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ADB

Doing Business with the Asian Development Bank: Uzbekistan

Public Procurement Opportunities andPolicy Reforms in Uzbekistan24 April 2025

Julian Doczi Procurement Specialist ADB Uzbekistan Resident Mission





Overview

- ADB operations
- ADB business opportunities
- ADB procurement framework
- Bidding strategies and identifying opportunities





ADB Operations

•••





A brief about ADB

- Founded in 1966, HQ in Philippines
- 69 members
 - 49 regional & 20 non-regional
 - 42 borrowing members

To support its clients, ADB works with:

- Private sector
- NGOs and CSOs
- Foundations
- Academia & think tanks
- Donors & international organizations



Main instruments: loans/grants, technical assistance, equity and guarantees Delivered through: ADB's own resources (ordinary; concessional; special funds) and cofinancing

Largest borrowers in 2023: India, PR China, Bangladesh, Philippines, Pakistan



Strategy 2030: Seven Operational Priorities



Key Approaches



(S

Expanding private

sector operations

1/3 of ADB operations by

2024

Catalyzing and mobilizing financial resources for development

\$1 in private sector operations financing matched by \$2.50 of cofinancing

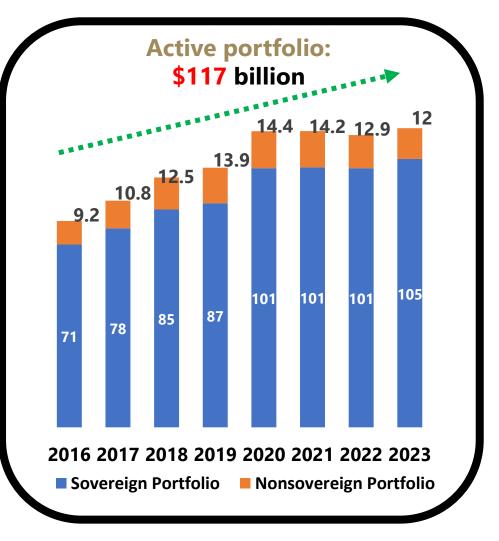


Strengthening knowledge services

https://www.adb.org/documents/strategy-2030-prosperousinclusive-resilient-sustainable-asia-pacific



Overview of ADB Operations



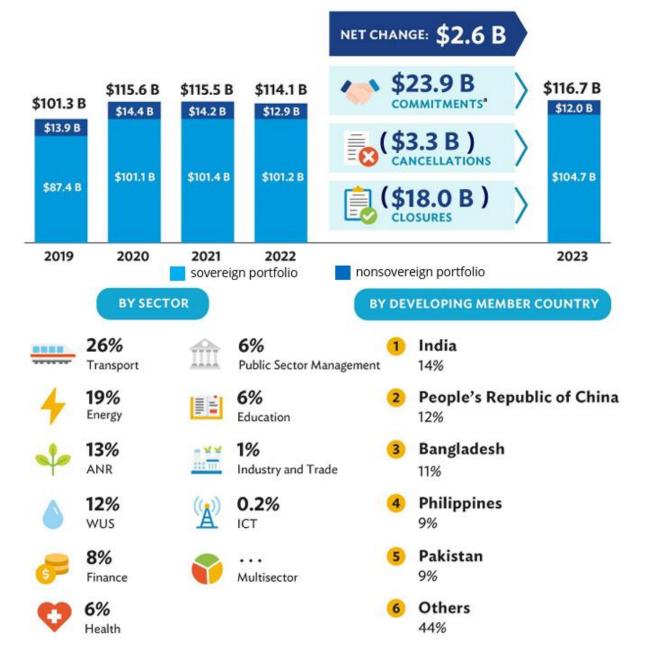
Expected to increase significantly over next decade from capital adequacy reforms that unlock an additional **\$100 billion** of lending headroom (https://www.adb.org/news/adb-

(<u>https://www.adb.org/news/adb-</u> <u>capital-management-reforms-</u> <u>unlock-100-billion-new-funding-</u> <u>over-next-decade-support-asia</u>)



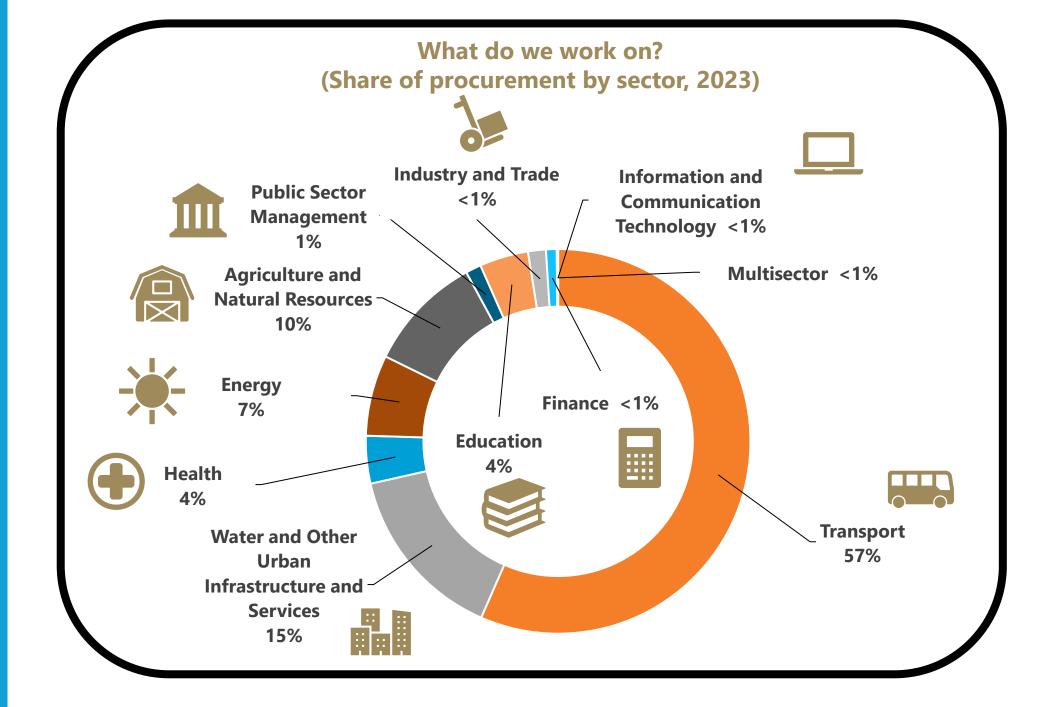


ADB



https://www.adb.org/documents/series/annual-report-portfolio-performance









Active sovereign portfolio by region







ADB and Uzbekistan

- Uzbekistan joined ADB in 1995 2025 marks 30 years of partnership
- ADB's new <u>Country Partnership Strategy for Uzbekistan</u> lays out financing and knowledge priorities for the partnership for 2024–2028
- In 2023:
 - \$893.25 million of sovereign commitments and \$467.82 million of nonsovereign commitments
 - 272 projects and 980 trade/supply chain finance initiatives in UZB since 1995, for cumulative total of \$14.4 billion of investment
 - \$350.25 million of goods/works procurement (2.5% of ADB total) and \$2.75 million of consulting procurement (0.5% of ADB total) in 2023
 - 30 ongoing loans as of 31 Dec 2023, with 2023 awards of \$276 million and disbursements of \$741 million

https://www.adb.org/publications/uzbekistan-fact-sheet

Country Partnership Strategy 2024–2028

Key objective: supporting deep reforms in consistent with the national target of achieving upper middle-income status with robust reforms until 2030. The CPS, 2024-2028, is aligned with the priorities set by the national development strategy "New Uzbekistan 2030".

1. Facilitate Transition to a Green Economy.

- sustainable development, water saving and environmental protection
- promoting green energy and climate change adaptation and mitigation
- Complementing Uzbekistan's Strategic Framework for Transitioning to a Green Economy until 2030, through forthcoming Climate Adaptation Plan and the government's decarbonization agenda

2. Foster Private Sector and Competitiveness.

- Private sector development by expanding non-sovereign operations.
- Assisting state-owned enterprises and banks in transforming their corporate governance systems to meet international standards.
- Support policies aimed at enhancing resource allocation driven by the private sector.
- Improve the competitiveness of Uzbekistan's economy.
- 3. Promote Investments in Human Capital
 - Expanding ADB operations to support the government's reform agenda.
 - Focus on key components of human capital: education, healthcare, and social protection.



ADB



ADB and Uzbekistan

- Since 1995 (30 year anniversary)
- Uzbekistan the second largest borrower in Central and West Asia
- Cumulative lending/guarantee/equity: **\$14.27 billion**
- Cumulative TA: **\$143.70 million**
- Country Partnership Strategy 2024-2028
- Commitment/approvals in 2024: **\$1.2 billion**
 - Sovereign: \$1.05 billion (6 operations)
 - Non-sovereign: \$146.5 million (3 operations)







Portfolio At-a-Glance

2006 2007

Loan and grant commitments (\$ million)

2008 2009

2010 2011

Cumulative sovereign lending and guarantee : **\$13.3 billion** •

2012 2013 2014 2015 2016

2017 2018

——Number of Loans and Grants

- Cumulative non-sovereign lending, equity, and guarantee: **\$969.5 million** ۰
- Cumulative TA: **\$143.70 million** 2025 Sector Portfolio Annual Sovereign Commitment WUD 17% 1400 1200 TRA 24% 1000 SD PSMG 800 2024 5% 6% AFNR 600 WUD 15% 17% 400 200 2000 \$4,576M ENE 28%

2019 2020 2021 2022 2023 2023

TRA

23%

FIN

14%

HS

D...

AFNR

15%

FIN

10%

HSD

\$367M

TRA

52%

21%

FIN

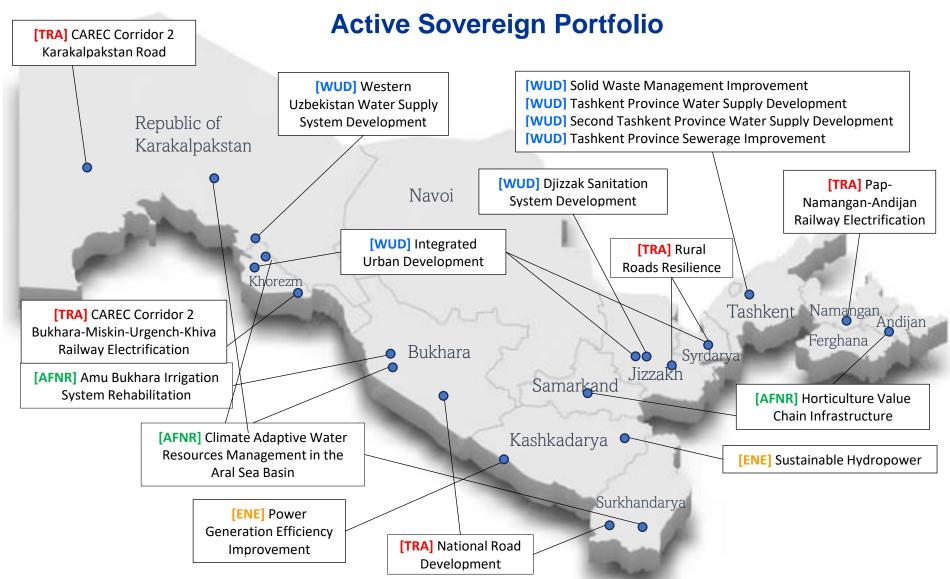
ENE

23%



1997 1998

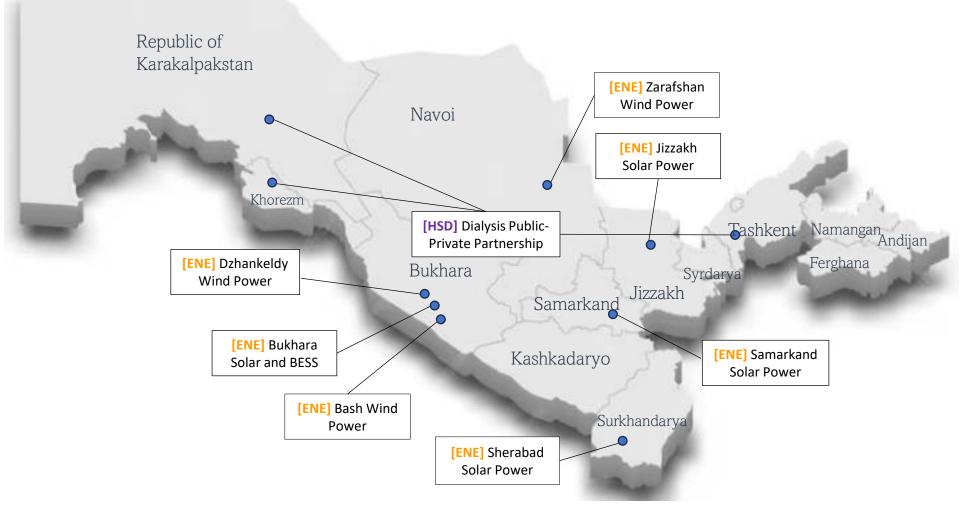
1999 2000 2001 2002 2003 2004 2005



[WUD] Sustainable Solid-Waste Management
[AFNR] Livestock Value Chain Development
[HSD] Primary Healthcare Improvement Project
[HSD] COVID-19 Emergency Response Project
[HSD] Skills Development for a Modern Economy
[TRA] Rural Roads Resilience Sector (Subprogram 2)
[FIN] Mortgage Market Sector Development

[FIN] Small and Medium-Sized Enterprises Development
[FIN] Financial Markets Development Program (Subprogram 2)
[FIN] Inclusive Finance Sector Development Program (Subprogram 1)
[ENE] Power Transmission Grid Enhancement
[ENE] Distribution Network Digital Transformation and Resiliency
[ENE] Power Sector Reform Program (Subprogram 2)
[ENE] Uzbekistan Power Transmission Line

Active Non-Sovereign Portfolio



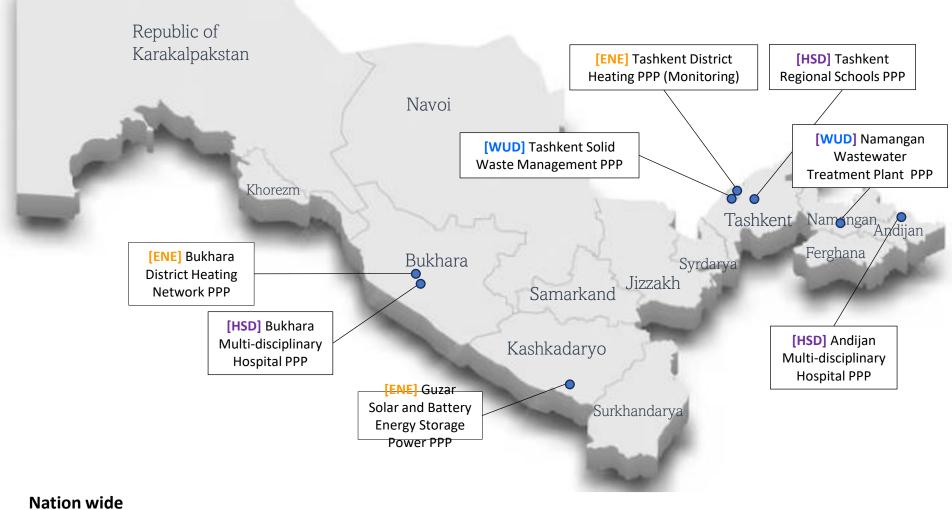
Nation wide

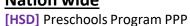
[FIN] Micro, Small, and Medium-Sized Enterprises and Bank Transformation

[FIN] Supporting Sustainable and Inclusive Access to Finance Project, \$100m

[AFNR] Climate-Resilient Farmer Livelihood and COVID-19 Recovery

Active PPP Transaction Advisory Services







ADB Business Opportunities







- Assured financing for goods, works, and services
- Gateway to new opportunities in fast growing economies across multiple sectors
- ADB's operations are rapidly growing
- Internationally accepted fair and transparent procurement procedures
- Strong integrity oversight



Types of business opportunities

- Supply of goods
 - o Machinery, equipment, computers, furniture
- Civil works
 - Roads, railways, bridges, irrigation canals, schools, etc.
- Turnkey contracts
 - Power plants, pump stations, water treatment plants, heating plants, airports, etc.
- Consulting services
 - Project preparation & implementation, site supervision, detailed design, knowledge products, policy/advisory, staff consultants
- Nonconsulting services
 - Surveys, training, translation, event management





Overall Procurement in 2023

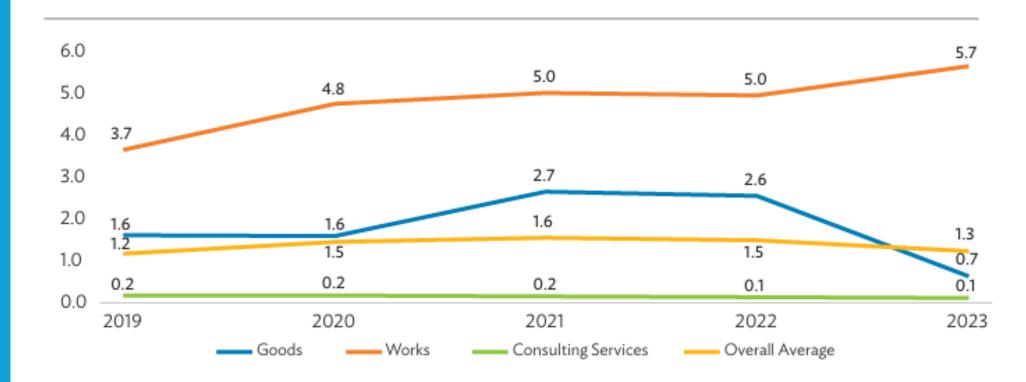




https://www.adb.org/sites/default/files/institutional-document/1003541/annual-procurementreport-2023.pdf



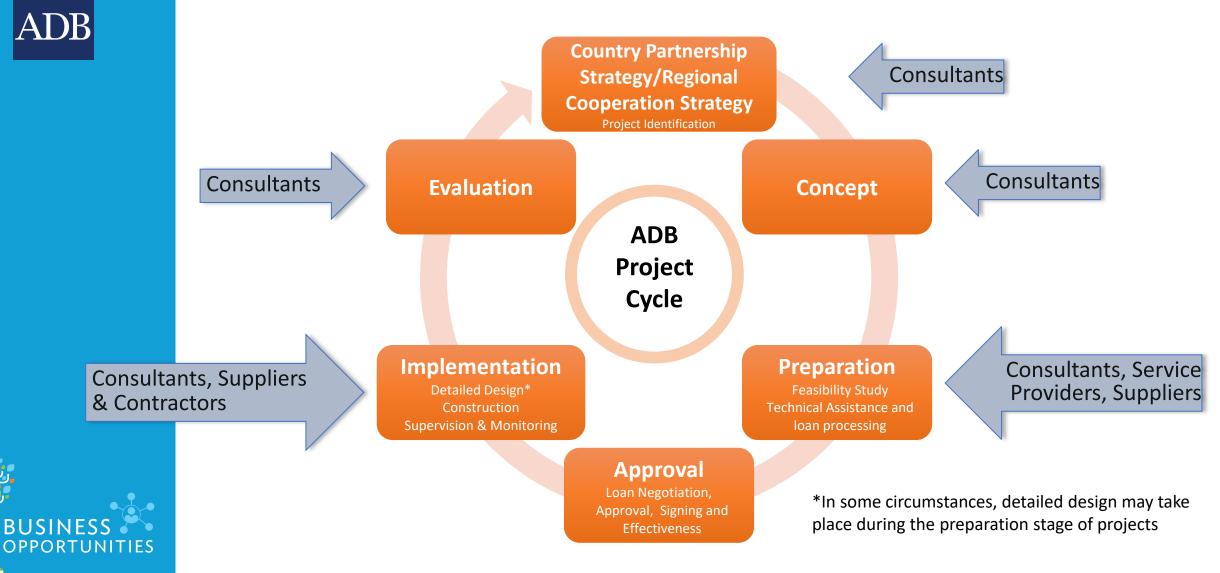
Average contract size



https://www.adb.org/sites/default/files/institutional-document/1003541/annual-procurementreport-2023.pdf



When is the Private Sector engaged?





Top 5 Contractors/Suppliers from Uzbekistan Involved in Goods, Works, and Related Services Contracts under ADB Loan and Grant Projects, 1 January 2019–31 December 2023

Contractor/Supplier	Sector	Contract Amount (\$ million)
O'Zelektroapparat-Electroshield JSC	TRA	49.05
Mesmer-East LLC	WUS	46.54
Binokor Temir-Beton Servis LLC - O'zelektroapparat-Electroshield JSC (JV)	TRA	39.93
Samarkand Automobile Factory LLC	WUS	24.93
Obi Hayot Engineering LLC	WUS	16.55
Others		2,429.48
Total		2,606.48

JV = joint venture, TRA = transport, WUS = water and other urban infrastructure and services.

Top 5 Consultants from Uzbekistan Involved in Consulting Services Contracts under ADB Loan, Grant, and Technical Assistance Projects, 1 January 2019–31 December 2023

Consultant	Sector	Contract Amount (\$ million)
Deloitte & Touche Audit Organization LLC	ENE	1.21
Royal Dizayn Loyiha LLC	WUS	1.15
Kosta Legal Law Firm	MUL	0.67
Infocapital Group LLC	ANR	0.66
UzAssystem LLC	ENE	0.56
Individual Consultants		7.76
Others		3.80
Total		15.80

ANR = agriculture, natural resources, and rural development; ENE = energy; MUL = multisector; WUS = water and other urban infrastructure and services.



https://www.adb.org/publications/uzbekistan-fact-sheet



BUSINESS

<u>OPPORTUNITIES</u>

ADB Operational Procurement Stats

Operational Procurement Statistics Dashboard (ProcDash)

Asian Development Bank Public sector governance

Welcome to ADB's Operational Procurement Statistics Dashboard (ProcDash)

The Operational Procurement Statistics Dashboard (ProcDash) presents the value of all goods, works and consulting services contracts awarded for projects under the Asian Development Bank operations. It has four sections, namely, overview, operational procurement by nationality, operational procurement by origin of goods and services, and operational procurement by threshold. For purposes of this dashboard, value of operational procurement is reported in terms of the amount financed by ADB.

The overview section presented below shows data on operational procurement statistics by region, nature, sector and by borrowing country. Data can be further filtered by contract year and modality. To determine the allocated procurement for policy-based support and results-based lending, click these two items in the modality filter.

For other details about ProcDash, refer to ProcDash FAQ.

ProcDash can also be used to supplement the operational procurement statistics under the Operational Data section of the ADB <u>Annual Report</u> and the figures from the member Fact Sheets. More information on operational procurement contracts is available on the <u>Tenders</u> page of ADB's website (choose 'Contracts Awarded' from the 'Type' selection).

By Threshold

The ProcDash currently shows data as of 31 March 2021. This will be updated every guarter.

Overview By Nationality of contractor By Origin of goods and services

Total operational procurement based on contract year, US\$ million





https://data.adb.org/dashboard/operational-procurement-statistics





https://www.adb.org/ projects 25

ADB Uzbekistan active projects

adb.org/proj	ects/country/uzbekis	tan/status/approved-1359/st	atus/active-1367				
							News a
		Solving Complex Challenges Together		٧	VHO WE ARE	WHAT WE DO	WHERE WE WOP
	Projects &	Tenders	F	Projects	Documents	Tenders	
	Filter results	CLEAR ALL	Project data sheets for loans, grants, TAs				
	С . <i>Г</i>	()	Search projects				Q
	Country/Econo	omy (1) [CLEAR] 🗸	Results 1-20 of 170			R	SS Sort by -
	Timor-Leste		Uzbekistan × Approved ×	Active $ imes$,
			Integration of Innovative Grid	d Control To	chaology to So		
			Renewable Energy	a Control Te	echnology to SC	Active	Approval Date: 22 Apr 2025
	🗹 Uzbekistan		58052-001; Regional, Cambodia, Ta	jikistan, Uzbel	cistan; Energy		
	🗌 Vanuatu						
	☐ Viet Nam	•	Supporting Climate Change A and Digital Transformation th				Approval Date: 17 Apr 2025
	Sectors	>	58435-001; Uzbekistan; Public secto	or manageme	nt		
			UzMRC Inclusive Mortgage	Market Deve	elopment Facili	t y Status:	Approval Date:
	Theme	>	Project			Approved	28 Mar 2025
			58383-001; Uzbekistan; Finance				
	Туре	>	Mainstreaming Green, Resilie	ent and Incl	usive Approach	nes for status	Approval Date:
			Cities in Asia and the Pacific		abirer appread	Active	17 Mar 2025
	Fund	>	55112-001; Regional, Armenia, Azer Islands, Solomon Islands, Uzbekista				ippines, Marshall
	Status (2) [CLEA	.R] V	Climate-Smart Water Manag	ement Imp	rovement Proje	ct Status:	Approval Date:
			54272-001; Uzbekistan; Water and				18 Feb 2025
	Approved		Bukhara Solar and Battery En	ergy Storag	e Project	Status:	Approval Date: 16 Nov 2023
			57212-001 Uzbekistan Energy			Approved	16 NOV 2023

ADB Uzbekistan pipeline projects

ADB

Projects & Tenders		_	Projects	Documents	Tenders	
Filter results CLEAR	ALL	Project data sheets for loans, grants, Search projects	TAs			Q
Country/Economy (1) [CLEAR] I hailand Timor-Leste Tonga	*	Results 1-20 of 22 Uzbekistan × Proposed	×		F	RSS Sort by •
☐ Turkmenistan ☐ Tuvalu ✔ Uzbekistan		Resilient Amu Darya Rive Program 58028-001; Uzbekistan; Agricul			Status: Proposed ent	Approval Year: 2025
☐ Vanuatu ☐ Viet Nam 	•	Climate Resilient Livestoc 57079-002; Uzbekistan; Agricul development			Status: Proposed	Approval Year: 2025
Theme	>	Climate-Resilient Water a 57117-001; Uzbekistan; Water a			Status: Proposed	Approval Year: 2025
Туре	>	Advancing Gender Respo Pacific 59058-001; Regional, Armenia,	<u> </u>	•	Status: Proposed ds, Uzbekistar	Approval Year: 2025 a; Public sector
Fund	>	management				
Status (1) [CLEAR]	~	Science, Technology, Engi Secondary Education Proj 54031-001; Uzbekistan; Educati	ect	athematics in	Status: Proposed	Approval Year: 2025

Central Asia Regional Economic Cooperation Road Corridor 2 Resilience and Modernization Project 55244-002; Uzbekistan; Transport	Status: Proposed	Approval Year: 2025
Power Distribution System Modernization and Digital Transformation Program 58309-001; Uzbekistan; Energy	Status: Proposed	Approval Year: 2025
Empowering ADB DMCs through Artificial Intelligence Solutions 58497-001; Regional, Bangladesh, Cambodia, Georgia, Mongolia, Nepal, Pa and communication technology	Status: Proposed kistan, Uzbekist	Approval Year: 2025 an; Information
Scaling Up Clean Air Actions for Better Health and Resilience 58076-001; Regional, Bangladesh, India, Indonesia, Kyrgyz Republic, Lao People's Democratic Republic, Mongolia, Nepal, Pakistan, Philippines, Thaila Energy	Proposed	Approval Year: 2025 , Viet Nam;
Resilient River Basin Initiative 59078-001; Regional, Armenia, Azerbaijan, Bangladesh, Bhutan, Cambodia, Georgia, India, Indonesia, Kazakhstan, Kyrgyz Republic, Mongolia, Nepal, Pa People's Republic of, Sri Lanka, Tajikistan, Thailand, Timor-Leste, Turkmenist Agriculture, natural resources and rural development	akistan, Philippir	
Asia and the Pacific Just Transition Social and Human Impact Forum (JT-SHIFT) 58315-001; Regional, Fiji, Maldives, Mongolia, Philippines, Thailand, Uzbeki management	Proposed	Approval Year: 2025 tor
UZB: Samarkand 2 Solar PV and BESS Project 58291-002; Uzbekistan; Energy	Status: Proposed	Approval Year: 2025



BUSINESS OPPORTUNITIES

Projects & Tenders				Projects	Documents	Tenders	
Filter results CLEAF	Pr ALL			nd consulting services			
a (r ()		Search tenders	5				Q
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	A	Uzbekistan 🗙	Active	~			55 501 C by
Timor-Leste	· · · · ·		Active	^			
🗖 Tonga	т	reasury Specia	lict			.	
Turkmenistan		•••		plic sector management	t: Posting date: 23 Ap	Status: r Active	Deadline: 06 May 2025
🗹 Uzbekistan		025			,,		
🗖 Vanuatu		Notice Type:		Individual - Consulting			
🗖 Viet Nam	÷ –						
		nvironmental S				Status:	Deadline:
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Туре	> _				_		
	- P			n Support Consulti		Status:	Deadline:
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		Notice Type:		Firm - Consulting			
Status (1) recent		nprovement o	f Public	: Procurement Prof	essionalization	Status:	Deadline:
Status (1) [CLEAR]		ystem		rioculement rio	essionalization	Active	29 Apr 2025
- Active			stan; Put	olic sector management	t; Posting date: 08 Ap	r 2025	
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Awarded							
	G	iender-Focuse	ed Quai	ntitative Study		Status:	Deadline:
		1348-001; Uzbeki	stan; Fin	ance; Posting date: 05 A	Apr 2025		28 Apr 2025
Year	> •	Notice Type:		Firm - Consulting			
Apply		903-UZB: Sus G13]	tainabl	e Solid-Waste Man	agement Project	Status: Active	Deadline: 02 May 2025
	51	1034-002; Uzbeki	stan; Wa	ter and other urban infi	rastructure and servic	es; Posting date:	21 Mar 2025
	N	Notice Type:		Invitation for Bids			
	A	Approval Number	:	3903			
	D	evelopment P	roject	shkent Province Wa [TP-CW-08] ter and other urban infi		Status: Active es; Posting date:	Deadline: 01 May 2025 20 Mar 2025
	N	Notice Type:		Invitation for Bids			
	A	pproval Number	:	3782			

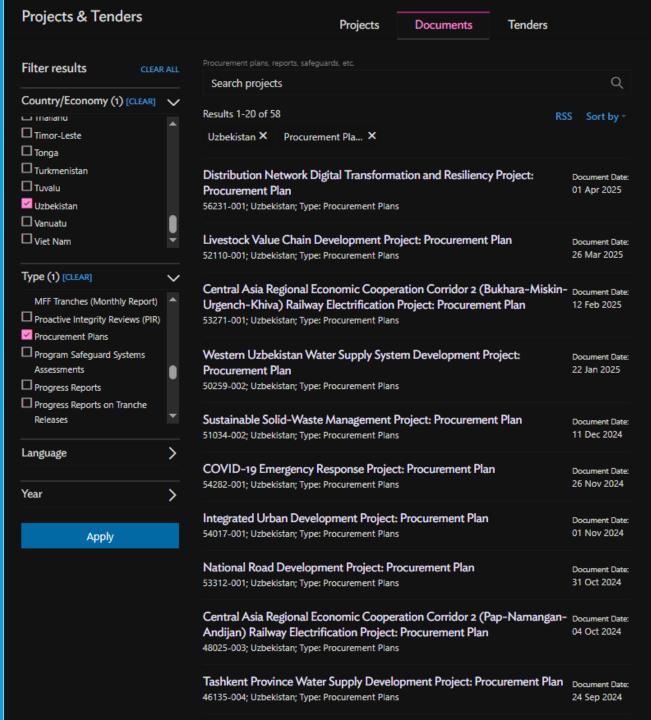
ADB Uzbekistan active opportunities

https://www.adb.org/ projects/tenders

ADB

BUSINESS

OPPORTUNITIES



ADB Uzbekistan pipeline opportunities

https://www.adb.org/ projects/documents

PROCUREMENT PLAN

Project Name: Distribution Network Digital Transform		
Project Number: 56231-001	Approval Number: 4347/8455/10149	
Country: Uzbekistan	Executing Agency: Asian Development Bank, Joint-Stock Company Regional Electrical Power Networks	
	Implementing Agency: Joint-Stock Company Regional Electrical Power Networks	
Project Financing Amount: US\$ 352,450,000 ADB Financing: US\$ 200,250,000 Cofinancing (ADB Administered): US\$ 75,000,000 Non-ADB Financing: US\$ 77,200,000	Project Closing Date: 15 December 2028	
Date of First Procurement Plan: 19 September 2023	Date of this Procurement Plan: 1 April 2025, Version 3	
Procurement Plan Duration: 18 months	Related to COVID-19 response efforts: No	
Advance Contracting: Yes	Use of e-procurement (e-GP): No	

A. Methods, Review and Procurement Plan

Except as the Asian Development Bank (ADB) may otherwise agree, the following methods shall apply to procurement of goods, works, and consulting services.

Procurement of Goods and Works					
Method	Comments				
Request For Quotation for Goods	Per EA's request to procure machinery and equipment needed				
	for O&M.				
Open Competitive Bidding (OCB) for Works					

Consultin	g Services
Method	Comments
Quality- and Cost-Based Selection for Consulting Firm	
Consultant's Qualification Selection for Consulting Firm	

B. Lists of Active Procurement Packages (Contracts)

The following table lists goods, works, non-consulting and consulting services contracts for which the procurement activity is either ongoing or expected to commence within the procurement plan duration.

Goods and Works									
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments		
EPC-005	Rehabilitation and modernization of substations (Tashkent Region, Fergana, Samarkand, Syrdarya, Namangan, Djizzak, Bukhara, and Republic of Karakalpakstan)	98,691,710.00	ОСВ	Prior	1S1E	Q1/2025	Non-Consulting Services: No Advertising: National No. Of Contracts: 8 Prequalification of Bidders: No Domestic Preference Applicable: No Bidding Document: Plant		

Sample procurement plan

C. List of Indicative Packages (Contracts) Required Under the Project

The following table lists goods, works, non-consulting and consulting services contracts for which procurement activity is expected to commence beyond the procurement plan duration and over the life of the project (i.e., those expected beyond the current procurement plan duration).

Goods	and	Works	

Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Comments
None						

Co	onsulting Servic	es					
	Package Number	General Description	Estimated Value (in US\$)	Selection Method	Review	Type of Proposal	Comments
N	one						

D. List of Awarded and Completed Contracts

The following table lists the awarded and completed contracts for goods, works, non-consulting and consulting services.

			5
Goods	and	Works	

Package Number	General Description	Contract Value	Date of ADB Approval of Contract Award	Date of Completion	Comments
EPC-002	Rehabilitation and modernization of substations (Andijan, Fergana, Namangan)	42,014,523.53			All 3 Lots were awarded to JSC O'zelektroapparat-Electro shield. Contract signing date: 31 May 2024.
	Lot 1: Lot I - Yayilma and Asaka substations	13,326,134.04	31-MAY-24		
	Lot 2: Lot II - Charkhi and Atlas substations	12,111,046.13	31-MAY-24		



ADB Procurement Framework





ADB's procurement frameworks

For projects with concept papers approved **on or after 1 July 2017**

ADB's new procurement framework comprises a Procurement Policy and Procurement Regulations for ADB Borrowers. It modernizes project procurement processes through a principles-based approach, to meet the diverse needs of clients as ADB scales up its operations in line with Strategy 2030.

ADB PROCUREMENT POLICY

ADB Procurement Policy

S ADB

For projects with concept papers approved before 1 July 2017

ADB's Procurement Guidelines and Guidelines on the Use of Consultants defined the policies and procedures for selecting, contracting, and monitoring suppliers of goods, works, and services for ADB-financed projects.





PROCUREMENT REGULATIONS

Procurement Regulations for ADB

Borrowers

50 ADB

OR ADB BORROWERS





ADB's procurement principles

Principles		Outcomes		
Lung	Fairness	Equal opportunity; equitable distribution; and credible mechanisms for addressing procurement-related complaints.		
	Economy	Using price, quality, and any nonprice attributes to deliver viable projects.		
ill (Efficiency	Ensures procurement processes are proportional to value and risks.		
	Transparency	Deliver relevant procurement information publicly in a consistent and timely manner; appropriate reporting; and confidentiality.		
	Quality	Structured arrangements delivering appropriate outputs in an effective manner to achieve project outcomes and objectives.		
	Value for Money	Obtain optimal benefits through effective, efficient, and economic use of resources.		



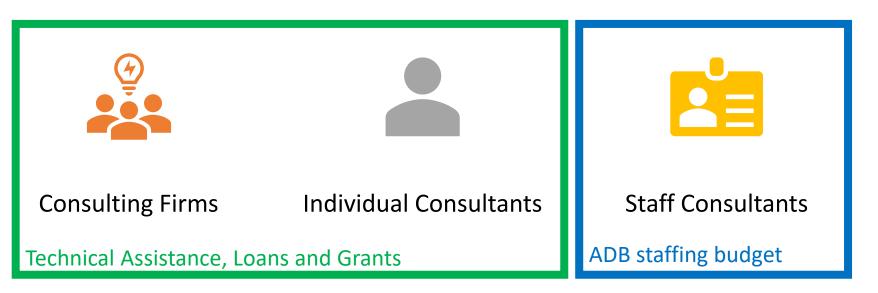




Consulting Services



Types of Consultants

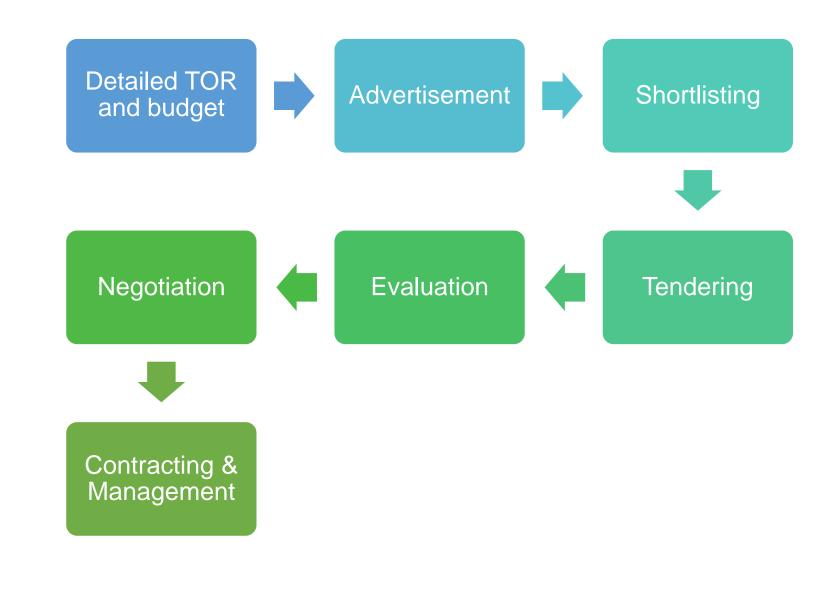


Recruitment may be national or international

ADB

- International may be for any ADB member country (global if eligibility restriction waived)
- A firm is considered national if it is legally incorporated in that DMC
- An individual is national if a citizen of the DMC or, if a national from another member country, he/she legally resides and works in that DMC.

Recruitment Process





ADB





Procurement Methods to Recruit Firms





New selection method for firms

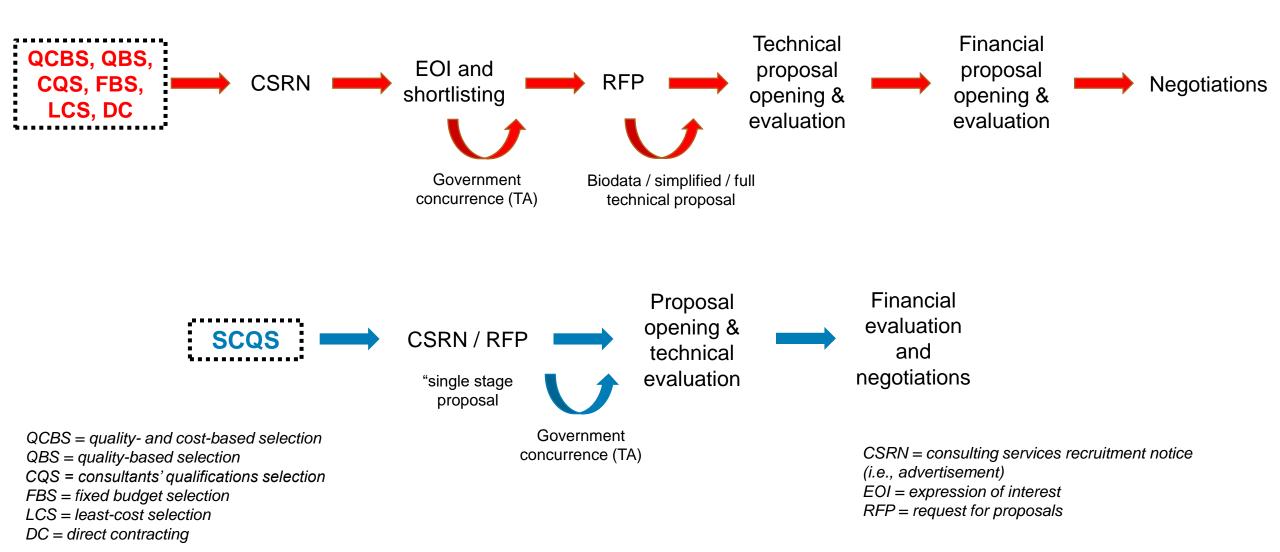
- ADB has launched a new, pilot selection method for recruiting consulting firms known as "**simplified consultants' qualifications selection**" (SCQS)
- · It aims to reduce recruitment times by half or more
- Time-saving features include:
 - Single-stage, single-envelope proposal process
 - Proposal length kept short for faster submission and evaluation
 - Fully electronic submission forms in CMS
 - Evaluation is based on highest technical score within maximum budget
 - Financial evaluation follows cost competitive principles
 - Documents necessary for negotiations and any desired changes to the standard contract are raised within the proposal itself
- Opportunities are now being advertised on CMS using SCQS
- The pilot is initially approved for ADB-administered selections with maximum budget up to \$500k until Dec. 2024

Informational video, procedures, and reference guide available at https://www.adb.org/news/videos/working-adb-time-money





New selection method for firms

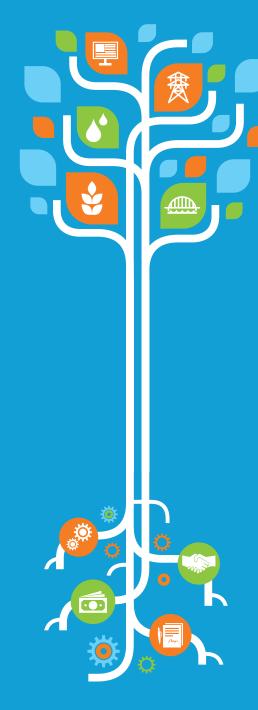


New selection method for firms

 Informational video, procedures, and reference guide available here: <u>https://www.adb.org/news/videos/working-adb-time-money</u>









Bidding Strategies





Tips for winning ADB-financed assignments

- Collect relevant business intelligence network!
- Focus on performance and reputation for successful work
- Express interest
- Understand the country, project, and client requirements
- Position yourself to your competitive advantage
- Study the bidding documents and understand the selection method and evaluation criteria
- Engage partnership with firms likely to be shortlisted
- Prepare a responsive and strong technical proposal
- Seek clarifications in writing
- Be ready for possible bid extensions or amendments





What NOT to do

- Failure to disclose conflict of interest (e.g., employees from EA included in a proposal)
- Firm or JV partners not from an ADB member country
- Submitting proposal late
- Failure to respond to client requirements
- Conditional bids
- Incomplete/noncompliant bids, e.g., missing bid security, letter of bid not signed, JV agreement missing, bid envelopes not properly marked, etc.
- Integrity violations in the bidding process

When in doubt, always seek written clarification



Debriefing and Complaints

Debriefing:

- Unsuccessful bidders may request debriefing from the procuring entity (the EA or ADB). If they are not satisfied with the explanation given, they may submit a complaint. Debriefings are an excellent learning opportunity for future bids!

Complaints:

- Bidders may file complaint directly with ADB and may copy ADB on correspondence with EAs.
- Complaints to ADB should be submitted through online form: https://www.adb.org/forms/complaints

How to report fraud:

www.adb.org/site/integrity/how-to-report-fraud





Finding Information





Identifying opportunities for contracts with project executing agencies and ADB

- Country partnership strategies
- Procurement plans
- General and specific procurement notices
 - Advance notices
 - Invitation for prequalification
 - Invitation for bids
 - Consulting services recruitment notice (CSRN)
- Hop-on opportunities
 - Prequalified contractors / consultants
 - Contracts awarded
- Institutional procurement notices (ADB only) _____

Operational Procurement



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How to find Information on our Website

$\mathbf{C} \rightarrow \mathbf{C}$ https://www.adb.org			☆ 💩 🗯 🛋	
		News ar	nd Events ADB Institute Contact English 🔻	
ADB ASIAN DEVELOPMENT BANK	WHO WE ARE	WHAT WE DO WHERE WE WORK	WORK WITH US	
With employees from more than	CAREERS AND SCHOLARSHIPS		FOR INVESTORS	
60 countries, ADB is a place of	What We Look For	Visiting Fellow Program	Investor Relations 日本語	
real diversity.	Career Opportunities	Internship Program	ADB Green Bonds	
Work with us to find fulfillment in sharing your knowledge and skills,	Young Professionals Program	Scholarship Program	ADB Water Bonds	
and be a part of our vision in achieving a prosperous, inclusive,	INFORMATION ON WORKING WIT	PROCUREMENT AND OUTREACH		
resilient, and sustainable Asia and	Consultants	Development Institutions	Operational Procurement	
the Pacific.	Contractors and Suppliers	Private Sector Partners	Institutional Procurement	
	Governments	Civil Society/Non-government	Business Opportunities Outreach	
	Executing and Implementing Agencies	Organizations	Projects & Tenders	

Goods & Works – Procurement Plans

Projects & Tenders	Projects Documents	Tenders	
Filter results CLEAR	Procurement plans, reports, safeguards, etc.		
	Search documents	Q Key Documents	
Country/Economy (1) [CLEAR]	Results 1-20 of 32	RSS Sort by Reports and Recommendation Recommendation Recommendation Recommendation Recommendation Re	tions
Pakistan Palau	Philippines × Procurement Plans ×	Procurement Plans	
Papua New Guinea Philippines	Promoting Digitalization for Green and Inclusive Growth in As	sia: Procurement Plan Document Date:	t
Singapore	55257-001; Regional, China, People's Republic of, Indonesia, Korea, Republ Singapore, Thailand, Viet Nam; Type: Procurement Plans	ic of, Malaysia, Philippines, 31 May 2022 Access to Information Police	y
Solomon Islands	Infuscion and Incorporation and Incorporation Facility. Descurrence	nt Dian	
	Infrastructure Preparation and Innovation Facility: Procureme 50288-001; Philippines; Type: Procurement Plans	10 Mar 2022	
Type (1) [CLEAR]		Information	
and Implementation Arrangements	Health System Enhancement to Address and Limit COVID-15 54171-002; Philippines; Type: Procurement Plans	04 Mar 2022 information that you have	not
Proactive Integrity Reviews (PIR)		been able to find on our website. →	
Procurement Plans	South Commuter Railway Project: Procurement Plan	Document Date:	
Program Safeguard Systems Assessments	52220-001; Philippines; Type: Procurement Plans	01 Mar 2022	
Progress Reports	Second Health System Enhancement to Address and Limit CO	OVID-19 under the Asia Document Date	
Progress Reports on Tranche Releases	Pacific Vaccine Access Facility - Additional Financing: Procure 54171-004; Philippines; Type: Procurement Plans		
Language	Emergency Assistance for Reconstruction and Recovery of Ma	arawi: L3769 Document Date:	
English	Procurement Plan	12 Oct 2021	

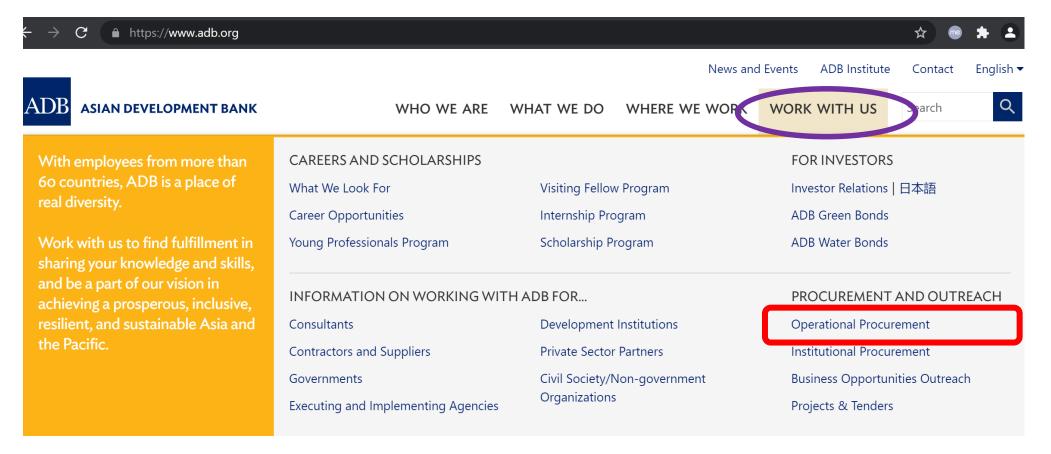
Procurement Plans...

65 Appendix A - PROCUREMENT PLAN **Basic Data** Project Name: South Commuter Railway Project (Facility) Project Number: 52220-001 Approval Number: Country: Philippines Executing Agency: Department of Transportation Project Procurement Classification: A Implementing Agency: N/A Project Procurement Risk: High Project Financing Amount: US\$6,395,200,000 Project Closing Date: 31 December 2028 ADB Financing: US\$4,300,000,000 Cofinancing (ADB Administered): Non-ADB Financing: US\$1,670,000,000 Date of First Procurement Plan: 1 March 2022 Date of this Procurement Plan: 1 March 2022 Procurement Plan Duration (in months): 18 Advance Contracting: e-GP: Yes No A. Methods, Review and Procurement Plan Except as the Asian Development Bank (ADB) may otherwise agree, the following methods shall apply to procurement of goods, works, and consulting services. Procurement of Goods and Works Method Comments Open Competitive Bidding (OCB) for Goods International advertisement Open Competitive Bidding (OCB) for Works International advertisement Consulting Services Method Comments Quality- and Cost-Based Selection for Consulting Firm B. Lists of Active Procurement Packages (Contracts) The following table lists goods, works, and consulting services contracts for which the procurement activity is either ongoing or expected to commence within the procurement plan duration. Works Advertisement Package General Estimated Procurement Bidding Review Date Comments Number Value (in US\$) Description Method Procedure (quarter/year) CP-S-02 Viaduct and 415,000,000.00 Prior 1S1E Q4 / 2020 Prequalificati Open elevated Competitive on of stations Bidding (OCB) Bidders: No CP-S-03a Viaduct and 401,000,000.00 OCB Prior 1S1E Q1/2021 Domestic elevated Preference stations 714,000,000.00 OCB Applicable: CP-S-03b Viaduct, 1S1E Q2 / 2021 Prior Tunnel. No underground Advance and elevated Contracting: station CP-S-03c Viaduct and 343,000,000.00 OCB 1S1E Q1/2021 Prior Yes elevated Bidding stations

Goods & Works – Specific Procurement Notices

Projects & Tenders	Projects Documents Tenders	ADB
Filter results CLEAR ALL	Procurement of goods, works, and consulting services	Invitation for Bids
	Search tenders	Q Date: 30 March 2022
Country/Economy (1) [CLEAR]	Results 1-20 of 22	RSS Sort by ▼ Contract No. and Title: Contract No. and Title: Contract No. and Title: Contract No. Contract
Nepal Pakistan	Philippines X Transport X Invitation for Bids X Invitation for prequ X	Deadline for Submission of Bids:
Papua New Guinea Philippines Samoa Solomon Islands	45296: Davao Public Transport Modernization Project [OCB 22-002-7Status:Contract No. 05 and Contract No. 06]Active45296-006; Philippines; Transport; Posting date: 30 Mar 2022	1. The Government of the Republic of the Philippines has applied for financing from II Development Bank (ADB) toward the cost of the Davao Public Transport Moder Project. Part of this financing will be used for payments under the Contracts named Bidding is open to qualified Bidders from eligible source countries of ADB. 12 Aug 2022 2. The Department of Transportation (DOT) ("the Employee") through its Procuring Procurement Services - Department of Budget Management (PS-DBM), invites sealed be eligible Bidders for the supply of Goods and Services as broadly described above. Bidders may bid for a single contract only or for both contracts. In case the Bidding the Service is the Bidding may bid for a single contract only or for both contracts.
☐ Sri Lanka	Notice Type: Invitation for Bids	wish to submit bids for more than one contract, such bids should be submitted independe not combined into a single Bid. In accordance with ITB 14.4 and ITB 14.6, any discounts offered by Bidders su bids for multiple contracts and the methodology for the application of any discount shall b
Sector (1) [CLEAR]	45296-006 PHI: Davao Public Transport Modernization Project (OCB Status: Active	Deadline: The Employer shall evaluate and compare Bids on the basis of each contract. 08 Aug 2022 The Employer shall evaluate and compare Bids on the basis of each contract se or multiple contracts combined in order to arrive at the least-cost combinations for the Er by taking into account such discourts offered by Bidders for the award of multiple contract. 09 Aug 2022 Open competitive, bidding, (international advectionment) will be contract.
Public sector management Transport	45296-006; Philippines; Transport; Posting date: 29 Mar 2022 Notice Type: Invitation for Bids	
Water and other urban infrastructure and services	45296-PHI: Davao Public Transport Modernization Project [OCB 21- 142-6] Status: Closed	Deadline: 10 Feb 2022
Type (2) [CLEAR]	45296-006; Philippines; Transport; Posting date: 19 Nov 2021	
Advance Notice	Notice Type: Invitation for Bids	
Contracts Awarded	ADB Loan No. 3631–PHI: Improving Growth Corridors in Mindanao Status: Road Sector Project (IGCMRSP) [PR-01a] - Rebidding Closed	Deadline: 09 Nov 2021
Individual - Consulting	41076-048; Philippines; Transport; Posting date: 14 Sep 2021	
 Invitation for Bids Invitation for pregualification 	Notice Type: Invitation for Bids Approval Number: 3631	49

How to find Information on our Website



Operational Procurement

Guides and Documents Operational Procurement Institutional/Corporate Procurement Projects and Tenders

↔ Work with Us > Business Center > Operational Procurement

Operations Procurement

The Procurement, Portfolio and Financial Management Department (PPFD) provides fiduciary oversight of procurement of goods, works, non-consulting and consulting services. PPFD supports ADB staff and borrowers on procurement planning and implementation, contract management, and related risk assessment and mitigation throughout the project life cycle. It also leads procurement and consulting services innovation and capacity building initiatives.

ng member countries for a



Goods, Works, and Non-Consulting Services \rightarrow

broad range of development projects and programs involving the procurement of goods, works, and services.



Consulting Services \rightarrow

ADB engages individual consultants and consulting entities to precontract preparation and project supervision, and to help ADB to and reports.

Procurement Plans

- Prequalified Contractors
- Contracts Awarded
- Bidding Procedures

Prequalified Contractors

The prequalification of contractors are undertaken for most large, ADB-financed civil works contracts, turnkey contracts and contracts for the supply of expensive and technically complex equipment. ADB reviews and approves the prequalification process conducted by the Borrower's executing agency and publishes lists of prequalified contractors for contracts with estimated value of \$10,000,000 and above.

Current Prequalified Applicants Schwarz

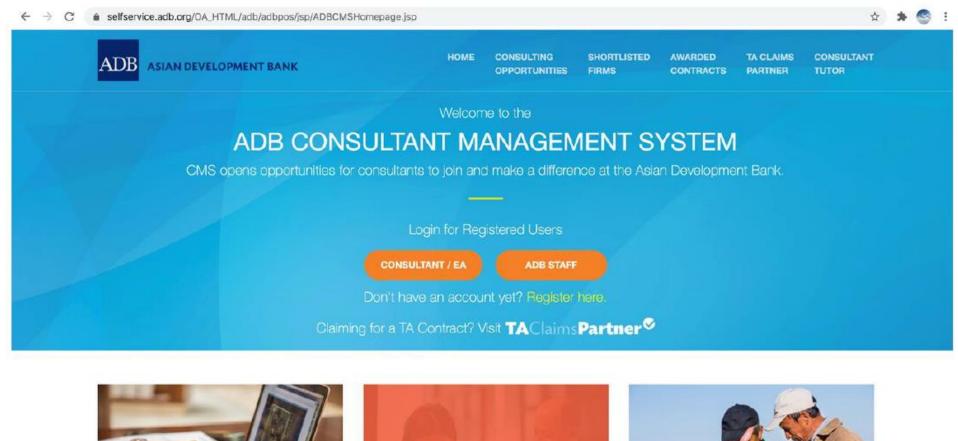
Contracts Awarded

Contracts awarded for goods and civil works with contract value above US\$1.0 million. An archive of the previous year's contract awards is also provided.

🖹 Current Awarded Contracts 🛛 📼 Archive



ADB Consultant Management System (cms.adb.org)







https://selfservice.adb.org/OA_HTML/adb/xxcrs/isp/ShortlistedFirms.isp



Consultants to Register in CMS (cms.adb.org)

Consultant Management System ADB

Overview FA0

Welcome to the Asian Development Bank's Consultant Management System

Consultant Management System (CMS) is an integrated web-based system that supports the ADB's consulting services recruitment, from advertising the opportunity to awarding consulting contracts. This portal will enable users to work with the different facilities available in CMS.



Consultants create and update their profile, search opportunities, send Expressions of Interest (EOIs), respond to Non-Committal Inquiries (NCIs), and prepare and submit proposals. Login to the system by typing in your registered email address and password.

Since CSRN is now integrated in CMS, consultants are encouraged to complete their full registration to help facilitate EOI submission by tagging project and consulting experiences entered in their profile.

Click here to know who can register as consultants in CMS. By using this service, you are accepting the CMS Terms and Conditions.



ADB Project Team Members can access all CMS functions like creating a selection, advertising opportunities, sending Non-Committal Inquiries (NCIs), distributing Request for Proposals (RFPs), sending Notice to Proceed (NTPs), and approving requests, even while working outside of the ADB network. Login to the system by typing in your ADB Self-Service Username and Password.



Executing Agencies (EAs) can access Consulting Services Recruitment Notice (CSRN) to post consulting opportunities for ADBfinanced projects. Login to the system by typing in your registered Username and Password.

To obtain an EA account, email your ADB Project Officer and copy csrn@adb.org with the following details: 1. Email address of the agency representative 3. Name and address of the agency 2. Full name of the agency representative

4. Duration of the recruitment for the project

Consulting Services Recruitment Notice (CSRN)

BUSINESS OPPORTUNITIES

The Consulting Services Recruitment Notice provides detailed information on the consulting services required for ADB-financed or administered projects. The CSRN includes the terms of reference and is posted on ADB's website for at least one month for firms for EA-administered projects, 15 days for firms for ADB-administered projects or 7 days for individual consultants before shortlisting.

This will provide consultants sufficient time to prepare EOIs that are more specific and focused on the project's requirements.

Click here to view the list of advertisements of consulting opportunities.

🥕 Login

Login using your	registered	l username and password.
Username		
Password		
	Login	Login Assistance

Note: ADB users can login using their Oracle username and password.

Registration

New user? Register now!

Register as Consulting Firm

Register as Individual Consultant

Need Help?

For inquiries regarding the system, please email cmshelp@adb.org.

CMS SYSTEM UPDATE

Dear CMS Users,

The changeover period from the Consulting Services Recruitment Notice (CSRN) to the Consultant Management System (CMS) has concluded. We thank you for your cooperation during this interim process.

Should you have any inquiries, contact cmshelp@adb.org.

CMS Team

Consulting Opportunities - CSRN

Consulting Opportunities

Consulting Services Recruitment Notices (CSRN)

CSRN provides detailed information on the consulting services required for ADB-financed or administered projects, including terms of reference. Filter on specific advertisements of interest by ticking the appropriate checkboxe or by entering keywords to search by expertise.

Refine by <u>Clea</u> COVID-19 Related Assignment	All Search by Expertise		Go				
					③ Pre	vious 1-25 🗸	/ Next 25 📀
 Yes (29) No (136) 	Project	Expertise	Consultant Type	Engagement Period (Months)	Published	Deadline (Manila local time)	View CSR
Consultant Type	SC 119172 PHI: Bespoke Climate Leadersh	ip Training Bespoke Climate Lea	dership Training Firm	26	15-Jul-2022	15-Aug-2022 11:59 PM	
 Firm (31) Individual (134) 	TA 55064-005 REG: Water Organization Par Resilience - WOP4R Program Consultants	rtnerships for Water Supply and Sa	nitation Firm	36	29-Jun-2022	10-Aug-2072 11:59 PM	
	TA-6929 REG: Enhancing Disaster Risk Und Resilience - Technical Assistance Coordinate		Coordinator Individual	28	27-Jul-2022	09-Aug-2022 11:59 PM	III
Eligibility of Consultant Country	SC 108187 PHI: BPMSD Information Techno Resources Consultant	ology and Human Information Technolc Resources	gy and Human Individual	12	14-Jul-2022	08-Aug-2022 11:59 PM	
 Open to Member Countries Only (165) Non-Member Countries Allowed (0) 	LOAN-3944 PHI: Local Governance Reform 002 Financial, Administrative, and Technica (52173-002)		ration Firm	30	23-Jul-2022	06-Aug-2022 11:59 PM	
Engagement Period	TA-9766 REG: Southeast Asia Public Manage Sector, and Trade Policy Facility - LGDP-N31 Development Specialist/Team Leader LGDF	1 National Capacity	t Individual	8	22-Jul-2022	04-Aug-2022 11:59 PM	
 Less than 3 months (9) 3 months to 1 year (109) More than 1 year (47) 	TA-9766 REG: Southeast Asia Public Manag Sector, and Trade Policy Facility - LGDP-N36 Gender and Land Acquisition Expert LGDP-	<u>gement, Financial</u> 5 National Social Dev ¹ t, Acquisition and Rese	Gender and Land Individual tlement Specialist	8	22-Jul-2022	04-Aug-2022 11:59 PM	
Country	TA-9766 REG: Southeast Asia Public Manac Sector, and Trade Policy Facility - LGDP-N3 Finance and Economics Specialist LGDP-N3	5 National Project	omics Individual	8	22-Jul-2022	04-Aug-2022 11:59 PM	ı.
elect All <u>Select None</u>	TA-9766 REG: Southeast Asia Public Manag Sector, and Trade Policy Facility - LGDP-N34 Specialist LGDP-N34 (53071-001)	<u>gement, Financial</u> Legal	Individual	8	22-Jul-2022	04-Aug-2022 11:59 PM	
 Palau (6) Papua New Guinea (5) Philippines (38) 	TA-9766 REG: Southeast Asia Public Manag Sector, and Trade Policy Facility - LGDP-N32 Engineer/Water Supply and Sanitation Expe 001)	2 National Civil	Individual	8	22-Jul-2022	04-Aug-2022 11:59 PM	
Samoa (4)Solomon Islands (5)	SC 119216 PHI: National climate resilient a specialist	griculture / institutions National climate resil institutions specialist	ent agriculture / Individual	2	27-Jul-2022	02-Aug-2022 11:59 PM	
 □ Sri Lanka (3) □ Tajikistan (3) 	SC 119216 PHI: National legal specialist	National legal special	ist Individual	2	27-Jul-2022	02-Aug-2022 11:59 PM	
Thailand (5)	SC 119216 PHI: Accelerating Climate-Resili Philippines - Climate Resilient Agriculture /			2	27-Jul-2022	02-Aug-2022 11:59 PM	
Timor-Leste (2)	 SC 119216 PHI: National climate resilient a governance specialist 			2	27-Jul-2022	02-Aug-2022 11:59 PM	
Sector	TA-6730 REG: Promoting Life Cycle Manage Fluorocarbons - PHI Fluorocarbons Expert (Individual	7.7	13-Jul-2022	02-Aug-2022 11:59 PM	



ADB



CSRN Profile



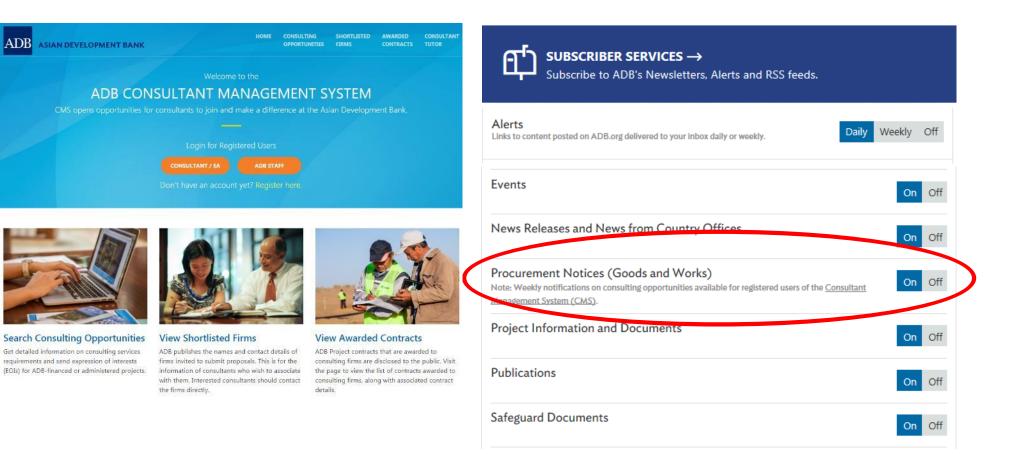
BUSINESS OPPORTUNITIES

Date i ublished	29-Jun-2022 Deadline d	of Submitting E	:OI: 10-Aug-2022	1:59 PM Manila local tin	e			Back	Express Int
									EXT
	ms of Reference Cost	Estimate							
Selection Pro	ofile								
		Quality an	d Cost-Based Se nization Partnershi				International Full Technical Proposal (FTP)		
	Package Number	r	Package Name	NOP4R Program Consu	tants				
	Advance Actior Engagement Perioc Consulting Services Budge Budget Type	36 MONTH	000	n		Approval Number Approval Date stimated Short-listing Date ated Commencement Date			
Ope	n to non-Member Countries	o Yes	[⊙] No						
Additional In	formation								
		Possibility of	contract extension		ng contracts may be extended to a rea Any extensions are subject to operation				
Specific co	nsiderations for this assign	ment, if any, a	re discussed here:	Need for contract ext	ension may be discussed during in	nplementation.			
	Possibility of considera		stream assignment ntry of assignment	○Yes ○No ◉Not Philippines	nown				
		COVID-19 R	elated Assignment	○Yes ☉No					
Contact Info	Project Officer Designation	Principal V	Nater Security S elopment Bank	pecialist					
	onal Information / Atta								

Agencies

Primary	Agency		Country	Agency Role	Contact Person	View Details
Y	Asian Development Bank		Regional	Executing Agency		
Publishing History						
Туре	Publication Date	Published By	D	uration of Advertisement	Deadline	View Remarks

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ADB's CMS System: http://cms.adb.org

Goods & Works Notices: <u>https://alerts.adb.org</u>





For more: adb.org

To join the community of ADB Consultants and Suppliers: 1) ADB Consultants Network: https://www.linkedin.com/groups/3796524/ 2) ADB Suppliers Network: https://www.linkedin.com/groups/3796532/

Also follow "ADB Business Center": https://www.linkedin.com/showcase/adb-business-center/

