

## GUIDE TO INVESTORS - MATCHMAKING

Focus Area	Market Segment	Investment Needs from Section 3 (in \$ billion)	Priority Scores from Section 1	PEA Value to Impact Investors	Investors Type A	Financial Tool A	Investors Type B	Financial Tool B	Investors Type C	Financial Tool C
Ecosystem and Natural Resource Management	Marine & River Ecosystems	216	23	Low	Insurance Companies	Direct Risk Transfers	Corporates	CSR / Supply Chain Efficiency	Philanthropy / Impact	Concessionary Capital
	Fishing	1,427	15	High	WM, PF, SWF	Impact Loans & Green/Blue Bonds	Corporates	CSR / Supply Chain Efficiency	Philanthropy / Impact	Concessionary Capital
	Fisheries	15	15	Low	WM, PF, SWF	Impact Loans & Green/Blue Bonds	Corporates	CSR / Supply Chain Efficiency	Philanthropy / Impact	Concessionary Capital
	Seafood Processors & Distributors	9,134	19	High	Private Equity	Deal Origination	Commercial Banks	Small Bank Loans, Revolving Loans	Venture Capital	Acceleration, Guarantees
	AquaCulture, AlgaCulture & Mariculture	20,626	23	Mid	Private Equity	Deal Origination	Commercial Banks	Small Bank Loans, Revolving Loans	Venture Capital	Acceleration, Guarantees
Pollution Control	Solid Waste Management	272,900	17	Low	WM, PF, SWF	Public Sector Sovereign Financing	Private Equity Firms	Co-Financing / Blend Finance	Philanthropy / Impact	Concessionary Capital
	Resource Efficiency & Circular Economy	137,500	20	Low	Wealth Managers	ESG Funds / Blue Benefits Reporting	Corporates	CSR / Supply Chain Efficiency	WM, PF, SWF	ESG Funds
	Non-point Source Management	577,200	21	Low	Wealth Managers	ESG Funds / Blue Benefits Reporting	Corporates	CSR / Supply Chain Efficiency	WM, PF, SWF	ESG Funds
	Wastewater Management	261,300	23	Low	WM, PF, SWF	Infrastructure Funds	Wealth Managers	Govt & Muni Bonds / Project Finance	Corporates	CSR / Supply Chain Efficiency
Sustainable Coastal and Marine Development	Coastal & Marine Tourism	3,945	14	High	Corporates	CSR / Supply Chain Efficiency	Corporates	CSR / Supply Chain Expansion	Commercial Banks	Small Bank Loans / Revolving Loans
	Coastal Resilience	11,640	23	Mid	Insurance Companies	Direct Risk Transfers	Corporates	CSR / Supply Chain Efficiency	Philanthropy / Impact	Concessionary Capital
	Resilient Ports	3,671,000	22	Mid	Private Equity Firms	Deal Origination	Investment Banks	Loan Syndication / Structured Credit	WM, PF, SWF	Infrastructure Funds
	Green Ports	94,585	22	Mid	Private Equity Firms	Deal Origination	Investment Banks	Loan Syndication / Structured Credit	WM, PF, SWF	Infrastructure Funds
	Green Shipping	13,352	22	Low	Private Equity Firms	Deal Origination	Investment Banks	Loan Syndication / Structured Credit	WM, PF, SWF	Infrastructure Funds
	Marine Offshore wind Renewable Energy	412,900	22	Mid	Private Equity Firms	Deal Origination	Investment Banks	Loan Syndication / Structured Credit	WM, PF, SWF	Infrastructure Funds
	Marine Tidal, Wave, Geothermal Renewable Energy	1,400	22	Mid	Private Equity Firms	Deal Origination	Investment Banks	Loan Syndication / Structured Credit	WM, PF, SWF	Infrastructure Funds
<b>Total</b>		<b>5,489,140</b>								

WM: Wealth Managers, PF: Pensions Funds, SWF: Sovereign Wealth Managers.