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ADB

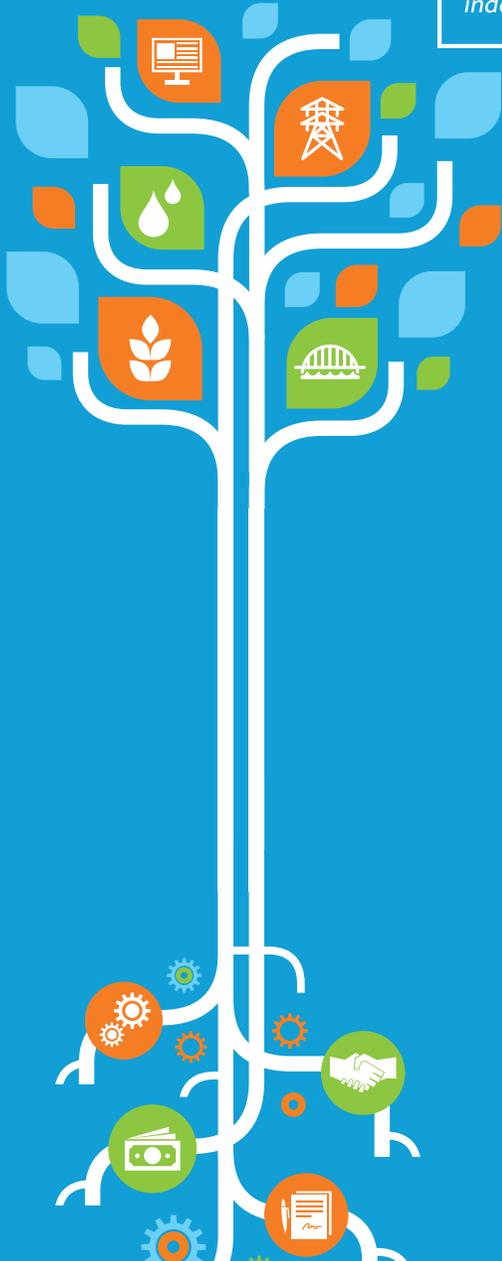
# Doing Business with ADB and the ADB Procurement System

23 November 2022

**Taisuke Miyao**  
Senior Procurement Specialist

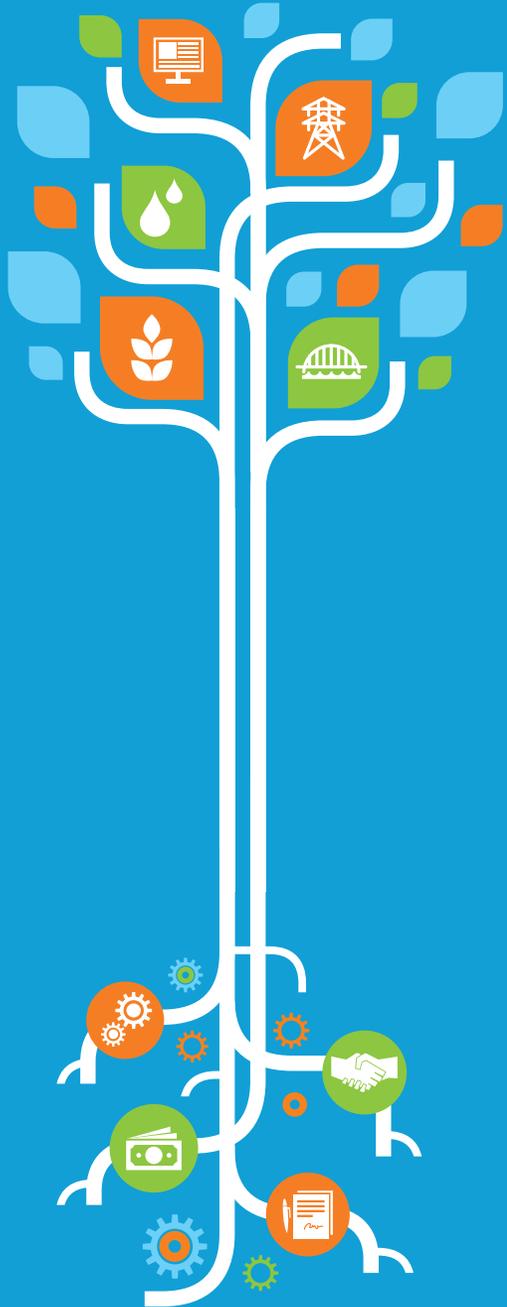
Procurement, Portfolio and Financial  
Management Department

BUSINESS  
OPPORTUNITIES

The logo for 'BUSINESS OPPORTUNITIES' features a stylized network of blue dots connected by thin lines, forming a circular shape with several nodes extending outwards.

# Overview

1. Business Opportunities
2. ADB Procurement Framework
3. How to find information



# ADB Business Opportunities

## A Brief about ADB

- Founded in 1966, HQ in Philippines
- 68 members
- 49 regional & 19 non-regional;
- 41 borrowing members
- To support its clients, ADB works with:



- *Private sector*
- *NGOs and CBOs*
- *Foundations*
- *Academia /Think Tanks*
- *Donors*
- *Other Intl. Organizations*

**Main Instruments: Loan/Grants, Technical Assistance, Equity and Guarantees**

**Largest Borrowers: India, China, Pakistan, Bangladesh, Indonesia**

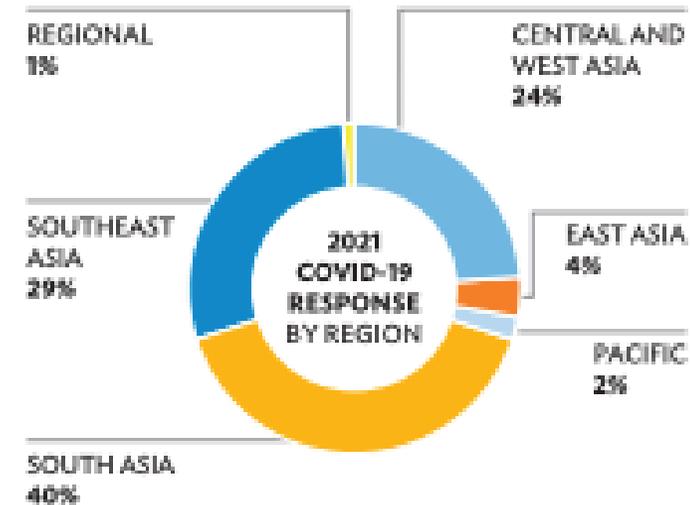
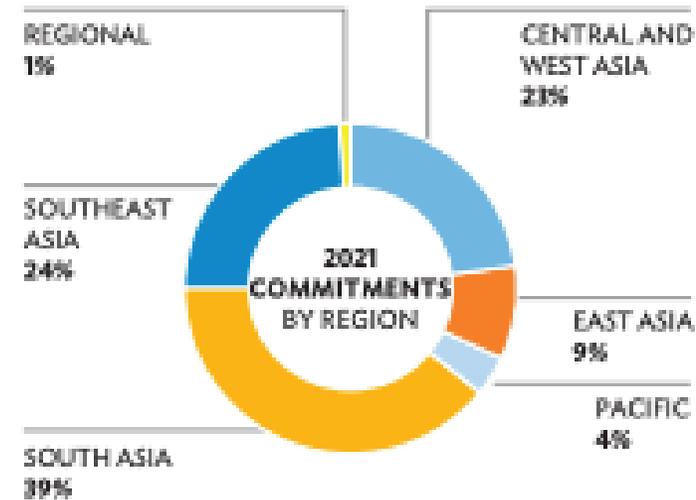
# Activity 2017-21 by Region

ADB

**ADB Commitments by Region, 2017–2021 (\$ million)**

| Region                | 2017          | 2018          | 2019          | 2020          |                   | 2021          |                   |
|-----------------------|---------------|---------------|---------------|---------------|-------------------|---------------|-------------------|
|                       | Total         | Total         | Total         | Total         | COVID-19 Response | Total         | COVID-19 Response |
| Central and West Asia | 6,067         | 5,700         | 6,111         | 6,565         | 3,964             | 5,193         | 3,276             |
| East Asia             | 2,810         | 3,162         | 2,663         | 2,893         | 385               | 2,034         | 478               |
| Pacific               | 740           | 369           | 461           | 1,150         | 671               | 853           | 317               |
| South Asia            | 7,238         | 7,621         | 7,307         | 9,034         | 3,983             | 8,819         | 5,409             |
| Southeast Asia        | 4,668         | 7,143         | 7,181         | 11,628        | 7,039             | 5,579         | 3,944             |
| Regional              | 265           | 523           | 294           | 310           | 105               | 282           | 85                |
| <b>TOTAL</b>          | <b>21,788</b> | <b>24,518</b> | <b>24,017</b> | <b>31,581</b> | <b>16,146</b>     | <b>22,759</b> | <b>13,511</b>     |

Note: Numbers may not sum precisely because of rounding.



# Strategy 2030: Seven Operational Priorities



Addressing remaining poverty and reducing inequalities



Accelerating progress in gender equality



Tackling climate change, building climate and disaster resilience, and enhancing environmental sustainability



Making cities more livable



Promoting rural development and food security



Strengthening governance and institutional capacity



Fostering regional cooperation and integration

## Key Approaches



Expanding private sector operations



Catalyzing and mobilizing financial resources for development



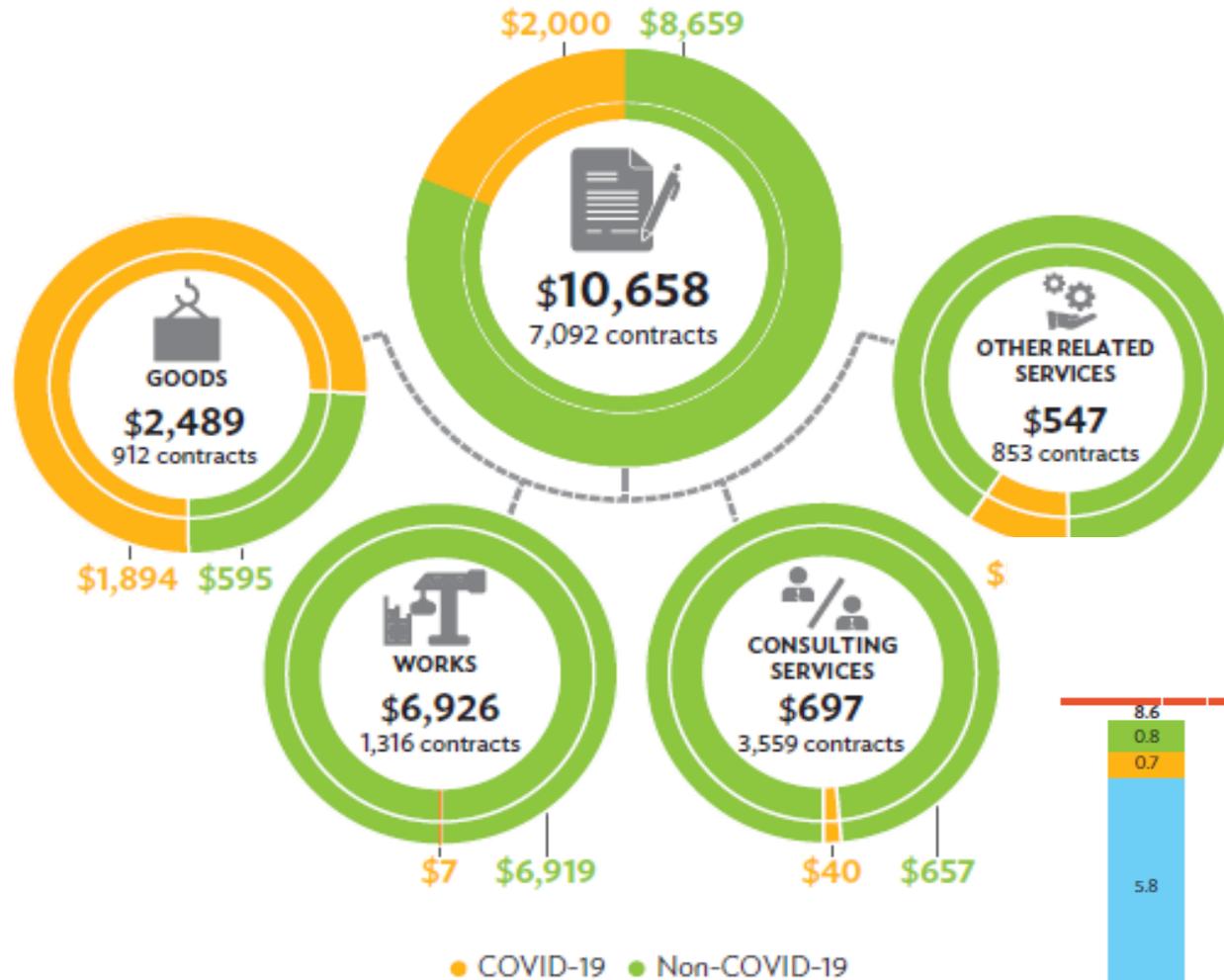
Strengthening knowledge services



# Procurement Volume 2021

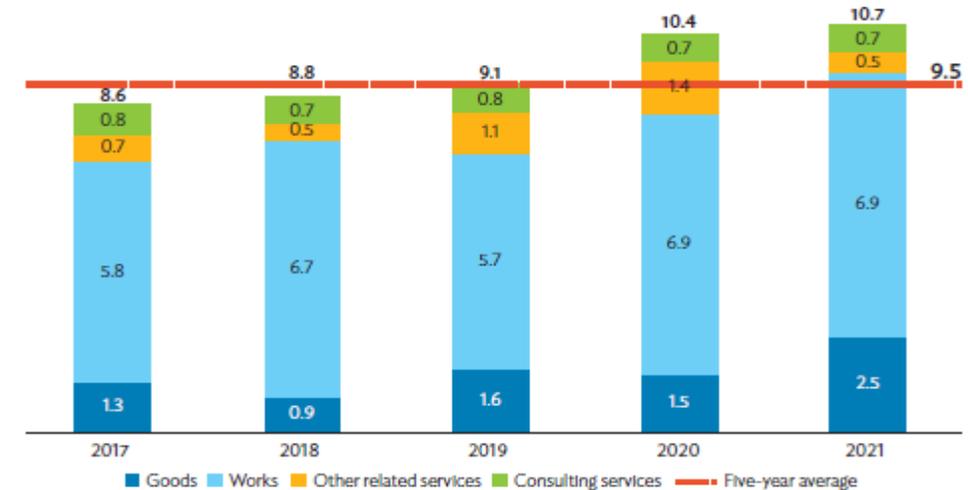


Figure 14: Overall Procurement in 2021  
(\$ million)



COVID-19 – coronavirus disease.  
Source: Asian Development Bank, PPFID.

Figure 15: Annual Procurement Statistics, 2017–2021  
(\$ billion)



Source: Asian Development Bank, PPFID.

# Procurement by Sector

Figure 18: Procurement by Sector, 2021  
(% of total procurement)

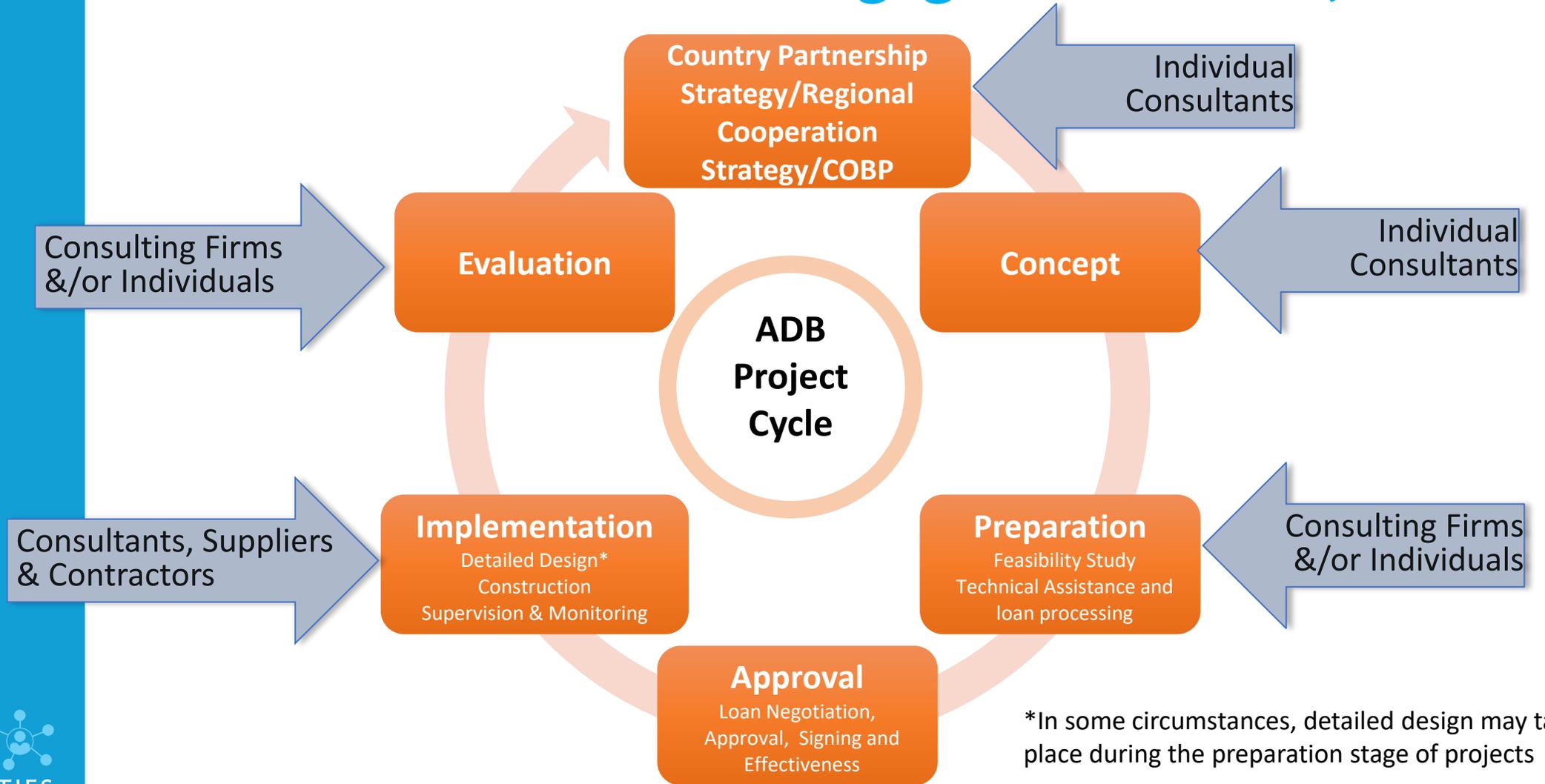


ANR - Agriculture, Natural Resources, and Rural Development; EDU - Education; ENE - Energy; FIN - Finance; HLT - Health; IND - Industry and Trade; ICT - Information and Communication Technology; MUL - Multisector; PSM - Public Sector Management; TRA - Transport; WUS - Water and Other Urban Infrastructure and Services. > 0.0 = less than 0.05.  
Source: Asian Development Bank, PPFID.

## Why Pursue ADB Funded Contracts?

- Gateway to new opportunities in fast growing economies across multiple sectors
- ADB's operations are rapidly growing
- Assured financing for goods, works, and services
- Strong oversight by ADB → Internationally accepted fair and transparent procurement procedures

# When is Private Sector engaged in ADB Projects?



# Types of business opportunities

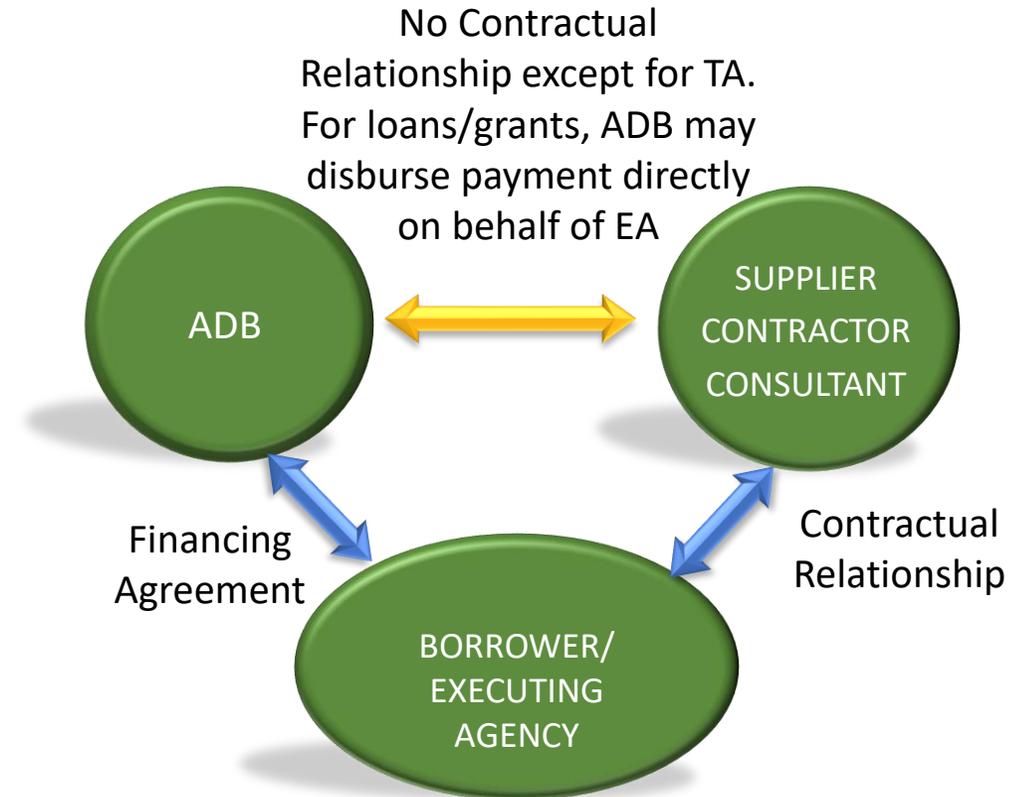
- **Supply of goods**
  - Machinery, equipment, ICT, furniture
- **Civil works**
  - Roads, railways, bridges, irrigation canals, airports, schools, etc.
  - Power plants, pump stations, water treatment plants, heating plants
- **Consulting services**
  - Project preparation & implementation, site supervision (PMC), detailed design, knowledge products, policy/advisory, staff consultants
- **Nonconsulting services**
  - Surveys, training, translation, event management

# Relationship, Roles and Responsibilities in Procurement

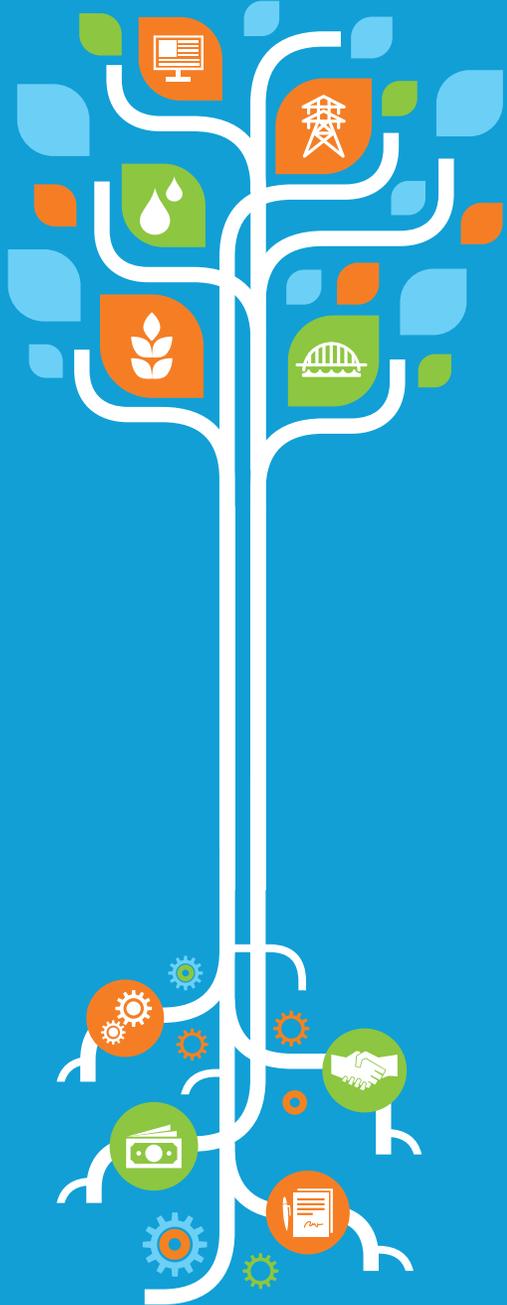
The **Borrower** (Executing Agency) is responsible for procurement of goods, works and services

**ADB** (under TAs) or **Borrower** select and recruit Consultants

ADB reviews the procurement activities of EAs to ensure that proceeds of its financing are used in accordance with the Bank's rules



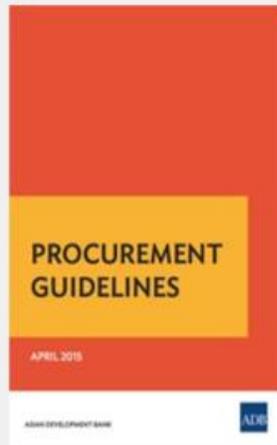
# ADB Procurement Framework



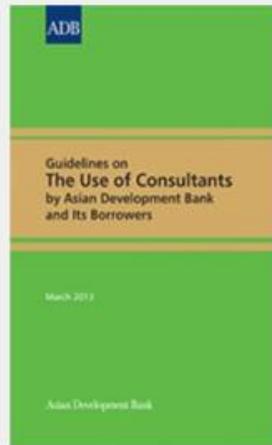
# ADB Procurement Framework

For projects with concept papers approved **before 1 July 2017**

ADB's Procurement Guidelines and Guidelines on the Use of Consultants defined the policies and procedures for selecting, contracting, and monitoring suppliers of goods, works, and services for ADB-financed projects.



Procurement Guidelines

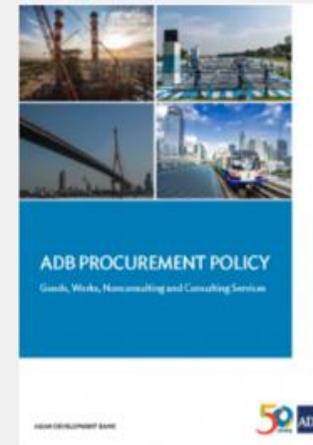


Guidelines on the Use of Consultants

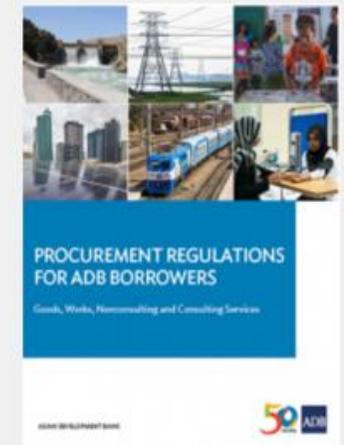


For projects with concept papers approved **on or after 1 July 2017**

ADB's new procurement framework comprises a Procurement Policy and Procurement Regulations for ADB Borrowers. It modernizes project procurement processes through a principles-based approach, to meet the diverse needs of clients as ADB scales up its operations in line with Strategy 2030.

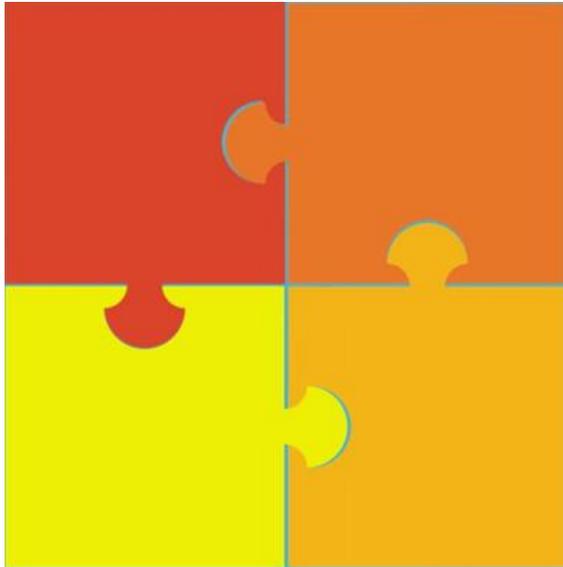


ADB Procurement Policy



Procurement Regulations for ADB Borrowers

# Core Procurement Values



- ✓ Principles based vs. Rules-based
- ✓ Fit-for-Purpose

| Principles   |                        | Outcomes   |
|--|------------------------|--|
| <br> | <b>Fairness</b>        | Equal opportunity; equitable distribution; and credible mechanisms for addressing procurement-related complaints.                |
| <br> | <b>Economy</b>         | Using price, quality, and any nonprice attributes to deliver viable projects.  |
| <br> | <b>Efficiency</b>      | Ensures procurement processes are proportional to value and risks.   |
|  | <b>Transparency</b>    | Deliver relevant procurement information publicly in a consistent and timely manner; appropriate reporting; and confidentiality. |
|  | <b>Quality</b>         | Structured arrangements delivering appropriate outputs in an effective manner to achieve project outcomes and objectives.        |
|  | <b>Value for Money</b> | Obtain optimal benefits through effective, efficient, and economic use of resources.   |

# Agreement Establishing the ADB

Agreement Establishing  
The Asian Development Bank  
("ADB Charter")

The proceeds of any loan, investment or other financing undertaken ... shall be used only for procurement in member countries **of goods and services produced in member countries** ...

(A few exceptions)

*(Chapter III, Article 14, Operating Principle ix)*

[Agreement Establishing the Asian Development Bank \(ADB Charter\)](#)

## Membership Eligibility

- Only bidders from nationals of ADB Member Countries (68) are eligible.

(<https://www.adb.org/about/members>)

- ADF without cofinancing: only bidders from nationals of Developing Member Country (DMC) and/or of *contributing* developed MC are eligible
- OCR/ADF with cofinancing **in some cases**: No membership restrictions apply
- Consultants – Experts employed or engaged by an eligible consulting firm will be considered eligible regardless of their nationality.



(ADF: Asian Development Fund, OCR: Ordinary Capital Resources)

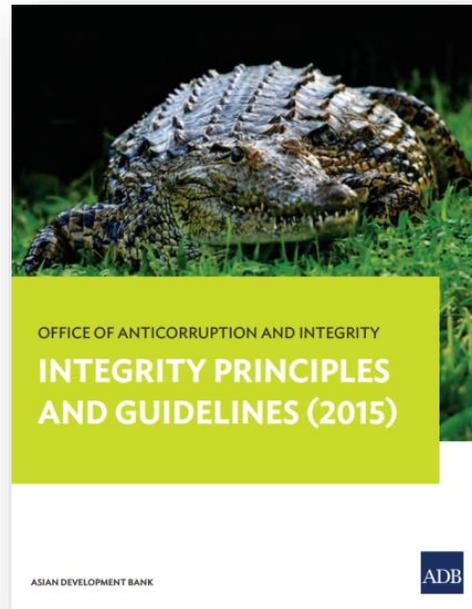
## Other Eligibility Requirements

- Conflict of Interest
- ADB Anticorruption Sanctions List
- UN Security Councils' decision
- State Owned Enterprise

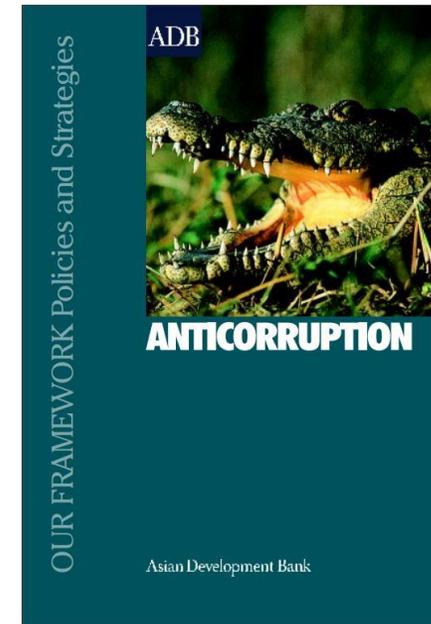


# ADB's Anticorruption Policy & Guidelines

Applies to executing and implementing agencies, contractors, consultants, suppliers, ADB staff, and anyone connected to an ADB-financed, -administered, or –supported activity.



Highest Ethical Standards



Zero Tolerance

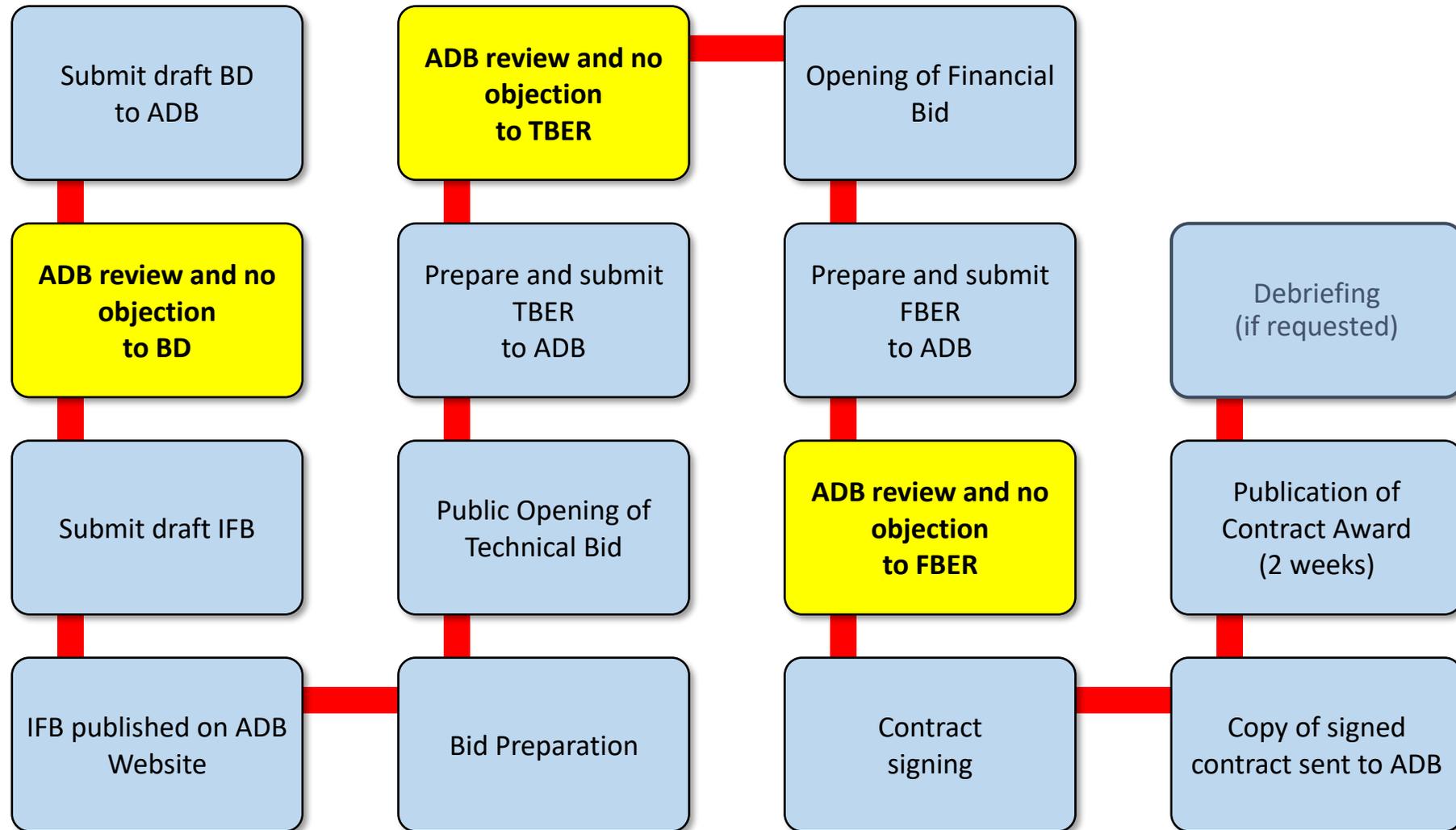


# Works, Goods, and Non-Consulting Services

# Main Procurement Methods



# Procurement Schedule (OCB, 1S2E, without pre-qualification)



# Common Mistakes in Preparing Bids

- Bids not signed or Bids signed by a person who is not authorized signatory
- Absence of Bid Security or Bid Securing Declaration (if required)
- Insufficient Amount of Bid Security, Incorrect Validity Period
- Lack of Supporting Documents (JV Agreements, Audited Fin Statements, Past Performance Certificates)
- Incomplete Bids / Partial Bids
- Inclusion of financial offer with technical offer where bid conditions require them to be separated (i.e. under the 2-envelope procedure)



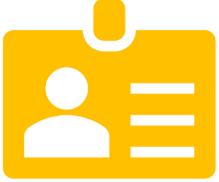
# Consulting Services

# Types of Consultants



Consulting Firms  
Individual Consultant

Technical Assistance, Loans and Grants



Staff Consultants

ADB staffing budget

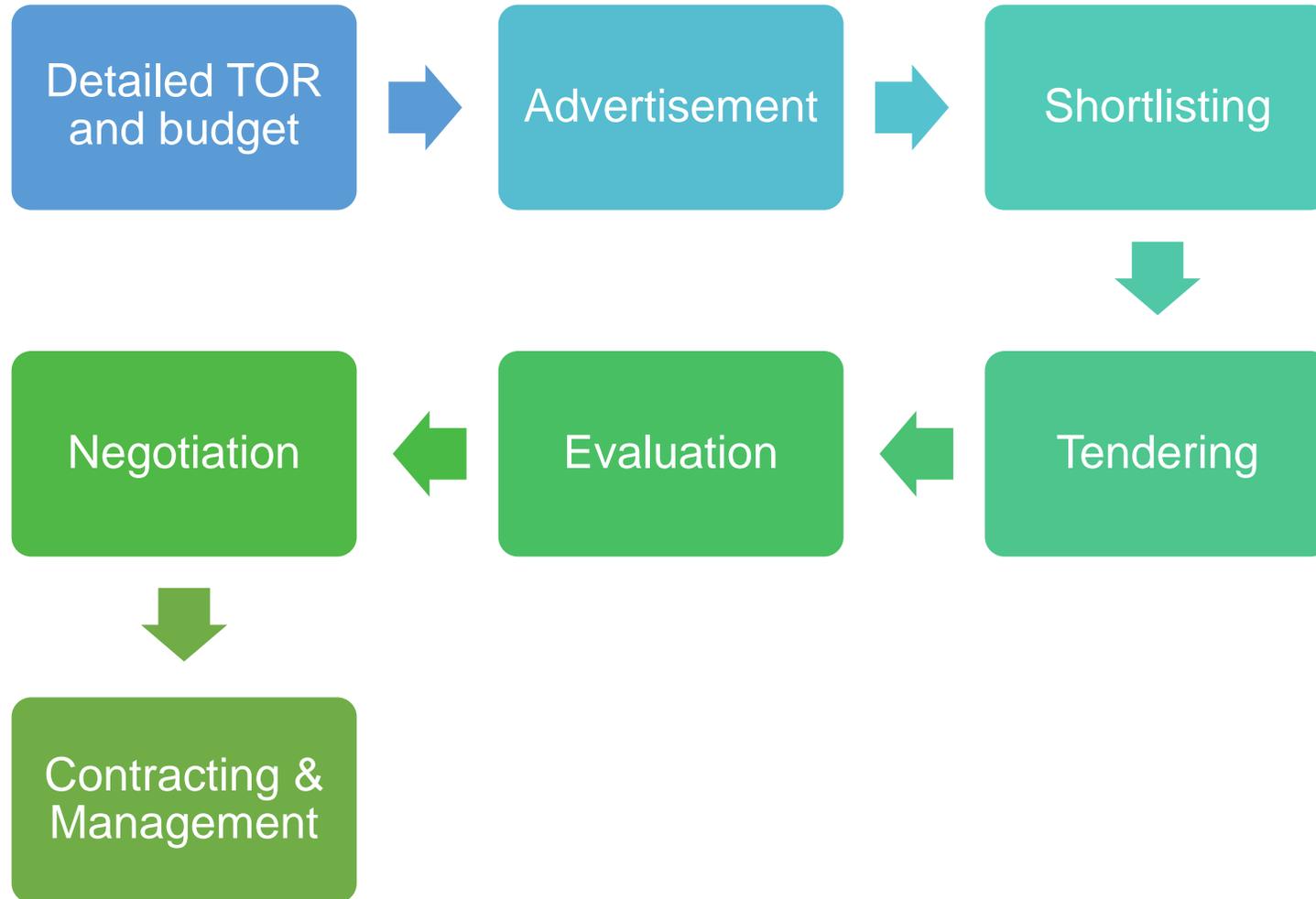
## Recruitment may be national or international

- International firm must be incorporated in any of ADB member country (global if eligibility restriction waived).
- An individual from non ADB member country may work for an eligible international firm.
- An individual is national if a citizen of the DMC or, if a national from another member country, he/she legally resides and works in that DMC.

# Procurement Methods to Recruit Firms



# Firm Consultant Recruitment Process



## General Points to approach ADB Consulting Contracts

- Know your client and their expectations
- Understand context and background to the assignment
- Leverage experience with similar institutions
- Identify partners who will add value
- Understand costs of doing business (e.g., taxes)
- Consider if external specialists will strengthen your team



# Debriefing and Complaints

## Debriefing:

- Unsuccessful bidders may request debriefing from the procuring entity (the EA or ADB). If they are not satisfied with the explanation given, they may submit a complaint.
- Debriefings are an excellent learning opportunity for future bids!

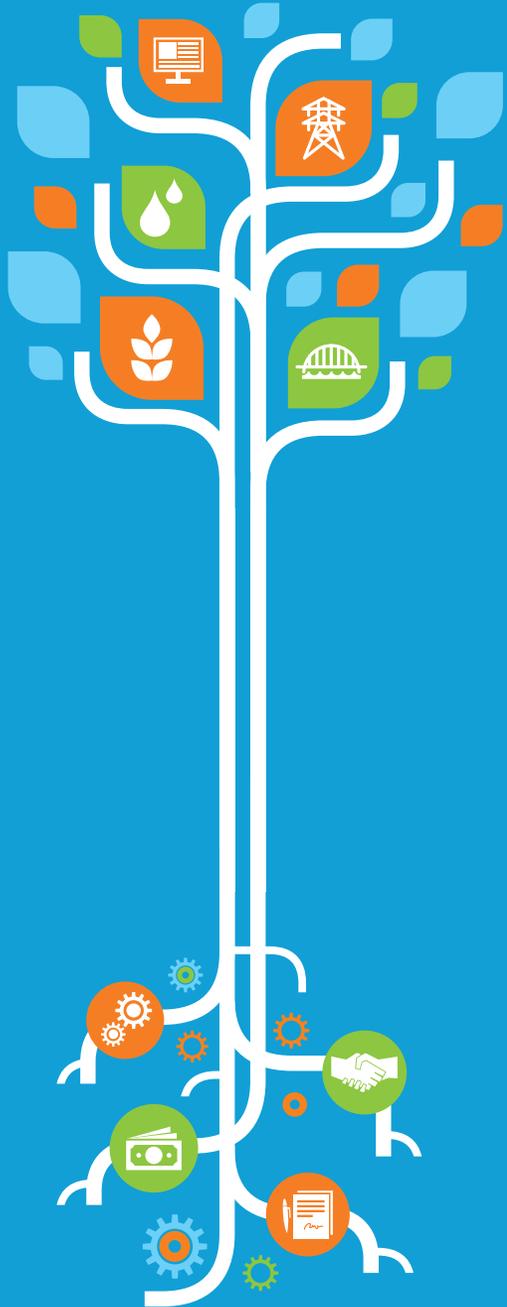
## Complaints:

- Bidders may file complaint directly with ADB or may copy ADB on correspondence with EAs.
- Complaints to ADB should be submitted through online form: <https://www.adb.org/forms/complaints>

## How to report fraud:

- [www.adb.org/site/integrity/how-to-report-fraud](http://www.adb.org/site/integrity/how-to-report-fraud)





# Finding Information

## Identifying opportunities for contracts with project executing agencies and ADB

- Country partnership strategies
- Country operations business plans
- Procurement plans
- General and specific procurement notices
  - Advance notices
  - Invitation for prequalification
  - Invitation for bids
  - Consulting services recruitment notice (CSRN)
- Hop-on opportunities
  - Prequalified contractors / consultants
- Institutional procurement notices (for ADB)

Operational  
Procurement

# How to find Information on our Website



## Philippines and ADB

ADB supports the Philippines' recovery from the COVID-19 pandemic through its country partnership strategy 2018–2023 — focusing on infrastructure investment, local economic development, and social investments.

Main

Overview

Strategy

Data

Opportunities

FAQs

Contacts

COVID-19

Home > Where We Work > Philippines and ADB > ADB-Philippines Partnership Strategy

## Latest Country Strategies and Business Plans

The country partnership strategy (CPS) is ADB's primary platform for designing operations to deliver development results at the country level. ADB works with each developing member country to map out a medium-term development strategy and a 3-year country operations business plan (COBP) to implement it.

31 AUGUST 2018 | INSTITUTIONAL DOCUMENT

### Philippines: Country Partnership Strategy (2018–2023)

ADB's country partnership strategy 2018–2023 for the Philippines will support policy reforms, institutional capacity development, and financing investments that promote high and inclusive growth.

11 DECEMBER 2020 | INSTITUTIONAL DOCUMENT

### Philippines: Country Operations Business Plan (2021–2023)

ADB's country partnership strategy for the Philippines, 2018–2023 focuses on achieving high and inclusive growth by accelerating infrastructure and long-term investments, promoting local economic development with a focus on Mindanao and Visayas, and targeting investments in people at the bottom 40% of the population. ADB's country partnership strategy closely aligns with both its Strategy



# Extract from COBP...

| Project/Program Name <sup>a</sup>   | Sector        | Poverty Targeting | Operational Priority              | Division         | Year of TRTA/ PRF | Cost (\$ million) |         |     |            |         | Gov't | Co-finance <sup>b</sup> |
|---|---------------|-------------------|-----------------------------------|------------------|-------------------|-------------------|---------|-----|------------|---------|-------|-------------------------|
|   |               |                   |                                   |                  |                   | Total             | ADB     |     |            | Total   |       |                         |
|   |               |                   |                                   |                  |                   |                   | Regular | COL | ADF Grants |         |       |                         |
| Baguio City Sanitation Improvement Project  | WUS           | TI-G              | OP1, OP2, OP3, OP4, OP6           | SEUW             | 2018              | 100.0             | 100.0   | 0.0 | 0.0        | 100.0   | ...   | ...                     |
| Integrating Innovation Systems in Technical and Vocational Education and Training Project | EDU           | GI                | OP1, OP2, OP6                     | SEHS             |                   | 100.0             | 100.0   | 0.0 | 0.0        | 100.0   | ...   | ...                     |
| Mindanao Agro-Enterprise Development Project  | ANR; FIN      | TI-G              | OP1, OP2, OP3, OP5, OP7           | SEER             | 2020              | 100.0             | 100.0   | 0.0 | 0.0        | 100.0   | ...   | ...                     |
| <b>2022 Firm</b>  |               |                   |                                   |                  |                   |                   |         |     |            |         |       |                         |
| Integrated Flood Risk Management Sector Project (Phase 1)                                 | ANR           | TI-G              | OP1, OP2, OP3, OP5                | SEER             | 2018              | 500.0             | 400.0   | 0.0 | 0.0        | 400.0   | ...   | 100.0 <sup>c</sup>      |
| Mindanao Irrigation Development Project (Phase 1)   | ANR           | TI-G              | OP1, OP2, OP3, OP5                | SEER             | 2020              | 100.0             | 100.0   | 0.0 | 0.0        | 100.0   | ...   | ...                     |
| Malolos-Clark Railway Project (PFR 2)   | TRA           | TI-G              | OP1, OP2, OP3, OP4, OP5, OP6, OP7 | SETC             |                   | 1,000.0           | 1,000.0 | 0.0 | 0.0        | 1,000.0 | ...   | ...                     |
| Competitive and Inclusive Agriculture Development Program, subprogram 2 (PBL)             | ANR           | GI                | OP1, OP2, OP3, OP5, OP6, OP7      | SEER/ PHCO       | 2019              | 400.0             | 400.0   | 0.0 | 0.0        | 400.0   | ...   | ...                     |
| Support for Post-COVID-19 Business and Employment Recovery Program (PBL)                  | PSM; IND; EDU | GI                | OP1, OP2, OP6                     | PHCO/ SEHS/ SEPF |                   | 420.0             | 420.0   | 0.0 | 0.0        | 420.0   | ...   | ...                     |
| Support to Capital Market Generated Infrastructure Financing Program, subprogram 2 (PBL)  | FIN           | GI                | OP6                               | SEPF             |                   | 400.0             | 400.0   | 0.0 | 0.0        | 400.0   | ...   | ...                     |
| Integrating Innovation Systems in Technical and Vocational Education and Training Project | EDU           | GI                | OP1, OP2, OP6                     | SEHS             |                   | 100.0             | 100.0   | 0.0 | 0.0        | 100.0   | ...   | ...                     |



# Goods & Works – Procurement Plans

adb.org/projects/documents/country/phi/doctype/Procurement%20Plans

Projects & Tenders | Projects | **Documents** | Tenders

Filter results [CLEAR ALL](#)

Country/Economy (1) [\[CLEAR\]](#)

- Pakistan
- Palau
- Papua New Guinea
- Philippines
- Samoa
- Singapore
- Solomon Islands
- Sri Lanka

Type (1) [\[CLEAR\]](#)

- and Implementation Arrangements
- Proactive Integrity Reviews (PIR)
- Procurement Plans
- Program Safeguard Systems Assessments
- Progress Reports
- Progress Reports on Tranche Releases

Language

- English

Procurement plans, reports, safeguards, etc.

Search documents

Results 1-20 of 32 [RSS](#) [Sort by](#)

Philippines X Procurement Plans X

**Promoting Digitalization for Green and Inclusive Growth in Asia: Procurement Plan** Document Date: 31 May 2022  
55257-001; Regional, China, People's Republic of, Indonesia, Korea, Republic of, Malaysia, Philippines, Singapore, Thailand, Viet Nam; Type: Procurement Plans

**Infrastructure Preparation and Innovation Facility: Procurement Plan** Document Date: 10 Mar 2022  
50288-001; Philippines; Type: Procurement Plans

**Health System Enhancement to Address and Limit COVID-19: Procurement Plan** Document Date: 04 Mar 2022  
54171-002; Philippines; Type: Procurement Plans

**South Commuter Railway Project: Procurement Plan** Document Date: 01 Mar 2022  
52220-001; Philippines; Type: Procurement Plans

**Second Health System Enhancement to Address and Limit COVID-19 under the Asia Pacific Vaccine Access Facility - Additional Financing: Procurement Plan** Document Date: 12 Nov 2021  
54171-004; Philippines; Type: Procurement Plans

**Emergency Assistance for Reconstruction and Recovery of Marawi: L3769 Procurement Plan** Document Date: 12 Oct 2021  
52313-001; Philippines; Type: Procurement Plans

**Key Documents**

- Reports and Recommendations of the President
- Procurement Plans
- Safeguard Policy Statement
- Access to Information Policy

**Request for Information**  
ADB documents and information that you have not been able to find on our website. →

# Procurement Plans...

## Appendix A - PROCUREMENT PLAN

### Basic Data

|  |   |                    |
|--|---|--------------------|
| <b>Project Name:</b> South Commuter Railway Project (Facility)   |   |                    |
| <b>Project Number:</b> 52220-001   | <b>Approval Number:</b>                               |                    |
| <b>Country:</b> Philippines  | <b>Executing Agency:</b> Department of Transportation |                    |
| <b>Project Procurement Classification:</b> A   | <b>Implementing Agency:</b>                           |                    |
| <b>Project Procurement Risk:</b> High  | N/A   |                    |
| <b>Project Financing Amount:</b> US\$6,395,200,000<br><b>ADB Financing:</b> US\$4,300,000,000<br><b>Cofinancing (ADB Administered):</b><br><b>Non-ADB Financing:</b> US\$1,670,000,000 | <b>Project Closing Date:</b> 31 December 2028         |                    |
| <b>Date of First Procurement Plan:</b> 1 March 2022  | <b>Date of this Procurement Plan:</b> 1 March 2022    |                    |
| <b>Procurement Plan Duration (in months):</b> 18   | <b>Advance Contracting:</b><br>Yes                    | <b>e-GP:</b><br>No |

### A. Methods, Review and Procurement Plan

Except as the Asian Development Bank (ADB) may otherwise agree, the following methods shall apply to procurement of goods, works, and consulting services.

| Procurement of Goods and Works           |                             |
|--|-----------------------------|
| Method                                   | Comments                    |
| Open Competitive Bidding (OCB) for Goods | International advertisement |
| Open Competitive Bidding (OCB) for Works | International advertisement |

| Consulting Services                                   |          |
|---|----------|
| Method  | Comments |
| Quality- and Cost-Based Selection for Consulting Firm |          |

### B. Lists of Active Procurement Packages (Contracts)

The following table lists goods, works, and consulting services contracts for which the procurement activity is either ongoing or expected to commence within the procurement plan duration.

| Works          |   |                           |                                |        |                   |                                   |  |
|----------------|---|---------------------------|--------------------------------|--------|-------------------|-----------------------------------|--|
| Package Number | General Description                               | Estimated Value (in US\$) | Procurement Method             | Review | Bidding Procedure | Advertisement Date (quarter/year) | Comments   |
| CP-S-02        | Viaduct and elevated stations                     | 415,000,000.00            | Open Competitive Bidding (OCB) | Prior  | 1S1E              | Q4 / 2020                         | Prequalification of Bidders: No<br><br>Domestic Preference Applicable: No<br><br>Advance Contracting: Yes<br><br>Bidding |
| CP-S-03a       | Viaduct and elevated stations                     | 401,000,000.00            | OCB                            | Prior  | 1S1E              | Q1 / 2021                         |  |
| CP-S-03b       | Viaduct, Tunnel, underground and elevated station | 714,000,000.00            | OCB                            | Prior  | 1S1E              | Q2 / 2021                         |  |
| CP-S-03c       | Viaduct and elevated stations                     | 343,000,000.00            | OCB                            | Prior  | 1S1E              | Q1 / 2021                         |  |

# Goods & Works – Specific Procurement Notices

Projects & Tenders

Projects Documents **Tenders**

Procurement of goods, works, and consulting services

Search tenders

Results 1-20 of 22 [RSS](#) [Sort by](#)

Philippines X Transport X Invitation for Bids X Invitation for prequ... X

|   |                       |                       |
|---|-----------------------|-----------------------|
| <b>45296: Davao Public Transport Modernization Project [OCB 22-002-7 Contract No. 05 and Contract No. 06]</b>           | Status: <b>Active</b> | Deadline: 12 Aug 2022 |
| 45296-006; Philippines; Transport; Posting date: 30 Mar 2022  |                       |                       |
| Notice Type: Invitation for Bids  |                       |                       |
| <b>45296-006 PHI: Davao Public Transport Modernization Project (OCB 22-003-5)</b>                                       | Status: <b>Active</b> | Deadline: 08 Aug 2022 |
| 45296-006; Philippines; Transport; Posting date: 29 Mar 2022  |                       |                       |
| Notice Type: Invitation for Bids  |                       |                       |
| <b>45296-PHI: Davao Public Transport Modernization Project [OCB 21-142-6]</b>   | Status: <b>Closed</b> | Deadline: 10 Feb 2022 |
| 45296-006; Philippines; Transport; Posting date: 19 Nov 2021  |                       |                       |
| Notice Type: Invitation for Bids  |                       |                       |
| <b>ADB Loan No. 3631-PHI: Improving Growth Corridors in Mindanao Road Sector Project (IGCMRSP) [PR-01a] - Rebidding</b> | Status: <b>Closed</b> | Deadline: 09 Nov 2021 |
| 41076-048; Philippines; Transport; Posting date: 14 Sep 2021  |                       |                       |
| Notice Type: Invitation for Bids  |                       |                       |
| Approval Number: 3631   |                       |                       |

**Filter results** [CLEAR ALL](#)

Country/Economy (1) [\[CLEAR\]](#)

- Nepal
- Pakistan
- Papua New Guinea
- Philippines
- Samoa
- Solomon Islands
- Sri Lanka
- Tajikistan

Sector (1) [\[CLEAR\]](#)

- Health
- Public sector management
- Transport
- Water and other urban infrastructure and services

Type (2) [\[CLEAR\]](#)

- Advance Notice
- Contracts Awarded
- Firm - Consulting
- Individual - Consulting
- Invitation for Bids
- Invitation for prequalification



### Invitation for Bids

|   |   |
|---|---|
| <b>Date:</b>                            | 30 March 2022   |
| <b>Loan No. and Title:</b>              | 45296: Davao Public Transport Modernization Project   |
| <b>Contract No. and Title:</b>          | OCB 22-002-7<br>Supply of Buses for the Davao High Priority Bus System (HPBS) Project<br>Contract No. 05 Bus Fleet - Diesel Vehicles<br>Contract No. 06 Bus Fleet - Electric Vehicles |
| <b>Deadline for Submission of Bids:</b> | Extended to 12 August 2022   10:00AM (GMT + 8)  |

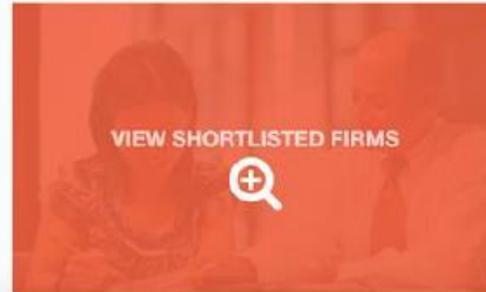
- The Government of the Republic of the Philippines has applied for financing from the Asian Development Bank (ADB) toward the cost of the **Davao Public Transport Modernization Project**. Part of this financing will be used for payments under the Contracts named above. Bidding is open to qualified Bidders from eligible source countries of ADB.
- The Department of Transportation (DOT) ("the Employer") through its Procuring Agent, Procurement Services - Department of Budget Management (PS-DBM), invites sealed bids from eligible Bidders for the supply of Goods and Services as broadly described above.  
Bidders may bid for a single contract only or for both contracts. In case the Bidder would wish to submit bids for more than one contract, such bids should be submitted independently and not combined into a single Bid.  
In accordance with ITB 14.4 and ITB 14.6, any discounts offered by Bidders submitting bids for multiple contracts and the methodology for the application of any discount shall be stated in the Letter of Bid included in its bids for each contract.  
The Employer shall evaluate and compare Bids on the basis of each contract separately or multiple contracts combined in order to arrive at the least-cost combinations for the Employer, by taking into account such discounts offered by Bidders for the award of multiple contracts.

3. **Open competitive bidding (international advertisement)** will be conducted in





[https://selfservice.adb.org/OA\\_HTML/adb/xxcrs/isp/ShortlistedFirms.jsp](https://selfservice.adb.org/OA_HTML/adb/xxcrs/isp/ShortlistedFirms.jsp)



# Consultants to Register in CMS (cms.adb.org)

ADB

ADB

Consultant Management System

Overview **FAQ**

## Welcome to the Asian Development Bank's Consultant Management System

**Consultant Management System (CMS)** is an integrated web-based system that supports the ADB's consulting services recruitment, from advertising the opportunity to awarding consulting contracts. This portal will enable users to work with the different facilities available in CMS.



**Consultants** create and update their profile, search opportunities, send Expressions of Interest (EOIs), respond to Non-Committal Inquiries (NCIs), and prepare and submit proposals. Login to the system by typing in your registered email address and password.

Since CSRN is now integrated in CMS, consultants are encouraged to complete their full registration to help facilitate EOI submission by tagging project and consulting experiences entered in their profile.

[Click here to know who can register as consultants in CMS.](#)  
By using this service, you are accepting the [CMS Terms and Conditions](#).



**ADB Project Team Members** can access all CMS functions like creating a selection, advertising opportunities, sending Non-Committal Inquiries (NCIs), distributing Request for Proposals (RFPs), sending Notice to Proceed (NTPs), and approving requests, even while working outside of the ADB network. Login to the system by typing in your ADB Self-Service Username and Password.



**Executing Agencies (EAs)** can access Consulting Services Recruitment Notice (CSRN) to post consulting opportunities for ADB-financed projects. Login to the system by typing in your registered Username and Password.

To obtain an EA account, email your ADB Project Officer and copy [csrn@adb.org](mailto:csrn@adb.org) with the following details:

1. Email address of the agency representative
2. Full name of the agency representative
3. Name and address of the agency
4. Duration of the recruitment for the project

## Consulting Services Recruitment Notice (CSRN)

The Consulting Services Recruitment Notice provides detailed information on the consulting services required for ADB-financed or administered projects. The CSRN includes the terms of reference and is posted on ADB's website for at least one month for firms for EA-administered projects, 15 days for firms for ADB-administered projects or 7 days for individual consultants before shortlisting.

This will provide consultants sufficient time to prepare EOIs that are more specific and focused on the project's requirements.

[Click here to view the list of advertisements of consulting opportunities.](#)

## Login

Login using your registered username and password.

Username

Password

**Login**

[Login Assistance](#)

Note: ADB users can login using their Oracle username and password.

## Registration

New user? Register now!

**Register as Consulting Firm**

**Register as Individual Consultant**

## Need Help?

For inquiries regarding the system, please email [cmshelp@adb.org](mailto:cmshelp@adb.org).

## CMS SYSTEM UPDATE

Dear CMS Users,

The changeover period from the Consulting Services Recruitment Notice (CSRN) to the Consultant Management System (CMS) has concluded. We thank you for your cooperation during this interim process.

Should you have any inquiries, contact [cmshelp@adb.org](mailto:cmshelp@adb.org).

CMS Team

**NOTE:** CMS undergoes weekly maintenance activities from



# Consulting Opportunities - CSRN

## Consulting Opportunities

Consulting Services Recruitment Notices (CSRN)

CSRN provides detailed information on the consulting services required for ADB-financed or administered projects, including terms of reference. Filter on specific advertisements of interest by ticking the appropriate checkbox or by entering keywords to search by expertise.

**Refine by** Clear All

COVID-19 Related Assignment

Yes (29)  
 No (136)

**Consultant Type**

Firm (31)  
 Individual (134)

**Eligibility of Consultant Country**

Open to Member Countries Only (165)  
 Non-Member Countries Allowed (0)

**Engagement Period**

Less than 3 months (9)  
 3 months to 1 year (109)  
 More than 1 year (47)

**Country**

Select All | Select None

- Pakistan (18)
- Palau (6)
- Papua New Guinea (5)
- Philippines (38)
- Samoa (4)
- Solomon Islands (5)
- Sri Lanka (3)
- Tajikistan (3)
- Thailand (5)
- Timor-Leste (2)

**Sector**

**Search by Expertise**  Go

| Project   | Expertise   | Consultant Type | Engagement Period (Months) | Published   | Deadline (Manila local time) | View CSRN |
|---|---|-----------------|----------------------------|-------------|------------------------------|-----------|
| SC 119172 PHI: Bespoke Climate Leadership Training  | Bespoke Climate Leadership Training   | Firm            | 26                         | 15-Jul-2022 | 15-Aug-2022 11:59 PM         |           |
| <a href="#">TA 55064-005 REG: Water Organization Partnerships for Resilience - WOP4R Program Consultants</a>  | Water Supply and Sanitation   | Firm            | 36                         | 29-Jun-2022 | 10-Aug-2022 11:59 PM         |           |
| <a href="#">TA-6929 REG: Enhancing Disaster Risk Understanding and Resilience - Technical Assistance Coordinator (55357-001)</a>  | Technical Assistance Coordinator  | Individual      | 28                         | 27-Jul-2022 | 09-Aug-2022 11:59 PM         |           |
| SC 108187 PHI: BPMSD Information Technology and Human Resources Consultant  | Information Technology and Human Resources                                  | Individual      | 12                         | 14-Jul-2022 | 08-Aug-2022 11:59 PM         |           |
| <a href="#">LOAN-3944 PHI: Local Governance Reform Project - OP1/QCBS-002 Financial, Administrative, and Technical Support Firm (52173-002)</a>   | Finance and Administration  | Firm            | 30                         | 23-Jul-2022 | 06-Aug-2022 11:59 PM         |           |
| <a href="#">TA-9766 REG: Southeast Asia Public Management, Financial Sector, and Trade Policy Facility - LGDP-N31 National Capacity Development Specialist/Team Leader LGDP-N31 (53071-001)</a>       | capacity development  | Individual      | 8                          | 22-Jul-2022 | 04-Aug-2022 11:59 PM         |           |
| <a href="#">TA-9766 REG: Southeast Asia Public Management, Financial Sector, and Trade Policy Facility - LGDP-N36 National Social Dev't, Gender and Land Acquisition Expert LGDP-N36 (53071-001)</a>  | Social Development, Gender and Land Acquisition and Resettlement Specialist | Individual      | 8                          | 22-Jul-2022 | 04-Aug-2022 11:59 PM         |           |
| <a href="#">TA-9766 REG: Southeast Asia Public Management, Financial Sector, and Trade Policy Facility - LGDP-N35 National Project Finance and Economics Specialist LGDP-N35 (53071-001)</a>          | project finance, economics  | Individual      | 8                          | 22-Jul-2022 | 04-Aug-2022 11:59 PM         |           |
| <a href="#">TA-9766 REG: Southeast Asia Public Management, Financial Sector, and Trade Policy Facility - LGDP-N34 National Legal Specialist LGDP-N34 (53071-001)</a>                                  | Legal   | Individual      | 8                          | 22-Jul-2022 | 04-Aug-2022 11:59 PM         |           |
| <a href="#">TA-9766 REG: Southeast Asia Public Management, Financial Sector, and Trade Policy Facility - LGDP-N32 National Civil Engineer/Water Supply and Sanitation Expert LGDP-N32 (53071-001)</a> | engineering   | Individual      | 8                          | 22-Jul-2022 | 04-Aug-2022 11:59 PM         |           |
| SC 119216 PHI: National climate resilient agriculture / institutions specialist   | National climate resilient agriculture / institutions specialist            | Individual      | 2                          | 27-Jul-2022 | 02-Aug-2022 11:59 PM         |           |
| SC 119216 PHI: National legal specialist  | National legal specialist   | Individual      | 2                          | 27-Jul-2022 | 02-Aug-2022 11:59 PM         |           |
| SC 119216 PHI: Accelerating Climate-Resilient Agriculture in the Philippines - Climate Resilient Agriculture / Institutional Specialist   | Climate Resilient Agriculture / Institutional Specialist                    | Individual      | 2                          | 27-Jul-2022 | 02-Aug-2022 11:59 PM         |           |
| SC 119216 PHI: National climate resilient agriculture / governance specialist   | National climate resilient agriculture / governance specialist              | Individual      | 2                          | 27-Jul-2022 | 02-Aug-2022 11:59 PM         |           |
| <a href="#">TA-6730 REG: Promoting Life Cycle Management of Fluorocarbons - PHI Fluorocarbons Expert (54386-001)</a>  | Fluorocarbons Expert  | Individual      | 7.7                        | 13-Jul-2022 | 02-Aug-2022 11:59 PM         |           |



# Register for alerts




### Search Consulting Opportunities

Get detailed information on consulting services requirements and send expression of interests (EOIs) for ADB-financed or administered projects.



### View Shortlisted Firms

ADB publishes the names and contact details of firms invited to submit proposals. This is for the information of consultants who wish to associate with them. Interested consultants should contact the firms directly.



### View Awarded Contracts

ADB Project contracts that are awarded to consulting firms are disclosed to the public. Visit the page to view the list of contracts awarded to consulting firms, along with associated contract details.



### Alerts

Links to content posted on ADB.org delivered to your inbox daily or weekly.

Daily  Weekly  Off

### Events

On  Off

### News Releases and News from Country Offices

On  Off

### Procurement Notices (Goods and Works)

Note: Weekly notifications on consulting opportunities available for registered users of the [Consultant Management System \(CMS\)](#).

On  Off

### Project Information and Documents

On  Off

### Publications

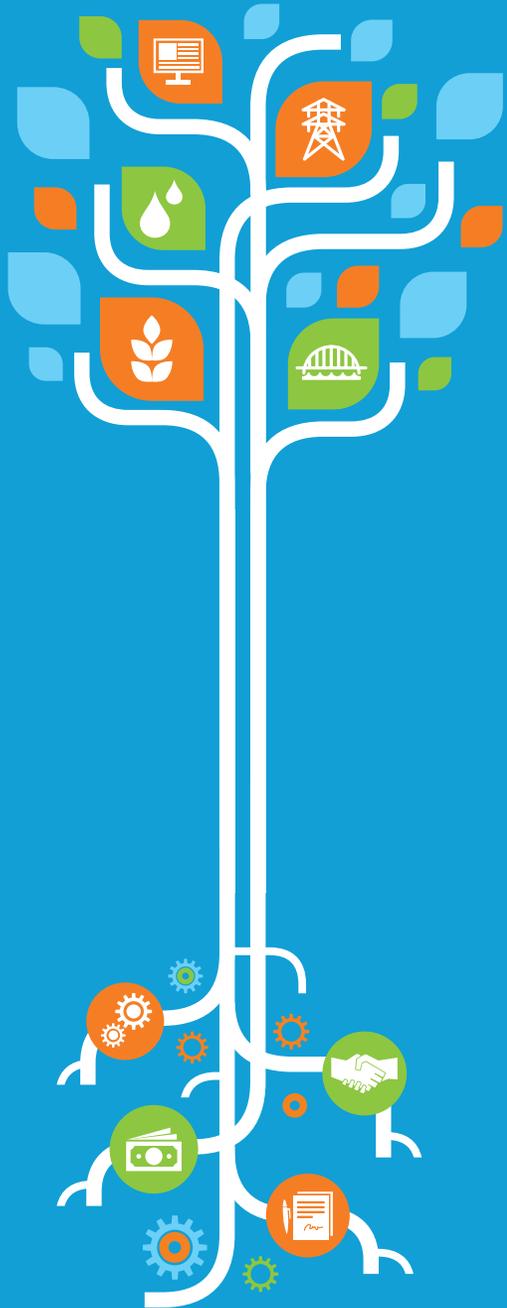
On  Off

### Safeguard Documents

On  Off

ADB's CMS System: <http://cms.adb.org>

Goods & Works Notices: <https://alerts.adb.org>



BUSINESS  
OPPORTUNITIES 

For more information: [adb.org](http://adb.org)

Contact: Taisuke Miyao : [tmiyao@adb.org](mailto:tmiyao@adb.org)

Thank You.

ADB 