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ADB

# American Uzbekistan Chamber of Commerce

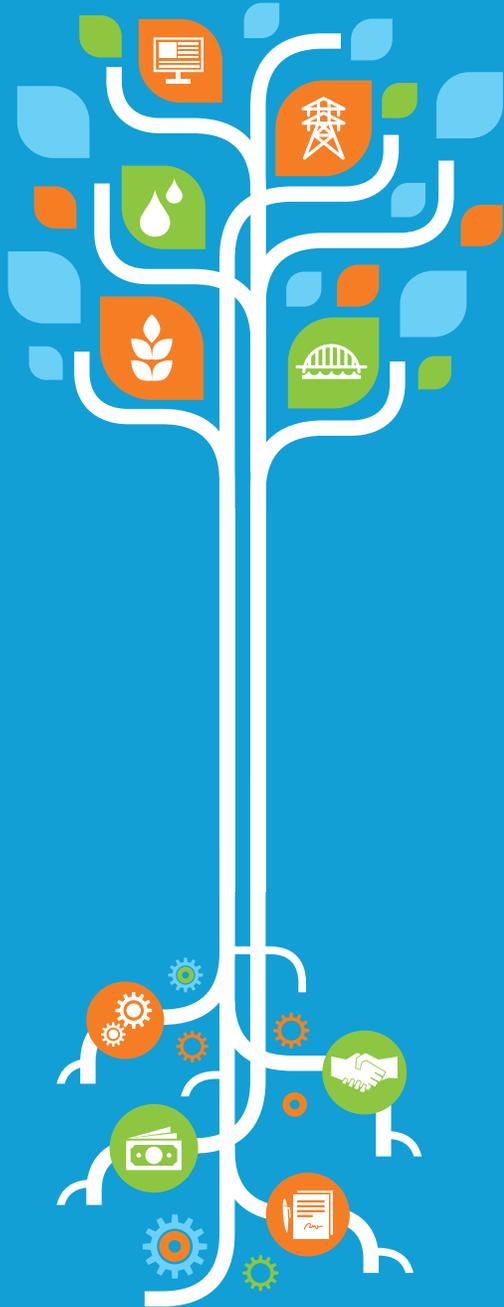
## The ADB Procurement System and Business Opportunities

26 April 2022

**Olivier J. Leonard**  
Principal Procurement Specialist

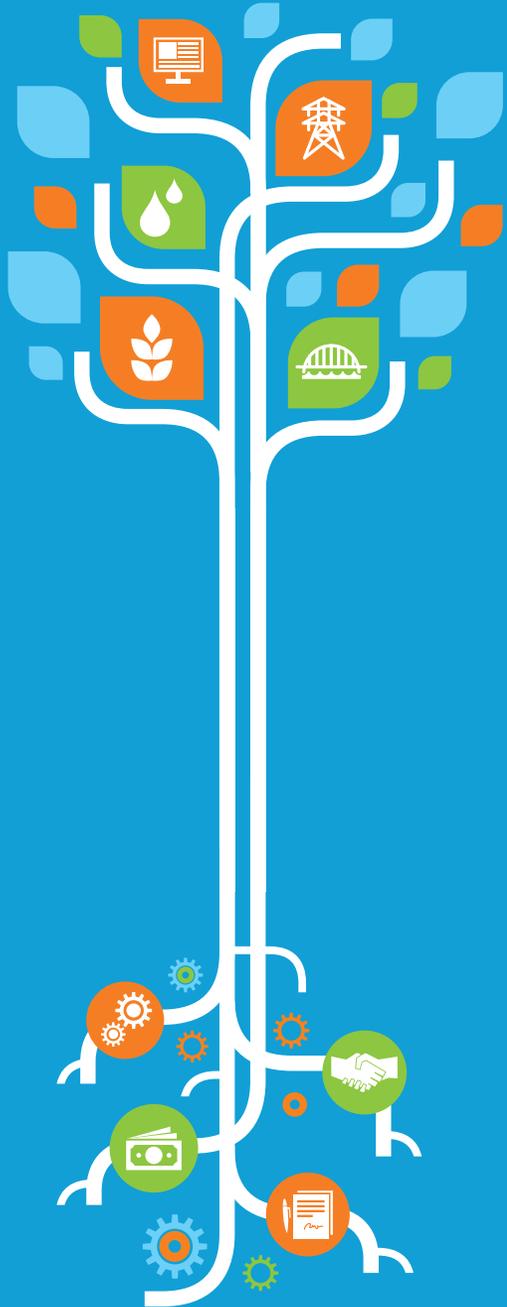
Procurement, Portfolio and Financial  
Management Department

BUSINESS  
OPPORTUNITIES



# Overview

1. Snapshot of ADB and its Operations
2. Business Opportunities
3. ADB Procurement Framework
4. Consulting Services
5. How to find information on Business Opportunities under ADB Projects



# ADB Operations

# A Brief about ADB

- Founded in 1966, HQ in Philippines
- 68 members
- 49 regional & 19 non-regional;
- 41 borrowing members
- To support its clients, ADB works with:

- Private sector
- NGOs and CBOs
- Foundations
- Academia /Think Tanks
- Donors
- Other Intl. Organizations



**Nonregional Members (19 countries)**

Austria, Belgium, Canada, Denmark, Finland, France, Germany\*, Ireland, Italy, Luxembourg, The Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, Turkey, United Kingdom, United States\*

– Advanced economies and/or graduated developing members.

\* Field Office

As of March 2019

**Main Instruments: Loan/Grants, Technical Assistance, Equity and Guarantees**

**Largest Borrowers: India, China, Pakistan, Bangladesh, Indonesia**



# ADB 2021 Sovereign Portfolio by Region (\$ billion)

## TOTAL US\$ 104b



Portfolio by Sector		
2020	2021	
29%	TRANSPORT 27%	↓
20%	ENERGY 19%	↓
12%	WATER 13%	↑
11%	AGRICULTURE 11%	
12%	PUBLIC SECTOR MANAGEMENT 11%	↓
16%	OTHERS 20%	↑

ADB = Asian Development Bank.  
Source: Asian Development Bank data.



# ADB 2021 Non-Sovereign Portfolio

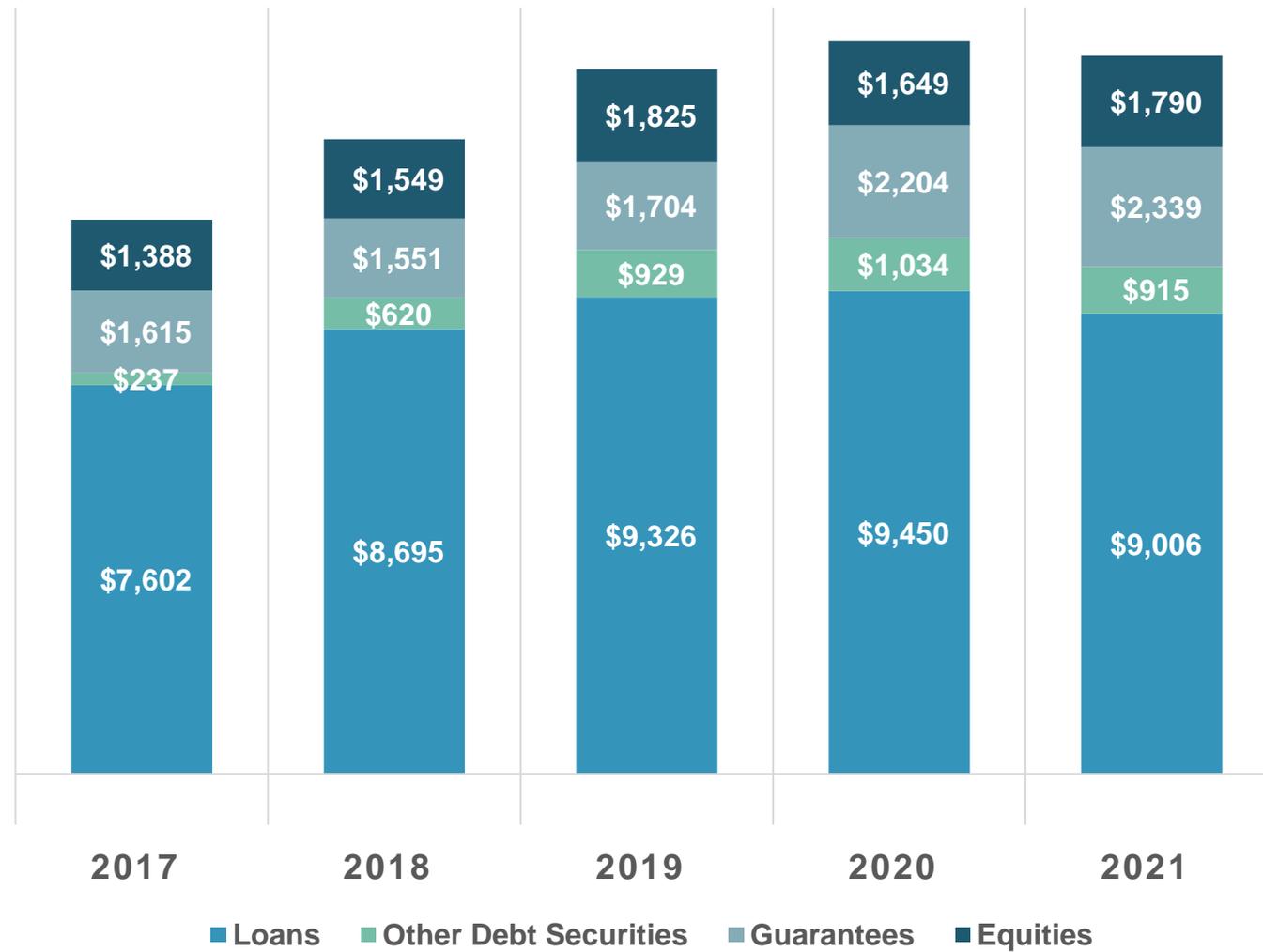
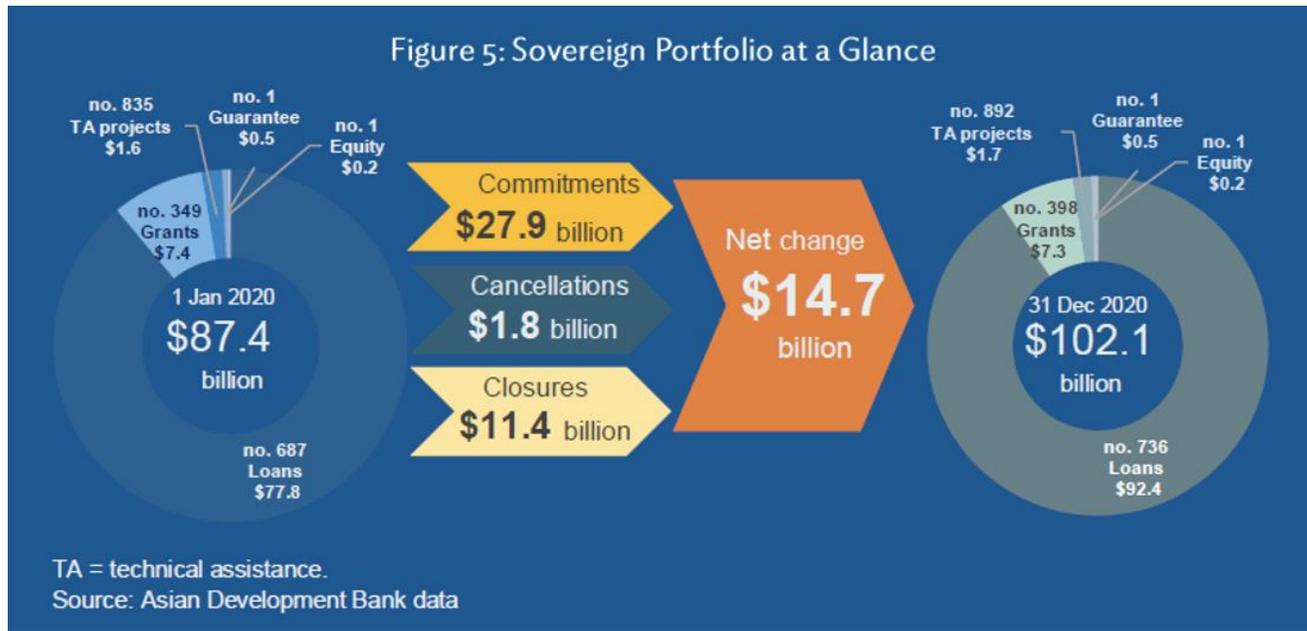


Figure 5: Sovereign Portfolio at a Glance



ADB COMMITMENTS BY SECTOR, 2020 AND 2019

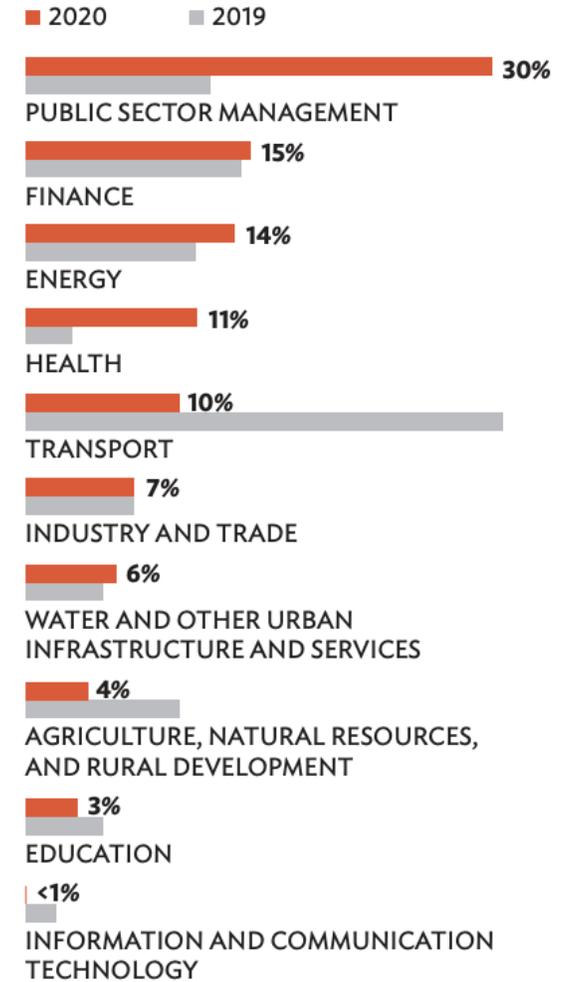
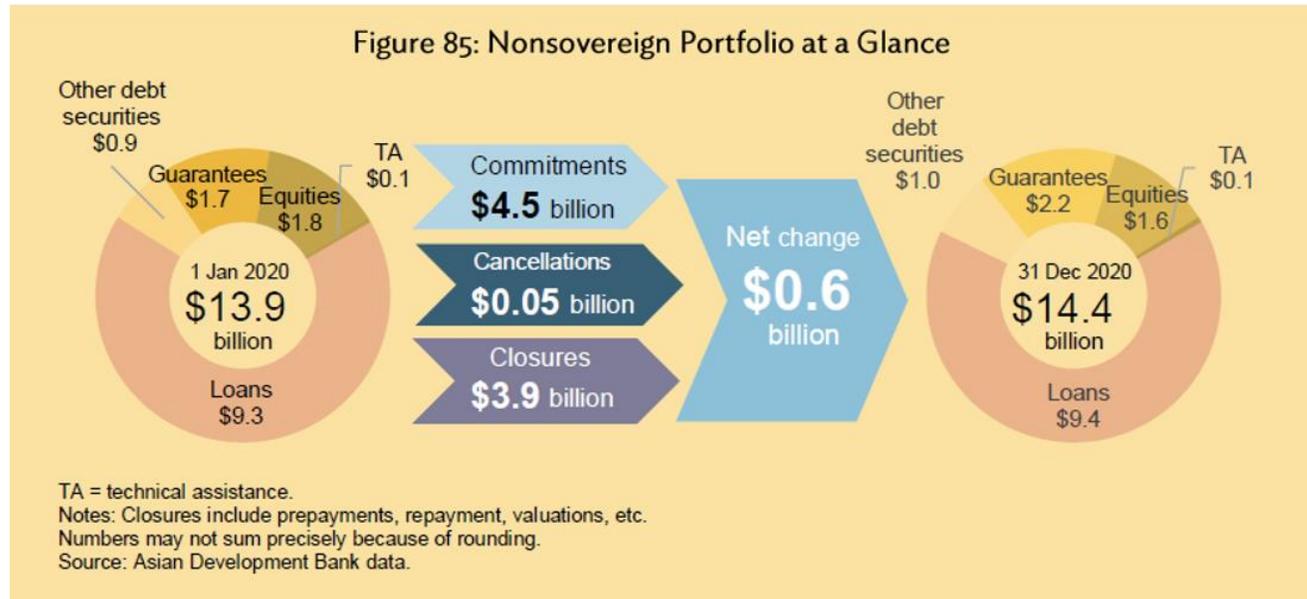


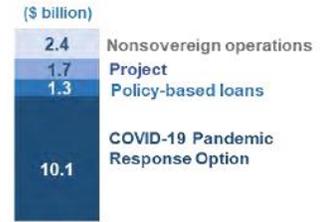
Figure 85: Nonsovereign Portfolio at a Glance



Strategy 2030: Seven Operational Priorities

# COVID-19 RESPONSE in 2020

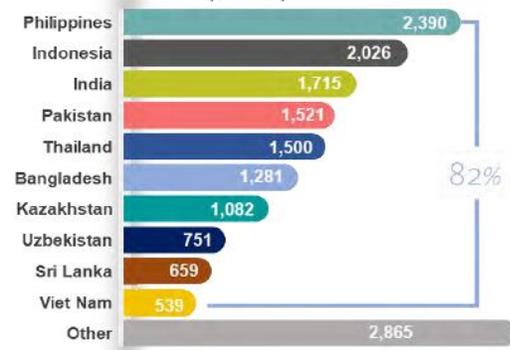
**\$20 billion**  
package to help address the impacts of the COVID-19 pandemic



**\$152.7 million**  
TECHNICAL ASSISTANCE



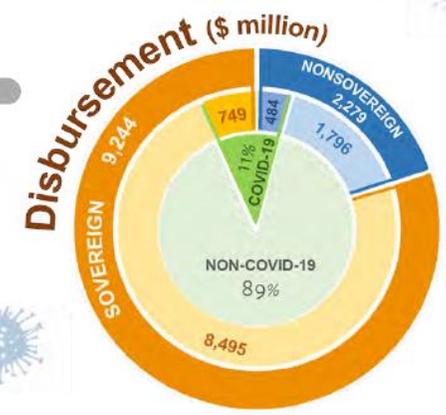
## Top 10 Commitments by Country (\$ million)



## Commitment by Sector (\$ million)



**\$9 billion**  
APVAX  
Asia Pacific Vaccine Access Facility



ANR = agriculture, natural resources, and rural development; COVID-19 = coronavirus disease; FIN = finance; HLT = health; IND = industry and trade; PSM = public sector management.  
Note: Totals may not sum precisely because of rounding.  
Source: Asian Development Bank data.

# ADB Business Opportunities

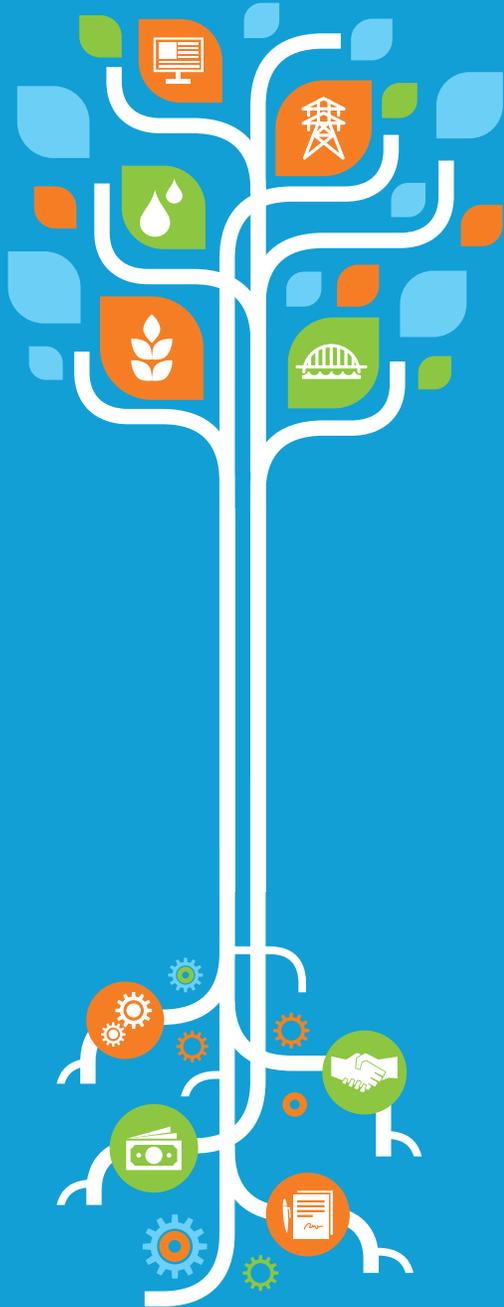
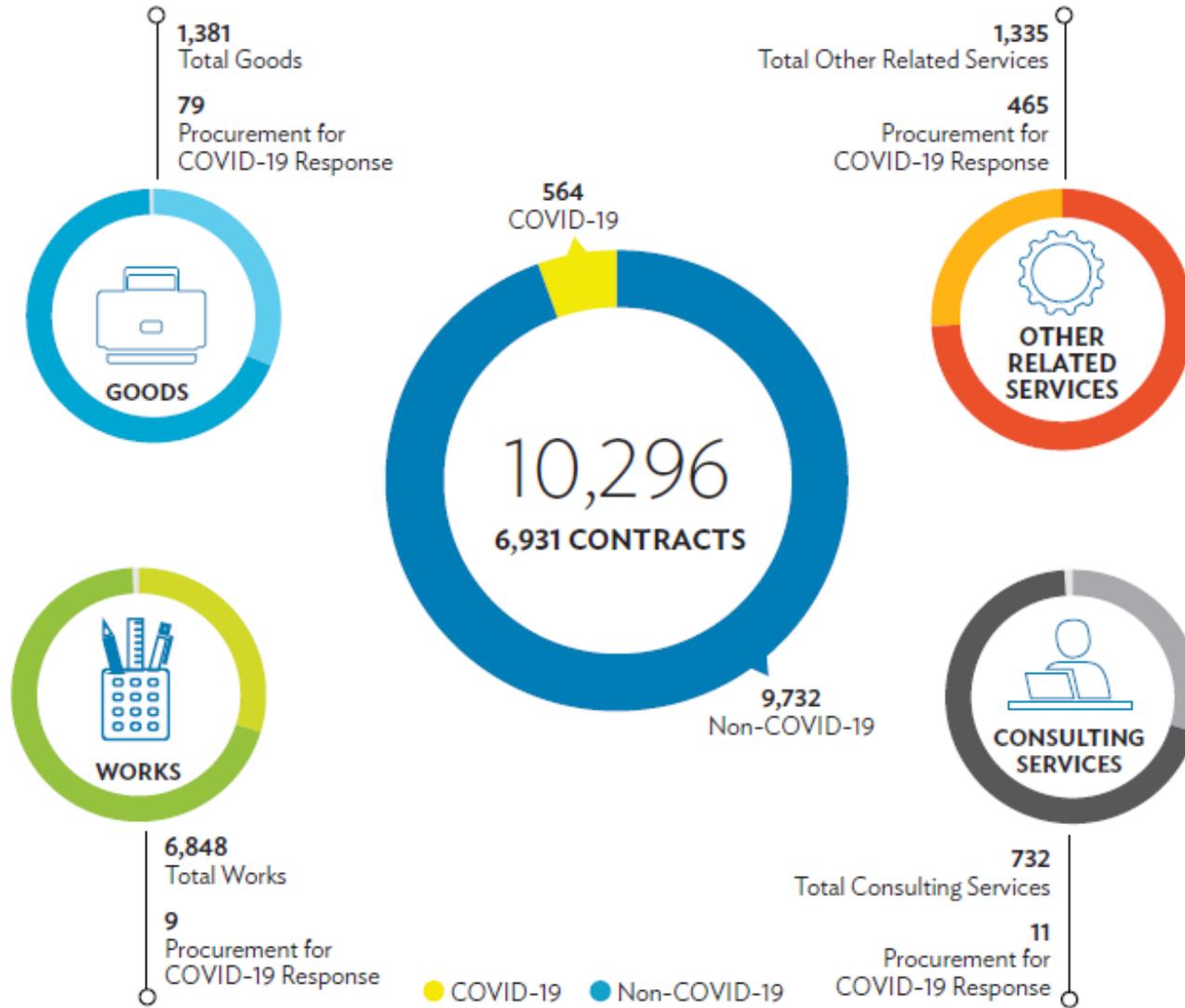


Figure 1: Overall Procurement in 2020  
(\$ million)



COVID-19 = coronavirus disease.  
Source: Asian Development Bank.

# Top Suppliers by Member State

## Procurement Ranking – Goods

	2018	2019	2020	2021
1	PRC	IND	IND	PRC
2	BAN	PRC	PRC	BAN
3	IND	USA	INO	PHI
4	SWE	BAN	TUR	IND
5	VIE	VIE	HKG	DEN

## Procurement Ranking – Consulting Services

	2018	2019	2020	2021
1	KOR	IND	USA	IND
2	IND	AUS	KOR	INO
3	FRA	USA	IND	JPN
4	UKG	GER	INO	FRA
5	AUS	FRA	AUS	AUS

## Procurement Ranking – Works

	2018	2019	2020	2021
1	PRC	PRC	IND	IND
2	IND	IND	PRC	PRC
3	BAN	BAN	PHI	VIE
4	GER	INO	BAN	PAK
5	PAK	PAK	PAK	INO

*Tables indicate country of origin for supplier, contractor, or consultant across the time period; ranked by total aggregate contract value per type.*

## Top Suppliers by Amount

### Top 5 Suppliers of **Goods** (2018–2021)

	Name	No. of Contracts	ADB Amount (\$ million)
1	United Nations Children’s Fund (UNICEF)	10	836.21
2	Sinovac Life Sciences Co. Ltd.	9	685.55
3	BEML Ltd.	3	678.72
4	TBEA CO. LTD.	6	258.01
5	China National Technical Import & Export Corp.	3	212.74

## Top Suppliers by Amount

### Top 5 Suppliers of **Works** (2018–2021)

	Name	No. of Contracts	ADB Amount (\$ million)
1	Larsen & Toubro Ltd.	41	1,492.19
2	Siemens	13	663.89
3	China Railway Group Limited	20	595.19
4	NCC Limited	30	594.25
5	Acciona Construction Philippines Inc.	2	538.12

# Top Suppliers by Amount

## Top 5 Consulting Services Firms (2018–2021)

	Name	No. of Contracts	ADB Amount (\$ million)
1	EGIS International	34	109.09
2	T.Y. Lin International SMEC	4	62.97
3	Ove Arup & Partners	9	58.39
4	Korea Consultants International Co. Ltd.	3	53.22
5	CTI Engineering International Co., Ltd.	3	45.39



# USA Data: 1 January 2016 – 31 December 2020

## United States' Share of Procurement Contracts for Loan, Grant, and Technical Assistance Projects, by Origin

Item	2019		2020		Cumulative (as of 31 Dec 2020)	
	Amount (\$ million)	% of Total	Amount (\$ million)	% of Total	Amount (\$ million)	% of Total
Goods, Works, and Related Services	506.96	3.57	965.26	4.24	9,353.56	4.32
Consulting Services	40.67	5.37	84.40	11.53	1,449.99	10.26
<b>Total Procurement</b>	<b>547.63</b>	<b>3.67</b>	<b>1,049.66</b>	<b>4.46</b>	<b>10,803.56</b>	<b>4.69</b>

## Top 5 Contractors/Suppliers from the United States Involved in Goods, Works, and Related Services Contracts under ADB Loan and Grant Projects, 1 January 2016–31 December 2020

Contractor/Supplier	Sector	Contract Amount (\$ million)
Progress Rail Locomotive Inc	TRA	135.34
SubCom LLC	ICT	12.30
United Nations Children's Fund	HLT	10.00
GTI Corp.	ICT	6.67
Pernix Group & Map Projects Ltd. (JV)	ENE	6.37
Others		15.63
<b>Total</b>		<b>186.31</b>

ENE = energy, HLT = health, ICT = information and communication technology, JV = joint venture, TRA = transport.

## Top 5 Consultants from the United States Involved in Consulting Services Contracts under ADB Loan, Grant, and Technical Assistance Projects, 1 January 2016–31 December 2020

Consultant	Sector	Contract Amount (\$ million)
T.Y. Lin International	TRA	59.10
Sheladia Associates Inc.	ANR, ENE, TRA	28.70
HJI Group Corp.	ANR, EDU, ENE, FIN, IND, TRA, WUS	17.58
Tetra Tech ES Inc.	ENE, MUL	6.51
Logit Consulting Inc.	TRA	5.98
Individual Consultants		54.97
Others		55.62
<b>Total</b>		<b>228.47</b>

ANR = agriculture, natural resources, and rural development; EDU = education; ENE = energy; FIN = finance; IND = industry and trade; MUL = multisector; TRA = transport; WUS = water and other urban infrastructure and services.

# ADB Procurement Dashboard

Operational Procurement by Region, US\$ million



Contract Year

2020

Modality

- (All)
- Investment Support
- Policy-based Support
- Result-based Lending

Nature of Procurement

- (All)
- Consulting Services
- Goods
- Works
- Other Related Services

Region

- (All)
- Central and West Asia
- East Asia
- Pacific
- South Asia
- Southeast Asia

<https://data.adb.org/dashboard/operational-procurement-statistics>



## USERS

external and internal



## COVERAGE

past 5 years



## INFORMATION

region, member, nationality, nature, origin, sector



## ACCESS TO DATA

downloading options

## Why Pursue ADB Funded Contracts?

- Assured financing for goods, works, and services
- Gateway to new opportunities in fast growing economies across multiple sectors
- ADB's operations are rapidly growing
- Internationally accepted fair and transparent procurement procedures
- Strong integrity oversight



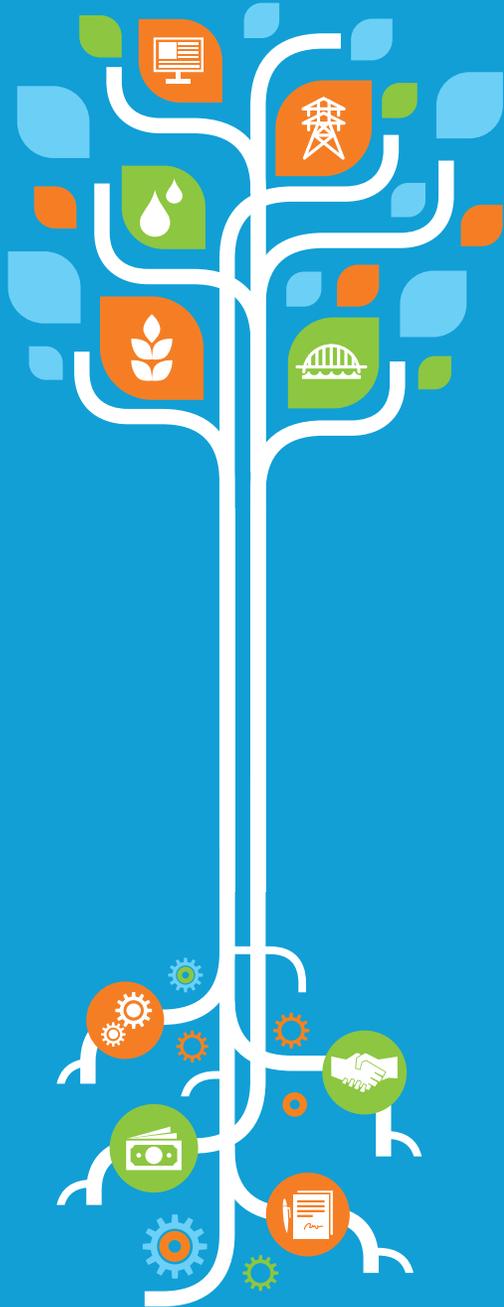
# When is Private Sector engaged in ADB Projects?



# Types of business opportunities

- **Supply of goods**
  - Machinery, equipment, ICT, furniture
- **Civil works**
  - Roads, railways, bridges, irrigation canals, schools, etc.
  - EPC - Power plants, pump stations, water treatment plants, heating plants, airports, (etc.
- **Consulting services**
  - Project preparation & implementation, site supervision (PMC), detailed design, knowledge products, policy/advisory, staff consultants
- **Nonconsulting services**
  - Surveys, training, translation, event management

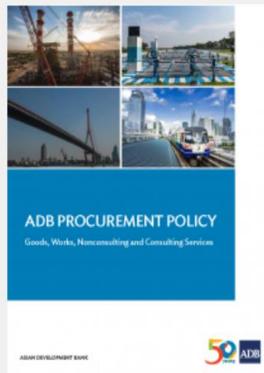
# ADB Procurement Framework



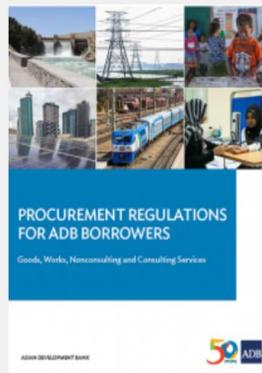
# ADB Procurement Framework

For projects with concept papers approved **on or after 1 July 2017**

ADB's new procurement framework comprises a Procurement Policy and Procurement Regulations for ADB Borrowers. It modernizes project procurement processes through a principles-based approach, to meet the diverse needs of clients as ADB scales up its operations in line with Strategy 2030.



ADB Procurement Policy



Procurement Regulations for ADB Borrowers

For projects with concept papers approved **before 1 July 2017**

ADB's Procurement Guidelines and Guidelines on the Use of Consultants defined the policies and procedures for selecting, contracting, and monitoring suppliers of goods, works, and services for ADB-financed projects.



Procurement Guidelines



Guidelines on the Use of Consultants



# Expected Impacts

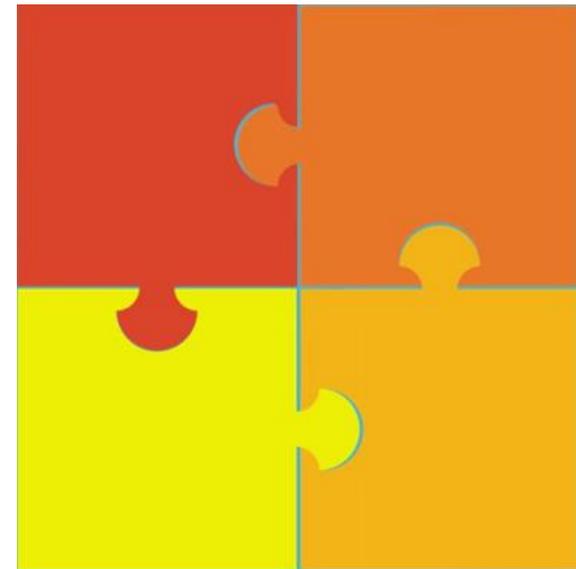
- Improved **quality** and greater value-for-money
- **Reduced time** to deliver procurement outcomes
- **Higher quality suppliers** bidding for projects
- **Lowered costs** for each transaction
- **Strengthened capacity** of DMC procurement
- **Improved relationship** between borrowers and suppliers



# Implications of the Procurement Framework

## Fit-for-Purpose

- Major shift from one-size-fits-all to a fit-for-purpose approach
- If standardized approach doesn't effectively and efficiently deliver on project outcome, a customized approach may be adopted, with contract-specific methods



**Fit-for-Purpose**

# Procurement Principles with Expected Outcomes

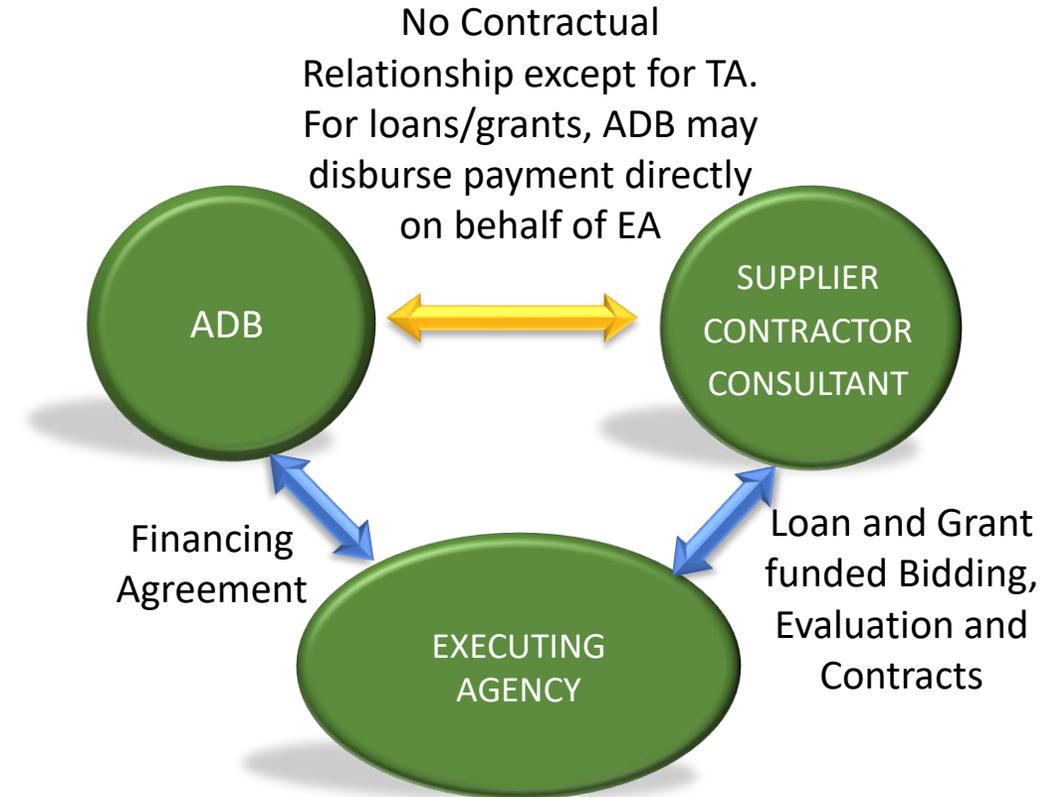
Principle		Outcomes
	<b>Fairness</b>	Equal opportunity; equitable distribution; and credible mechanisms for addressing procurement-related complaints.
	<b>Economy</b>	Using price, quality, and any nonprice attributes to deliver viable projects.
	<b>Efficiency</b>	Ensures procurement processes are proportional to value and risks.
	<b>Transparency</b>	Deliver relevant procurement information publicly in a consistent and timely manner; appropriate reporting; and confidentiality.
	<b>Quality</b>	Structured arrangements delivering appropriate outputs in an effective manner to achieve project outcomes and objectives.
	<b>Value for Money</b>	Obtain optimal benefits through effective, efficient, and economic use of resources.

# Relationship, Roles and Responsibilities in Procurement

The **Borrower** (Executing Agency) is responsible for procurement of goods, works and services

**ADB** (under TAs) or **Borrower** select and recruit Consultants

ADB reviews the procurement activities of EAs to ensure that proceeds of its financing are used in accordance with the bank's rules



# Procurement Methods – Goods & Works

OCB

- Open Competitive Bidding

LCB

- Limited Competitive Bidding

RFQ

- Request for Quotations

FA

- Framework Agreements

ERA

- Electronic Reverse Auction

BFA

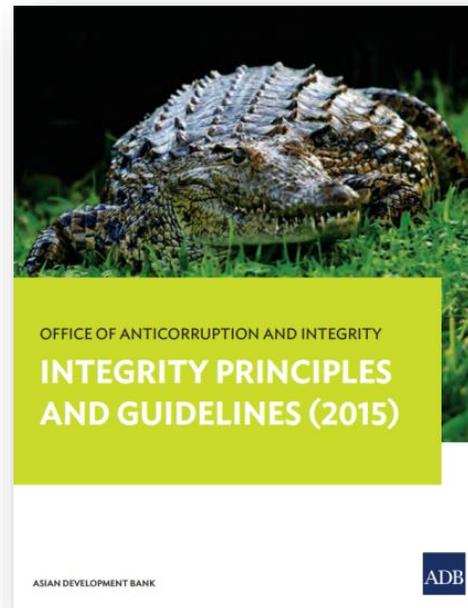
- Borrower's Force Account

DC

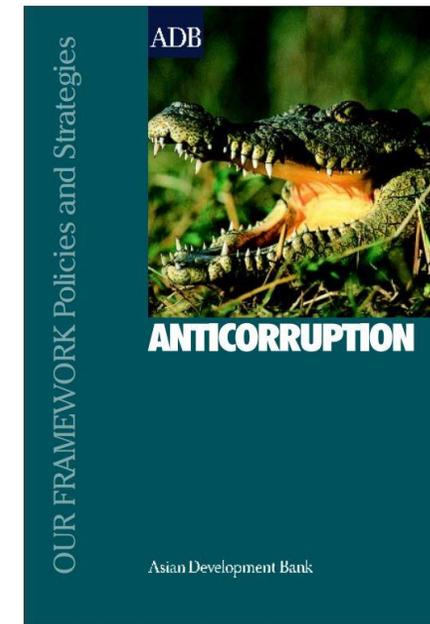
- Direct Contracting

# ADB's Anticorruption Policy & Guidelines

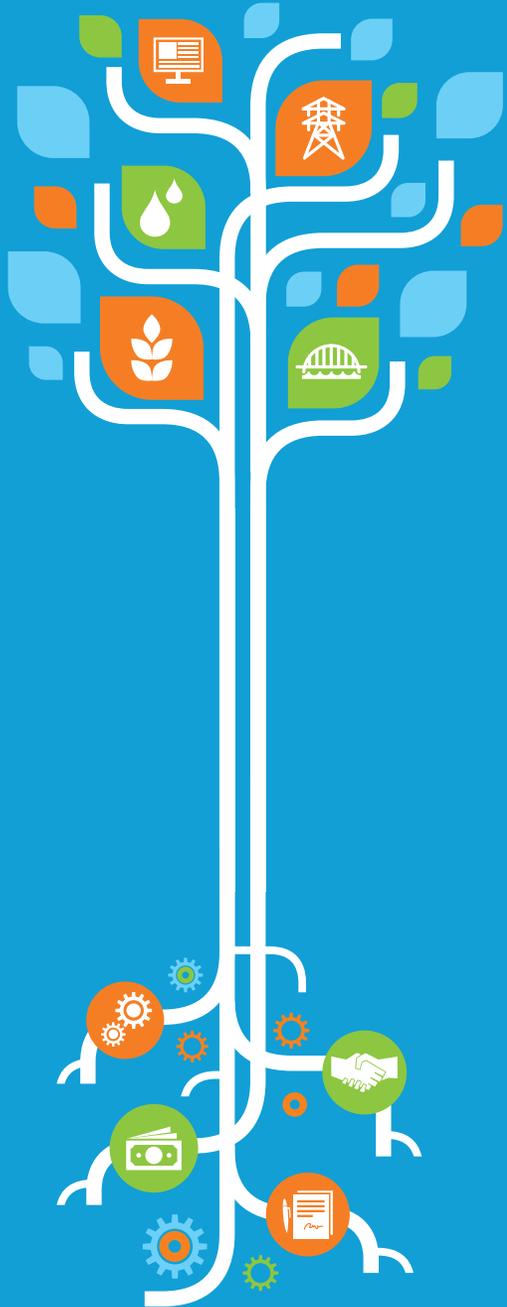
Applies to executing and implementing agencies, contractors, consultants, suppliers, ADB staff, and anyone connected to an ADB-financed, -administered, or –supported activity.



Highest Ethical Standards



Zero Tolerance



# Consulting Services

## TA Consulting

- ADB is the Client.
- Direct payment by ADB
- Contracts governed by UK law
- Provision of Privileges and Immunities (expert on mission).
- Tax Exemption in project country\*
- Complaints to ADB

## V

## Loan/Grant Consulting

- Borrower is the Client
- ADB in oversight role
- Client pays (ADB may do on behalf)
- Law of borrower's country generally applies
- Contracts subject to tax
- Complaints to borrower, may copy ADB

\* If the country where the work is being undertaken has reserved the right to tax their own nationals, any local sub-consultants or individual experts may be subject to tax.

# Procurement of Consultants



Consulting Firms

Technical Assistance, Loans and Grants



Individual Consultants



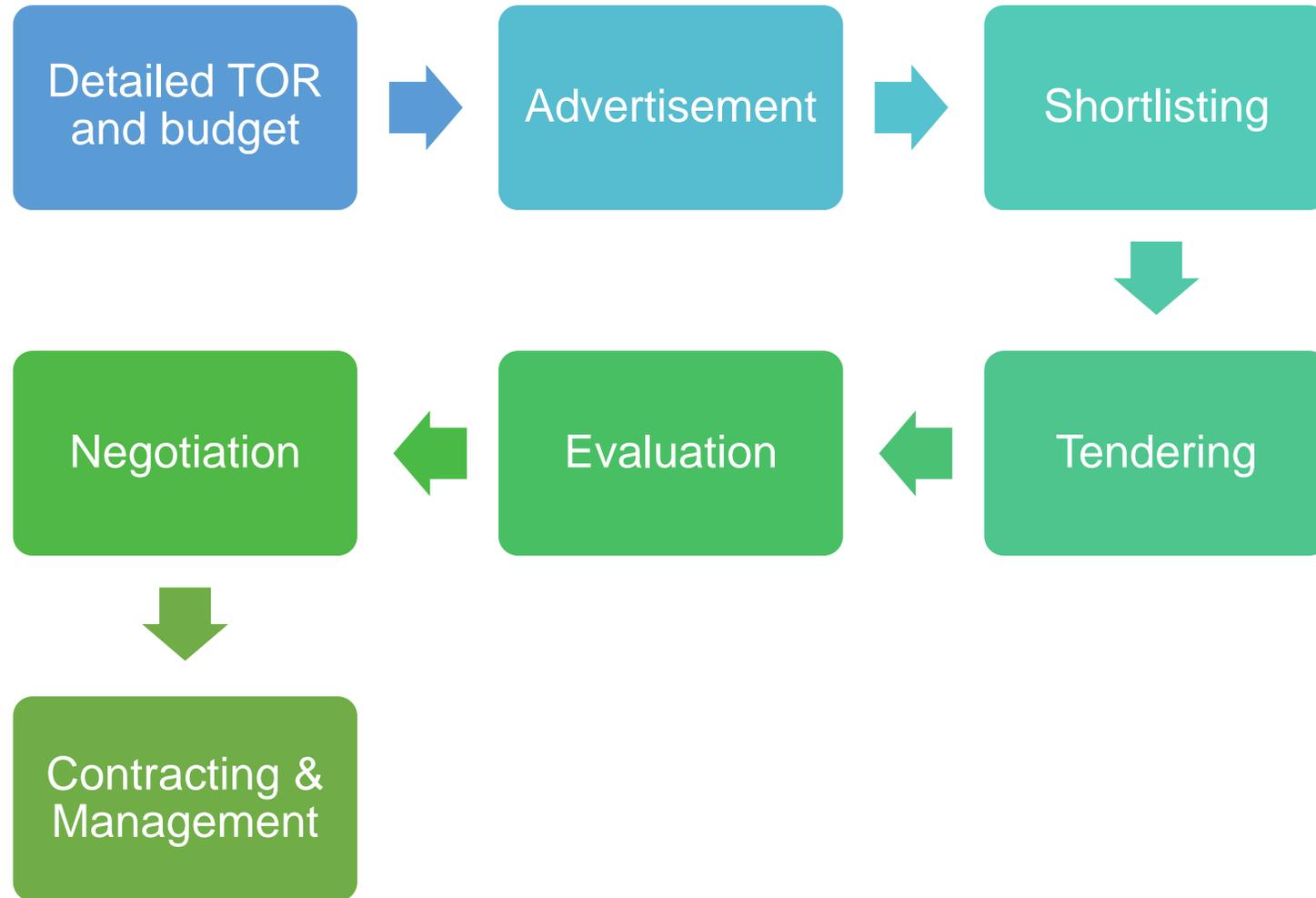
Staff Consultants

ADB staffing budget

## Recruitment may be national or international

- International may be from any ADB member country (global if no eligibility restriction)
- In firm contracts, team members can be from any country (unless sanctioned)
- A firm is national if legally incorporated in the developing member country.
- An individual is national if a citizen of the developing member country, or if they have legal right to reside and work in the country.

# Consulting Firms Recruitment



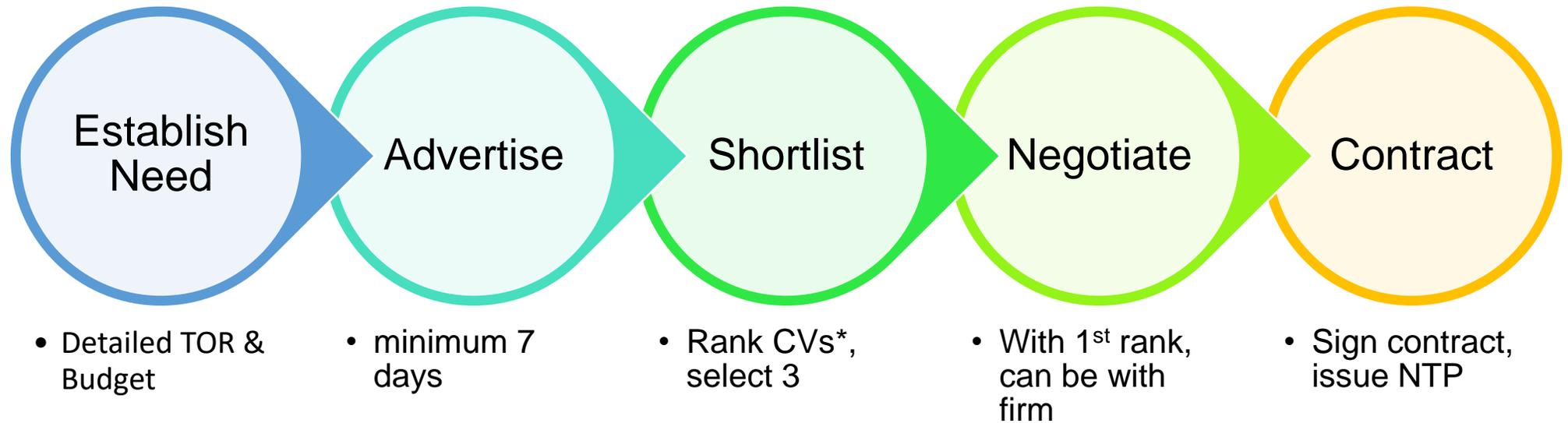
# Procurement Methods to Recruit Firms

QCBS	• Quality & Cost Based Selection
QBS	• Quality Based Selection
CQS	• Consultants Qualifications Selection
FBS	• Fixed Budget Selection
LCS	• Least Cost Selection
DC	• Direct Contracting

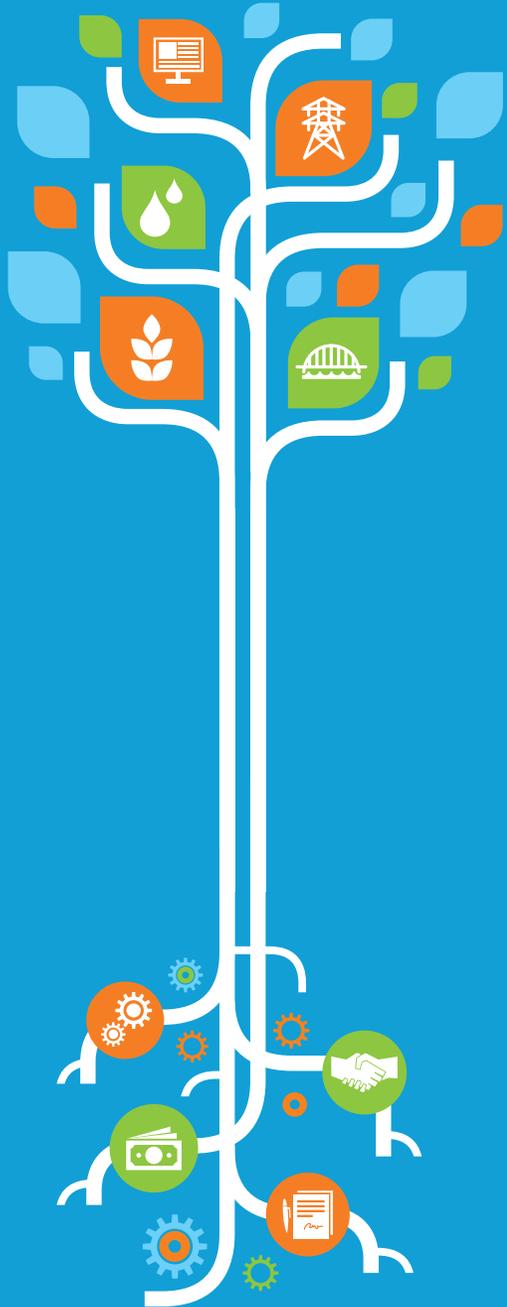
# Salient Points on Firm Recruitment Process

- All opportunities advertised on CMS, shortlist published
- A Full, Simplified or Bio-data proposal may be requested
- Use of standard Bidding Documents, Focus on quality in evaluation
- ToR's may be Input (conformance) or Output (performance) based
- Contracts: Time-Based or Lump Sum (can be hybrid)
- CMS used for ADB TA Services; EA systems used for loans & grants
- Others: Member eligibility / debriefing / ADB review

# Individual Consultants Recruitment



\*Direct project-related experience; Regional/International experience; and Qualifications specific to the assignment



# Bidding Strategies

# Tips for winning ADB-financed assignments

- Understand the country, project, and client requirements
- Collect relevant business intelligence – network!
- Focus on performance and reputation for successful work
- Express interest
- Position yourself to your competitive advantage
- Study the bidding documents and understand the selection method and evaluation criteria
- Engage partnership with firms likely to be shortlisted
- Prepare a responsive and strong technical proposal
- Seek clarifications in writing
- Be ready for possible bid extensions or amendments

# General points when approaching ADB Contracts

Consider individual consulting opportunities

Understand context and background to project

Identify partners who will add value

Consider if external specialists will strengthen your team

Know your client and their expectations

Leverage experience with similar institutions

Understand costs of doing business (e.g. taxes)

## ASK QUESTIONS

## What NOT to do

- Failure to disclose **conflict of interest** (e.g., employees from EA included in a proposal)
- Firm or JV partners not from an ADB **member country**
- Submitting proposal **late**
- Failure to respond to client **requirements**
- **Conditional bids**
- **Incomplete/noncompliant bids**, e.g., missing bid security, letter of bid not signed, JV agreement missing, bid envelopes not properly marked, etc.
- **Integrity** violations in the bidding process

***When in doubt, always seek written clarification***

# Debriefing and Complaints

## Debriefing:

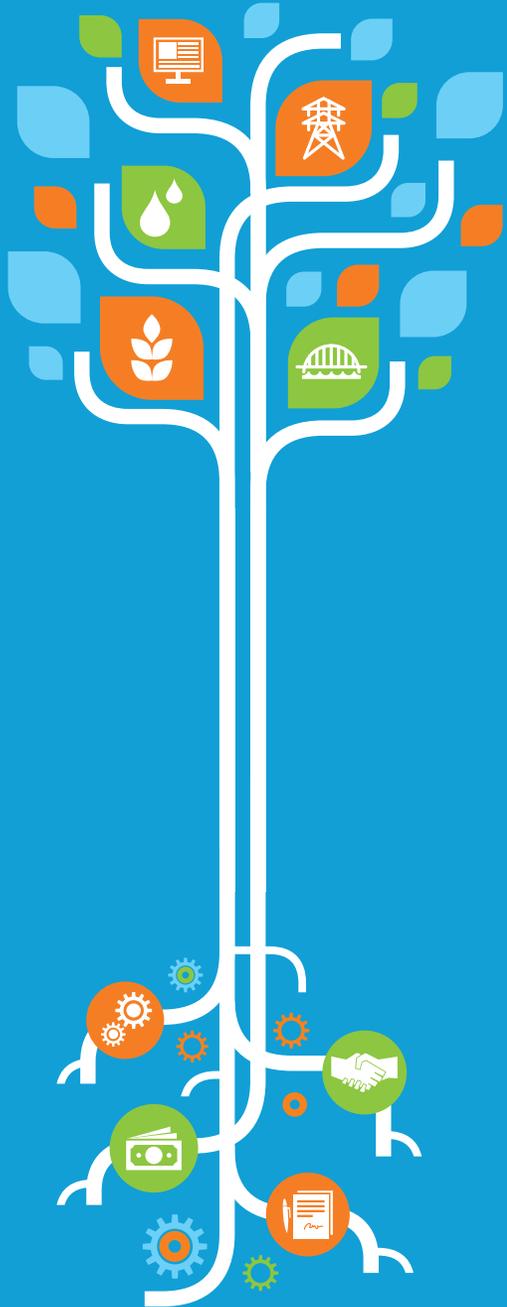
- Unsuccessful bidders may request debriefing from the procuring entity (the EA or ADB). If they are not satisfied with the explanation given, they may submit a complaint.
- Debriefings are an excellent learning opportunity for future bids!

## Complaints:

- Bidders may file complaint directly with ADB and may copy ADB on correspondence with EAs.
- Complaints to ADB should be submitted through online form: <https://www.adb.org/forms/complaints>

## How to report fraud:

- [www.adb.org/site/integrity/how-to-report-fraud](http://www.adb.org/site/integrity/how-to-report-fraud)

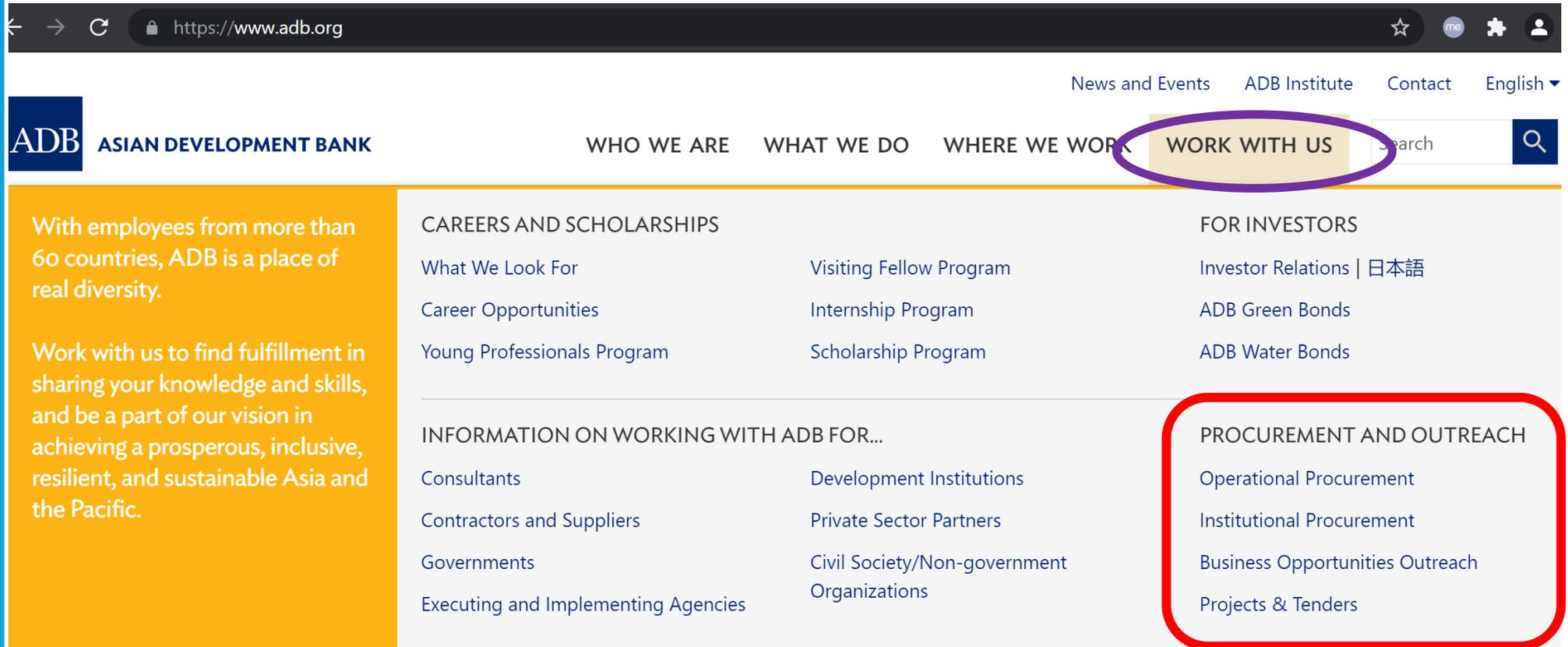


# Finding Information

# Identifying opportunities for contracts with project executing agencies and ADB

- Country partnership strategies
- Country operations business plans
- Procurement plans
- General and specific procurement notices
  - Advance notices
  - Invitation for prequalification
  - Invitation for bids
  - Consulting services recruitment notice (CSRN)
- Hop-on opportunities
  - Prequalified contractors / consultants
  - Contracts awarded
- *(ADB only)* Institutional procurement notices

# How to find Information on our Website



<https://www.adb.org>

[News and Events](#)
[ADB Institute](#)
[Contact](#)
[English](#)

**ADB ASIAN DEVELOPMENT BANK**

[WHO WE ARE](#)
[WHAT WE DO](#)
[WHERE WE WORK](#)
[WORK WITH US](#)

With employees from more than 60 countries, ADB is a place of real diversity.

Work with us to find fulfillment in sharing your knowledge and skills, and be a part of our vision in achieving a prosperous, inclusive, resilient, and sustainable Asia and the Pacific.

CAREERS AND SCHOLARSHIPS		FOR INVESTORS
What We Look For	Visiting Fellow Program	Investor Relations   日本語
Career Opportunities	Internship Program	ADB Green Bonds
Young Professionals Program	Scholarship Program	ADB Water Bonds

INFORMATION ON WORKING WITH ADB FOR...		PROCUREMENT AND OUTREACH
Consultants	Development Institutions	Operational Procurement
Contractors and Suppliers	Private Sector Partners	Institutional Procurement
Governments	Civil Society/Non-government Organizations	Business Opportunities Outreach
Executing and Implementing Agencies		Projects & Tenders

Business Center - [www.adb.org/business](http://www.adb.org/business)

Procurement - [www.adb.org/business/operational-procurement](http://www.adb.org/business/operational-procurement)



## ADB Business Center

All you need to work with us—in one place.

[Guides and Documents](#)
[Business Opportunities Outreach](#)
[Procurement Statistics Dashboard \(ProcDash\)](#)
[More](#)

[Home](#) > [Work with Us](#) > [Business Center](#) > [Working with ADB](#)

## Working with ADB

### Information for...

[Consultants](#)

[Contractors and suppliers](#)

[Governments](#)

### How-Tos

[How can I become an individual ADB consultant? →](#)

[How can my company consult for ADB? →](#)

[How can I become an ADB transaction advisory services consultant? →](#)

- How-Tos
- Policies & Regulations
- Procedures & Guidance
- Documents & Forms

# Consultants to Register in CMS (cms.adb.org)

### Welcome to the Asian Development Bank's Consultant Management System

**Consultant Management System (CMS)** is an integrated web-based system that supports the ADB's consulting services recruitment, from advertising the opportunity to awarding consulting contracts. This portal will enable users to work with the different facilities available in CMS.



**Consultants** create and update their profile, search opportunities, send Expressions of Interest (EOIs), respond to Non-Committal Inquiries (NCIs), and prepare and submit proposals. Login to the system by typing in your registered email address and password.

Since CSRN is now integrated in CMS, consultants are encouraged to complete their full registration to help facilitate EOI submission by tagging project and consulting experiences entered in their profile.

[Click here to know who can register as consultants in CMS.](#)

By using this service, you are accepting the [CMS Terms and Conditions](#).



**ADB Project Team Members** can access all CMS functions like creating a selection, advertising opportunities, sending Non-Committal Inquiries (NCIs), distributing Request for Proposals (RFPs), sending Notice to Proceed (NTPs), and approving requests, even while working outside of the ADB network. Login to the system by typing in your ADB Self-Service Username and Password.



**Executing Agencies (EAs)** can access Consulting Services Recruitment Notice (CSRN) to post consulting opportunities for ADB-financed projects. Login to the system by typing in your registered Username and Password.

To obtain an EA account, email your ADB Project Officer and copy [csrn@adb.org](mailto:csrn@adb.org) with the following details:

- |   |  |
|---|--|
| 1. Email address of the agency representative | 3. Name and address of the agency              |
| 2. Full name of the agency representative     | 4. Duration of the recruitment for the project |

### Consulting Services Recruitment Notice (CSRN)

The Consulting Services Recruitment Notice provides detailed information on the consulting services required for ADB-financed or administered projects. The CSRN includes the terms of reference and is posted on ADB's website for at least one month for firms for EA-administered projects, 15 days for firms for ADB-administered projects or 7 days for individual consultants before shortlisting.

This will provide consultants sufficient time to prepare EOIs that are more specific and focused on the project's requirements.

[Click here to view the list of advertisements of consulting opportunities.](#)



### Login

Login using your registered username and password.

Username

Password

[Login Assistance](#)

Note: ADB users can login using their Oracle username and password.

### Registration

New user? Register now!



### Need Help?

For inquiries regarding the system, please email [cmshelp@adb.org](mailto:cmshelp@adb.org).

### CMS SYSTEM UPDATE

Dear CMS Users,

The changeover period from the Consulting Services Recruitment Notice (CSRN) to the Consultant Management System (CMS) has concluded. We thank you for your cooperation during this interim process.

Should you have any inquiries, contact [cmshelp@adb.org](mailto:cmshelp@adb.org).

CMS Team

**NOTE:** CMS undergoes weekly maintenance activities from



# Consulting Services Recruitment Notices (CSRN)

Refine by [Clear All](#)

[COVID-19 Related Assignment](#)

[Consultant Type](#)

[Eligibility of Consultant Country](#)

[Engagement Period](#)

[Country](#)

[Sector](#)

[Engagement Type](#)

[Consultant Source](#)

[Budget Amount](#)

Search by Expertise

Project	Expertise	Consultant Type	Engagement Period (Months)	Published	Deadline (Manila local time)	View CSRN
<a href="#">LOAN 51132-002 GEO: Sustainable Water Supply and Sanitation Sector Development Program - CS-1 Construction Supervision Consultant - Telavi Water Supply Project</a>	Supervision Consultant	Firm	17	27-Aug-2020	25-Sep-2020 11:59 PM	
<a href="#">LOAN 53118-001 GEO: Livable Cities Investment Project for Balanced Regional Development - LCIP/QCBS/01-2020 Supervision of Civil Works under the Project – Construction of Kindergartens and Sport Complexes in different regions of Georgia</a>	supervision of civil works	Firm	24	18-Aug-2020	16-Sep-2020 11:59 PM	
<a href="#">LOAN-3803 GEO: North-South Corridor (Kvesheti-Kobi) Road Project - KKR/CS/ICS-03 Health, Safety, Environment and Social Advisor (International Position) (51257-001)</a>	Health, Safety, Environment and Social Advisor	Individual	18	03-Sep-2020	09-Sep-2020 11:59 PM	
<a href="#">LOAN-3803 GEO: North-South Corridor (Kvesheti-Kobi) Road Project - KKR/CS/ICS-02 National Health and Safety Specialist (51257-001)</a>	Health and Safety Specialist	Individual	12	03-Sep-2020	09-Sep-2020 11:59 PM	
<a href="#">TA-9624 REG: FCAS Specialist (52050-001)</a>	FCAS Specialist	Individual	2.7	01-Sep-2020	07-Sep-2020 11:59 PM	

# Operational Procurement

## Operations Procurement

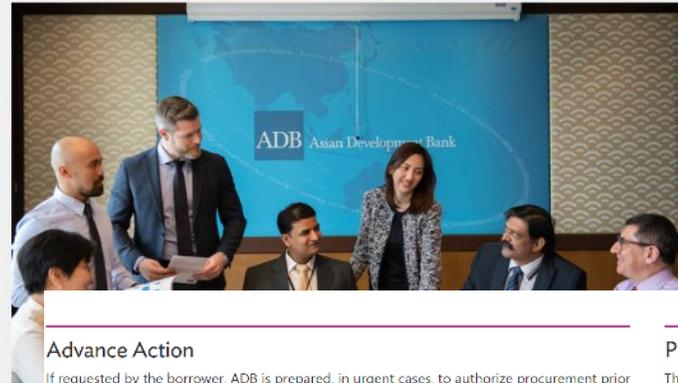
The Procurement, Portfolio and Financial Management Department (PPFD) provides fiduciary oversight of procurement of goods, works, non-consulting and consulting services. PPFD supports ADB staff and borrowers on procurement planning and implementation, contract management, and related risk assessment and mitigation throughout the project life cycle. It also leads procurement and consulting services innovation and capacity building initiatives.



### Goods, Works, and Non-Consulting Services →

ADB extends loans and provides technical assistance to its developing member countries for a broad range of development projects and programs involving the procurement of goods, works, and services.

<https://www.adb.org/business/operational-procurement/goods-services>



### Advance Action

If requested by the borrower, ADB is prepared, in urgent cases, to authorize procurement prior to loan approval. This is particularly when early contracting of goods or works would be crucial for timely completion of the project or when substantial financial benefits would accrue.

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ADB cont and In such cases, ADB will approve the draft prequalification or bidding documents before they are issued and ensure that requirements for public advertising and notification of bid invitation be followed.

ADB's approval of such advance procurement is with the explicit understanding that it does not commit ADB to approve the project and loan, and that future ADB financing depends on compliance with ADB's procedural requirements.

All Advance Notices Archive

### Prequalified Contractors

The prequalification of contractors are undertaken for most large, ADB-financed civil works contracts, turnkey contracts and contracts for the supply of expensive and technically complex equipment. ADB reviews and approves the prequalification process conducted by the Borrower's executing agency and publishes lists of prequalified contractors for contracts with estimated value of \$10,000,000 and above.

Current Prequalified Applicants Archive

### Contracts Awarded

Contracts awarded for goods and civil works with contract value above US\$1.0 million. An archive of the previous year's contract awards is also provided.

Current Awarded Contracts Archive

- Procurement Plan
- Advance Action
- Prequalified Contractors
- Contracts Awarded
- Bidding Procedures

# Goods & Works – Specific Procurement Notice

ADB ASIAN DEVELOPMENT BANK WHO WE ARE WHAT WE DO

PROJECTS & TENDERS Projects Documents **Tenders**

Procurement of goods, works, and consulting services

Search

Results 1-20 of 21  Invitation f...  Viet Nam  Invitation f...  Energy

**46391-VIE: Ha Noi and Ho Chi Minh City Power Grid [ADB-HNPC-THD-G02]** Status: Closed  
46391-001; Viet Nam; Energy; Date posted: 05 Nov 2018  
Notice Type: Invitation for Bids

**3374-VIE: Power Transmission Investment Program, Tranche 3 [CT-G01]** Status: Closed  
42039-036; Viet Nam; Energy; Date posted: 27 Sep 2018  
Notice Type: Invitation for Bids  
Approval Number: 3374

**3374-VIE: Power Transmission Investment Program, Tranche 3 [CT-G02]** Status: Closed  
42039-036; Viet Nam; Energy; Date posted: 27 Sep 2018  
Notice Type: Invitation for Bids  
Approval Number: 3374

**3374-VIE: Power Transmission Investment Program, Tranche 3 [CT-W01]** Status: Closed  
42039-036; Viet Nam; Energy; Date posted: 23 Aug 2018  
Notice Type: Invitation for Bids  
Approval Number: 3374

**Refine by**

**COUNTRY (1)** [Clear]

- Solomon Islands
- Sri Lanka
- Tonga
- Turkmenistan
- Tuvalu
- Uzbekistan
- Vanuatu
- Viet Nam

**SECTOR (1)** [Clear]

- Agriculture, natural resources ...
- Education
- Energy
- Finance
- Health
- Industry and trade
- Transport

**TYPE (2)** [Clear]

- Advance Notice
- Contracts Awarded
- Firm - Consulting
- Individual - Consulting
- Invitation for Bids
- Invitation for prequalification
- Prequalified applicants

### Invitation for Prequalification

<b>Date:</b>	14 March 2018
<b>Loan No. and Title:</b>	Loan 3630/8335 Grant 0561--CAM: Provincial Water Supply and Sanitation Project
<b>Contract No. and Title:</b>	MIH/PWSSP/01-- Plant Design, Supply, Installation, Commissioning and O&M Support for Battambang Water Supply
<b>Deadline for Submission of Applications:</b>	26 April 2018; 10:00 hours (local time)

- This Invitation for Prequalification follows the Procurement Plan for this project that appeared on the Asian Development Bank (ADB) website on 8 December 2017.
- The **Royal Government of Cambodia** has received financing from ADB toward the cost of **Provincial Water Supply and Sanitation Project**.

### Invitation for Bids

<b>Date:</b>	5 November 2018
<b>Loan No. and Title:</b>	46391-VIE: Ha Noi and Ho Chi Minh City Power Grid Development Sector Project
<b>Contract No. and Title:</b>	ADB-HNPC-THD-G02: 110kV Tran Hung Dao Substation: Supply of Materials and Equipment for Substation. Sub - project: Rehabilitation and upgrade of 110kV Tran Hung Dao Substation - E12
<b>Deadline for Submission of Bids:</b>	17 December 2018 at 14:00 hours

- The Socialist Republic of Viet Nam has received financing from the Asian Development Bank (ADB) toward the cost of **Ha Noi and Ho Chi Minh City Power Grid Development Sector Project**, and it intends to apply part of the proceeds of this financing to payments under the contract named above. Bidding is open to Bidders from eligible source countries



# Register for alerts



### Search Consulting Opportunities

Get detailed information on consulting services requirements and send expression of interests (EOIs) for ADB-financed or administered projects.



### View Shortlisted Firms

ADB publishes the names and contact details of firms invited to submit proposals. This is for the information of consultants who wish to associate with them. Interested consultants should contact the firms directly.



### View Awarded Contracts

ADB Project contracts that are awarded to consulting firms are disclosed to the public. Visit the page to view the list of contracts awarded to consulting firms, along with associated contract details.



### Alerts

Links to content posted on ADB.org delivered to your inbox daily or weekly.

Daily  Weekly  Off

### Events

On  Off

### News Releases and News from Country Offices

On  Off

### Procurement Notices (Goods and Works)

Note: Weekly notifications on consulting opportunities available for registered users of the [Consultant Management System \(CMS\)](#).

On  Off

### Project Information and Documents

On  Off

### Publications

On  Off

### Safeguard Documents

On  Off

ADB's CMS System: <http://cms.adb.org>

Goods & Works Notices: <https://alerts.adb.org>

# COVID-19 Opportunities

## COVID-19 (Coronavirus): ADB's Response

ADB is supporting its developing members in responding to the COVID-19 outbreak through finance, knowledge, and partnerships.

Main

Business Outreach

🏠 > COVID-19 (Coronavirus): ADB's Response > ADB Business Outreach Activities for CO...



### ADB Business Outreach Activities for COVID-19 Pandemic Response

Recognizing the urgency of the global coronavirus pandemic, ADB announced a \$20 billion package to address the immediate needs of its DMCs as they respond to COVID-19.

As part of the response, ADB has engaged with the international business community to:

- **understand and connect** with the global market and
- facilitate **regional support** for emergency procurement of COVID-19 related critical products.

<https://www.adb.org/what-we-do/covid19-coronavirus/procurement>

# COVID-19 filter functions available

## Consulting Opportunities

Consulting Services Recruitment Notices (CSRN)

CSRN provides detailed information on the consulting services required for ADB-financed or administered projects, including terms of reference. Filter on specific advertisements of interest by ticking the appropriate checkboxes or by entering keywords to search by expertise.

**Refine by** [Clear All](#)

COVID-19 Related Assignment

Yes (7)

No (188)

**Consultant Type**

Firm (57)

Individual (138)

**Eligibility of Consultant Country**

Open to Member Countries Only (187)

Non-Member Countries Allowed (8)

**Engagement Period**

Less than 3 months (16)

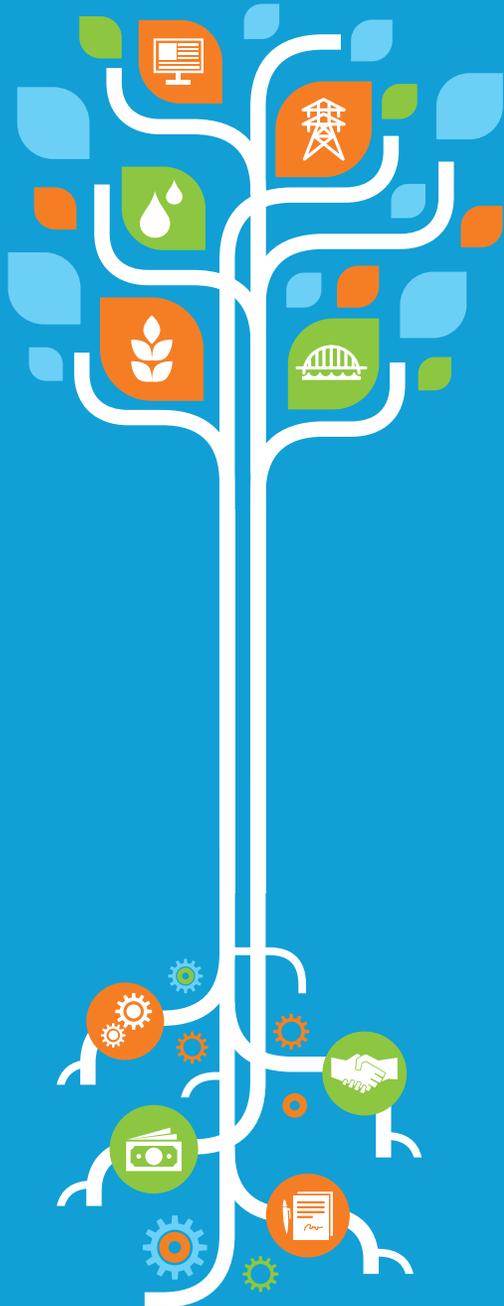
3 months to 1 year (75)

More than 1 year (104)

Search by Expertise

Project	Expertise	Consultant Type	Engagement Period (Months)	Published	Deadline (Manila local time)	View CSRN
<a href="#">TA-6562 INO: PT Cisarua Mountain Dairy: Gender empowerment in dairy - Training on dairy farming (54216-002)</a>	International dairy farmer expert	Firm	16	22-Oct-2020	05-Nov-2020 11:59 PM	
<a href="#">TA-6562 INO: PT Cisarua Mountain Dairy: Gender empowerment in dairy-Training on financial literacy (54216-002)</a>	National financial literacy expert	Firm	16	22-Oct-2020	05-Nov-2020 11:59 PM	
<a href="#">TA-6553 MON: Strengthening Institutional Capacity to Respond to COVID-19 - Communication Agency (54226-001)</a>	Communications Specialist	Firm	18	22-Oct-2020	05-Nov-2020 11:59 PM	
<a href="#">TA-6563 REG: Regional Support to Build Disease Resilient and Energy Efficient Centralized Air-conditioning Systems - Centralized Air-conditioning Energy Efficiency Expert (54210-001)</a>	Air-conditioning/Energy Efficiency Expert	Individual	12.3	27-Oct-2020	02-Nov-2020 11:59 PM	
<a href="#">TA 54317-001 MON: Managing the Risks of Food Insecurity in Mongolia during the COVID-19 Crisis</a>	Agriculture and Food Security, Food Supply Chain	Firm	16	17-Oct-2020	31-Oct-2020 11:59 PM	



For more information: [adb.org](http://adb.org)

To join the community of ADB Consultants and Suppliers:

1) ADB Consultants Network:

<https://www.linkedin.com/groups/3796524/>

2) ADB Suppliers Network:

<https://www.linkedin.com/groups/3796532/>

Also follow “ADB Business Center”:

<https://www.linkedin.com/showcase/adb-business-center/>

Contact: Olivier J. Leonard [oleonard@adb.org](mailto:oleonard@adb.org)