

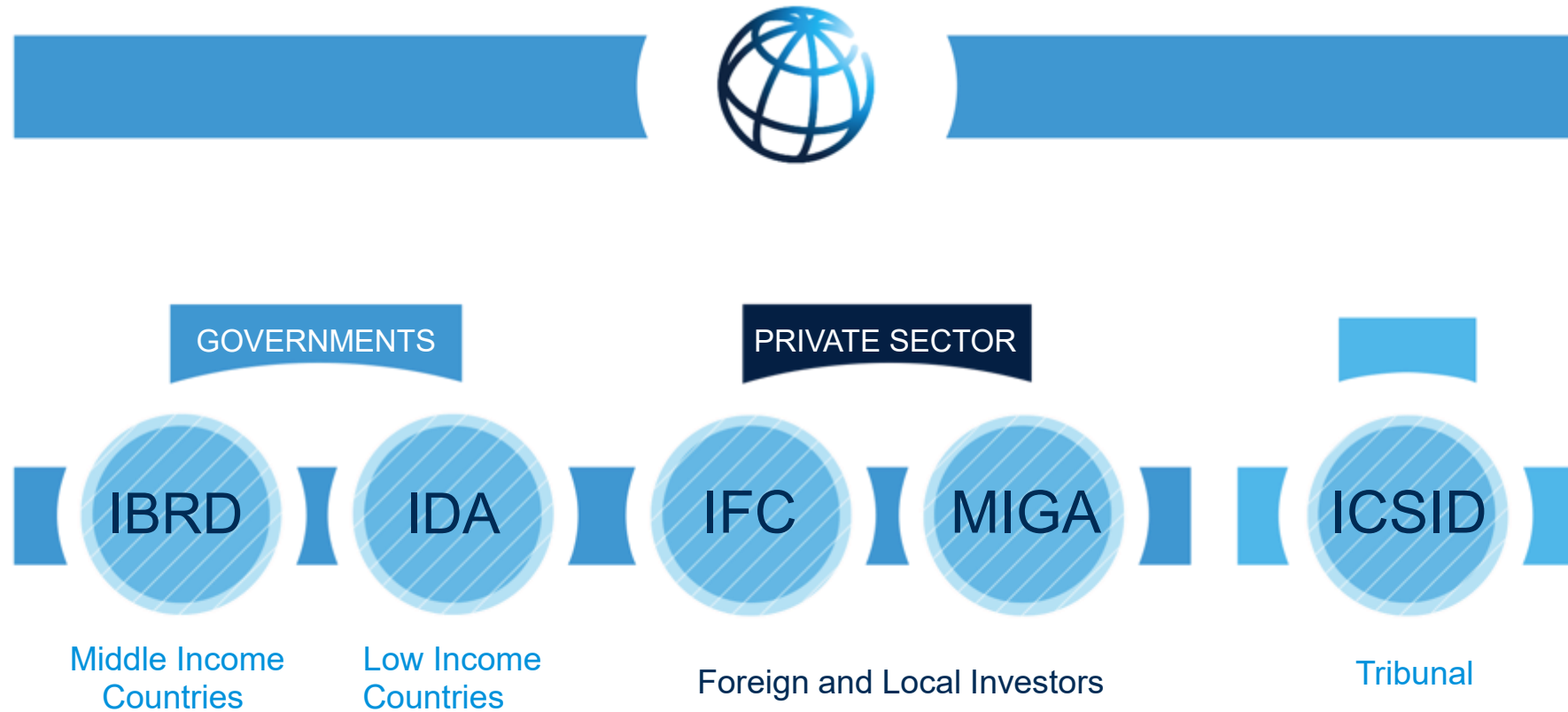
# Lao PDR Procurement Portfolio

This is not an ADB material. The views expressed in this document are the views of the author/s and/or their organizations and do not necessarily reflect the views or policies of the Asian Development Bank, or its Board of Governors, or the governments they represent. ADB does not guarantee the accuracy and/or completeness of the material's contents, and accepts no responsibility for any direct or indirect consequence of their use or reliance, whether wholly or partially. Please feel free to contact the authors directly should you have queries.

*Vientiane, November 19, 2025*



# Overview of World Bank Group



# Laos: Country Portfolio Procurement Summary

IPF Only IPF

**21** projects

IPF\_Commit Only IPF

**\$0.8B** commitments

Age

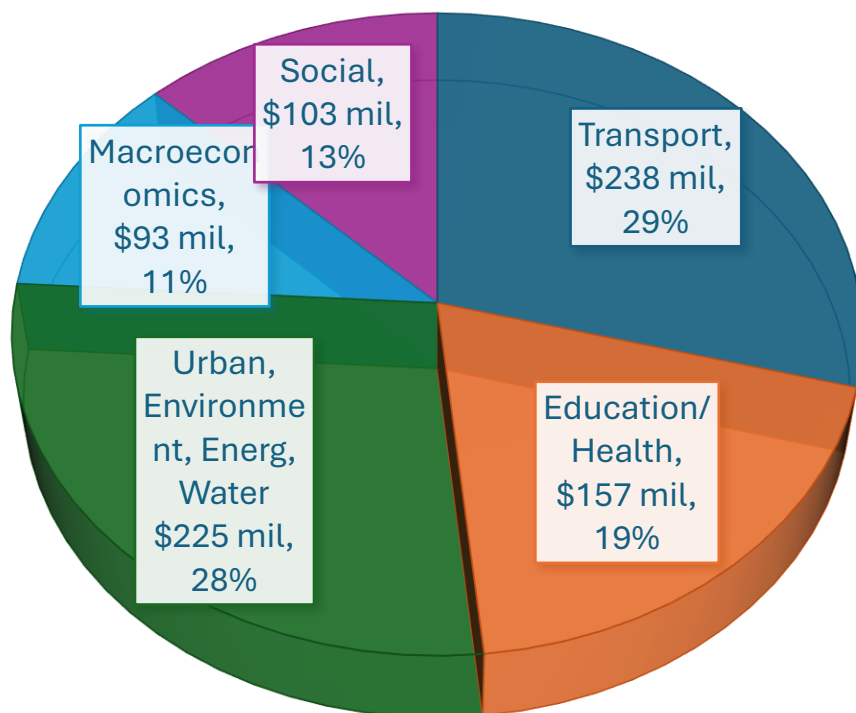
**49** months avg. age

Awarded\_board Only IPF

**\$0.3B** awarded

Contracts Only IPF

**1,138** contracts

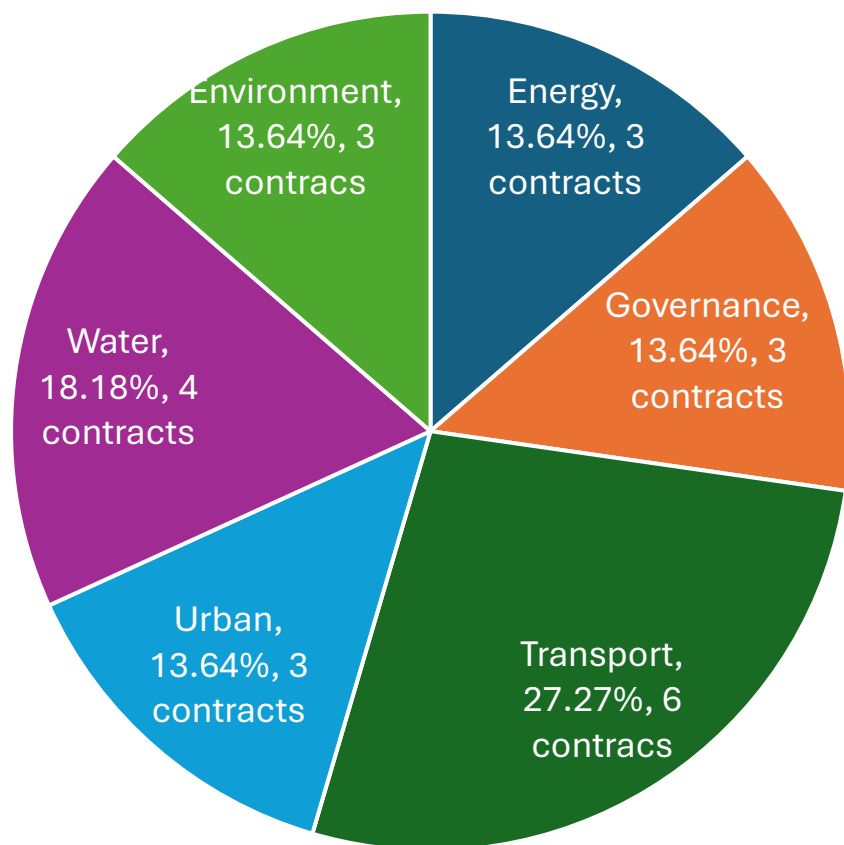


## Pipeline Projects:

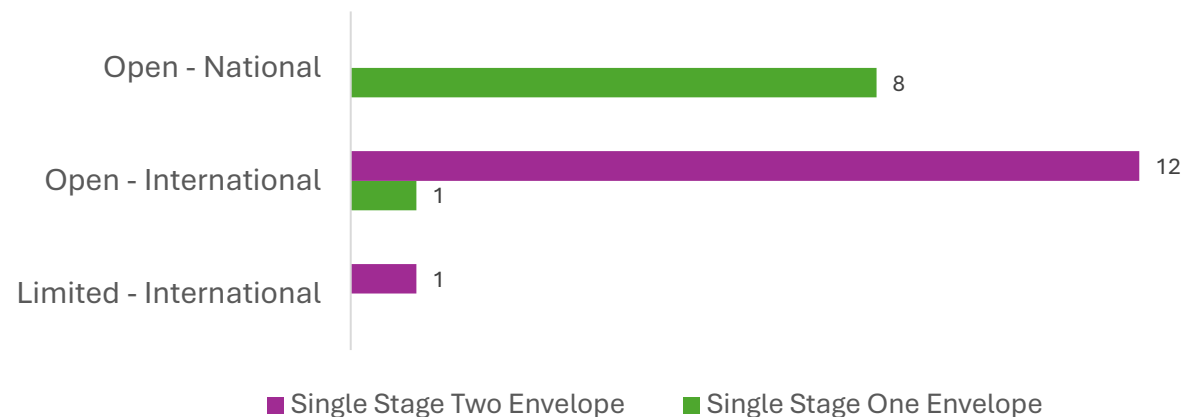
- Project Name:** Lao PDR Southeast Asia Disaster Risk Management Project II  
**Total Financing:** US\$60 million (IDA Credit)  
**Practice Area:** Urban, Resilience and Land
- Project Name:** Improving Frontline Workers Performance in Education and Health  
**Status:** Pipeline (expected approval FY2026)  
**Total Financing:** US\$35 million (IDA Credit)  
**Practice Area:** Education

# Laos: Total Awarded Contracts

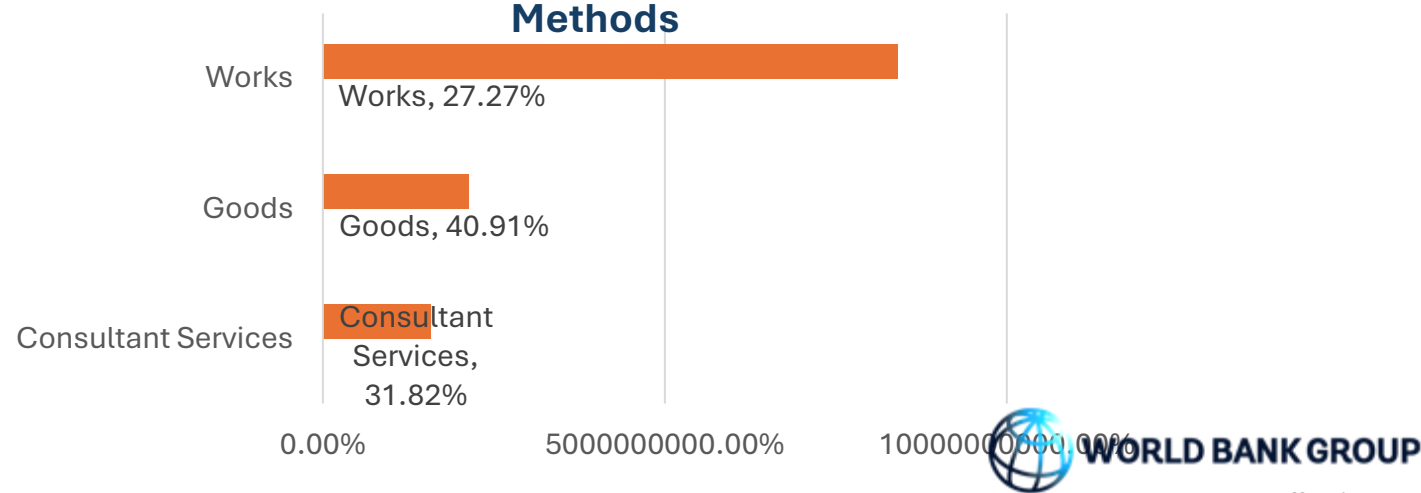
% Total Number of Contracts by Sectors



Total Number of Contracts by Procurement Process



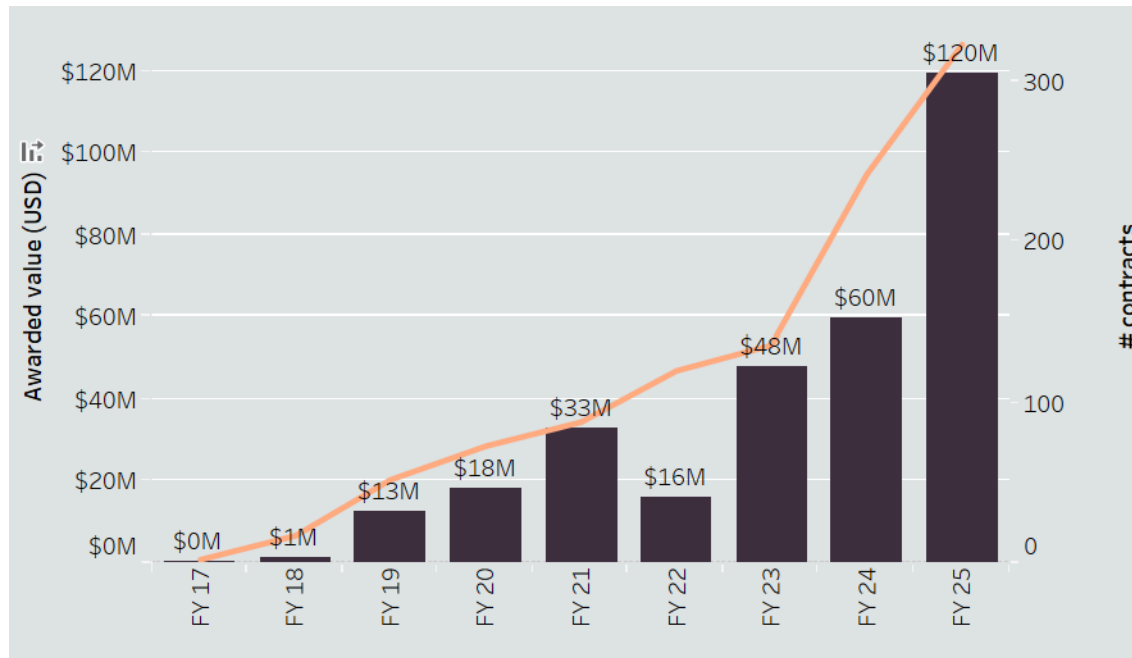
% Total Number of Contracts by Procurement Methods



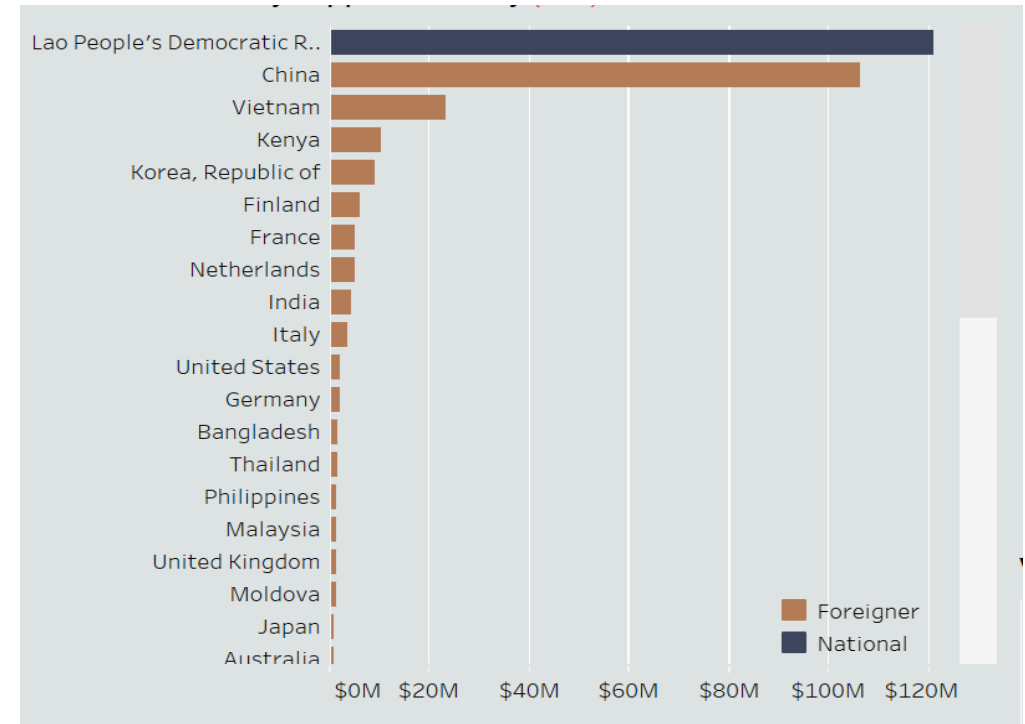
# Laos: Suppliers

	% awarded value	Awarded value (USD)	# of contracts	Avg. Awarded value	Median Awarded value
Foreigner	61%	\$188M	153	\$1,174,592	\$140,736
National	39%	\$121M	901	\$133,857	\$42,500

Distribution of awarded value since FY17



Awarded value by supplier countries



# Laos: Current Opportunities

No.	Project Id	Lead GP Name	Procurement Categories	Activities Description	Estimated budget
1	P179284	Transport	Works	Improvement and maintenance of Road number 6323 and 6576 in Savannakhet, using HPBC	\$ 6,330,000.00
2	P179284	Transport	Works	Improvement and maintenance of Road number 6507 in Savannakhet, using HPBC	\$ 7,750,000.00
3	P179284	Transport	Works	Improvement and maintenance of Road number 6586 and 6594 in Savannakhet, using HPBC	\$ 6,400,000.00
4	P170559	Environment, Natural Resources & the Blue Economy	Goods	Additional investigative equipment for Law Enforcement Agencies (DOFI, DCNEC, LCD)	\$ 130,000.00
5	P170559	Environment, Natural Resources & the Blue Economy	Goods	Office equipment (Lap top Computer, Desk top, Printers) for Law Enforcement Agencies ((DOFI/POFI, DCNEC&LCD).	\$ 120,000.00
6	P170559	Environment, Natural Resources & the Blue Economy	Goods	Additional office equipment (Lap top Computer, Desk top, Printers)	\$ 230,000.00
7	P172774	Education	Goods	Smart Classroom-IT equipment for 05 TVET institutions	\$ 488,000.00
8	P172774	Education	Goods	'Industrial mechatronic system experiment sets - teaching equipment for VEDI	\$ 200,000.00
9	P167601	Health, Nutrition & Population	Goods	888 Printers for DCMGRD, PoPS and DoPS	\$ 270,000.00

# Laos: Current Opportunities

No.	Project Id	Lead GP Name	Procurement Categories	Activities Description	Estimated budget
10	P167601	Health, Nutrition & Population	Goods	513 Tablets additional toDCMGRD, PoPS and DoPS	\$ 210,000.00
11	P167601	Health, Nutrition & Population	Goods	7M-Secure paper for official certificates	\$ 479,000.00
12	P178002	Poverty and Equity	Goods	Enumerator kits C1(SNA related survey, LFS) + Enumerator kits PHC 2025	\$ 166,100.00
13	P169669	Urban, Resilience and Land	Goods	Motorbikes for field work for new 18 districts	\$ 205,200.00
14	P176088	Transport	Goods	Supply of Border clearance equipment for priority Checkpoints (Pang Hoc & Nam Ngeun)	\$ 850,000.00
15	P169669	Urban, Resilience and Land	Non-consulting Services	Land Surveys and Support SLR in 4 districts of Luang Prabang Province (16,000 plots)	\$ 560,000.00
16	P169669	Urban, Resilience and Land	Non-consulting Services	Land Surveys and Support SLR in 3 districts of Phongsaly and Houaphan Provinces (12,000 plots)	\$ 420,000.00
17	P169669	Urban, Resilience and Land	Non-consulting Services	Land Surveys and Support SLR in 3 districts of Bolikhamxay and Vientiane Provinces (12,000 plots)	\$ 420,000.00
18	P169669	Urban, Resilience and Land	Non-consulting Services	Land Surveys and Support SLR in 4 districts of Savannakhet, Xekong and Champasak Provinces (16,000 plots)	\$ 560,000.00
19	P167601	Health, Nutrition & Population	Non-consulting Services	eCRVS On-Prem Hosting hardware	\$ 325,000.00

# Laos: Current Opportunities

No.	Project Id	Project Legal Name	Lead GP Name	Procurement Method	Activities Description	Estimated budget
1	P172774	Lao PDR Priority Skills for Growth	Education	IC	Brochure & Web Design Communication Development Consultant	\$ 12,000.00
2	P173407	Lao PDR Global Partnership for Education III: Learning and Equity Acceleration Project	Education	IC	Focal Point for 3 components	\$ 24,000.00
3	P179284	Lao PDR Climate Resilient Road Connectivity Improvement Project	Transport	IC	National Project Coordinator to support DPF - MPWT	\$ 200,000.00
4	P178002	Lao PDR Strengthening the National Statistical System	Poverty and Equity	IC	International CAPI Programmer	\$ 30,000.00
5	P178002	Lao PDR Strengthening the National Statistical System	Poverty and Equity	IC	International Sampling Expert	\$ 30,000.00
6	P173407	Lao PDR Global Partnership for Education III: Learning and Equity Acceleration Project	Education	Consultants: Firms	Independent Verification Agency	\$ 50,000.00
7	P178002	Lao PDR Strengthening the National Statistical System	Poverty and Equity	Consultants: Firms	Web Survey Design for Bank of Laos	\$ 50,000.00



# Thank you!

