



ADB



BỘ TÀI CHÍNH
THE MINISTRY OF FINANCE



THE WORLD BANK
IBRD • IDA

The views expressed in this presentation are the views of the author/s and do not necessarily reflect the views or policies of the Asian Development Bank, or its Board of Governors, or the governments they represent. ADB does not guarantee the accuracy of the data included in this presentation and accepts no responsibility for any consequence of their use. The countries listed in this presentation do not imply any view on ADB's part as to sovereignty or independent status or necessarily conform to ADB's terminology.

Business Opportunities Seminar 2025

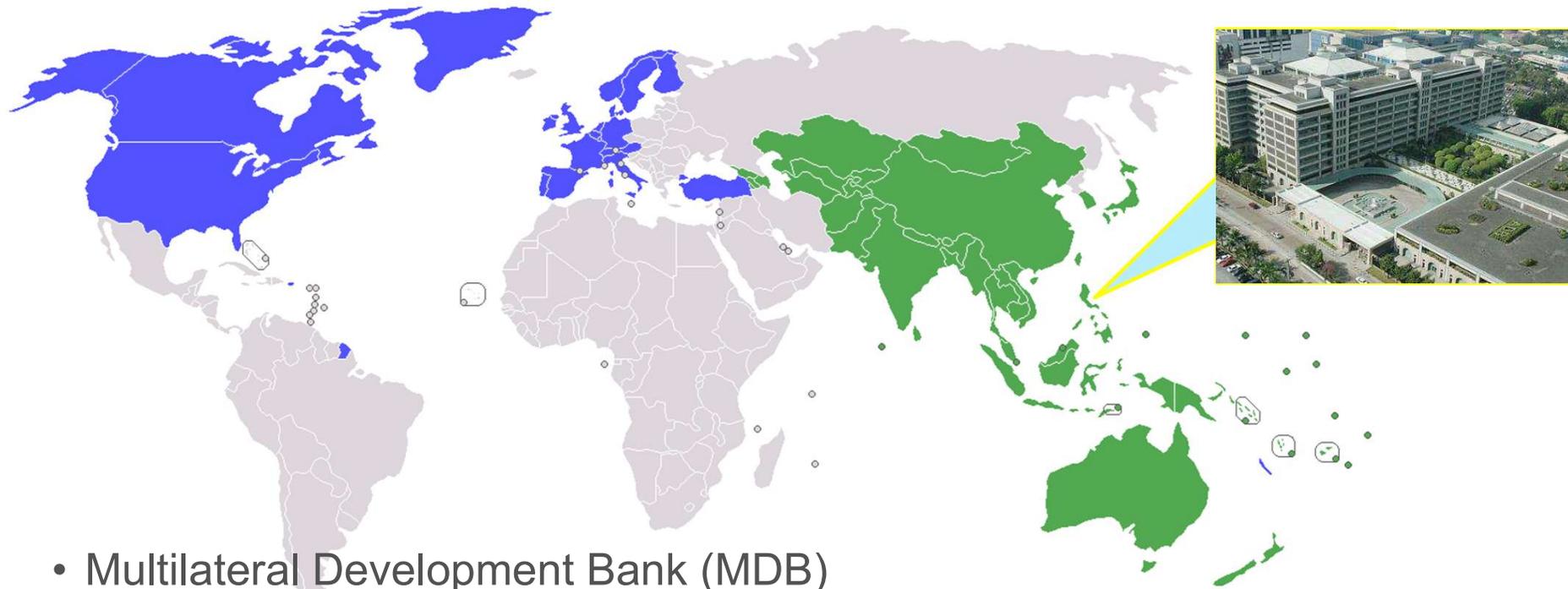
26 June 2025

Chitoshi Izumi
Regional Procurement Head, Viet Nam, Cambodia, Lao PDR, Myanmar and Thailand
Asian Development Bank

**BUSINESS
OPPORTUNITIES**



Asian Development Bank (ADB)



- Multilateral Development Bank (MDB)
- 69 member countries, 49 from the Asia & Pacific, 20 non-regional
- Headquarter in Manila, Philippines, and 43 Field Offices
- Around 4,000 staffs from 65 nationalities

Sovereign Projects - Financing Types

Loans and Grants

Provided to and managed by Governments

Procurement of Works, Goods and Services

Government undertakes procurement (ADB oversight)

Contracts signed by Government

Technical Assistance

Provided to governments, but contracts managed by ADB

Mostly procurement of Consulting Services

ADB undertakes procurement

Contracts signed by ADB

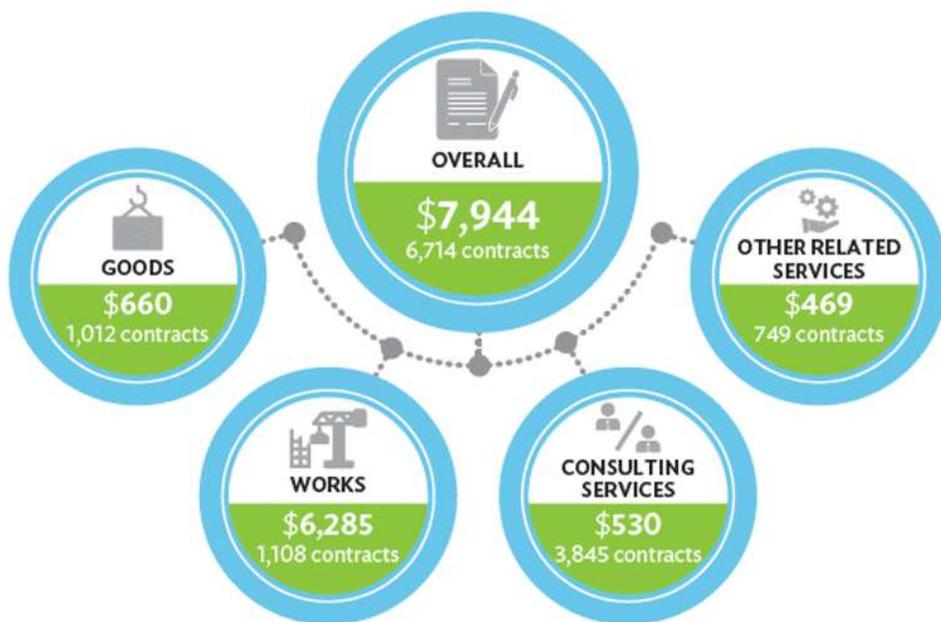
ADB Procurement in the region

Total operational procurement (2020-2024) in the region: \$40,446 million



ADB Procured Projects in 2023

Procurement by Categories
(US\$ million)



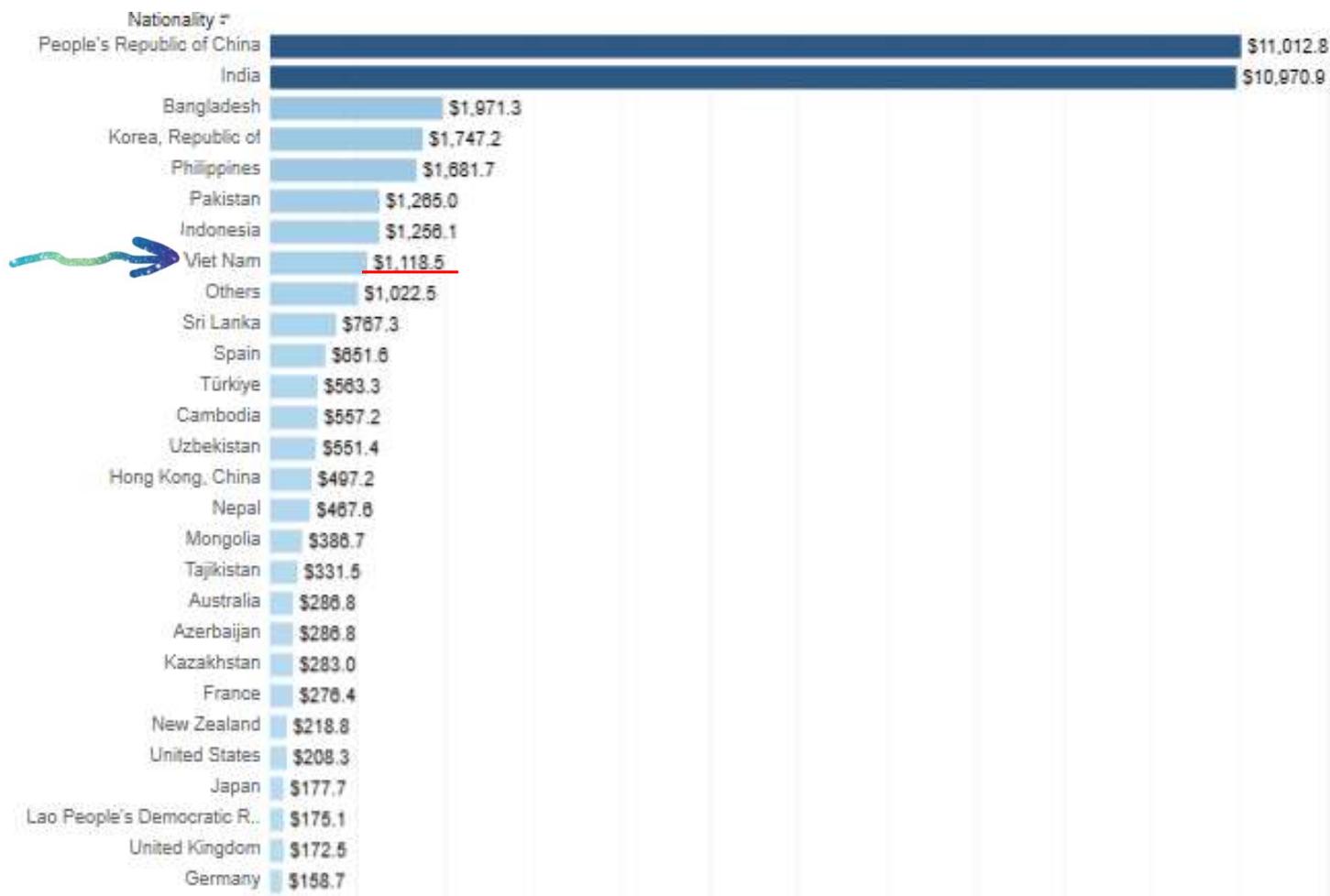
Procurement by Sector
(%)



AFNR = Agriculture, Food, Nature, and Rural Development; EDU = Education; ENE = Energy; FIN = Finance; HSD = Human and Social Development; IND = Industry and Trade; ICT = Information and Communication Technology; MUL = Multisector; PSMG = Public Sector Management and Governance; TRA = Transport; WUD = Water and Urban Development. > 0.0 = less than 0.05.
Note: Numbers may not sum precisely due to rounding.
Source: Asian Development Bank.

ADB Procurement by Nationality in all Region

Total operational procurement (2020-2024) in all region: \$40,446 million



2015
 2016
 2017
 2018
 2019
 2020
 2021
 2022
 2023
 2024
 2025
 Cumulative (1968-2025)

(すべて)
 Consulting Services
 Goods
 Other Related Services
 Works

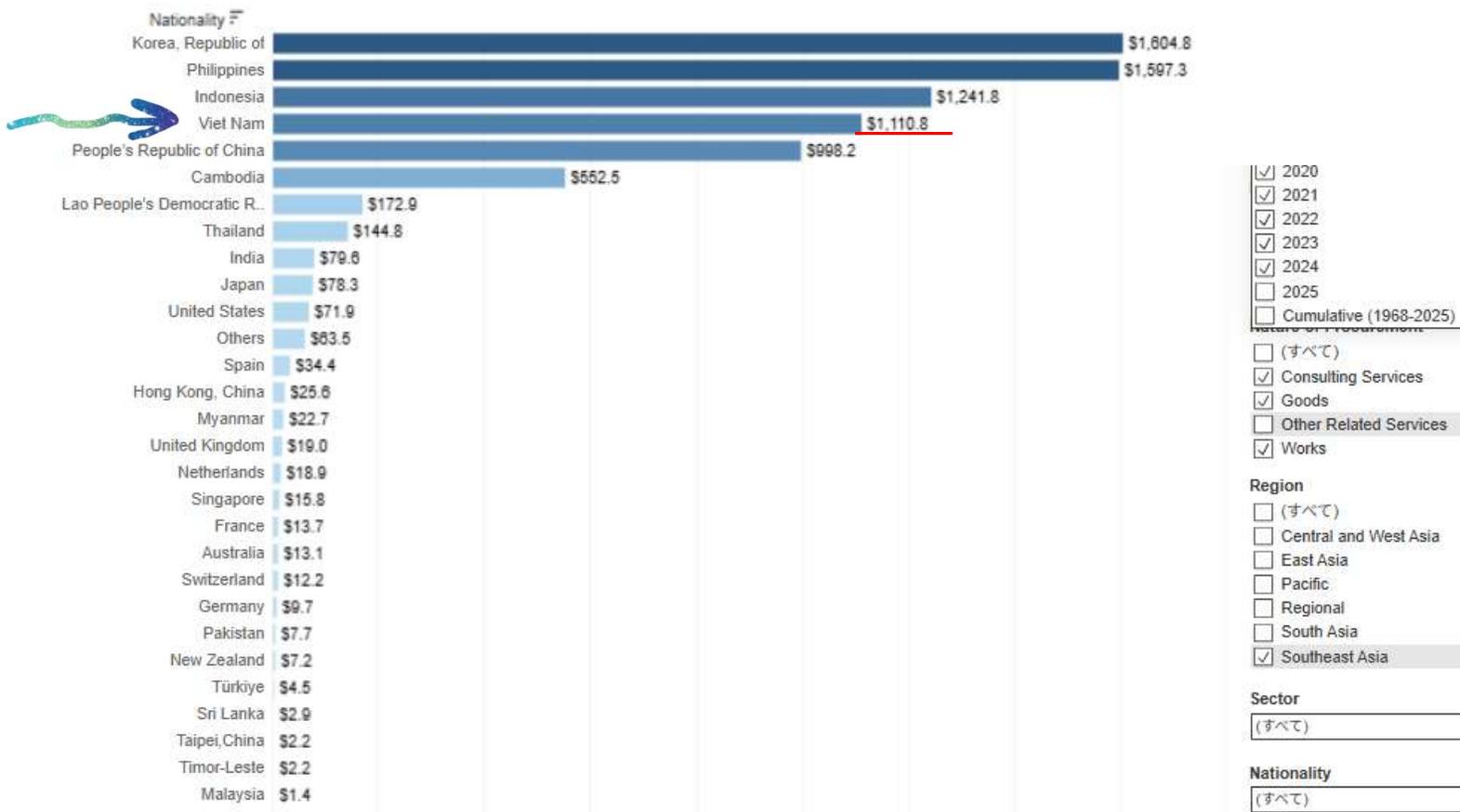
Region
 (すべて)
 Central and West Asia
 East Asia
 Pacific
 Regional
 South Asia
 Southeast Asia

Sector

Nationality

ADB Procurement by Nationality in Southeast Asia

Total operational procurement (2020-2024) in Southeast Asia: \$7,934 million



Business in Mekong Delta Region

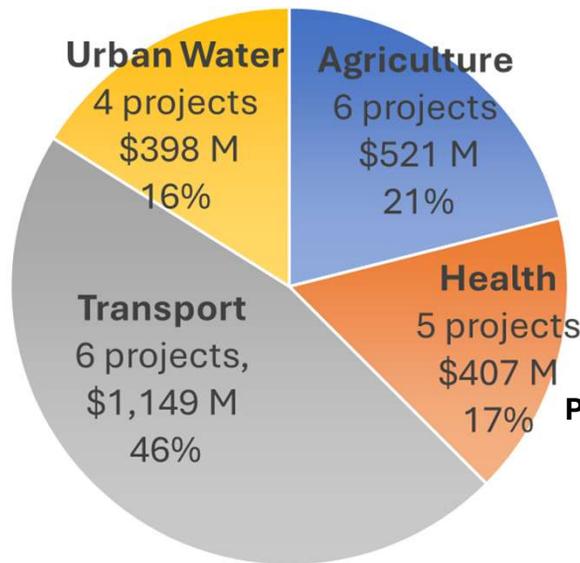


ADB Projects as of Dec 2024

Active Sovereign Portfolio by Sectors



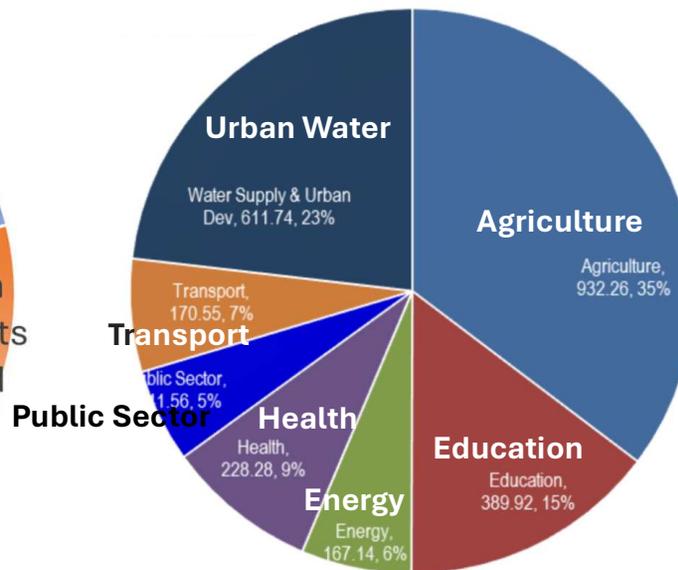
Vietnam



Total: \$ 2,470 million



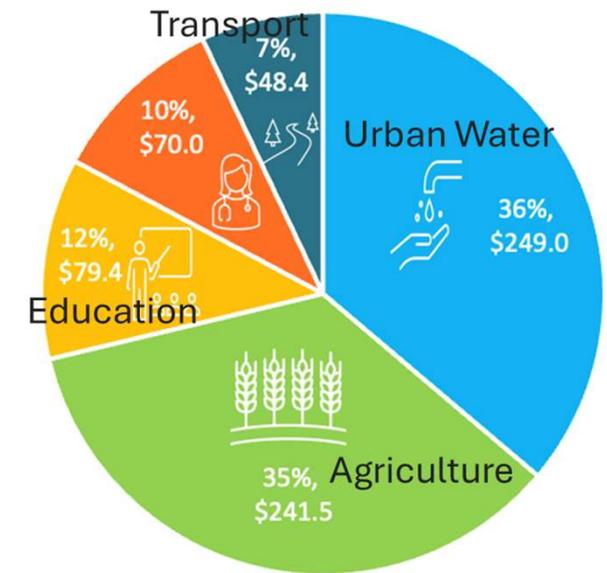
Cambodia



Total: \$ 2,641 million



Lao PDR



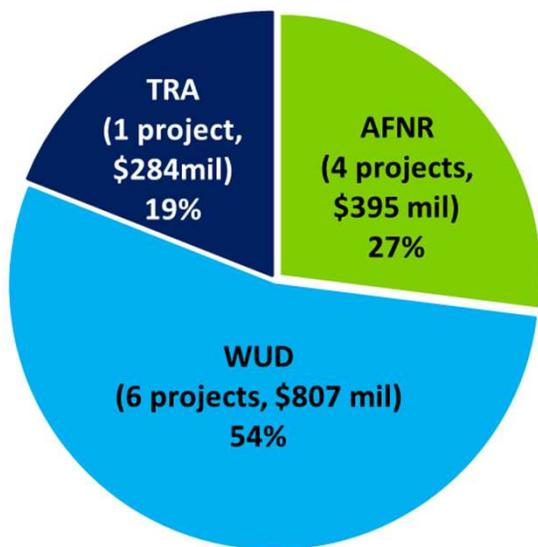
Total: \$ 688 million

ADB Projects 2025-2027

Pipeline of sovereign lending and grant



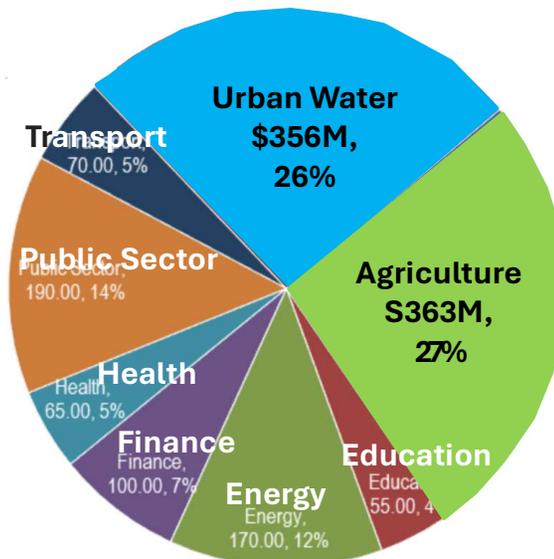
Vietnam



Total: \$ 1,486 million



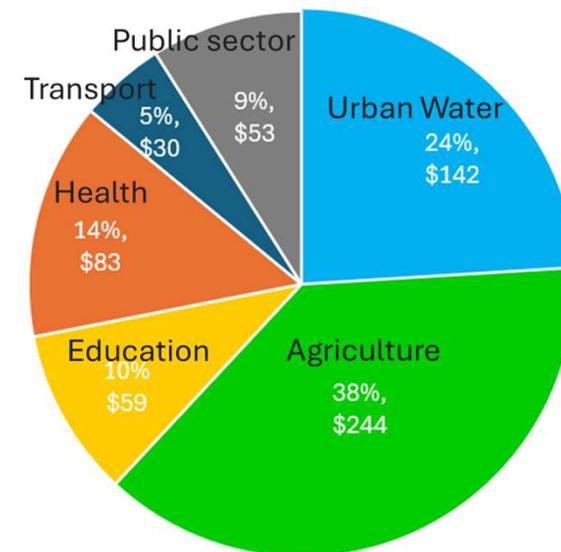
Cambodia



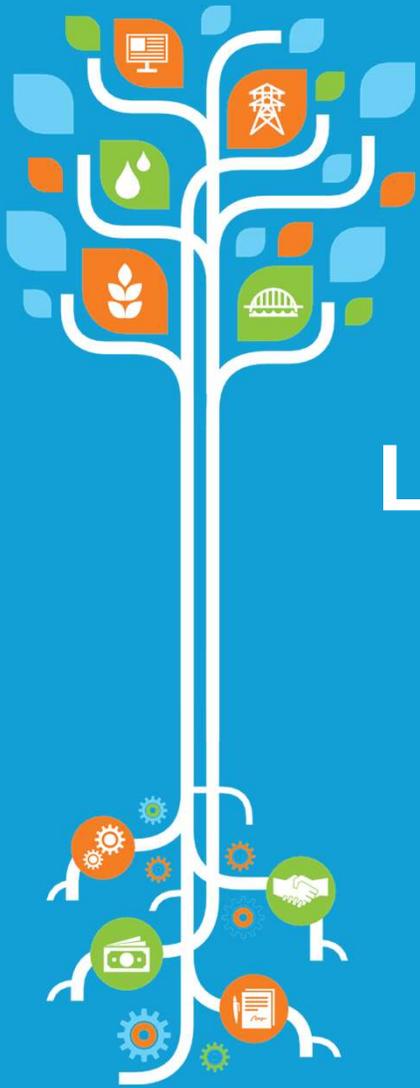
Total: \$ 1,369 million



Lao PDR



Total: \$ 611 million



Loan & Grant Pipeline 2025-2027

ADB Major Pipelines 2025-2027

	Sect	DMC	Project No.	Project Title	Status	Approval Year
 Cambodia	AFNRD	CAM	55197-001	Integrated Water Resources Management Project	Processing	2024
	AFNRD	CAM	59010-001	Climate Resilient Smallholder Economic Development Project	Processing	
	AFNRD	CAM		Proposed Agriculture Transformation and Acceleration Project (AgriTAP)	Processing	2025
	ENE	CAM	58169-001	Grid Expansion for Energy Transition Project	Processing	2025
	ENE	CAM	TBC	National Project on Energy Storage for Utility-Scale Solar Plants	Processing	2025
	TRA	CAM		Climate Resilient Network Improvement Project	Processing	2026
	WUD	CAM	58419-001	Livable, Resilient and Water Secure Cities Investment Program (LRWSCIP)	Processing	2026
	HSD	CAM	59130-001	Greater Mekong Subregion Health Security Project (phase 2)	Processing	2027
	HSD	CAM	59087-001	Resilient Health Infrastructure Project	Processing	2026
 Lao PDR	ENE	LAO	51329-001	Rural Power Distribution and Efficiency Improvement Project (formerly Northern Cross-Border Power Trade and Distribution Project)	Processing	2024
	TRA	LAO	41444-025	Sustainable Transport Network Improvement for Rural Development Project	Processing	2027
	WUD	LAO	58060-001	Resilient and Sustainable Urban Improvement Project (formerly Urban Environment Improvement Investment Project - Phase 2)	Processing	
	HSD	LAO	58008-001	Green Primary Care Project	Processing	2025
	HSD	LAO	57206-001	Skills Enhancement for Inclusive and Green Economic Development Project	Processing	2025
	HSD	LAO	58179-001	Building Resilience and Reducing Rural Poverty Project (Phase 2)	Processing	2026
 Thailand	AFNRD	THA	57304	Lower East Chao Phraya Irrigation System Improvement - Climate Adaptive Strengthening Investment Program (MFF)	Processing	2025
	TRA	THA		Sustainable Mass Transit Improvement Project - EV Public Bus (Bangkok)	Processing	2026
	TRA	THA		Sustainable Mass Transit Improvement Project - EV Public Bus (Provincial cities)	Processing	2026
	HSD	THA	56095-001	Climate-smart Health Services System Enhancement Project	Processing	2025
 Vietnam	AFNRD	VIE	49026-005	Climate-Resilient Inclusive Infrastructure for Ethnic Minorities Project II	Processing	2023
	AFNRD	VIE	52327-001	Climate Adaptation through Irrigation Modernization Project	Processing	2023
	WUD	VIE	52325-001	Secondary Cities Environment Improvement Project (Binh Thuan and Dak Nong)	Processing	2025
	WUD	VIE	56003-001	Lao Cai Sustainable Urban and Infrastructure Development Project	Processing	2025
	WUD	VIE	56184-001	Priority Infrastructure for Climate Adaptation in Ha Tinh City	Processing	2025

Loan and Grant
Pipeline 2025-2027
(major ones)
Vietnam



1. Climate-Resilient Inclusive Infrastructure for Ethnic Minorities Project II (CRIEM II)

Project started:
Works

Package Number	General Description	Estimated Value	Procurement Method	Review (Prior/Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments
PY-CW01	Upgrade Xuan Lanh-Phu Hai Inter-commune Road Dong Xuan District	9,140,000	NCB	Prior	1S1E	Q3 / 2025	e-GP: Yes e-GP Type: e-Bidding Bidding document: Harmonized SBD for Works
PY-CW02	Upgrade Rural Road sections Song Hinh District (i) Son Giang Duc Binh Dong Inter-commune Road, (ii) Ea Bia Duc Binh Tay Inter-commune Road, (iii) Thu Village EA Bar Commune to Bach Village Road and (iv) Chung Village to Chao village EaBar Commune Road	11,880,000	NCB	Prior	1S1E	Q4 / 2025	
PY-CW05	Construction of Krong Pa Commune RWS	1,210,000	NCB	Post	1S1E	Q4 / 2025	
PY-CW07	Construction of Rural Water Supply in Da Loc and Xuan Lanh Communes, Dong Xuan District	3,520,000	NCB	Post	1S1E	Q4 / 2025	

Provincial People's Committee of Quang Tri Province

Package Number	General Description	Estimated Value	Procurement Method	Review (Prior/Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments
QT-CW01	Upgrade Khe Sanh - Sa Tram Road, Huong Hoa District	12,500,000	NCB	Prior	1S1E	Q3 / 2025	
QT-CW02	Upgrade Cha Ly-Cu Bai	1,640,000	NCB	Post	1S1E	Q3 / 2025	

1. Climate-Resilient Inclusive Infrastructure for Ethnic Minorities Project II (CRIEM II)

*Project started;
Consultants*

Phu Yen Provincial People's Committee

Package Number	General Description	Estimated Value	Recruitment Method	Review (Prior/ Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments
PY-CS01	Design of Climate Data Decision Support and data Management software	560,000.00	FBS	Prior	Q3 / 2025	FTP	Assignment: International
PY-CS02	Construction supervision for all works contracts under Outputs 1 and 2 in Phu Yen	330,000.00	QCBS	Prior	Q3 / 2025	STP	Assignment: National Quality-Cost Ratio: 90:10

Provincial People's Committee of Quang Tri Province

Package Number	General Description	Estimated Value	Recruitment Method	Review (Prior/ Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments
QT-CS01	Construction supervision for all works contracts under Output 1 and Output 2 in Quang Tri	400,000.00	QCBS	Prior	Q3 / 2025	STP	Assignment: National Quality-Cost Ratio: 90:10

2. Climate Adaptation through Irrigation Modernization Project (CAIMP)

Tentative

Government processing milestones

1. PP : 2 Feb. 2021
2. IP : 4 July 2022
3. FS : Feb. 2024
4. LN : **July 2025**
5. Signing: **August 2025**

Package Number	General Description	Value	Estimated (\$ million)	Procurement Method	Review	Bidding Procedure	Advertising Date	Comments
Binh Phuoc Province								
BP-CW01	Dau Tieng IS (No. PS changed) – Modernize Pumped IS on Reservoir Banks		8.228	OCB	Prior	1S1E	TBD	Advertising: National Prequalification: No Domestic Preference: No Bidding Document: Harmonized SBD (Works) Advance Contracting: No e-Procurement: Yes
Gia Lai Province								
GL-CW01	Construction of pumping stations and pipe system for Ayun Ha Reservoir Irrigation System		5.017	OCB	Prior	1S1E	TBD	Advertising: National Prequalification: No Domestic Preference: No Bidding Document: Harmonized SBD (Works) Advance Contracting: No e-Procurement: Yes
GL-CW02	Repairing, upgrading canals under Ayun Ha Irrigation System		8.055	OCB	Prior Post	1S1E	TBD	
GL-CW03	Repairing, upgrading canals under la M'lah irrigation system		3.801	OCB	Post Prior	1S1E	TBD	
GL-G01	Supplying and installing a SCADA system in Ayun Ha Reservoir		0.359	OCB	Prior	1S1E	TBD	Advertising: National Prequalification: No Domestic Preference: No Bidding Document: Harmonized SBD (Goods) Advance Contracting: No e-Procurement: Yes
Kon Tum Province								
KT-CW01	3 Reservoirs IS C19, Ho Che, and Ta Kan Upgrade IS and construct two pumping stations + Dak Long		5.522	OCB	Prior	1S1E	TBD	Advertising: National Prequalification: No Domestic Preference: No Bidding Document: Harmonized SBD (Works)

3. Secondary Cities Environment Improvement Project (Dak Nong) (SCEIP)

Tentative

Goods, Works, and Non-consulting Services

Government processing milestones:

1. PP : 9 Apr. 2022
2. IP : 6 July 2023
3. FS : 21 Mar. 2025
4. LN : **September 2025 (TBC)**
5. Signing: **December 2025 (TBC)**

Package Number	General Description	Estimated Value (\$ million)	Procurement Method	Review	Bidding Procedure	Advertisement Date	Comments
CW-01	Wastewater network and WWTPs	18.0	OCB	Prior	1S1E	Q1 2025	Advertising: National for all works and goods packages. Prequalification of bidders: No. Domestic preference applicable: No. Advance contracting: No Bidding document: Harmonized SBD for Works E-procurement: Yes
CW-02	Central lake embankments, roads, drainage and bridge	19.3	OCB	Prior	1S1E	Q1 2025	
CW-03	Swan lake embankments, roads and drainage	6.3	OCB	Prior	1S1E	Q1 2025	

1S1E = single-stage-one-envelope, CW = civil work, OCB = open competitive bidding, Q = quarter, SBD = standard bidding document, WWTP = wastewater treatment plant

Note: Households connection is procured as part of CW-01 and financed by counterpart funds (\$561,000), included in the estimated value

4. Lao Cai Sustainable Urban and Infrastructure Development Project

Tentative

Government processing milestones

1. PP : 31 May 2022
2. IP : 13 Sep 2023
3. FS : TBC, 2025
4. LN : Dec. 2025
5. Signing: July 2026

No.	Package Number	General Description	Estimated Value (mil. \$)	Procurement Method	Review	Bidding Procedure	Comments
Output 1: Urban infrastructure improved							
1	SP-1.1/CW1.1	Bac Ha district urban center: Upgrade 3.2 km of urban roads (04 segments)	1.971	N-OCB	Post	1S 1E	- There are no technical obstacles - No need for land acquisition - PMU's contract management is problem-free
2	SP-1.2/CW1.2	Sapa town: Upgrade Sa Pa - Sau Chua - Hau Thao road (Grade IV mountainous road, L = 10.21 km)	6.635	N-OCB	Post	1S 1E	- There are no major technical obstacles - Difficulty level of land acquisition: medium - PMU's contract management is problem-free
Output 2: Provincial transport connectivity improved							
3	SP-2.1/CW2.1-1	Upgrade road from Trinh Tuong to Y Ty (Grade III mountainous road, L = 29.93 km)	10.71	N-OCB	Prior	1S 1E	- Technical obstacles will be shared with contractor - Difficulty level of land acquisition: medium - PMU's contract management is problem-free
4	SP-2.1/CW2.1-2		10.66	N-OCB	Post	1S 1E	- Technical obstacles will be shared with contractor - Difficulty level of land acquisition: medium - PMU's contract management is problem-free
5	SP-2.2/CW2.2-1	Upgrade province road PR155 from Sa Pa to Ban Xeo (Grade IV mountainous road, L = 27.42 km)	7.28	N-OCB	Prior	1S 1E	- There are no technical obstacles - Difficulty level of land acquisition: medium - PMU's contract management is problem-free
6	SP-2.2/CW2.2-2		3.80	N-OCB	Post	1S 1E	- There are no technical obstacles - Difficulty level of land acquisition: medium - PMU's contract management is problem-free
7	SP-2.3/CW2.3-1	Upgrade province road PR152 from Xuan Giao (Bao Thang) to Ban Ho (Sa Pa): The main road is a Grade IV mountainous road, L = 24.21 km; Branch road is Grade III mountainous road, L = 3.35 km)	6.81	N-OCB	Prior	1S 1E	- There are no technical obstacles - Difficulty level of land acquisition: medium - PMU's contract management is problem-free
8	SP-2.3/CW2.3-2		5.42	N-OCB	Prior	1S 1E	- There are no technical obstacles - Difficulty level of land acquisition: medium - PMU's contract management is problem-free
9	SP-2.4/CW2.4-1	Upgrade province road PR153 from Bac Ngam to Bac Ha (Grade III mountainous road, L = 19 km), including a new bridge crossing Chay river with 165m in length	7.05	N-OCB	Post	1S 1E	- There are no technical obstacles - Difficulty level of land acquisition: higher than previous - PMU's contract management is problem-free
10	SP-2.4/CW2.4-2		8.36	N-OCB	Post	1S 1E	- There are no technical obstacles - Difficulty level of land acquisition: medium - PMU's contract management is problem-free
Output 3: Community-led, digitally enabled tourism services and agricultural value							
11	SP-3.1/CW3.1	Small-scale infrastructure: Construct six community cultural and tourism houses in project communes named: Ta Phin, Ta Van, Muong Hoa, Ban Ho, Y Ty and Ta Van Chu	1.4	N-OCB	Prior	1S 1E	- There are no technical obstacles - No need for land acquisition - PMU's contract management is problem-free

INTERNAL. This information is accessible to ADB management and staff. It may be shared outside ADB with appropriate permission.

5. Priority Infrastructure for Climate Adaptation in Ha Tinh City

Tentative

Government processing milestones

1. PP : 18 Aug. 2022
2. IP : 30 Jan. 2024
3. FS : Aug 2025
4. LN : TBC
5. Signing: TBC

Component number	Description	USD	Package name	Package amount	Comments
1.2	Construction of drainage systems, management roads, and walking paths on both sides of Hao Thanh	\$ 3,221,416	CW-1	\$ 3,221,416	One specific package due to location in city center (cultural context)
1.3	Construction of a canal from Cau Nui lake to Nhat Tan lake (Thach Linh), combined with roads	\$ 12,057,485	CW-2	\$ 12,057,485	One specific package due to resettlement complexity
1.1	Canal from Bong Son lake to Phan Chanh street, combining roads	\$ 6,550,787	CW-3	\$ 17,019,281	Combined due to similar type of work, location of assets
1.4	Construction of a canal connecting Cau Nui basin to Ha Huy Tap retention lake	\$ 1,236,235			
1.5	Construction of a drainage canal from Ngo Quyen street to Cong K11 on Dong Mon dike	\$ 2,433,318			
1.6	Secondary drainage in the city center	\$ 2,319,345			
2.7	Underground and upgrade canal N1-9 in some sections of the central area	\$ 3,135,100			
2.8	Cau Nui retention lake and regulating gate	\$ 1,344,496			
2.1	Construction of Dap Bot retention lake	\$ 2,638,719	CW-4	\$ 11,674,364	Combined due to similar type of work, location of assets
2.3	Dap Hau retention lake	\$ 1,960,921			
2.4	Dap Bot pumping station	\$ 1,567,784			
2.5a	Nhat Tan retention Lake	\$ 2,565,743			
2.5b	Nhat Tan pumping station	\$ 784,902			
2.6	Dap Hau pumping station	\$ 2,156,296			
3.1	Nguyen Trung Thien Street extends road (Phan Boi Chau Street) from Van Yen to Cam Binh (including bridge)	\$ 27,242,532	CW-5	\$ 27,242,532	One specific package due to resettlement complexity
3.2	Extended Xuan Dieu Street (Northern section of Ngo Quyen Street)	\$ 19,142,399	CW-6	\$ 24,853,420	Combined due to same type of work (roads), same location
3.3	Extended Nguyen Trung Thien Street (from Ngo Quyen Street to the eastern ring road of Ha Tinh city)	\$ 5,711,021			



Lao PDR

Loan and Grant Pipeline 2025-2027 (major ones)

2025 Started projects

- | |
|--|
| <p>1. Urban Environment Improvement Investment Program (\$45m): MPWT, G1: Waste Management Equipment (National): \$1.65m, CW1: Luang Prabang Solid Waste Management Improvements (International): \$8.4m</p> |
| <p>2. Flood and Drought Mitigation and Management Sector Project (\$32 m): MAF, Floodwater management infrastructure and modernized irrigation schemes (Batch 2): \$5.1m, => small sized many Goods & Works, consultants</p> |
| <p>3. GMS Border Areas Health Project (\$25m): MOH, G1a: Equipment Support for Hospitals (International): \$2m, SVK Provincial Hospital – Construction and Renovation: \$ 3.4m, => small sized many Goods & Works, consultants</p> |
| <p>4. Water Supply and Sanitation Improvement Sector Project (Add.) (\$36m): MPWT, CW35: Rehabilitation and expansion of water supply systems and public sanitation in Samakhyay :\$6.9m</p> |
| <p>5. Domestic Resource Mobilization Modernization Project (\$25m), Tax Agency, MOF, \$8.9m QCBS, \$5.4 QCBS, No civil, small goods, many many consultants</p> |
| <p>6. Building Resilience and Reducing Rural Poverty Project (\$32m), MAF, small goods & works, many many consultants</p> |
| <p>7. GMS Cross-Border Livestock Health and Value Chains Impt Project (\$128m), MAF, G14: Foot and Mouth Disease (FMD) and Lumpy Skin Disease (LSD) , vaccines for DCZs: \$12m with lots, CW08: Provincial abattoir and market construction and/or upgrades: \$15.8 with lots, CS01: Project implementation Consultants: \$7.0m, CS02: Capacity building and policy support consultants: \$7.2m</p> |
| <p>8. Sustainable Rural Infrastructure and Watershed Management Project (\$107m): MAF, many many awarded already. Many many Irrigation civil works with \$0.5 to 1.7m. Small goods.</p> |

Summary of Loan and Grant Pipeline 2025-2028

#	Project Name	Sector	Amount (\$ million)			
			ADB			
			Regular OCR	COL	ADF Grants	ADB Total
2025 Firm for Approval and Commitment						
9	Skills Enhancement for Inclusive and Green Economic Development Project	HSD	-	30.00	3.00	33.00
10	Green Primary Care Project	HSD	-	30.00	10.00	40.00
11	Sustainable Agrifood Systems Sector Project	AFNR	-	30.00	5.00	35.00
Total 2025 Firm			-	90.00	18.00	108.00
2025 Standby						
12	Responsible Forestry Preparation Project	AFNR	-	5.00	5.00	10.00
Total 2025 Standby			-	5.00	5.00	10.00
2026 Firm for Approval and Commitment						
1	GMS Smart and Sustainable Tourism Infrastructure for Inclusive Growth	WUD	-	20.00	5.00	25.00
2	Resilient and Sustainable Urban Improvement Project	WUD	-	53.00	5.00	58.00
3	Responsible Forestry Preparation Project	AFNR	-	5.00	5.00	10.00
Total 2026 Firm			-	78.00	15.00	93.00
2027 Firm for Approval and Commitment						
1	Improving Science and Technology in Secondary Education Project	HSD	-	30.00	-	30.00
2	GMS Northeastern Corridor Transport Improvement Project	TRA	-	30.00	10.00	40.00
Total 2027 Firm			-	60.00	10.00	70.00
2028 Firm for Approval or Commitment						
1	Responsible Forestry Project	AFNR	-	20.00	-	20.00
2	GMS Smart and Sustainable Tourism Infrastructure for Inclusive Growth (Additional Financing)	WUD	-	20.00	5.00	25.00
Total 2028 Firm			-	40.00	5.00	45.00
2028 Standby						
1	Sustainable Agrifood Systems Sector (Additional Financing)	AFNR/EIN	-	20.00	-	20.00

Note: ADF grants and cofinancing have only be secured for 2 2025 Firm Projects and 1 2025 Standby project

1. Urban Environment Improvement Investment Program (\$45m): MPWT

Lao PDR

Project Name: Urban Environment Improvement Investment Project	
Project Number: 53203-001	Approval Number: xxxx
Country: Lao PDR	Executing Agency: Ministry of Public Works and Transport
Project Procurement Risk: Moderate (pre-mitigation assessment)	Implementing Agency: Luang Prabang Department of Public Works and Transport
Project Financing Amount: US\$ 45,000,000 ADB Financing: USD 45,000,000	Project Closing Date: 31 December 2030

Consulting Services							
Package Number	General Description	Estimated Value (in US\$)	Selection Method	Review	Type of Proposal	Advertisement Date (quarter/year)	Comments
UEIIP-CS1	Project Management and Implementation Support Consultants	\$ 3.68 million	QCBS	Prior	FTP	Q3 of 2023	Non-Consulting Services: No Type: Firm Assignment: International Quality-Cost Ratio: 90:10 Advance Contracting: Yes e-GP: No Covid-19 Response? No

Goods and Works						
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Comments
UEIIP-CW1	Luang Prabang Solid Waste Management Improvements	\$ 8.42 million	OCB	Prior	1S2E	Non-Consulting Services: No Advertising: International No. of Contracts: 1 Prequalification of Bidders: No Domestic Preference Applicable: No Advance Contracting: No Bidding Document: Small Works High Risk Contract: No e-GP: No Covid-19 Response? No
UEIIP-CW2	Citywide Sanitation Improvements	\$ 3.04 million	OCB	Prior	1S2E	Non-Consulting Services: No Advertising: National No. of Contracts: 1 Prequalification of Bidders: No Domestic Preference Applicable: No Advance Contracting: No Bidding Document: Small Works High Risk Contract: No e-GP: No Covid-19 Response? No

2. Flood and Drought Mitigation and Management Sector Project (\$32 m): MAF

Lao PDR

Project Name: Flood and Drought Mitigation and Management Sector Project	
Project Number: 53368-001	Approval Number: 4429/0934/0935
Country: Lao People's Democratic Republic	Executing Agency: Ministry of Agriculture and Forestry (MAF)

Consulting Services							
Package Number	General Description	Estimated Value (in US\$)	Selection Method	Review	Type of Proposal	Advertisement Date (quarter/year)	Comments
FDMMSP-I S-CS01	Loan Implementation Consultant	3,507,642.00	QCBS	Prior	FTP	Q3 / 2023	Non-Consulting Services: No Type: Firm
FDMMSP-OP1-C W05 FDMMSP-OP2-C W06 FDMMSP-OP2-C W-7	Additional Subprojects: Floodwater management infrastructure and modernized irrigation schemes (Batch 2)	5,105,565.00	OCB		Post (Sampling)	1S1E	Non-Consulting Services: No Advertising Type: National No. Of Contracts: 3
FDMMSP-OP2-C W03/1	Modernization of the Nam Houm Irrigation Scheme – HW+MC+N4	3,274,195.00	OCB	Prior		1S1E	Non-Consulting Services: No Advertising Type: National
FDMMSP-OP2-C W03/2	Modernization of the Nam Houm Irrigation Scheme – N1 & Branches	2,096,680.00	OCB	Prior		1S1E	Non-Consulting Services: No Advertising Type: National

3. GMS Border Areas Health Project (\$25m): MOH

Project Name: Greater Mekong Subregion Border Areas Health Project	
Project Number: 53290-002	Approval Number: 4442/0945
Country: Lao People's Democratic Republic	Executing Agency: Ministry of Health
Project Financing Amount: US\$ 24,950,000 ADB Financing: US\$ 24,950,000	Implementing Agency: N/A
Project Closing Date: 30 September 2029	

BAHP-W04	CPS Provincial Hospital – Construction and Renovation	2,644,485.00	OCB	Post (Sampling)	1S1E	Q3 / 2025	Non-Consulting Services: No Advertising: National
BAHP-W05	SVK Provincial Hospital - Construction and Renovation	3,386,656.00	OCB	Prior	1S1E	Q3 / 2025	Non-Consulting Services: No Advertising: National

5. Domestic Resource Mobilization Modernization Project (\$25m): MOF

Lao PDR

Project Name: Domestic Resource Mobilization Modernization Project	
Project Number: 57267-001	Approval Number:
Country: Lao People's Democratic Republic	Executing Agency: Tax Department, Ministry of Finance
Procurement Risk: Medium	Implementing Agency: Tax Department, Ministry of Finance
Project Financing Amount: \$25 million ADB Financing: \$25 million	Project Closing Date: 30 June 2031

Consulting Services							
Package Number	General Description	Estimated Value (\$)	Selection Method	Review (Prior / Post)	Type of Proposal	Advertisement Date (quarter/ year)	Comments ⁹
DRM/OP 1-CSF-01	Design/develop TaxRIS enhancement modules	5.400 million	QCBS	Prior	FTP	1 st QTR 2025	Type: Firm Assignment: International Quality-Cost Ratio: 80:20, PQ: No, Advance Contracting: No. e-GP: No Complexity Level: Level 2
DRM/OP 2-CSF-02	Develop/implement electronic invoicing and tax accounting systems.	8.900 million	QCBS	Prior	FTP	1 st QTR 2025	Type: Firm Assignment: International Quality-Cost Ratio: 80:20, PQ:

ADP 6. Building Resilience and Reducing Rural Poverty Project (\$32m), MAF

Lao PDR

Project Name: Building Resilience and Reducing Rural Poverty Project	
Project Number: 57225-001	Approval Number: 4533/0990/0991
Country: Lao People's Democratic Republic	Executing Agency: Ministry of Agriculture and Forestry (MAF)
Project Procurement Risk: Moderate	Implementing Agency: Ministry of Agriculture and Forestry - Department of Rural Development and Cooperative, Ministry of Planning and Investment
Project Financing Amount: US\$ 32,000,000 ADB Financing: US\$ 26,000,000	Project Closing Date: 30

Very small packages,,,,,,



7. GMS Cross-Border Livestock Health and Value Chains Impact (\$128m), MAF

Project Name: Greater Mekong Subregion Cross-Border Livestock Health and Value Chains Improvement Project		Consulting Services							
Project Number: 53240-003	Approval Number: 4280/0872/8433/0873	Package Number	General Description	Estimated Value (in US\$)	Selection Method	Review	Type of Proposal	Advertisement Date (quarter/year)	Comments
Country: Cambodia	Executing Agency: Ministry of Agriculture, Forestry & Fisheries								
Project Procurement Risk: Moderate	Implementing Agency: General Directorate of Animal Health & Production	CS01	Project implementation consultants	7,033,000.00	QCBS	Prior	FTP	Q4 / 2023	Non-Consulting Services: No Type: Firm Assignment: International
Project Financing Amount: US\$ 128,780,000 ADB Financing: US\$ 62,900,000	Project Closing Date: 30 June 2030	CS02	Capacity building and policy support consultants	7,182,000.00	QCBS	Prior	FTP	Q4 / 2023	Non-Consulting Services: No Type: Firm Assignment: International

Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments
CW01	National Cattle Breeding Center (NCBC)	5,329,000.00	OCB	Prior	1S1E	Q4 / 2023	Non-Consulting Services: No Advertising: International
CW03	National Veterinary Vaccine Center (NVVC)	4,876,000.00	OCB	Prior	1S1E		Non-Consulting Services: No Advertising Type: International No. Of Contracts: 1
CW06	Prey Veng disease control zone	5,704,000.00	OCB	Post (Sampling)	1S1E		Non-Consulting Services: No Advertising Type: International

8. Sustainable Rural Infrastructure and Watershed Management Project (\$107m): MAF

Project Name: Sustainable Rural Infrastructure and Watershed Management Sector Project	
Project Number: 50236-002	Approval Number: 3817/0659/0660/0912
Country: Lao People's Democratic Republic	Executing Agency: Ministry of Agriculture and Forestry (MAF)
Project Procurement Risk: Moderate	Implementing Agency: Ministry of Agriculture and Forestry-Irrigation Dep
Project Financing Amount: US\$ 107,169,110 ADB Financing: US\$ 45,000,000	Project Closing Date: 31 December 2028

OP5- CS816	Fish Conservation Zones: Situation Analysis and Establishment of FCZs	1,060,000.00	FBS	Prior	FTP	Q4 / 2024	Non-Consulting Services: No Type: Firm Assignment: International
OP3-CW15	Modernization of Nam Soy 1,2,3 Irrigation Schemes (Houaphan) with fish passage construction	1,220,000.00	OCB	Prior		1S1E	Non-Consulting Services: No Advertising Type: National

A silhouette of the Angkor Wat temple complex in Cambodia, set against a sunset sky with a large sun on the left. The scene is overlaid with a blue gradient that darkens towards the bottom.

Loan and Grant
Pipeline 2025-2027
(procurement samples)

Cambodia

Loan 8434: Energy Transition Sector Development Program, Subprogram 1

Goods and Works							
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments
1	Battery Energy Storage System (BESS)	19,290,000.00	OCB	Prior	1S1E	Q3 / 2025	Non-Consulting Services: No

Goods and Works							
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments
1	Design, Supply, Installation and Commissioning of 230kV and 115kV Indoor Substations	49,370,000.00	OCB	Prior	1S1E	Q4 / 2024	Non-Consulting Services: No Advertising: International

Loan 4554: Integrated Water Resources Management Project - AF

Goods and Works							
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments
MOWRAM/ C15-CW04 (Package 1)	Improvement of Canal 15 Earth Work and Structures in Takeo Province	2,590,000.00	DC	Prior		Q4 / 2024	Non-Consulting Services: No No. Of Contracts: 1
MOWRAM/ HME GD01	Various Equipment	4,340,000.00	OCB	Prior	1S1E	Q3 / 2025	Non-Consulting Services: No Advertising: International No. Of Contracts: 5
	Lot 1: Hydromet parts and stations	639,000.00					
	Lot 2: Auto Meteorological	211,000.00					

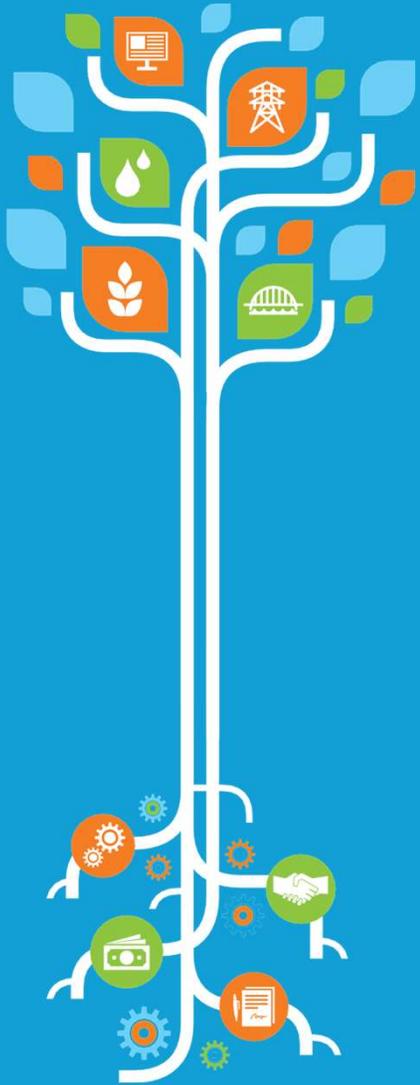
Loan 4553: Integrated Water Resources Management Project

Goods and Works							
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments
IWRM-CW01	Construction of Pursat regulator/barrage including service bridge, river bank protection, fish pass, gates, and canal intake structures for MC1 and MC2	22,600,000.00	OCB	Prior	1S1E	Q3 / 2025	Non-Consulting Services: No Advertising: International No. Of Contracts: 1 Prequalification of Bidders: No
IWRM-G01	Supply, installation and commissioning of AWS and AHS equipment for hydromet stations in Sangke and Pursat river basins	700,000.00	OCB	Prior	1S1E	Q3 / 2025	Non-Consulting Services: No Advertising: International No. Of Contracts: 1 Prequalification of Bidders: No

Consulting Services							
Package Number	General Description	Estimated Value (in US\$)	Selection Method	Review	Type of Proposal	Advertisement Date (quarter/year)	Comments
IWRM-CS01	Project Management and Implementation Consultant, including construction supervision services	5,829,000.00	QCBS	Prior	FTP	Q3 / 2024	Non-Consulting Services: No Type: Firm Assignment: International Quality-Cost Ratio: 80:20

Laon 4244 Science and Technology Project in Upper Secondary Education (STEP-UP)

Goods and Works							
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments
CW-01	Renovations of candidate New Generation Schools	2,021,600.00	OCB	Post (Sampling)	1S1E	Q1 / 2025	Non-Consulting Services: No Advertising: International
CW-02	Renovation of Network Schools (NWS), Upper Secondary Schools (USS) and General Technical High Schools (GTHS) classrooms to science classrooms and/or libraries	7,260,000.00	OCB	Prior	1S1E	Q1 / 2025	Non-Consulting Services: No Advertising: International No. Of Contracts: 1 Prequalification of Bidders: No Domestic Preference Applicable: No
CW-06	Renovation of Secondary Resource Schools (SRS) classrooms to project rooms	9,200,000.00	OCB	Prior	1S1E	Q4 / 2025	Non-Consulting Services: No Advertising: International No. Of Contracts: 1
GD-19 to GD-22	GTHS computer labs IT equipment	8,363,750.00	OCB	Post (Sampling)	1S1E	Q3 / 2025	Non-Consulting Services: No Advertising: International No. Of Contracts: 4
GD-23 to GD-26	Smart Classrooms	1,627,500.00	OCB	Post (Sampling)	1S1E	Q3 / 2025	Non-Consulting Services: No



Thank You !

**BUSINESS
OPPORTUNITIES**

