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ASIAN DEVELOPMENT BANK BUSINESS OPPORTUNITIES FAIR 2025

16-18 SEPTEMBER 2025 | ADB HEADQUARTERS, MANILA

QUALITY INNOVATION IMPACT

Markets Development and Public-Private Partnerships

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About Us

- ❖ OMDP is established to enhance the role of the Asian Development Bank in supporting and enabling governments of its developing member countries **to secure greater private investment and foster dynamic private sector-led growth** across Asia and the Pacific.



Advocate and engage
stakeholders for Private
Sector Development



Provide advisory services
for market development,
private investment and
capital mobilization



Strategize, formulate,
and build capacity for
private capital
mobilization



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Why Public-Private Partnership





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Achievements 2016-2024



Supported

90+

Private-Public Partnership
projects



Mobilized **\$4.3 billion**
in **private capital**



Supported

9 sectors

and **25 countries**



Achieved

**17 commercial
closures**

All new projects go through climate
and gender filter

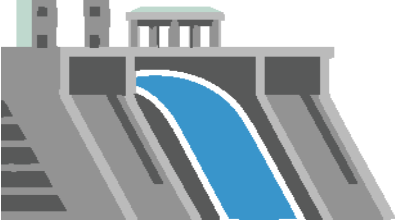
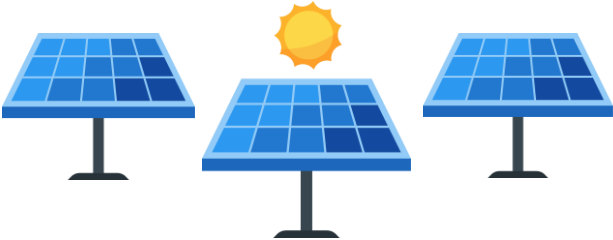
Over **75%** of active projects
focus on **climate**

operations



100% of the projects have
**gender action
plans**

Recently completed bidding opportunities

DMC	Project	Description	Project Cost
PHI	CBK Hydroelectric Power Complex 	Monetization of Caliraya-Botocan-Kalayaan (CBK) Hydroelectric Power Complex, the largest pumped storage facility in the Philippines: 796 MW capacity.	\$641 mil
TIM	Solar Power 	100MW Solar Power Project. Transaction advisory services for development, financing, construction and operation of solar generation facilities, energy storage systems, and transmission line to central grid with a generation capacity of up to 100MW.	\$100 mil
PHI	New Clark City (NCC) ICT	ICT infrastructure of New Clark City	\$50 mil

Recently completed bidding opportunities

DMC	Project	Description	Project Cost
UZB	Tashkent Region Public Schools	13 schools with aggregate capacity of 13,860 students.	\$80-100 mil
KAZ	Karaganda Medical University Hospital	100MW Solar Power Project. Transaction advisory services for development, financing, construction and operation of solar generation facilities, energy storage systems, and transmission line to central grid with a generation capacity of up to 100MW.	\$100 mil
MLD	Solar IPP – Inland Solar	14.77 MW land & roof top solar installations in the outer islands.	\$17 mil
NEP	Mechanized Irrigation Innovation Project (MIIP)	Design-Build-Operate for 500 groundwater irrigation schemes covering around 22,400 ha.	\$160 mil

Upcoming bidding opportunities

DMC	Project	Description	Project Cost	Expected Commercial Closure
SAM	Solar Plus Battery	Development of 2 solar plus battery storage projects in Samoa's two main island, Upolu and Savai'i. Combined solar power capacity: 30-40MW.	\$50 mil	Q1 2026
UZB	Bukhara District Heating Modernization	Rehabilitation, modernization, O&M of the district heating system and development of a 14MW Combined Heat and Power plant in Bukhara region.	\$85.5 mil	Q2 2026
PAK	Karachi Wastewater Treatment Plant 4	120 MIGD interceptor, 90-100 MIGD wastewater treatment plant, 30-40 MIGD recycling plant, distribution & industrial grade water sale (to nearby industrial park).	\$430 mil	Q3 2026
MLD	Solar IPP – Floating Solar	3.4 MW marine floating solar installations in the outer islands.	\$5 mil	Q4 2026



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Case Studies



Caliraya-Botocan-Kalayaan (CBK) Monetization

Project and Mandate

Country	Philippines	Name of Private Partner	Cleanergy 9 (shareholders: Aboitiz Renewables Inc., Sumitomo Corporation and Electric Power Development Co. Ltd (J-Power))
Sector	Energy	Project Size	US\$641 million
Name of Client	Power Sector Assets and Liabilities Management Corporation (PSALM)	Commercial Closure	2025



Project Background and Description

- ❖ Monetization/privatization of the Caliraya-Botocan-Kalayaan (CBK) Hydroelectric Power Plants in Luzon - a 796MW complex, including a 734MW pumped storage power plant, that has an expiring Build-Rehabilitate-Operate-Transfer Agreement.
- ❖ The CBK Hydroelectric Power Plant is a complex consisting of 3 separate facilities in Laguna, Philippines: (1) Caliraya Hydroelectric Power Plant, (2) Botocan Hydroelectric Power Plant, and (3) Kalayaan Pumped Storage Power Plant.



Scope of Work

- ❖ Transaction advisory services for the structuring and monetization of the project asset.



Key Structuring Points

- ❖ Potential for extension and hybridization with floating solar
- ❖ Tariff structure reflects latest policies for greenfield projects



Impact

- ❖ Asset monetization generated \$641m revenues for the government
- ❖ Pump storage power plant will be dispatched by system operator to support grid and renewable energy integration



Ninoy Aquino International Airport

Project and Mandate Overview

Country	Philippines	Name of Private Partner	SMC-SAP & Company Consortium (SSC) (San Miguel Holdings, Corp, RMM Asian Logistics Inc., RLW Aviation Development Inc., and Incheon International Airport Corp.)
Sector	Transportation	Project Size	US\$2.07 billion
Name of Client	Department of Transportation (DOTr)	Commercial Closure	2024



Project Background and Description

❖ The Government of the Philippines is looking to optimize airport operations by expanding and modernizing the Ninoy Aquino International Airport (NAIA) through a Rehabilitate-Operate-Expand-Transfer arrangement.



Scope of Work

❖ ADB provided Transaction Advisory Services to prepare the project for a solicited tender process for the rehabilitation, expansion, operation, and maintenance of NAIA.



Key Structuring Points

❖ Optimized government receipts through an upfront and annuity payments, and revenue share



Climate Operations

❖ Incorporated climate adaptation and climate change measures such as requiring a minimum of 20% of the airport's energy needs and encouraging the use of Sustainable Aviation Fuel (SAF)



Impact

❖ Enhance and modernize airport capacity to address congestion, experience, reliability, and sustainability.
❖ Boost connectivity and economic growth.



New Clark City – Information and Communication Technology

Project and Mandate Overview

Country	Philippines
Sector	Information and Communication Technology
Name of Client	Bases Conversion and Development Authority (BCDA)
Estimated Project Size	\$50 million



Project Background and Description

- ❖ New Clark City (NCC) is an urban development project of BCDA, in which BCDA envisions to create an environmentally sustainable, smart and disaster-resilient greenfield city in Clark, Philippines.
- ❖ The Information and Communications Technology (ICT) project aims to introduce “open access model” for ICT infrastructure development in NCC to avoid duplicative investments by multiple internet service providers (ISPs) for provision of connectivity services. Under the open access model, ISPs will be able to lease fiber optic cables from a Joint Venture (JV) created between BCDA and private sector partner.



Scope of Work

- ❖ Transaction advisory services (TAS) is provided to prepare project’s pre-feasibility study (define the scope of the project, develop a conceptual design for the network, preliminary costing, and a commercially viable business model) and to support the tendering of the project for selection of the JV partner.
- ❖ TAS is expected to continue till commercial closing.



National ID and eKYC

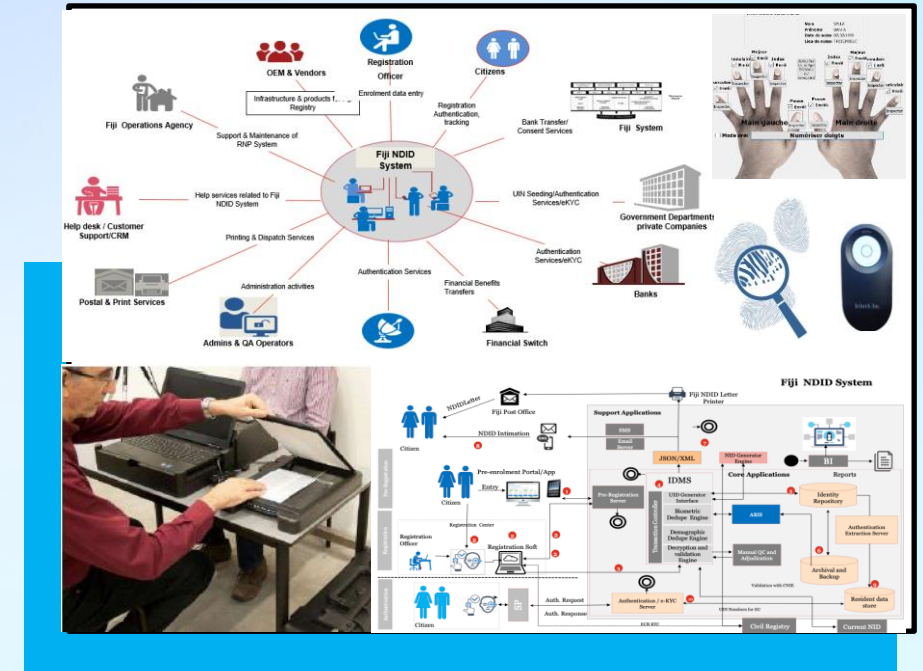
Project and Mandate Overview

Country	Fiji
Sector	Finance
Name of Client	Reserve Bank of Fiji (RBF)
Estimated Project Size	\$20 million



Project Background and Description

- ❖ The Project involves supporting the RBF to develop and implement a National Digital Identification (NDID) program along with an electronic Know Your Customer (eKYC) solution for banking customers as the first use case. The National ID would be a digital identity using a random unique number, biographical data (name, date of birth, etc.) and biometric information.
- ❖ The project is expected to result in lower cost of services for citizens, better targeted subsidies, more efficient remittance, and greater financial inclusion.



Scope of Work

- ❖ Developing Implementation Strategy for NDID and eKYC Project
- ❖ Project preparation and tender support (including advise on legislation)
- ❖ Support for implementation and operationalizing of eKYC use case
- ❖ Capacity building support



Green Data Center PPP Project

Project and Mandate Overview

Country	Kyrgyzstan
Sector	ICT
Name of Client	Ministry of Digital Development (MDD) Public-Private Partnership Center (PPPC)
Estimated Project Size	\$12-15 million



Project Background and Description

- ❖ ADB to support the development of a data center powered by renewable energy.
- ❖ The Project will include the design, finance, construction, operation, and maintenance of a data center with a capacity of 300-500 racks.
- ❖ The Project will contribute to 1) development of digital sector and support the government's digital transformation in Kyrgyz Republic by introducing international best practices in data storage and management, and 2) expand the opportunities for consumption of clean and diversified energy projects.



Transaction Advisory Services mandate for ADB advisory support signed on 16 October 2024



Scope of Work

- ❖ Project definition, including the overall assessment of the project's commercial, legal, and technical context
- ❖ Project preparation, including structuring and tender support
- ❖ Capacity building support
- ❖ Assist in financial close process



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Thank You!

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