

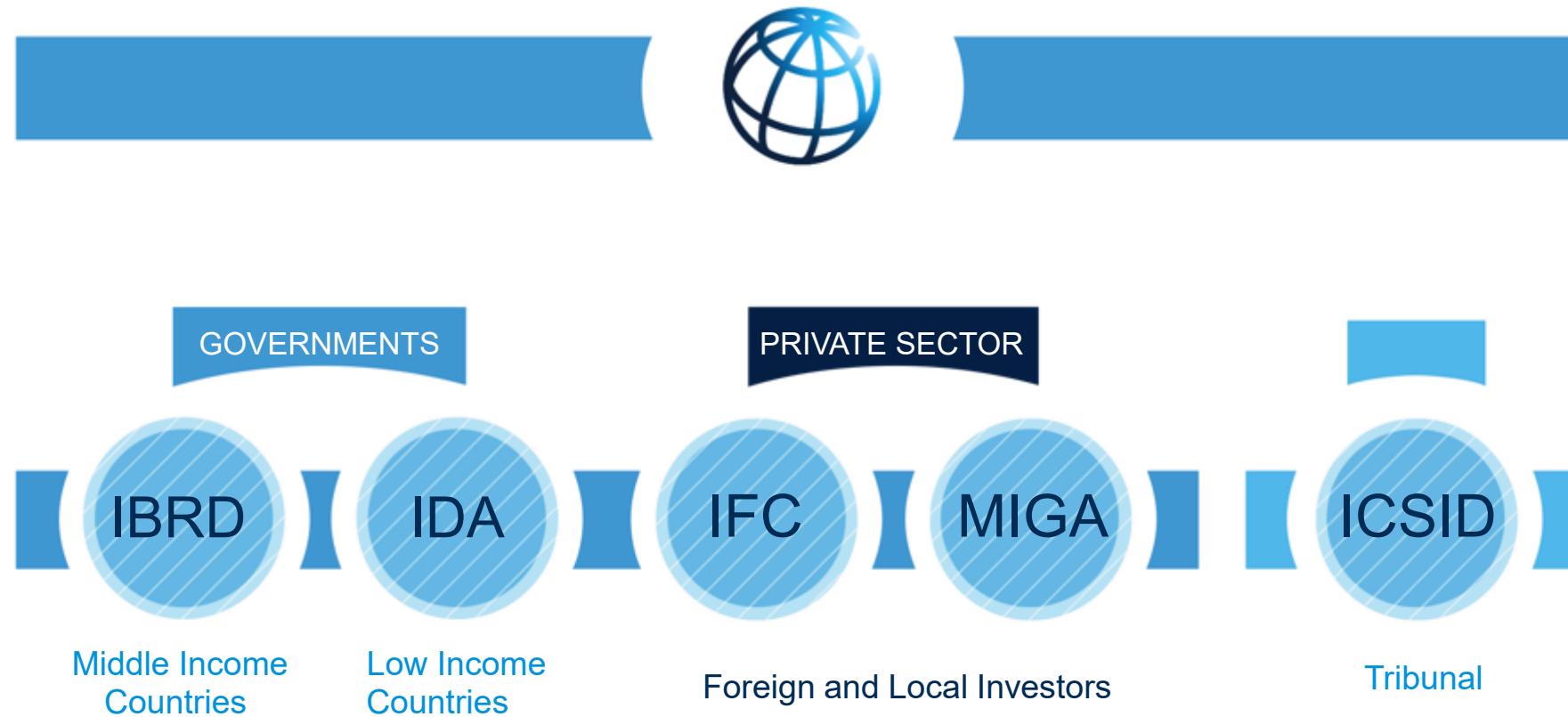
Lao PDR Procurement Portfolio

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Vientiane, November 19, 2025



Overview of World Bank Group



Laos: Country Portfolio Procurement Summary

IPF Only IPF

21 projects

IPF_Commit Only IPF

\$0.8B commitments

Age

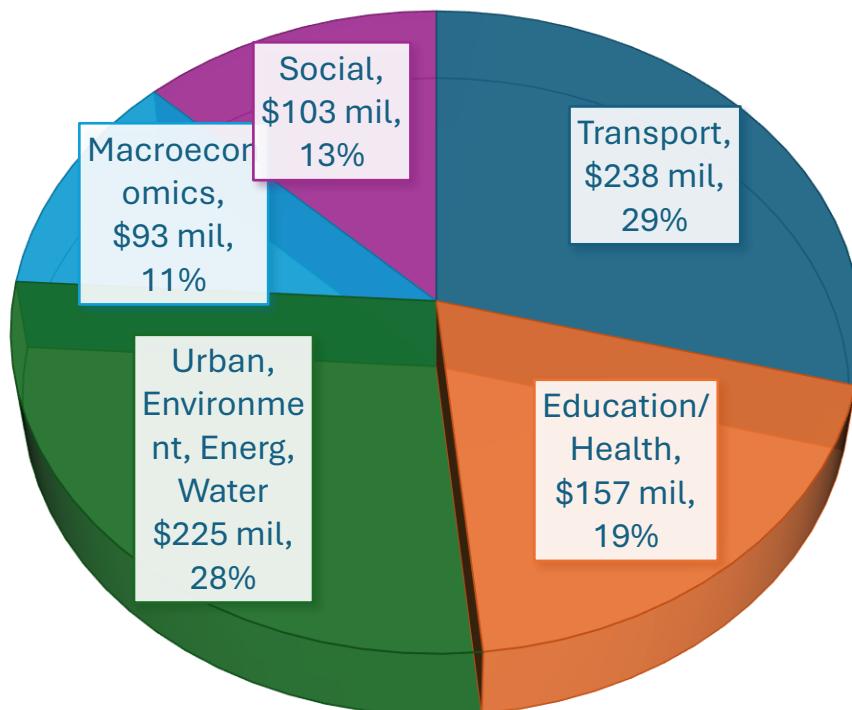
49 months avg. age

Awarded_board Only IPF

\$0.3B awarded

Contracts Only IPF

1,138 contracts

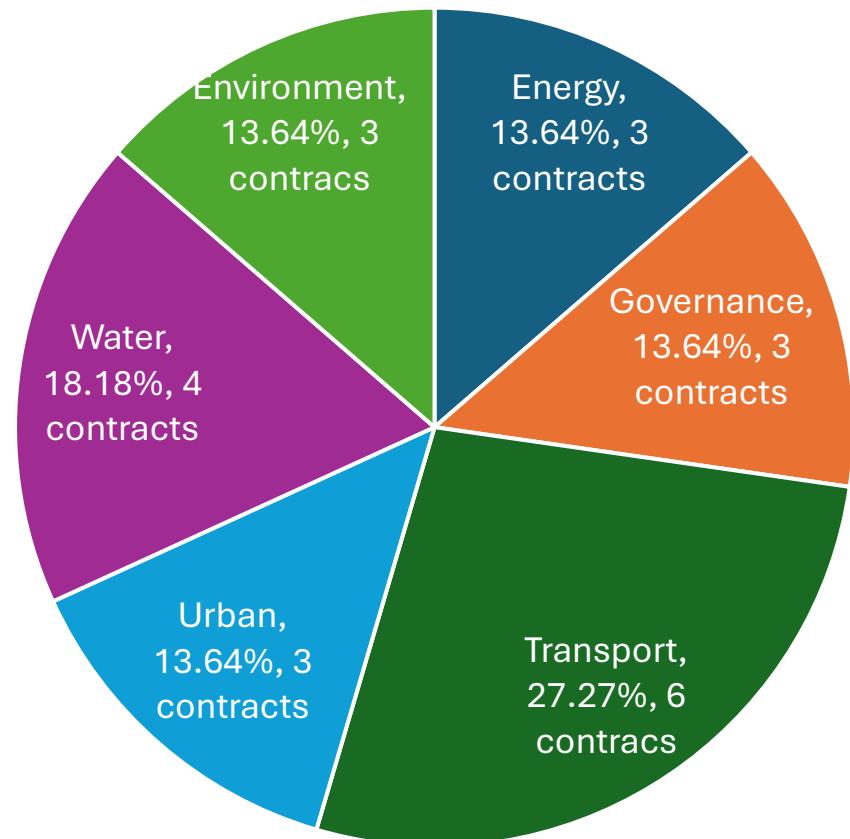


Pipeline Projects:

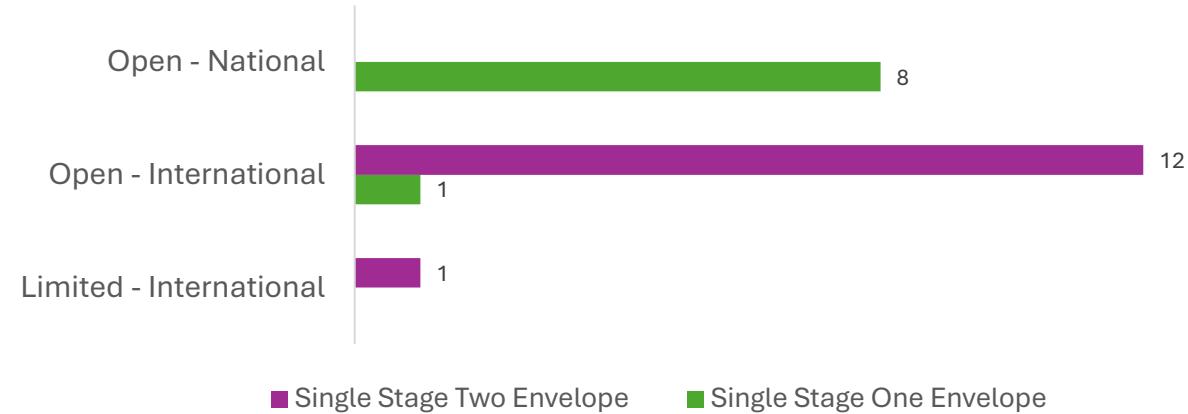
- Project Name:** Lao PDR Southeast Asia Disaster Risk Management Project II
Total Financing: US\$60 million (IDA Credit)
Practice Area: Urban, Resilience and Land
- Project Name:** Improving Frontline Workers Performance in Education and Health
Status: Pipeline (expected approval FY2026)
Total Financing: US\$35 million (IDA Credit)
Practice Area: Education

Laos: Total Awarded Contracts

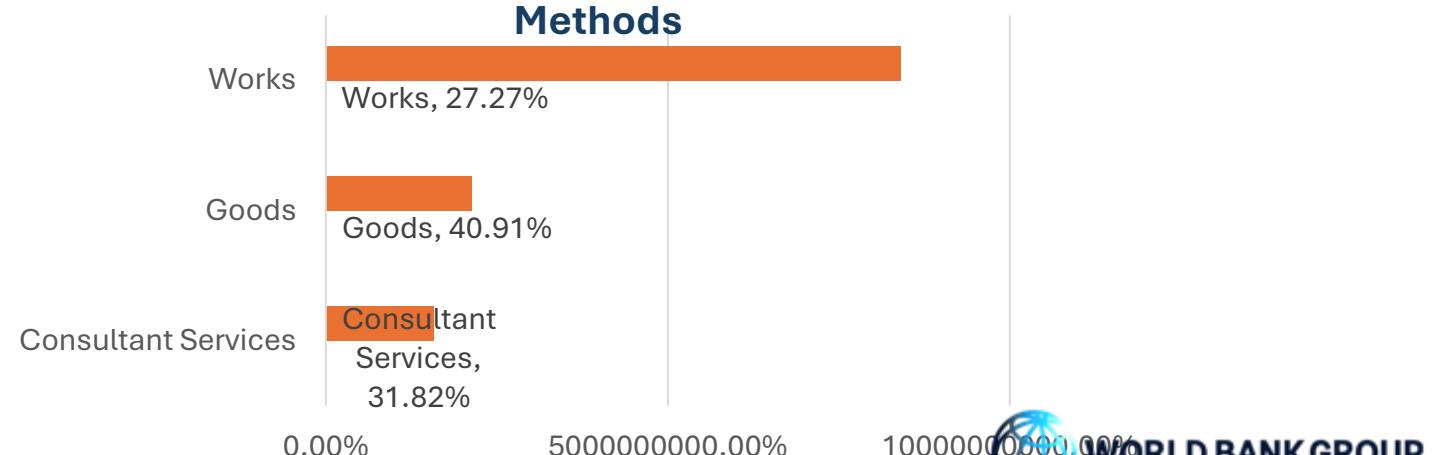
% Total Number of Contracts by Sectors



Total Number of Contracts by Procurement Process



% Total Number of Contracts by Procurement Methods



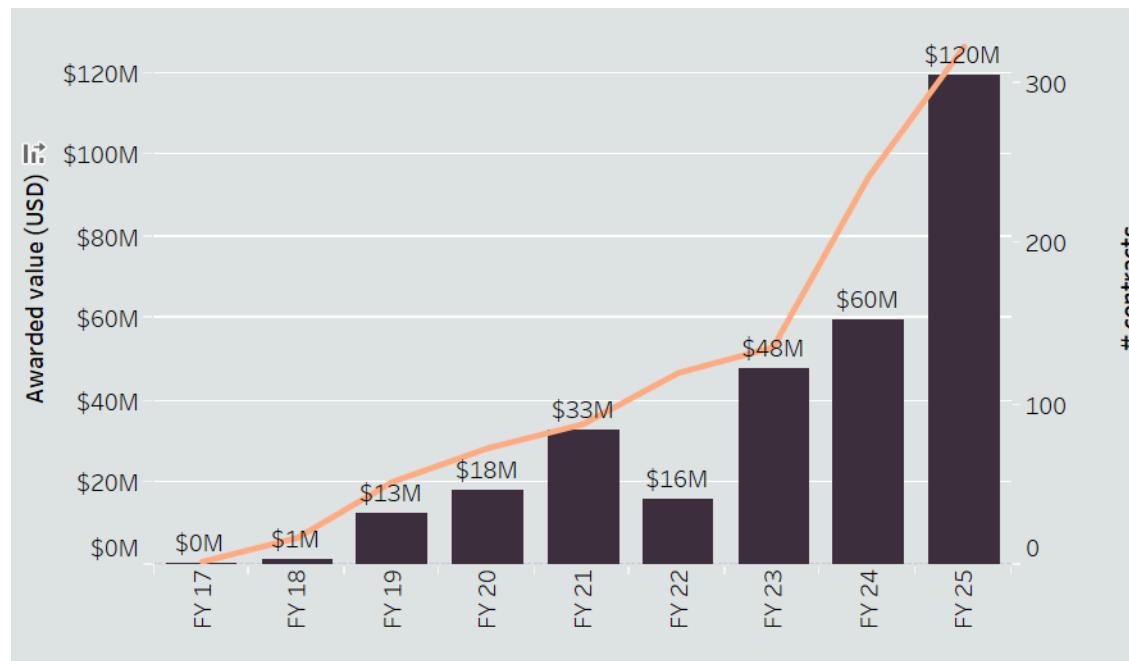
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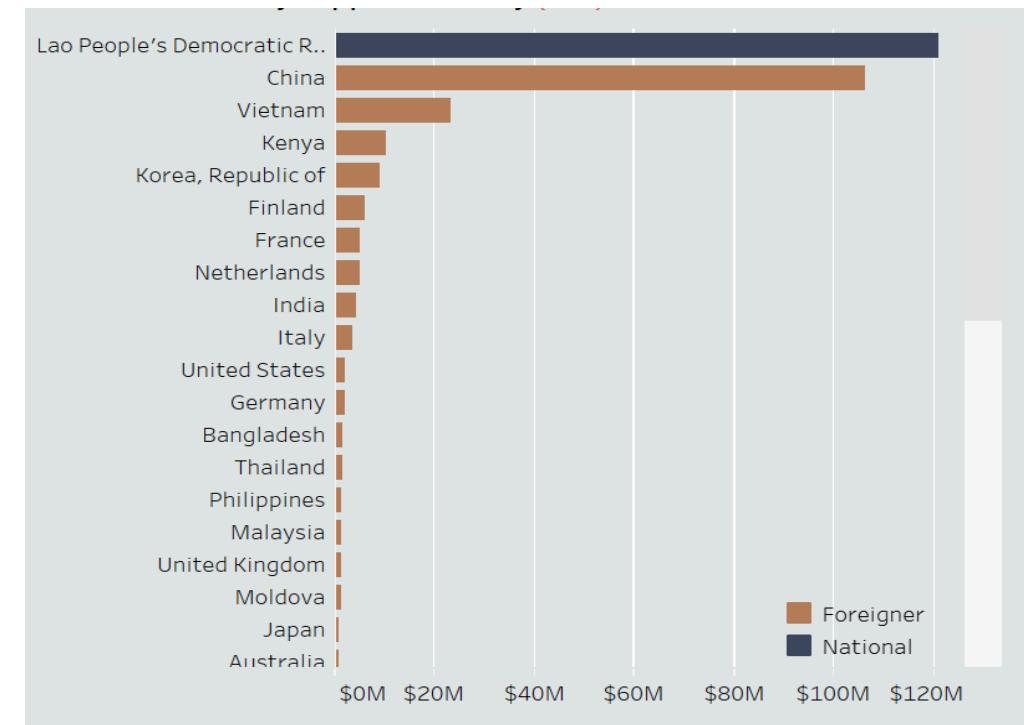
Laos: Suppliers

	% awarded value	Awarded value (USD)	# of contracts	Avg. Awarded value	Median Awarded value
Foreigner	61%	\$188M	153	\$1,174,592	\$140,736
National	39%	\$121M	901	\$133,857	\$42,500

Distribution of awarded value since FY17



Awarded value by supplier countries



Laos: Current Opportunities

No.	Project Id	Lead GP Name	Procurement Categories	Activities Description	Estimated budget
1	P179284	Transport	Works	Improvement and maintenance of Road number 6323 and 6576 in Savannakhet, using HPBC	\$ 6,330,000.00
2	P179284	Transport	Works	Improvement and maintenance of Road number 6507 in Savannakhet, using HPBC	\$ 7,750,000.00
3	P179284	Transport	Works	Improvement and maintenance of Road number 6586 and 6594 in Savannakhet, using HPBC	\$ 6,400,000.00
4	P170559	Environment, Natural Resources & the Blue Economy	Goods	Additional investigative equipment for Law Enforcement Agencies (DOFI, DCNEC, LCD)	\$ 130,000.00
5	P170559	Environment, Natural Resources & the Blue Economy	Goods	Office equipment (Lap top Computer, Desk top, Printers) for Law Enforcement Agencies ((DOFI/POFI, DCNEC&LCD)).	\$ 120,000.00
6	P170559	Environment, Natural Resources & the Blue Economy	Goods	Additional office equipment (Lap top Computer, Desk top, Printers)	\$ 230,000.00
7	P172774	Education	Goods	Smart Classroom-IT equipment for 05 TVET institutions	\$ 488,000.00
8	P172774	Education	Goods	'Industrial mechatronic system experiment sets - teaching equipment for VEDI	\$ 200,000.00
9	P167601	Health, Nutrition & Population	Goods	888 Printers for DCMGRD, PoPS and DoPS	\$ 270,000.00

Laos: Current Opportunities

No.	Project Id	Lead GP Name	Procurement Categories	Activities Description	Estimated budget
10	P167601	Health, Nutrition & Population	Goods	513 Tablets additional to DCMGRD, PoPS and DoPS	\$ 210,000.00
11	P167601	Health, Nutrition & Population	Goods	7M-Secure paper for official certificates	\$ 479,000.00
12	P178002	Poverty and Equity	Goods	Enumerator kits C1(SNA related survey, LFS) + Enumerator kits PHC 2025	\$ 166,100.00
13	P169669	Urban, Resilience and Land	Goods	Motorbikes for field work for new 18 districts	\$ 205,200.00
14	P176088	Transport	Goods	Supply of Border clearance equipment for priority Checkpoints (Pang Hoc & Nam Ngeun)	\$ 850,000.00
15	P169669	Urban, Resilience and Land	Non-consulting Services	Land Surveys and Support SLR in 4 districts of Luang Prabang Province (16,000 plots)	\$ 560,000.00
16	P169669	Urban, Resilience and Land	Non-consulting Services	Land Surveys and Support SLR in 3 districts of Phongsaly and Houaphan Provinces (12,000 plots)	\$ 420,000.00
17	P169669	Urban, Resilience and Land	Non-consulting Services	Land Surveys and Support SLR in 3 districts of Bolikhamxay and Vientiane Provinces (12,000 plots)	\$ 420,000.00
18	P169669	Urban, Resilience and Land	Non-consulting Services	Land Surveys and Support SLR in 4 districts of Savannakhet, Xekong and Champasak Provinces (16,000 plots)	\$ 560,000.00
19	P167601	Health, Nutrition & Population	Non-consulting Services	eCRVS On-Prem Hosting hardware	\$ 325,000.00

Laos: Current Opportunities

No.	Project Id	Project Legal Name	Lead GP Name	Procurement Method	Activities Description	Estimated budget
1	P172774	Lao PDR Priority Skills for Growth	Education	IC	Brochure & Web Design Communication Development Consultant	\$ 12,000.00
2	P173407	Lao PDR Global Partnership for Education III: Learning and Equity Acceleration Project	Education	IC	Focal Point for 3 components	\$ 24,000.00
3	P179284	Lao PDR Climate Resilient Road Connectivity Improvement Project	Transport	IC	National Project Coordinator to support DPF - MPWT	\$ 200,000.00
4	P178002	Lao PDR Strengthening the National Statistical System	Poverty and Equity	IC	International CAPI Programmer	\$ 30,000.00
5	P178002	Lao PDR Strengthening the National Statistical System	Poverty and Equity	IC	International Sampling Expert	\$ 30,000.00
6	P173407	Lao PDR Global Partnership for Education III: Learning and Equity Acceleration Project	Education	Consultants: Firms	Independent Verification Agency	\$ 50,000.00
7	P178002	Lao PDR Strengthening the National Statistical System	Poverty and Equity	Consultants: Firms	Web Survey Design for Bank of Laos	\$ 50,000.00

Thank you!



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