

Vision:

To Eliminate 29 Million Tons of Carbon Emissions before 2030

Energy Efficiency is a Continuous Process





Design

to deliver reliability with minimum energy intensity



Equipment

to achieve lowest lifecycle cost of ownership



Operations

Data, technology, tools, people and processes to dynamically optimize operations

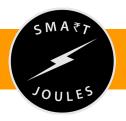


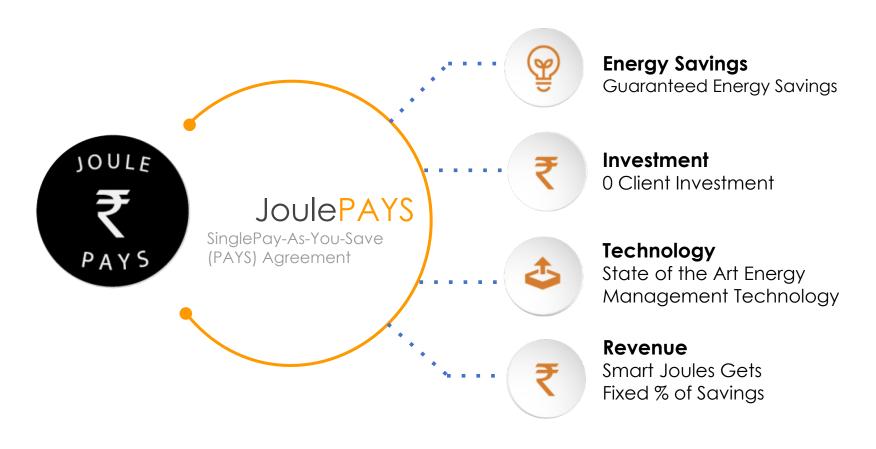


Savings Possibility

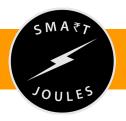


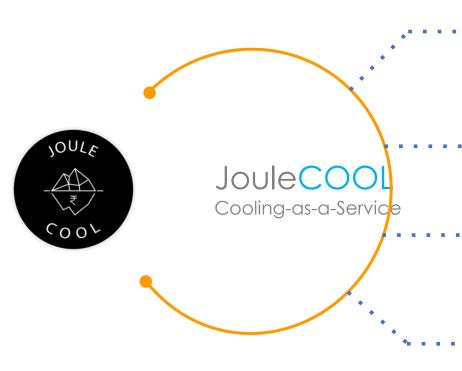
Static Equipment	Lights
	Fans
	Motors
Variable Equipment	Heat Pumps Boilers Chillers Compressors VFDs





Equipment Ownership Transfers to Customer at No Cost at the end of the Term (Typically 6-7 years)





Simplicity

Single point of responsibility for chiller plant design, installation, financing, operations, maintenance, consumables, repairs.

Cost-Efficiency

Fixed composite unit cost of cooling; lowest in the industry.

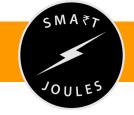
Predictability:

Total cost of cooling changes only based on demand. Operational efficiency is SJPL's responsibility.

Reliability and Resilience:

Intelligent, data-based operations with cutting-edge technology and professional staff leading to greater system reliability and resilience.

Similar "as-a-service" model is available for hot water and compressed air for new facilities





Electricity for

1.26 Million

Households Freed



132 Million

kWh Saved



103 Crores

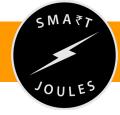
Saved



85,600

Tonnes Saved

Portfolio Outcomes





How Can Insurance Help in Increasing the Size of the Market:

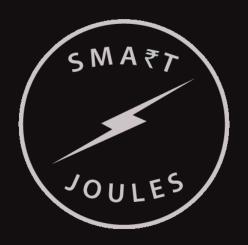


Payment Default

Reduced Borrowing Costs & Access to Capital

Equipment Performance

Equipment Breakdown



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