

10th APPeN Conference – Manila 2024

The impact of regulatory changes on e-GP systems - an In-tend Case study

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The 5 Principles of Good Regulation

Transparency

Consistency

Proportionality

Targeting

Accountability



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Transparency

Increasing transparency can raise difficult questions and create a short term increase in workload for procurement and contract management teams within government departments.

However, when implemented correctly and they have the ability to deliver both tangible and intangible benefits for all stakeholders in the e-GP space, buyers, vendors and system providers.



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Consistency

Change should be predictable to give credibility, stability and certainty to those parties subjected to the new regulations.

Regulators applying changes need to ensure the application of new practices is based on research undertaken and feedback from internal and external stakeholders.



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Proportionality

Regulatory change needs to intervene only where necessary, and changes should be appropriate to the risks of not applying the changes.

“Don’t use a sledgehammer to crack a nut”

Consideration of the costs for implementation should be identified and minimised as far as is practically possible .



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Targeting

Regulation should be focused on providing a solution to an identified problem, and avoid clouding the issues and trying to address multiple large issues with a single solution.

Support should be provided to different stakeholder groups affected by the changes.

Frequent reviews should be undertaken throughout the implementation to ensure the changes have been effective and whether further modification is required.



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Accountability

Changes to regulations need to be clearly communication and in turn justified to stakeholders, especially those that will carry the largest burden to deploy them.

Any policing of the regulatory changes needs to be done to clearly communicated standards.

Clear lines of accountability for regulators should be in place and within reach of all stakeholders



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Key areas for successful implementation

Timing – Changes must be undertaken with a clearly managed and communicated time line.

Buyer Impact – Main stakeholder engagement and buy-in is key throughout all stages of the process.

Vendor Impact – Early communication to supply chain is a key to take up of new procedures that adds additional workload to vendors, especially the SME group.

E-Sender Impact – Working with system providers throughout the design and development stage will maximise chances that new solutions will provide a simply route to compliance.



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Planned Benefits of the implementation of regulatory reform of e-GP

Greater transparency throughout the public sector tendering process.

Minimising the risk of failed procurement exercises and the subsequent contracts.

Improving and standardising the way public sector procurement is managed.

Create increased buy-in from supply chain, which in turn improve procurement outcomes.

Capturing more spend data, enabling more detailed reporting, improved cost management and more accurate forecasting.



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Observations - U.K introduction of Procurement Act 2023

Communications

Delays

Training and assistance programmes

Development delays

Buyer engagement

Vendor engagement

e-Sender engagement

