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Finding Information on ADB Funded Projects—Identifying Opportunities for Goods, Works and Consultancy Services:

Guidance and Insights

Mohammed Zulyaminayn

Senior Procurement Officer ADB Bangladesh Resident Mission





Why pursue ADB-Financed Contracts?



Gateway to new opportunities in fast growing emerging economies across multiple sectors



Availability of funds is assured



Internationally accepted procurement procedures: transparent & fair for all



Risks related to integrity of procurement processes mitigated through ADB oversight

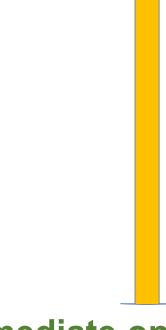




Identifying Opportunities for Goods/Works and Consulting Services

Future opportunities

- in Future, e.g. Q2-Q4/2022 or Q1-Q4/2023



Immediate opportunities

– Now or Soon, e.g. Q1-Q2/2022





Identifying Opportunities for Goods/Works and Consulting Services

..Continued

- Country Partnership Strategy (CPS)
- Country Operations Business Plan (COBP)
- Future opportunities

Immediate

- Project Procurement Plans
- ADB.org Main source of Information
- Advance and Specific Procurement notices

For Good and Works:

- Invitation for Prequalification
- Invitation for Bids (IFB)

Consultancy:

Join Opportunities with Prequalified/
Awarded Contractors

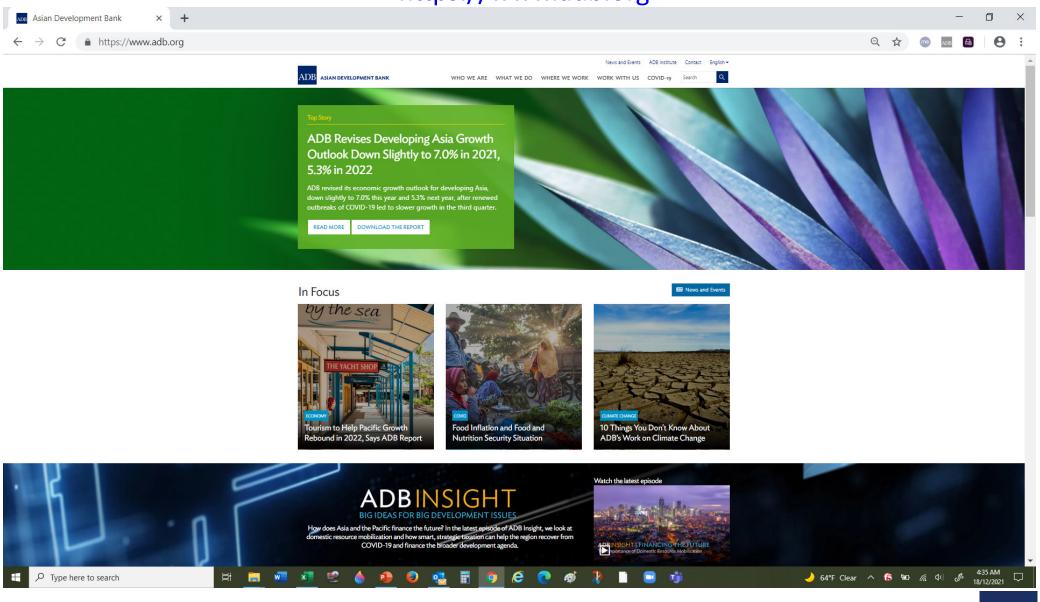
- Consulting services recruitment notice (CSRN) opportunities
- Consultant Management System (CMS)





ADB External Website – Main Page

https://www.adb.org

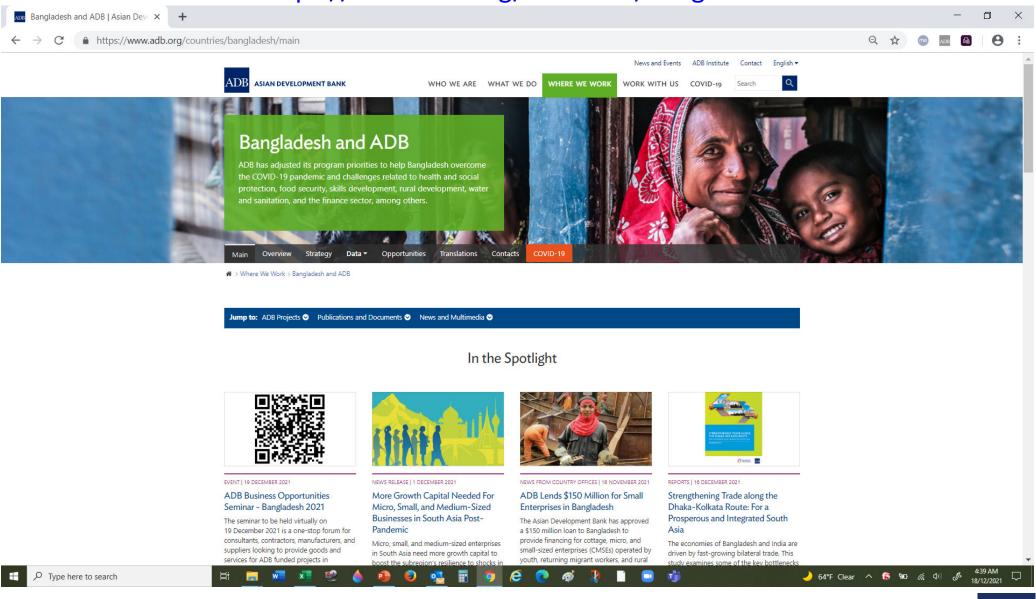






ADB External Website- Bangladesh

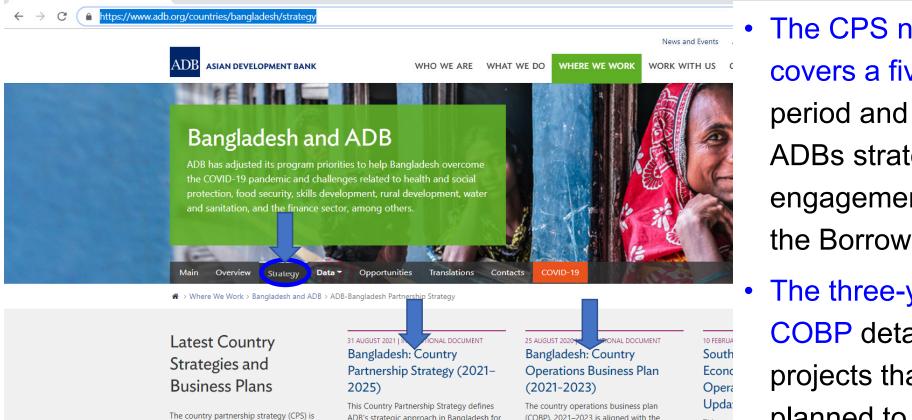
https://www.adb.org/countries/bangladesh





ADB-Bangladesh Partnership Stra X

Country Partnership Strategy (CPS) Country Operations Business Plans (COBP)



The CPS normally covers a five-year period and details ADBs strategy for engagement with the Borrower.

The three-year **COBP** details the projects that are planned to be implemented to operationalize CPS.

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ADB's strategic approach in Bangladesh for



(COBP), 2021-2023 is aligned with the

the Asian Development Bank (ADB) that

ends this year.

country partnership strategy, 2016-2020 of

This repo

Asia Sub

(SASEC)

period 2

projects

process.



ADB's primary platform for designing

the country level. ADB works with each

developing member country to map out a

medium-term development strategy and a

3-year country operations business plan

(COBP) to implement it.

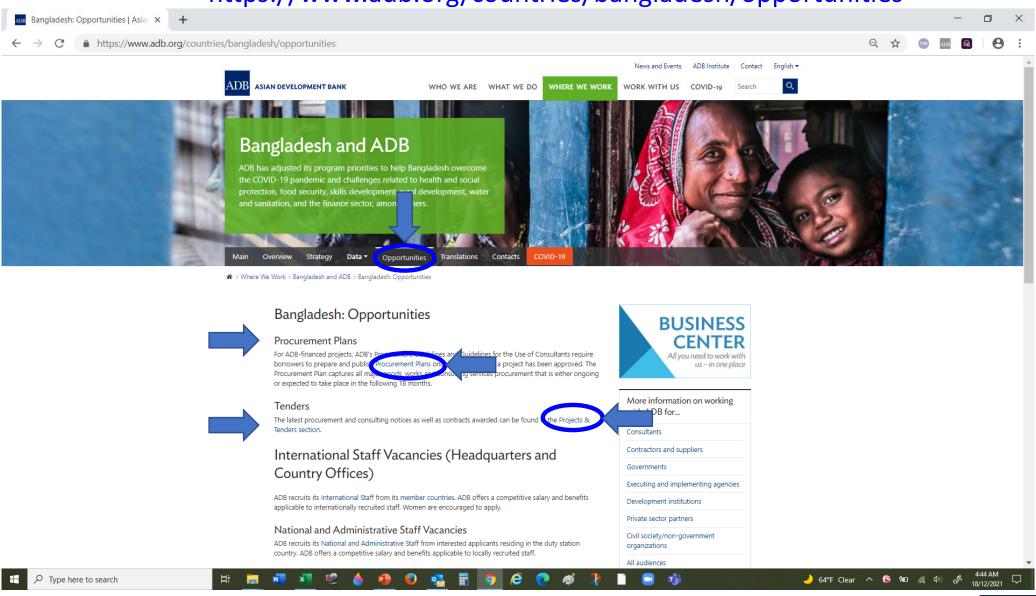
operations to deliver development results at

2021-2025.



ADB External Website- Bangladesh

https://www.adb.org/countries/bangladesh/opportunities



- Procurement Plan,

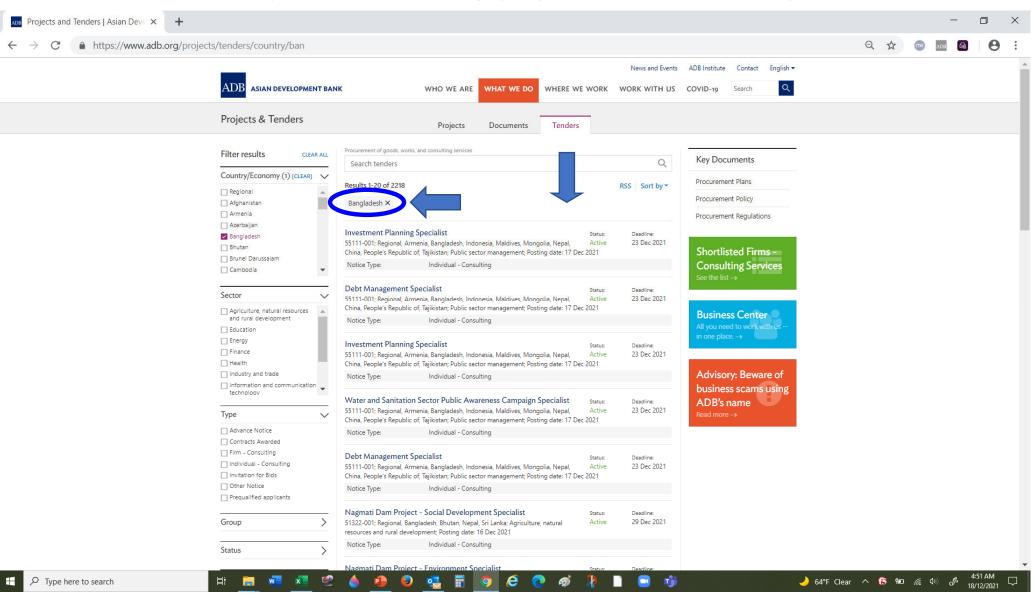
- Projects & Tenders





Projects and Tenders-Bangladesh Tenders

https://www.adb.org/projects/tenders/country/ban

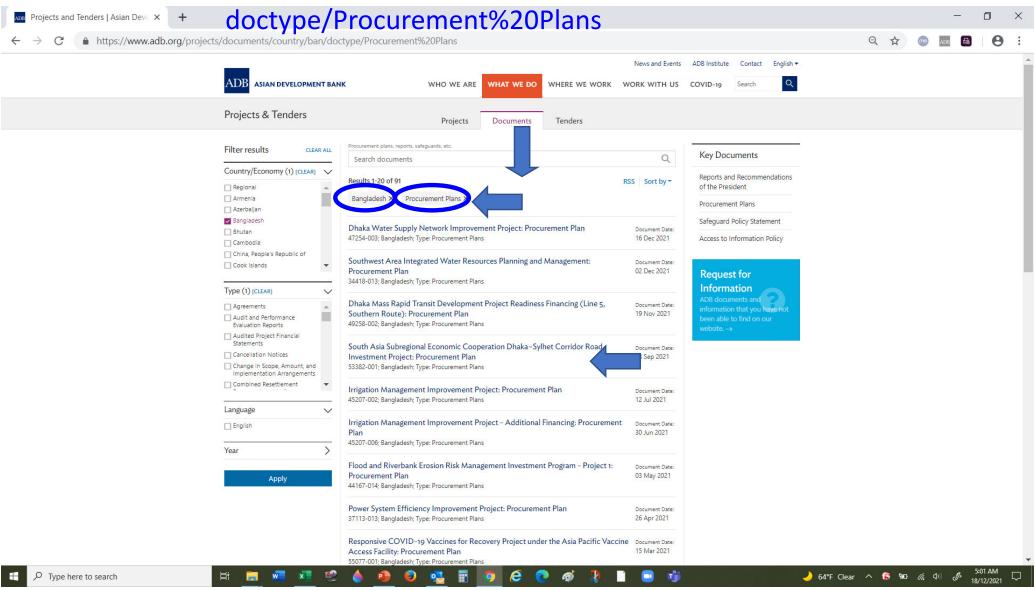




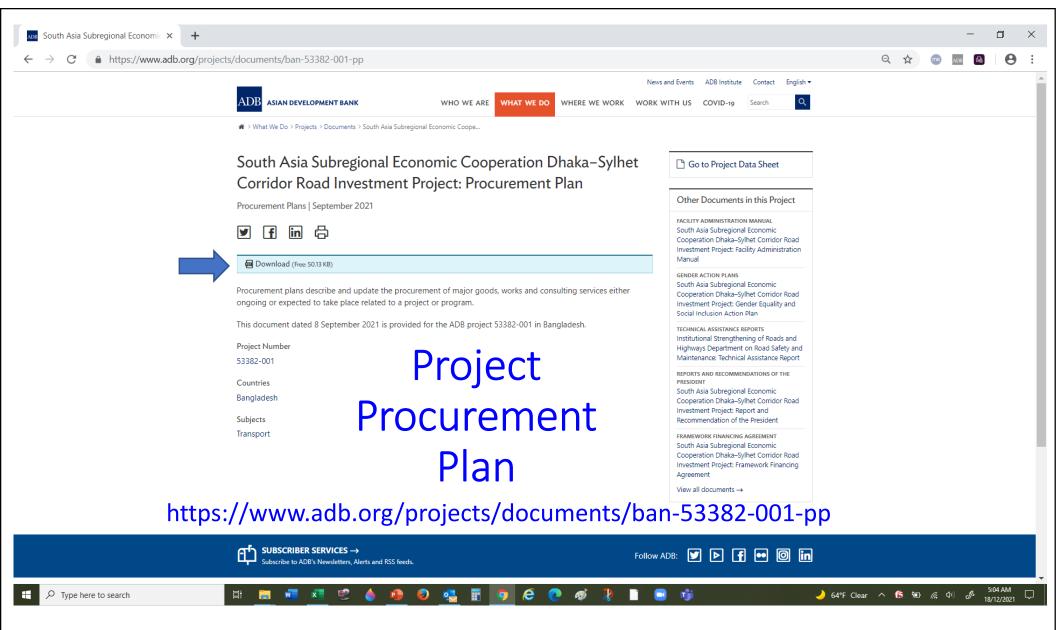


Bangladesh Projects-Procurement Plans

https://www.adb.org/projects/documents/country/ban/







- All foreseen procurement of project: Goods, Works & Services
- Published after project approved & updated regularly
- Includes Name, Estimated Cost, Tentative Advertisement etc.





Project Name: South Asia Subregional Economic Cooperation Dhaka—Sylhet Corridor Road Investment Project-Tranche 1						
Project Number: 53382-002	Approval Number: 4108/6772/6772					
Country: Bangladesh	Executing Agency: Ministry of Road Transport and Bridges					
	Implementing Agency: Roads and Highways Department					
Project Financing Amount: US\$ 879,900,000 ADB Financing: US\$ 400,000,000 Cofinancing (ADB Administered): Non-ADB Financing: US\$ 479,900,000	Project Closing Date: 30 September 2024					
Date of First Procurement Plan: 8 September 2021	Date of this Procurement Plan: 8 September 2021, Version 0					
Procurement Plan Duration: 18 months	Related to COVID-19 response efforts: No					



A. Methods, Review and Procurement Plan

Advance Contracting: Yes

Except as the Asian Development Bank (ADB) may otherwise agree, the following methods shall apply to procurement of goods, works, and consulting services.

Use of e-procurement (e-GP): No

Procurement of Goods and Works					
Method	Comments				
Open Competitive Bidding (OCB) for Goods					
Request For Quotation for Goods	The subject procurement method is considered reflecting significantly standardized nature of the goods and small values of the goods to be procured				
Open Competitive Bidding (OCB) for Works	International advertisement is considered for increased competitiveness among qualified bidders.				

Consulting Services					
Method	Comments				
Quality- and Cost-Based Selection for Consulting Firm	International advertisement is considered for increased				
	competitiveness.				
Competitive for Individual Consultant	Both international and national advertisement are considered				
	depending on the requirements of respective consulting services				
	contract.				





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B. Lists of Active Procurement Packages (Contracts)



The following table lists goods, works, non-consulting and consulting services contracts for which the procurement activity is either ongoing or expected to commence within the procurement plan duration.

Goods and Works							
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments
	•	•			'	•	
Consulting S	ervices						
Package Number	General Description	Estimated Value (in US\$)	Selection Method	Review	Type of Proposal	Advertisement Date (quarter/year)	Comments

C. List of Indicative Packages (Contracts) Required Under the Project



The following table lists goods, works, non-consulting and consulting services contracts for which procurement activity is expected to commence beyond the procurement plan duration and over the life of the project (i.e., those expected beyond the current procurement plan duration)

Goods and Work	s						
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Comments	
Consulting Services							
Package Number	General Description	Estimated Value (in US\$)	Selection Method	Review	Type of Proposal	Comments	





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Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments
WP-06	Improvement of the Dhaka (Katchpur) - Sylhet National Highway (N2) into a 4-Lane Highway with Service Lane on Both Sides from Sherpur Bridge Toll Plaza to 7-Armed Police Battalion Headquarters, Lalabazar (Ch 186+700 to 211+900)	283,592,227.97	ОСВ	Prior	1S2E	Q4 / 2021	Non-Consulting No Advertising: International No. Of Contracts: 3 Prequalification of Bidders: No Domestic Preference Applicable: No Advance Contractin Yes Bidding Document: Large Works High Risk Contract:

- OCB = Open Competitive Bidding
- Prior = ADB will review bidding document and Evaluation Reports
- 1S2E = Single Stage, 2-Envelop (Technical and Price Proposal)
- No. of Contracts = 3 (Three Lots under the package)





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Goods and Works								
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments	
	(14	117,908,818.83 KM to 200 1.100 KM) KM to 213		Impro Dhak Natio Highv into 4 Highv Servion Bo from Khasi Baza Arme Batta Head Lalab 200+	vay (N2) L-Lane vay with ce Lanes oth Side ikapon r End to 7 d Police lion quarters, eazar (Ch	71,458,573	5.33	

(11.100 KM)



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Goods and Works							
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments
WP-05	Improvement of Dhaka (Katchpur)-Sylh et National Highway (N2) into a 4-Lane Highway with Service Lane on Both Sides from Square Textiles Land, Bahubal to Sadarghat Natun Bazar Jame Masjid to Sherpur Bridge Toll Plaza (chainage 151+000 to 186+700)	347,012,802.05	OCB	Prior	1S2E	Q4 / 2021	Non-Consulting Services: No Advertising: International No. Of Contracts: 2 Prequalification of Bidders: No Domestic Preference Applicable: No Advance Contracting Yes Bidding Document: Large Works High Risk Contract: No

- OCB = Open Competitive Bidding
- Prior = ADB will review bidding document and Evaluation Reports
- 1S2E = Single Stage, 2-Envelop (Technical and Price Proposal)
- No. of Contracts = 2 (Two Lots under the package)





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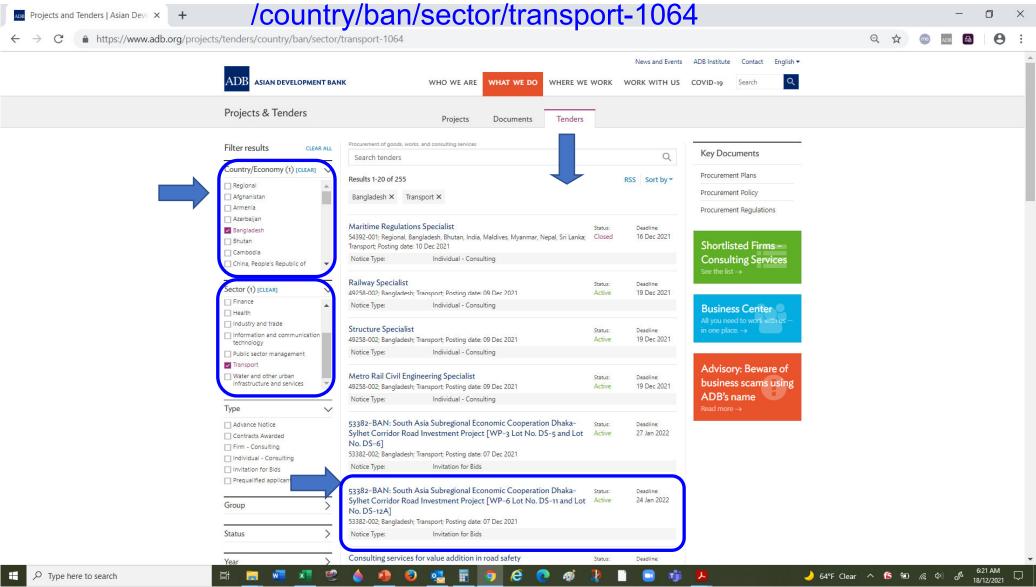
Goods and Works								
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments	
	Lot 1: DS 9 Improvement of the Dhaka (Katchpur) - Sylhet National Highway (N2) into a 4-Lane Highway with Service Lane on Both Sides from Square Textiles Land, Bahubal to Sadarghat Natun Bazar Jame Masjid (chainage 151+000 to 169+900)	148,228,103.18		Impro the D (Kato Sylhe Highv into a Highv Service Both Sada Natur	: DS 10 ovement of haka hpur) - et National way (N2) a 4-Lane way with ce Lane on Sides from rghat n Bazar e Masjid to	198,784,69	8.87	
• Lot 1 :	= 151+000) KM to 169	9+900KM	Sherp Toll P (chair				
	(18	8.900 KM)		169+9	900 to			
• Lot 2 :	= 169+900) KM to 169	9+900KN	186+	700)		<i>)</i>	

(16.800 KM)



Tenders-Bangladesh Transport Sector

https://www.adb.org/projects/tenders







Tenders-Bangladesh Transport Sector

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https://www.adb.org/sites/default/files/tenders/ban53382-wp-6a-ds-11-12a-ifb.pdf

Invitation for Bids

Date:	7 December 2021				
Loan No. and Title:	53382-BAN: South Asia Subregional Economic Cooperation Dhaka-Sylhet Corridor Road Investment Project				
	Part- 1: Construction Phase: Improvement of Dhaka - Sylhet National Highway (N2) into 4-Lane Highway with Service Lanes on Both Side from Sherpur Bridge Toll Plaza to Khasikapon Bazar End (Ch 186+700 to 200+800 km).				
Contract No.	Part- 2: Maintenance Phase: Performance Based Maintenance of Improved Dhaka - Sylhet National Highway (N2) for 6 Years from Sherpur Bridge Toll Plaza to Khasikapon Bazar End (Ch 186+700 to 200+800 km).				
and Title:	LOT No. DS- 12A Part— 1: Construction Phase: Improvement of Dhaka - Sylhet National Highway (N2) into 4-Lane Highway with Service Lanes on Both Side from Khasikapon Bazar End to 7-Armed Police Battalion Headquarters, Lalabazar (Ch 200+800 to 211+900 km). Part— 2: Maintenance Phase: Performance Based Maintenance of Improved Dhaka - Sylhet National Highway (N2) for 6 Years from Khasikapon Bazar End to 7-Armed Police Battalion Headquarters, Lalabazar (Ch 200+800 to 211+900 km).				
Deadline for Submission of Bids:	24 January 2022 14:00 hours and 14:30 hours (Bangladesh Standard Time)				





https://www.adb.org/sites/default/files/tenders/ban53382-wp-6a-ds-11-12a-ifb.pdf

- 1. The Government of the People's Republic of Bangladesh (the Borrower) has applied for financing from the Asian Development Bank (ADB) towards the cost of "South Asia Subregional Economic Cooperation Dhaka–Sylhet Corridor Road Investment Project". Part of this financing will be used for payments under the contracts named above. Bidding is open to Bidders from eligible source countries of the ADB.
- 2. The Roads and Highways Department (RHD), the Executing Agency under Road Transport and Highways Division, Ministry of Road Transport and Bridges (MRTB), invites sealed bids from eligible Bidders for LOT No. Eligible Bidders can submit bids for one of the lots or both lots.

LOT No. DS- 11	Side from Sherpur Bridge Toll Plaza to Khasikapon Bazar End (Ch 186+700 to 200+800 km). Part – 2: Maintenance Phase: Performance Based Maintenance of Improved Dhaka - Sylhet National Highway (N2) for 6 Years from Sherpur Bridge Toll Plaza to Khasikapon Bazar End (Ch 186+700 to 200+800 km).
LOT No. DS-	Part – 1: Construction Phase: Improvement of Dhaka - Sylhet National Highway (N2) into 4-Lane Highway with Service Lanes on Both Side from Khasikapon Bazar End to 7 Armed
12A	Police Battalion Headquarters, Lalabazar (Ch 200+800 to 211+900 km).

Part – 1: Construction Phase: Improvement

of Dhaka - Sylhet National Highway (N2) into

A Lane Highway with Service Lanes on Both

Which includes, but is not limited to the following works:

- Flexible Pavement works with Modified Bitumen
- Earthwork in Road Embankment and Slope Protection
- Rigid Pavement in Service Lanes, at Bus Bays
- Culverts 10 Nos.
- · Bridges 6 Nos.
- Misc. works items of Sign Signal, Guide Post, Road Marking etc.

Which includes, but is not limited to the following works:

- Flexible Pavement works with Modified Bitumen
- Earthwork in Road Embankment and Slope Protection





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https://www.adb.org/sites/default/files/tenders/ban53382-wp-6a-ds-11-12a-ifb.pdf

Part - 2: Maintenance Phase: Performance Based Maintenance of Improved Dhaka -Sylhet National Highway (N2) for 6 Years from Khasikapon Bazar End to 7 Armed Police Battalion Headquarters, Lalabazar 200+800 to 211+900 km).

- Rigid Pavement in Service Lanes, at Bus Bays
- Culverts 15 Nos.
- Misc. works items of Sign Signal, Guide Post, Road Marking etc.
- Completion time of the works from the commencement date for each Lot is 1460 days. Completion time for the Maintenance Phase works (Performance Based Maintenance works) from the end of defect notification period for each Lot is 2,190 days.
- Open Competitive Bidding (international advertisement) will be conducted in accordance with ADB's Single-Stage: Two Envelope bidding procedure and is open to all Bidders from eligible countries as defined in Bidding Document.
- OCB = Open Competitive Bidding
- Prior = ADB reviewed bidding document
- 1S2E = Single Stage, 2-Envelop (Technical and Price Proposal)
- No. of Contracts = Invitation for 2 out of 3 Lots under the package





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https://www.adb.org/sites/default/files/tenders/ban53382-wp-6a-ds-11-12a-ifb.pdf

Only eligible Bidders with the following key qualification should participate in this bidding:

		LOT No. DS-11	LOT No. DS-12A
	Average Annual	The Bidder shall have minimum	The Bidder shall have minimum Average
	Construction	Average Annual Construction Turnover	Annual Construction Turnover of USD 32
	Turnover	of USD 54 million for the contract	million for the contract calculated as total
		calculated as total certified payments	certified payments received for contracts
		received for contracts in progress or	in progress or completed within the last
		completed within the last five (5) years.	five (5) years.
	Financial	Requirement of minimum amount of	Requirement of minimum amount of liquid
	Resources	liquid assets of the Bidder shall be USD	assets of the Bidder shall be USD 4
		7 million for the contract.	million for the contract.
N	Construction	Participated in at least one (1) Contract	Participated in at least one (1) Contract
И	Experience	that has been successfully or	that has been successfully or substantially
		substantially completed within the last	completed within the last seven (7) years
		seven (7) years and that is similar to the	and that is similar to the proposed
		proposed highway standard road and	highway standard road and structure
		structure works, where the value of the	works, where the value of the Bidder's
		Bidder's participation exceeds USD 86	participation exceeds USD 51 Million for
		Million for the contract. The similarity of	the contract. The similarity of the Bidder's
		the Bidder's participation shall be based	participation shall be based on the
		on the physical size, nature of works,	physical size, nature of works, complexity,
		complexity, methods, technology, or	methods, technology, or other
		other characteristics as described in	characteristics as described in Section 6,
		Section 6, Employer's Requirements.	Employer's Requirements. The complete
		The complete eligibility and qualification	eligibility and qualification requirements
		requirements are stipulated in Section 3:	are stipulated in Section 3: Evaluation and
		Evaluation and Qualification Criteria.	Qualification Criteria.





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https://www.adb.org/sites/default/files/tenders/ban53382-wp-6a-ds-11-12a-ifb.pdf

- 7. To purchase the Bidding Document in English, eligible Bidders should:
 - Write to the address above requesting the required Bidding Document by quoting the contract number and title and during normal office hours on all working days up to the day before the submission deadline
- pay a nonrefundable fee of Tk. 10,000 in cash for each lot. The Bidding Document may also be sent via courier for an additional fee of Tk. 50,000 for overseas delivery only. No liability will be accepted for loss or late delivery of the Bidding Document.
- A Pre-Bid meeting will be held at the office of the Chief Engineer's Conference Room, Sarak Bhaban, Tejgaon, Dhaka. Bangladesh on 27 December 2021 at 12:00 hours (Bangladesh Standard Time).
- 9. Deliver your bid



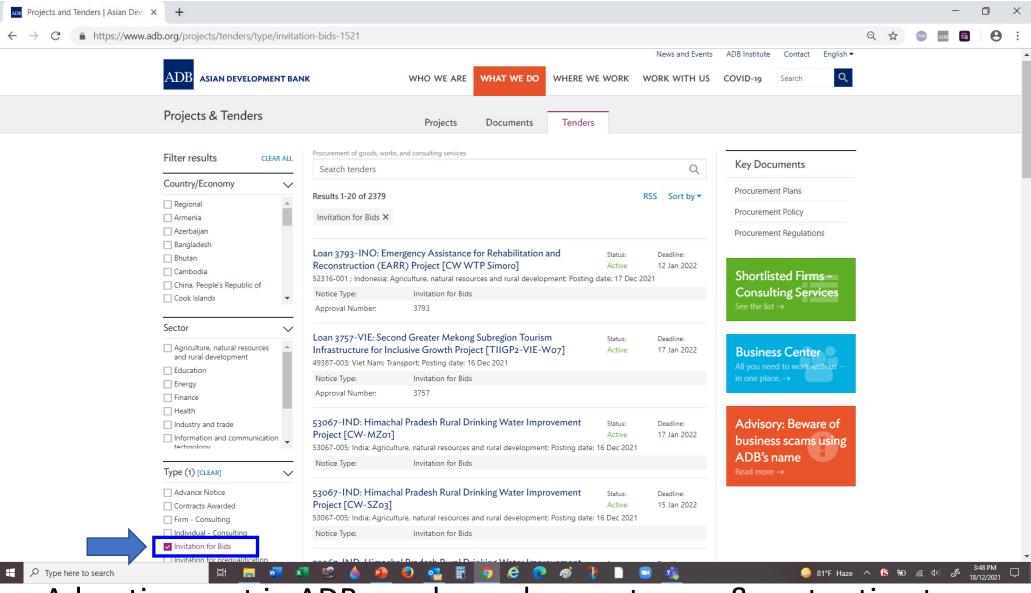
- to the address above
- on or before the bid submission deadline: Date: 24 January 2022 at 14:00 hours for Lot No. DS-11 and at 14:30 hours for Lot No. DS-12A (Bangladesh Standard Time).
- All bids must be accompanied by a Bid Security in the amount as stated in the Bidding Document (Bid Data Sheet). Late Bids shall be rejected.
- 10. The Technical Proposal of the Bids for Lot No. DS-11 will be opened at 14:15 hours and for Lot No. DS-12A will be opened at 14:45 hours (Bangladesh Standard Time) at the address above on 24 January 2022 in the presence of the Bidders' representatives who choose to attend. The price proposal of responsive Bids will be opened in presence of the Bidder's authorized representative who choose to attend at the time, date and address to be advised by the Employer after approval of the Technical Bid Evaluation Report by the Employer with no objection from ADB.





Invitation for Bids or for Prequalification

Also known as Specific Procurement Notice (Goods & Works)

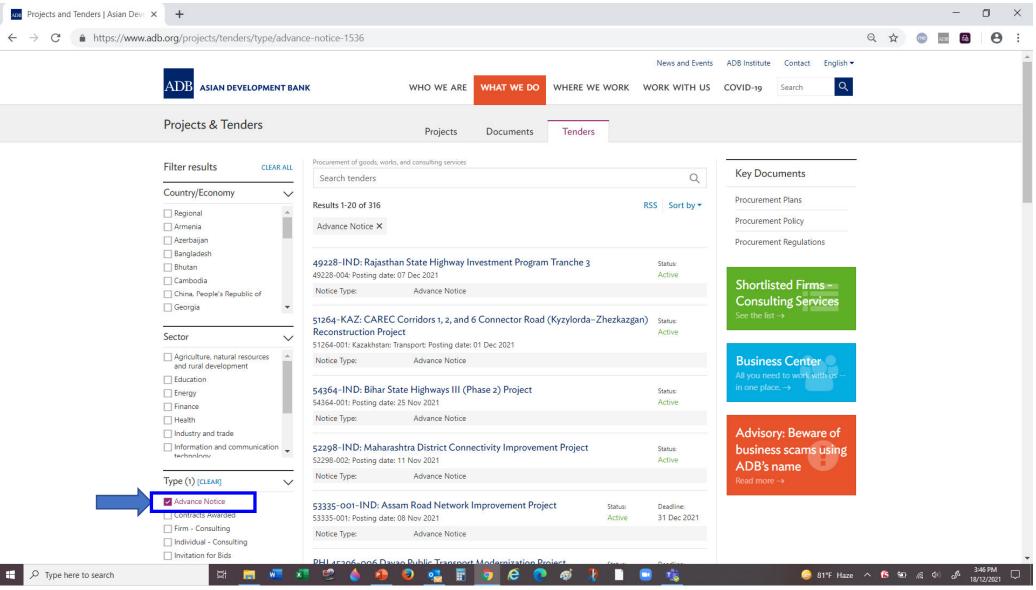


- Advertisement in ADB.org depends on category & cost estimate
- Internationally advertised OCB and >=\$1m posted in ADB.org





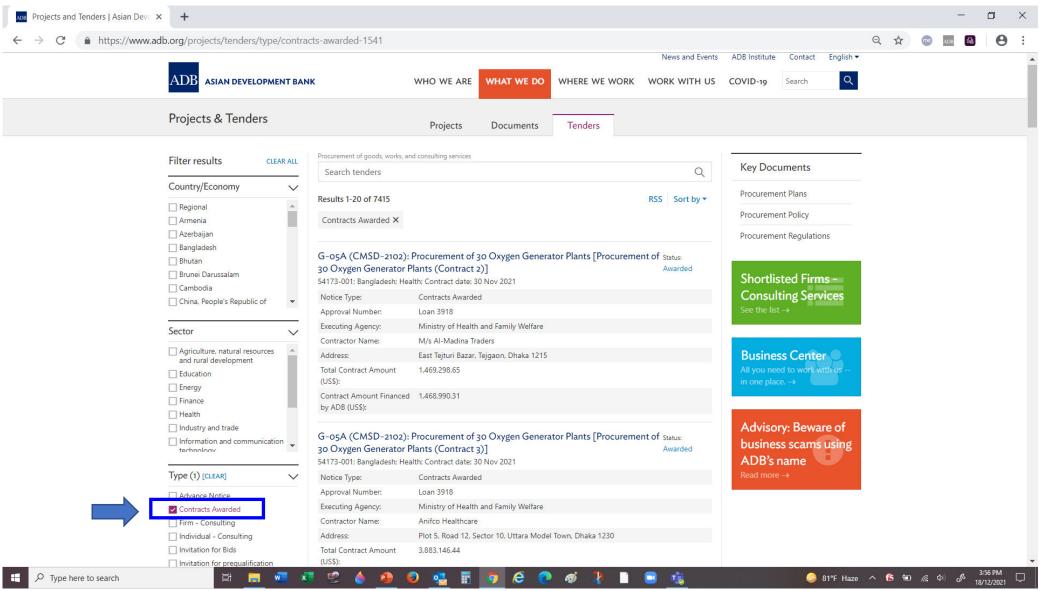
Advance Notice for Procurement



Advance Notice: initial procurement activities occur prior to Project approval. Advance action is now default in general and included in a loan or grant proposal. ADB



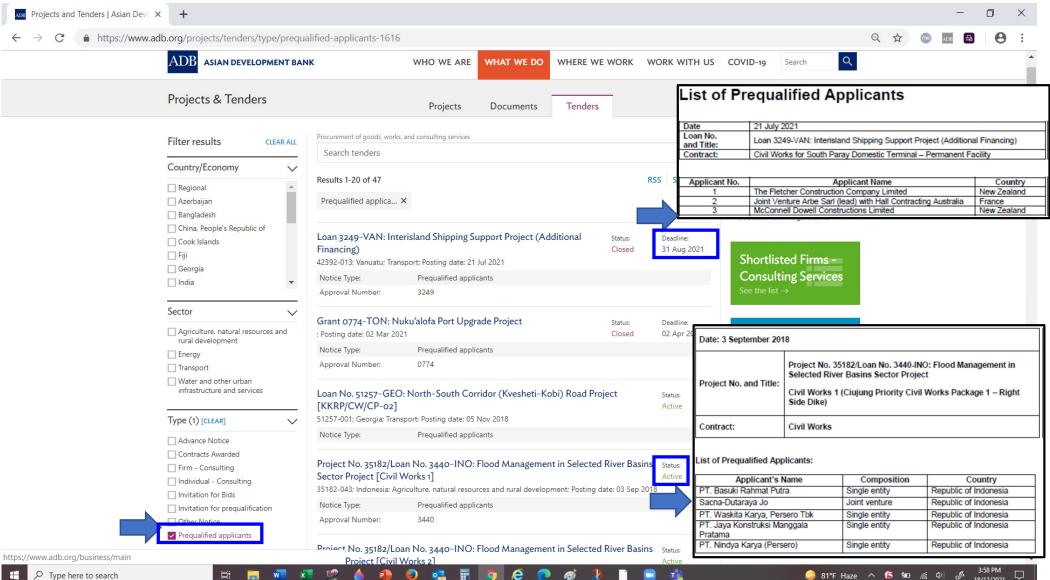
Join Opportunities with Awarded Contractors







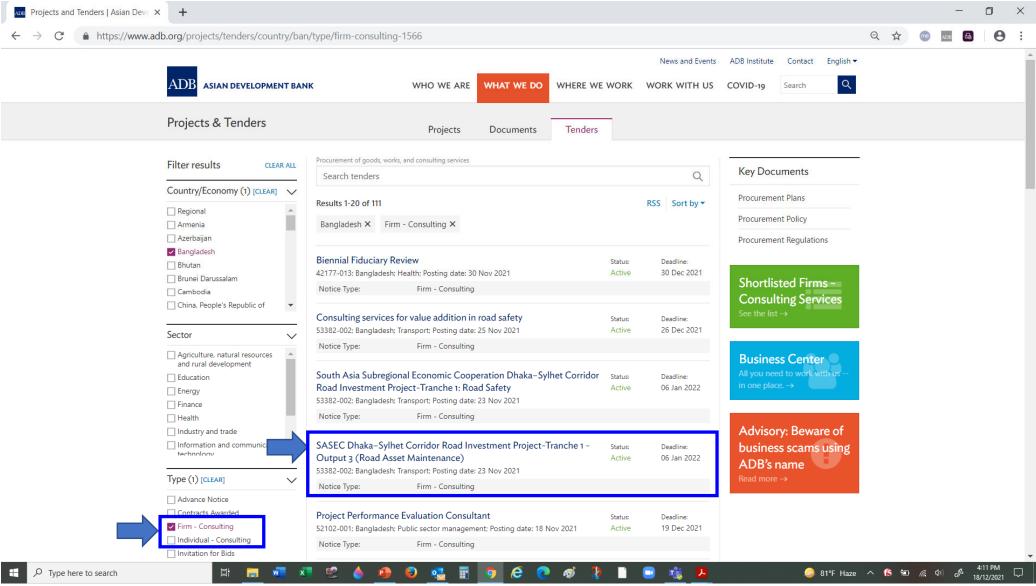
Join Opportunities with Prequalified Contractors







Consulting Opportunities

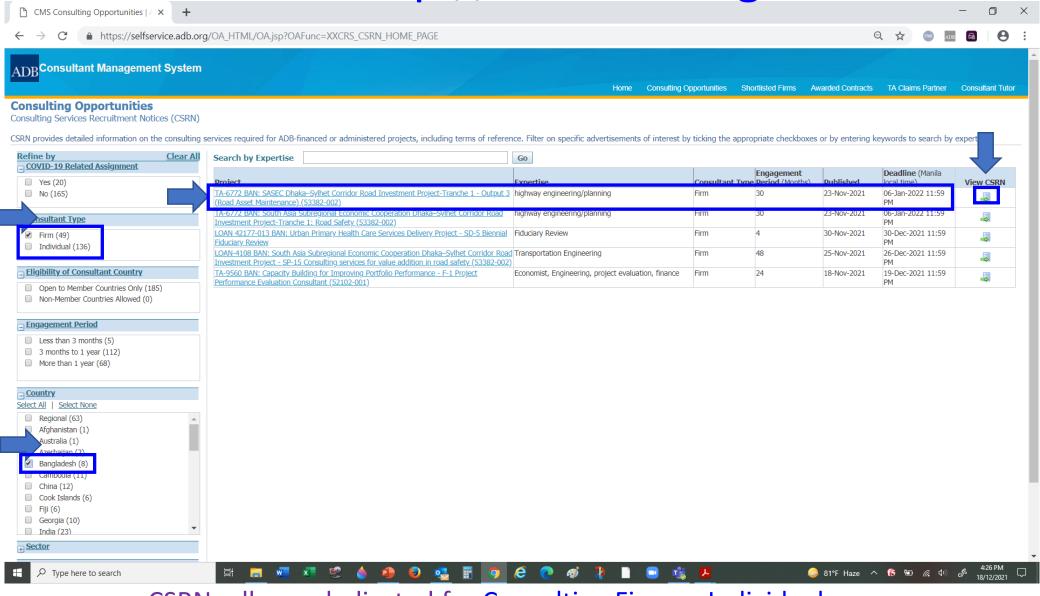


For Consulting Firm or Individual: Consulting services recruitment notice (CSRN) No registration required for consulting viewing opportunities!





Consulting services recruitment notice (CSRN) http://csrn.adb.org



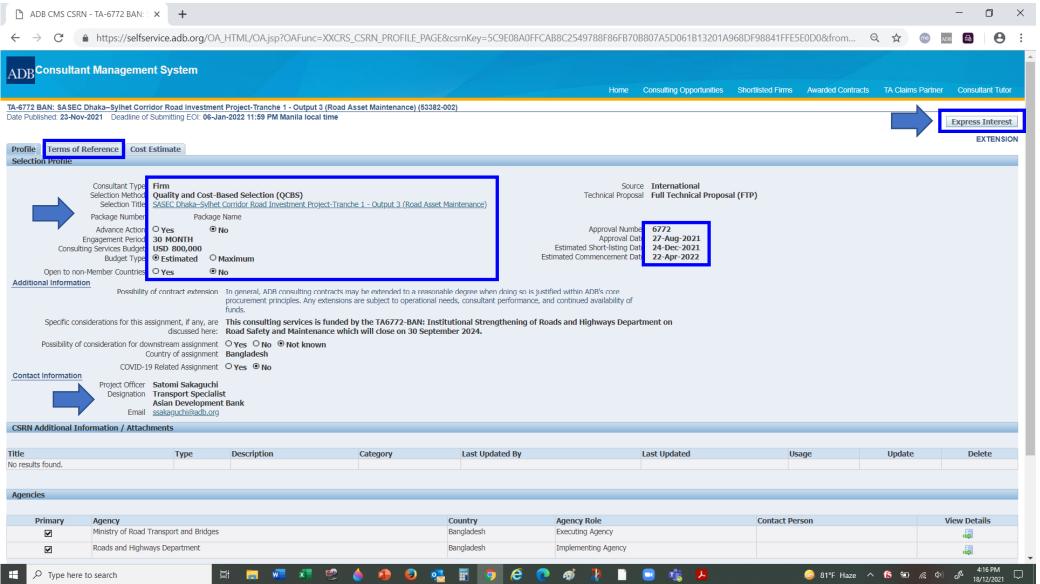
CSRN.adb.org dedicated for Consulting Firm or Individual.

Automatic alert to registered firms in Consultant Management System (CMS).





Consultant Management System (CMS)

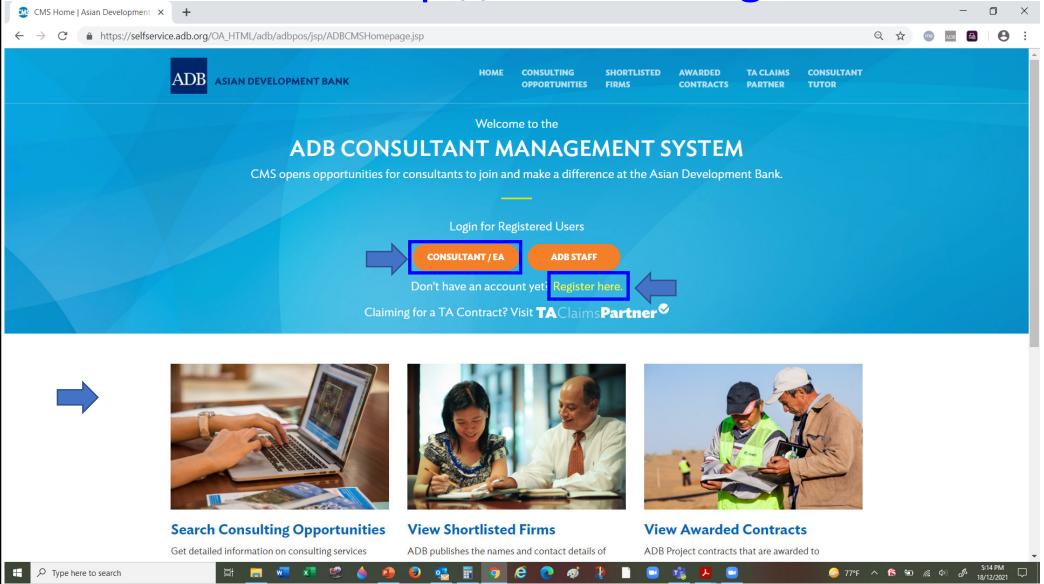


This is an Opportunity for Consulting Firm: EOI will require registration to CMS.





Registration in Consultant Management System http://cms.adb.org



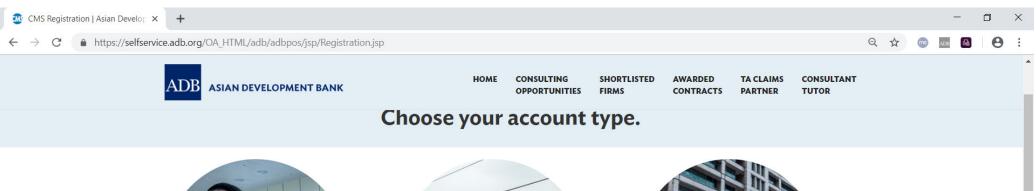
Registration for Executing Agencies also through CMS.





CMS Registration in http://cms.adb.org

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Individual Consultants

All Individual Consultants must:

- · Be a citizen of an ADB member country*
- Be competent and qualified for the work they are recruited to perform
- · Not be on any ADB sanction or suspension list due to integrity violations or poor performance, or on any recognized terrorism list

*Note: Consultants from non-ADB countries may be engaged only if a project allows it.



Consulting Firms

All Consulting Firms must:

- · Be legal entities that have the capacity to enter into binding and enforceable contracts with the
- · Be incorporated or legally established in an ADB member country*
- · Not be on any ADB sanction or suspension list due to integrity violations or poor performance, or on any recognized terrorism list
- · Have a bank account for financial transactions

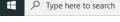
The ADB's requirements on place of incorporation or legal establishment are as follows:



Executing Agencies

Executing Agencies (EAs) are government or nongovernment agencies that work with ADB to monitor/implement a project or program. The executing agency may also be a "borrower." To request an EA account for posting recruitment notices, email the following details to your ADB Project Officer, with csrn@adb.org, in copy.

- 1. Name and address of the agency
- 2. ADB Agency Code (can be obtained from ADB Project Officer/Analyst)
- 3. Preferred Username
- 4. First and Last Name of the agency





































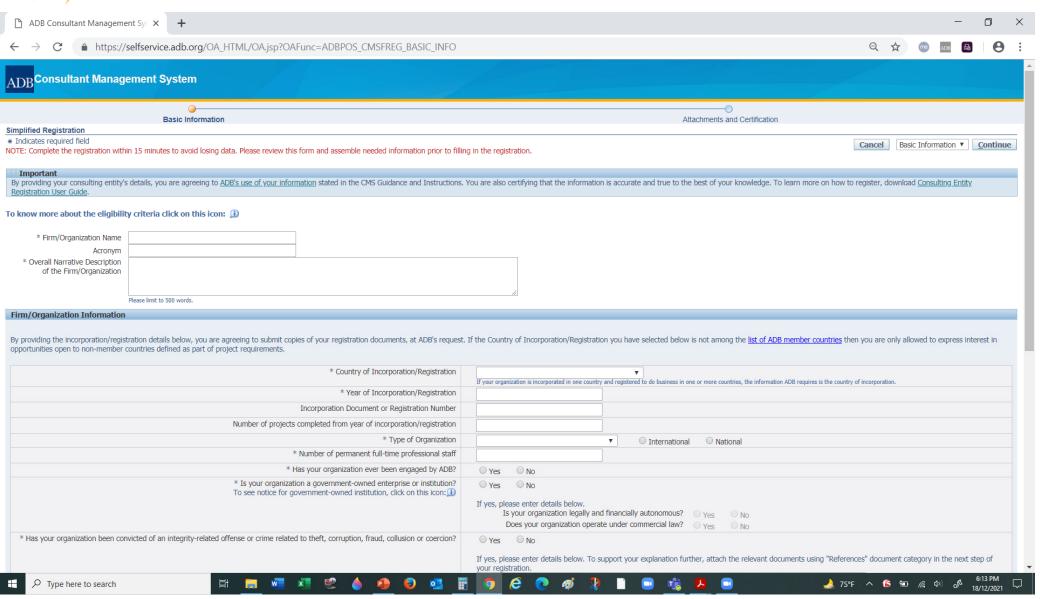






CMS Registration in http://cms.adb.org

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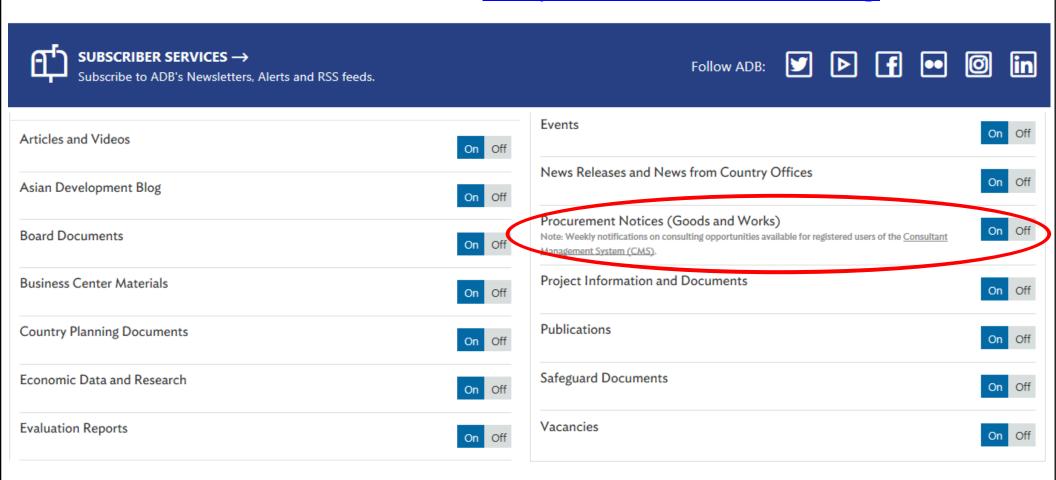


Simple requirement for registration to CMS.





Subscribe to receive alerts* for Goods/Works - https://alerts.adb.org



Consulting services alerts received through http://csrn.adb.org





Useful Links

- ADB Procurement Policy: https://www.adb.org/documents/adb-procurement-policy
- ADB procurement Regulations: https://www.adb.org/documents/procurement-regulations-adb-borrowers
- Guidance Notes: https://www.adb.org/documents/guidance-notes-on-procurement
- Standard Bidding Documents and User Guides: https://www.adb.org/business/main (Scroll to Documents and Forms)
- ADB Consultant Management System: http://cms.adb.org
- ADB Anticorruption and Integrity: www.adb.org/site/integrity/main
- ADB BOS 2021 for Bangladesh:
 https://www.adb.org/news/events/adb-business-opportunities-seminar-bangladesh-2021





Support Activities - eLearning

https://elearn.adb.org/enrol/index.php?id=295

- 10 eLearning Modules (20 to 40min per module):
 - Module 1: Overview of the Procurement Framework
 - Module 2: Strategic Procurement Planning
 - Module 3: Risk Management
 - Module 4: Analysis
 - Module 5: Procurement Strategy Development
 - Module 6: Bidding Procedures
 - Module 7: Consulting Services
 - Module 8: Bid Evaluation
 - Module 9: Contract Management
 - Module 10: FCAES





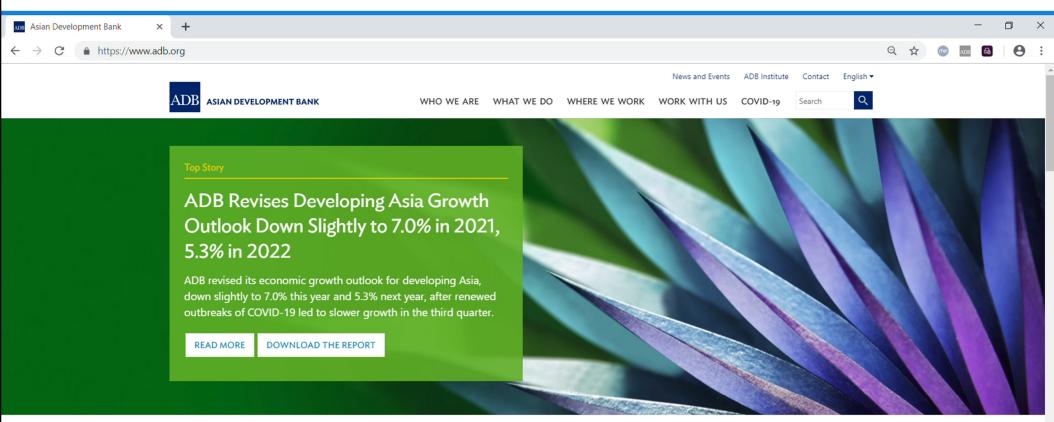
Online Demo

Finding Information on ADB Funded Projects—Identifying Opportunities for Goods, Works and Consultancy Services





Online Demo:



In Focus







News and Events





Thank You!



For further information please contact:

C. Janyna Rhor, Principal Procurement Specialist cjrhor@adb.org

Mohammed Zulyaminayn, Senior Procurement Officer mzulyaminayn@adb.org

Md. Humayun Kabir, Procurement Officer mkabir@adb.org

