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9th APPeN
Conference



Increasing participation in tenders through digital tools e-tender

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Presentation Plan

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- Public procurement system in Türkiye
- The duties and the authorities of Public Procurement Authority
- Electronic Public Procurement Platform (EPPP)
- E-tender
- Development of electronic applications
- EPPP with numbers
- Public procurement process with EPPP
- Ongoing projects and goals
- Threshold values and the participation of foreign tenderers



Public Procurement System in Türkiye

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GDP

- 906 billion \$, GDP of Türkiye, 2022 (~1,1 trillion \$, 2023)

PP

- 32,8 billion \$, total amount of public procurement, 2023 (in the first six months)
- 29,3 billion \$, PP within the scope of PPL N. 4734, 2023 (the first six months)

N

- 49.124, the number of public procurements, 2023 (in the first six months)
- 114.366, the number of contracts signed, 2023 (in the first six months)



Public Procurement System in Türkiye

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Basic laws for public procurements

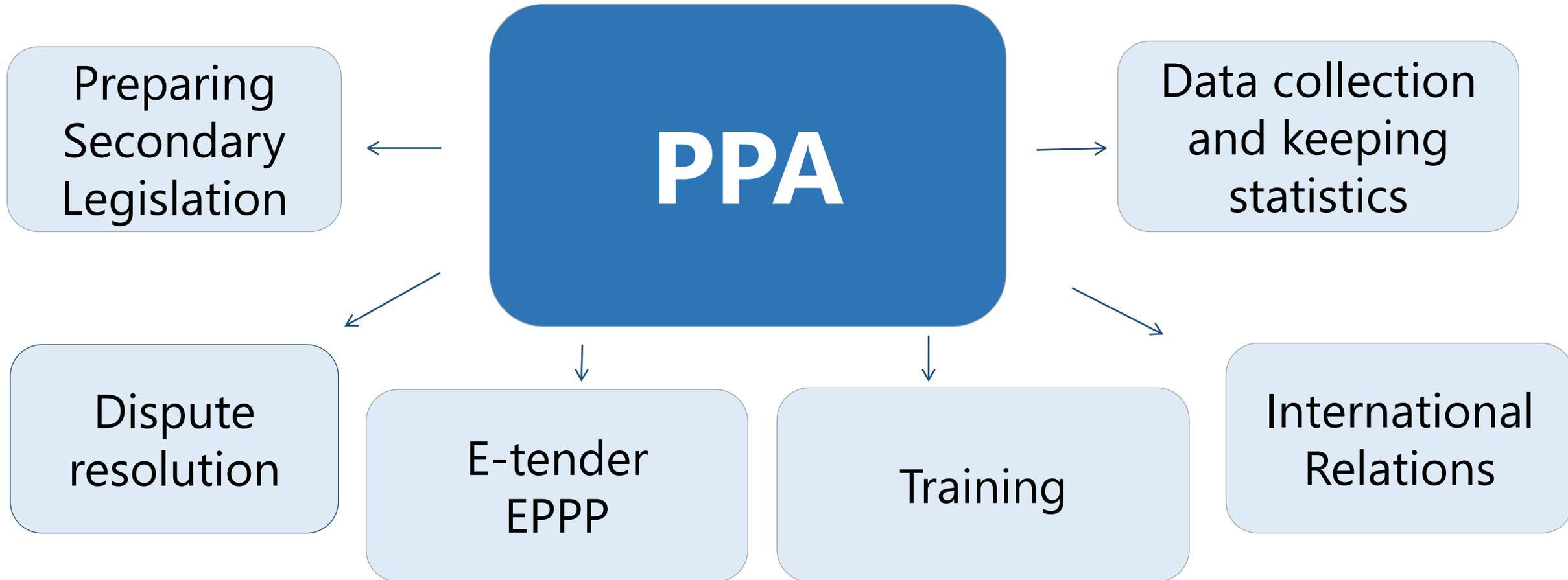
Public Procurement Law
No. 4734

Public Procurement Contracts Law
No. 4735



The duties and the authorities of PPA

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Electronic Public Procurement Platform

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EPPP

- Legal basis of the Platform
- The role of PPA



E-tender

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Objectives

- Reducing bureaucracy
- Supporting the process with information and communication technologies
- Ensuring efficiency in the delivery of public services

Expectations

- Reducing participants' time and transaction costs
- Increasing participation and competition
- Shortening and simplifying the evaluation process



Development of electronic applications

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- 2003: e-confirmation
- 2004: e-notice
- 2005: e-document
- 2010: e-notice/e-document
- 2011: e-notification
- 2016: e-procurement



Development of electronic applications

- 2018: e-auction
- 2019: e-learning
- 2020: e-complaint
- 2021: e-appeal complaint
- 2022: e-direct procurement
- 2022: e-registration/e-procurement



EPPP with numbers

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- 55 thsd CAs, 255 thsd tenderers; 1 mill users

- 220 thsd notices; 100 thsd public procurements; 1 mill direct procurements



E-tender

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99.99% of the procurements
within the scope of the PP Law
(100 thousand procurements)



Public procurement process with EPPP modules

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• Registration of tenders into the system, preparation of tender documents

• Preparation and publication of tender notices and bulletin

• Participation in tenders

• Evaluating of the tenders and determining the qualifications of the tenderers

• Carrying out contract transactions



Integrations

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Integrations

- Turkish Revenue Administration
- Directorate General of Public Institutions
- Türkiye Union of Notaries
- Ministry of Science and Technology
- Energy Market Regulatory Authority
- Turkish Accreditation Agency
- Turkish Standards Institution
- Presidency of Strategy and Budget
- Ministry of Justice
- Social Security Institution
- Central Bank of the Republic of Türkiye
- Turkish Statistical Institute.....



Ongoing projects

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Project	Content	Completion Date
Digital Transformation Project	Phase 1: Analysis of EPPP and pilot applications	May 2024
	Phase 2: Renewal of EPPP's software	2027
Direct Procurement Platform	Submitting e-tenders and e-auctions for direct procurement	Feb. 2024



Goals

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Project	Content
Certification System	Determining and classifying the qualifications/competencies of tender participants before the tender process
Contract Management Platform	All processes will be carried out electronically, from the signing of the contract to the acceptance stage.



Threshold values, 2023

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CA's operating under
general budget

Goods/Services

289 thsd \$

Works

10,6 mill \$

Other CA's within
the scope of this
PPLaw

482 thsd \$

10,6 mill \$

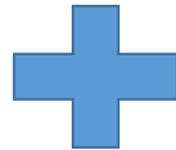


Total number, 2023 (in the first six months)

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Tenders open
to foreign
tenderers

815 mill \$
(below TV)



24,6 billion \$

23.722 mill \$
(above TV)

(Total, 29,3 bil \$)



Participation of foreign tenderers

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I. Stage

Participation

II. Stage

Submission of
tenders
/
Evaluation of
tenders

III. Stage

Signing a
contract



Participation of foreign tenderers

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Participation

Natural person: Foreigner identification number
Ministry of Interior, General Directorate of Population and Citizenship Affairs

Legal person: Potential tax number
Ministry of Treasury and Finance, Revenue Administration

Submission of documents regulated by their own national legislation that prove that they operate in the field in which they are tendering

Submission of documents showing that the person is authorized to sign the EPPP protocol and submit a tender



Participation of foreign tenderers

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Sub. of tenders
Eval. of tenders

Obtaining e-signature, Electronic Certificate Service Providers
(<https://www.btk.gov.tr/elektronik-sertifika-hizmet-saglayicilari>)

Signing of the EPPP protocol

Declaring qualification by filling in the Qualification Information
Table



Participation of foreign tenderers

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**Signing a
contract**

Economically Most
Advantageous Tenderer (I.-II.)

Certifying the documents declared for
qualification



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Public Procurement Authority
of
TÜRKİYE

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