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ADB

Asian Development Bank

ADB Business Opportunities Seminar
15 April 2025, Tokyo, Japan

Keiko Koiso

Senior Procurement Specialist
Procurement, Portfolio and Financial
Management Department (PPFD)

BUSINESS
OPPORTUNITIES 










Overview

- ☐ **ADB operations, portfolio, and procurement amount**
- ☐ **Procurement framework**
- ☐ **Finding ADB business opportunities information**
- ☐ **Tips on consultant selections**



ADB Sovereign Portfolio By Percentage (2023)



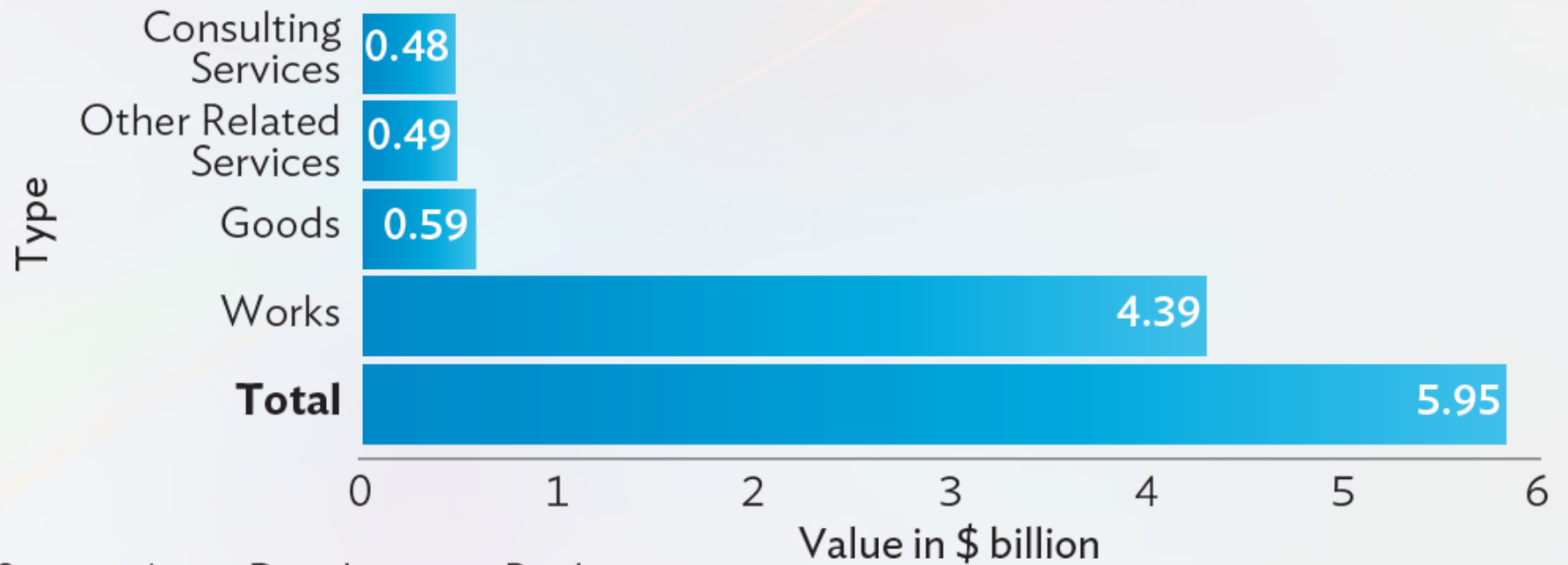
Sector		2018	2023	
		\$28.9B	\$30.2B	↑
TRANSPORT				
		\$20.6B	\$17.1B	↓
ENERGY				
		\$9.0B	\$14.6B	↑
AGRICULTURE				
		\$11.0B	\$13.8B	↑
WATER & URBAN				
		\$1.4B	\$7.0B	↑
HEALTH				
		\$5.5B	\$6.8B	↑
EDUCATION				
		\$5.4B	\$5.8B	↑
OTHERS				

ADB = Asian Development Bank.
Source: Asian Development Bank data.

<https://www.adb.org/documents/2023-annual-portfolio-performance-report>
ADB Business Opportunities Seminar

Procurement in 2024 (US\$ billion)

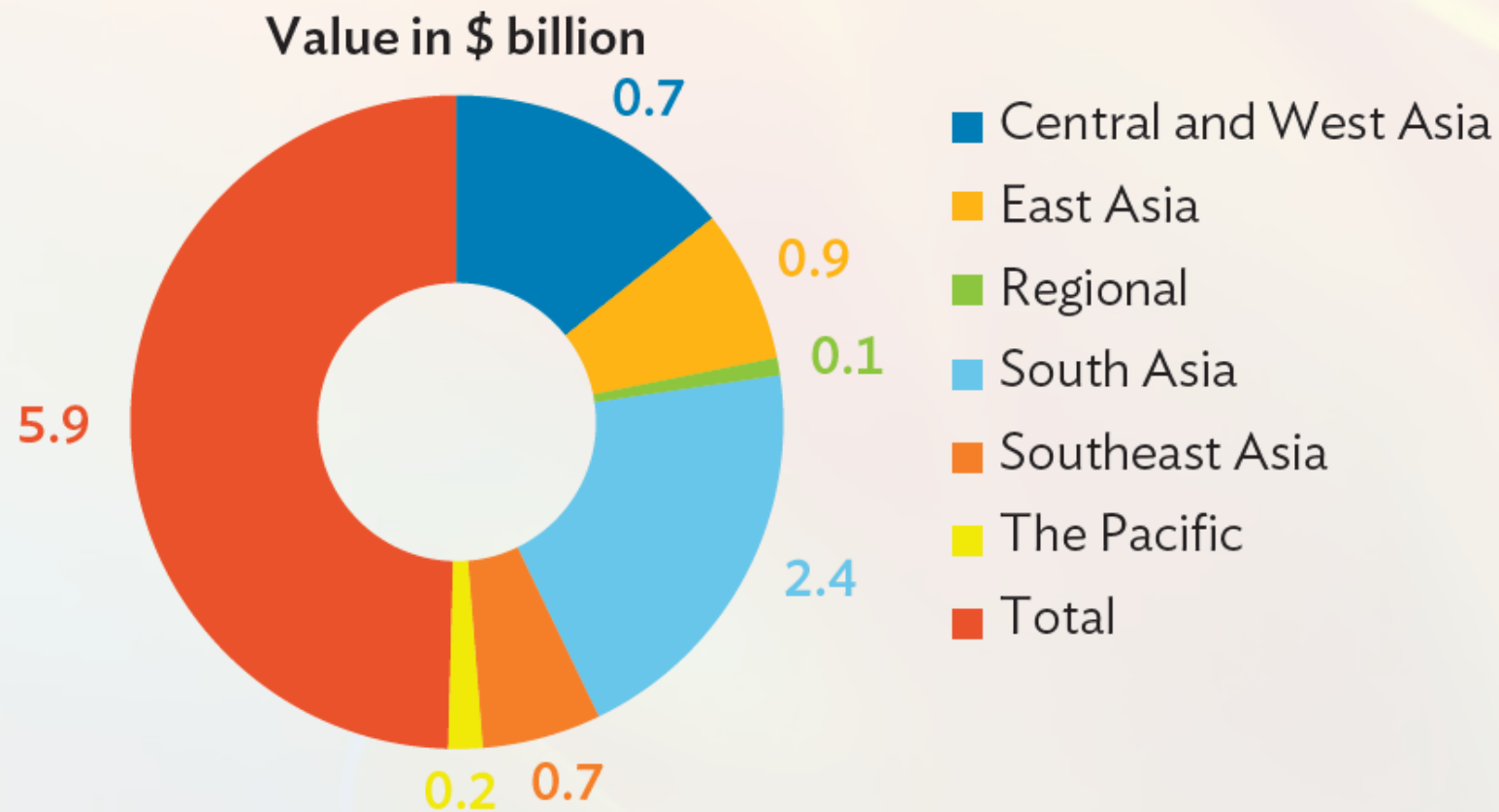
Figure 1: Value of Contracts Awarded by Procurement Type, 2024



Source: Asian Development Bank.

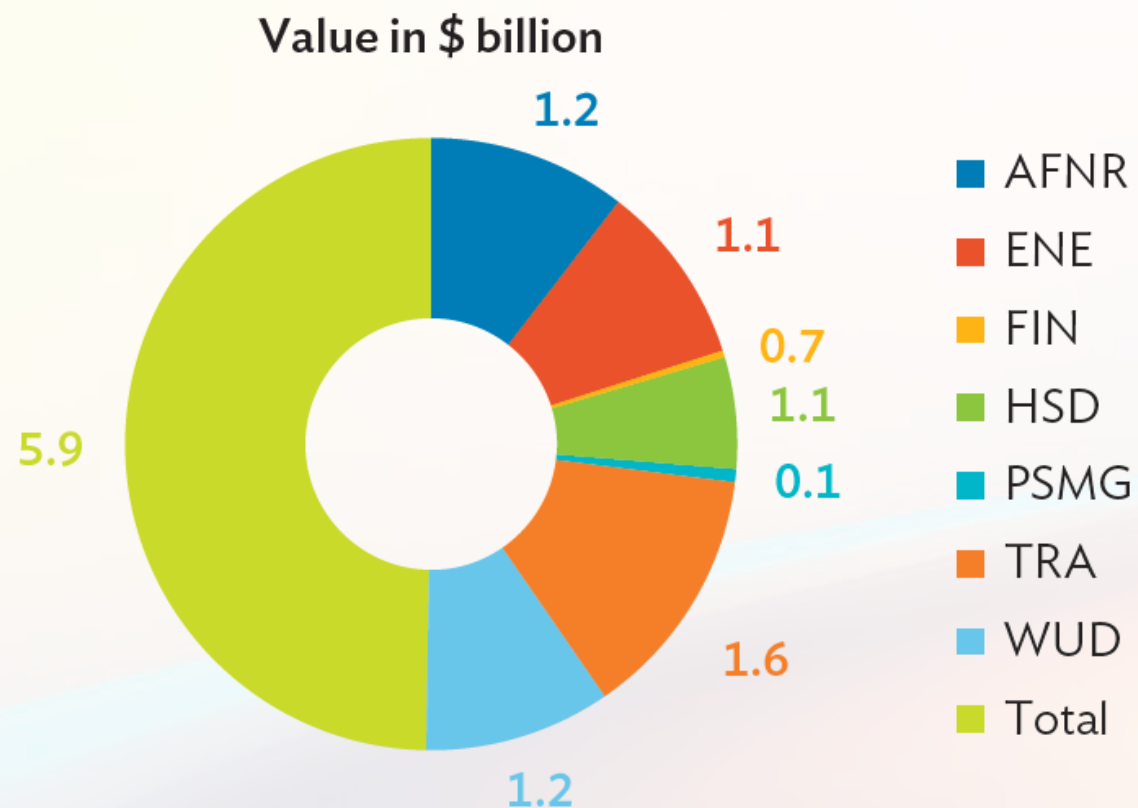
Total Procurement by Region, 2024 (USD billion)

Figure 3: Value of Awarded Contracts by Subregion, 2024



Source: Asian Development Bank.

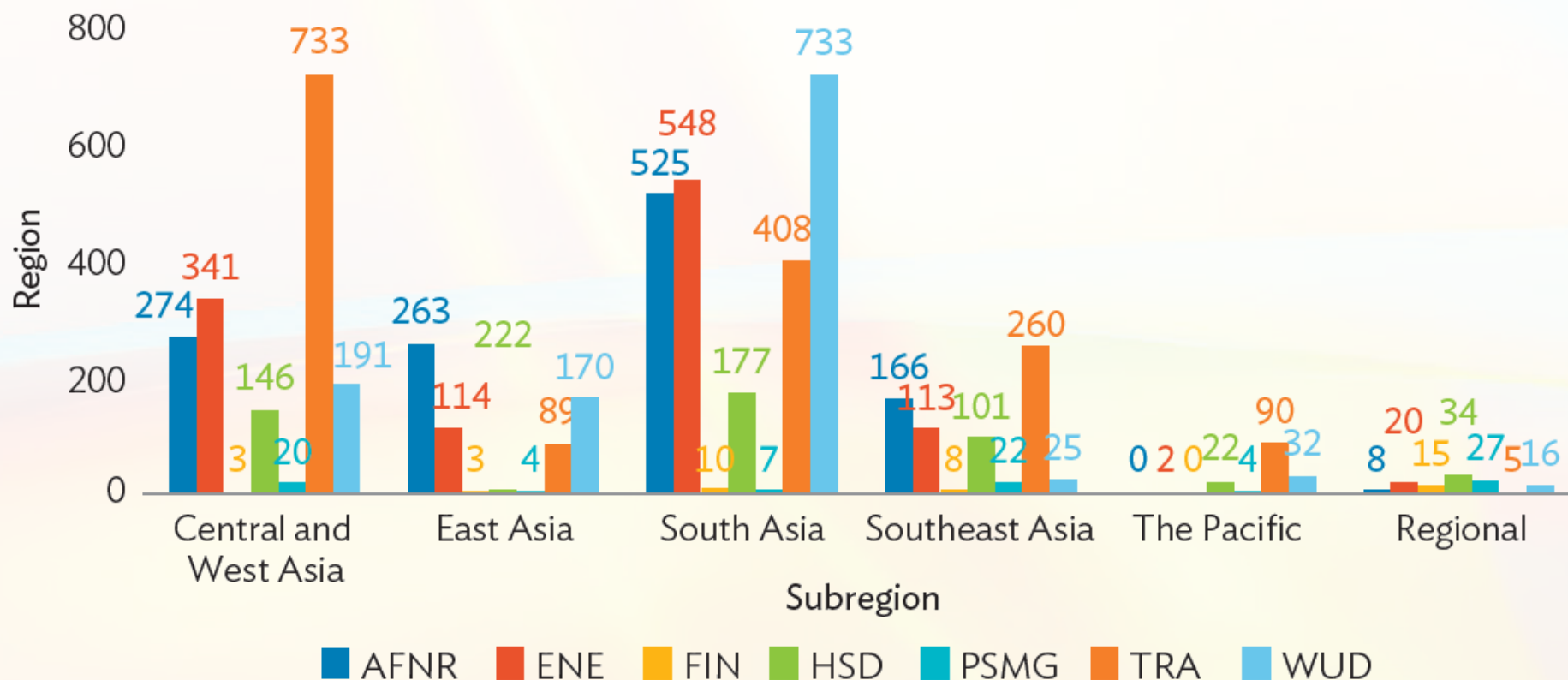
Figure 4: Value of Awarded Contract by Sector, 2024



AFNR = agriculture, food, nature, and rural development; ENE = energy; FIN = finance; HSD = human and social development; PSMG = public sector management and governance; TRA = transport; WUD = water and urban development.

Source: Asian Development Bank.

Figure 5: Value of Awarded Contracts by Sectors and Subregions, 2024



AFNR = agriculture, food, nature, and rural development; ENE = energy; FIN = finance; HSD = human and social development; PSMG = public sector management and governance; TRA = transport; WUD = water and urban development.

Source: Asian Development Bank.



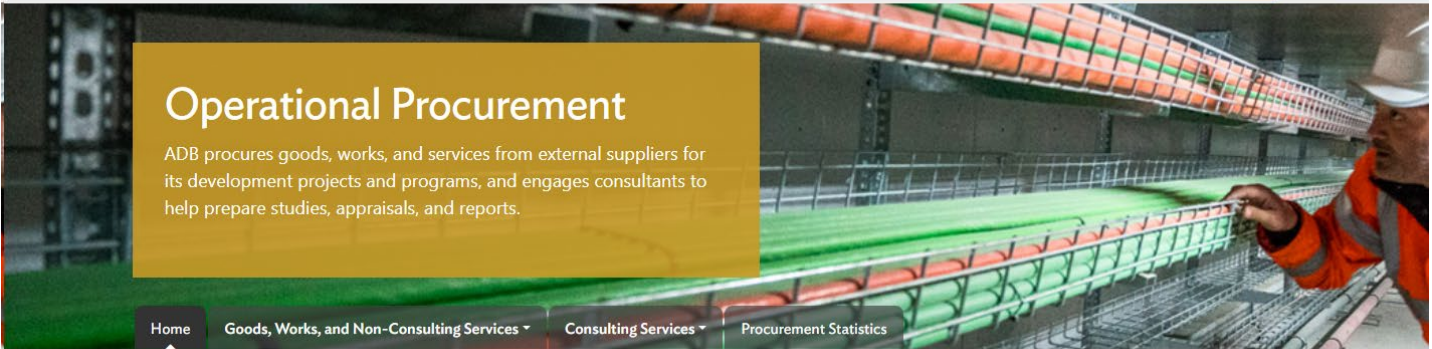
Annual Procurement Report 2024



Solving Complex
Challenges Together

News and Events ADB Institute Contact English ▾

WHO WE ARE WHAT WE DO WHERE WE WORK WORK WITH US Search 🔍



🏠 > Work with Us > Operational Procurement

2024 Annual Procurement Report

The 2024 Annual Procurement Report by ADB's Procurement, Portfolio, and Financial Management Department of the Asian Development Bank offers an insightful exploration of ADB's commitment to procurement excellence. Through compelling stories and forward-thinking initiatives, the report highlights ADB's dedication to quality, innovation, and sustainable development. It illustrates how core procurement principles translate into transformative, high-impact projects that uplift communities and drive progress. Showcasing cutting-edge initiatives, collaborative strategies, and enhanced transparency, this report underscores ADB's mission to deliver sustainable, transformative solutions across Asia and the Pacific.

The incorporation of cutting-edge technologies and multimedia elements in this year's report enhances transparency, better engages with stakeholders, and supports the execution of projects.

[Learn more](#) [View all reports](#)



Previous Reports:



ADB Operational Procurement Stats

Operational Procurement Statistics Dashboard (ProcDash)

Asian Development Bank Public sector governance

Welcome to ADB's Operational Procurement Statistics Dashboard (ProcDash)

The Operational Procurement Statistics Dashboard (ProcDash) presents the value of all goods, works and consulting services contracts awarded for projects under the Asian Development Bank operations. It has four sections, namely, overview, operational procurement by nationality, operational procurement by origin of goods and services, and operational procurement by threshold. For purposes of this dashboard, **value of operational procurement is reported in terms of the amount financed by ADB.**

The overview section presented below shows data on operational procurement statistics by region, nature, sector and by borrowing country. Data can be further filtered by contract year and modality. To determine the allocated procurement for policy-based support and results-based lending, click these two items in the modality filter.

For other details about ProcDash, refer to [ProcDash FAQ](#).

ProcDash can also be used to supplement the operational procurement statistics under the Operational Data section of the ADB [Annual Report](#) and the figures from the member Fact Sheets. More information on operational procurement contracts is available on the [Tenders](#) page of ADB's website (choose "Contracts Awarded" from the "Type" selection).

The ProcDash currently shows data as of 31 March 2021. This will be updated every quarter.

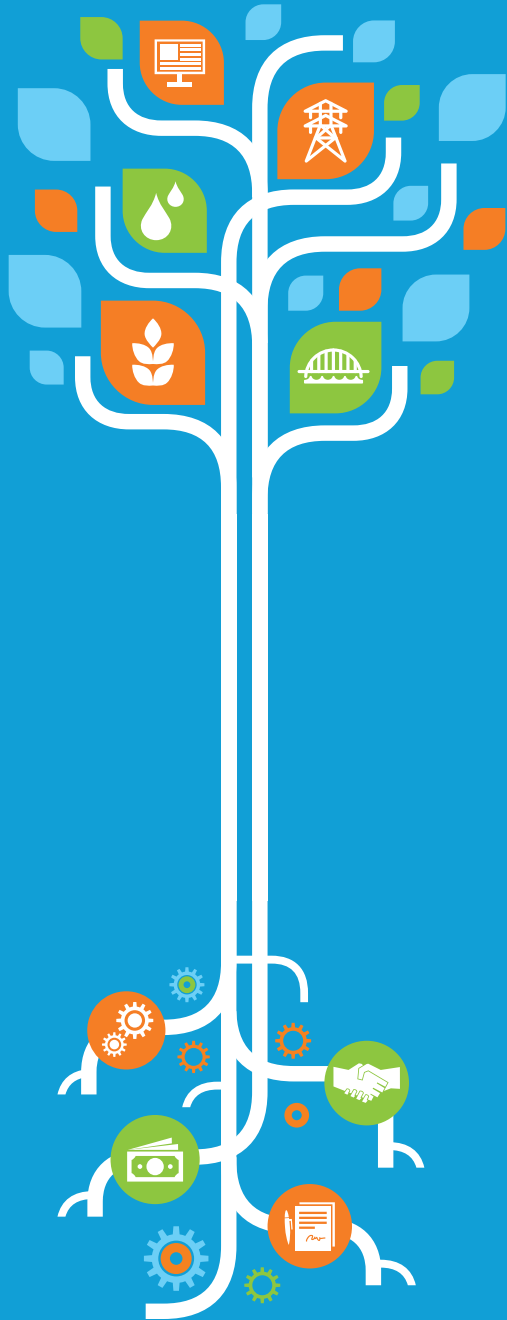
Overview By Nationality of contractor By Origin of goods and services By Threshold

Total operational procurement based on contract year, US\$ million

\$2,062.5

Operational Procurement by Region, US\$ million



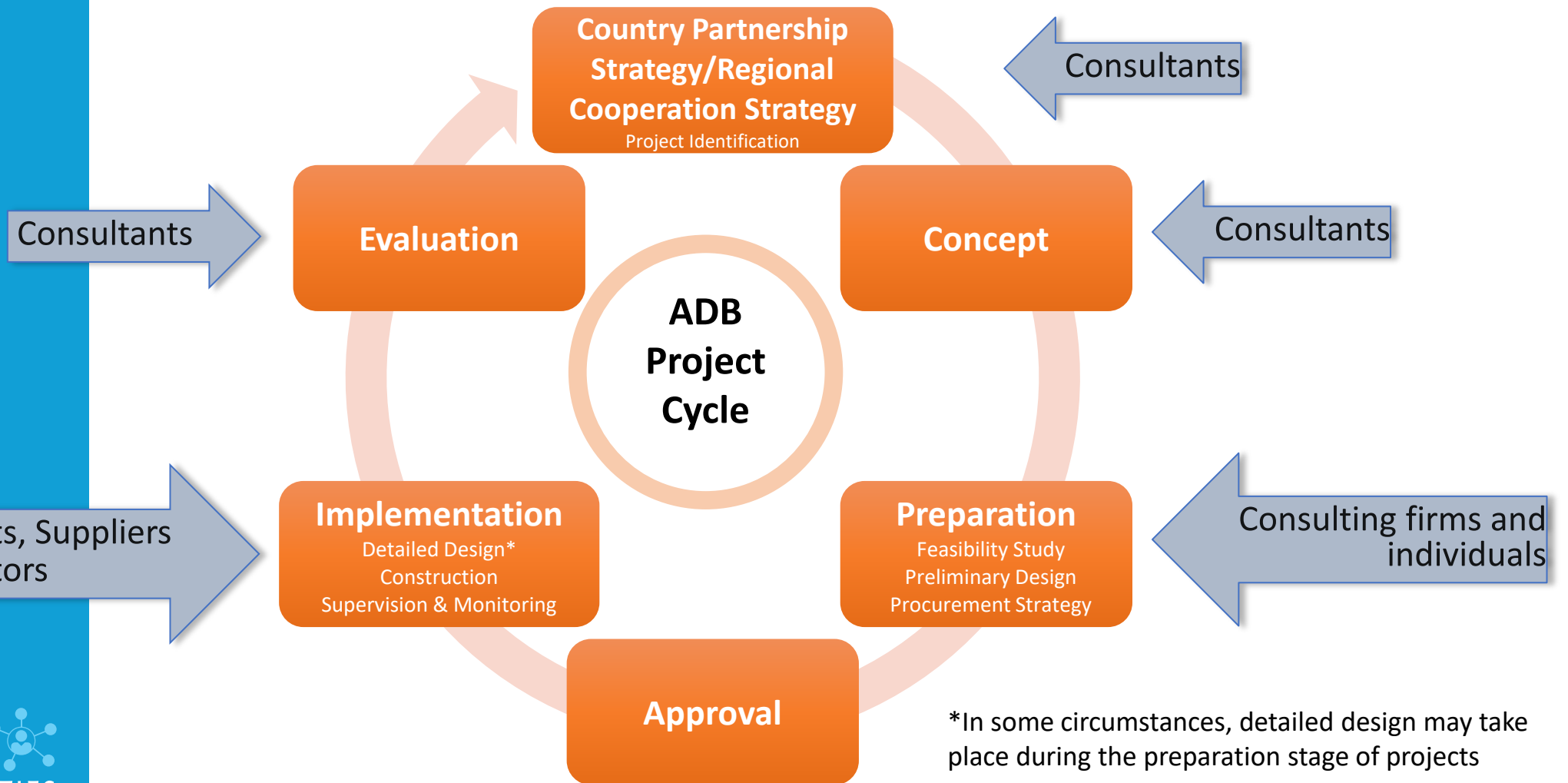


ADB

ADB Procurement Framework

BUSINESS
OPPORTUNITIES 

When is the Private Sector engaged?



Sovereign Lending - Financing Types

Loans and Grants

Provided to and managed by Governments

Procurement of Works, Goods and Services

Government undertakes procurement (ADB oversight)

Contracts signed by Government

Technical Assistance

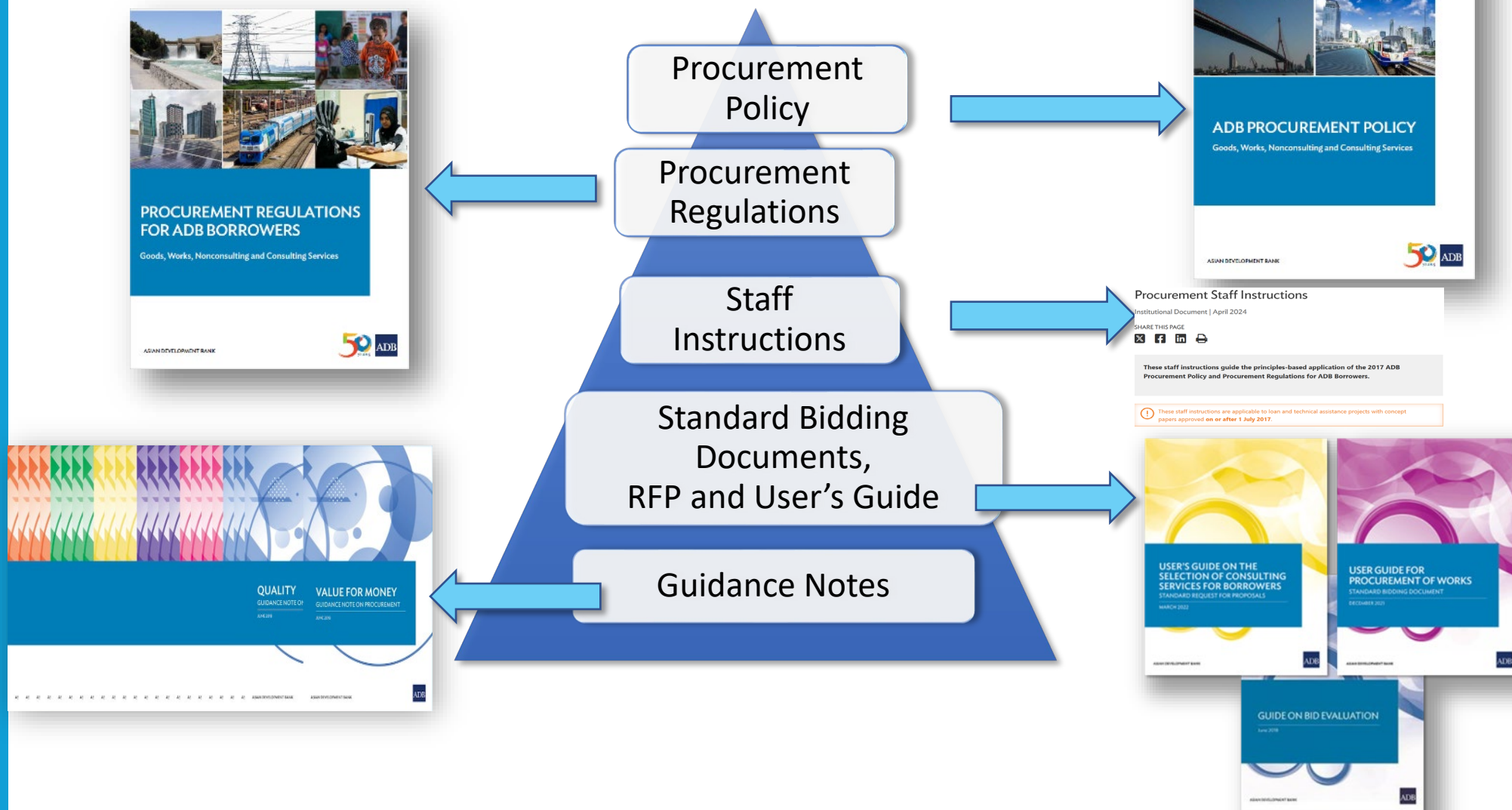
Provided to governments, but contracts managed by ADB

Mostly procurement of Consulting Services

ADB undertakes procurement

Contracts signed by ADB

Procurement Framework



ADB Procurement Policy - Core Principles



Economy



Efficiency



Fairness



Transparency



Quality



Value for money (VFM)

- Goods
- Works
- Consulting Services
- Non-consulting Services

Standard Bidding Documents



Procurement Methods – Goods & Works

Open Competitive Bidding (OCB)

Limited Competitive Bidding (LCB)

Request for Quotations (RFQ)

Direct Contracting (DC)

Framework Agreements

Electronic Reverse Auction

Borrower's Force Account

Mainstreaming merit point criteria (MPC)

- Use of MPC support evaluation of bids by considering both quality and cost. Price alone may not sufficiently represent VFM.
- It facilitate evaluation of bids/proposals by considering non-price attributes including quality, technical and substantiality aspects.
- Better equipped with managing relevant risks such as (environmental, social, supply chain, quality, etc. among others)
- Support in selection of contractors who can deliver the best by allowing them to propose innovation/creativity in project delivery.

Types of Consultant



Firms

Private Sector

CSO/NGO

Universities

International Organizations



Individuals

Private Individual

Individual through firm

Resource Person

Recruitment may be national or international

- International may be for any ADB member country (global if eligibility restriction waived)
- A firm is considered national if it is legally incorporated in that DMC
- An individual is national if a citizen of the DMC or, if a national from another member country, he/she legally resides and works in that DMC.

Procurement Methods to Recruit Consulting Firms



Eligibility

Generally, a consultant must be from ADB member (incorporation/ citizenship/ right to work).

- Can be certain exceptions, depending on funding source which can expand or restrict eligibility.
- Experts employed by eligible consulting firm under a consulting firm contract will be considered eligible, regardless of their nationality
- Refer to CSRN/ RFP

Specific rules apply for

- Conflict of interest
- Government Organizations and Civil Servants, including State-Owned Universities
- Consultants currently engaged by ADB or the EA
- former ADB staff and ADB spouse

Must not be

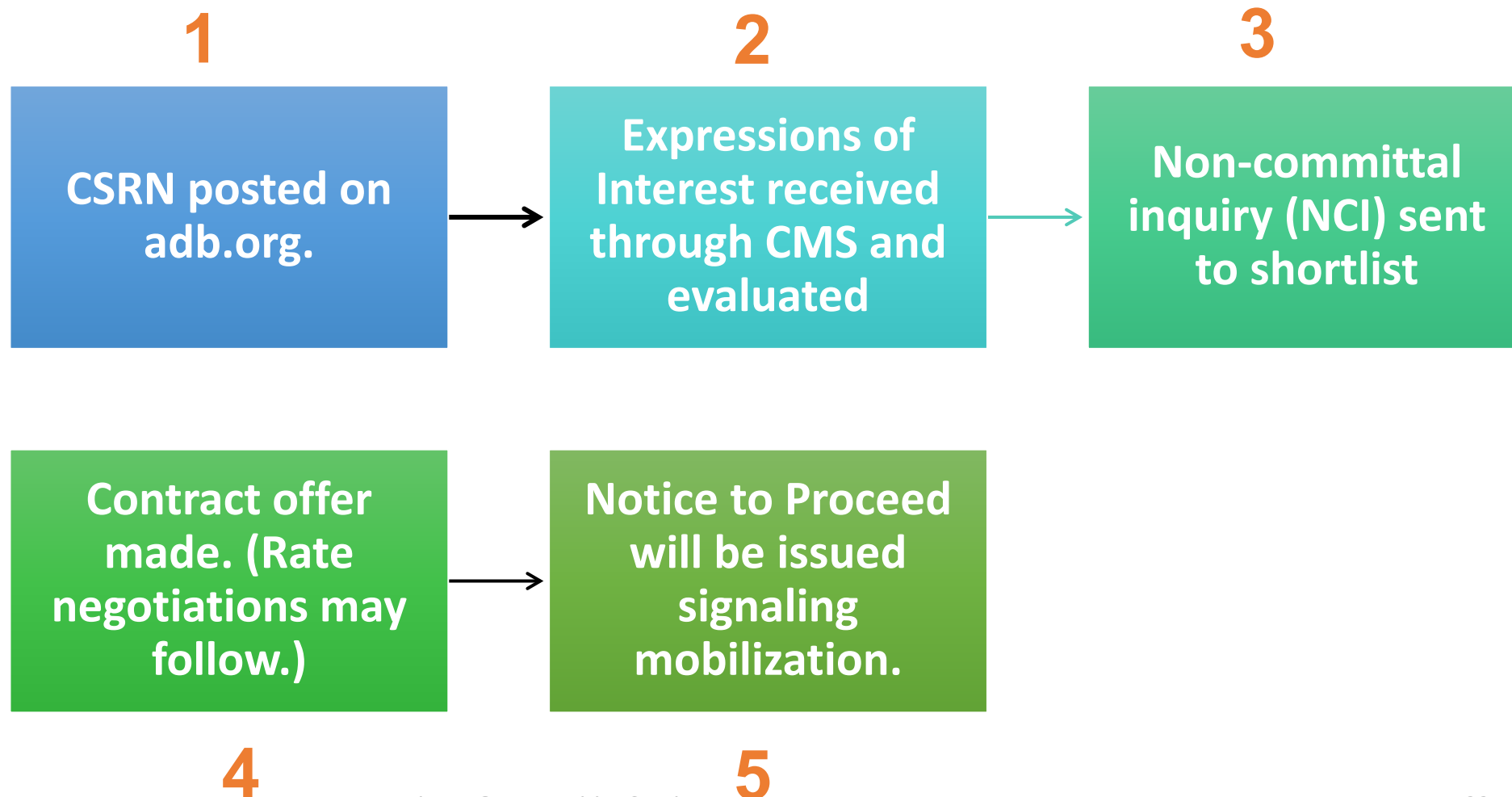
- subject to an ADB debarment or temporary suspension (ADB's Anticorruption Policy/ Integrity Principles and Guidelines)
- suspended by ADB for poor performance



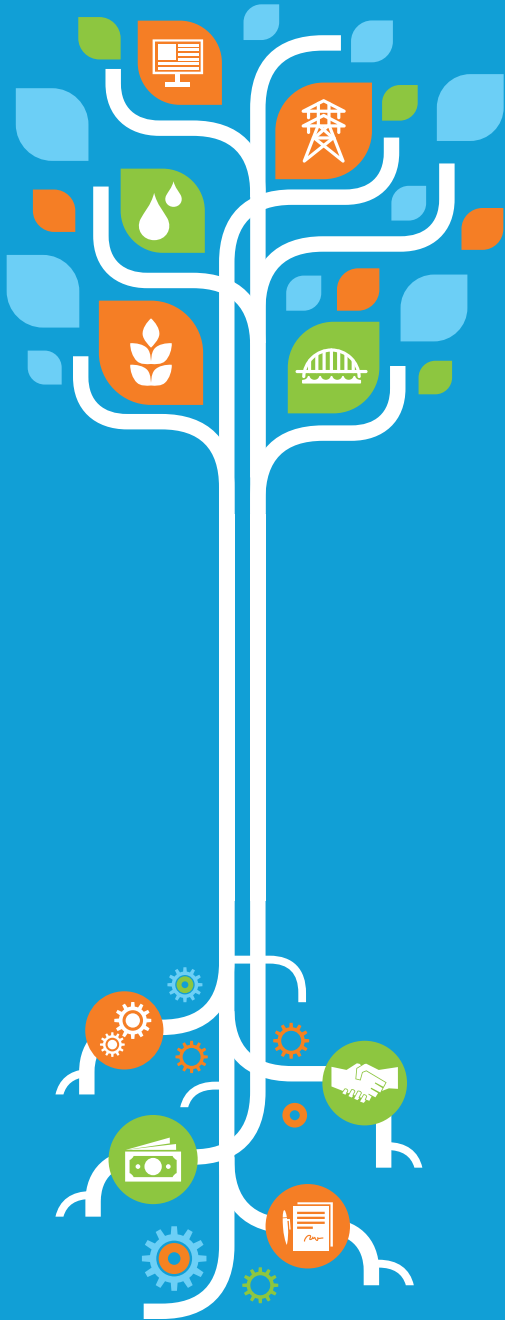
Summary of ADB Recruitment Process – for Firms



Individual Consultants ADB administered



Finding Business Opportunities Information



Identifying opportunities for contracts with project executing agencies and ADB

- Country partnership strategies
- Procurement plans
- General and specific procurement notices
 - Advance notices
 - Invitation for prequalification
 - Invitation for bids
 - Consulting services recruitment notice (CSRN)
- Hop-on opportunities
 - Prequalified contractors / consultants
 - Contracts awarded
- Institutional procurement notices (ADB only)

Operational
Procurement

How to find Information on our Website

← → ↻ 🔒 https://www.adb.org ☆ me ⚙️ 👤

News and Events ADB Institute Contact English ▾

ADB ASIAN DEVELOPMENT BANK

WHO WE ARE WHAT WE DO WHERE WE WORK **WORK WITH US** Search 🔍

With employees from more than 60 countries, ADB is a place of real diversity.

Work with us to find fulfillment in sharing your knowledge and skills, and be a part of our vision in achieving a prosperous, inclusive, resilient, and sustainable Asia and the Pacific.

CAREERS AND SCHOLARSHIPS		FOR INVESTORS
What We Look For	Visiting Fellow Program	Investor Relations 日本語
Career Opportunities	Internship Program	ADB Green Bonds
Young Professionals Program	Scholarship Program	ADB Water Bonds
INFORMATION ON WORKING WITH ADB FOR...		PROCUREMENT AND OUTREACH
Consultants	Development Institutions	Operational Procurement
Contractors and Suppliers	Private Sector Partners	Institutional Procurement
Governments	Civil Society/Non-government Organizations	Business Opportunities Outreach
Executing and Implementing Agencies		Projects & Tenders

Goods & Works – Procurement Plans

adb.org/projects/documents/country/phi/doctype/Procurement%20Plans

Projects & Tenders

Projects

Documents

Tenders

Filter results

[CLEAR ALL](#)

Country/Economy (1) [\[CLEAR\]](#)

- ☐ Pakistan
- ☐ Palau
- ☐ Papua New Guinea
- ☒ Philippines
- ☐ Samoa
- ☐ Singapore
- ☐ Solomon Islands
- ☐ Sri Lanka

Type (1) [\[CLEAR\]](#)

- ☐ and Implementation Arrangements
- ☐ Proactive Integrity Reviews (PIR)
- ☒ Procurement Plans
- ☐ Program Safeguard Systems Assessments
- ☐ Progress Reports
- ☐ Progress Reports on Tranche Releases

Language

- ☐ English

Procurement plans, reports, safeguards, etc.

Search documents



Results 1-20 of 32

[RSS](#)

[Sort by](#)

Philippines X

Procurement Plans X

Promoting Digitalization for Green and Inclusive Growth in Asia: Procurement Plan

Document Date:

55257-001; Regional, China, People's Republic of, Indonesia, Korea, Republic of, Malaysia, Philippines, Singapore, Thailand, Viet Nam; Type: Procurement Plans

31 May 2022

Infrastructure Preparation and Innovation Facility: Procurement Plan

Document Date:

50288-001; Philippines; Type: Procurement Plans

10 Mar 2022

Health System Enhancement to Address and Limit COVID-19: Procurement Plan

Document Date:

54171-002; Philippines; Type: Procurement Plans

04 Mar 2022

South Commuter Railway Project: Procurement Plan

Document Date:

52220-001; Philippines; Type: Procurement Plans

01 Mar 2022

Second Health System Enhancement to Address and Limit COVID-19 under the Asia Pacific Vaccine Access Facility - Additional Financing: Procurement Plan

Document Date:

54171-004; Philippines; Type: Procurement Plans

12 Nov 2021

Emergency Assistance for Reconstruction and Recovery of Marawi: L3769 Procurement Plan

Document Date:

52220-001; Philippines; Type: Procurement Plans

12 Oct 2021

Key Documents

[Reports and Recommendations of the President](#)

[Procurement Plans](#)

[Safeguard Policy Statement](#)

[Access to Information Policy](#)

Request for Information

ADB documents and information that you have not been able to find on our website. →

Projects & Tenders

www.adb.org/projects

Projects & Tenders

ProjectsDocumentsTenders

Filter resultsCLEAR ALL

Country/Economy>

Sectors (1) [CLEAR]>

☒ Agriculture, natural resources and rural development

☐ Education

☐ Energy

☐ Finance

☐ Health

☐ Industry and trade

☐ Information and communication

Theme>

Type (1) [CLEAR]>

☐ Nonsovereign

☒ Sovereign

Fund>

Status>

Project data sheets for loans, grants, TAs

Search projects

Results 1-20 of 981RSSSort by ▾

Agriculture, natu... XSovereign X

Resilient Amu Darya River Basin Sector Development Program

Status: Proposed

Approval Year: 2025

58028-001; Uzbekistan; Agriculture, natural resources and rural development

GMS Cross-Border Livestock Health and Value Chains Improvement Project

Status: Proposed

Approval Year: 2025

53240-001; Myanmar; Agriculture, natural resources and rural development

Climate Adaptation through Irrigation Modernization Project

Status: Proposed

Approval Year: 2025

52327-001; Viet Nam; Agriculture, natural resources and rural development

Digital Agriculture Management for Improved Food Security Project

Status: Proposed

Approval Year: 2025

57307-001; Tajikistan; Agriculture, natural resources and rural development

Naulong Integrated Water Resources Development Project

Status: Proposed

Approval Year: 2025

51131-001; Pakistan; Agriculture, natural resources and rural development

Sindh Coastal Resilience Sector Project

Status: Proposed

Approval Year: 2025

54097-001; Pakistan; Agriculture, natural resources and rural development

Goods & Works – Specific Procurement Notices

Projects & Tenders

ProjectsDocumentsTenders

Filter results [CLEAR ALL](#)

Country/Economy

☐ Regional

☐ Armenia

☐ Azerbaijan

☐ Bangladesh

☐ Bhutan

☐ Cambodia

☐ China, People's Republic of

☐ Cook Islands

Sectors

☐ Agriculture, natural resources and rural development

☐ Education

☐ Energy

☐ Finance

☐ Health

☐ Industry and trade

☐ Information and communication

Type (1) [\[CLEAR\]](#)

☐ Advance Notice

☐ Contracts Awarded

☐ Firm - Consulting

☐ General Procurement Notice

☐ Individual - Consulting

☒ Invitation for Bids

☐ Invitation for prequalification

☐ Other

Group

>

Procurement of goods, works, and consulting services

Search tenders

Results 1-20 of 3666 [RSS](#) [Sort by](#)

Invitation for Bids X

Grant o867 MLD: Strengthening Gender Inclusive Initiatives Project [(IUL)13-K/13/2024/39] [Re-bidding] [Corrigendum 1]

Status: Tender, Active

Deadline: 28 Apr 2025

54373-001; Maldives; Water and other urban infrastructure and services; Posting date: 09 Apr 2025

Notice Type: Tenders, Invitation for Bids

Approval Number: 0867

4548-SRI: Power System Strengthening and Renewable Energy Integration Project (PSSREIP)

Status: Active

Deadline: 28 May 2025

51122-002; Sri Lanka; Energy; Posting date: 04 Apr 2025

Notice Type: Invitation for Bids

Approval Number: 4548

Assam Skill University Project

Status: Active

Deadline: 25 Apr 2025

53277-002; India; Education; Posting date: 04 Apr 2025

Notice Type: Invitation for Bids

Approval Number: 4166/6875

Assam Skill University Project

Status: Active

Deadline: 25 Apr 2025

53277-002; India; Education; Posting date: 04 Apr 2025

Notice Type: Invitation for Bids

Approval Number: 4166/6875

Metro Manila Bridges Project Bridge No.2: Homeowner's Drive – A. Bonifacio Bridge

Status: Active

Deadline: 03 Jun 2025

52181-001; Philippines; Transport; Posting date: 01 Apr 2025

Notice Type: Invitation for Bids

Key Documents

[Procurement Plans](#)

[Procurement Policy](#)

[Procurement Regulations](#)

Shortlisted Firms - Consulting Services

[See the list →](#)

Archive: Contracts Awarded - Goods, Works, and Services

[See the list →](#)

Business Center

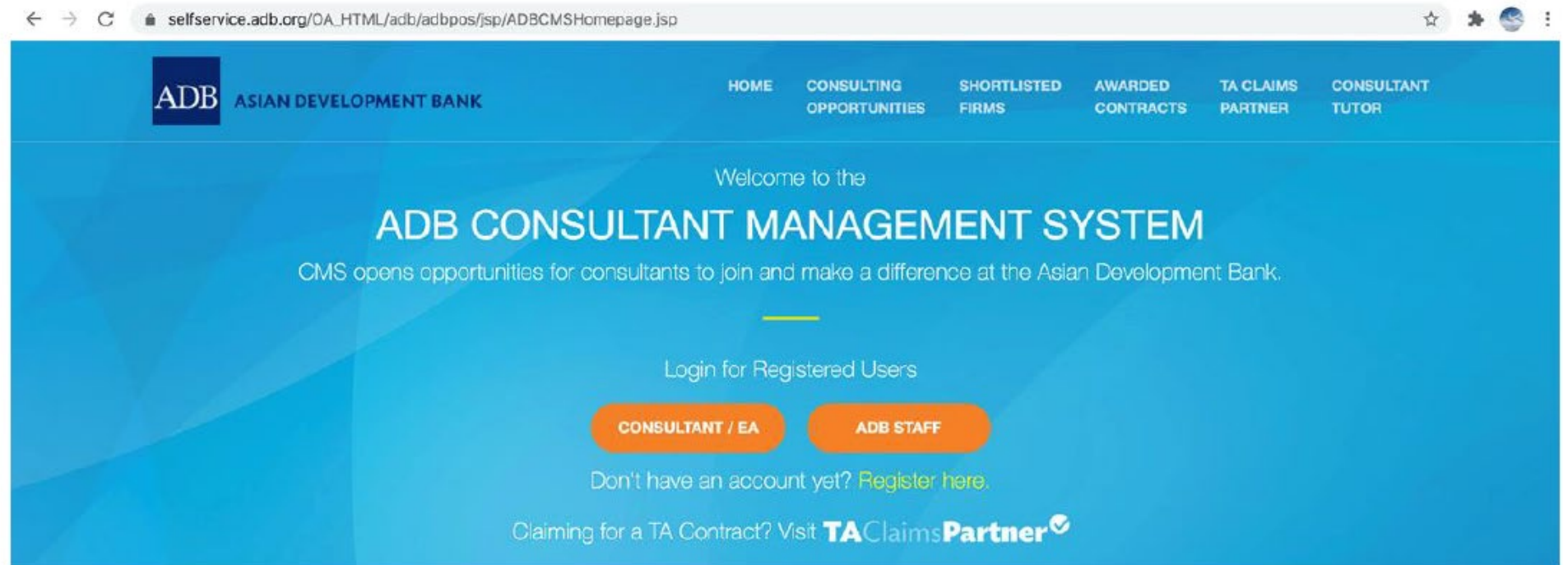
All you need to work with us – in one place. →

Advisory: Beware of business scams using ADB's name

[Read more →](#)



ADB Consultant Management System (cms.adb.org)



Consultants to Register in CMS (cms.adb.org)

Welcome to the Asian Development Bank's Consultant Management System

Consultant Management System (CMS) is an integrated web-based system that supports the ADB's consulting services recruitment, from advertising the opportunity to awarding consulting contracts. This portal will enable users to work with the different facilities available in CMS.



Consultants create and update their profile, search opportunities, send Expressions of Interest (EOIs), respond to Non-Committal Inquiries (NCIs), and prepare and submit proposals. Login to the system by typing in your registered email address and password.

Since CSRN is now integrated in CMS, consultants are encouraged to complete their full registration to help facilitate EOI submission by tagging project and consulting experiences entered in their profile.

[Click here to know who can register as consultants in CMS.](#)

By using this service, you are accepting the [CMS Terms and Conditions](#).



ADB Project Team Members can access all CMS functions like creating a selection, advertising opportunities, sending Non-Committal Inquiries (NCIs), distributing Request for Proposals (RFPs), sending Notice to Proceed (NTPs), and approving requests, even while working outside of the ADB network. Login to the system by typing in your ADB Self-Service Username and Password.



Executing Agencies (EAs) can access Consulting Services Recruitment Notice (CSRN) to post consulting opportunities for ADB-financed projects. Login to the system by typing in your registered Username and Password.

To obtain an EA account, email your ADB Project Officer and copy csrn@adb.org with the following details:

- | | |
|---|--|
| 1. Email address of the agency representative | 3. Name and address of the agency |
| 2. Full name of the agency representative | 4. Duration of the recruitment for the project |

Consulting Services Recruitment Notice (CSRN)

The Consulting Services Recruitment Notice provides detailed information on the consulting services required for ADB-financed or administered projects. The CSRN includes the terms of reference and is posted on ADB's website for at least one month for firms for EA-administered projects, 15 days for firms for ADB-administered projects or 7 days for individual consultants before shortlisting.

This will provide consultants sufficient time to prepare EOIs that are more specific and focused on the project's requirements.

[Click here to view the list of advertisements of consulting opportunities.](#)

Login

Login using your registered username and password.

Username

Password

Login

[Login Assistance](#)

Note: ADB users can login using their Oracle username and password.

Registration

New user? Register now!

[Register as Consulting Firm](#)

[Register as Individual Consultant](#)

Need Help?

For inquiries regarding the system, please email cmshelp@adb.org.

CMS SYSTEM UPDATE

Dear CMS Users,

The changeover period from the Consulting Services Recruitment Notice (CSRN) to the Consultant Management System (CMS) has concluded. We thank you for your cooperation during this interim process.

Should you have any inquiries, contact cmshelp@adb.org.

CMS Team

NOTE: CMS undergoes weekly maintenance activities from

Consulting Opportunities - CSRN

Consulting Opportunities

Consulting Services Recruitment Notices (CSRN)

CSRN provides detailed information on the consulting services required for ADB-financed or administered projects, including terms of reference. Filter on specific advertisements of interest by ticking the appropriate checkboxes or by entering keywords to search by expertise.

Refine by [Clear All](#)

☒ Consultant Type

- ☐ Firm (41)
- ☐ Individual (140)

☒ Eligibility of Consultant Country

- ☐ Open to Member Countries Only (180)
- ☐ Non-Member Countries Allowed (1)

☒ Engagement Period

- ☐ Less than 3 months (9)
- ☐ 3 months to 1 year (108)
- ☐ More than 1 year (64)

☒ Country

☒ Sector

☒ Engagement Type

☒ Selection Method







☒ Consultant Source

☒ Budget Amount

Search by Expertise

[Go](#)

Previous 1-25 Next 25

Project	Expertise	Consultant Type	Engagement Period (Months)	Published	Deadline (Manila local time)	View CSRN
TA-10246 REG: BAN PPP Monitor and PPP Roadmap Expert (57234-001)	PPP	Individual	5.2	08-Apr-2025	19-May-2025 11:59 PM	
LOAN 58177-001 IND: Integrated Eco-tourism and Sustainable Agri-based Livelihood Development Project in Meghalaya - MAL/CS/01 Project Management and Design Consultant	Project Management and Design Consultant	Firm	72	10-Apr-2025	09-May-2025 11:59 PM	
TA-10195 PAK: Preparing Investment Program for Clean and Sustainable Energy - The Utility Scale Battery Energy Storage System (BESS) Feasibility Study (57089-001)	Battery Energy Storage System	Firm	6	26-Mar-2025	05-May-2025 04:00 PM	
TA-10229 PHI: Infrastructure Preparation and Innovation Facility - Development of Project Monitoring and Management System - Phase II for Official Development Assistance (ODA) Projects (50288-001)	System Development	Firm	18	06-Mar-2025	04-May-2025 11:59 PM	
LOAN-4307 MON: Aimag and Soums Green Regional Development Investment Program - Tranche 1 - PIO2 Project implementation technical assistance for output 2 (including rangeland management, irrigation scheme, animal breeding and veterinary services, traceability and certification support, and policy (49430-006)	Sustainable Agriculture and Market Development, Livestock Value Chains, Digital Innovations and Technologies, Environmental Sustainability and Climate Action, Agriculture Infrastructure and Water Management, Program Implementation.	Firm	48	01-Apr-2025	01-May-2025 11:59 PM	
TA-10140 MLD: Strengthening Fiscal Management and Sustainability Program - Capacity Development Program for Auditor General's Office (AGO) in the Maldives (55003-001)	government audit capacity building	Firm	6	09-Apr-2025	30-Apr-2025 04:00 PM	

Hop on opportunities and networking tool





Shortlisted Firms

ADB makes this information available for consultants who may wish to deal directly with a shortlisted Consultant. Consultants interested in participating as a joint venture partner or sub-consultant entity with a shortlisted consultant should not contact ADB but should get in touch with the consultant directly. Filter on specific contracts by ticking the appropriate checkboxes. Only projects for which the deadlines for submitting proposals have not yet expired will be shown.

Click the All Selections to filter to specific shortlisted Consultants by entering search parameters and clicking Search.

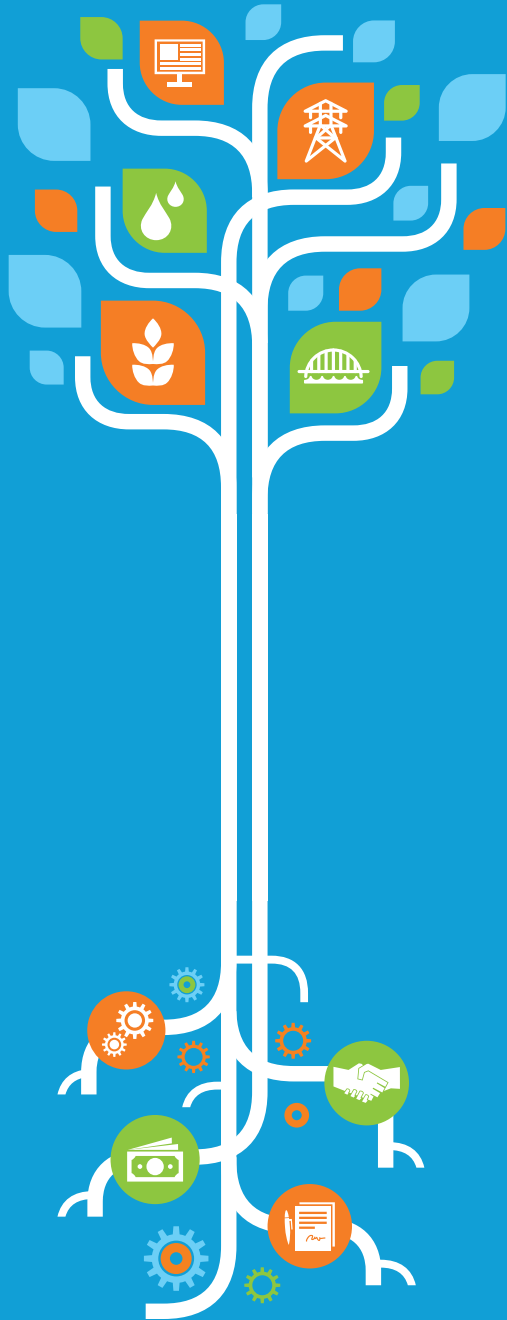
[Ongoing Requests for Proposals](#)[All Selections](#)[Refine by](#) [Clear All](#)☐ [Country](#)[Select All](#) | [Select None](#)

- ☐ Regional (12)
- ☐ Armenia (1)
- ☐ Bhutan (1)
- ☐ Cambodia (2)
- ☐ Fiji (1)
- ☐ Lao People's Democratic Republic (1)
- ☐ Mongolia (2)
- ☐ Papua New Guinea (2)
- ☐ Philippines (3)
- ☐ Turkmenistan (1)
- ☐ Tuvalu (1)

Previous 1-25 Next 25					
Country	Project	Sector	RFP Issuance Date	Deadline for Submission of Proposals (Manila local time)	View Shortlist
Philippines	LOAN No. 4424: Infrastructure Preparation and Innovation Facility - 3-02 Feasibility Study for Greater Capital Region Railways (50288-001)	Transport	21-Mar-2025	12-May-2025	
Regional	TA No. 10103: Increasing Investments in Early Warning Systems to Strengthen Climate and Disaster Resilience (57055-001)	Public sector management	02-Apr-2025	07-May-2025	
Armenia	TA No. 10511: Feasibility assessment for Lake Yerevan and Hrazdan Gorge Rejuvenation Project (58415-001)	Water and other urban infrastructure and services	01-Apr-2025	06-May-2025	
Regional	TA No. 10331: Scaling Up Investments in Emerging Areas in the Water and Urban Development Sector - LAO-01 Project Preparation Support for LAO Urban Environment	Water and other urban infrastructure and services	20-Mar-2025	02-May-2025	

Examples of Expression of Interest and Request for Proposal

- Expression of Interest form
 - <https://www.adb.org/sites/default/files/business-guide/650376/searching-opportunities-submitting-eoi-consulting-firm.pdf>
 - <https://www.adb.org/sites/default/files/business-guide/527796/eoi-firms-other-selection-methods.doc>
- Request for proposal
 - <https://www.adb.org/sites/default/files/business-guide/650376/responding-request-proposals.pdf>
 - Example of Technical Assistance project for selecting a consulting firm for project preparation



Tips on Consultant Selections

Tips for winning ADB-financed assignments

- Have medium term business strategy
- Collect relevant business intelligence – network!
- Focus on performance and reputation for successful work
- Express interest
- Understand the country, project, and client requirements
- Position yourself to your competitive advantage
- Study the bidding documents and understand the selection method and evaluation criteria
- Engage partnership with firms likely to be shortlisted
- Prepare a responsive and strong technical proposal
- Describe details of project tasks the expert delivered in CV
- Seek clarifications in writing

What NOT to do

- Failure to disclose conflict of interest (e.g., employees from EA included in a proposal)
- Firm or JV partners not from an ADB member country
- Submitting proposal late
- Failure to respond to client requirements
- Conditional bids
- Incomplete/noncompliant bids, e.g., missing bid security, letter of bid not signed, JV agreement missing, bid envelopes not properly marked, etc.
- Integrity violations in the bidding process

When in doubt, always seek written clarification

Top 5 Contractors/Suppliers from Japan

Goods, works and related services under ADB Loan and grant

Top 5 Contractors/Suppliers (2019–2023)

	Name	Sectors	Contract Amount (\$ million)
1	Exeno Yamamizu Corp.	TRA	24.05
2	JGC Corp.-NGK Insulators Ltd- MCS International LLC (JV)	ENE	7.31
3	TEC International Co. Ltd	TRA	5.49
4	Ogawa Seiki Co. Ltd	HLT	0.60
5	Artec Co. Ltd	EDU	0.25
	Others		0.47
	TOTAL		38.17

Top 5 Consultants from Japan

Consulting services under ADB Loan, grant and Technical Services

Top 5 Consultants (2019–2023)			
	Name	Sectors	Contract Amount (\$ million)
1	CTI Engineering International Co;. Ltd	PSM, TRA	43.55
2	Oriental Consultants Co. Ltd	PSM, TRA, WUS	36.13
3	Nippon Koei Co. Ltd	MUL. PSM, TRA, WUS	18.14
4	NJS Consultants Co. Ltd	WUS	8.02
5	Yachiyo Engineering Co. Ltd	ENE, TRA, WUS	6.41
	Individual Consultants		5.50
	Others		27.36
	TOTAL		145.10

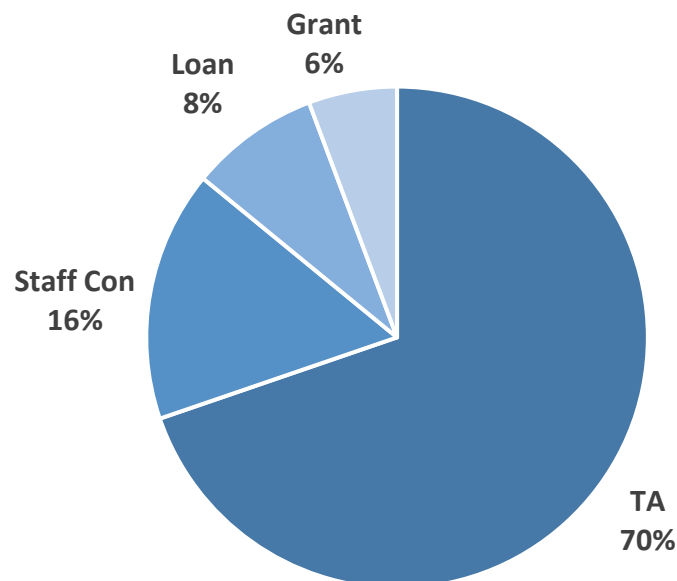
2023 Consultant Recruitment, by consultant type, fund source – pie chart by value



Individuals



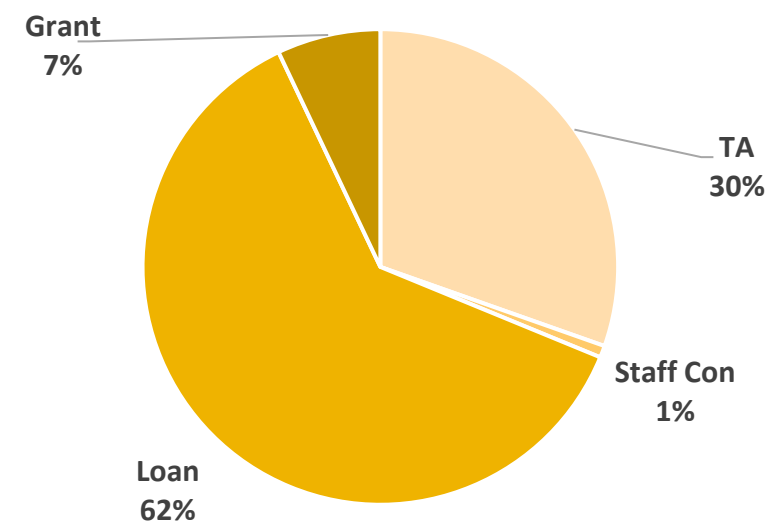
Type	Total Value (\$)	Count
Technical Assistance	126,262,471	2,805
Staff Consulting	29,287,206	919
Loan	15,140,184	363
Grant	10,337,847	224
Total	181,027,708	4,311

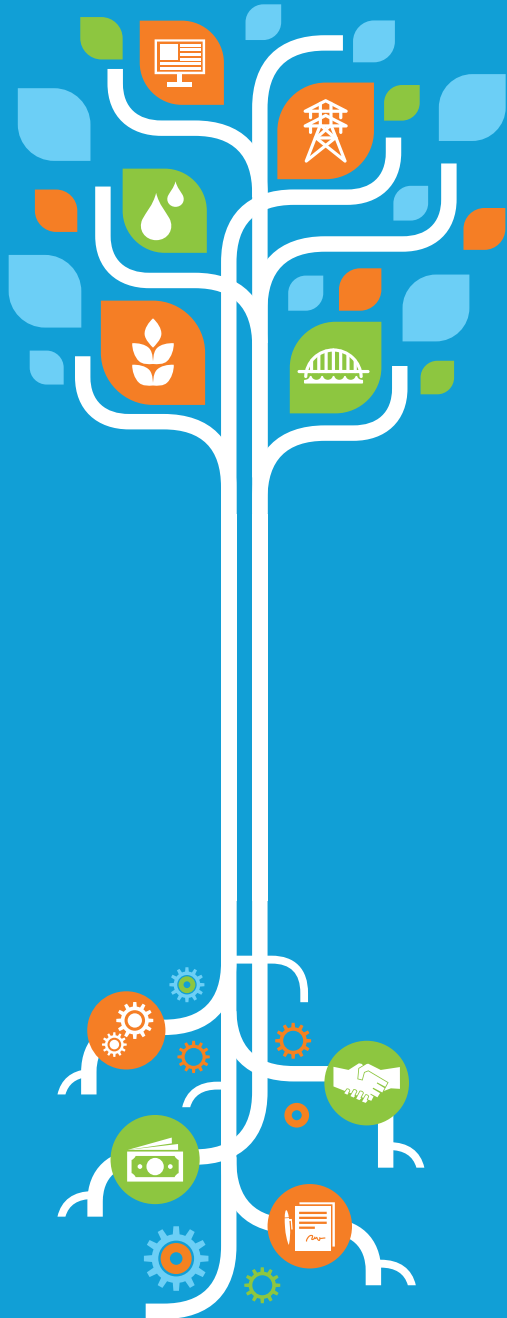


Consulting Firms



Type	Total Value (\$)	Count
Technical Assistance	120,732,392	284
Staff Consulting	3,199,017	24
Loan	245,246,774	170
Grant	27,977,241	44
Total	397,155,423	522





For more: adb.org

To join the community of ADB Consultants and Suppliers:

1) ADB Consultants Network:

<https://www.linkedin.com/groups/3796524/>

2) ADB Suppliers Network:

<https://www.linkedin.com/groups/3796532/>

Also follow “ADB Business Center”:

<https://www.linkedin.com/showcase/adb-business-center/>

Presentations at ADB Business Opportunities Fair 2024

<https://events.development.asia/learning-events/12th-business-opportunities-fair-2024>

Business Opportunities Fair 2025

16-17 September 2025 at ADB Headquarters, Manila

Registration is open: <https://www.adb.org/news/events/13th-business-opportunities-fair-2025>

General Business outreach information

<https://www.adb.org/business/opportunities-outreach>

How to register



Register to join

Thank you



Please fill the post event survey

<https://nam.dcv.ms/EAtsTgYCay>



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