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ADB Institutional Procurement Opportunities

Asghar Ali Syed, Advisor, Corporate Services Department and Head,
Procurement and Contracts Admin Unit

Business Opportunities Outreach – Valencia | 2 December 2025



**Solving Complex
Challenges Together**

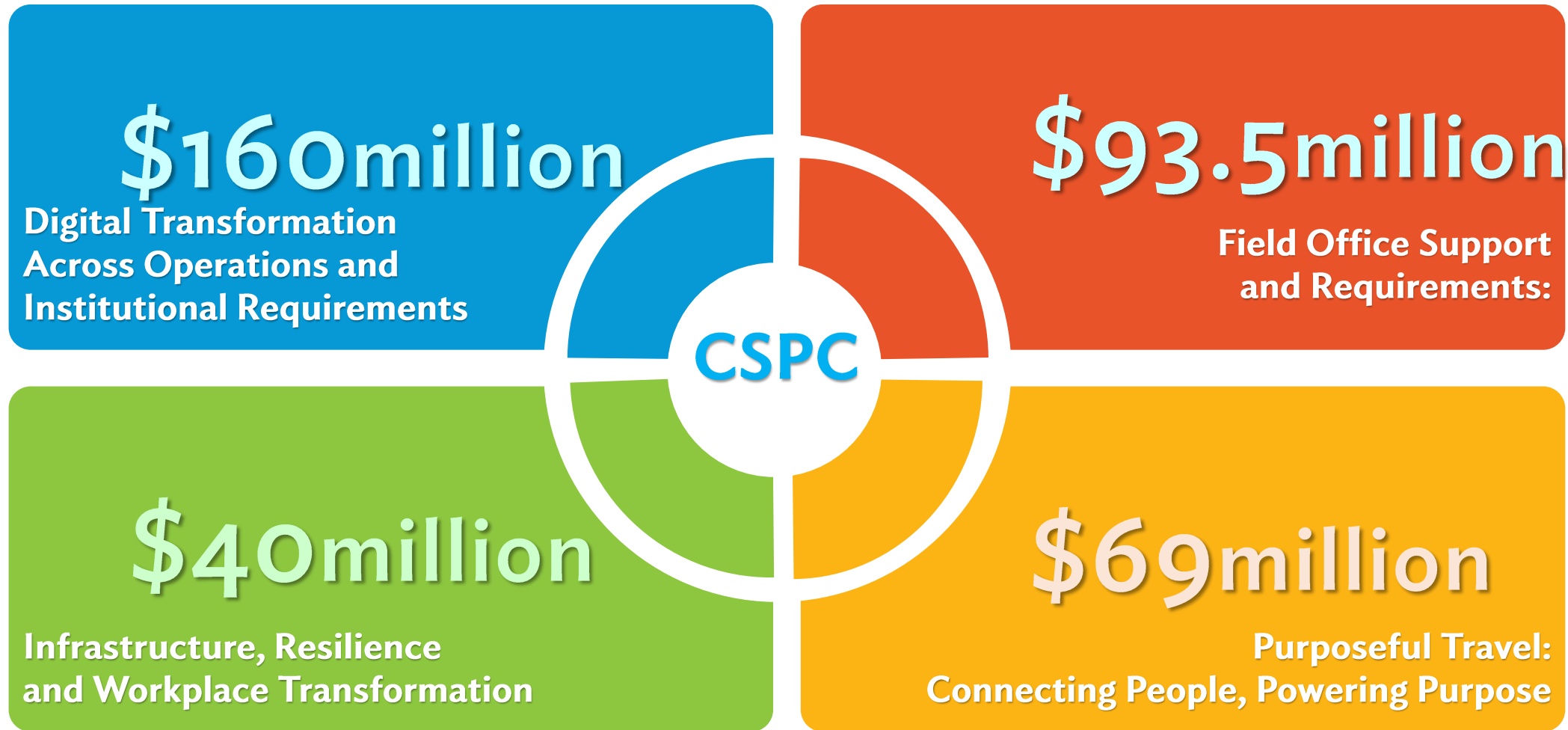
Our Business Partner Model

Solving Complex Challenges Together



Corporate Procurement & Travel Services Spend

Solving Complex Challenges Together



HQ in 2024

\$195m

6777 Purchase
Orders

Now in 2025

\$210m

4871+ Purchase
Orders

1356 Partners

Field Offices

\$55.3m

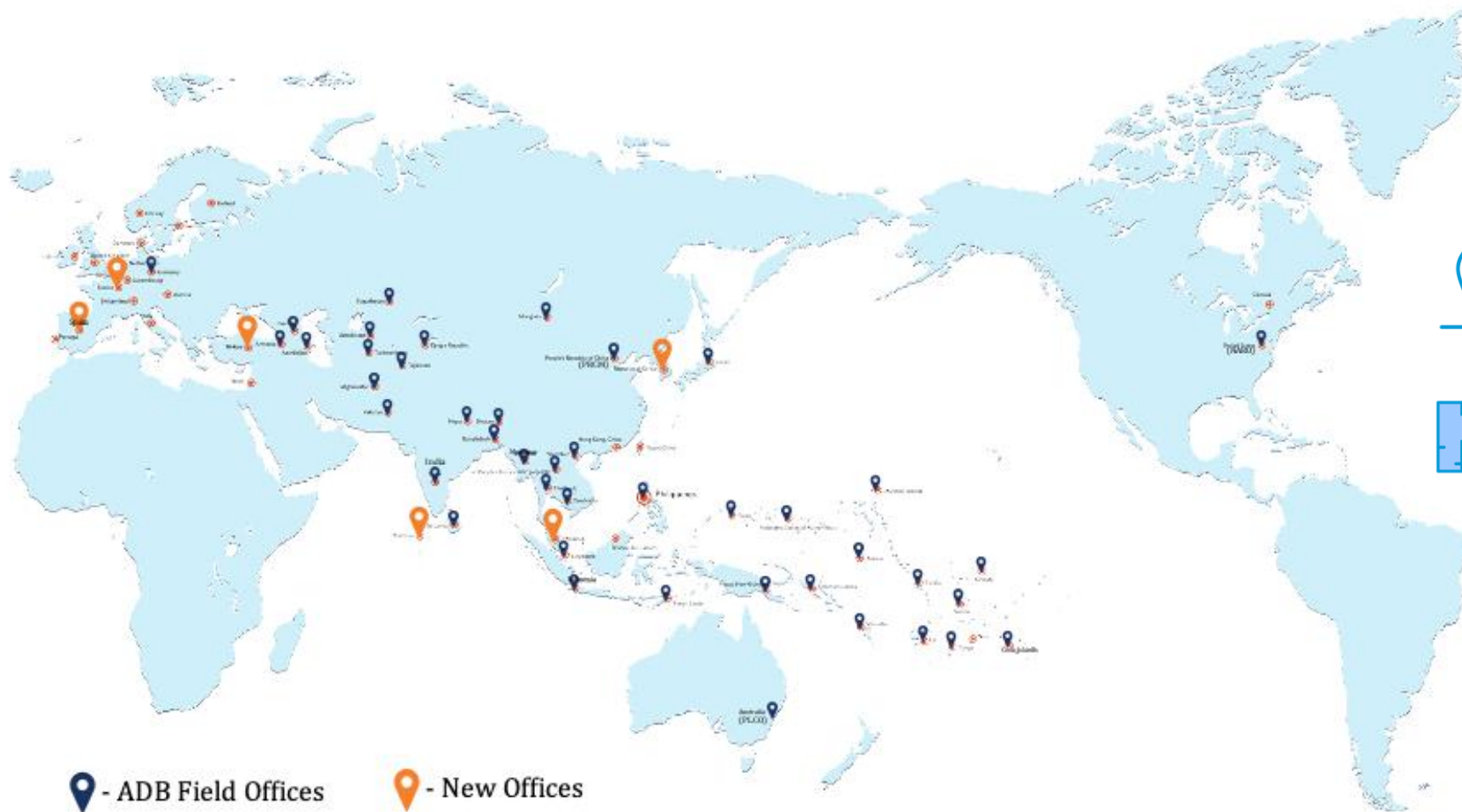
3989+
Purchase
Orders

\$93.5m

926 Partners

ADB Field Offices


Solving Complex Challenges Together



 **45**
Field Offices

 **43**
countries

 **65**
properties

 **over 52,000**
Square meters of
managed properties

 **across 13**
time zones

Major Projects

Solving Complex Challenges Together

Construction, Fit-out & Refurbishment Projects Across ADB Field Offices

GREENFIELD

India
Pakistan



FIT-OUT

Thailand, Uzbekistan,
Georgia, Papua New Guinea
Fiji, Kazakhstan, Sri Lanka,
Türkiye, Malaysia, Singapore



REFURBISHMENT

Bangladesh, Timor-Leste
Indonesia, Lao, Nepal, Pakistan
China, Afghanistan,



Procurement Opportunities 2026

Solving Complex Challenges Together

Non- IT



Structural Assessment



Design & Engineering Services



Construction Project Management Services



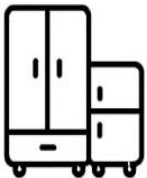
Construction and Fit-out Services



Electrical, Plumbing and Fire Safety



Heating, Ventilation and Air Conditioning



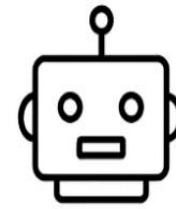
Furniture & White Goods



Security Equipment



Facility Maintenance Services



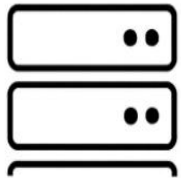
Artificial Intelligence & Robotics



ESG Consultants for Institutional Transformation



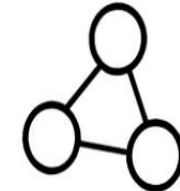
IT & Conferencing Equipment



Treasury Systems



Human Resources System



Operational Systems



Financial Services Solutions



Partnering with ADB on IT Institutional Requirements

Nadia Abbas, Principal IT Procurement and Contracts Specialist,
Procurement and Contracts Admin Unit
Corporate Services Department

Business Opportunities Outreach – Valencia | 2 December 2025



**Solving Complex
Challenges Together**

How to be an ADB Institutional Partner

Solving Complex Challenges Together

01 Check Opportunities

There are robust opportunities published in the ADB Site.

02 Submit Your Best Proposal

Participate and submit your best proposal.

03 Register as an ADB Supplier

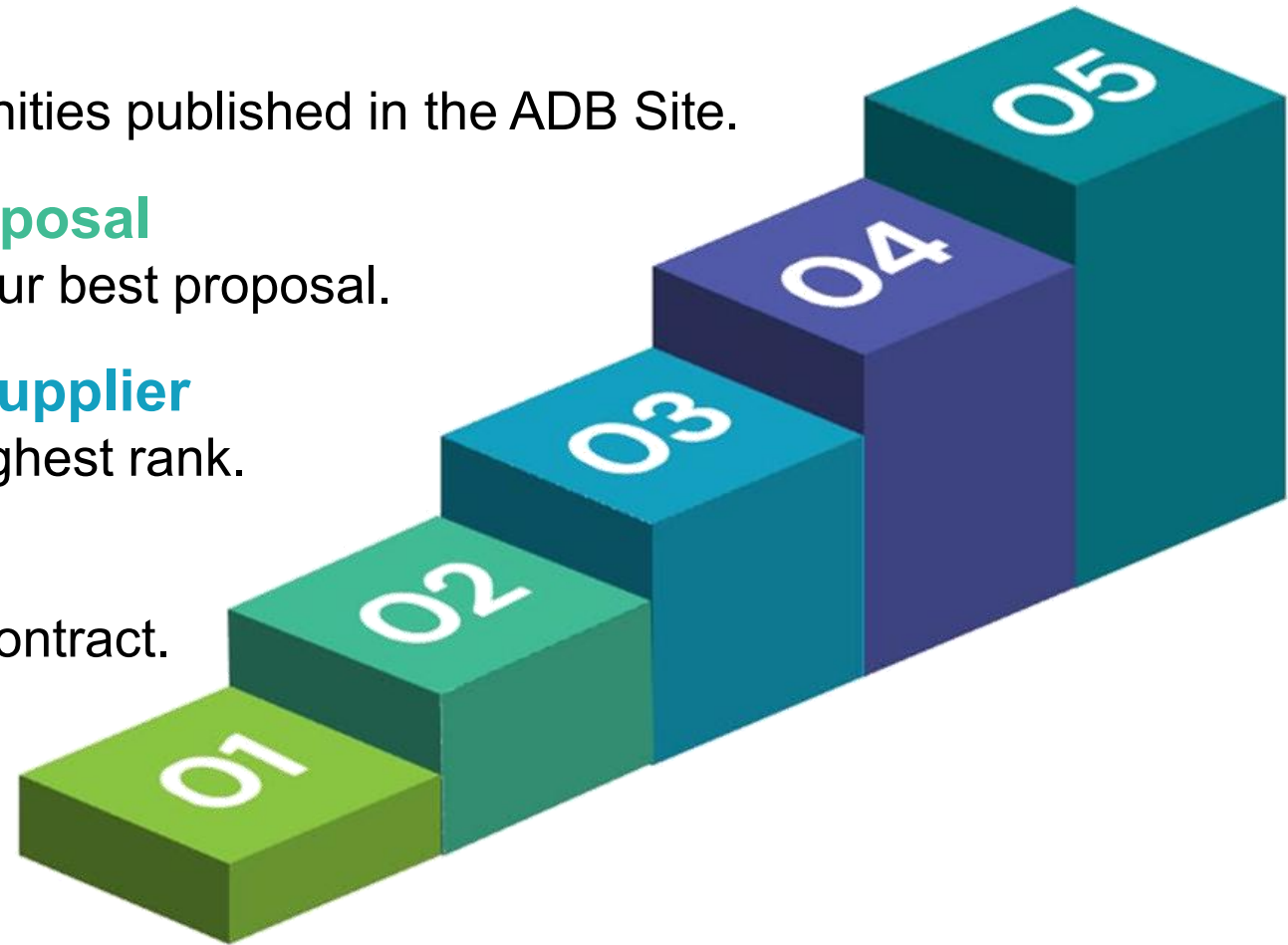
Invitation is sent to the highest rank.

04 Partner with ADB

Make it official, sign the contract.

05 Deliver Excellence

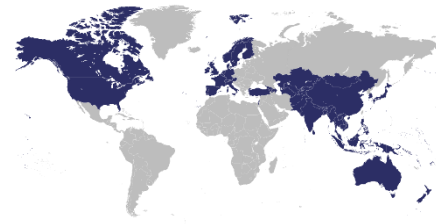
Deliver with consistency.



Partnering with ADB

Solving Complex Challenges Together

ELIGIBILITY TO WORK WITH ADB



SUPPLIER IDENTIFICATION
THROUGH EVIDENCE



COMPANY
REGISTRATION



DUE DILIGENCE ON FINANCIAL
AND REPUTATIONAL RISK



Partnering with ADB

Solving Complex Challenges Together

❖ INDIVIDUAL APPLICANTS

1. Be a citizen of an ADB-member country
2. Have valid contact details (valid email and postal address)
3. Identification (ID) such as passport | driver's license (valid: 6 mths)
4. Signed curriculum vitae
5. Bank Details
6. Not listed in ADB; UN Sanction List or Other multi-lateral development institution's Sanction List
7. No legal cases, no adverse information, no conflict of interest

❖ BUSINESS CORPORATIONS, PARTNERSHIPS, SOLE PROPRIETOR COMPANIES

1. Be a citizen of an ADB-member country or be legally established in an ADB-member country
2. Have valid contact details (valid email and postal address)
3. Bank Details
4. Business Registration or License
5. Articles of Incorporation
6. Audited Financial Statements (last 2 years)
7. Not listed in ADB; UN Sanction List or Other multi-lateral development institution's Sanction List
8. Must have sound financial standing (positive working capital)
7. No legal cases, no adverse information, no conflict of interest

What We're Looking For

Solving Complex Challenges Together

Shared Goals

- ✓ ESG
- ✓ E2HSMS



Excellence

- ✓ Consistency
- ✓ Above and Beyond



Commitment

- ✓ Collaborator
- ✓ Mutuality



Innovation

- ✓ AI & Big Data
- ✓ New Solutions
- ✓ Emerging Tech



Impact

- ✓ Pioneering
- ✓ Positive Shift



Publication of Open Opportunities

Solving Complex Challenges Together



Scan the QR Code to access
ADB's Corporate
Procurement Opportunities

Institutional Procurement Notices

Request for Proposal

Title	Start date	End date
Request for Proposal: Comprehensive Interior Design, and Technical Engineering Design Services for the Proposed Renovation of ADB Bangladesh Resident Mission (BRM) 1st and 2nd Floor, Landscaping, and Security Infrastructure	10 September 2025	28 September 2025

Institutional Procurement Resources

Standard terms and conditions of contracts
Standard Contract Terms and Conditions are used and must be signed by the supplier/contractor for all contracts for goods and services. See:

- Goods contract
- General conditions contract for goods
- Special conditions contract for goods
- Services contract

Event Contact

<https://www.adb.org/news/events/adb-business-opportunities-seminar-valencia-spain-2025>

ADB IT Delivery and Resiliency Center IDRC@adb.org