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Office of Public Private Partnership

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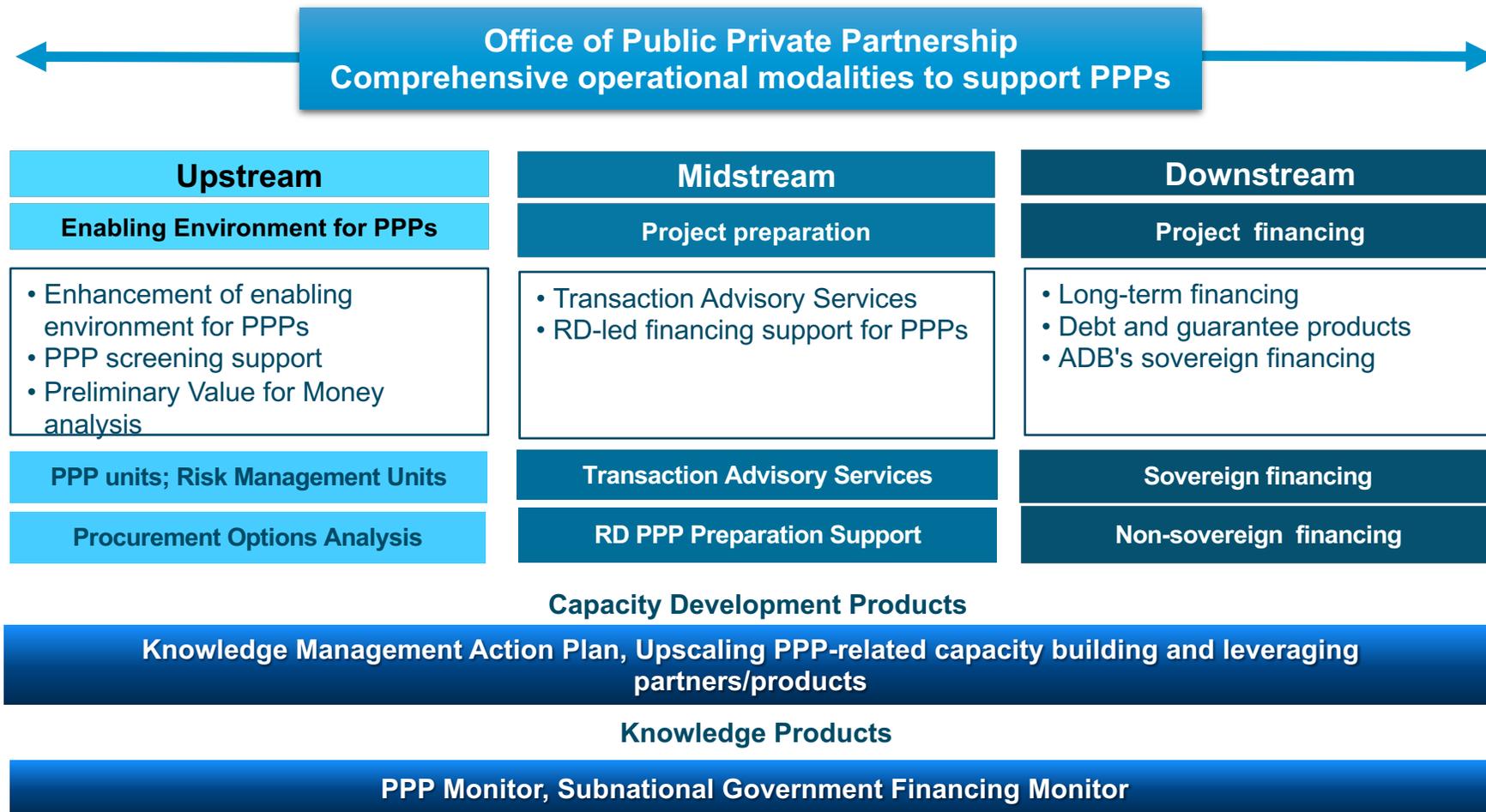
OPPP Operational Framework and Modalities

Pillar 1	Pillar 2	Pillar 3	Pillar 4
Advocacy and capacity development	Enabling environment	Project development	Project financing
<ul style="list-style-type: none"> • Create awareness • Invoke leadership • Identify PPP potential in sector planning and the private sector development agenda • Develop capacity of Government • Enhance external knowledge management links 	<ul style="list-style-type: none"> • Develop policy, legal, regulatory and institutional framework to facilitate, guide and manage the development of PPPs (country and sector specific) 	<ul style="list-style-type: none"> • Assist in the development of pathfinder projects • Provide support (including advisory support) throughout the process from structuring to bid management and contract award/financial close. 	<ul style="list-style-type: none"> • Provide long-term debt financing including local currency • Catalyze commercial financing by equity, debt and guarantees. • Provide public sector financial support through schemes to ensure viability and cash flow sustainability.

OPPP is uniquely qualified with a comprehensive range of operational modalities to support PPPs

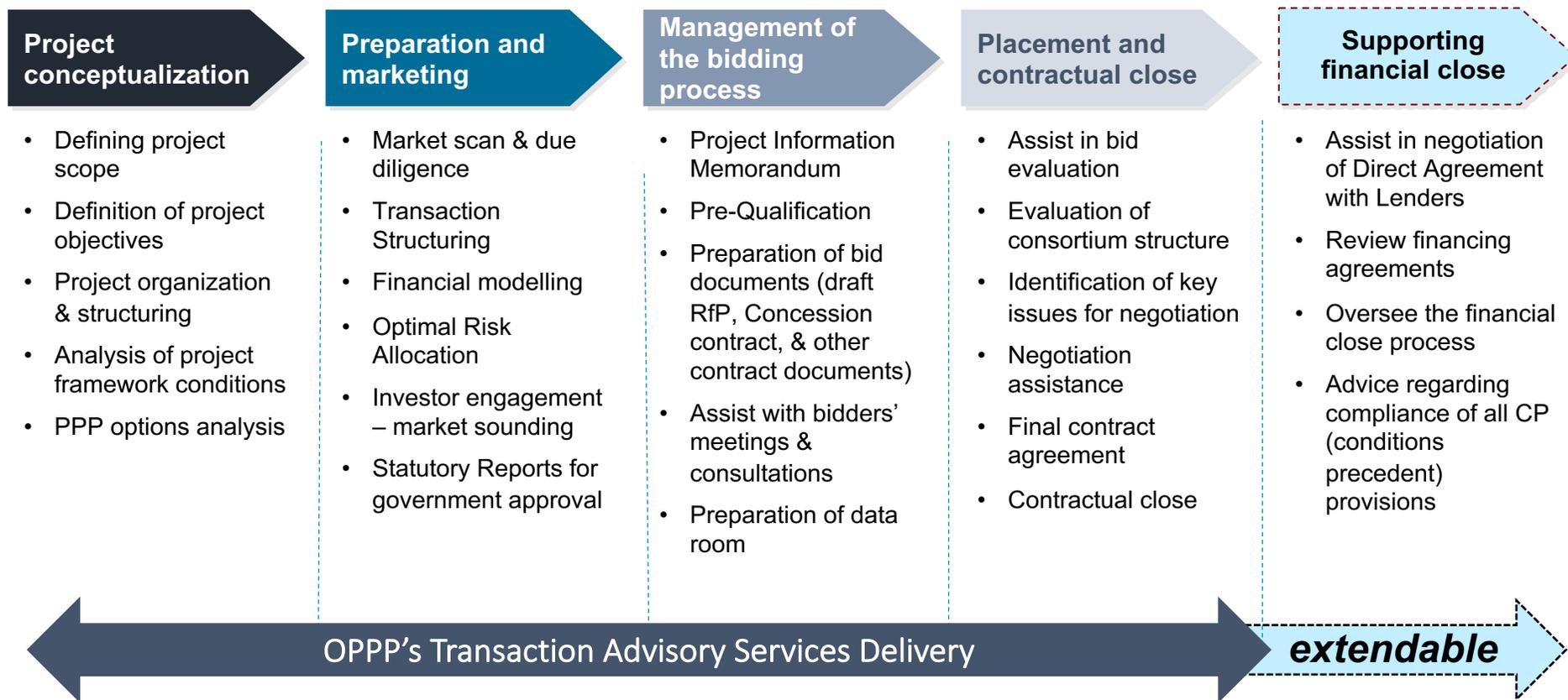
Knowledge dissemination, training	PPP Act; Streamlined PPP regulation	Feasibility studies	Sovereign financing
	PPP units; Planning and coordination	Preparation support	Non-sovereign financing
		Transaction Advisory Services	

Increased OneADB Collaboration



Scope of Public Sector Transaction Advisory Services

- ADB can support clients for the whole process for **successful project delivery**
- OPPP assists clients during the **whole project cycle**, from concept to developing a **bankable structure** to attract **qualified private sector players**
- OPPP usually seeks cost recovery plus fee for the service provided



Key considerations

Domestic PPP Policies & Legal Framework

- The State Policy on PPP, adopted by the Parliament in 2009, promote private sector participation.
- The Concession Law was adopted in 2010 and defines all processes of PPP implementation
- New PPP Law

Bankable Transaction

Market Analysis

- Demand-Supply dynamics
- Pipeline projects
- Affordability
- Available subsidy

Optimal Risk Allocation between public and private sector

- Identifying and allocating project risk appropriately

Market engagement

- Identifying domestic and foreign market players
- Market-sounding to obtain feedback and further inform transaction structure

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Thank you.

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