Building Procurement Capacity for Government and Suppliers

Challenges faced in the delivery and adoption of an e-GP system

Defining the need for an e-GP system

Why do we need it ?

When is implementation required ?

What areas will be covered in short, medium and long term?

Who will manage, operate and support?

Internal Challenges

Is the organisation ready for the change to e-GP ?

Is the drive from all tiers, or lead from the top ?

Are staff likely to remain in position for the duration of any trial period ?

Costs for implementation and ongoing use ?

Engaging the Supply Chain

How do we communicate to the providers ?

What is in it for them ?

Building ongoing communication channels ?

Who will manage and support the providers ?

Evaluting the benefits

Do we have accurate recorded data prior to adoption ?

Is the data segregated ?

Who will undertake the analysis and on what basis ?

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