

Pacific Infrastructure Business Opportunities Seminar

22 to 23 May 2024

9:00AM - 4:30PM

NADI, FIJI

PACIFIC



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Cook Islands market briefing

**Pacific Infrastructure Business
Opportunities Seminar**

NADI, FIJI

20-23 MAY 2024

2024 Business Opportunities Seminar – Cook Islands

MAJOR PROJECT HIGHLIGHTS

Total Pipeline 2024-2026

**USD \$36
million**

**Pilot Partners
+ Others**

*Supporting Safe Recovery of
Travel and Tourism – Airport
Extension*

**\$1.1
million**

ADB

*Te Tau Papa o Avarua
(Townplan)*

**\$3-4.5
million**

MFAT

*Northern Battery
Replacement Project*

**\$6-8
million**

MFAT

*National Climate-adapted
Water, Sanitation &
Environmental Improvement
Sector Project*

**\$15
million**

ADB

WATER & SANITATION

- National Water Security - \$3million (GEF Star)
- Feasibility of Aitutaki Desalination and water security;
- Scoping of water security and sanitation needs in the Pa Enea;

BUILDING & CONSTRUCTION

- *Akamatutu'anga To Tatou Ora'anga Meitaki (ATOM): Building a healthy and resilient Cook Islands Community* **\$11.5million (GCF)**
- Assessment of public and private housing (including aged care facilities)
- Feasibility study to the upgrade of the Rarotonga Hospital;

ENERGY

- Scope replacement of Renewable Energy Batteries in the Southern Group Cook Islands
- Assessment of the network grid for Te Aponga Uira (Electricity Utility)

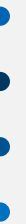
PUBLIC SECTOR REFORM

- Technical assistance to support government's efforts to coordinate and manage the implementation of some of the Functional Review Recommendations focusing on building an agile and resilient workforce in the Cook Islands.

2024 Business Opportunities Seminar – Cook Islands OTHER MAJOR UPCOMING OPPORTUNITIES

LOCAL PARTICIPATION OPPORTUNITIES

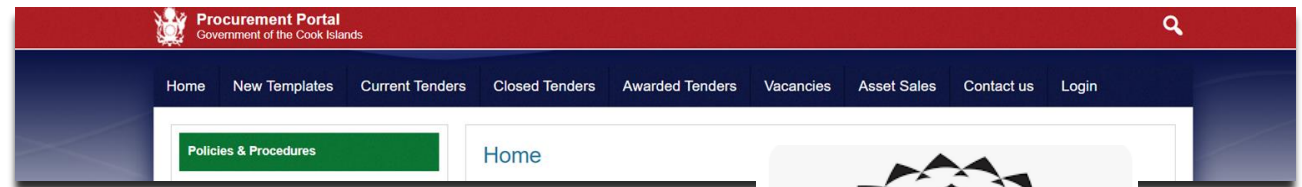
policy development local supplier
local material design
procurement specialist
gender supplier for goods
environmental specialist
financial specialist
project management



APPROACH TO PROCUREMENT

Source of information

- *Tenders for projects, services and goods are published on Asia Pacific Public Electronic Procurement Network in-tend e-GP portal*
- *MFAT GETS portal = Gets.gov.nz*



- *Cook Islands Local media*
- *Cook Islands National Budget*
- *National Infrastructure Investment Plan (NIIP)*

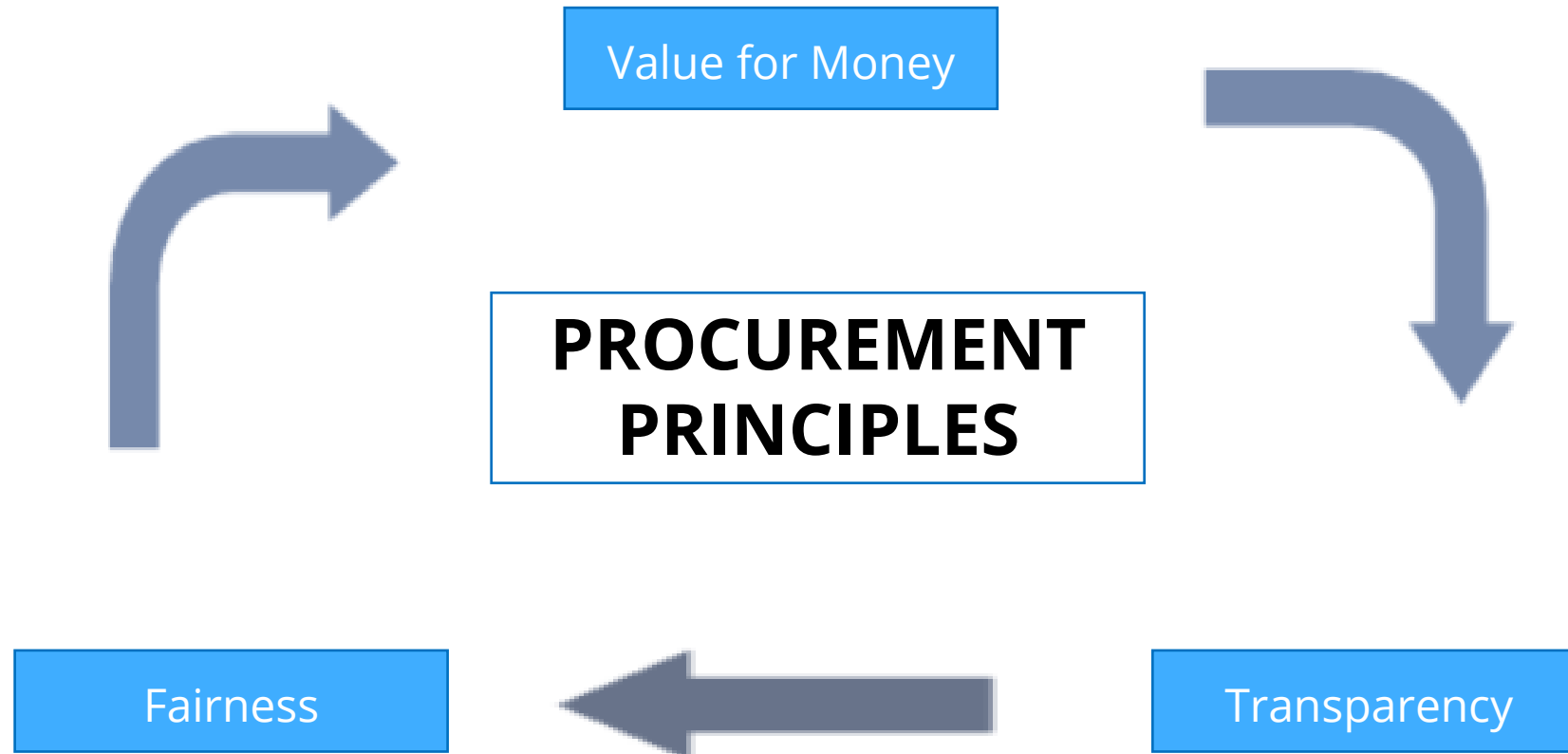
APPROACH TO PROCUREMENT

Procurement Approach

- *Policy Awareness = non-price criteria – locally established or locally supplied resources (labour or material)*
- *International companies building local capabilities*
- *Have the ability to work in remote areas*
- *Pacific Experience*



APPROACH TO PROCUREMENT



Working with ADB to revise procurement policy to include sustainable procurement

CI PROCUREMENT



MFEM



ICI



CIIC



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THANK YOU