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ADB



# Business Opportunities Seminar 2025

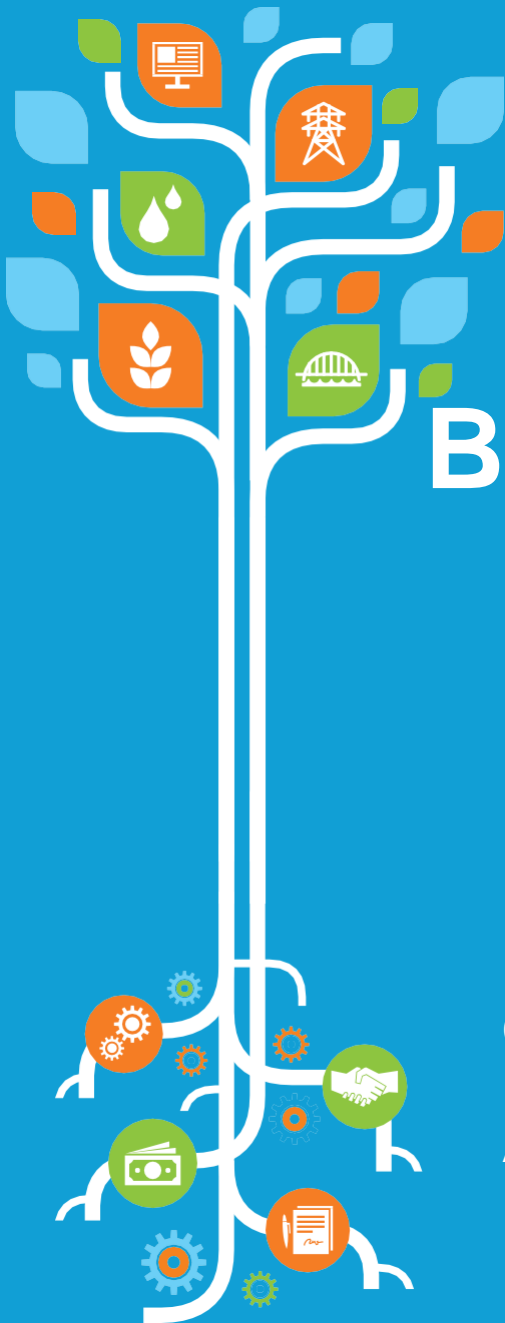
Doing Business with the Asian Development Bank –  
Procurement System and Opportunities

13 March 2025

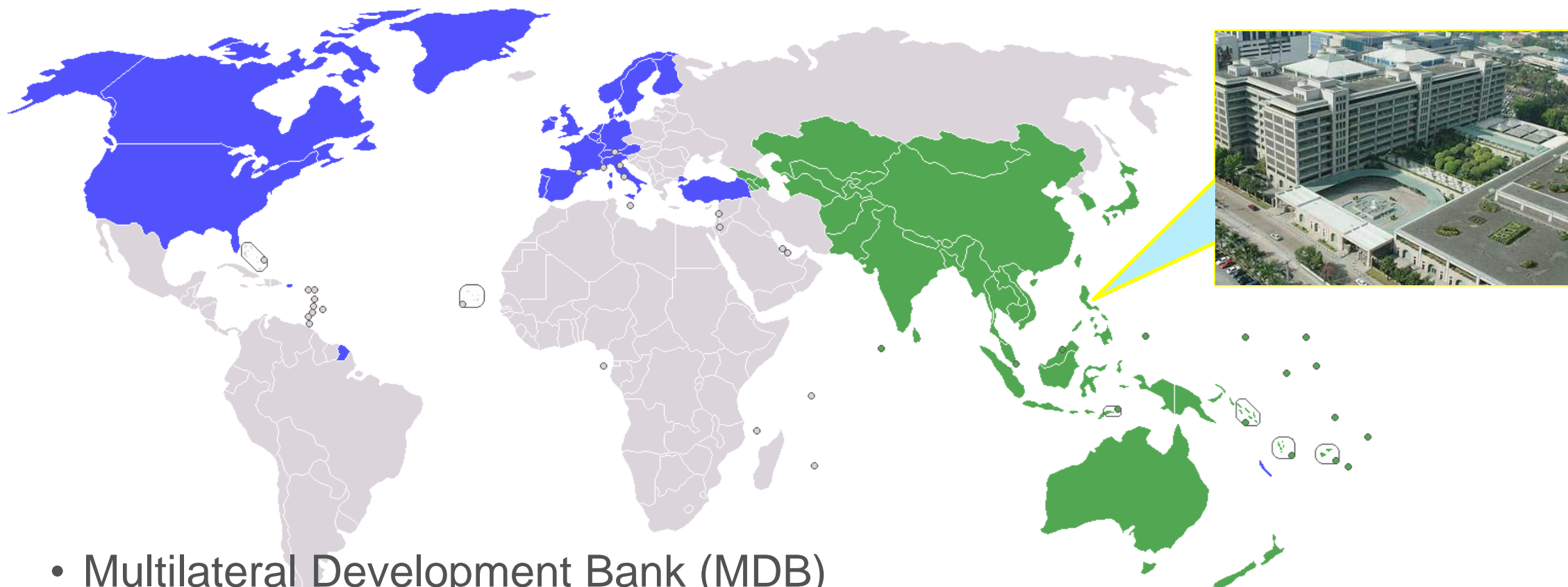
Chitoshi Izumi

Regional Procurement Head, Viet Nam, Cambodia, Lao PDR, Myanmar and Thailand  
Asian Development Bank

BUSINESS  
OPPORTUNITIES



# Asian Development Bank (ADB)



- Multilateral Development Bank (MDB)
- 69 member countries, 49 from the Asia & Pacific, 20 non-regional
- Headquarter in Manila, Philippines, and 43 Field Offices
- 3,894+ staffs from 65 nationalities

# Sovereign Projects - Financing Types

## Loans and Grants

Provided to and managed by Governments

Procurement of Works, Goods and Services

Government undertakes procurement (ADB oversight)

Contracts signed by Government

## Technical Assistance

Provided to governments, but contracts managed by ADB

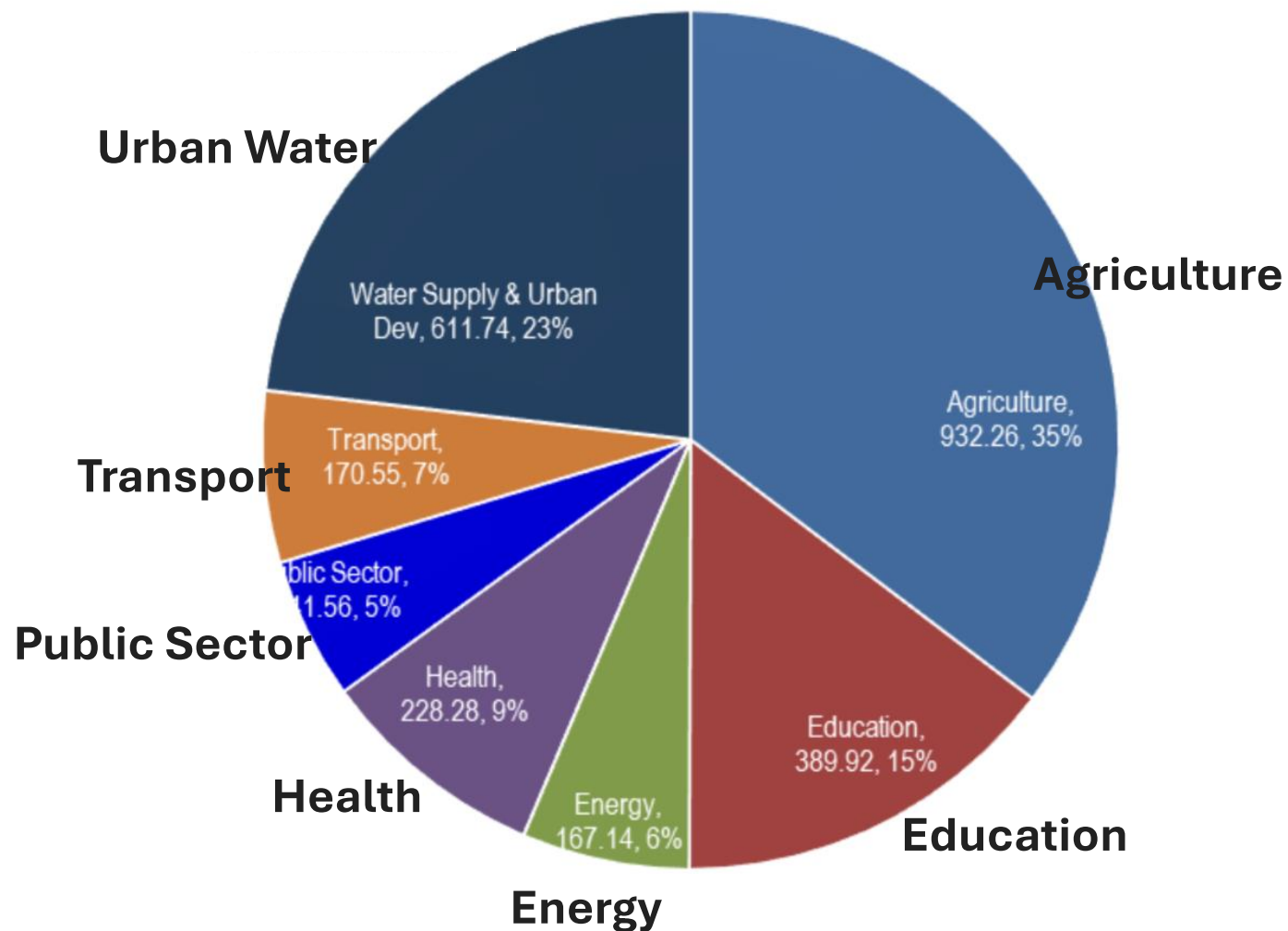
Mostly procurement of Consulting Services

ADB undertakes procurement

Contracts signed by ADB

# ADB CAM Projects as of Dec 2024

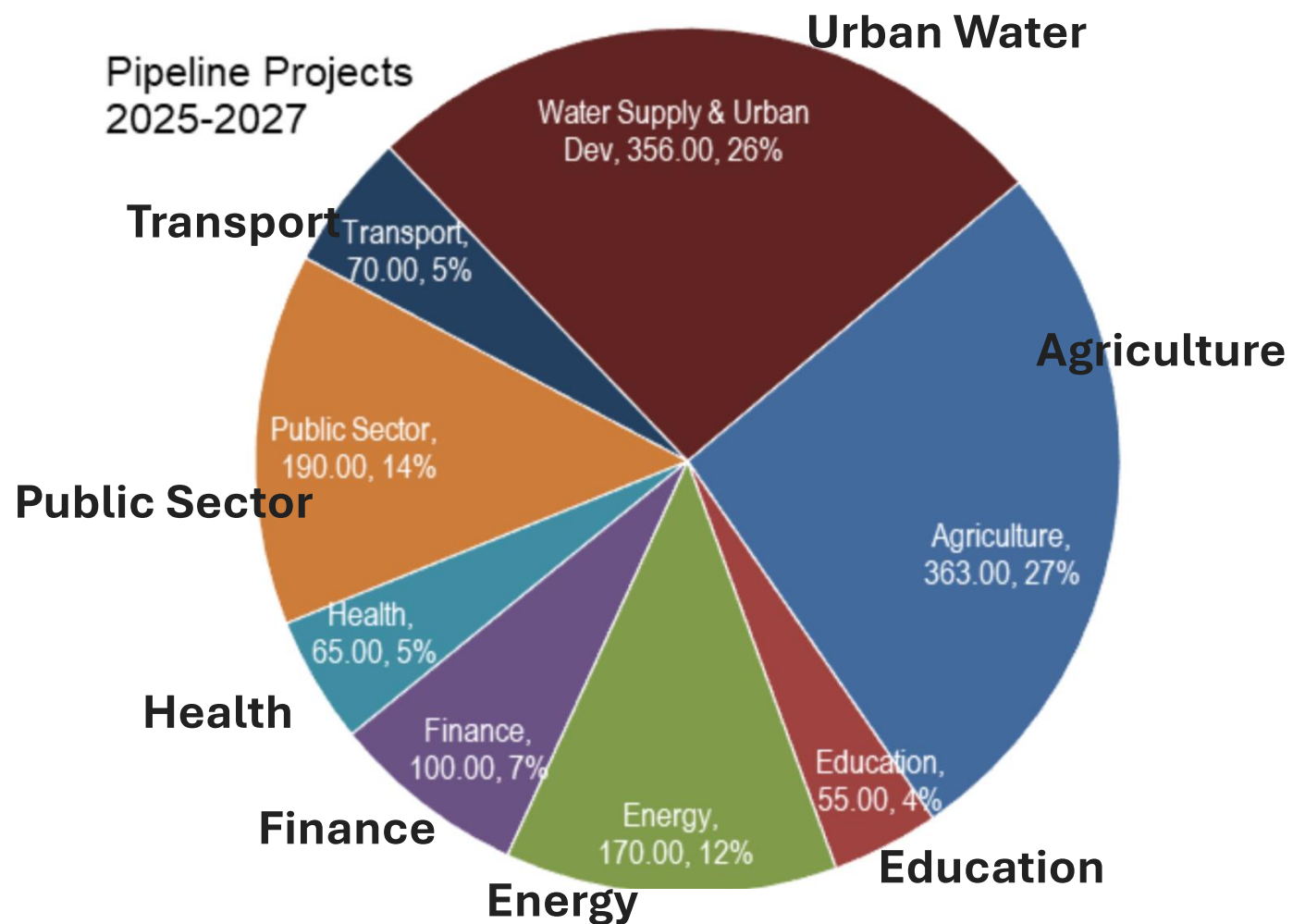
Active Sovereign Portfolio by Sectors as of 31 December 2024



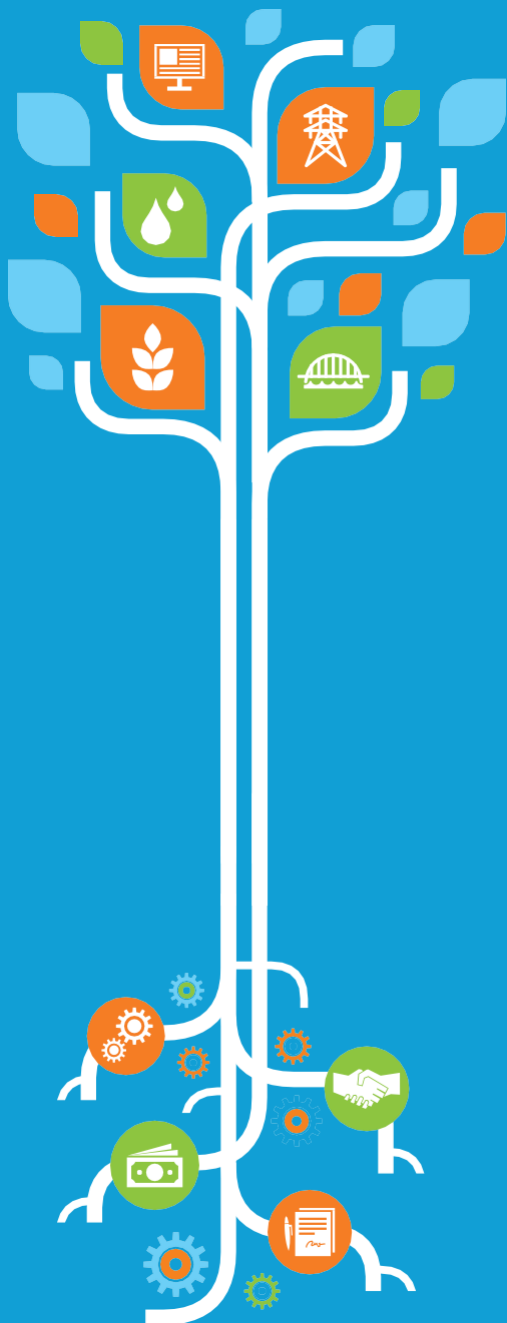
Total: \$ 2,641 million

# ADB CAM Projects 2025-2027

2025-2027 CAM\_program of sovereign lending and grant portfolio



Total: \$ 1,369 million

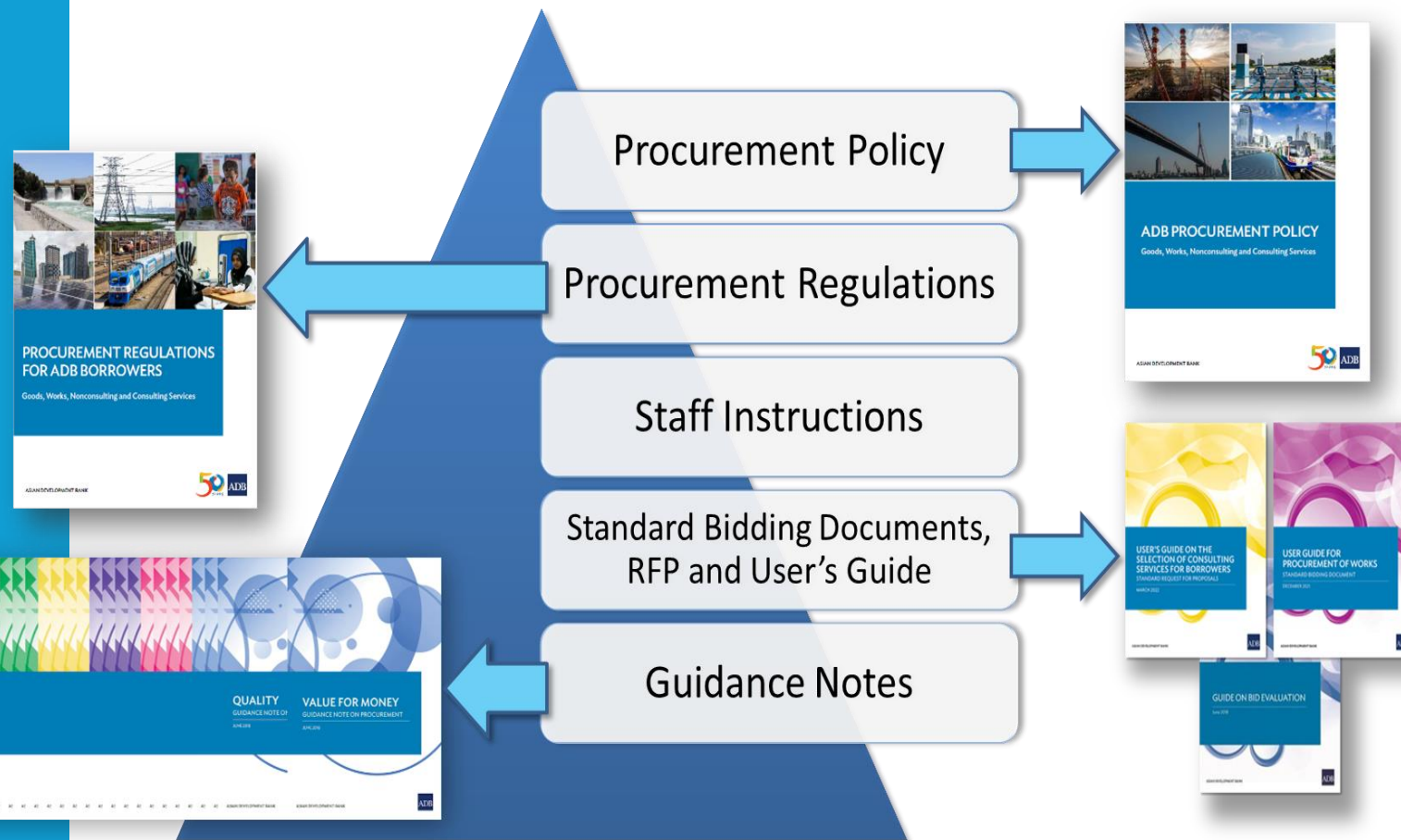


# ADB Procurement Framework



# Strategic Procurement Planning

## ADB Procurement Framework

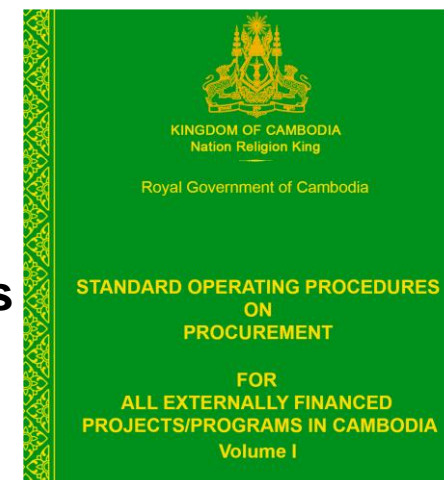


## Cambodia SOP Procurement

**2019: Public Procurement Law (PPL)**

**CAM SOP SBDs**

- Works
- Goods
- RFQ



# Roles and Responsibilities in ADB Procurement

- The Borrower (it includes Executing Agency & PIU) is responsible to procure most of goods, works, and services
- ADB reviews the procurement activities of EAs to ensure compliance with its Procurement Policy and Regulations for Borrowers
- Open competitive bidding (OCB) is the default procurement method for both goods & works and consulting services
- Sealed technical and financial proposals - integral part of the bid submissions
- ADB staff doesn't participate in any bid evaluation committee or consultant selection committee (CSC)



# Types of business opportunities

## **Supply of goods**

- Machinery, equipment, ICT, furniture

## **Civil works**

- Roads, railways, bridges, irrigation canals, schools, etc.
- EPC - Power plants, pump stations, water treatment plants, heating plants, airports, etc.

## **Consulting services**

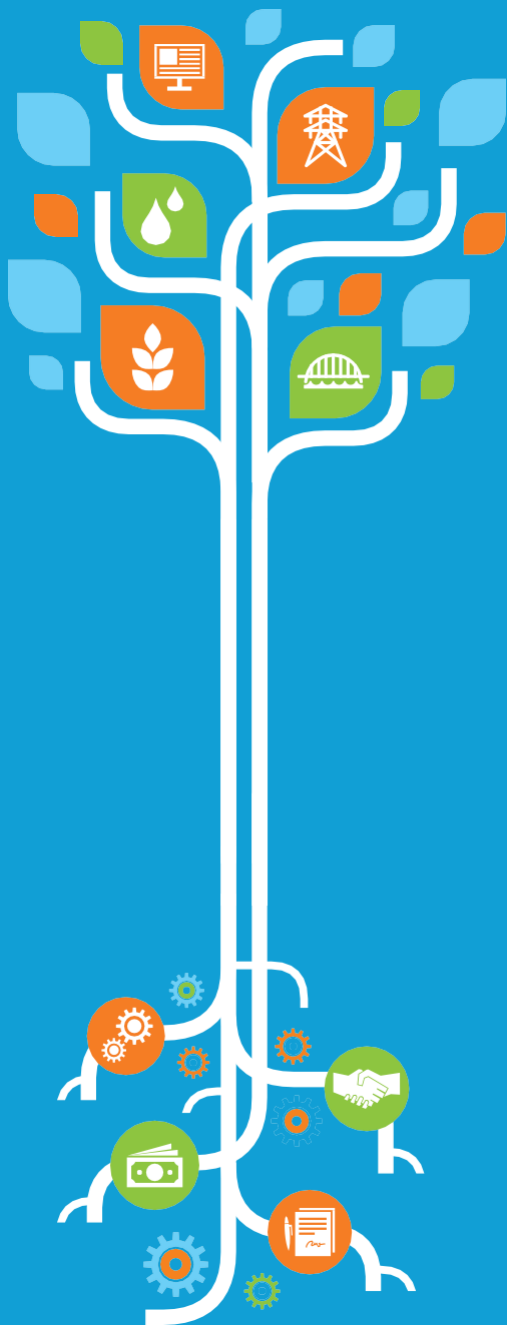
- Project preparation & implementation, site supervision (PMC), detailed design, knowledge products, policy/advisory, staff consultants

## **Nonconsulting services**

- Surveys, training, translation, event management

# When is Contractor/ Supplier/ Consultant engagement?





# Finding Information

# Why pursue ADB-Financed



Gateway to new opportunities in fast growing **emerging economies** across **multiple sectors**



Availability of **funds** is assured



Internationally accepted **procurement procedures**: transparent & fair for all



Risks related to integrity of procurement processes mitigated through **ADB oversight**

# ADB Cambodia - Spotlights

<https://www.adb.org/where-we-work/cambodia>

The screenshot shows the ADB Cambodia website. The browser address bar displays `adb.org/where-we-work/cambodia#fact-sheet`. The website header includes the ADB logo, navigation links (News and Events, ADB Institute, Contact, English), and a search bar. The main navigation menu features 'WHO WE ARE', 'WHAT WE DO', 'WHERE WE WORK' (highlighted in green), and 'WORK WITH US'. The 'WHERE WE WORK' section has a large green banner with the title 'Cambodia and ADB' and the text: 'ADB is helping Cambodia achieve its Vision 2050 to become a high-income country through economic diversification, human development, and climate change mitigation and adaptation.' Below the banner is a photo of a family standing in front of a brick building under construction. A yellow arrow points to the 'Fact sheet' link in the 'Jump to:' menu. The 'Jump to:' menu also includes 'Data', 'ADB Projects', 'What's New', 'Contacts', and 'CARM Holidays'. The 'In the Spotlight' section at the bottom features four small images: a group of people, a building, a train, and a woman.

ADB ASIAN DEVELOPMENT BANK

News and Events ADB Institute Contact English

WHO WE ARE WHAT WE DO WHERE WE WORK WORK WITH US Search

## Cambodia and ADB

ADB is helping Cambodia achieve its Vision 2050 to become a high-income country through economic diversification, human development, and climate change mitigation and adaptation.

Home In-Depth Knowledge

> Where We Work and ADB

Jump to: Fact Sheet Data ADB Projects What's New Contacts CARM Holidays

### In the Spotlight

# Cambodia – Fact Sheet

<https://www.adb.org/where-we-work/cambodia#fact-sheet>

## Cambodia: Share of Procurement Contracts for Loan, Grant, and Technical Assistance Projects

Item	Goods, Works, and Related Services	
	Amount (\$ million)	% of ADB Total
2022	150.68	0.92
2023	269.21	1.93
Cumulative (as of 31 Dec 2023)	2,605.32	1.00

Item	Consulting Services	
	Amount (\$ million)	% of ADB Total
2022	4.35	0.78
2023	5.75	1.09
Cumulative (as of 31 Dec 2023)	102.13	0.64



# Cambodia – Fact Sheet

<https://www.adb.org/where-we-work/cambodia#fact-sheet>

## Top 5 Contractors/Suppliers from Cambodia Involved in Goods, Works, and Related Services Contracts under ADB Loan and Grant Projects, 1 January 2019–31 December 2023

Contractor/Supplier	Sector	Contract Amount (\$ million)
Heng Sambat Co. Ltd.	ANR, TRA, WUS	62.86
M.T.A. Construction Co. Ltd.	ANR, HLT, TRA, WUS	53.98
Kiri Dangrek Construction Co. Ltd.	TRA, WUS	36.56
Seak Chheav Leng Enterprises Co. Ltd.	ANR, PSM	32.99
Kim Mex Construction & Investment Co. Ltd.	EDU, WUS	32.04
Others		952.93
<b>Total</b>		<b>1,171.36</b>

ANR = agriculture, natural resources, and rural development; EDU = education; PSM = public sector management; HLT = health; TRA = transport; WUS = water and other urban infrastructure and services.

## Top 5 Consultants from Cambodia Involved in Consulting Services Contracts under ADB Loan, Grant, and Technical Assistance Projects, 1 January 2019–31 December 2023

Consultant	Sector	Contract Amount (\$ million)
Young Development Research and Consulting Co. Ltd.	ANR, EDU	0.76
BGC Engineering Inc.	PSM	0.68
Nuppun Research and Consulting Co. Ltd.	ANR, EDU	0.43
Architecture Design Intelligence Co. Ltd.	EDU	0.38
SBK Research and Development Co. Ltd.	EDU, HLT	0.31
<b>Individual Consultants</b>		<b>11.38</b>
<b>Others</b>		<b>9.55</b>
<b>Total</b>		<b>23.48</b>

<https://www.adb.org/where-we-work/cambodia#projects>

## ADB Projects in Cambodia

View all projects

Projects ADB-Administered Funds Supporting Cambodia

### Featured



### Cambodia's Trapaing Thmar Reservoir: Opportunities Beyond Irrigation

The rehabilitation of the largest reservoir in Cambodia, the Trapaing Thmar, has opened doors for new growth opportunities in the country's northwest province of Banteay Meanchey and its neighboring areas.

### Approved/Active

57266-001 | 17 DEC 2024

Advancing Energy Transition and Regional Power Trade in the Greater Mekong Subregion and Southeast Asia

58085-002 | 17 DEC 2024

Supporting Climate-Resilient and Low-Carbon Health Systems through the Climate and Health Initiative: Strengthening the Climate Resilience of Health Systems in Southeast Asia, Subproject 2

58375-001 | 15 DEC 2024

Enabling Participation in International Carbon Markets

58157-001 | 13 DEC 2024

Lakeshore Capital III, L.P.

58284-001 | 12 DEC 2024

Southeast Asia Resilient and Water Secure Cities Facility

### Proposed

53303-002

2024 International Comparison Program for Asia and the Pacific

58501-001

Promoting Green Transportation in Asia Pacific

58382-001

Accelerating Battery Energy Storage System Development in the Asia and Pacific Region

58376-001

Energy Transition Sector Development Program, Subprogram 2

58169-001

Grid Expansion for Energy Transition Project

# Search ADB Website– Cambodia Projects

<https://www.adb.org/projects/country/cambodia>

ADB

ASIAN DEVELOPMENT BANK

WHO WE ARE

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Projects

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Tenders

Filter results

CLEAR ALL

Country/Economy (1) [CLEAR]

Azerbaijan

Bangladesh

Bhutan

Brunei Darussalam

☒ Cambodia

China, People's Republic of

Cook Islands

Sectors (1) [CLEAR]

☒ Agriculture, natural resources and rural development

Education

Energy

Finance

Health

Health and social protection

Industry and trade

Theme

Environmentally sustainable growth

Gender Equity and Mainstreaming

Governance and capacity

Project data sheets for loans, grants, TAs

Search projects

Results 1-20 of 75

RSS

Sort by

Cambodia X

Agriculture, natu... X

Supporting Agribusiness Investments for Private Sector Projects (Subproject 3)

57279-004; Regional, Cambodia, Philippines, China, People's Republic of; Agriculture, natural resources and rural development

Status: Active

Approval Year: 2024

Capacity Development for Climate Mitigative Water Management Technology

58320-001; Cambodia; Agriculture, natural resources and rural development

Status: Active

Approval Date: 02 Dec 2024

Irrigated Agriculture Improvement Project - Additional Financing

58251-001; Cambodia; Agriculture, natural resources and rural development

Status: Approved

Approval Date: 02 Dec 2024

Integrated Water Resources Management Project

55197-001; Cambodia; Agriculture, natural resources and rural development

Status: Approved

Approval Date: 02 Dec 2024

Rural Water Supply, Sanitation, and Hygiene Improvement Sector Development Program

55220-001; Cambodia; Agriculture, natural resources and rural development

Status: Active

Approval Date: 30 Aug 2024

Promoting Climate-Resilient Rural Development and Food Security in Southeast Asia

57238-001; Regional, Cambodia, Indonesia, Lao People's Democratic Republic, Philippines, Thailand, Timor-Leste, Viet Nam

Status: Active

Approval Date: 13 Dec 2023

Learn More About ADB Projects

Project Glossary

Project Cycle

Project Design and Management

Access to Information

Statement of ADB's Sovereign Loans, 1968-2017

Related Documents

All sovereign projects from 2005 onwards (xls)

Project Administration Instructions

Operations Manual

Country

Sector

IWRM project

## Cambodia : Integrated Water Resources Management Project

Sovereign Project | 55197-001

Status: Approved

- Overview

Project Data Sheet

Documents

Stories

Tenders

The Integrated Water Resources Management Project will be aligned with the following impact: Cambodia’s water resources management made climate-adaptive and sustainable to support social and economic growth and protect ecosystem. The project will have the following outcome: livelihoods in the target river basin groups made climate and disaster resilient through climate-adaptive integrated water resources management. The project will focus on the river basin groups covering rivers MOUNG RUSSEY, PURSAT, SANKER, and SVAY DON KEO located in Pursat Province and Battambang Province in the southwest of the Tonle Sap Lake. These river basins were assessed as highly vulnerable to limited available water due to climate change impacts. In the target basin groups, expected changes to precipitation and temperature patterns will result in higher temperature and evapotranspiration and more rainless days in dry season, which will increase water demands in various sectors in dry season.

### Latest Project Documents

Title	Date
<u>Integrated Water Resources Management Project: Procurement Plan</u>	Mar 2025
Grant Agreement (Special Operations) for Grant 1000-CAM: Integrated Water Resources Management Project	Dec 2024
Loan Agreement (Ordinary Operations [Concessional]) for Loan 4553-CAM: Integrated Water Resources Management Project	Dec 2024

### Project Details

Project Officer

Takaku-Bessho, Ryutaro

Sectors Department 2

✉ Request for information →

Approval Date

2 December 2024

Country/Economy

Cambodia

Sector

Agriculture, natural resources and rural development

Latest

Procurement Plan



# Cambodia\_All Projects Procurement Plan

News and Events

ADB Institute

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English ▾

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Filter results

CLEAR ALL

Country/Economy (1) [CLEAR] ▾

☐ Regional

☐ Armenia

☐ Azerbaijan

☐ Bangladesh

☐ Bhutan

☒ Cambodia

☐ China, People's Republic of

☐ Cook Islands

Type (1) [CLEAR] ▾

☐ Additional Financing (Cofinancing)

☐ Agreements

☐ Audit and Performance Evaluation Reports

☐ Audited Project Financial Statements

☐ Change in Scope, Amount, and

Language ▾

☐ English

Year >

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Q

Results 10 of 79

RSS

Sort by ▾

Cambodia X

Procurement Pla... X

**Integrated Water Resources Management Project: Procurement Plan**

55197-001; Cambodia; Type: Procurement Plans

Document Date: 05 Mar 2025

**Irrigated Agriculture Improvement Project - Additional Financing: Procurement Plan**

58251-001; Cambodia; Type: Procurement Plans

Document Date: 21 Feb 2025

**Rural Water Supply, Sanitation, and Hygiene Improvement Sector Development Program: Procurement Plan**

55220-001; Cambodia; Type: Procurement Plans

Document Date: 04 Feb 2025

**Second Urban Environmental Management in the Tonle Sap Basin Project: Procurement Plan**

50102-002; Cambodia; Type: Procurement Plans

Document Date: 03 Feb 2025

**Fourth Greater Mekong Subregion Corridor Towns Development Project: Procurement Plan**

50099-002; Cambodia; Type: Procurement Plans

Document Date: 30 Jan 2025

**Community-Based Tourism COVID-19 Recovery Project: Procurement Plan**

53243-001; Cambodia; Type: Procurement Plans

Document Date: 20 Jan 2025

**Rural Roads Improvement Project III: Procurement Plan**

42334-018; Cambodia; Type: Procurement Plans

Document Date: 07 Jan 2025

Key Documents

Reports and Recommendations of the President

Procurement Plans

Safeguard Policy Statement

Access to Information Policy

Request for Information

ADB documents and information that you have not been able to find on our website. →



# Procurement Plan

- All foreseen procurement of project: Goods, Works & Services
- Published after project approved & updated regularly
- Includes Name, Estimated Cost, Tentative Advertisement etc.

Project



Basic Data	
Project Name: Integrated Water Resources Management Project	
Project Number: 55197-001	Approval Number: 4553/1000/8493
Country: Cambodia	Executing Agency: Ministry of Water Resources and Meteorology
Project Financing Amount: US\$ 201,730,675 ADB Financing: US\$ 87,990,000 Cofinancing (ADB Administered): US\$ 80,000,000 Non-ADB Financing: US\$ 33,740,675	Implementing Agency: Provincial Government of Battambang, Provincial Government of Pursat
	Project Closing Date: 30 June 2031
Date of First Procurement Plan: 2 December 2024	Date of this Procurement Plan: 5 March 2025, Version 2
Procurement Plan Duration: 18 months	Related to COVID-19 response efforts: No
Advance Contracting: Yes	Use of e-procurement (e-GP): No

Loan No

Last  
Update &  
Version  
no.



Minimum  
Time Span  
of Plan





# Procurement Plan

## A. Methods, Review and Procurement Plan

Except as the Asian Development Bank (ADB) may otherwise agree, the following methods shall apply to procurement of goods, works, and consulting services.

Procurement of Goods and Works	
Method	Comments
Open Competitive Bidding (OCB) for Goods	International and national advertising OCB (N), Goods
Request For Quotation for Goods	National advertising RFQ (N), Goods
Open Competitive Bidding (OCB) for Works	International and national advertising OCB (I), Works

Consulting Services	
Method	Comments
Quality- and Cost-Based Selection for Consulting Firm QCBS	Quality Cost Ratio - 80:20
Consultant's Qualification Selection for Consulting Firm CQS	Agriculture Support Services, Independent Third Party, Detailed Risk Assessment and Community Participation Framework Development for Voluntary Land Donation
Competitive for Individual Consultant ICS	Procurement Specialist (international and national) Financial Management Specialist (international and national), Environment Safeguards Specialist (international and national), Farmer Water User Community Facilitator (national)

# Procurement Plan

## B. Lists of Active Procurement Packages (Contracts)

The following table lists goods, works, non-consulting and consulting services contracts for which the procurement activity is either ongoing or expected to commence within the procurement plan duration.

Goods and Works							
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments
IWRM-CW01	Construction of Pursat regulator/barrage including service bridge, river bank protection, fish pass, gates, and canal intake structures for MC1 and MC2	22,600,000.00	OCB	Prior	1S1E	Q3 / 2025	Non-Consulting Services: No  Advertising: International  No. Of Contracts: 1  Prequalification of Bidders: No

- OCB = Open Competitive Bidding
- Prior = ADB will review bidding document and Evaluation Reports
- 1S1E = Single Stage, 1-Envelope (Technical and Price Proposal)
- Advertisement= Q3/ 2025

# Active Tender Example

<https://www.adb.org/projects/tenders/country/cambodia/type/invitation-bids-1521>

ASIAN DEVELOPMENT BANK

WHO WE ARE

**WHAT WE DO**

WHERE WE WORK

WORK WITH US

Projects & Tenders

Projects Documents **Tenders**

Filter results CLEAR ALL

Country/Economy (1) CLEAR

- ☐ Regional
- ☐ Armenia
- ☐ Azerbaijan
- ☐ Bangladesh
- ☐ Bhutan
- ☒ Cambodia
- ☐ China, People's Republic of
- ☐ Colombia

Sectors

- ☐ Agriculture, natural resources and rural development
- ☐ Education
- ☐ Energy
- ☐ Health
- ☐ Industry and trade
- ☐ Public sector management
- ☐ Transport

Type (1) CLEAR

- ☐ Advance Notice
- ☐ Contracts Awarded
- ☐ Firm - Consulting
- ☐ Individual - Consulting
- ☒ Invitation for Bids
- ☐ Invitation for prequalification

Search tenders

Results: 20 of 132 RSS Sort by

**Cambodia** **Invitation for Bids**

Loan 3686 / Grant 0592 / Grant 0593 CAM: Fourth Greater Mekong Subregion Corridor Towns Development Project

50099-002 ; Cambodia; Water and other urban infrastructure and services; Posting date: 27 Feb 2025

Notice Type: Invitation for Bids

Approval Number: 3686,0592,0593

**4143-CAM: Livable Cities Investment Project**

53199-001; Cambodia; Water and other urban infrastructure and services; Posting date: 29 Jan 2025

Notice Type: Invitation for Bids

Approval Number: 4143

**L4554-CAM: Irrigated Agriculture Improvement Project – Additional Financing [MOWRAM/SCS CW03 (Package 3)]**

58251-001 ; Cambodia; Agriculture, natural resources and rural development; Posting date: 24 Jan 2025

Notice Type: Invitation for Bids

Approval Number: 4554

**3967-CAM (COL): Grid Reinforcement Project**

53324-001; Cambodia; Energy; Posting date: 03 Dec 2024

Notice Type: Invitation for Bids

Approval Number: 3967

**Go878-CAM: Energy Transition Sector Development Project**

**Key Documents**

- Procurement Plans
- Procurement Policy
- Procurement Regulations

**Shortlisted Firms - Consulting Services**

[See the list →](#)

**Archive: Contracts Awarded - Goods, Works, and Services**

[See the list →](#)

**Business Center**

All you need to work with us – in one place. →

**Advisory: Beware of business scams using ADB**

Cambodia

Invitation Bids



# Active Tender

<https://www.adb.org/sites/default/files/tenders/cam3686-cw02-ifb.pdf>

## Invitation for Bids

Project

Deadline

Background

Employer

Package/Lot  
Details

Date:	27 February 2025
Loan No. and Title:	Loan 3686 / Grant 0592 / Grant 0593 CAM: Fourth Greater Mekong Subregion Corridor Towns Development Project
Contract No. and Title:	PMU/MPWT/CTDP4/OCB/CW02: Lot 1: Landfill Remediation in Kratie and Lot 2: Landfill Remediation in Stung Treng
Deadline for Submission of Bids:	28 March 2025 at 10:00 AM (Cambodia Standard time)

1. The Kingdom of Cambodia has received financing from the Asian Development Bank (ADB) toward the cost of **Fourth Greater Mekong Subregion Corridor Towns Development Project**. Part of this financing will be used for payments under the Contracts named above. Bidding is open to Bidders from eligible source countries of ADB.
2. The **Ministry of Public Works and Transport** (“the Employer”) invites sealed bids from eligible Bidders for the construction and completion of **Landfill remediation in Kratie (Lot 1)** and **Landfill remediation in Stung Treng (Lot 2)** (“the Works”). The construction period is Lot 1: twelve (12) months and Lot 2: twelve (12) months from date of notification to commence. Bidders may bid for one or several contracts, as further defined in the Bidding Document. Bidders wishing to offer discounts in case they are awarded more than one contract will be allowed to do so provided those discounts are included in the Letter of Bid.

The Works include:

### Lot 1:

- Mobilization of plant and machinery.
- Decommissioning (plugging) of two existing groundwater monitoring wells (and potentially one further well at a later date).
- Filling and compaction of holes and depression in the remediation zone.
- Laying of a 600 mm clay base and bund for the remediation zone.
- Relocation of approximately 347,928 cubic metres of uncompacted waste from across the site to the remediation zone.
- Monitoring soil and groundwater contamination levels across the site.
- Compaction of the 347,928 cubic metres of waste (using a compactor/bulldozer) to a reduced volume of 139,171 cubic metres of waste and constructing a mound of approximately 8 metres in height with 1:3 slopes.
- Capping off the waste pile (four-layered capping system), planting grass and constructing landfill gas vents.
- Drilling of four new permanent groundwater monitoring wells around the remediation mound.

3686-CAM:  
Fourth Greater Mekong  
Subregin Corridor Towns  
Development Project

# Active Tender

<https://www.adb.org/sites/default/files/tenders/cam3686-cw02-ifb.pdf>

## Lot 2:

- Mobilization of plant and machinery.
- Laying of a 600 mm clay base and bund for the identified remediation zone.
- Relocation of all waste across the dumpsite to the remediation zone.
- Compaction of the existing waste (using a compactor/bulldozer).
- Capping off the waste pile (four-layered capping system), planting grass and landfill gas vents.
- Installation of fence, gate and monitoring wells.

3. **National competitive bidding** will be conducted in accordance with ADB's [Single-Stage One-Envelope](#) procedure and is open to all Bidders from eligible countries as described in the Bidding Document.

## Key Qualifications

4. Only eligible Bidders with the following key qualifications defined in the Bidding Document may participate in this bidding:

- The average annual volume of construction work of the successful Bidder over the last three years (2021, 2022 & 2023) shall be at least **Lot 1: US\$ 2.17 million and Lot 2: US\$ 2.54 million.**
- The minimum amount of liquid assets and/or credit facilities net of other contractual commitments of the successful Bidder shall be at least **Lot 1: US\$ 0.27 million and Lot 2: US\$ 0.32 million**
- The Bidder has substantially or successfully completed at least one similar contract as a prime contractor or as JV member or subcontractor where the share value of the works performed was at least the amount of **Lot 1: US\$ 0.87 million and Lot 2: US\$ 1.02 million** in the last five (5) years prior to the bid submission date. The similarity of the works experience shall be landfill remediation or landfill construction project.
- For Cambodian Bidders: valid registration from the Ministry of Commerce (MOC), and Land Management Urban Planning and Construction (LMUPC) or Ministry of Public Works and Transport (MPWT), and a valid registration/permit /patent issued by the Ministry of Economy and Finance (MEF).
- Bidders with duly audited financial statements by an independent audit firm, for the last three (3) years (2021, 2022 & 2023) demonstrating soundness of its financial position. As a minimum, the Bidder's net worth for the last three (3) years calculated as the difference between total assets and total liabilities should be positive. The financial statements and its audit should not violate the relevant national statutory accounting standards.
- The qualification criteria are more completely described in the Sub Clause 6.3 and 6.1(h) of the Instructions to Bidders in the Bidding Documents including essential equipment and key personnel.

## 3686-CAM: Fourth Greater Mekong Subregion Corridor Towns Development Project



# Active Tender

<https://www.adb.org/sites/default/files/tenders/cam3686-cw02-ifb.pdf>

## Obtaining Document

6. To purchase the bidding documents in English, eligible Bidders should:
- write to the address above requesting the Bidding Documents for PMU/MPWT/CTDP4/OCB/CW02: Lot 1: Landfill Remediation in Kratie and Lot 2: Landfill Remediation in Stung Treng and pay a non-refundable fee of US\$150.00 by cash or deposit (contact to the PMU office prior to deposit) to Bank account No.0000000013535 of National Bank of Cambodia. The Bidding Documents may be collected in person, or may be sent by email or courier, at the discretion of the Bidder, but the Bidder has to deposit the fee at the above bank account and to pay for courier charge by his/her arrangement as appropriate. Other than payment of the non-refundable fee, there shall be no other conditions for the purchase of the bidding documents.

8. In case of any difficulty in purchasing the Bidding Documents, interested parties may contact in writing:

**H.E. Vong Pisith**

Project Director

Fourth Greater Mekong Subregion Corridor Towns Development Project  
PMU Office, First Floor, Road 598, Sangkat Chraing Chamres II, Khan Russey  
Keo, Phnom Penh, Cambodia.

Tel/Fax: +855 23 426 110

E-mail: [vong\\_pisith@yahoo.com](mailto:vong_pisith@yahoo.com)

and also send a copy of the communication to:

- (a) Director General

General Department of International Cooperation and Debt Management of  
the Ministry of Economy and Finance located at St. 92, Sangkat Wat Phnom,  
Khan Daun Penh, Phnom Penh Cambodia, Tel: 023 724 664; Fax: 023 724  
798

- (b) Mr. Ratha Sann

Senior Project Officer, Asian Development Bank, Vattanac Capital Tower  
Level 10, 66 Monivong Boulevard Sangkat Wat Phnom, Khan Daun Penh,  
Phnom Penh, Cambodia, Email: [rsann@adb.org](mailto:rsann@adb.org).

9. Deliver your bid

- to the address:  
PMU Office, First Floor, Second Building from the Main Road, Road 598, Sangkat  
Chraing Chamres II, Khan Russey Keo, Phnom Penh, Cambodia

## Bid Opening

## 3686-CAM: Fourth Greater Mekong Subregion Corridor Towns Development Project

Attention: **H.E. Vong Pisith**

Project Director

Fourth Greater Mekong Subregion Corridor Towns Development Project  
PMU Office, First Floor, Second Building from the Main Road, Road 598,  
Sangkat Chraing Chamres II, Khan Russey Keo, Phnom Penh, Cambodia,  
Tel/Fax: +855 23 426 110

E-mail: [vong\\_pisith@yahoo.com](mailto:vong_pisith@yahoo.com);

- on or before the deadline: **10:00 AM (Cambodia Standard time), 28 March 2025;**  
and
- together with a Bid Securing Declaration as described in the Bidding Document.

Bids will be opened promptly after the deadline for bid submission in the presence of Bidders' representatives who choose to attend in person at the address above.

10. The Employer will not be responsible for any costs or expenses incurred by Bidders in connection with the preparation or delivery of bids.



# Advance Notice for Procurement

Advance Notice: initial procurement activities occur prior to Project approval.

Advance action is now default in general and included in a loan or grant proposal.

**ADB ASIAN DEVELOPMENT BANK**

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**Projects & Tenders** Projects Documents **Tenders**

Filter results [CLEAR ALL](#)

Country/Economy (1) [\[CLEAR\]](#)

- ☐ Regional
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- ☐ Azerbaijan
- ☐ Bangladesh
- ☐ Bhutan
- ☒ Cambodia
- ☐ China, People's Republic of
- ☐ ...

Sectors

- ☐ Agriculture, natural resources and rural development
- ☐ Energy
- ☐ Water and other urban infrastructure and services

Type (1) [\[CLEAR\]](#)

- ☒ Advance Notice
- ☐ Contracts Awarded
- ☐ Firm - Consulting
- ☐ Individual - Consulting
- ☐ Invitation for Bids
- ☐ Invitation for prequalification

Group >

Status >

Year >

Procurement of goods, works, and consulting services

Search tenders

Results 1-9 of 9 [RSS](#) [Sort by](#)

**Cambodia X Advance Notice X**

Project ID	Project Name	Status	Deadline
55197-001	CAM: Integrated Water Resources Management Project	Active	Not available
55197-001; Cambodia; Agriculture, natural resources and rural development; Posting date: 14 Oct 2024			
Notice Type: Advance Notice			
55220-CAM	Rural Water Supply, Sanitation, and Hygiene Improvement Sector Development Program	Active	Not available
55220-001; Cambodia; Agriculture, natural resources and rural development; Posting date: 27 Nov 2023			
Notice Type: Advance Notice			
53199-CAM	Livable Cities Investment Project	Active	Not available
53199-001; Cambodia; Water and other urban infrastructure and services; Posting date: 05 Nov 2021			
Notice Type: Advance Notice			
53324-CAM	Grid Reinforcement Project	Active	Not available
53324-001; Cambodia; Energy; Posting date: 21 Aug 2020			
Notice Type: Advance Notice			
51159-CAM	Irrigated Agriculture Improvement Project	Active	Not available
51159-002; Cambodia; Agriculture, natural resources and rural development; Posting date: 09 May 2019			
Notice Type: Advance Notice			
51182-CAM	National Solar Park Project	Active	Not available
51182-001; Cambodia; Energy; Posting date: 06 Feb 2019			
Notice Type: Advance Notice			

**Key Documents**

- Procurement Plans
- Procurement Policy
- Procurement Regulations

**Shortlisted Firms** Consulting Services  
See the list →

**Archive: Contracts Awarded - Goods, Works, and Services**  
See the list →

**Business Center**  
All you need to work with us place. →

**Advisory: Beware of business scams using ADB's name**  
Read more →

# Advance Notice for Procurement

Provides contact details  
of Agency and brief on  
Proposed Project.



## Advance Contracting Notice

---

**Date:**

14 October 2024

**Country/Borrower:**

Kingdom of Cambodia

**Title of Proposed Project:**

55197-001 CAM: Integrated Water Resources  
Management Project

**Name and Address of Executing Agency:**

Ministry of Water Resources and Meteorology  
Royal Government of Cambodia  
No. 47 Preah Norodom Blvd., Phnom Penh, Cambodia

### Brief Description of the Project

The project will strengthen the climate and disaster resilience of livelihoods in the target river basin groups through climate-adaptive interventions under the integrated water resources management (IWRM) principle. The interventions aim at (i) strengthening planning, coordination, and climate change adaptation capacities of water resources management (WRM); (ii) increasing water supply capacity; and (iii) reducing flood risks during the wet season in Pursat and Sangke river basin groups in Pursat and Battambang provinces. Those basin groups have experienced dwindling available water resources during dry season and increased flood disaster events, and vulnerable to the impacts of climate change. The project's direct beneficiaries comprise approximately 72,230 people suffering from climate-induced drought risks and 54,700 people suffering from climate-induced flood risks. The project will stabilize food prices in Cambodia and support food security by increasing crop yields and reducing crop damage through WRM interventions to increase resilience to shocks resulting from climate change and disasters triggered by natural hazards and pandemics.

### Brief description of consulting services, works, and goods to be procured:

Procurement of goods, works, consulting services, and non-consulting services will follow the ADB Procurement Policy (2017, as amended from time to time) and the ADB Procurement Regulations for ADB

# Advance Notice for Procurement

Provides summary and list of upcoming packages as proposed

## Goods

Package Number	Package Name
IWRM-G02	Vehicles
IWRM-G03	Computers and office equipment
IWRM-G04	Motorcycles
IWRM-G05	Office furniture

## Consulting Services

Package Number	Package Name
IWRM-CS01	Project Management and Implementation Consultants, including construction supervision services
IWRM-CS08	Procurement Specialist (international)
IWRM-CS09	Procurement Specialist (national)
IWRM-CS12	Financial Management Specialist (international)
IWRM-CS13	Financial Management Specialist (national)
IWRM-CS14	Environment Safeguards Specialist (international)
IWRM-CS15	Environment Safeguards Specialist (national)

The steps to be concluded in advance will include pre-qualification and short-listing, tendering, and bid and proposal evaluation. The issuance of invitations to bid (for goods, works, and non-consulting services) or requests for proposals (for consulting and non-consulting services) under advance contracting will be subject to ADB approval. Approval of advance contracting does not commit ADB to finance the project.

# Consulting Opportunities from adb.org

Firm- Consulting,  
Individual- Consulting

ADB

ASIAN DEVELOPMENT BANK

WHO WE ARE

WHAT WE DO

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Search

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Filter results

CLEAR ALL

Country/Economy (1) [CLEAR]

☐ Bangladesh

☐ Bhutan

☐ Brunei Darussalam

☒ Cambodia

☐ China, People's Republic of

☐ Cook Islands

☐ Fiji

Sectors

☐ Agriculture, natural resources and rural development

☐ Education

☐ Energy

☐ Finance

☐ Health

☐ Industry and trade

☐ Information and communication

Type (2) [CLEAR]

☐ Advance Notice

☐ Contracts Awarded

☒ Firm - Consulting

☒ Individual - Consulting

☐ Invitation for Bids

☐ Invitation for prequalification

Group

Procurement of goods, works, and consulting services

Search tenders

Results 1-20 of 1812

RSSSort by

Cambodia Firm - Consulting Individual - Cons...

National Specialist for Specialized Courses for Grade 11& 12

57174-001; Cambodia; Education; Posting date: 05 Mar 2025

Notice Type: Individual - Consulting

Status: Active

Deadline: 18 Mar 2025

National Specialist for Fast Track Learning Management System

57174-001; Cambodia; Education; Posting date: 05 Mar 2025

Notice Type: Individual - Consulting

Status: Active

Deadline: 18 Mar 2025

International Water Resources and Information System Advisor

51159-002; Cambodia; Agriculture, natural resources and rural development; Posting date: 03 Mar 2025

Notice Type: Individual - Consulting

Status: Active

Deadline: 09 Mar 2025

National Accounting and Finance Specialist

51159-002; Cambodia; Agriculture, natural resources and rural development; Posting date: 28 Feb 2025

Notice Type: Individual - Consulting

Status: Closed

Deadline: 06 Mar 2025

Provincial Marketing and Promotion Consultants

53243-001; Cambodia; Industry and trade; Posting date: 27 Feb 2025

Notice Type: Firm - Consulting

Status: Active

Deadline: 28 Mar 2025

River Basin Committee Support and Community Flood Preparedness Plan Consultant (RBMC)

55197-001; Cambodia; Agriculture, natural resources and rural development; Posting date: 27 Feb 2025

Notice Type: Firm - Consulting

Status: Active

Deadline: 28 Mar 2025

Key Documents

Procurement Plans

Procurement Policy

Procurement Regulations

Shortlisted Firms - Consulting Services

See the list →

Archive: Contracts Awarded - Goods, Works, and Services

See the list →

Business Center

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Advisory: Beware of business scams using ADB's name

Read more →

<https://www.adb.org/projects/tenders/country/cambodia/type/firm-consulting-1566/type/individual-consulting-1516>

INTERNAL. This information is accessible to ADB Management and Staff. It may be shared outside ADB with appropriate permission.

33

## Consulting Opportunities

### Consulting Services Recruitment Notices (CSRN)

CSRN provides detailed information on the consulting services required for ADB-financed or administered projects, including terms of reference. Filter on specific advertisements of interest by ticking the appropriate checkboxes or by entering keywords to search by expertise.

#### Refine by [Clear All](#)

##### ☐ Consultant Type

- ☐ Firm (43)
- ☒ Individual (181)

##### ☐ Eligibility of Consultant Country

- ☐ Open to Member Countries Only (224)
- ☐ Non-Member Countries Allowed (0)

##### ☐ Engagement Period

- ☐ Less than 3 months (11)
- ☐ 3 months to 1 year (157)
- ☐ More than 1 year (56)

##### ☐ Country

[Select All](#) | [Select None](#)

- ☐ Regional (85)
- ☐ Armenia (7)
- ☐ Australia (1)
- ☐ Azerbaijan (5)
- ☐ Bangladesh (13)
- ☐ Bhutan (2)
- ☐ Brunei Darussalam (1)
- ☒ Cambodia (10)

#### Search by Expertise

[Go](#)

Project	Expertise	Consultant Type	Engagement Period (Months)	Published	Deadline (Manila local time)	View CSRN
<a href="#">LOAN-4517 CAM: Secondary Education for Human Capital Competitiveness Project - ICS-5B National Specialist for Specialized Courses for Grade 11&amp; 12 (57174-001)</a>	Education Management	Individual	8	05-Mar-2025	18-Mar-2025 11:59 PM	
<a href="#">LOAN-4517 CAM: Secondary Education for Human Capital Competitiveness Project - ICS-6B National Specialist for Fast Track Learning Management System (57174-001)</a>	Education Technology and Digital Economy	Individual	3	05-Mar-2025	18-Mar-2025 11:59 PM	
<a href="#">TA-6751 REG: Private Sector Infrastructure Finance Specialist (PSIF2 GMS) (54455-001)</a>	Private Sector Infrastructure Finance Specialist	Individual	12.1	07-Mar-2025	16-Mar-2025 11:59 PM	
SC 124134 CAM: PCR for National Solar Park Project and GMS Tourism Infrastructure for Inclusive Growth Project	Strong knowledge and experience in ADB's PCR preparations	Individual	9	08-Mar-2025	14-Mar-2025 11:59 PM	
<a href="#">LOAN 51159-002 CAM: Irrigated Agriculture Improvement Project - CS-03 International Water Resources and Information System Advisor</a>	International Water Resources and Information System Advisor	Individual	22.9	03-Mar-2025	09-Mar-2025 11:59 PM	

Click to View Details!



- CSRN.adb.org dedicated for Consulting Firm and Individual.
- No registration required to view opportunities!
- Automatic alert to registered firms/individuals in CMS.



Welcome to the

# ADB CONSULTANT MANAGEMENT SYSTEM

CMS opens opportunities for consultants to join and make a difference at the Asian Development Bank.

Login for Registered Users



Don't have an account yet? [Register here.](#)

Claiming for a TA Contract? Visit **TA Claims Partner** ✓

## Registration in Consultant Management System (CMS)

### Advisory

Due to scheduled maintenance, CMS access will be intermittent on Saturday, 30 November 2024 from 8 a.m. until 1 p.m. (Manila time). Any use of CMS during this time may be interrupted. For inquiries, please contact [cmshelp@adb.org](mailto:cmshelp@adb.org).

<http://cms.adb.org>

➡ Registration required for Executing Agency (EA)





# Consultant Management System (CMS)

**ADB** Consultant Management System

Home Consulting Opportunities Shortlisted Firms Awarded Contracts TA Claims Partner Consultant Tutor

LOAN-3523 BAN: Bangladesh Power System Enhancement and Efficiency Improvement Project - S-14 Study on Incorporation of Battery Energy Storage System for Reliable and Efficient Power Supply in Bangladesh Power Sector (49423-005)

Date Published: 09-Dec-2022 Deadline of Submitting EOI: 29-Dec-2022 11:59 PM Manila local time

Express Interest

✓TIP If interested in this assignment, click the "Express Interest" button to get started.

Profile Terms of Reference Cost Estimate

Selection Profile

Consultant Type

Selection Method

Selection Title

Package Number

Advance Action

Engagement Period

Consulting Services Budget

Budget Type

Open to non-Member Countries

Firm

Quality and Cost-Based Selection (QCBS)

Bangladesh Power System Enhancement and Efficiency Improvement Project

S-14

☒ Yes

8 MONTH

USD 1,624,400

☒ Estimated

☐ Yes

☐ No

☐ Maximum

☒ No

Source

Technical Proposal

International

Full Technical Proposal (FTP)

Approval Number

3523

Approval Date

29-Mar-2017

Estimated Commencement Date

02-Apr-2023

Package Name

Study on Incorporation of Battery Energy Storage System for Reliable and Efficient Power Supply in Bangladesh Power Sector

Additional Information

Possibility of contract extension

In general, ADB consulting contracts may be extended to a reasonable degree when doing so is justified within ADB's core procurement principles. Any extensions are subject to operational needs, consultant performance, and continued availability of funds.

Specific considerations for this assignment, if any, are discussed here:

not applicable

Possibility of consideration for downstream assignment

☐ Yes ☐ No ☒ Not known

Indefinite Delivery Contract (IDC)

☐ Yes ☒ No

Country of assignment

Bangladesh

COVID-19 Related Assignment

☐ Yes ☒ No

Contact Information

Project Officer

Nurul Alam

Designation

Project Director

Email

nurulalam49@gmail.com

CSRN Additional Information / Attachments

Title	Type	Description	Category	Last Updated By	Last Updated	Usage	Update	Delete
No results found.								

Agencies


Primary	Agency	Country	Agency Role	Contact Person	View Details
<input checked="" type="checkbox"/>	Power Div-Min of Power, Energy & Mineral Resources	Bangladesh	Executing Agency		
<input type="checkbox"/>	Bangladesh Rural Electrification Board	Bangladesh	Executing Agency		
<input type="checkbox"/>	Bangladesh Rural Electrification Board	Bangladesh	Implementing Agency		
<input type="checkbox"/>	Dhaka Electric Supply Company Ltd. (DESCO)	Bangladesh	Implementing Agency		

Click Here to submit EOI (requires registration to CMS)

Example of Opportunity for Consulting Firm (Open View for All)


Executing Agency & Contact Details

# CMS Registration in <http://cms.adb.org>

**Continued**  
ASIAN DEVELOPMENT BANK

HOMECONSULTING OPPORTUNITIESSHORTLISTED FIRMSAWARDED CONTRACTST.A CLAIMS PARTNERCONSULTANT TUTOR

Choose your account type.




### Individual Consultants

**All Individual Consultants must:**

- Be a citizen of an ADB member country\*
- Be competent and qualified for the work they are recruited to perform
- Not be on any ADB sanction or suspension list due to integrity violations or poor performance, or on any recognized terrorism list

*\*Note: Consultants from non-ADB countries may be engaged only if a project allows it.*




### Consulting Firms

**All Consulting Firms must:**

- Be legal entities that have the capacity to enter into binding and enforceable contracts with the ADB
- Be incorporated or legally established in an ADB member country\*
- Not be on any ADB sanction or suspension list due to integrity violations or poor performance, or on any recognized terrorism list
- Have a bank account for financial transactions

**The ADB's requirements on place of incorporation or legal establishment are as follows:**



### Executing Agencies

Executing Agencies (EAs) are government or non-government agencies that work with ADB to monitor/implement a project or program. The executing agency may also be a "borrower."

To request an EA account for posting recruitment notices, email the following details to your ADB Project Officer, with [csr@adb.org](mailto:csr@adb.org), in copy.

1. Name and address of the agency
2. ADB Agency Code (*can be obtained from ADB Project Officer/Analyst*)
3. Preferred Username
4. First and Last Name of the agency representative

Registration as Individual Consultant or Consulting Firm to submit EOs

# Useful Links

ADB Procurement Policy: <https://www.adb.org/documents/adb-procurement-policy>

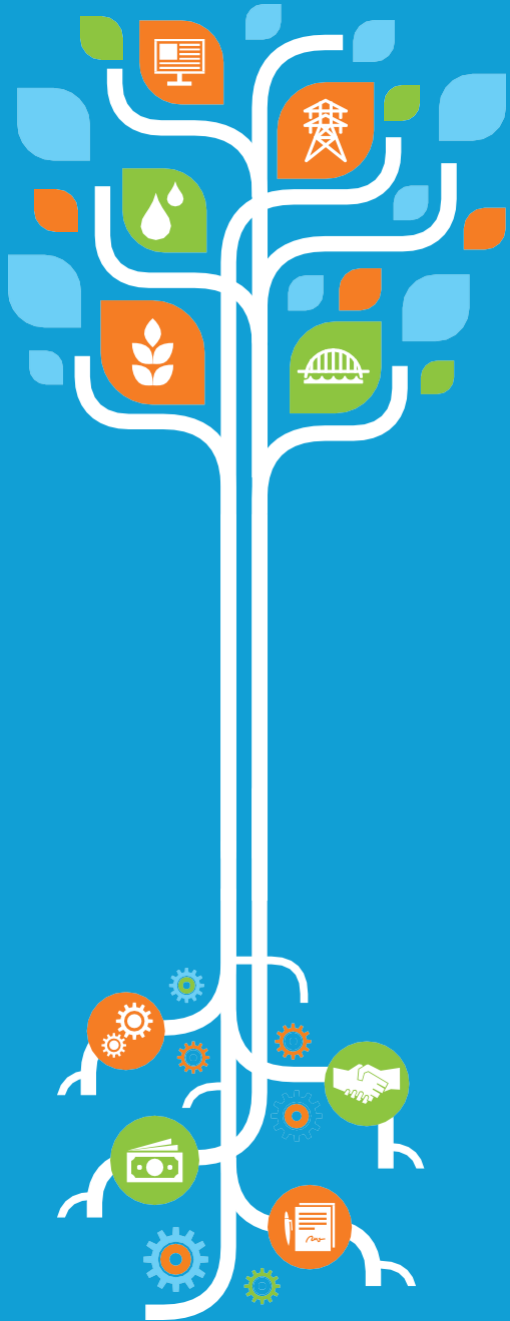
ADB procurement Regulations:  
<https://www.adb.org/documents/procurement-regulations-adb-borrowers>

Guidance Notes: <https://www.adb.org/documents/guidance-notes-on-procurement>

Standard Bidding Documents and User Guides:  
<https://www.adb.org/business/main> (Scroll to Documents and Forms)

ADB Consultant Management System: <http://cms.adb.org>

ADB Anticorruption and Integrity: [www.adb.org/site/integrity/main](http://www.adb.org/site/integrity/main)



# Thank You !