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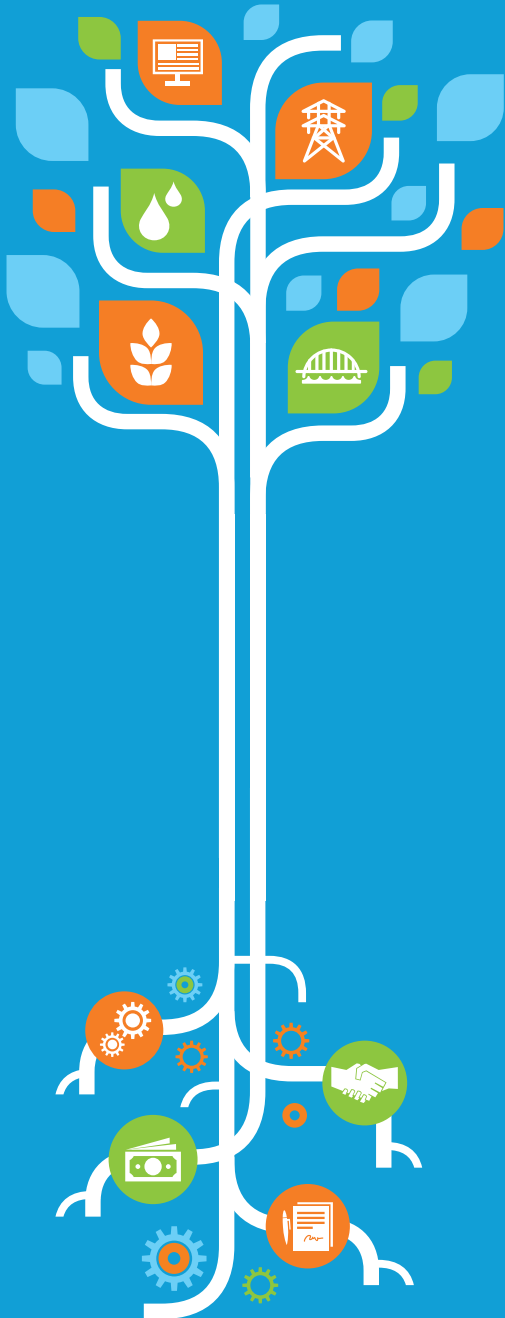


# Doing Business with ADB and the ADB Procurement System

4 March 2022

**C. Janyna Rhor**  
Principal Procurement Specialist  
Procurement, Portfolio and Financial  
Management Department

**BUSINESS**  
OPPORTUNITIES

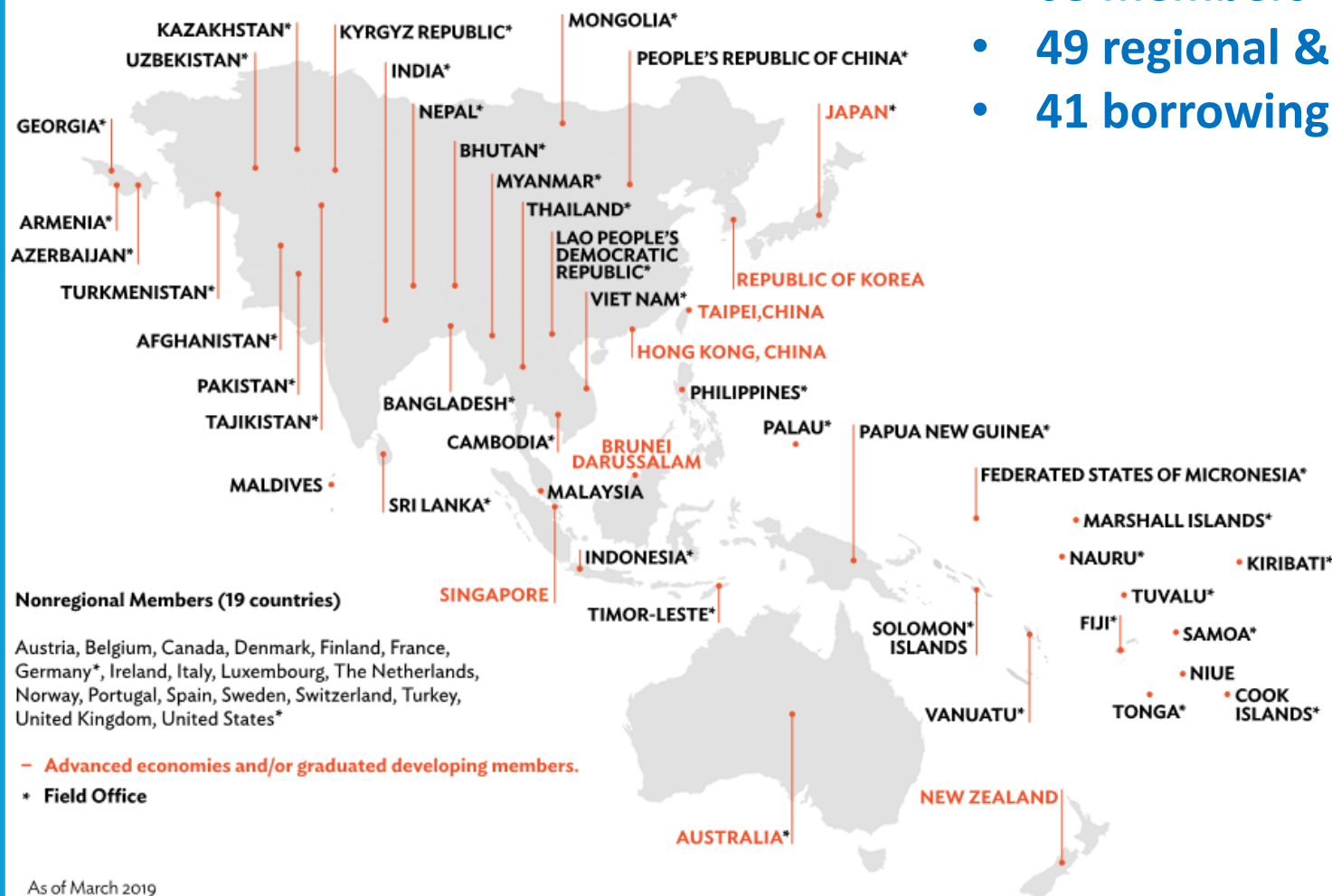


# Overview

- **A Brief about ADB and Its Operations**
- **Top Suppliers in ADB Projects**
- **Top Suppliers from India**
- **ADB Procurement Framework**
- **ADB Procurement Procedures for Goods/Works/Consulting Services**
- **Bidding Strategies**
- **How to find information on Business Opportunities under ADB Projects**
- **Identifying Opportunities with Covid -19 Response Projects**

# A Brief about ADB

- Founded in 1966, HQ in Philippines
- 68 members
- 49 regional & 19 non-regional;
- 41 borrowing members



**To support its clients, ADB works with:**

- Private sector
- NGOs and CBOs
- Foundations
- Academia /Think Tanks
- Donors
- Other International Organizations

**Main Instruments: Loan/Grants, Technical Assistance, Equity and Guarantees**  
**Biggest ADB Borrowers: India, China, Pakistan, Bangladesh, Indonesia**

# ADB 2021 Sovereign Portfolio by Region (\$ billion)

## TOTAL US\$ 104b

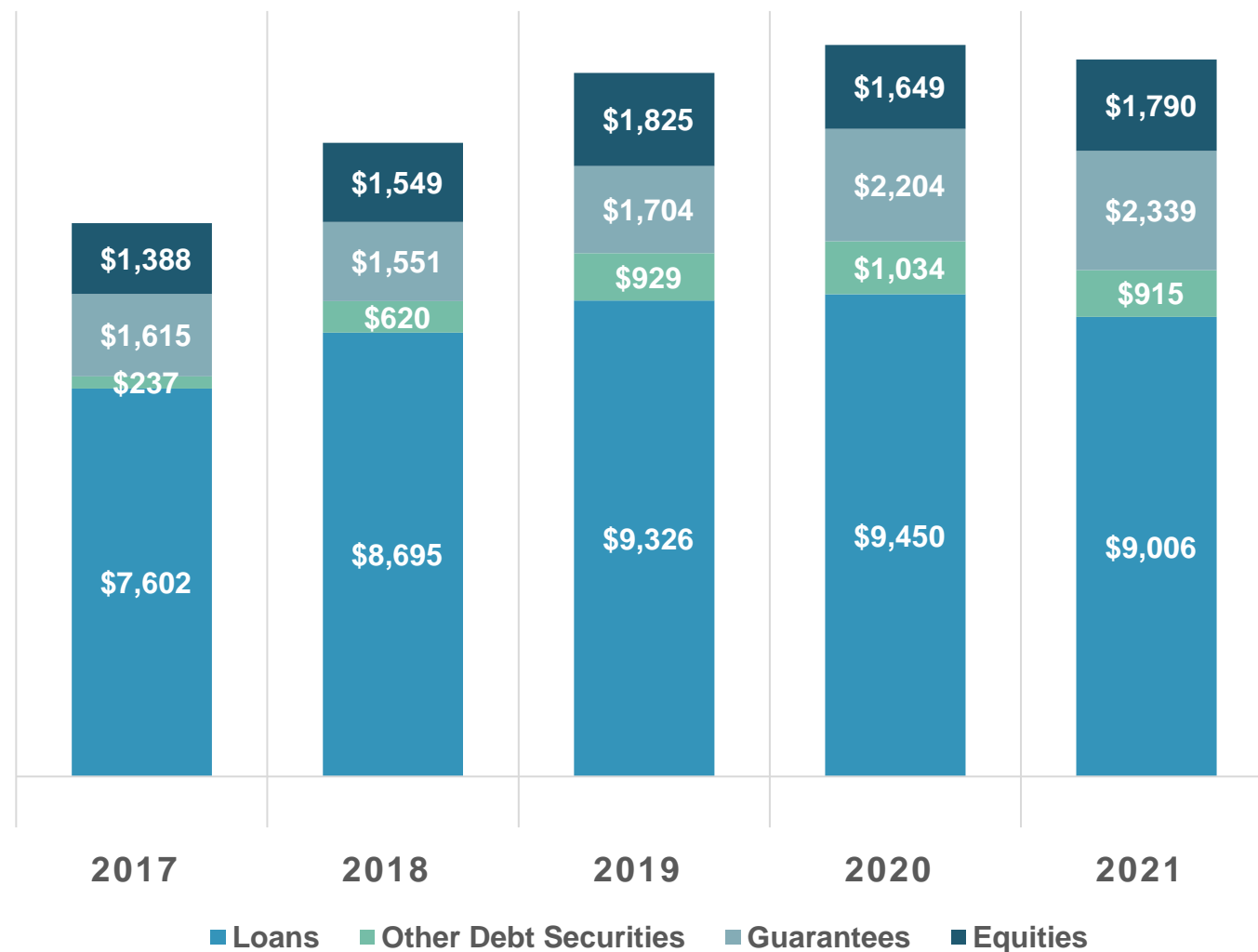


### Portfolio by Sector

2020	2021	
29% TRANSPORT	27%	↓
20% ENERGY	19%	↓
12% WATER	13%	↑
11% AGRICULTURE	11%	
12% PUBLIC SECTOR MANAGEMENT	11%	↓
16% OTHERS	20%	↑

ADB = Asian Development Bank.  
Source: Asian Development Bank data.

# ADB 2021 Non-Sovereign Portfolio



## Top Suppliers by Member State

Procurement Ranking – Goods				
	2018	2019	2020	2021
1	PRC	IND	IND	PRC
2	BAN	PRC	PRC	BAN
3	IND	USA	INO	PHI
4	SWE	BAN	TUR	IND
5	VIE	VIE	HKG	DEN

## Top Suppliers by Member State

Procurement Ranking – <b>Works</b>				
	2018	2019	2020	2021
<b>1</b>	<b>PRC</b>	<b>PRC</b>	<b>IND</b>	<b>IND</b>
<b>2</b>	<b>IND</b>	<b>IND</b>	<b>PRC</b>	<b>PRC</b>
<b>3</b>	<b>BAN</b>	<b>BAN</b>	<b>PHI</b>	<b>VIE</b>
<b>4</b>	<b>GER</b>	<b>INO</b>	<b>BAN</b>	<b>PAK</b>
<b>5</b>	<b>PAK</b>	<b>PAK</b>	<b>PAK</b>	<b>INO</b>

## Top Suppliers by Member State

### Procurement Ranking – Consulting Services

	2018	2019	2020	2021
1	KOR	IND	USA	IND
2	IND	AUS	KOR	INO
3	FRA	USA	IND	JPN
4	UKG	GER	INO	FRA
5	AUS	FRA	AUS	AUS



## Top Suppliers by Amount

### Top 5 Suppliers of **Goods** (2018–2021)

	Name	No. of Contracts	ADB Amount (\$ million)
1	United Nations Children's Fund (UNICEF)	10	836.21
2	Sinovac Life Sciences Co. Ltd.	9	685.55
3	BEML Ltd.	3	678.72
4	TBEA CO. LTD.	6	258.01
5	China National Technical Import & Export Corp.	3	212.74

## Top Suppliers by Amount

### Top 5 Suppliers of **Works** (2018–2021)

	Name	No. of Contracts	ADB Amount (\$ million)
1	Larsen & Toubro Ltd.	41	1,492.19
2	Siemens	13	663.89
3	China Railway Group Limited	20	595.19
4	NCC Limited	30	594.25
5	Acciona Construction Philippines Inc.	2	538.12

## Top Suppliers by Amount

### Top 5 Consulting Services Firms (2018–2021)

	Name	No. of Contracts	ADB Amount (\$ million)
1	EGIS International	34	109.09
2	T.Y. Lin International SMEC	4	62.97
3	Ove Arup & Partners	9	58.39
4	Korea Consultants International Co. Ltd.	3	53.22
5	CTI Engineering International Co., Ltd.	3	45.39

# Top 5 Contractors/Suppliers from **India** involved in Goods, Works and Related Services Contracts under ADB Loans and Grant Projects

1 January 2017 - 31 December 2021

Contractor/Supplier	Sector	Amount (\$ Million)
Larsen & Toubro Ltd.	ANR, ENE, TRA, WUS	1,657.25
BEML Ltd.	TRA	678.72
NCC Ltd.	ANR, ENE, IND, TRA, WUS	594.23
Kalpataru Power Transmission Ltd.	ENE, IND	493.73
KEC International Ltd.	ENE, TRA	296.30
Others		10,536.46
<b>Total</b>		<b>14,256.69</b>

ANR = agriculture, natural resources & rural development; ENE = energy; IND = industry & trade; TRA = travel; WUS = water & other urban infrastructure services.

# Top 5 Consultants from **India** involved in Consulting Services Contracts under ADB Loan, Grant and Technical Assistance Projects

1 January 2017 - 31 December 2021

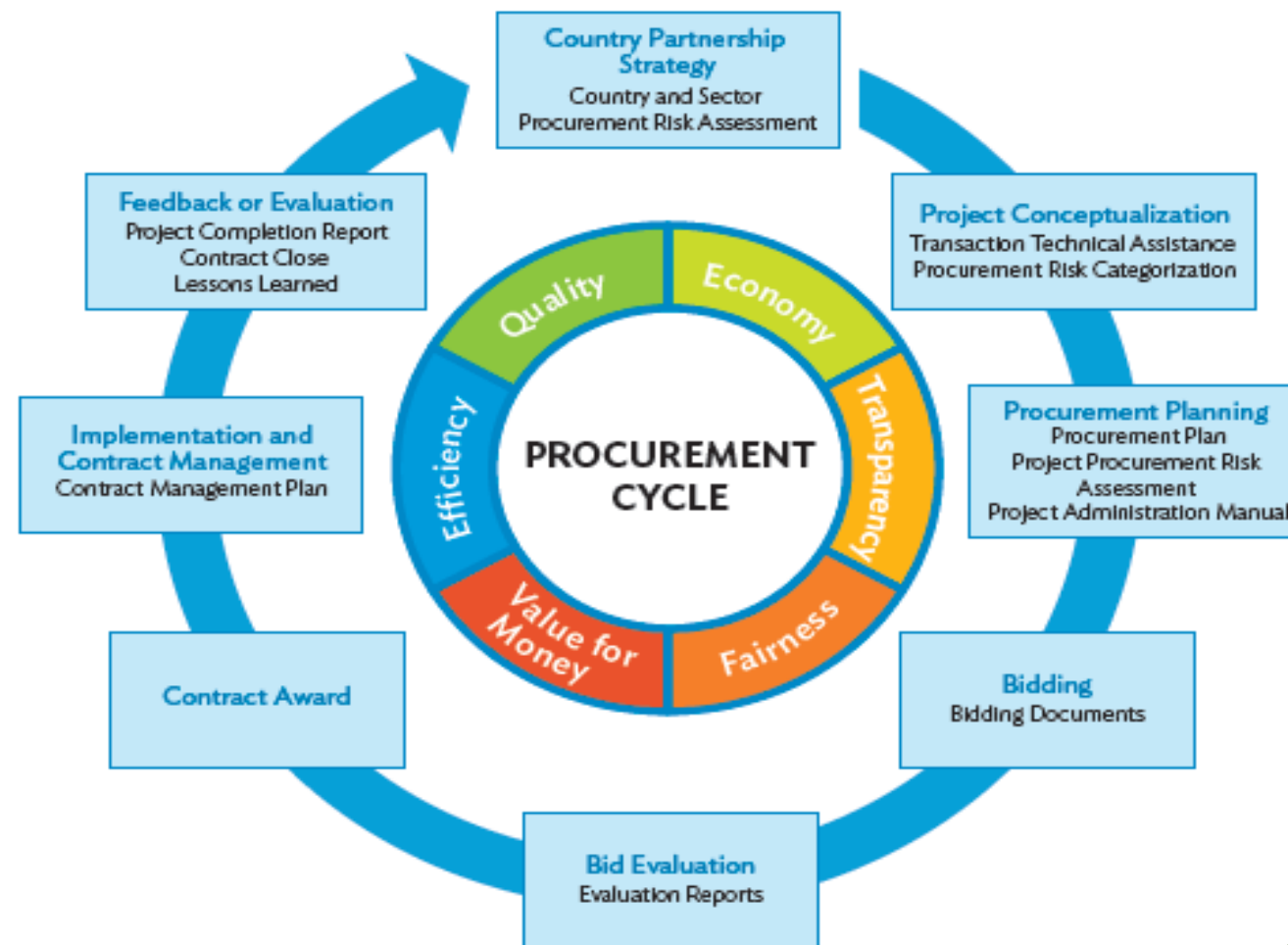
Consultant	Sector	Amount (\$ Million)
Pricewaterhousecoopers Pvt. Ltd. India	ANR, EDU, ENE, FIN, HLT, IND, MUL, PSM, TRA, WUS	25.89
Intercontinental Consultants & Technocrats Pvt. Ltd.	TRA, WUS	21.58
WAPCOS Ltd.	ENE, TRA, WUS	20.87
VisionRI Connexion Services Pvt. Ltd.	ENE, TRA	18.45
Tata Group	EDU, ENE, HLT, WUS	15.81
Individual Consultants		66.07
Others		191.81
<b>Total</b>		<b>360.48</b>

ANR = agriculture, natural resources & rural development; EDU = education; ENE = energy; FIN = finance; HLT = health; IND = industry & trade; MUL = multisector; PSM = private sector management; TRA = travel; WUS = water & other urban infrastructure services.

# Why Pursue ADB Funded Contracts?

- Assured financing for goods, works, and services
- Gateway to new opportunities in fast growing economies across multiple sectors
- ADB's operations are rapidly growing
- Internationally accepted fair and transparent procurement procedures
- Strong integrity oversight

# When are Consultants, Contractors & Suppliers needed? Project and Procurement Cycle



**Most ADB  
projects rely  
on  
Consultants,  
contractors  
and suppliers**

# TYPES OF OPPORTUNITIES

- **Supply of Goods**

- Machinery, equipment, computers, furniture

- **Civil Works**

- Roads, railways, bridges, irrigation canals, schools, power plants, pump stations, water treatment plants, heating plants, airports, etc.

- **Consulting Services**

- Detail design and construction supervision, Project preparation and support to implementation, knowledge products, staff consultants

- **Non-consulting Services**

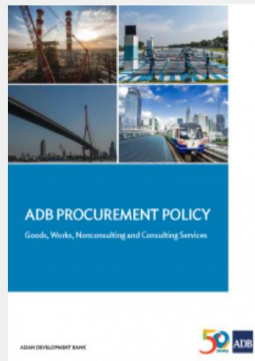
- Surveys, training, translation, event management



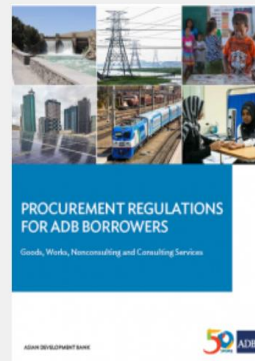
# ADB's Procurement Frameworks

For projects with concept papers approved **on or after 1 July 2017**

ADB's new procurement framework comprises a Procurement Policy and Procurement Regulations for ADB Borrowers. It modernizes project procurement processes through a principles-based approach, to meet the diverse needs of clients as ADB scales up its operations in line with Strategy 2030.



ADB Procurement Policy



Procurement Regulations for ADB Borrowers

For projects with concept papers approved **before 1 July 2017**

ADB's Procurement Guidelines and Guidelines on the Use of Consultants defined the policies and procedures for selecting, contracting, and monitoring suppliers of goods, works, and services for ADB-financed projects.









Procurement Guidelines



Guidelines on the Use of Consultants

# ADB's Procurement Principles

Principles		Outcomes
	<b>Fairness</b>	Equal opportunity; equitable distribution; and credible mechanisms for addressing procurement-related complaints.
	<b>Economy</b>	Using price, quality, and any nonprice attributes to deliver viable projects.
	<b>Efficiency</b>	Ensures procurement processes are proportional to value and risks.
	<b>Transparency</b>	Deliver relevant procurement information publicly in a consistent and timely manner; appropriate reporting; and confidentiality.
	<b>Quality</b>	Structured arrangements delivering appropriate outputs in an effective manner to achieve project outcomes and objectives.
	<b>Value for Money</b>	Obtain optimal benefits through effective, efficient, and economic use of resources.

## Roles and Responsibilities in Procurement

- The Borrower/Executing Agency (EA) is responsible to procure goods, works, non-consulting services, and consulting services
- ADB also procures goods/consulting services to support its borrowers through technical assistance grants (TA) and staff consultants
- ADB reviews the procurement activities of EAs to ensure compliance with ADB's Procurement Policy and Regulations
- Open competitive bidding is the preferred option
- Technical and financial bid elements only in the tender processes

# Procurement Methods – Goods & Works

OCB		• Open Competitive Bidding
LCB		• Limited Competitive Bidding
RFQ		• Request for Quotations
FA		• Framework Agreements
ERA		• Electronic Reverse Auction
BFA		• Borrower's Force Account
DC		• Direct Contracting

# ADB Procurement Documents

Prequalification

Goods

Works (Large and Small Contracts)

Plant: Design, Supply, Install

Information Technology Products and Services (**New**)

Design-Build-Operate (**New**)

Request for Quotations (Goods and Works)

Consulting Services

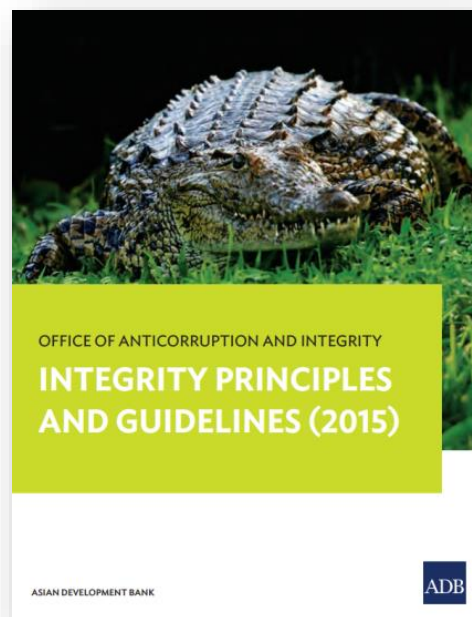
Non-consulting Services (**New**)

# Common Mistakes in preparing bids

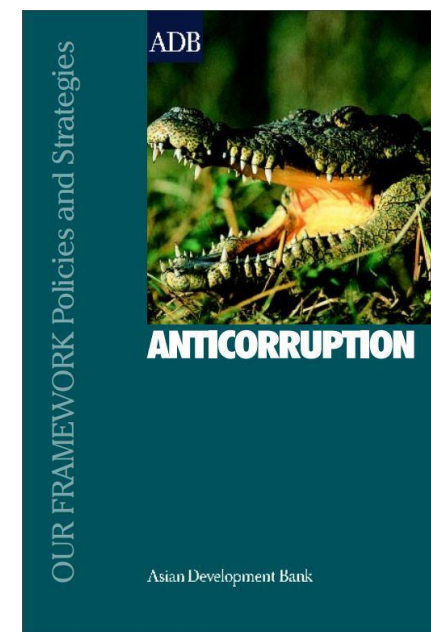
- Bids not signed or Bids signed by a person who is not authorized signatory
- No Bid Security or Bid Securing Declaration (if required)
- Insufficient Amount of Bid Security, Incorrect Validity Period
- Lack of Supporting Documents (JV Agreements, Audited Fin Statements, Past Performance Certificates)
- Incomplete Bids / Partial Bids
- Absence of test reports if required as per bidding documents
- Conflicts of interest not disclosed
- Inclusion of financial offer with technical offer where bid conditions require them to be separated
- **Failure to provide a Signed letter of Bid, a correct Bid Validity Period and the required Bid Security or Bid Securing Declaration and Priced BOQs are grounds for immediate disqualification of the Bid.**
- **Minor omissions to the documents required by the Bidding Documents may be clarified. Multiple minor omissions may add up to a major omission and if clarified would give the Bidder an unfair advantage.**

# ADB's Anticorruption Policy & Guidelines

Applies to executing and implementing agencies, contractors, consultants, suppliers, ADB staff, and anyone connected to an ADB-financed, -administered, or –supported activity.



Highest Ethical  
Standards



Zero  
Tolerance





# Consulting Services



# Types of Consultants



Consulting Firms



Individual Consultants

Technical Assistance, Loans and Grants



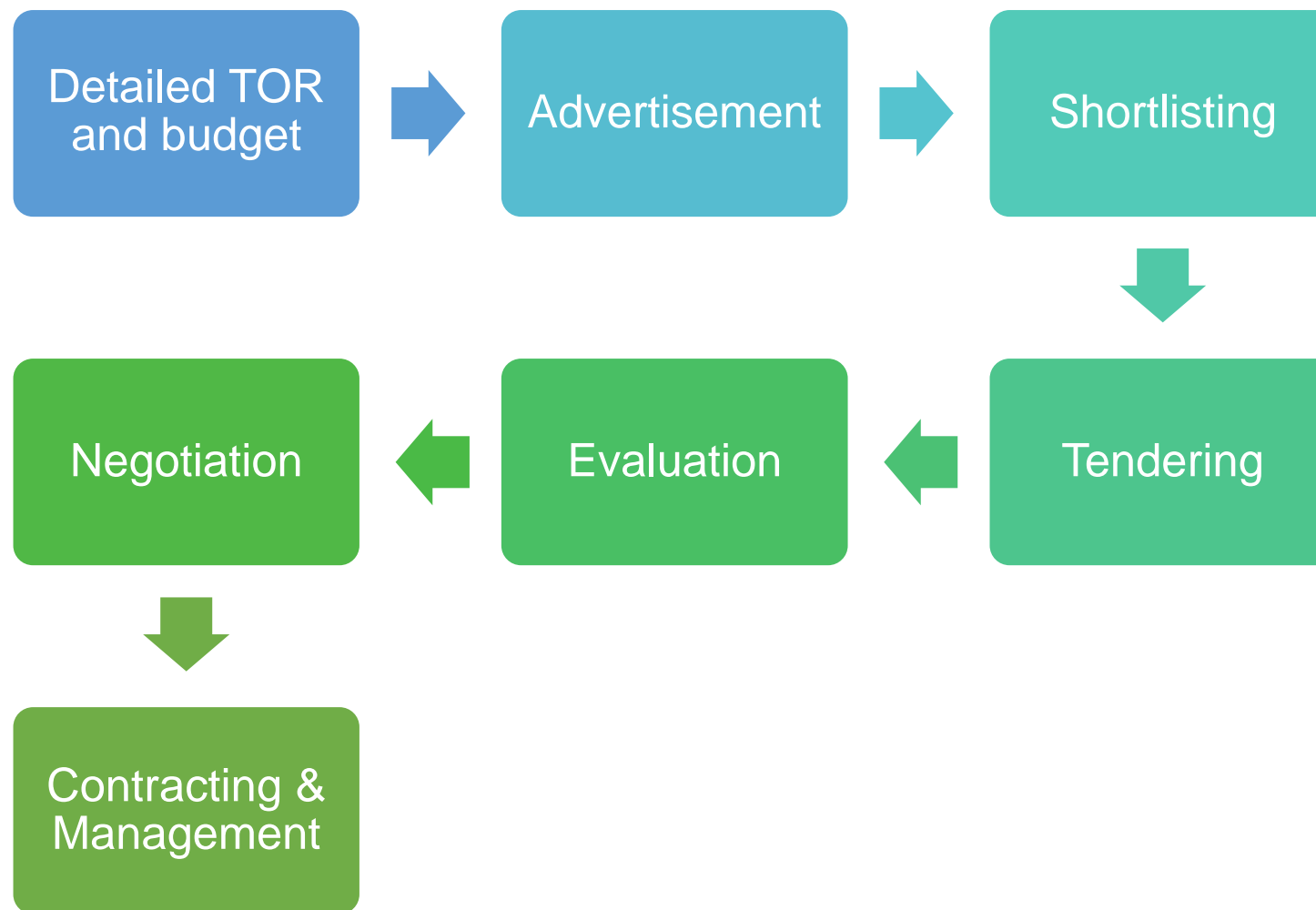
Staff Consultants

ADB staffing budget

## Recruitment may be national or international

- Internationals may be for any ADB member country (global if eligibility restriction waived)
- A firm is national if legally incorporated in a DMC
- An individual is national if a citizen of the DMC

# Firm Consultant Recruitment



# Procurement Methods to Recruit Firms

QCBS	• Quality & Cost Based Selection
QBS	• Quality Based Selection
CQS	• Consultants Qualifications Selection
FBS	• Fixed Budget Selection
LCS	• Least Cost Selection
DC	• Direct Contracting

## General Points to approach ADB Consulting Contracts

- Identify suitable entry points and look to build expertise
- Consider individual consulting opportunities
- Know your client and their expectations
- Understand context and background to project
- Leverage experience with similar institutions
- Identify partners who will add value
- Understand costs of doing business (e.g., taxes)
- Consider if external specialists will strengthen your team



➤ **ASK QUESTIONS IN CASE OF ANY DOUBT**

# Debriefing and Complaints

## Debriefing:

- Unsuccessful bidders may request debriefing from the procuring entity (the EA or ADB). If they are not satisfied with the explanation given, they may submit a complaint.
- Debriefings are an excellent learning opportunity for future bids!

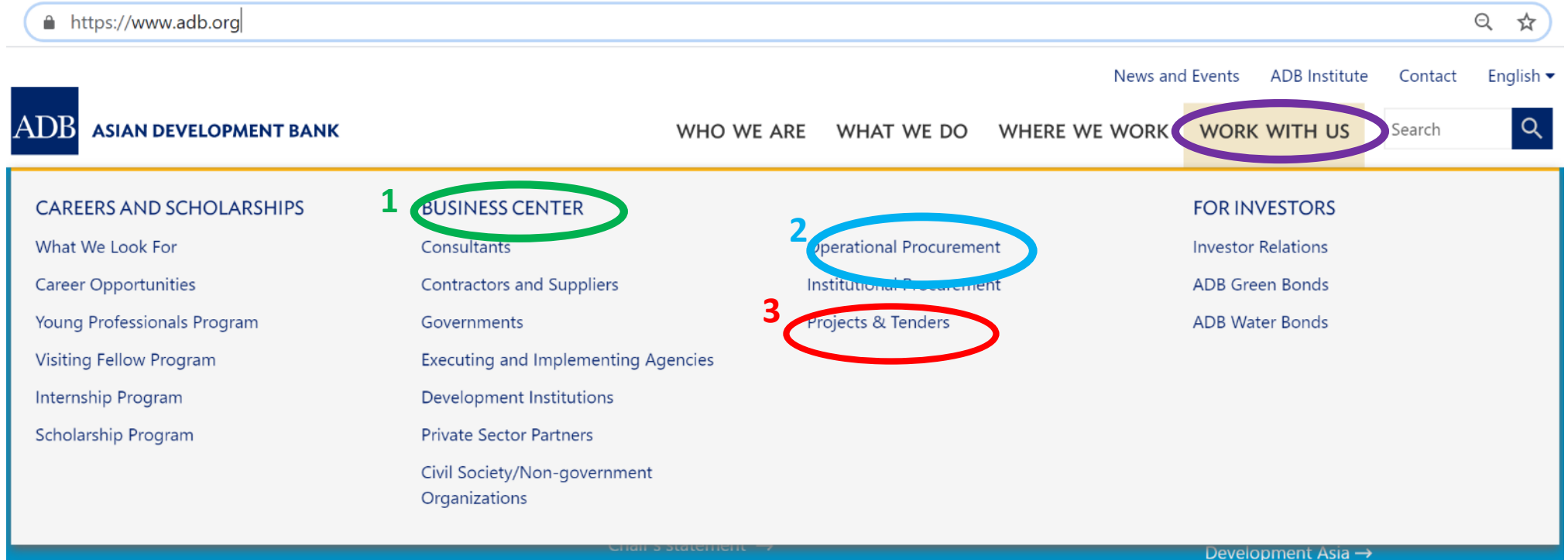
## Complaints:

- Bidders may file complaint directly with ADB and may copy ADB on correspondence with EAs.
- Complaints to ADB should be submitted through online form: <https://www.adb.org/forms/complaints>

## How to report fraud:

- [www.adb.org/site/integrity/how-to-report-fraud](http://www.adb.org/site/integrity/how-to-report-fraud)

# How to find Information on our Website



https://www.adb.org/

News and Events ADB Institute Contact English

ADB ASIAN DEVELOPMENT BANK

WHO WE ARE WHAT WE DO WHERE WE WORK **WORK WITH US** Search

**1 BUSINESS CENTER**

- Consultants
- Contractors and Suppliers
- Governments
- Executing and Implementing Agencies
- Development Institutions
- Private Sector Partners
- Civil Society/Non-government Organizations

**2 Operational Procurement**

**3 Projects & Tenders**

**CAREERS AND SCHOLARSHIPS**

- What We Look For
- Career Opportunities
- Young Professionals Program
- Visiting Fellow Program
- Internship Program
- Scholarship Program

**FOR INVESTORS**

- Investor Relations
- ADB Green Bonds
- ADB Water Bonds

Chair's statement → Development Asia →

[www.adb.org/business](https://www.adb.org/business)



# 1. ADB Business Center – [www.adb.org/business](http://www.adb.org/business)

adb.org/business/main

News and Events ADB Institute Contact English

WHO WE ARE WHAT WE DO WHERE WE WORK WORK WITH US

Search

## ADB Business Center

All you need to work with us—in one place.

Guides and Documents Operational Procurement Institutional/Corporate Procurement Projects and Tenders

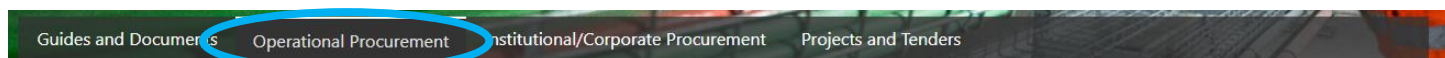
> Work with Us > Business Center > Working with ADB

### Working with ADB

Information for...	How-Tos
Consultants	Where are the business opportunities in the ADB project cycle? →
Contractors and suppliers	What bidding procedures are used by ADB-financed projects? →
Governments	How can we improve our chances of securing an ADB-funded contract? →
Executing and implementing agencies	What are the main eligibility requirements for bidding for contracts under ADB-financed projects? →
Development institutions	What are the eligibility requirements for subcontractors working for contractors on ADB-financed projects? →

- How-Tos
- Policies & Regulations
- Procedures & Guidance
- Documents & Forms

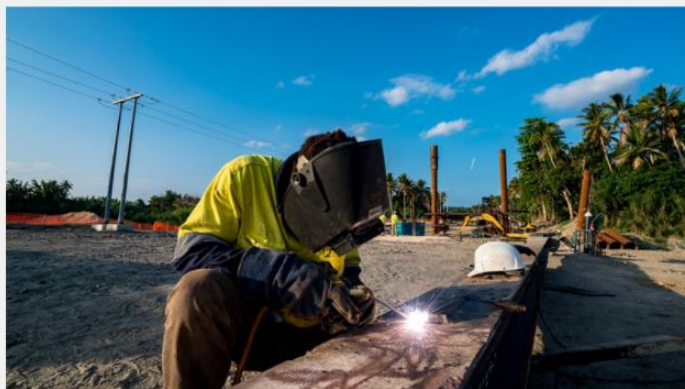
## 2. Operational Procurement



Work with Us > Business Center > Operational Procurement

### Operations Procurement

The Procurement, Portfolio and Financial Management Department (PPFD) provides fiduciary oversight of procurement of goods, works, non-consulting and consulting services. PPFD supports ADB staff and borrowers on procurement planning and implementation, contract management, and related risk assessment and mitigation throughout the project life cycle. It also leads procurement and consulting services innovation and capacity building initiatives.



#### Goods, Works, and Non-Consulting Services →

ADB extends loans and provides technical assistance to its developing member countries for a broad range of development projects and programs involving the procurement of goods, works, and services.



#### Advance Action

If requested by the borrower, ADB is prepared, in urgent cases, to authorize procurement prior to loan approval. This is particularly when early contracting of goods or works would be crucial for timely completion of the project or when substantial financial benefits would accrue.

Cor  
ADB  
cont  
and

In such cases, ADB will approve the draft prequalification or bidding documents before they are issued and ensure that requirements for public advertising and notification of bid invitation be followed.

ADB's approval of such advance procurement is with the explicit understanding that it does not commit ADB to approve the project and loan, and that future ADB financing depends on compliance with ADB's procedural requirements.

All Advance Notices

Archive

<https://www.adb.org/business/operational-procurement/goods-services>

- Procurement Plan
- Advance Action
- Prequalified Contractors
- Contracts Awarded
- Bidding Procedures

#### Prequalified Contractors

The prequalification of contractors are undertaken for most large, ADB-financed civil works contracts, turnkey contracts and contracts for the supply of expensive and technically complex equipment. ADB reviews and approves the prequalification process conducted by the Borrower's executing agency and publishes lists of prequalified contractors for contracts with estimated value of \$10,000,000 and above.

Current Prequalified Applicants

Archive

#### Contracts Awarded

Contracts awarded for goods and civil works with contract value above US\$1.0 million. An archive of the previous year's contract awards is also provided.

Current Awarded Contracts

Archive





# 3. Goods & Works – Specific Procurement Notice

ADB ASIAN DEVELOPMENT BANK

WHO WE ARE WHAT WE DO

PROJECTS & TENDERS

Projects Documents **Tenders**

Procurement of goods, works, and consulting services

Search

Results 1-20 of 21 ☒ Invitation f... ☒ Viet Nam ☒ Invitation f... ☒ Energy

**46391-VIE: Ha Noi and Ho Chi Minh City Power Grid [ADB-HNPC-THD-G02]** Status: Closed  
46391-001; Viet Nam; Energy; Date posted: 05 Nov 2018  
Notice Type: Invitation for Bids

**3374-VIE: Power Transmission Investment Program, Tranche 3 [CT-G01]** Status: Closed  
42039-036; Viet Nam; Energy; Date posted: 27 Sep 2018  
Notice Type: Invitation for Bids  
Approval Number: 3374

**3374-VIE: Power Transmission Investment Program, Tranche 3 [CT-G02]** Status: Closed  
42039-036; Viet Nam; Energy; Date posted: 27 Sep 2018  
Notice Type: Invitation for Bids  
Approval Number: 3374

**3374-VIE: Power Transmission Investment Program, Tranche 3 [CT-W01]** Status: Closed  
42039-036; Viet Nam; Energy; Date posted: 23 Aug 2018  
Notice Type: Invitation for Bids  
Approval Number: 3374

Refine by ☒ CLEAR ALL

**COUNTRY (1)** [Clear]

☒ Viet Nam

**SECTOR (1)** [Clear]

☒ Energy

**TYPE (2)** [Clear]

☒ Invitation for Bids  
☒ Invitation for prequalification  
☐ Prequalified applicants

## Invitation for Prequalification

Date:	14 March 2018
Loan No. and Title:	Loan 3630/8335 Grant 0561--CAM: Provincial Water Supply and Sanitation Project
Contract No. and Title:	MIH/PWSSP/01-- Plant Design, Supply, Installation, Commissioning and O&M Support for Battambang Water Supply
Deadline for Submission of Applications:	26 April 2018; 10:00 hours (local time)

1. This Invitation for Prequalification follows the Procurement Plan for this project that appeared on the Asian Development Bank (ADB) website on 8 December 2017.
2. The **Royal Government of Cambodia** has received financing from ADB toward the cost of **Provincial Water Supply and Sanitation Project**.

## Invitation for Bids

Date:	5 November 2018
Loan No. and Title:	46391-VIE: Ha Noi and Ho Chi Minh City Power Grid Development Sector Project
Contract No. and Title:	ADB-HNPC-THD-G02: 110kV Tran Hung Dao Substation: Supply of Materials and Equipment for Substation. Sub - project: Rehabilitation and upgrade of 110kV Tran Hung Dao Substation - E12
Deadline for Submission of Bids:	17 December 2018 at 14:00 hours

1. The Socialist Republic of Viet Nam has received financing from the Asian Development Bank (ADB) toward the cost of **Ha Noi and Ho Chi Minh City Power Grid Development Sector Project**, and it intends to apply part of the proceeds of this financing to payments under the contract named above. Bidding is open to Bidders from eligible source countries

# Consultants to Register in CMS (cms.adb.org)

## Welcome to the Asian Development Bank's Consultant Management System

**Consultant Management System (CMS)** is an integrated web-based system that supports the ADB's consulting services recruitment, from advertising the opportunity to awarding consulting contracts. This portal will enable users to work with the different facilities available in CMS.



**Consultants** create and update their profile, search opportunities, send Expressions of Interest (EOIs), respond to Non-Committal Inquiries (NCIs), and prepare and submit proposals. Login to the system by typing in your registered email address and password.

Since CSRN is now integrated in CMS, consultants are encouraged to complete their full registration to help facilitate EOI submission by tagging project and consulting experiences entered in their profile.

[Click here to know who can register as consultants in CMS.](#)

By using this service, you are accepting the [CMS Terms and Conditions](#).



**ADB Project Team Members** can access all CMS functions like creating a selection, advertising opportunities, sending Non-Committal Inquiries (NCIs), distributing Request for Proposals (RFPs), sending Notice to Proceed (NTPs), and approving requests, even while working outside of the ADB network. Login to the system by typing in your ADB Self-Service Username and Password.



**Executing Agencies (EAs)** can access Consulting Services Recruitment Notice (CSRN) to post consulting opportunities for ADB-financed projects. Login to the system by typing in your registered Username and Password.

To obtain an EA account, email your ADB Project Officer and copy [csrn@adb.org](mailto:csrn@adb.org) with the following details:

1. Email address of the agency representative
2. Full name of the agency representative
3. Name and address of the agency
4. Duration of the recruitment for the project

## Consulting Services Recruitment Notice (CSRN)

The Consulting Services Recruitment Notice provides detailed information on the consulting services required for ADB-financed or administered projects. The CSRN includes the terms of reference and is posted on ADB's website for at least one month for firms for EA-administered projects, 15 days for firms for ADB-administered projects or 7 days for individual consultants before shortlisting.

This will provide consultants sufficient time to prepare EOIs that are more specific and focused on the project's requirements.

[Click here to view the list of advertisements of consulting opportunities.](#)



## Login

Login using your registered username and password.

Username

Password

[Login](#)

[Login Assistance](#)

Note: ADB users can login using their Oracle username and password.

## Registration

New user? Register now!

[Register as Consulting Firm](#)

[Register as Individual Consultant](#)

## Need Help?

For inquiries regarding the system, please email [cmshelp@adb.org](mailto:cmshelp@adb.org).

## CMS SYSTEM UPDATE

Dear CMS Users,

The changeover period from the Consulting Services Recruitment Notice (CSRN) to the Consultant Management System (CMS) has concluded. We thank you for your cooperation during this interim process.

Should you have any inquiries, contact [cmshelp@adb.org](mailto:cmshelp@adb.org).

CMS Team

**NOTE:** CMS undergoes weekly maintenance activities from

# Consulting Services Recruitment Notices (CSRN)

Refine by [Clear All](#)

[+ COVID-19 Related Assignment](#)

[+ Consultant Type](#)

[+ Eligibility of Consultant Country](#)

[+ Engagement Period](#)

[+ Country](#)

[+ Sector](#)

[+ Engagement Type](#)

[+ Consultant Source](#)

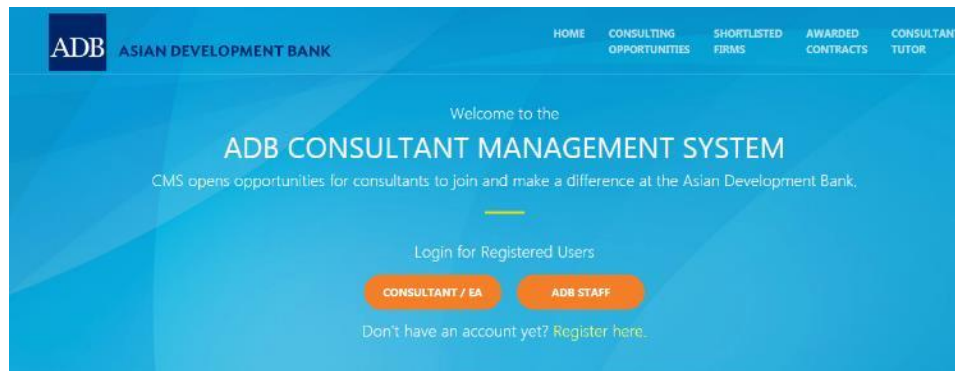
[+ Budget Amount](#)

Search by Expertise

Go

Project	Expertise	Consultant Type	Engagement Period (Months)	Published	Deadline (Manila local time)	View CSRN
<a href="#">LOAN 51132-002 GEO: Sustainable Water Supply and Sanitation Sector Development Program - CS-1 Construction Supervision Consultant - Telavi Water Supply Project</a>	Supervision Consultant	Firm	17	27-Aug-2020	25-Sep-2020 11:59 PM	
<a href="#">LOAN 53118-001 GEO: Livable Cities Investment Project for Balanced Regional Development - LCIP/QCBS/01-2020 Supervision of Civil Works under the Project – Construction of Kindergartens and Sport Complexes in different regions of Georgia</a>	supervision of civil works	Firm	24	18-Aug-2020	16-Sep-2020 11:59 PM	
<a href="#">LOAN-3803 GEO: North-South Corridor (Kvesheti-Kobi) Road Project - KKR/CS/ICS-03 Health, Safety, Environment and Social Advisor (International Position) (51257-001)</a>	Health, Safety, Environment and Social Advisor	Individual	18	03-Sep-2020	09-Sep-2020 11:59 PM	
<a href="#">LOAN-3803 GEO: North-South Corridor (Kvesheti-Kobi) Road Project - KKR/CS/ICS-02 National Health and Safety Specialist (51257-001)</a>	Health and Safety Specialist	Individual	12	03-Sep-2020	09-Sep-2020 11:59 PM	
<a href="#">TA-9624 REG: FCAS Specialist (52050-001)</a>	FCAS Specialist	Individual	2.7	01-Sep-2020	07-Sep-2020 11:59 PM	

# Register for alerts



## Search Consulting Opportunities

Get detailed information on consulting services requirements and send expression of interests (EOIs) for ADB-financed or administered projects.



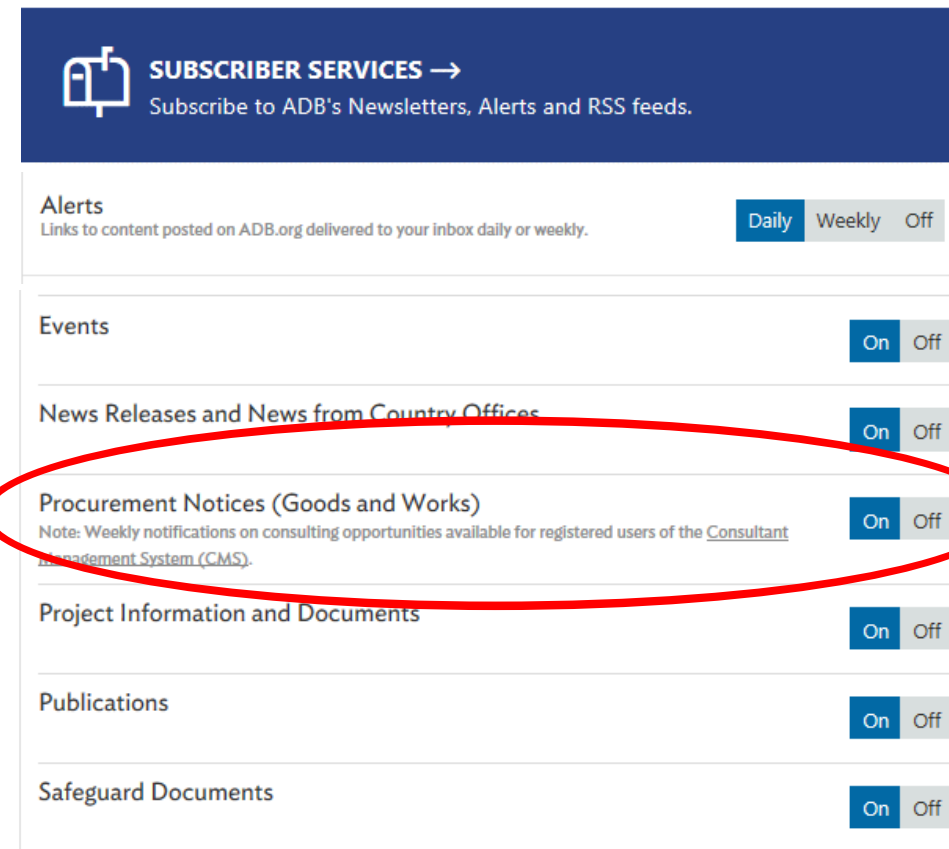
## View Shortlisted Firms

ADB publishes the names and contact details of firms invited to submit proposals. This is for the information of consultants who wish to associate with them. Interested consultants should contact the firms directly.



## View Awarded Contracts

ADB Project contracts that are awarded to consulting firms are disclosed to the public. Visit the page to view the list of contracts awarded to consulting firms, along with associated contract details.

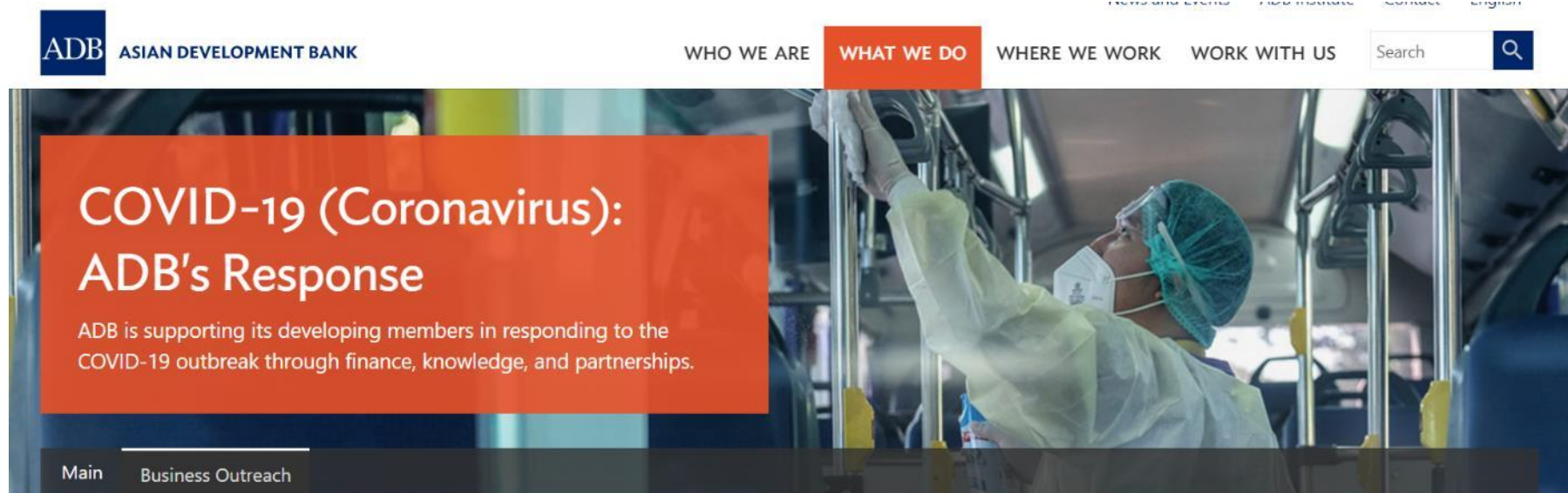


ADB's CMS System: <http://cms.adb.org>

Goods & Works Notices: <https://alerts.adb.org>



# COVID-19 Opportunities



🏠 > COVID-19 (Coronavirus): ADB's Response > ADB Business Outreach Activities for CO...



## ADB Business Outreach Activities for COVID-19 Pandemic Response

Recognizing the urgency of the global coronavirus pandemic, ADB announced a \$20 billion package to address the immediate needs of its DMCs as they respond to COVID-19.

As part of the response, ADB has engaged with the international business community to:

- **understand and connect** with the global market and
- facilitate **regional support** for emergency procurement of COVID-19 related critical products.

<https://www.adb.org/what-we-do/covid19-coronavirus/procurement>

ADB Business Opportunities Seminar

ADB Management and staff. It may be shared outside ADB with appropriate permission.

# COVID-19 filter functions available

## Consulting Opportunities

Consulting Services Recruitment Notices (CSRN)

CSRN provides detailed information on the consulting services required for ADB-financed or administered projects, including terms of reference. Filter on specific advertisements of interest by ticking the appropriate checkboxes or by entering keywords to search by expertise.

Refine by [Clear All](#)

☐ [COVID-19 Related Assignment](#)

☒ Yes (7)

☐ No (188)

☐ [Consultant Type](#)

☐ Firm (57)

☐ Individual (138)

☐ [Eligibility of Consultant Country](#)

☐ Open to Member Countries Only (187)

☐ Non-Member Countries Allowed (8)

☐ [Engagement Period](#)

☐ Less than 3 months (16)

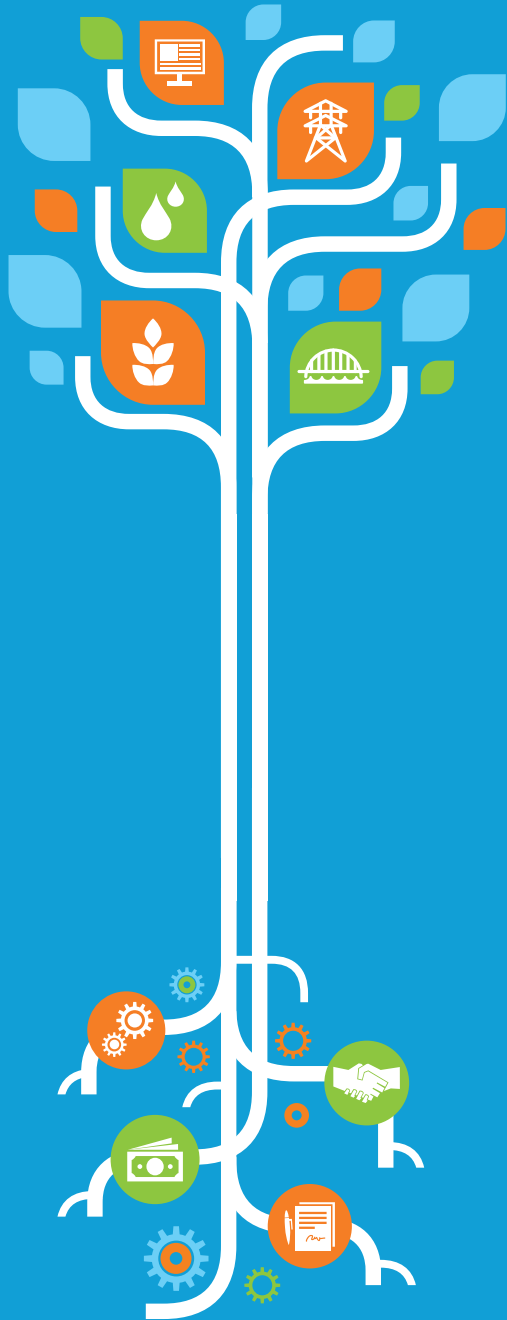
☐ 3 months to 1 year (75)

☐ More than 1 year (104)

Search by Expertise

Go

Project	Expertise	Consultant Type	Engagement Period (Months)	Published	Deadline (Manila local time)	View CSRN
<a href="#">TA-6562 INO: PT Cisarua Mountain Dairy: Gender empowerment in dairy - Training on dairy farming (54216-002)</a>	International dairy farmer expert	Firm	16	22-Oct-2020	05-Nov-2020 11:59 PM	
<a href="#">TA-6562 INO: PT Cisarua Mountain Dairy: Gender empowerment in dairy-Training on financial literacy (54216-002)</a>	National financial literacy expert	Firm	16	22-Oct-2020	05-Nov-2020 11:59 PM	
<a href="#">TA-6553 MON: Strengthening Institutional Capacity to Respond to COVID-19 - Communication Agency (54226-001)</a>	Communications Specialist	Firm	18	22-Oct-2020	05-Nov-2020 11:59 PM	
<a href="#">TA-6563 REG: Regional Support to Build Disease Resilient and Energy Efficient Centralized Air-conditioning Systems - Centralized Air-conditioning Energy Efficiency Expert (54210-001)</a>	Air-conditioning/Energy Efficiency Expert	Individual	12.3	27-Oct-2020	02-Nov-2020 11:59 PM	
<a href="#">TA 54317-001 MON: Managing the Risks of Food Insecurity in Mongolia during the COVID-19 Crisis</a>	Agriculture and Food Security, Food Supply Chain	Firm	16	17-Oct-2020	31-Oct-2020 11:59 PM	



# THANK YOU!

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