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Unlocking Clean Hydrogen in Vietnam

Hanoi

March 1st, 2024





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Going clean is hard but feasible

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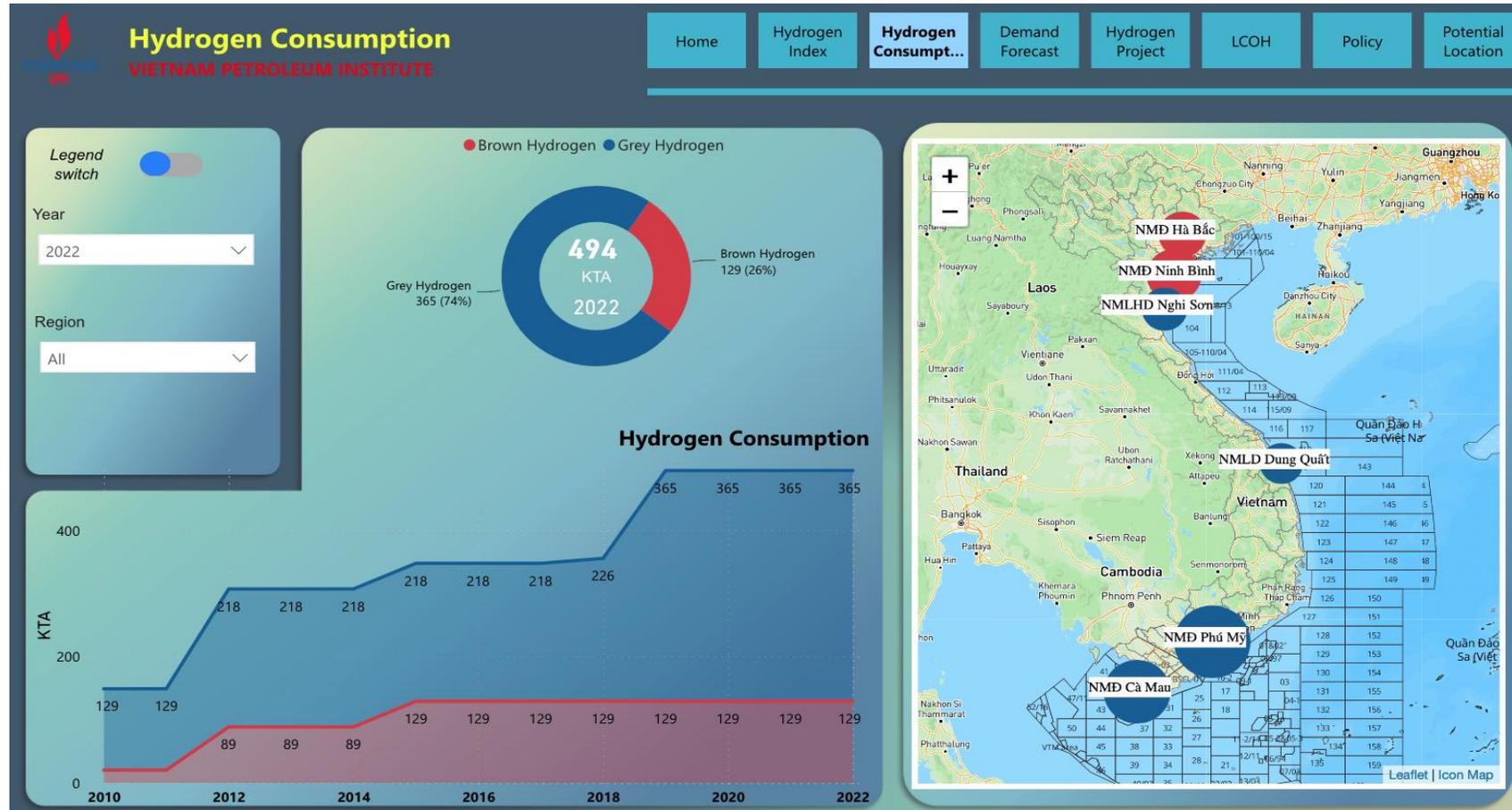
An aerial view of an offshore oil rig in the ocean. A large, bright orange and yellow flame is being emitted from a flare on the left side of the rig. The rig's complex metal structure, including ladders and walkways, is visible on the right side. The water is a dark, muted blue-grey color.

H₂ production & consumption in Vietnam

Currently almost grey H₂ used internally

Until now, most brown & grey H₂ used internally

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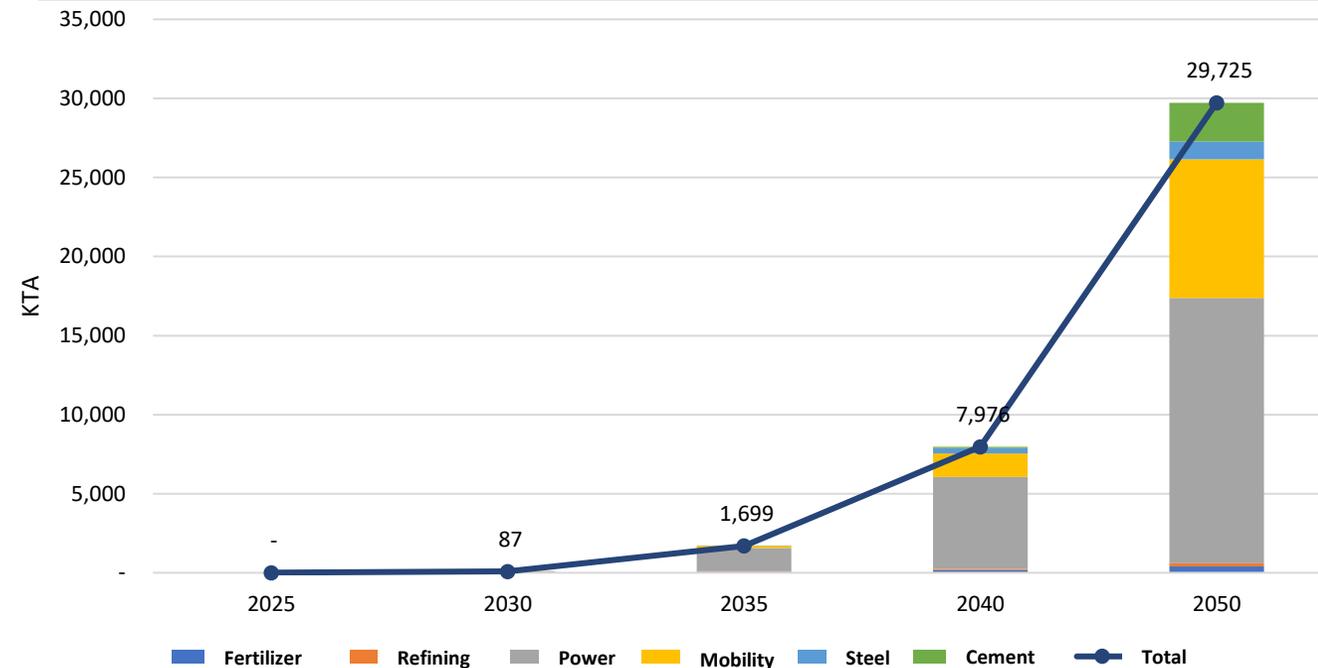
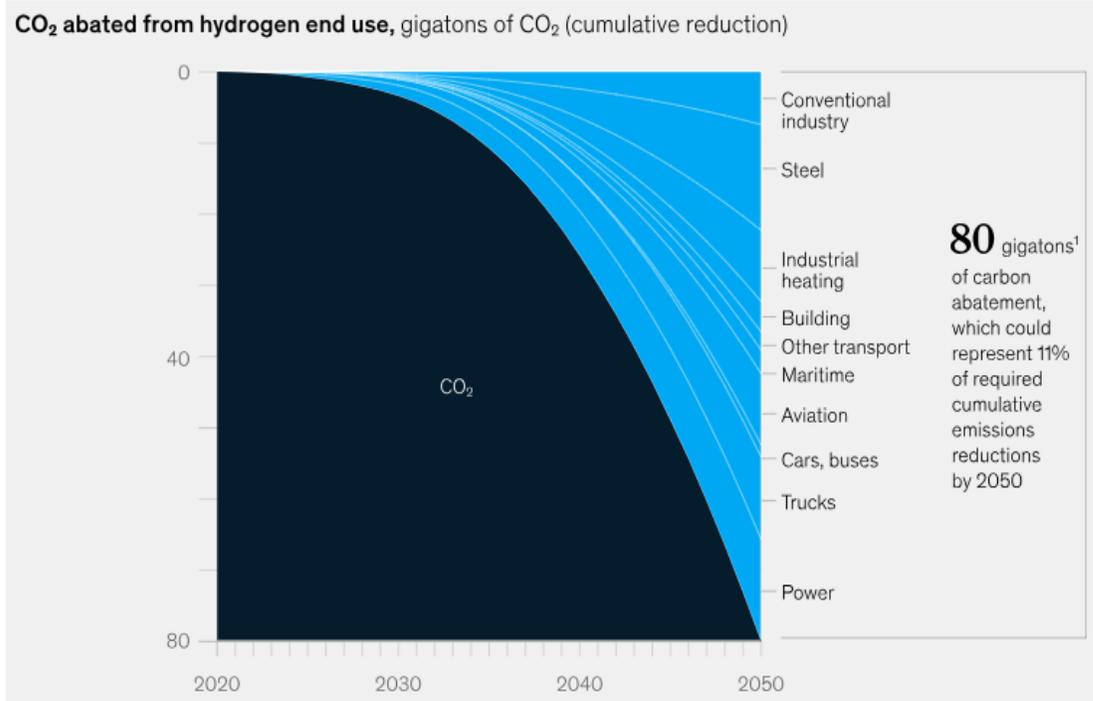
- Most of H₂ produced using reforming, cracking & gasification, & used internally (refineries, fertilizers).
- Negligible H₂ produced from electrolyzers using grid electricity, transported by trucks (short distance) to industrial consumers.

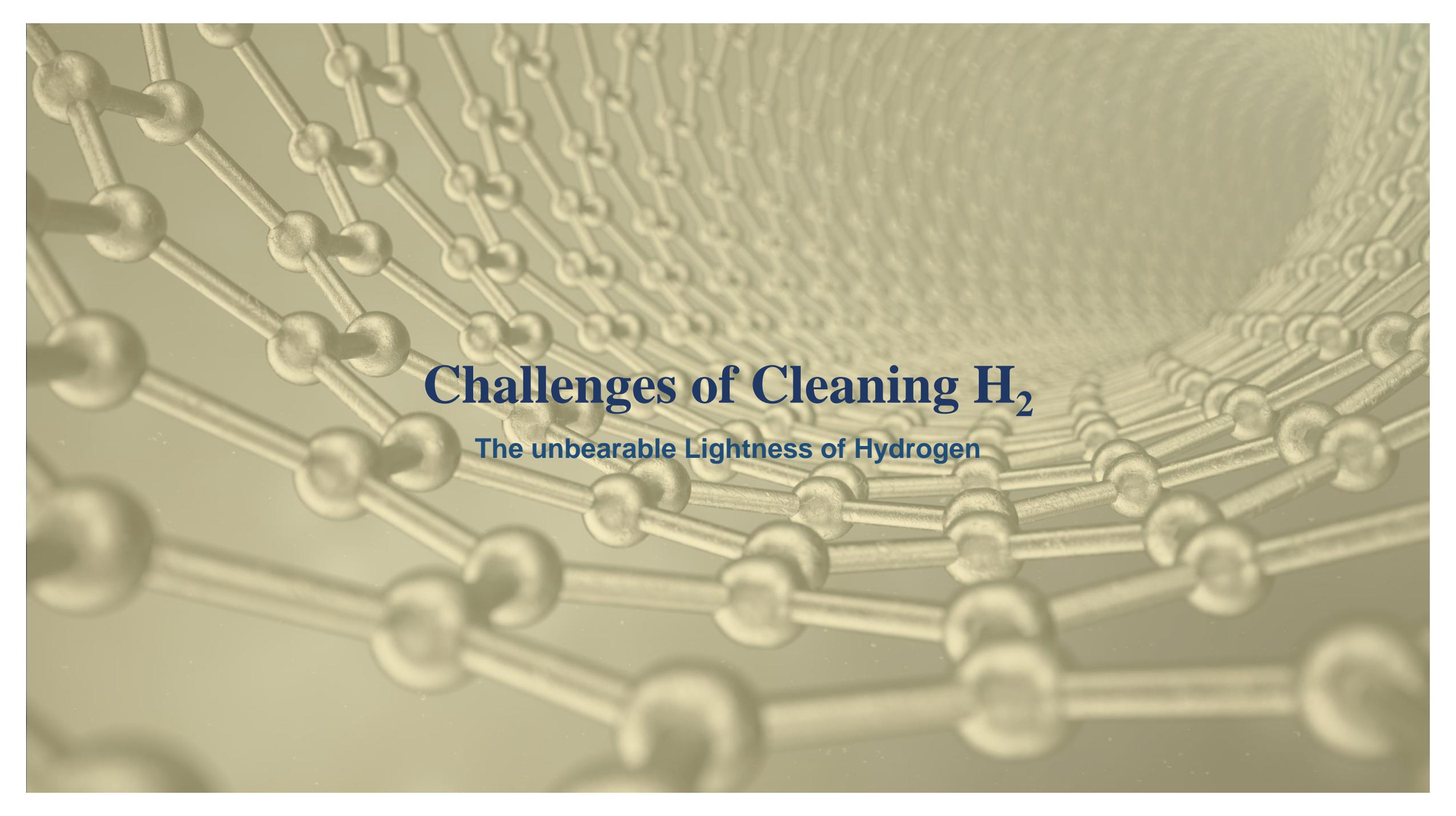
Consumption of 10-20 MTA of H₂ ~5-10% energy demand by 2050

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- Decarbonization of sectors: power, transportation & industries (steel, ammonia, etc.);
- Contribution to 10-20% of CO₂ emission reduction by 2050;
- Most potential applications in transportation & industries.

- Potential sectors for hydrogen applications in Vietnam: refining, fertilizer, power, transportation, steel & cement;
- Consumption of hydrogen starts from 2030 with pilot projects, accelerated by 2035 & ~10-20 MTA by 2050 (~5-10% of energy demand);
- Power & Transportation will consume most of hydrogen (>85%).



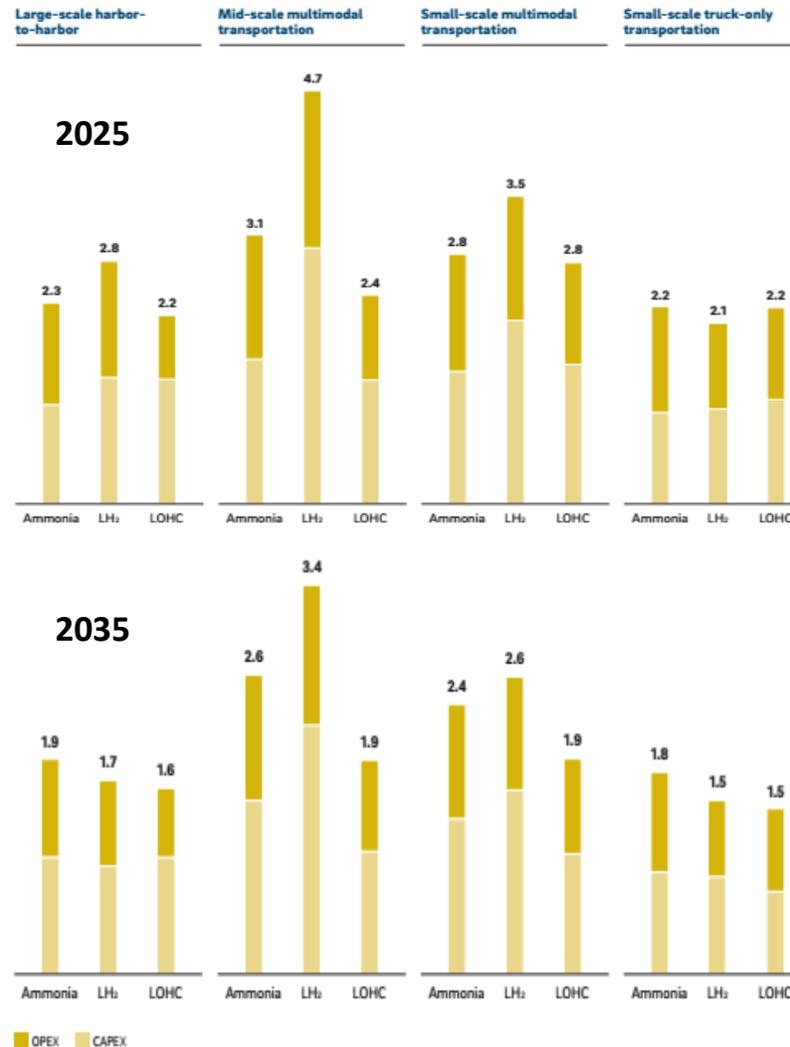
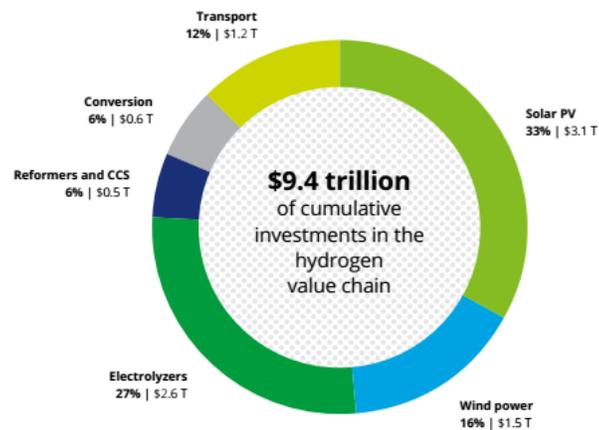
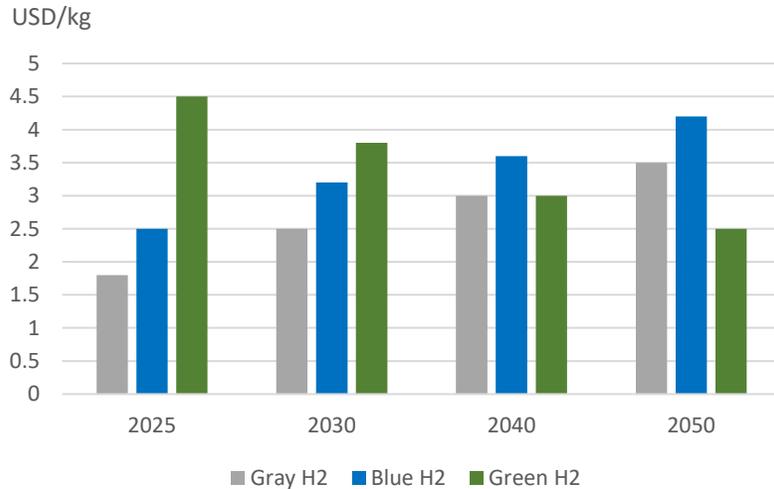


Challenges of Cleaning H₂

The unbearable Lightness of Hydrogen

Significant cost gap clean H₂ vs grey H₂ or vs gas/LNG/LPG hindered clean H₂ adoption

Production cost easier to reduce than logistic cost



- Current LCOH of green H₂ is more than double grey H₂;
- LCOH of green H₂ is decreasing with time & can compete with grey H₂ after 2030 → reduce ~16% in 5 years via lower costs in RE & electrolyzers!
- Transport can increase H₂ cost by 2.5-3.5 times by 2025 & 2-3 times by 2035 → reduce ~20% in 10 years!
- 1.8 trillion USD required for transport & conversion investment by 2050.

Limited Infrastructure, Immature End-Use Technology, and Insufficient Regulation Pose Key Roadblocks

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Limited infrastructure

- Required investment on storage, transport & distribution;
- Clusters/hubs have not been established.

Immature end-use technology

- Most of hydrogen applications are in the stages of pilot/demonstrations;
- Higher costs for using hydrogen as alternatives in various applications.

Insufficient regulation

- Lack of hydrogen standards on its value chain;
- Lack of applied environment regulations.

It is necessary to establish a full value chain of hydrogen, including its production, storage, transportation, distribution & uses. Suitable regulations are required to create & expanse its supply - demand & make it competitive with fossil fuels in the market.



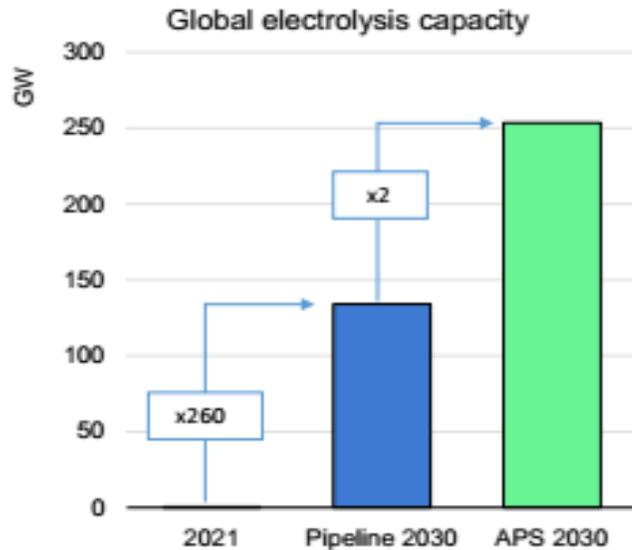
Solutions to unlock H₂ in Vietnam

Policy framework, technology innovations & infrastructure development

Bridging the Cost Gap: Scaling Up Production, Incentivizing Demand, Driving Technological Improvements to Make Clean H₂ Competitive

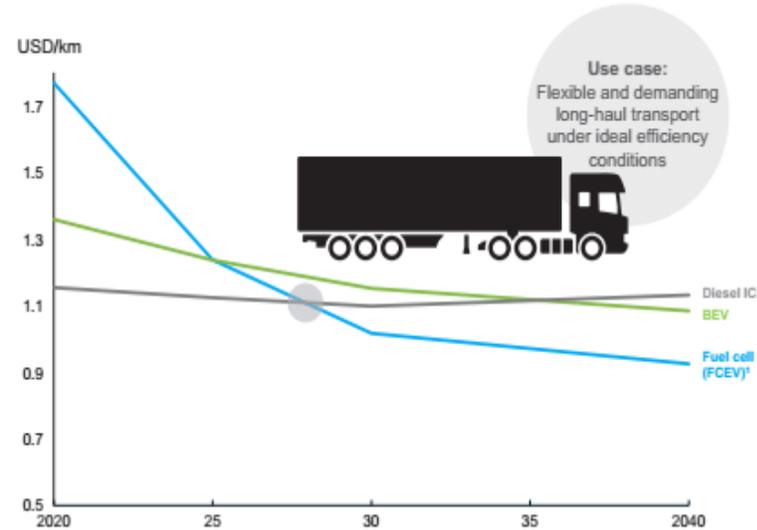
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Scaling up production



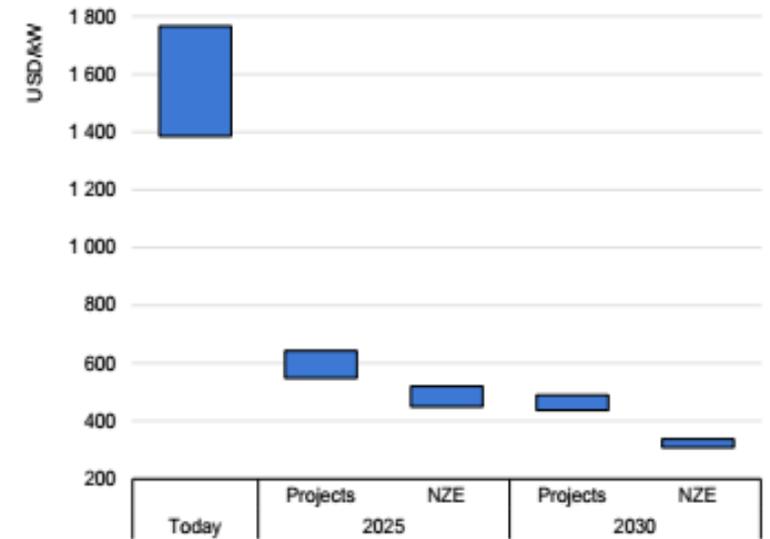
- Electrolysis capacity: increase 520 times to achieve the stated target by 2030!
- Vietnam: 300 Nm³/h via electrolysis (2022).

Incentivizing demand



- Investment required for using hydrogen as alternative in various sectors;
- Hydrogen cost is higher than fossil fuels.

Driving technological improvements



- Electrolyzer cost to be reduced 80% by 2030;
- New technologies with lower costs (AEM electrolysis)

Building Infrastructure, Advancing End-Use Technology, and Developing Supportive Policies to Unlock the Promise of Clean Hydrogen

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Building infrastructure to develop the value chain of hydrogen at large scale.

- Making uses of existing infrastructure such as natural gas network for hydrogen transportation;
- Investment on new hydrogen infrastructure;
- Establishment of hydrogen clusters/hubs.

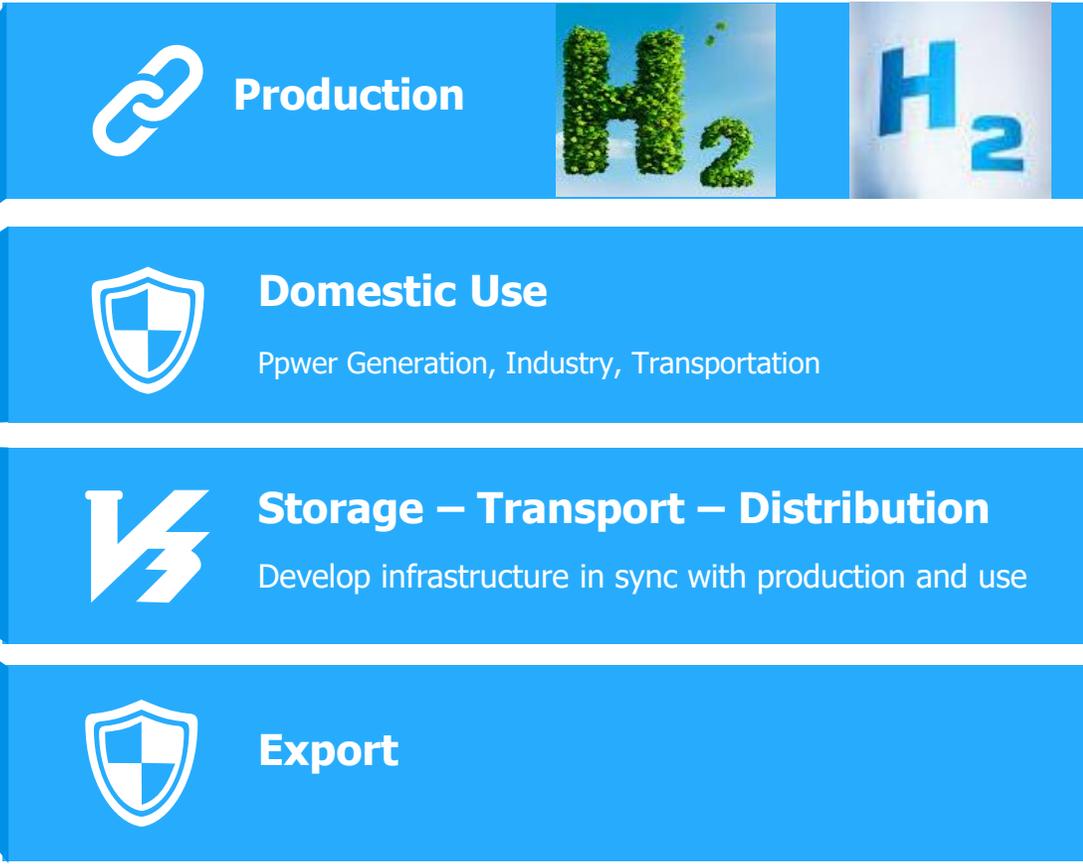
Advancing end-use technology to accelerate the hydrogen consumption.

- Pilot/demonstration of technologies to replace fossil fuels by clean hydrogen in various sectors, including refining, fertilizer, power, transportation, steel & cement;
- Development of standards for hydrogen applications;
- Collaboration for R&D, pilot/demonstration projects.

Developing supportive policies to promote hydrogen production and create its demands.

- National master plans & strategy to establish legal framework for hydrogen investment;
- Investment encourage with incentives in RE access, land, taxes,...;
- Subsidies to the value chain of hydrogen;
- Roadmap on hydrogen deployment in various sectors;
- Roadmap on applied environment regulations;
- Carbon pricing to make hydrogen competitive with fossil fuels.

Vietnam's Hydrogen Energy Development Strategy until 2030, with a vision toward 2050 *(Decision 165/QĐ-TTg, issued on 7 February 2024)*



Period up to 2030

Orientation to 2050

Deploy application of world-leading technologies of green hydrogen production and (CCS/CCUS)
100 - 500 KTA of hydrogen production capacity

Master world-leading technologies of green hydrogen production and (CCS/CCUS)
10 - 20 MTA of hydrogen production capacity

Gradually develop the hydrogen energy market
Pilot application

Form and develop a market for consuming energy derived from hydrogen
Strongly promote hydrogen and hydrogen-derived fuel application
10% share of end-use energy consumption

Research and pilot the use of existing energy infrastructure
Pilot specialized facilities for manufacturing equipment
Pilot hydrogen energy distribution systems

Develop and complete an infrastructure system
Expand and complete distribution systems

Encourage investment in green hydrogen production for export

Export of RE, green hydrogen in the region

Vietnam's Hydrogen Energy Development Strategy until 2030, with a vision toward 2050 *(Decision 165/QĐ-TTg, issued on 7 February 2024)*

Tasks and Solutions

1. Preferential mechanisms, policies
2. Investment and financial
3. Science and technology
4. Human resource development
5. Environmental protection and sustainable development
6. International cooperation
7. Communication activity





Thank you

