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ADB

# ADB Office of Public-Private Partnership (OPPP)

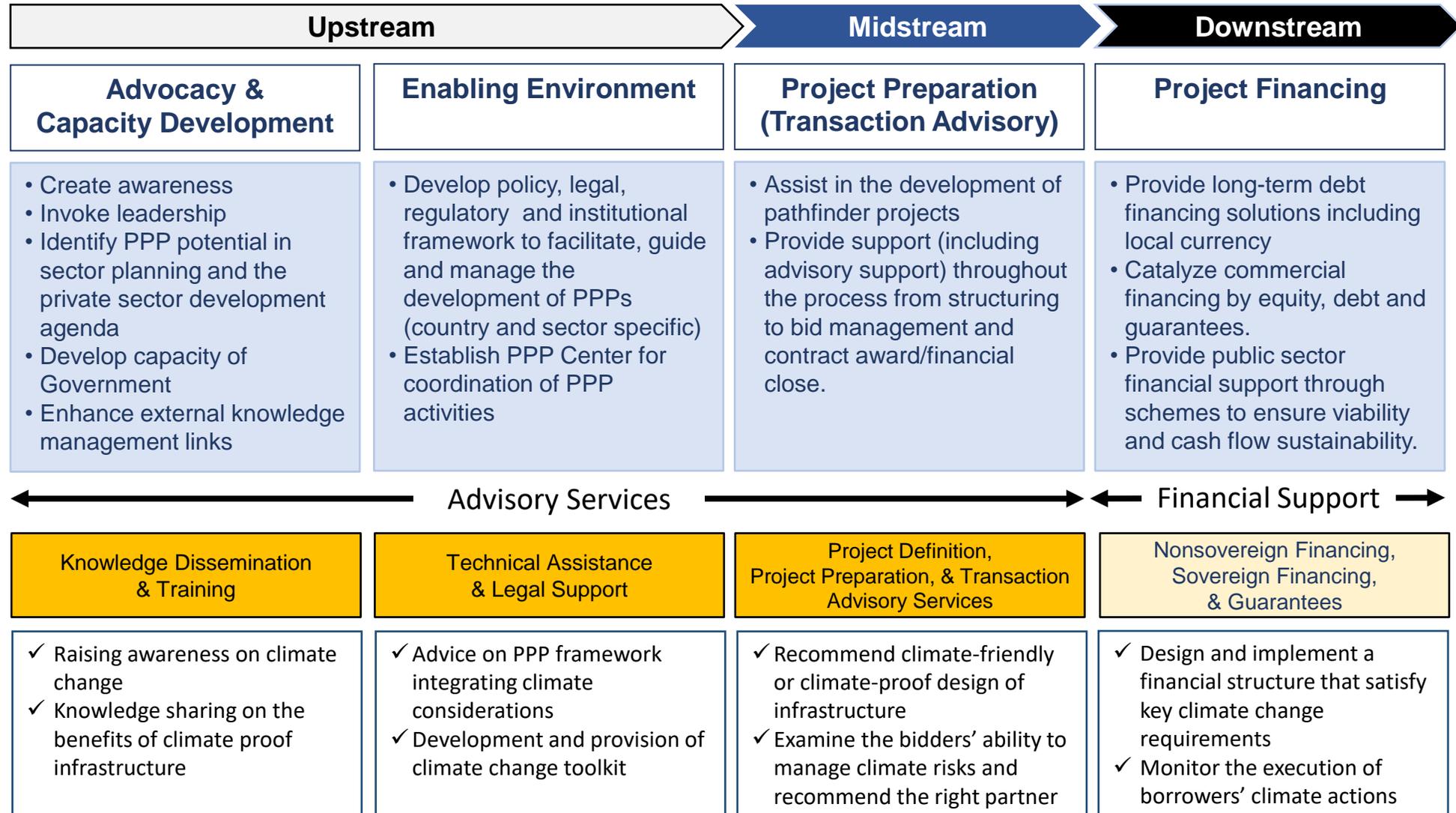
## Approaches to promote PPP in Asia and the Pacific

19 October 2022

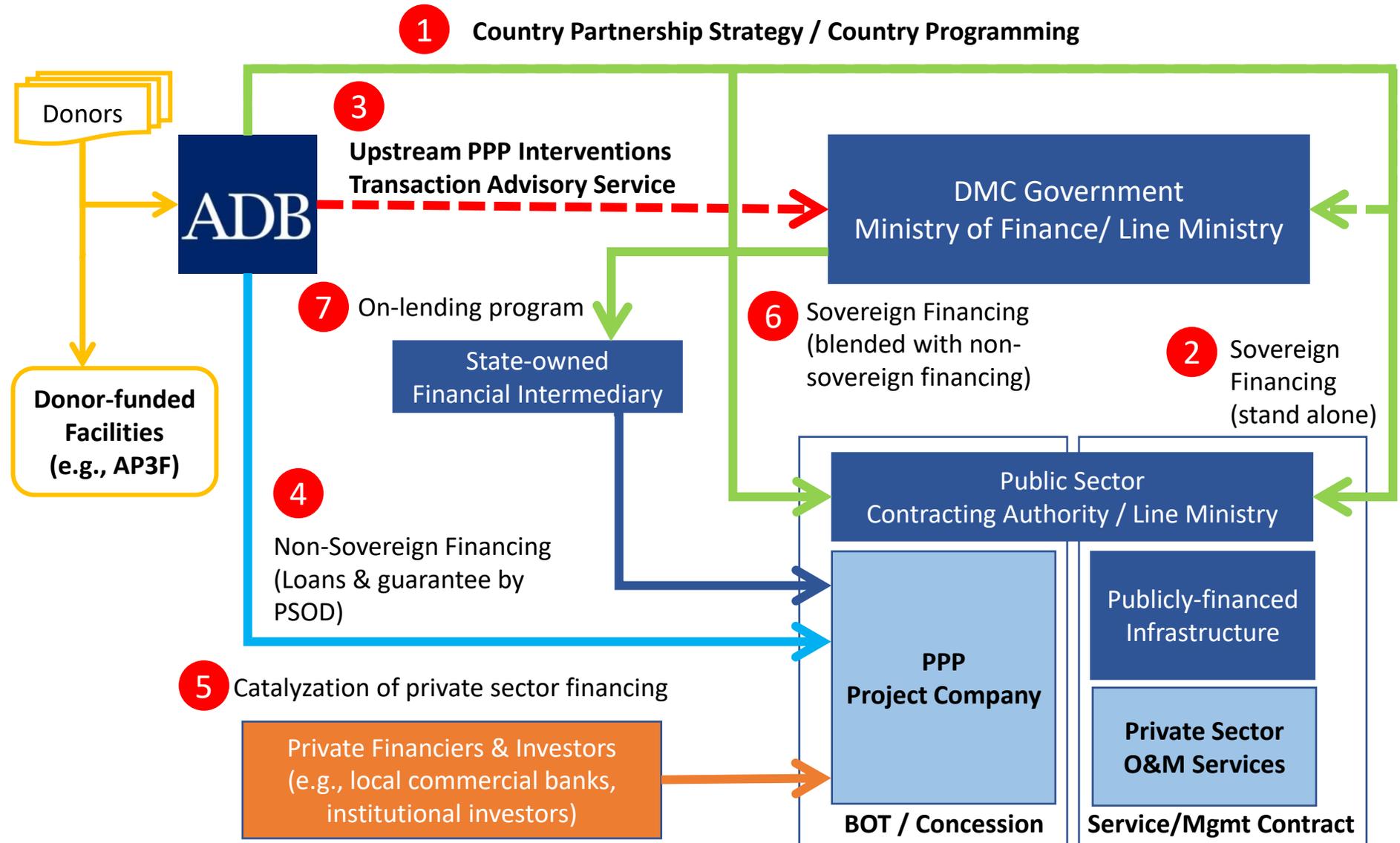
BUSINESS  
OPPORTUNITIES

The logo for Business Opportunities, featuring a stylized network of nodes and connecting lines.

# ADB's Support in the PPP Development Cycle



# Variety of ADB's Assistance To Promote PPP



# ADB's Value Addition as the PPP Advisor

1

Ability to structure and advise a “pathfinder” project, or first of its kind in a sector or DMC, that can set a standard for the following projects.

2

Thorough understanding on the strategic priorities and needs of each country underpinned by the long-term engagement and relationship with the government.

3

Deep insights into the countries' PPP landscape including legal and regulatory framework for PPP.

4

Familiarity of key commercial requirements of project finance banks in Asia and the Pacific.

5

Assurance on the transparency, fairness, and governance in the bid process and reduce political risks.

# Business Opportunities in PPP Projects

## Upstream

- As the consultants engaged in ADB's TA and/or AP3F TA
  - ✓ Technical Experts
  - ✓ Legal Experts
  - ✓ Financial Modeler
  - ✓ Environmental and Social Safeguard Consultants

## Midstream

- As the consultants engaged in TAS activities
- As the bidders of public tender for the award of concession (i.e., investors to the project)

## Downstream

- As the lenders to the project
- As the consultants conducting due diligence for the project
- As the EPC contractor and/or O&M contractor of the project

# Ongoing AP3F TA

## Kazakhstan

Establishment of PPP Center (CB)

## Uzbekistan

PPP Development Center (CB)

4 Cities Water (PP)

Sharabad Solar Phase 1 (PP)

Tashkent District Heating (PP)

Sergeli Schools IPP (PP)

Sherabad Solar Phase 2 (PP)

Tashkent District Heating Project

Monitoring (PM)

## Georgia

Water Supply and Sanitation (CB)

## Azerbaijan

PPP Development Center (CB)

University Students' Accommodation (PP)

## Tajikistan

Energy Distribution Company (PM)

## Pakistan

Karachi Wastewater Treatment Plant (PD)

## Maldives

Solar PPP Project (PP)

## Bangladesh

Dhaka Bypass Monitoring (PM)

## Vietnam

Ministry of Planning & Investment and Ministry of Construction (CB)

Competitive Bidding for Large-Scale Renewable Energy (CB)

West Saigon Wastewater Treatment Project (PD)

## Philippines

Floating Solar PV IPP (CB)

Vaccine Facility (PD)

BCDA Public Transport Project (PP)

BCDA ICT Project (PP)

O&M for Metro Manila Subway (PP)

O&M for North-South Connectivity Railway (PP)

BCDA and NGAC Water, Wastewater & Power Distribution (PM)

## Palau

Solar PV IPP (PP)

## Papua New Guinea

Expansion of Port Moresby International Airport (PP)

Establishment of PPP Center (CB)

## Timor Leste

Dili Solid Waste Management (PP)

Unique Identity (UID) System Project (PP)

Solar Independent Power Producer Project (PP)

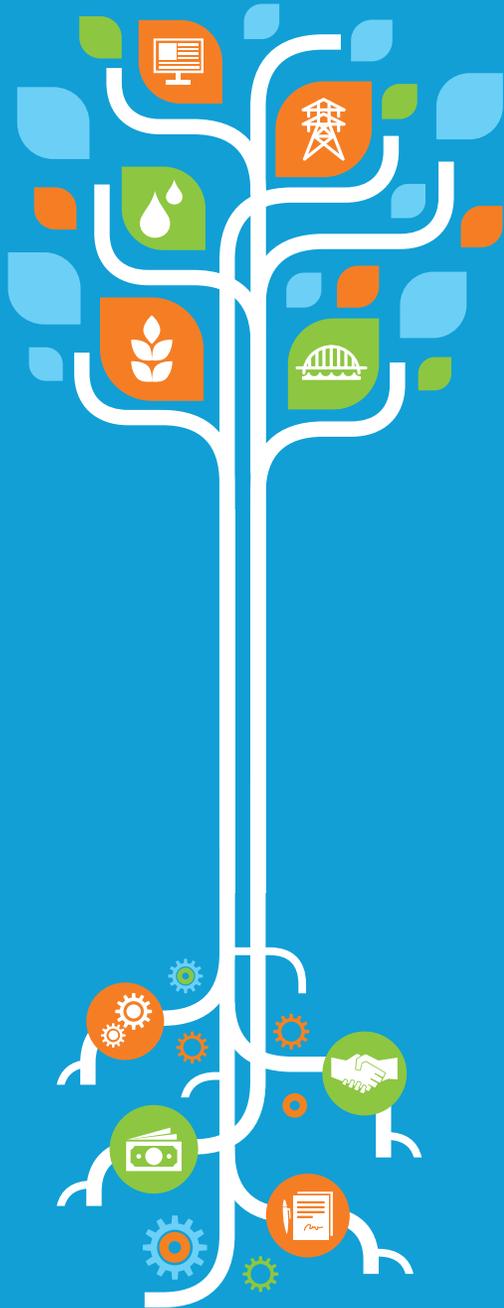
Tibar Port Monitoring (PM)

Dili Solid Waste Management (PM)

## Indonesia

Joint Officer of PPP BAPPENAS (PD)

South Tangerang Waste Management (PP)



# THANK YOU!

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