

## GEORGIA'S INNOVATION & TECHNOLOGY AGENCY

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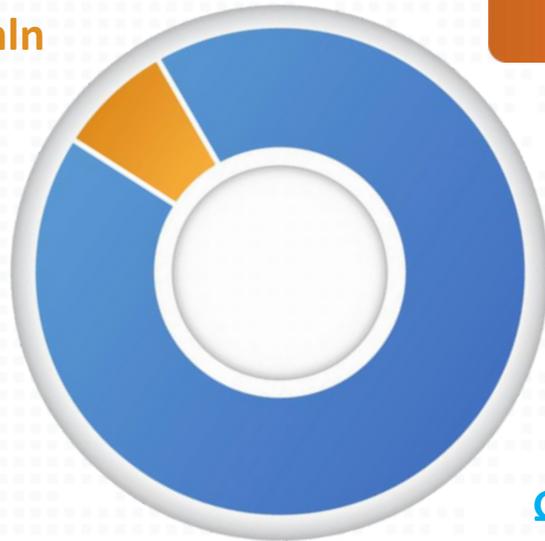
# Startup Ecosystem 2018-2023



GEORGIA'S INNOVATION & TECHNOLOGY AGENCY

## Startup Ecosystem

Government Expenditure  
₾ 38 mln



Return  
**13X**

Attracted private capital  
₾ 500 mln



Financed Projects

**239**



New jobs created

Around  
**3 000**

## 500 International accelerator

# 500

Startups undergo a 4-month acceleration program, after which they pitch to international investors on Demo Day

**120 Startups**

## 500 Venture Fund

Fund Size

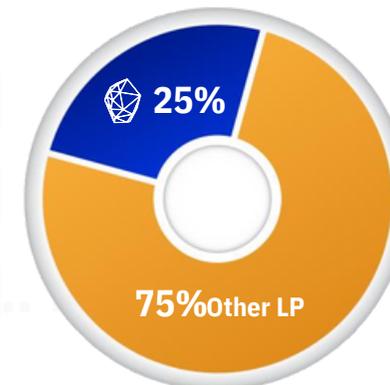
\$20 mln

Total Financed Startups

25

Total amount invested

\$2.5 mln



# Innovation Ecosystem 2018-2023



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## Regional Ecosystem



Active Techparks

8

Planned Techparks

2

Techpark users

Around  
50,000

Pre-acceleration  
Beneficiaries

424

Financed Startups

88

## IT Ecosystem

Tax incentives for IT Companies

Personal Income Tax (PIT)

Corporate income tax (CIT)

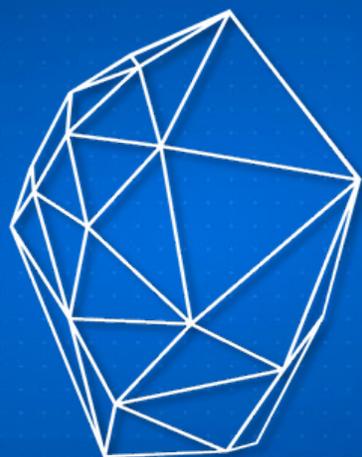
5%

Number of international IT companies entered in Georgian market	120
New job positions	10 000 +
Salaries issued by IT Companies (2023)	1 000 000 000 ₾
Export (2023)	1 100 000 000 ₾
Average Salary	9 000 ₾

IT Training Program

Beneficiaries

10,000 +



# ILIA STATE UNIVERSITY

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## ● Mission

The mission of Ilia State University is to create, transfer and apply knowledge for the purposes of scientific advancement and societal development at the local as well as at the international level

## ● Vision

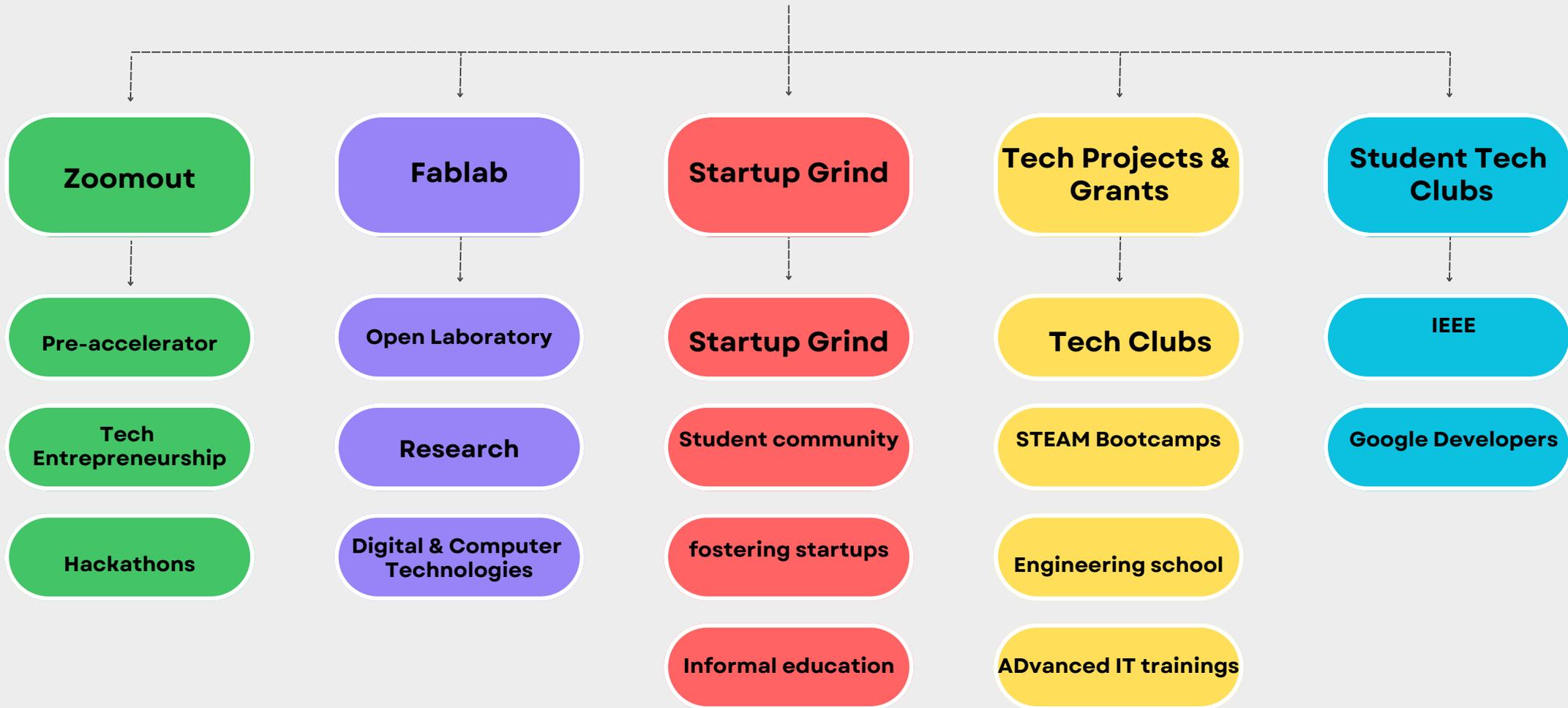
Ilia State University will be the leading and rapidly developing research university in Georgia and the entire region by 2024 creating the bases for scientific and technological progress, high standard educational processes and public well-being through its innovative approaches

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- Established in 2006 as a merger of several institutions
- 300 Professors and over 1000 researchers and invited teachers
- 4 Schools, 16046 Students
- 23 Undergraduate (BA) and 49 Graduate (MA, PhD) Programs



# TECH ENTREPRENEURSHIP AND INNOVATION DEVELOPMENT CENTER



# MILESTONES

**18**

**Women Engagement Programs**

**7**

**STEAM Bootcamps**

**7**

**ISU Student Chapters**

**5**

**Access to Global Exposure**

**6**

**Penitentiary Institution**

**6**

**Pre-acceleration Programs**

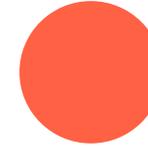
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**30+**

**Hackathons**

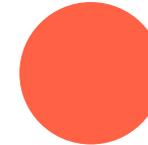
**16**

**Programs for High Schools**



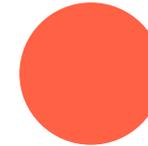
**01 — GITA Matching Grants**

**3 Startup-450K**



**02 — Hackathons**

**2 Teams-10K**



**03 — Prototype Grants**

**4 Startup-100K**





# Master's in Innovation & Entrepreneurship

In partnership with Berkeley SCET

- 2 Years master program
- The Berkeley method of entrepreneurship
- Berkeley Quality of education in Georgia
- Startup semester at Berkeley SCET
- Partnership with leading global Startup Accelerator UC Berkeley SkyDeck
- Partnership with UC Berkeley Haas IBI



# WHY BERKELEY?

In 2023, Pitchbook ranked UC Berkeley as the #1 university worldwide for number of venture capital-backed companies founded by undergraduate alumni and #2 for female-founded companies, as well as #1 public university in the U.S. for entrepreneurs with graduate degrees.



**# 1**

University Worldwide for  
Venture Capital-backed  
Companies Founded by  
Undergraduate Alumni



**# 1**

Public University for  
Entrepreneurs with Graduate  
Degrees



**# 2**

University Worldwide for Female-  
founded Companies



**1604**

Startup Founders



**1383**

Startups



**\$ 1B+**

Annual Research Funding



**1451**

Active Inventions



**850**

Active US Patents



**1150**

Active Foreign Patents

## Academics

- Berkeley Haas Entrepreneurship
- Blum Center Social Innovator OnRamp
- Jacobs Institute for Design Innovation
- Management, Entrepreneurship & Technology Program
- Office of Intellectual Property and Industry Research Alliances
- Sutardja Center for Entrepreneurship & Technology

## Scale

- UCB-Affiliated Venture Capital
- Other Venture Capital
- Grants & Fellowships
- Student & Alumni Funds
- Commercial Incubators



## Campus Life

- Berkeley Discovery
- Classes
- Events
- Student Groups
- Competitions
- BearX
- Research

## Accelerate

- Berkeley SkyDeck
- Big Ideas Contest
- CITRIS Foundry
- Intro to Lean Startup: NSF I-Corps
- LAUNCH
- Startup@Berkeley Law
- StEP