

# Upcoming Business Opportunities Initiatives Update

## ADB

Pacific Infrastructure Business  
Opportunities Seminar

NADI, FIJI

20-23 MAY 2024



*The views expressed in this presentation are the views of the author/s and do not necessarily reflect the views or policies of the Asian Development Bank, or its Board of Governors, or the governments they represent. ADB does not guarantee the accuracy of the data included in this presentation and accepts no responsibility for any consequence of their use. The countries listed in this presentation do not imply any view on ADB's part as to sovereignty or independent status or necessarily conform to ADB's terminology.*

# Focus Areas

- 1. Business Opportunities Pipeline Visibility**
- 2. Procurement Process awareness**
- 3. Market Research and Engagement**

# Pipeline Visibility

## In Pacific Region

- Further additional sector level BOS + training
- Further country specific BOS + training (PNG BOS in 2024)
- Project level webinar / pre- - advertisement roadshow
- Together with DPs/ PICs



# Cover All ADB operations Regions (incl. Pacific)

- ADB Business Opportunities Fair (ADB HQ, Manila)



# Procurement Process awareness

- Procurement Training for business community (regional/ selected country / sector specific) – in person/virtual
- Together with other DPs/ PICs
- Maybe together with BOS



# Market Research and Engagement

- Part of Pacific Infrastructure BOS
- Market Roadshow (Contractors and Consultants)  
Sydney +TBC (October 21 – 25 2024)
- Industry Survey /Interviews  
'Green' Construction Materials  
(Concrete/Cement, Steel, Timber, Asphalt and Aggregates, Transportation/ Logistics)



# Pacific Infrastructure Business Opportunities Seminar

22 to 23 May 2024

9:00AM - 4:30PM

NADI, FIJI

# PACIFIC



# THANK YOU

---

**Pacific Infrastructure Business  
Opportunities Seminar**

NADI, FIJI

20-23 MAY 2024