

#### **Formerly Birdpreneur**

Al powered finance + Climatesmart training + Produce banking Platform-converting crops into tradable assets for farm coops



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# **Problem**



**Lack of Capital** 



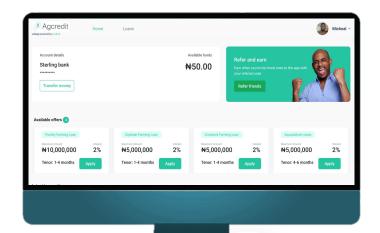
Knowledge gap in smart farming



Inadequate market access

### **Solution**

We layer technology and artificial intelligence on existing human networks to accelerate scale



O1 AgSchool

Delivers climate-smart agricultural education to enhance farmers' resilience and productivity. 02

**AgCredit** 

Connects farmers with favorable credit options to finance essential farm investments.

O3 AgIQ

A chatbot equipped with information on various topics such as disease management, feed and nutrition, environmental management, breeding and genetics,

04 AgTrade

Post-harvest produce banking platform, for farmers to store, manage & monetise their produce

#### **IMPACT METRICS**

AgCredit Metrics		
Number of BNPL Transactions Processed	1300+	
Total Value of Loans Disbursed	\$2.5m+	
Repayment Rate	97%	
Average Loan Size	\$1900	
Farmer Credit Uptake Rate	60%	
Customer Acquisition Growth	8%	
Targeted Revenue	10%	

AgSchool Metrics		
Number of Farmers Educated	38k	
Course Completion Rate	85%	
Increase in Farmer Productivity	25%	
Farmer Satisfaction Rate	90%	
Adoption Rate of Sustainable Practices	80%	
Retention Rate	75%	

AgTrade Metrics		
Total Produce Traded	40k tonnes	
Transaction Volume	\$3m+	
Number of Active Farmer Users	2500+	
Number of Micro warehouse	3	
Farmer Profit Increase	20%+	
Repeat Transaction Rate	70%	
Targeted Revenue/GMV	12-25%	



## Leadership Team

Our growth is led by a strong management team with diverse backgrounds across agritech, fintech and logistics, who can transform challenges into opportunities



Michael Iyanro
Founder & CEO

Michael has more than 12 years of experience in senior leadership and is a multiple-time CEO, with expertise in technology, agritech & financial services. He is experienced in large & small start-up environments. Michael holds an MSc degree in Data Science and a PhD in sustainability.



Jonah Yahaya Co-founder & COO

Experienced business development manager with extensive expertise in agribusiness startups, rural logistics, distribution, commercial strategy, contract negotiations, business processes, and team building.



Abigail Alabi
Chief Technology Officer

A technology expert with over 8 years of experience in software development and systems integration. She has designed and implemented complex technology solutions for various industries, including agriculture, logistics, and healthcare.



Ridwan Lawal
Technical & Logistics Lead

An agricultural engineer, with extensive knowledge and expertise in clean energy, solar cells, batteries, air conditioning, cold room design, and refrigeration. He holds a BSc degree in Agricultural Engineering, and a Technical Certificate in Electrical and Electronics Engineering. As TO, He designs, constructs, installs and maintains the solar powered walk in cold rooms for perishable goods.



Rejoice Usim
Chief Marketing Officer

A seasoned marketer with over 8 years of experience in brand management, sales, and customer acquisition. She has successfully launched and promoted several products and services and has a deep understanding of the Nigerian and African markets.





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