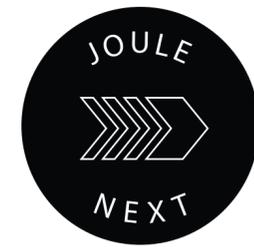
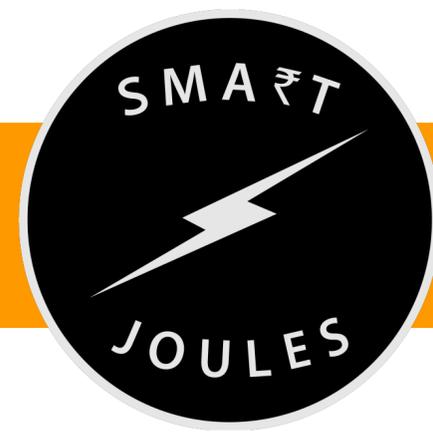


# Models

# Common Value Proposition

# Common Scope



## Energy

Guaranteed Long-Term Performance

## Investment

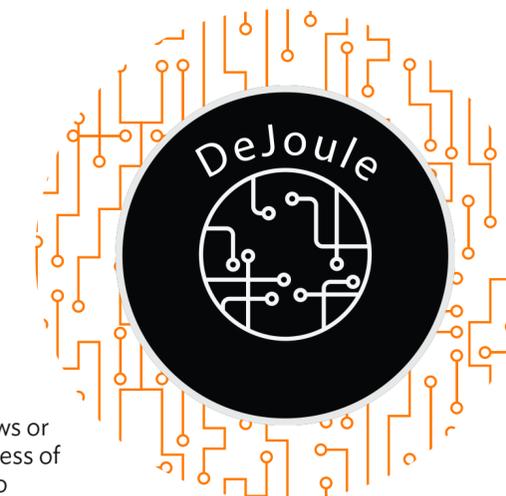
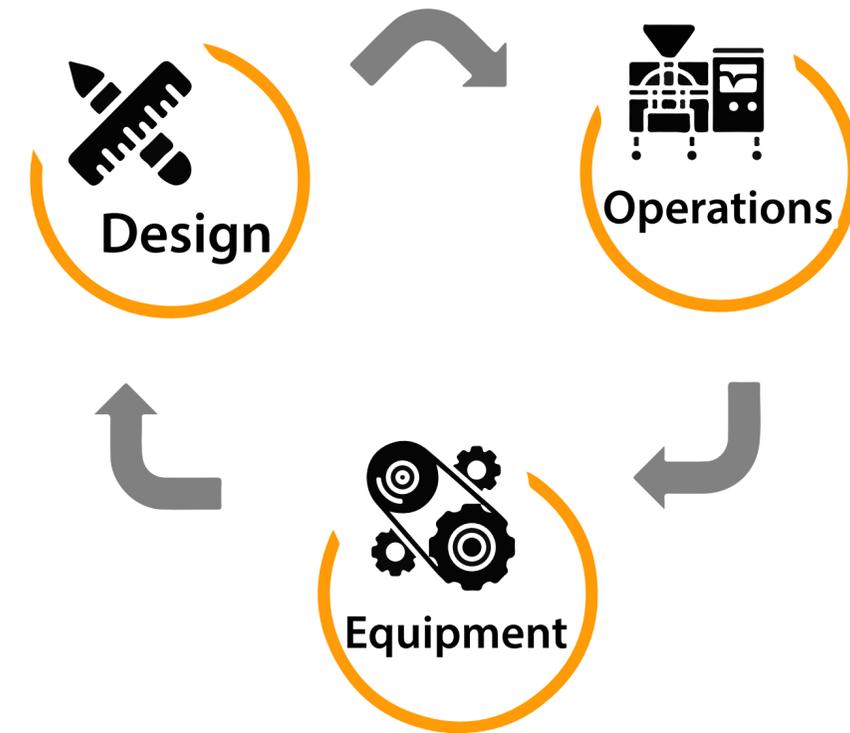
0 Client Investment

## Technology

Continuous Energy Optimization

## Fees

Closely Linked to Performance



This is not an ADB material. The views expressed in this document are the views of the author/s and/or their organizations and do not necessarily reflect the views or policies of the Asian Development Bank, or its Board of Governors, or the governments they represent. ADB does not guarantee the accuracy and/or completeness of the material's contents, and accepts no responsibility for any direct or indirect consequence of their use or reliance, whether wholly or partially. Please feel free to contact the authors directly should you have queries.