybersecurity, Infrastructure, Developer, Generalist roles – Project, Governance etc.**

**Promotion through campus events, job fairs, alumni networks, etc.**

**Structured onboarding, ongoing training, performance reviews and networking**

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24

ADB

# ITD IDIQ Graduate Recruitment

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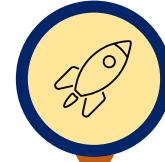
## 1 PLAN

Establish recruitment goals, identify staffing needs, allocate resources



## 2 OUTREACH

Develop collateral materials and coordinate with target universities



## 3 LAUNCH

Conduct recruitment sessions, receive applications, and start shortlisting



## 4 SCREEN

Conduct exams/interviews of shortlisted candidates



## 5 OFFER

Extend job offer to successful candidates



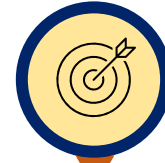
## 10 EVALUATE

Evaluate performance and check opportunities for retention



## 9 ENGAGE

Engage new hires in networking events and monitor their progress.



## 8 SET GOALS

Establish performance goals and provide regular feedback.



## 7 DEVELOP

Provide assignments and structured training programs



## 6 ONBOARD

Onboarding through the ITD IDIQ Graduate Buddy System

Pathway

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# FIT Leaders **Buddy System**

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Brewed Insights Sessions combine expert-led discussions with small group consultations to check in on how ITD graduates are progressing in their roles and development

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# ITD IDIQ Graduate FIT Leaders

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- ☐ Diverse Culture
- ☐ Career Development and Prestige
- ☐ Opportunities for Collaboration
- ☐ International Exposure
- ☐ Facilities
- ☐ Technology and Innovation
- ☐ Social Impact
- ☐ Salary and Benefits



What attracts graduates to ADB?

- ☐ University Partnerships
- ☐ Marketing
- ☐ Recruitment Strategies
- ☐ Career Development Pathways



What are the best ways to find top talent?

- ☐ Experience and Exposure
- ☐ Training and Development
- ☐ Mentorship and Support
- ☐ Career Path Opportunities
- ☐ Organizational Alignment



What could have helped you as a graduate?



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# Areas of Expertise

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# FIT Leaders Engagement Program

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Snapshots from Our Graduate Engagement Programs: Empowering Future Professionals



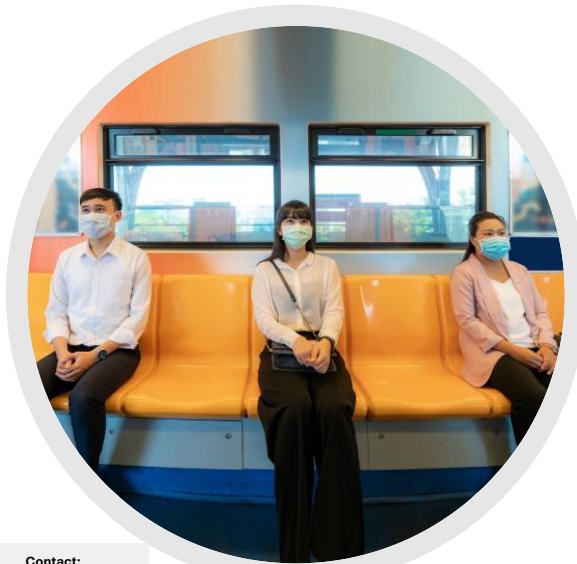
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# Empowering Transformation with You

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“Investing in digital transformation and our People is not just about staying current; it’s about building resilience, ensuring ADB’s relevant to clients and partners, achieving development impacts and is prepared to navigate the challenges of Volatility, Uncertainty, Complexity, and Ambiguity with confidence and agility.”



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**[www.adb.org](http://www.adb.org)**



**/AsianDevBank**



**@ADB\_HQ**



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# Event Contact

<https://www.adb.org/news/events/adb-business-opportunities-seminar-valencia-spain-2025>

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