A woman with glasses and a striped shirt is looking at a laptop screen in a meeting. The background is blurred, showing other people and a desk with papers.

7th Annual APPEPN

SESSION 9 – Building Procurement Capacity for Government and Suppliers

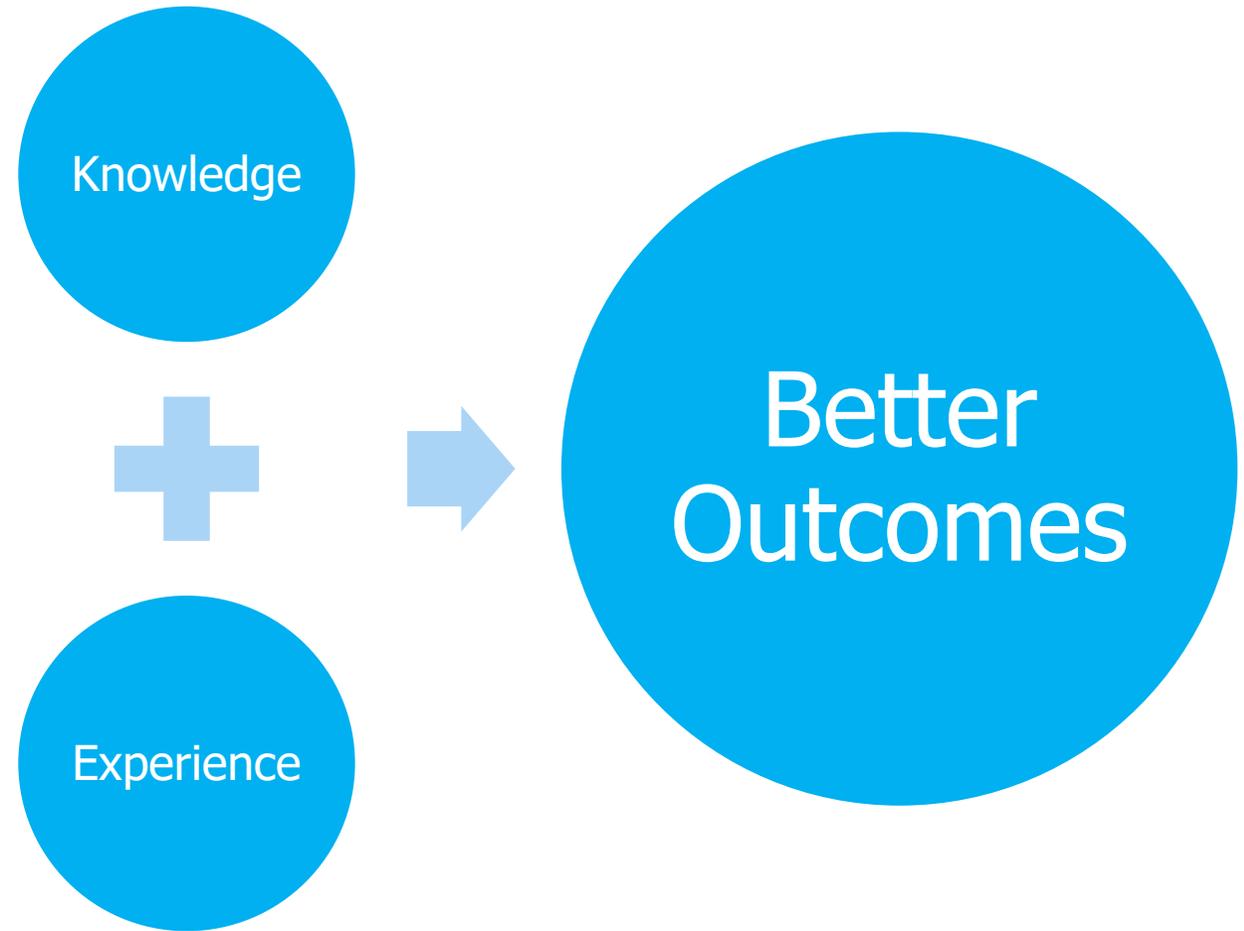
**Leveraging your
information.**

This is not an ADB material. The views expressed in this document are the views of the author/s and/or their organizations and do not necessarily reflect the views or policies of the Asian Development Bank, or its Board of Governors, or the governments they represent. ADB does not guarantee the accuracy and/or completeness of the material's contents, and accepts no responsibility for any direct or indirect consequence of their use or reliance, whether wholly or partially. Please feel free to contact the authors directly should you have queries.



Capacity Development

Leveraging data and experience



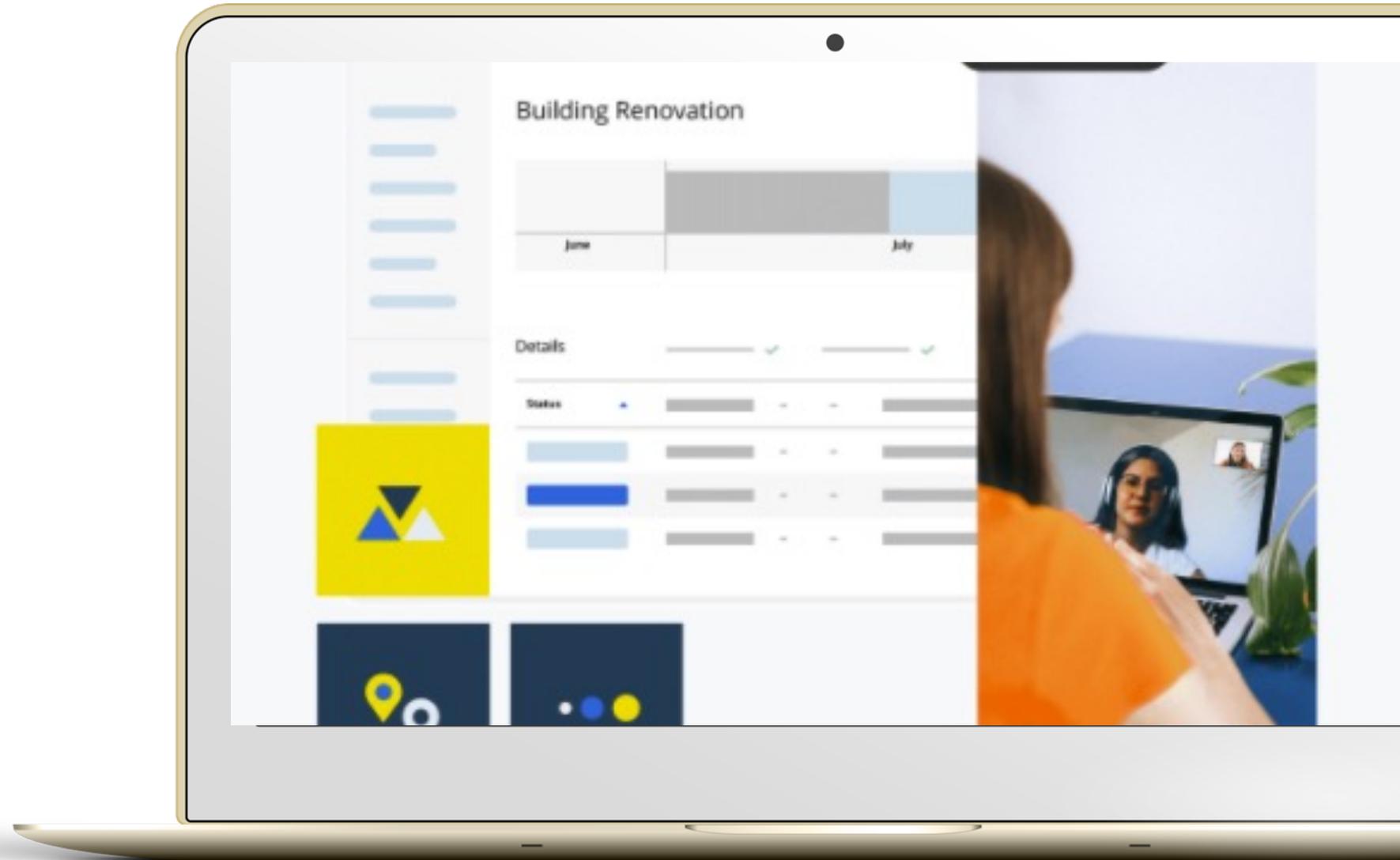
Leveraging eGP to support capacity development

➤ Project Data

- Bid Details
- Bidding Documents
- Results
- Activity

➤ Shared User Experience

- Approaches
- Innovation
- Strategy
- Successes and Failures



Initiatives @ Bonfire



Community Projects

- Why start from scratch?
- Access to current and past opportunities.
- Review approaches and documents from multiple organizations

Project Insights

- View activity for similar projects – bidders, timelines, evaluation considerations

Knowledge Sharing and e-Learning

- Successes and Failures, Procurement Strategies, Innovation
- Applying system features to improve bidding and evaluation.
- Building a community of procurement professionals

Community Projects

[Give Feedback](#)

Browse through Public Projects from the Bonfire Client Network

Search [] Show Filters

AWARDED	COMED SERVICE PROVIDER PROJECTS RFP	School District U-46	Illinois	See Details	View
AWARDED	REBID - Paving Project RFP	Bibb County Scho...	Georgia	See Details	View
AWARDED	Central High Baseball Batting Cage RFP	Parkway Schools	Missouri	See Details	View
CANCELLED	RFP 22-16163-MA Lubbock Community ... RFP	City of Lubbock, TX	Texas	See Details	View

Showing 1 - 25 of 3819 Show per page: 25

Current and Past Projects

Browse, Search projects across public organizations

Approach and Structure

Approach, Timelines, Details

Project Details

Topical procurement initiatives

Bidding Documents

Requirements, Evaluation Criteria

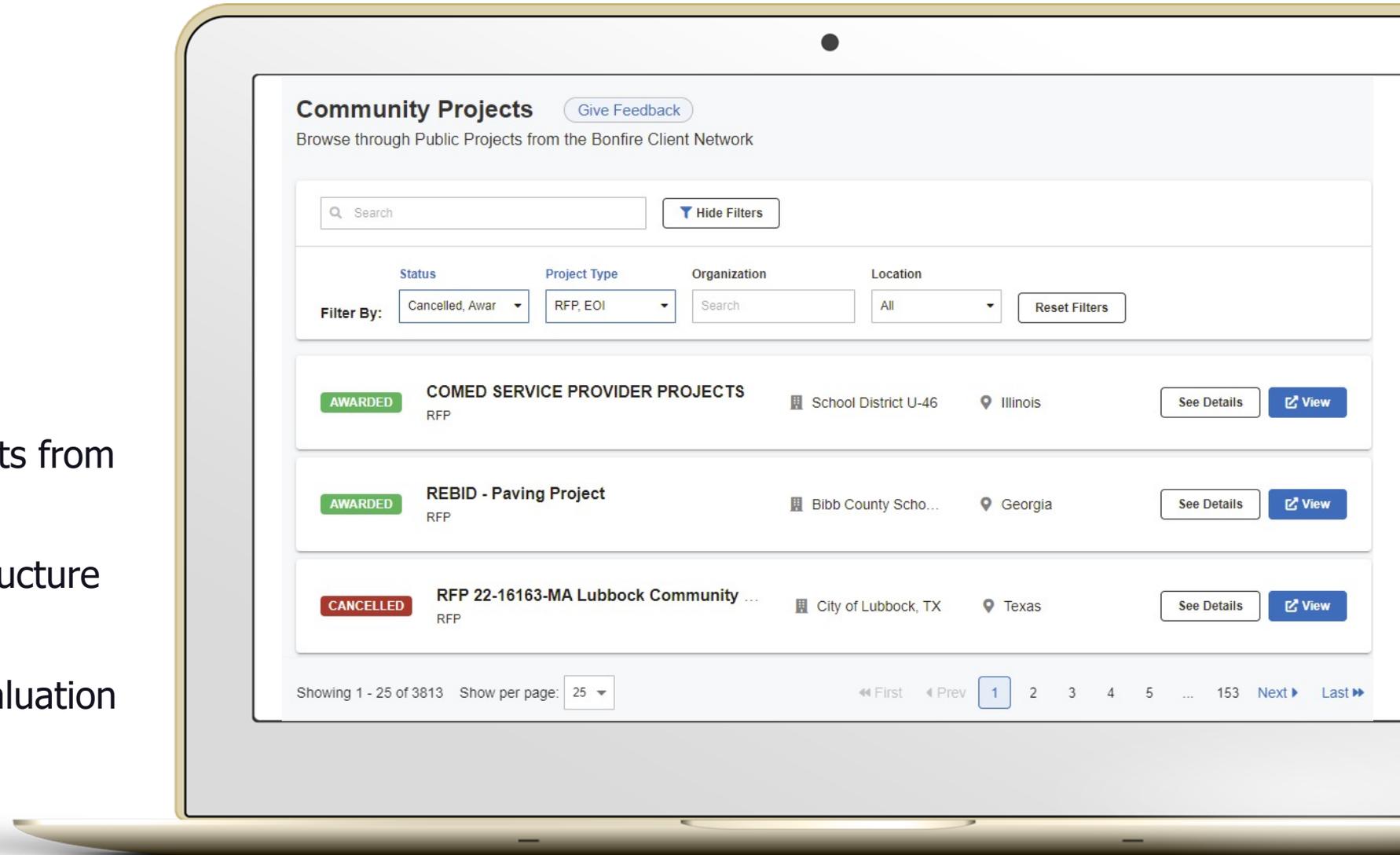
Community Projects

Never start an RFP from scratch again! Search through up to 62,000+ public projects inside Bonfire. Completely free for everyone in public procurement!

Community Projects

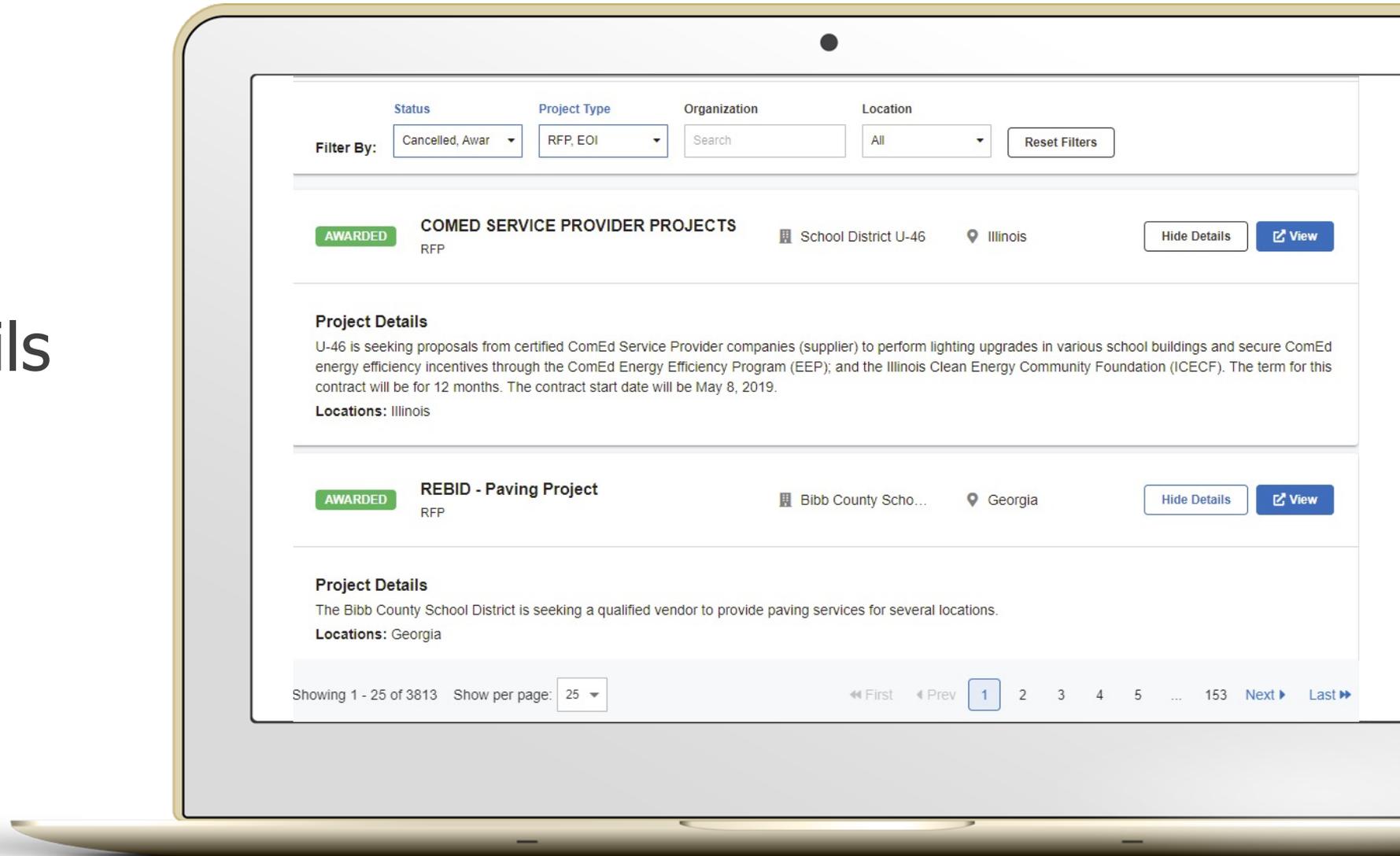
Access to Public Projects

- Browse through public projects from multiple organizations
- Access project details and structure
- Access bidding documents, submission requirements, evaluation criteria



Community Projects

View Project Details



Community Projects

Project Details

- Project Schedule and description

The screenshot shows a web portal interface for School District U-46. The main heading is '7 - 18/19 - COMED SERVICE PROVIDER PROJECTS' with a 'Back to list' link. The page is titled 'Project Details' and contains the following information:

- Project:** COMED SERVICE PROVIDER PROJECTS
- Ref. #:** 7 - 18/19
- Type:** RFP
- Status:** AWARDED
- Open Date:** Mar 4th 2019, 8:00 AM EST
- Intent to Bid Due Date:** Mar 26th 2019, 3:00 PM EDT
- Questions Due Date:** Mar 15th 2019, 2:00 PM EDT
- Close Date:** Mar 26th 2019, 3:00 PM EDT
- Days Left:** Submissions are now closed

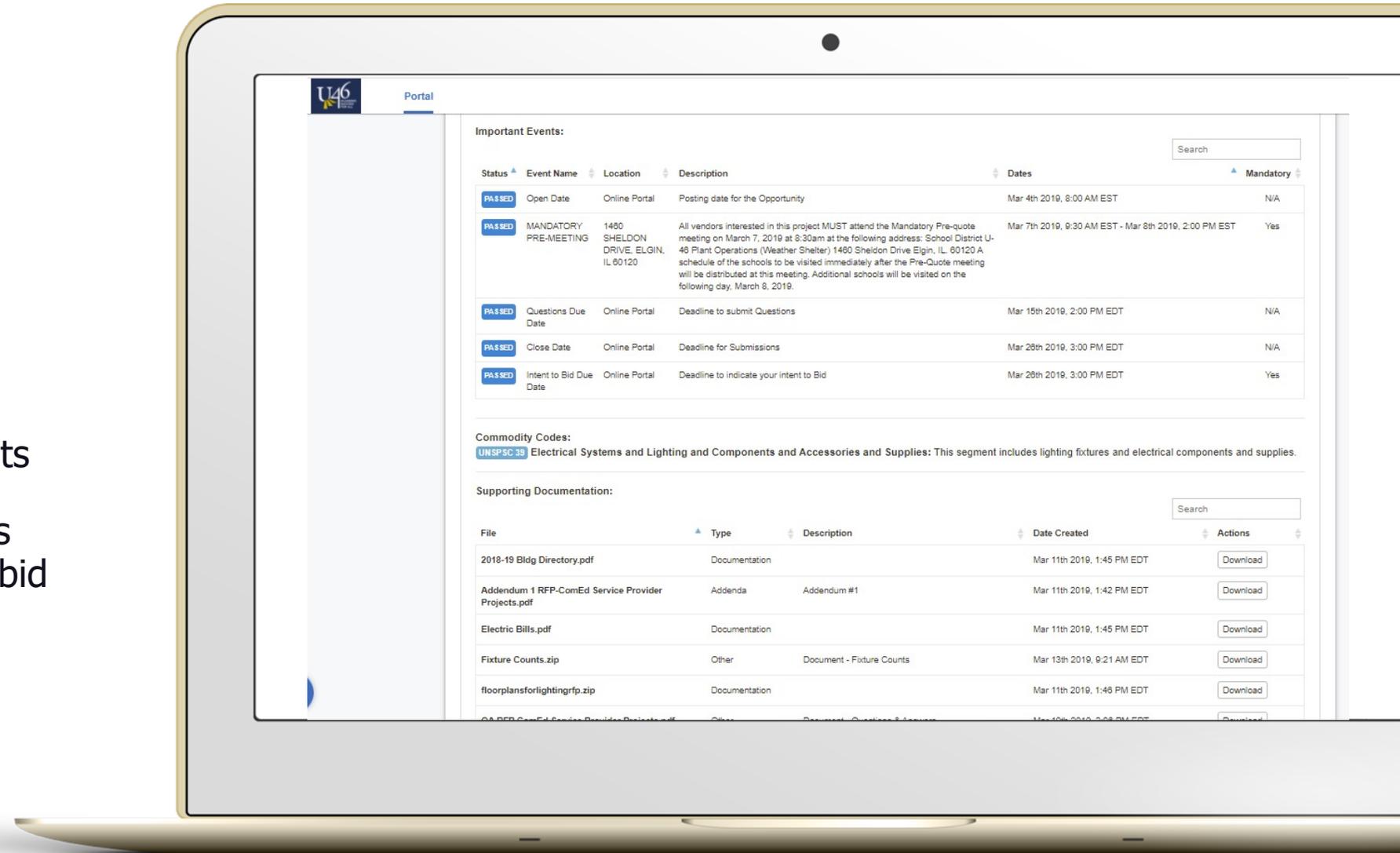
The 'Project Description' states: 'U-46 is seeking proposals from certified ComEd Service Provider companies (supplier) to perform lighting upgrades in various school buildings and secure ComEd energy efficiency incentives through the ComEd Energy Efficiency Program (EEP); and the Illinois Clean Energy Community Foundation (ICECF). The term for this contract will be for 12 months. The contract start date will be May 8, 2019.'

On the right side of the page, there is a calendar for November 2021. The calendar shows the following dates: 31, 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 1, 2, 3, 4.

Community Projects

Project Details

- View Submission Requirements
- Download Bidding Documents including questionnaires and bid tables when applied



Quick Quote for Laptop

EVALUATING L 001 RFQ Joseph Fagan PhilGEPS Public



Details

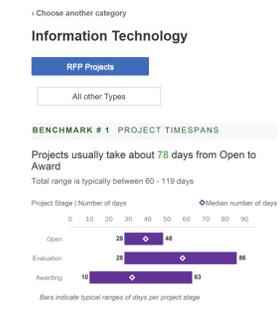
Project Name
Quick Quote for Laptop

Owner
Joseph Fagan joseph.fagan@gmail.com

What Category of Project would you like Insights for?

- Construction ›
- Facilities Management ›
- IT and Software ›
- Products ›
- Professional Services ›
- Specialized Equipment ›

- Choose another category
- ### What type of IT and Software Project?
- All IT and Software Projects ›
 - Audio/Visual Equipment & Supplies ›
 - Electronics ›
 - Information Technology ›
 - Software Design & Engineering ›
 - Software Products ›
 - Telecommunication Services ›



Topical Analysis

Browse, Search projects by category

RFX DOCUMENTS FROM SIMILAR PROJECTS

- [Data Acquisition and Control](#)
- [Cloud Services](#)
- [Student Evaluation of Teaching and Courses Solution](#)
- [Website Migration to Drupal 8](#)
- [Supply and Install of the SOS/CP Cloud Computing Expansion](#)

Need help interpreting the benchmarks?

Close Provide feedback

Key Benchmarks

Timelines, Vendors, Requirements, Pricing

Documents | 1 document | 1 of 1

Item	Title	Modified
1	RFQ - 001 - 11-001-AM	2021-11-11 9:23 AM
2	RFQ - 001 - 11-001-AM	2021-11-11 9:23 AM
3	RFQ - 001 - 11-001-AM	2021-11-11 9:23 AM
4	RFQ - 001 - 11-001-AM	2021-11-11 9:23 AM

- 1. Organizational Experience
- 2. Cloud Core Capabilities
- 3. Security
- 4. Ethics
- 5. Management and Administration
- 6. Cloud Infrastructure
- 7. Help and Consumption
- 8. Support and Professional Services
- 9. Disaster Capabilities
- 10. Disaster Recovery and Back-Up Capabilities

1 Organizational Experience

Requirement ID: OC - Organizational Experience

RDE1: Description: Bidder's experience in providing and operating systems (software) for the Department of Defense (DoD). Provide information on length and type of contract terms, information on the number of contracts awarded and billing and delivery cost ratios, and approach to staffing in key delivery areas. Provide a list of key personnel and their resumes.

Similar Projects

Access Similar projects

Bidding Documents

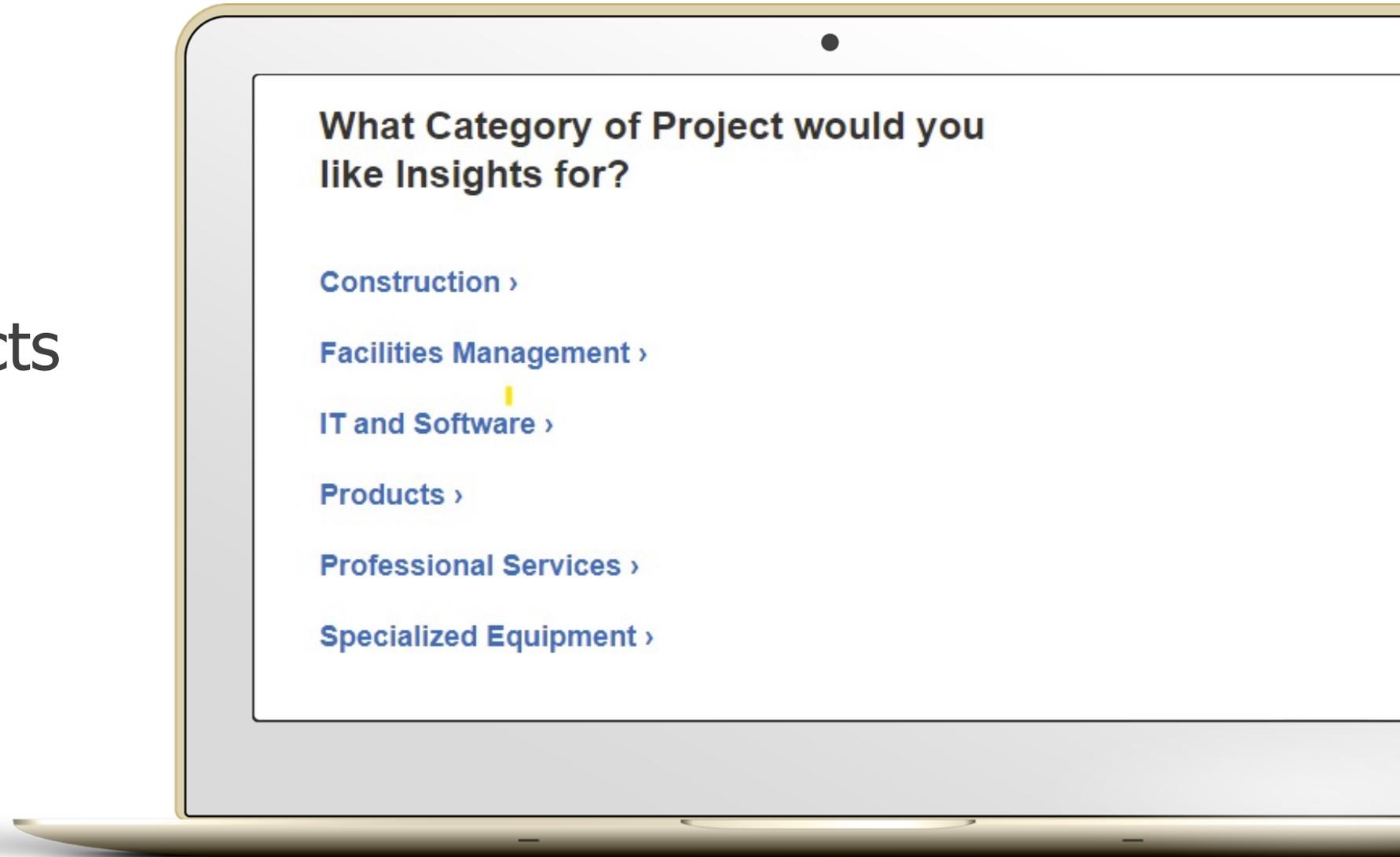
Review Requirements, Evaluation Criteria

Insights

Gain insights from past procurement activity to formulate your project.

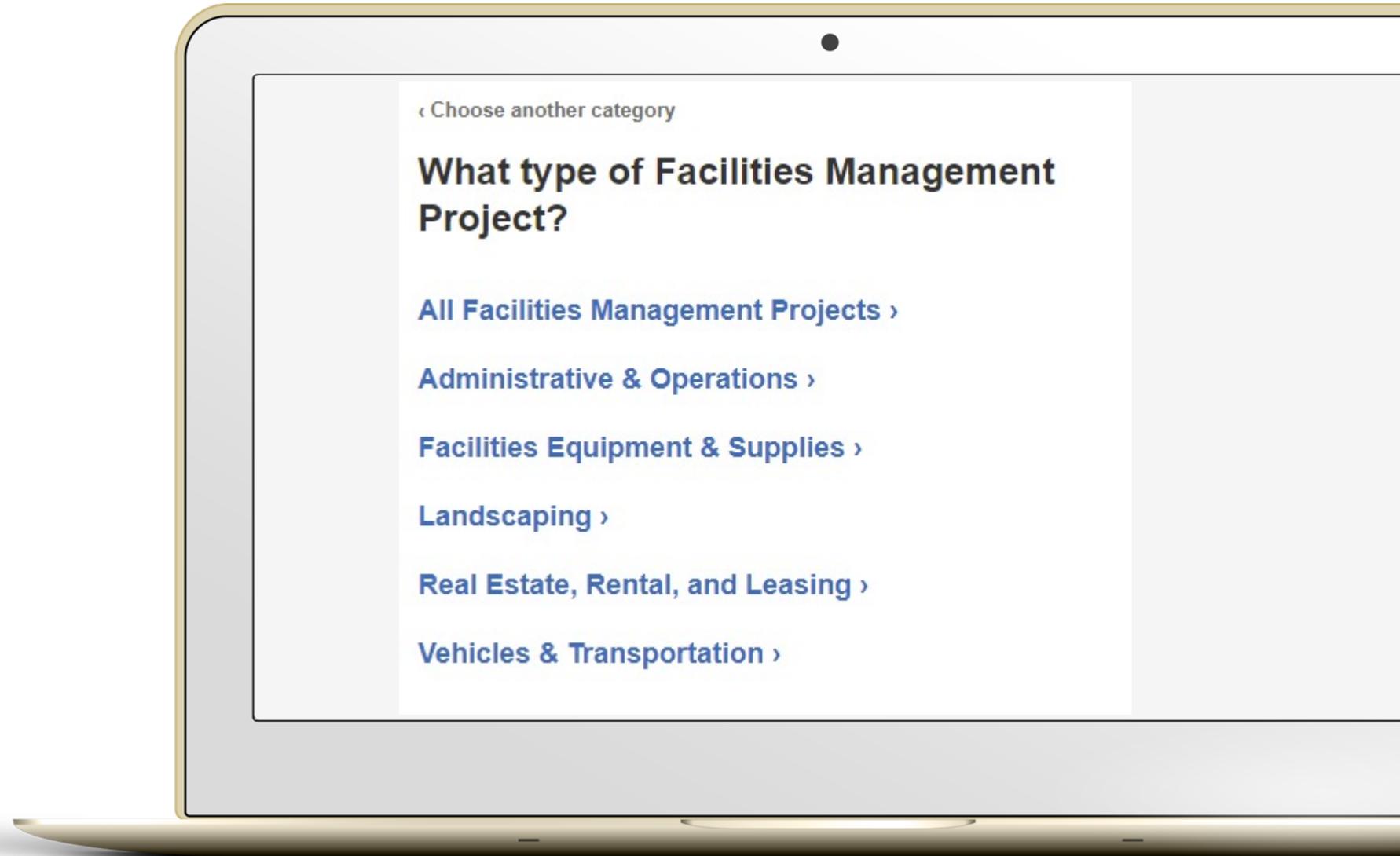
Insights

Find similar projects



Insights

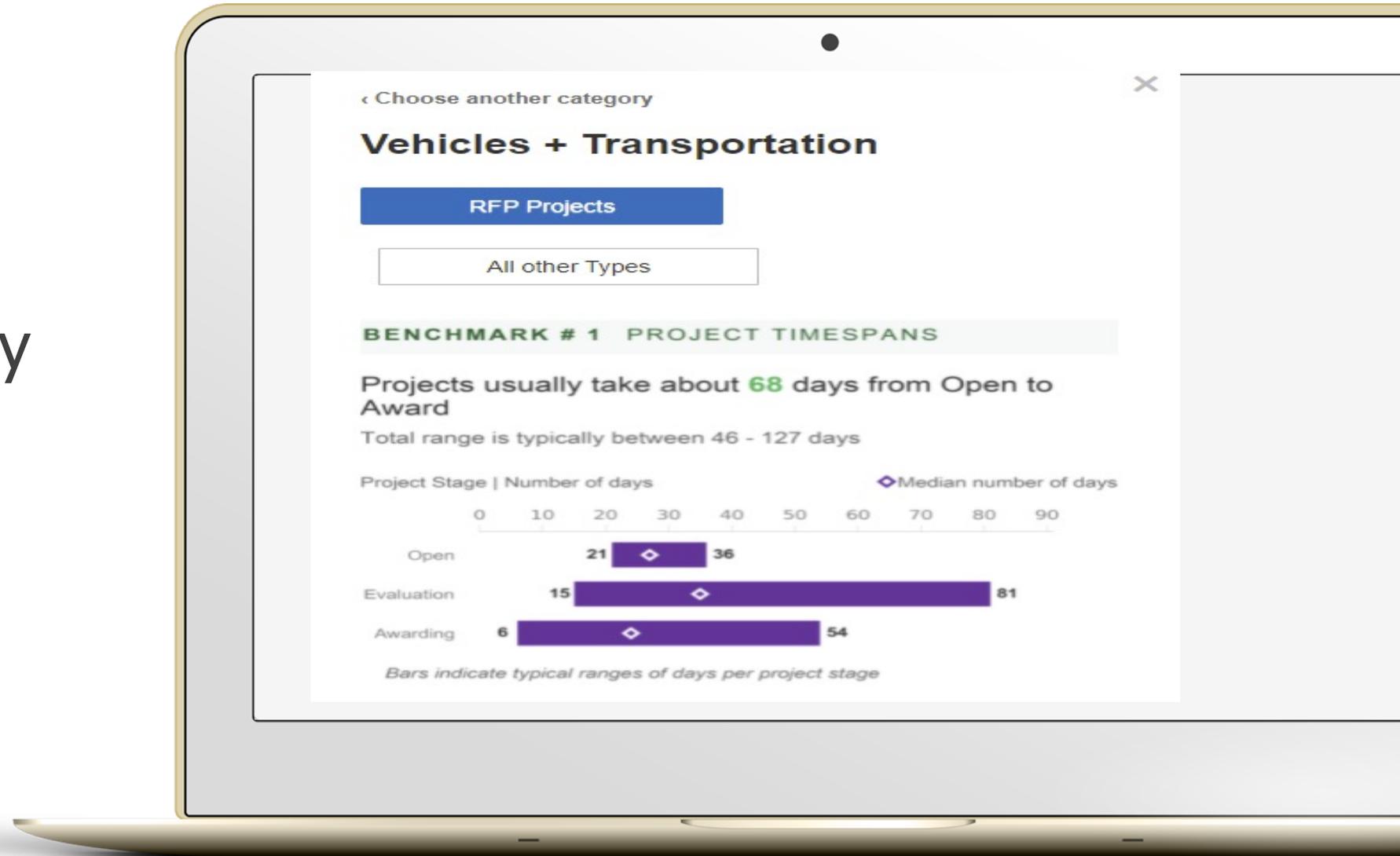
Similar Packages



Insights

Benchmark Activity

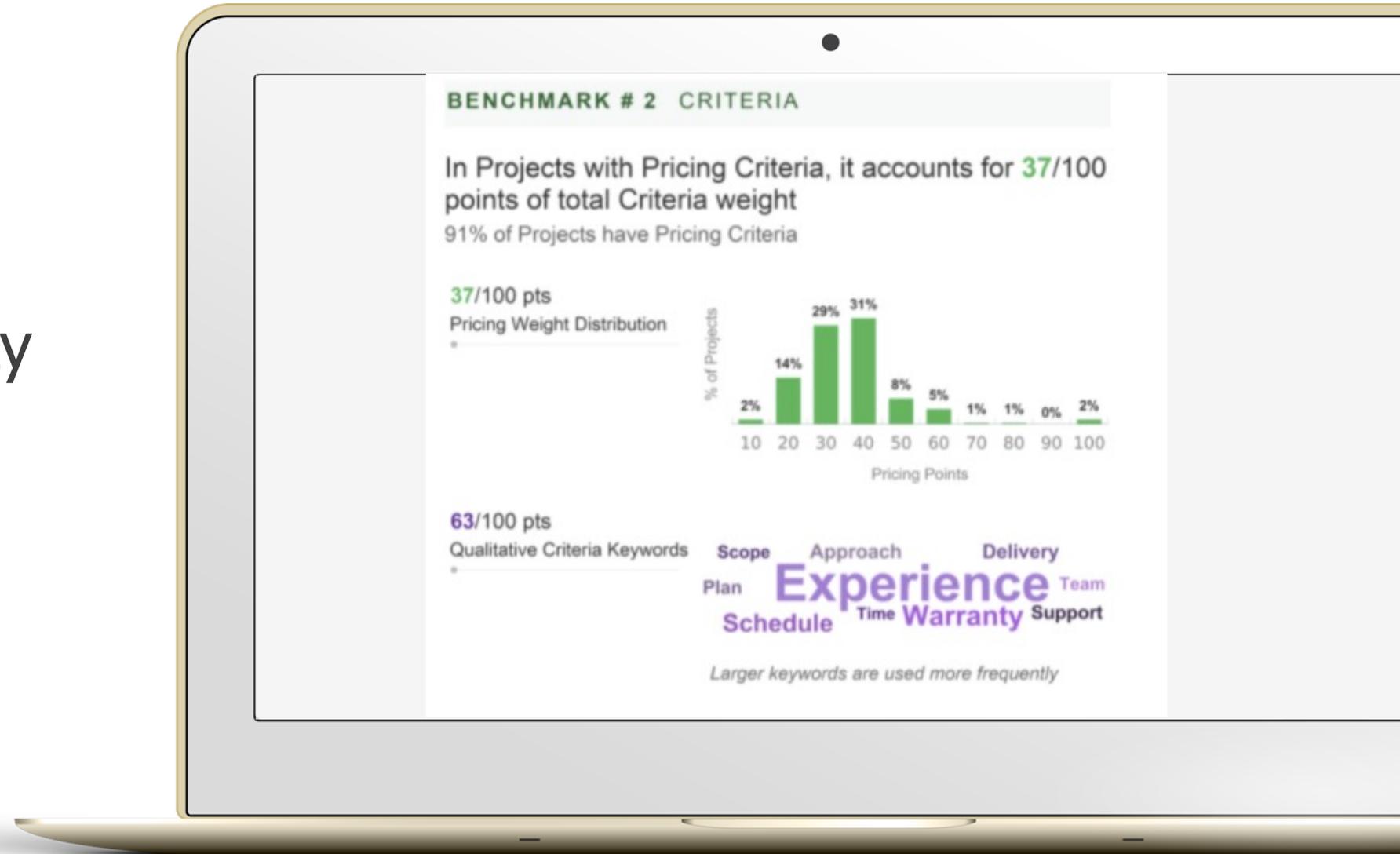
- Timespans



Insights

Benchmark Activity

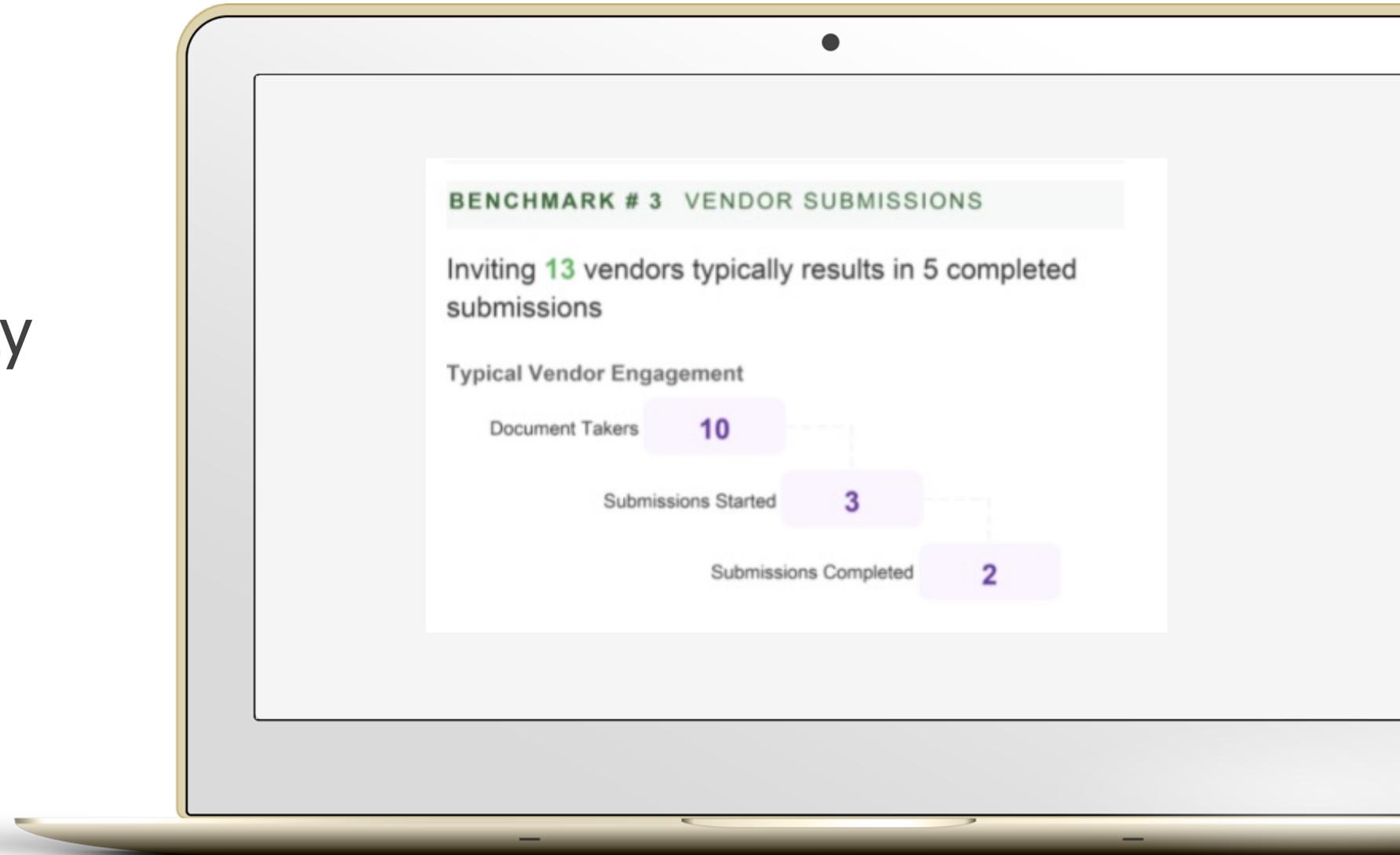
- Pricing Criteria



Insights

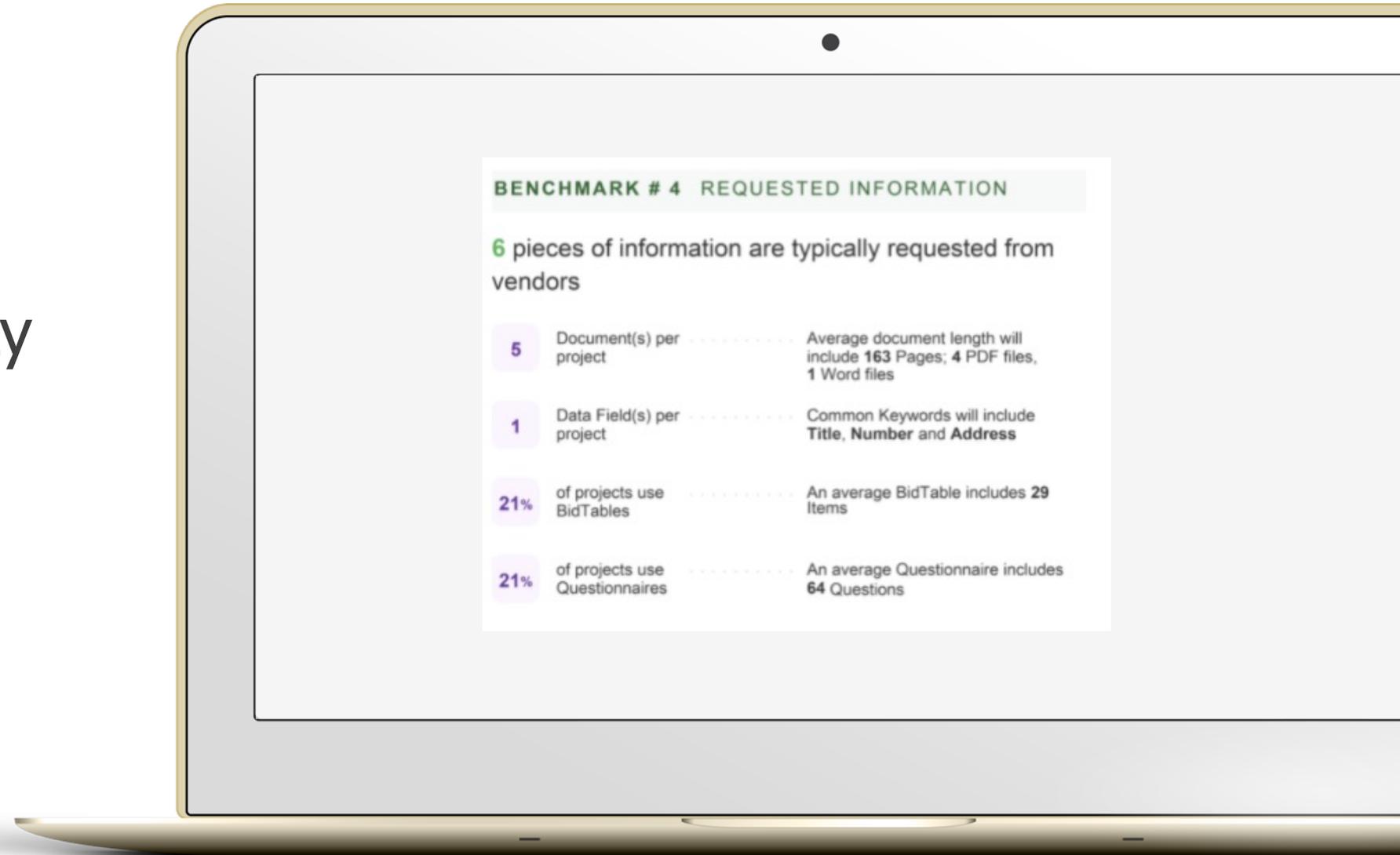
Benchmark Activity

- Vendor Submissions



Benchmark Activity

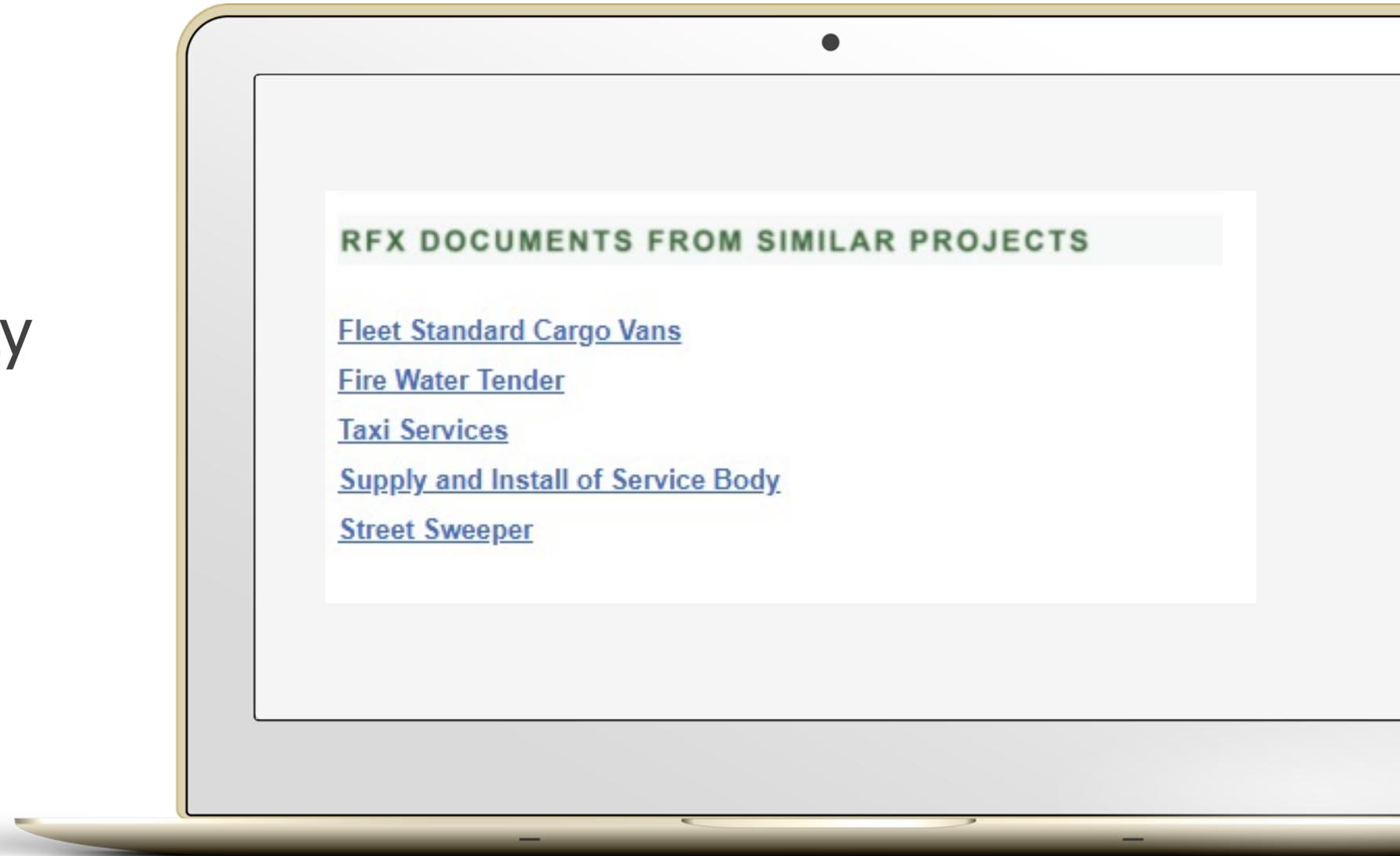
- Requested Information



Insights

Benchmark Activity

- Documents



Benchmark Activity

- Documents

RFP No. 1220-2019-2247

Supply of Fleet Standard Cargo Vans

Issue Date: March 26, 2019

Information Meeting: At the time of issuance of this Request for Proposals ("RFP"), a meeting has not been scheduled. (See section 2.1 of this RFP)

Response Date: **25th day, April, 2019** (the "**Response Date**") before 2:00pm. The City's office hours are 8:30am to 4:30pm Monday to Friday, except statutory holidays.

Address for Proposal Delivery: The Proponent to submit only the Proposal (use Schedule C in this RFP) to the City by downloading documents from the "Bonfire Procurement Portal" <https://abbotsford.bonfirehub.ca/login> in accordance with the instructions in the Portal.
An auto reply acknowledgment of receipt of the Proposal will be sent by email.

RFP Inquiries: Purchasing & Supply Solutions Division
City Representative: Timothy McBride, Assistant Manager, Procurement
Tel: 604-851-4179
Email: purchasing@abbotsford.ca
Reference: 1220-2019-2247
(See section 2.4 of this RFP.)

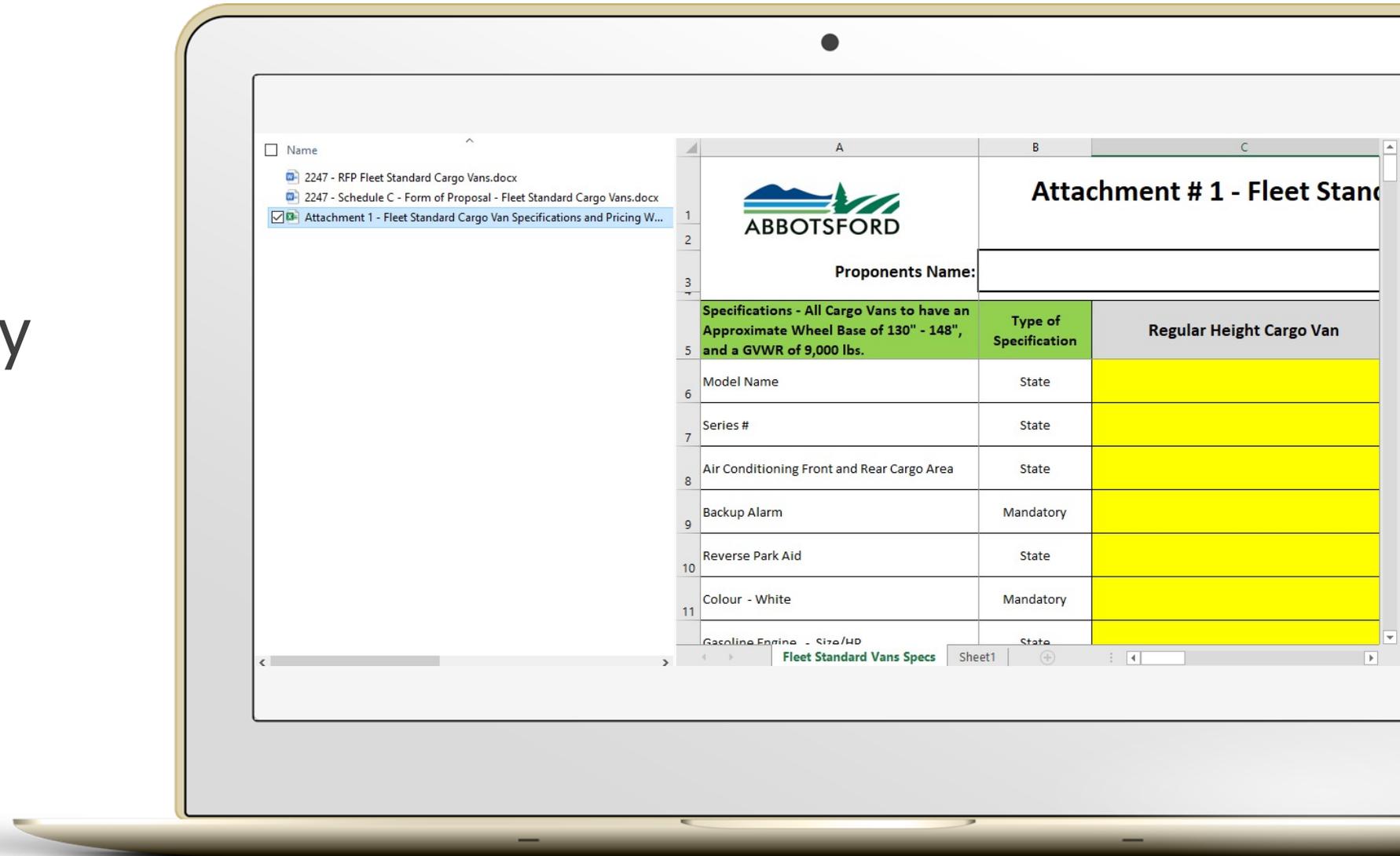
Addenda Process: If the City determines that an amendment is required to this RFP, the City will issue an addendum that will form part of this RFP and post the addendum on the "Bonfire Procurement Portal" <https://abbotsford.bonfirehub.ca/login>. Upon submitting a Proposal, Proponent will be deemed to have received notice of all addenda that are posted on the Portal.

File list:
Name
2247 - RFP Fleet Standard Cargo Vans.docx
2247 - Schedule C - Form of Proposal - Fleet Standard Cargo Vans.docx
Attachment 1 - Fleet Standard Cargo Van Specifications and Pricing W...

Insights

Benchmark Activity

- Documents





Hi Joseph,

Tomorrow, our Customer Success Leaders will be sitting down with you to discuss Best Practices for Public Works Procurement teams!

The success of a procurement function depends on a streamlined procurement process that supports bid efforts. Our team will demonstrate how other Public Works teams have utilized Bonfire for:

- **Bid openings** - best practices for vendor communications
- **Support your sub-contractors** - best practices for leveraging these new features
- **Vendor diversity** - how to utilize these features to diversify your vendor pipeline
- **Simple quoting** - RFQ & ITB enhancements

SAVE YOUR SEAT

Knowledge Sharing

Create Procurement Resources; Constant communication to highlight procurement innovation and how-to apply system features and functions



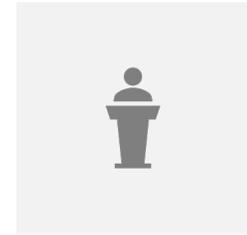
User Stories

Approaches and Results



Blogs

Strategies and features



Webinars

Expert Panel Discussions on procurement initiatives



Learn

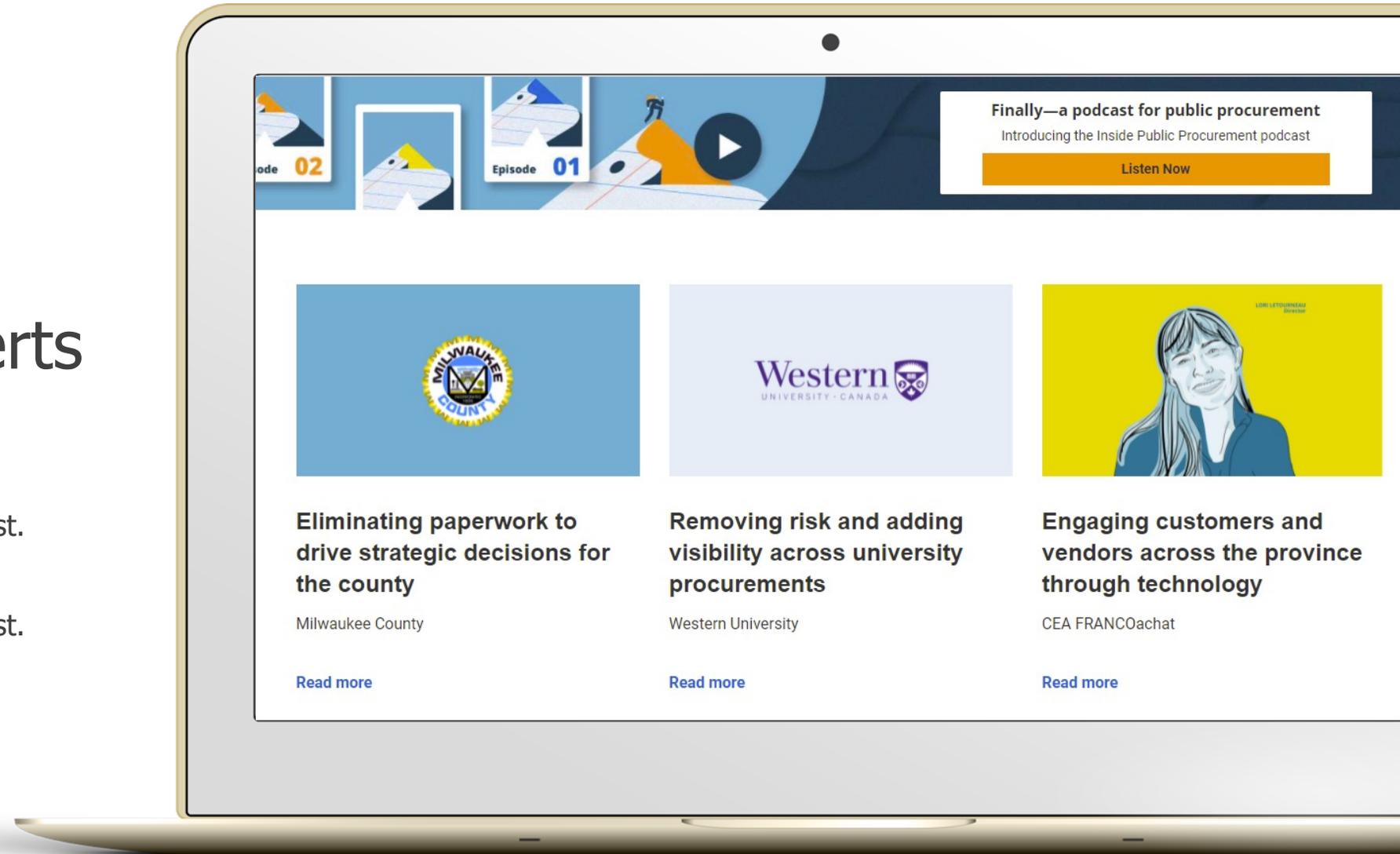
Applying eGP to procurement functions

Knowledge Sharing

Learn from other procurement experts

Other benefits include

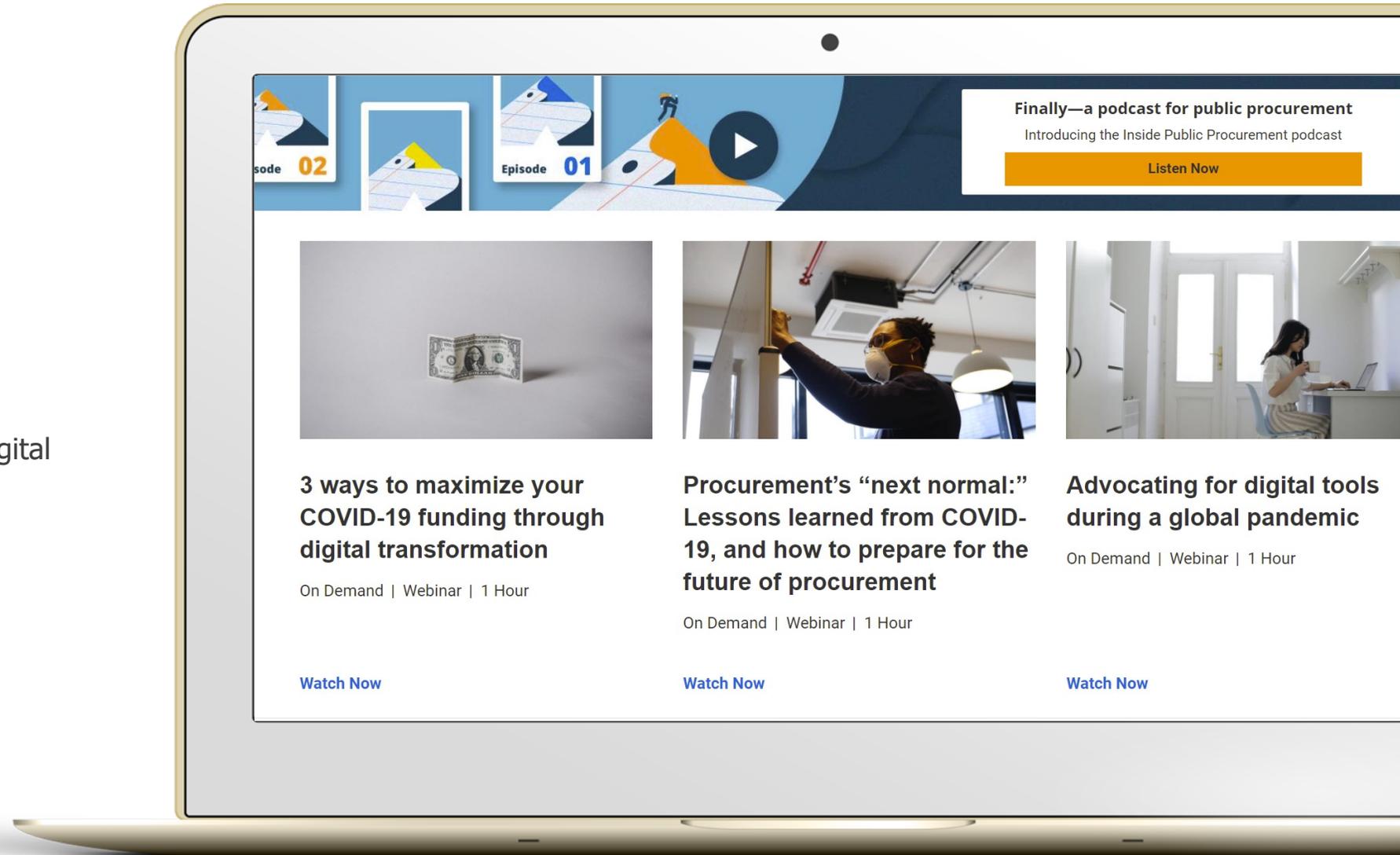
- Nunc viverra imperdiet enim. Fusce est. Vivamus a tellus
- Nunc viverra imperdiet enim. Fusce est. Vivamus a tellus



Knowledge Sharing

Webinars

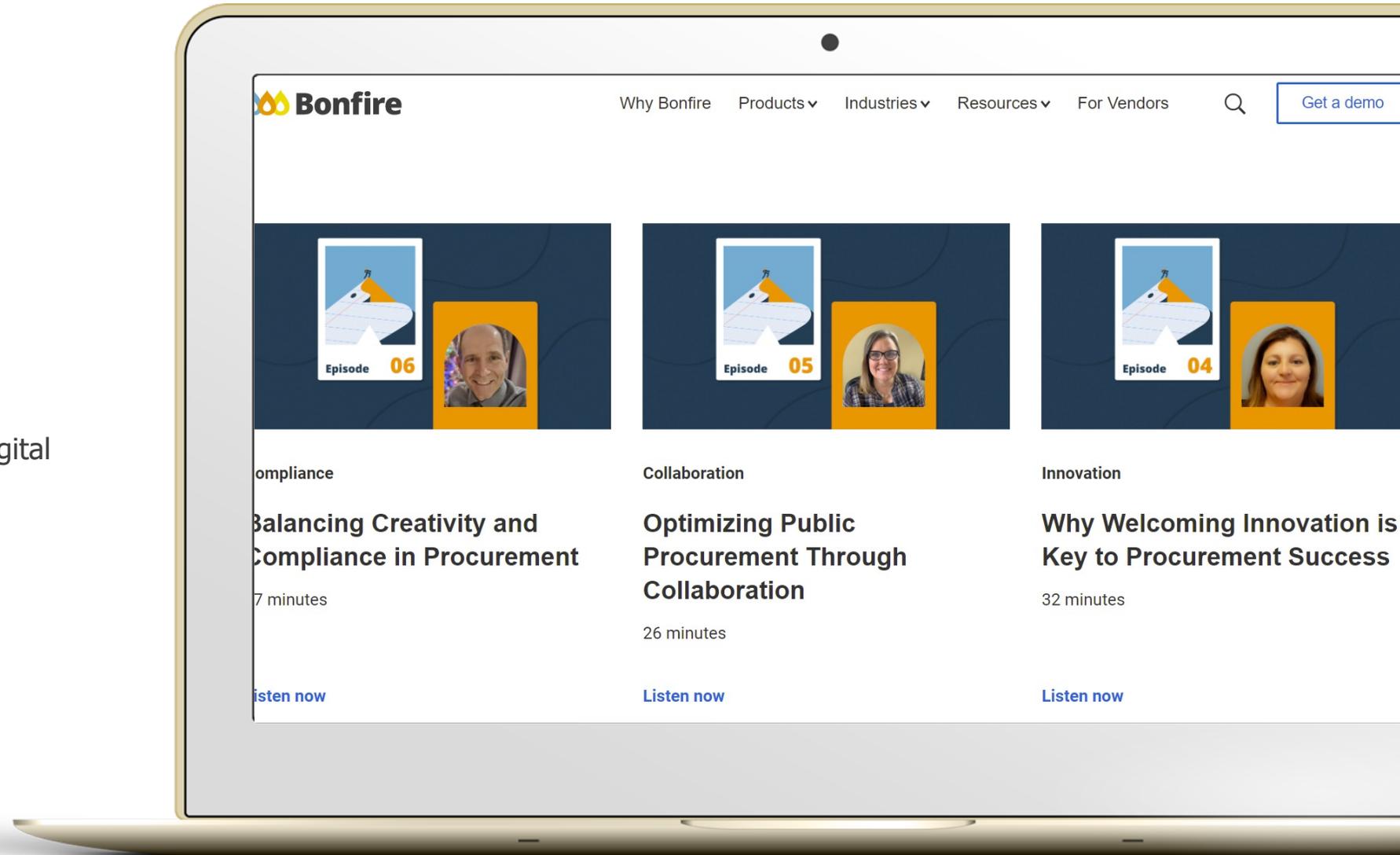
On-going lessons for procurement and digital transformation



Knowledge Sharing

Podcast

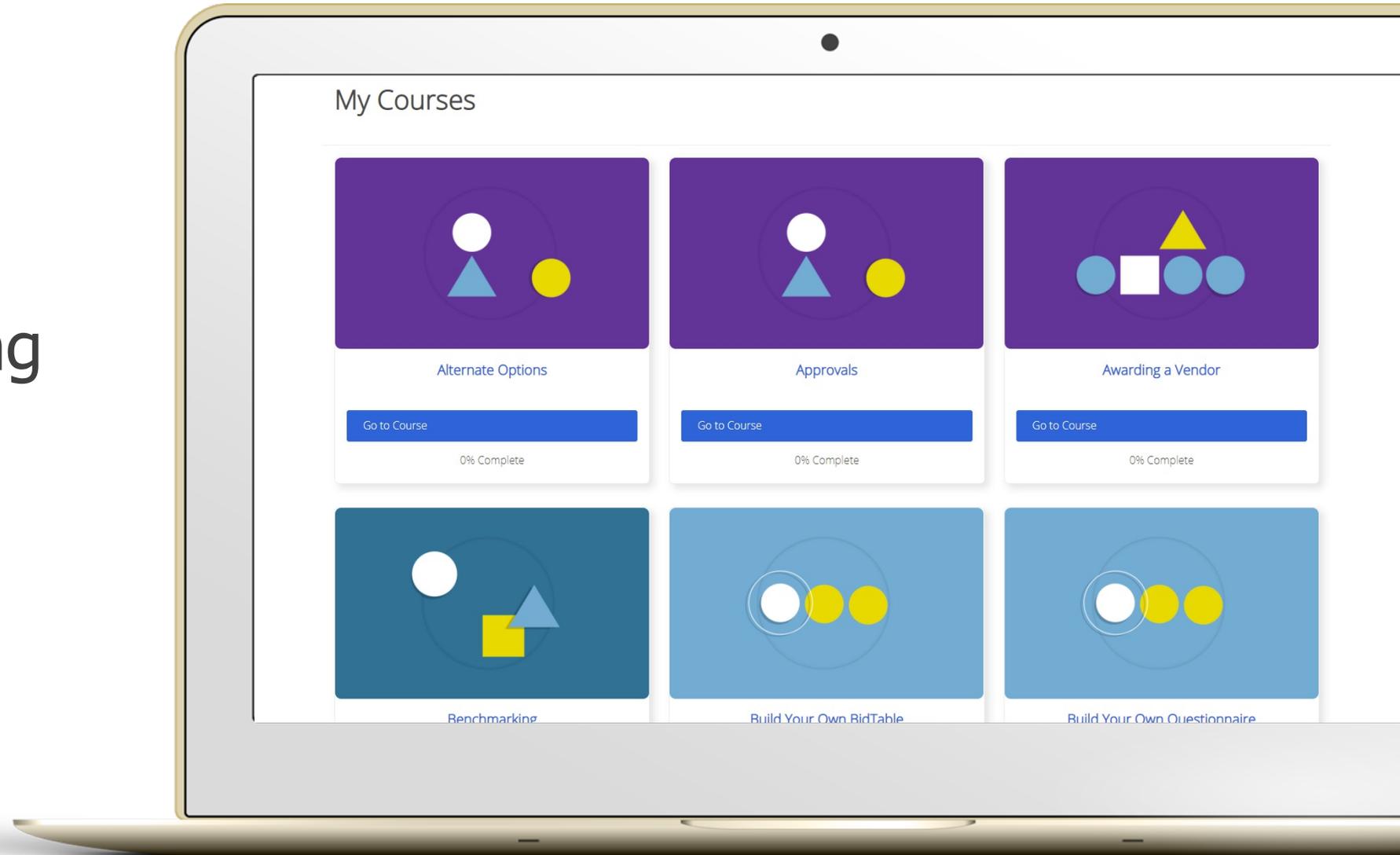
On-going lessons for procurement and digital transformation



Knowledge Sharing

Targeted e-learning

On-going lessons targeted to user role



- Your eGP systems is collecting data
 - Organize and share project data to help officers learn and create better projects.
 - Learn from past projects to plan the next project.
- Knowledge and experience leads to better procurement
 - Learn from others, apply tools to share experiences
 - Develop Procurement Resources – Strategies, innovation, experts, panel discussions, studies.
- Learning never ends
 - On-going engagement and communication



Summary

Leverage data and share user experience



7th Annual APPEPN
Conference

Thank You

 Joseph Fagan
E-GP Specialist