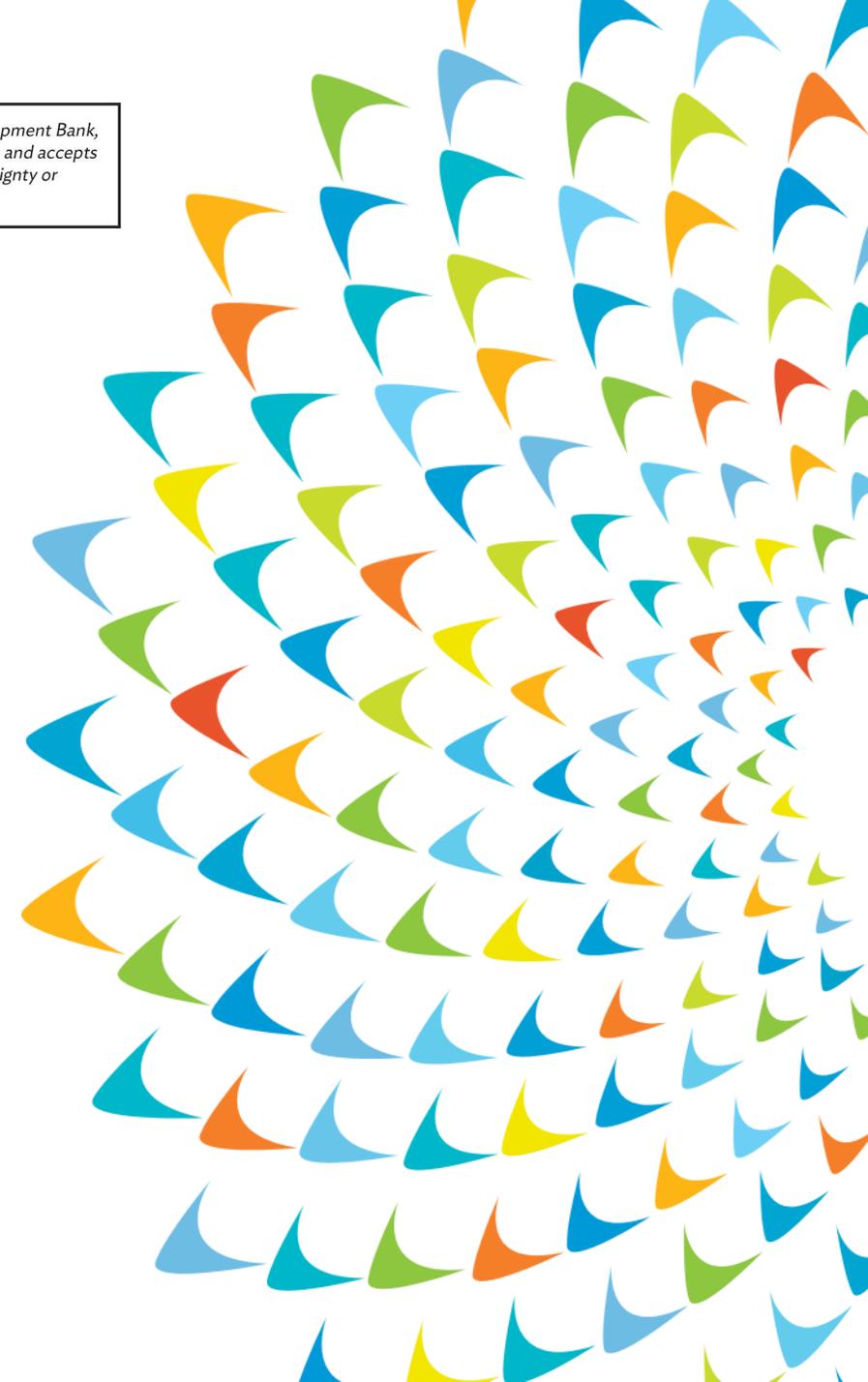




*The views expressed in this presentation are the views of the author/s and do not necessarily reflect the views or policies of the Asian Development Bank, or its Board of Governors, or the governments they represent. ADB does not guarantee the accuracy of the data included in this presentation and accepts no responsibility for any consequence of their use. The countries listed in this presentation do not imply any view on ADB's part as to sovereignty or independent status or necessarily conform to ADB's terminology.*

# ADB Sustainable Procurement Briefing

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Procurement, Portfolio and Financial Management  
Department





# ADB and the UN SDGs

## SDG 12: Responsible Consumption and Production

**Target 12.6:** Encourage companies, especially large transnational companies, to adopt sustainable practices and to integrate sustainability information into their reporting cycle

**Target 12.7:** Promote public procurement practices that are sustainable, in accordance with national policies and procedures.





# Sustainable Public Procurement – Definition

***Sustainable Public Procurement (SPP) is the practice of making purchasing decisions with due consideration for the environmental, social, economic, and institutional impacts of the organization's spending.***



# Enabling Better Quality Infrastructure/Country System

ADB Strategy 2030 and Climate Agenda  
Paris Agreement Alignment/ UN SDG/ QII  
CPS

PROJECT PLAN & OBJECTIVES

SUSTAINABILITY PRIORITIES

Environmental

Social

Economical

Institutional

SUSTAINABLE PROCUREMENT



# Pillars of Sustainable Procurement at ADB

ENVIRONMENTAL



SOCIAL



ECONOMIC



INSTITUTIONAL





# Goal: Projects with sustainable supply chains





# Goal: Fair labour practices, gender and disability inclusiveness & local capacity building





# Goal: Zero Waste & Circularity



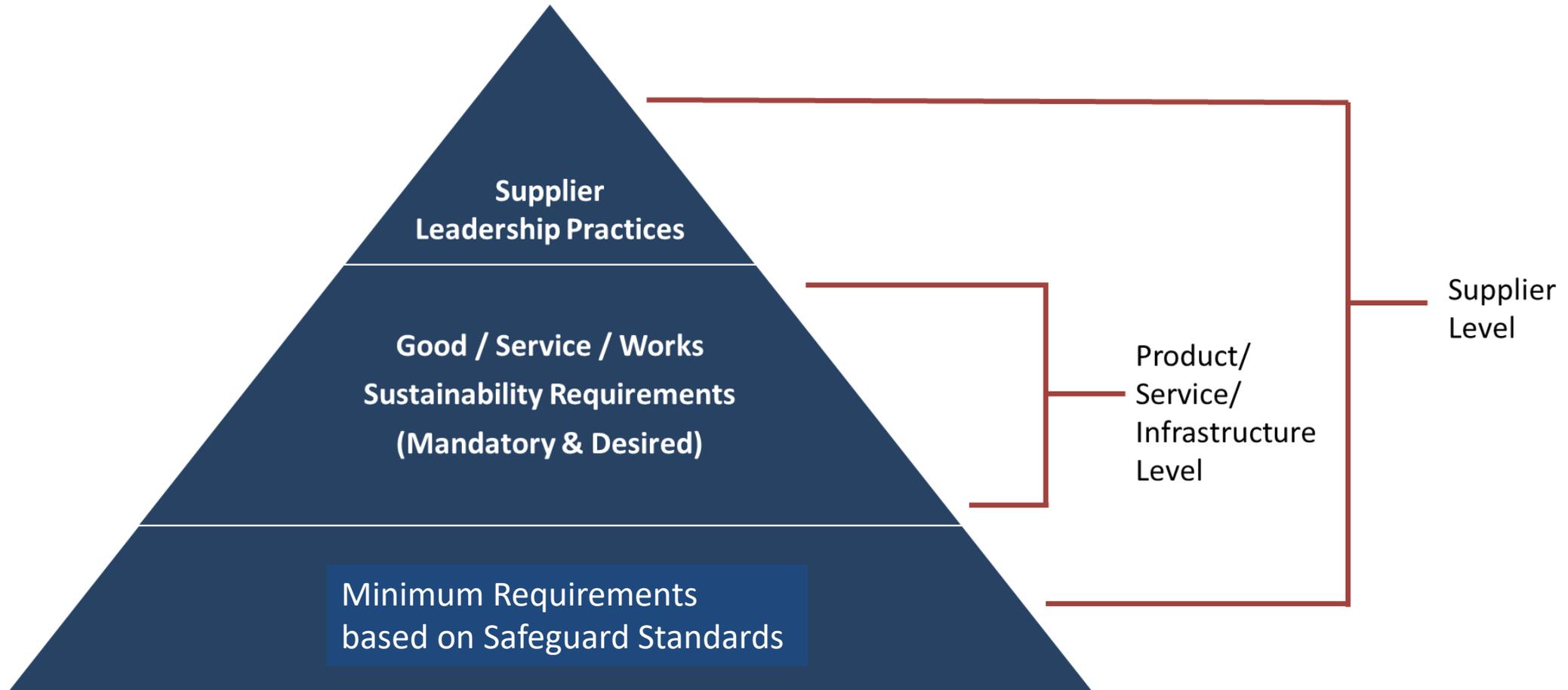


# Goal: Climate resilient projects & supply chains



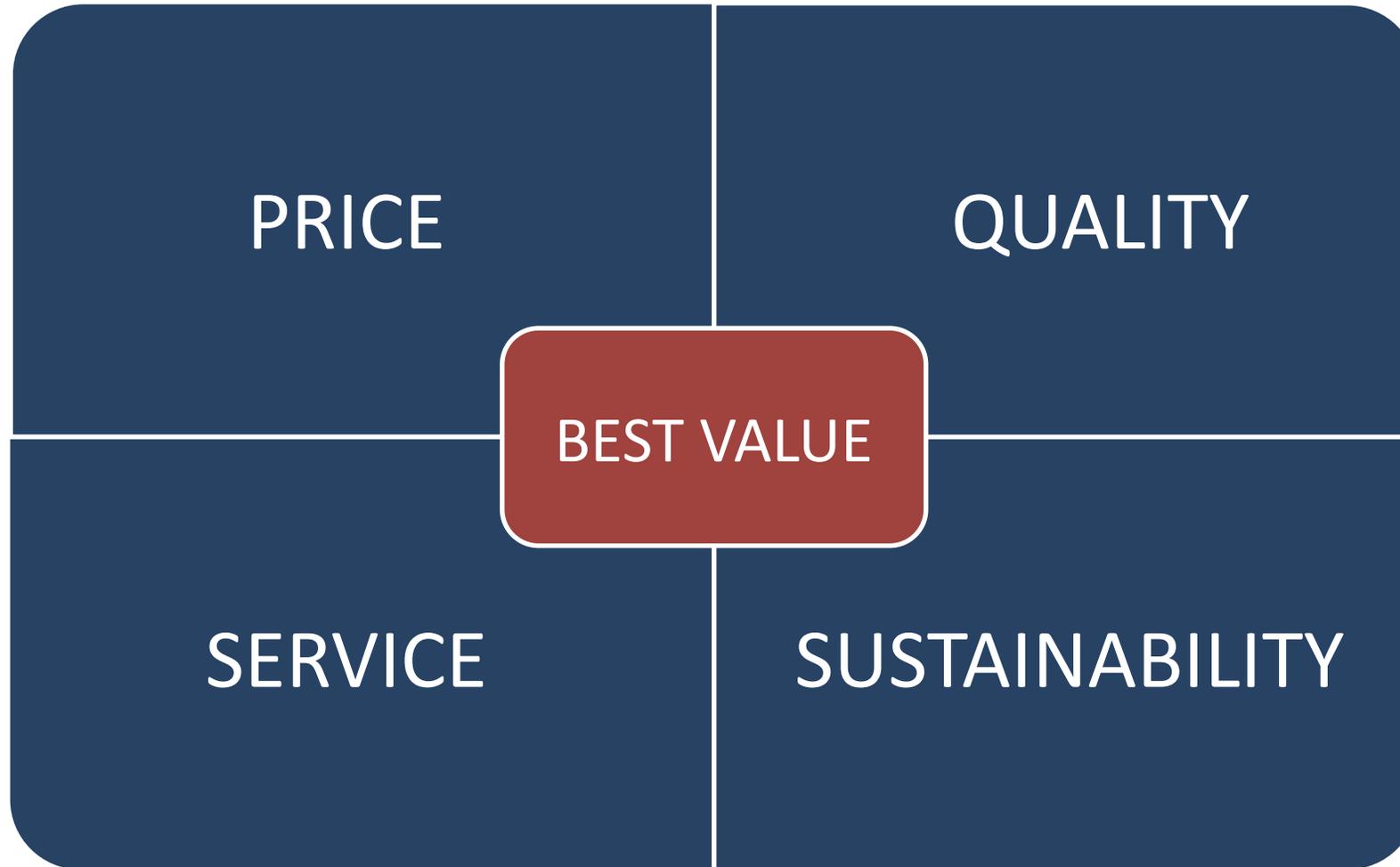


# Sustainability in Public Procurement



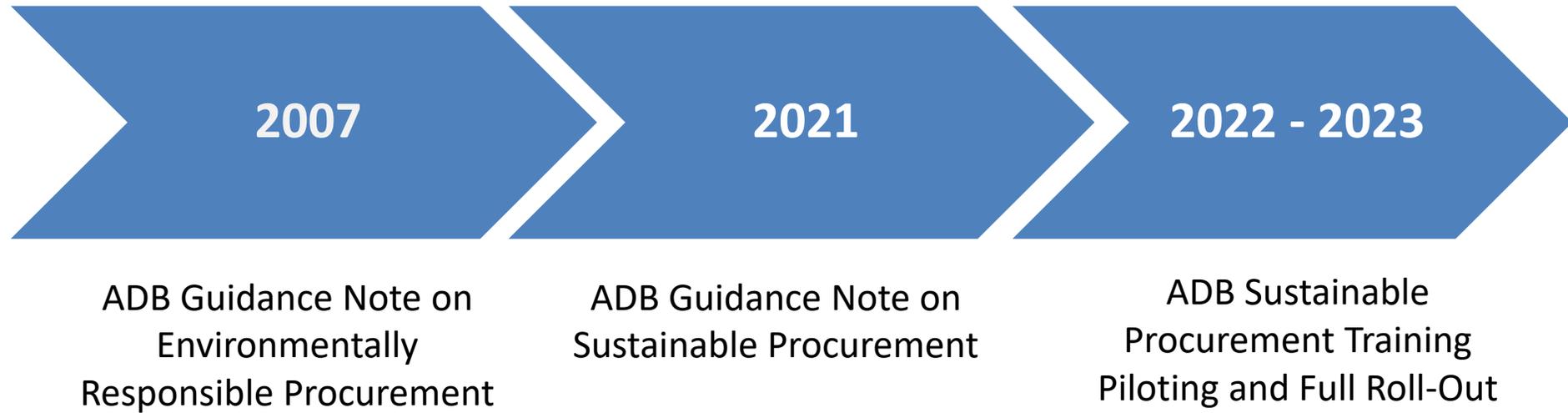


# Best Value as a Procurement Approach



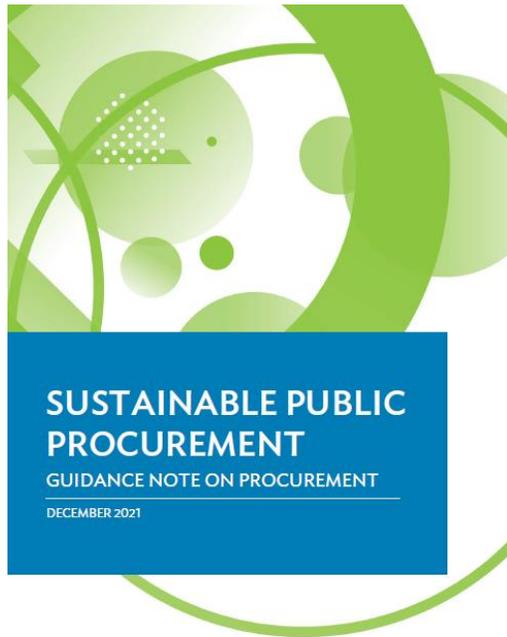


# Sustainable Procurement at ADB - Timeline





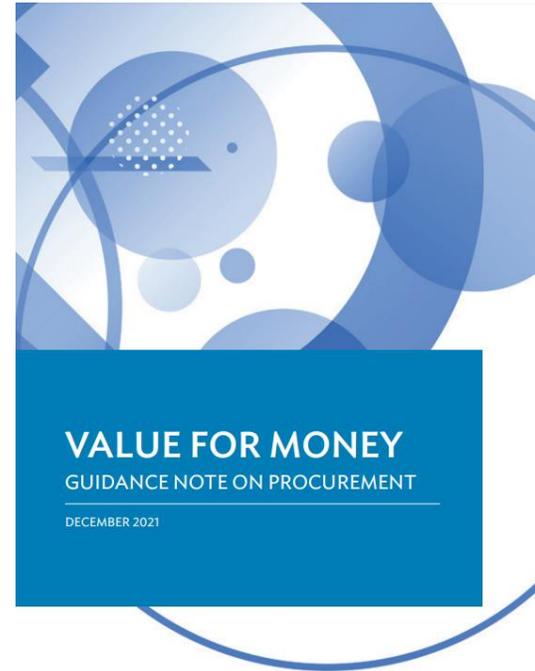
# ADB as an International Leader/ Climate Bank



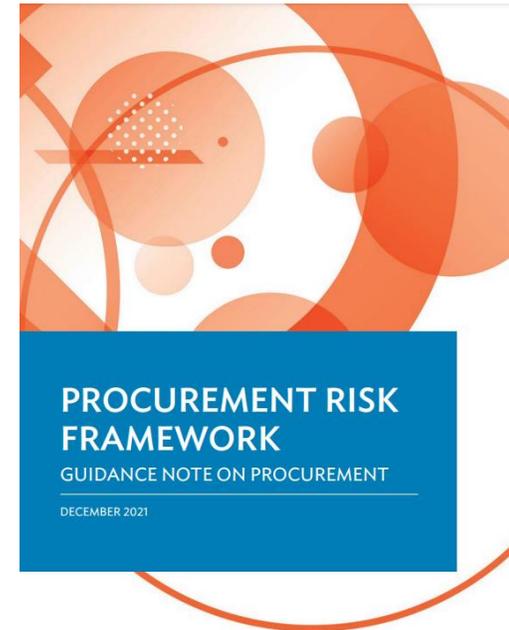
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# Guidance on O&M and Merit Point Criteria

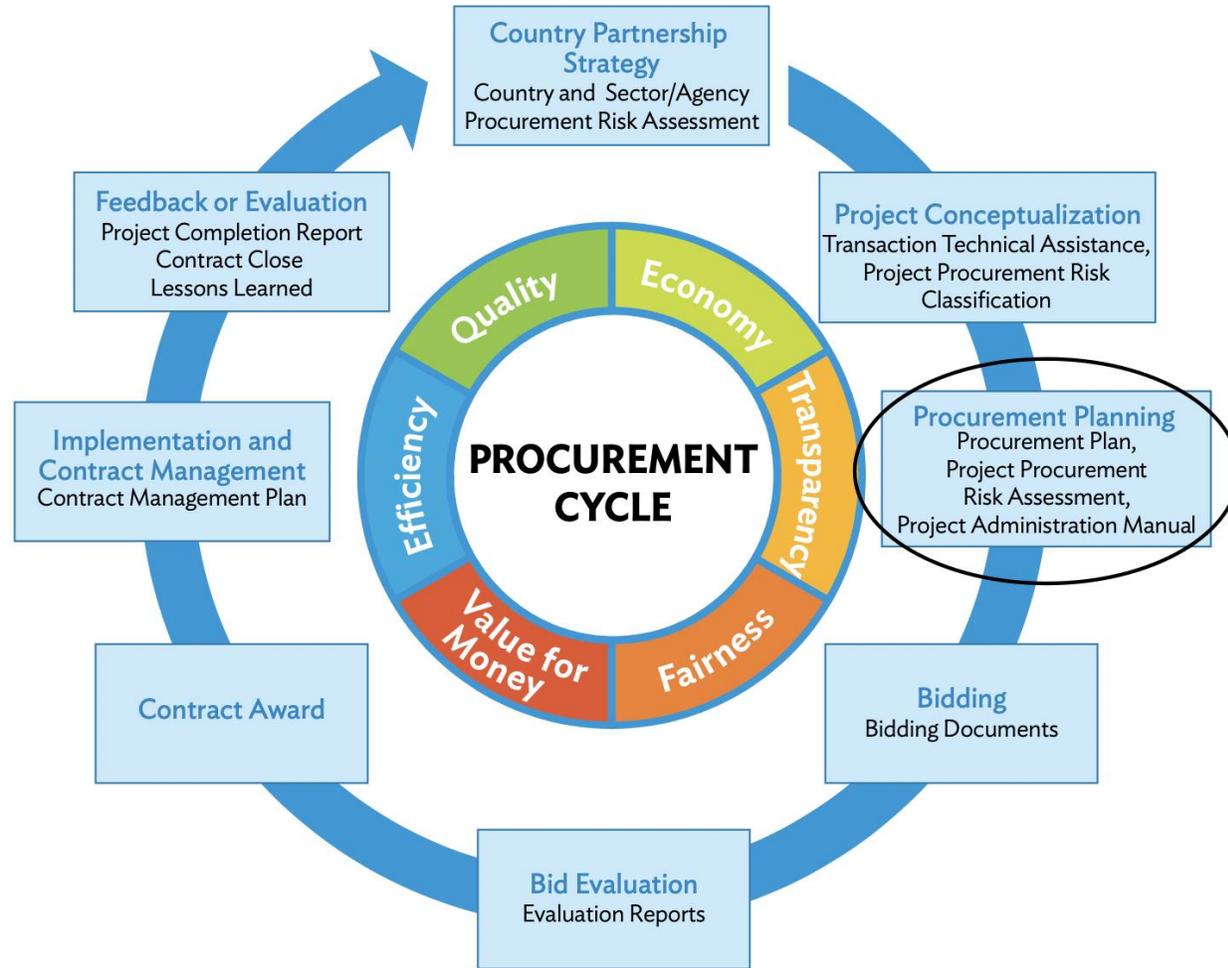


- Considering Whole of Life value
- Operation and Maintenance related procurement guidance
- Merit Point Criteria for Bid Evaluation





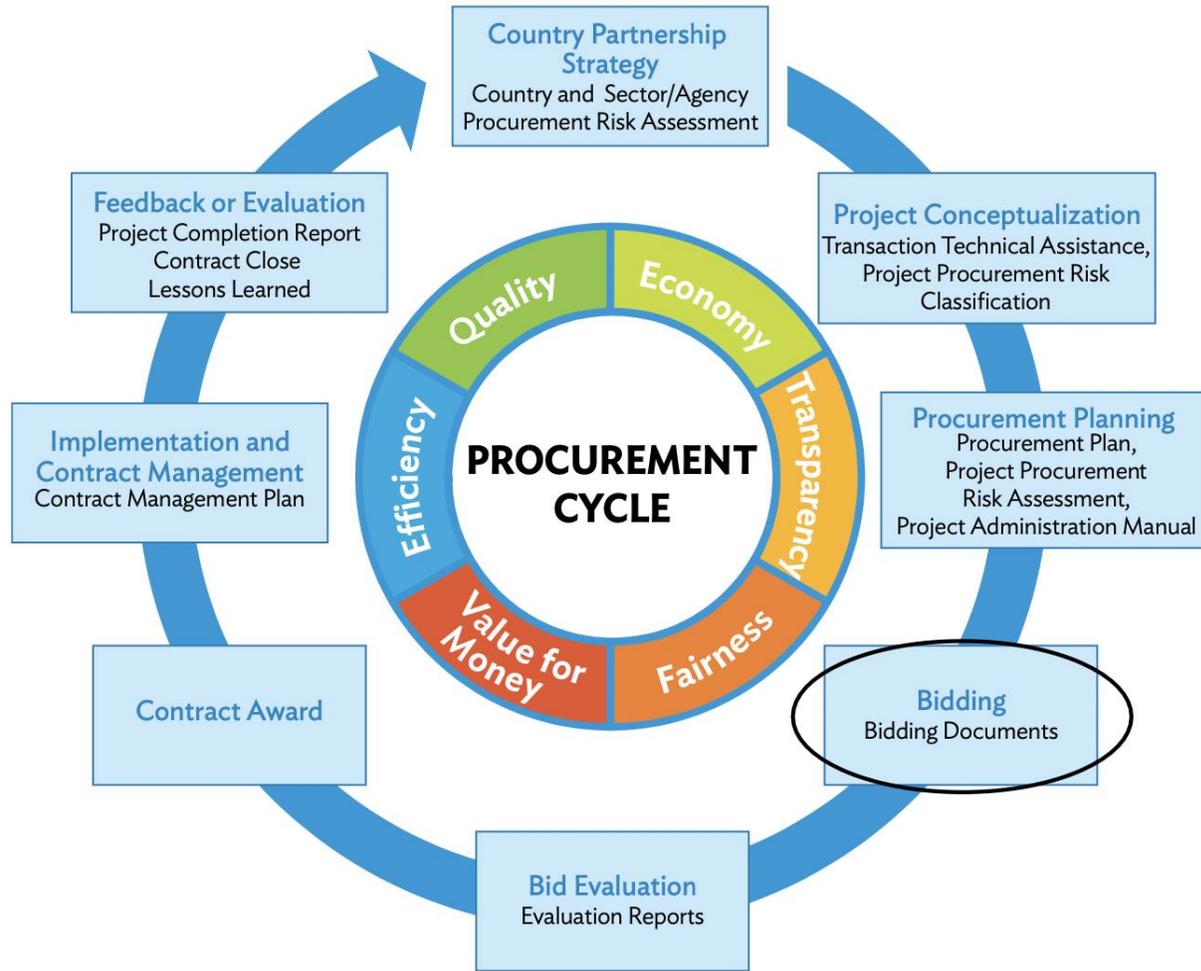
# Sustainability Starts in Procurement Planning



The Strategic Procurement Plan for a project includes relevant guidance related to sustainability risks and opportunities within a project's supply chains.



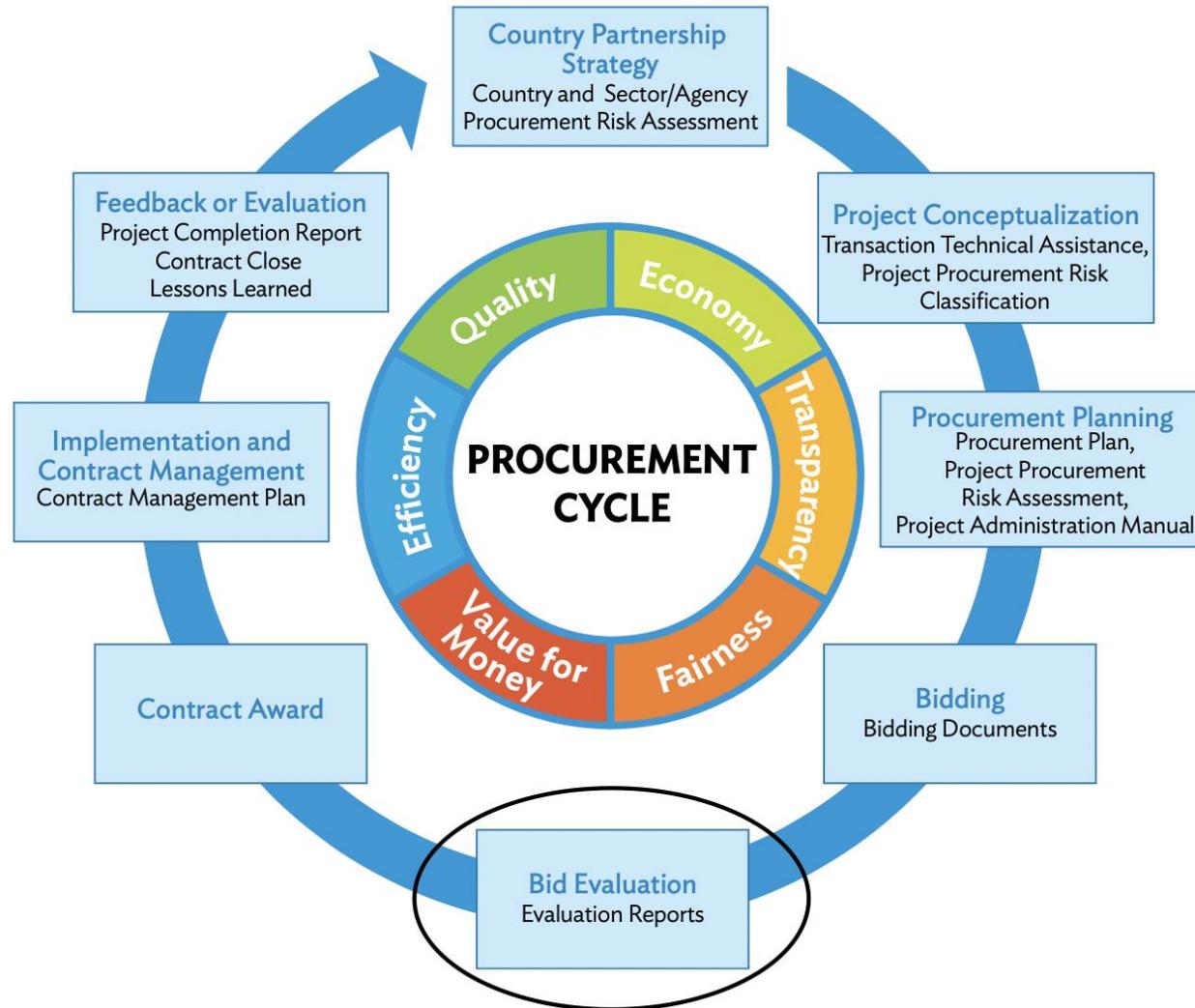
# Bidding



It is at this stage that any of the identified sustainability requirements and performance incentives will be developed and included in the bidding documents to ensure that potential suppliers (bidders) respond to these requirements and are evaluated appropriately.



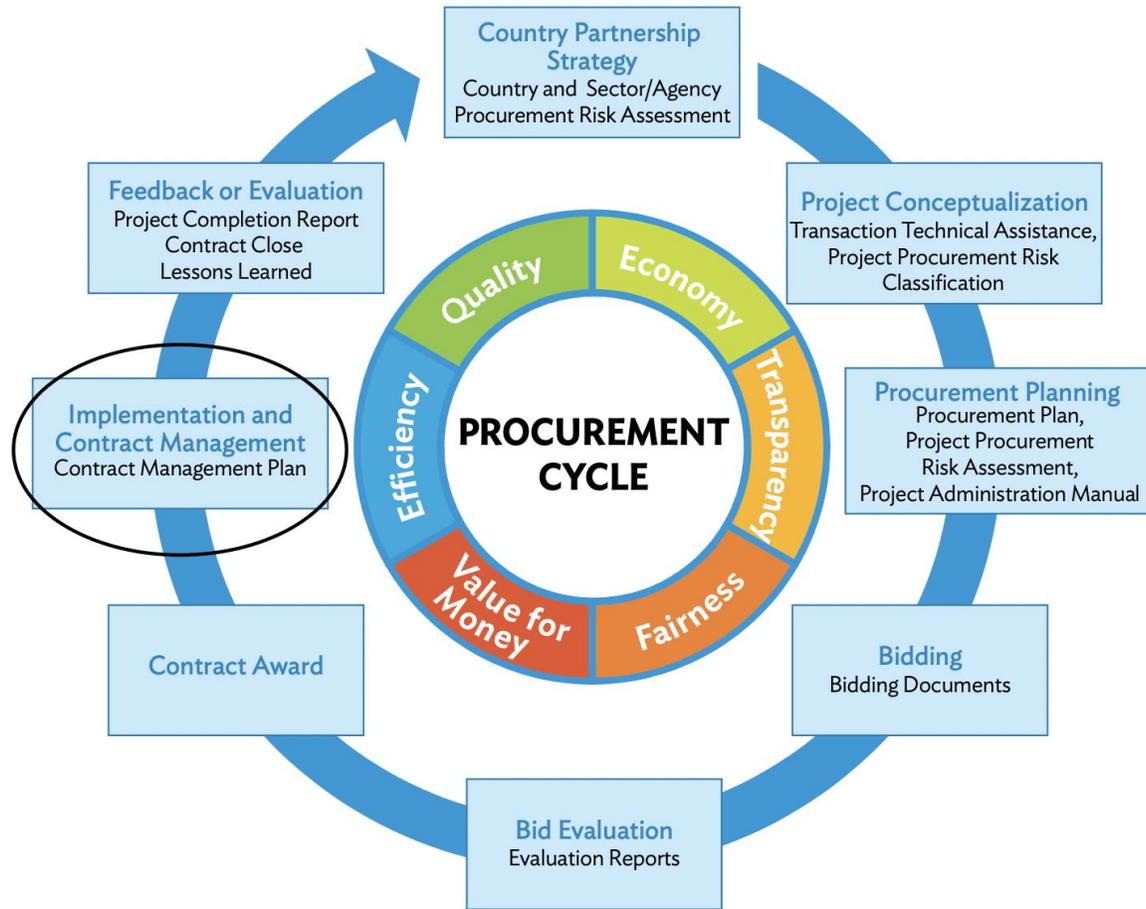
# Bid Evaluation



- Bids from suppliers are evaluated as usual but also considering the sustainability features and benefits that suppliers are proposing within their solutions. Sustainability will be another consideration in selecting suppliers.



# Implementation and Contract Management



- Ongoing performance monitoring to ensure that the suppliers deliver in accordance with the sustainability specifications, contract terms, and/or KPIs.
- Sustainability results are openly and transparently reported.



# Goal: Projects with sustainable supply chains





# Goal: Fair labour practices, gender and disability inclusiveness & local capacity building





# Goal: Zero Waste & Circularity





# Goal: Climate resilient projects & supply chains





# Role of Technical Consultants

- Lead market sounding research and assessment
- Lead the creation of the Strategic Procurement Plan with advising from other groups
- Lead the development of Bid Packages and determining criteria
- Involved in Bid Evaluation and Contract Management



# Role of Suppliers

- Engage in market sounding with technical consultants
- Provide data on market feasibility for sustainable procurement
- Prepare bid responses that effectively respond to sustainability requirements
- Report on sustainability outcomes related to projects



# Effectively Responding to Sustainability in Bids

- Respond directly to the questions that are asked; provide information that is specific and tangible (recent past performance is preferred over future promises)
- Provide concrete data on the sustainability features and benefits of your product, your services or works (e.g. ecolabels, product specific certifications, performance ratings, work methodology plan for waste minimisation/ local training)
- Where requested in the procurement documents, provide separate information on your company's sustainability leadership initiatives (e.g. corporate policies, company certifications, sustainability targets); avoid information that is only applicable to a parent company and not yours!



# How Roles Contribute to SP Success

## IT TAKES A VILLAGE

