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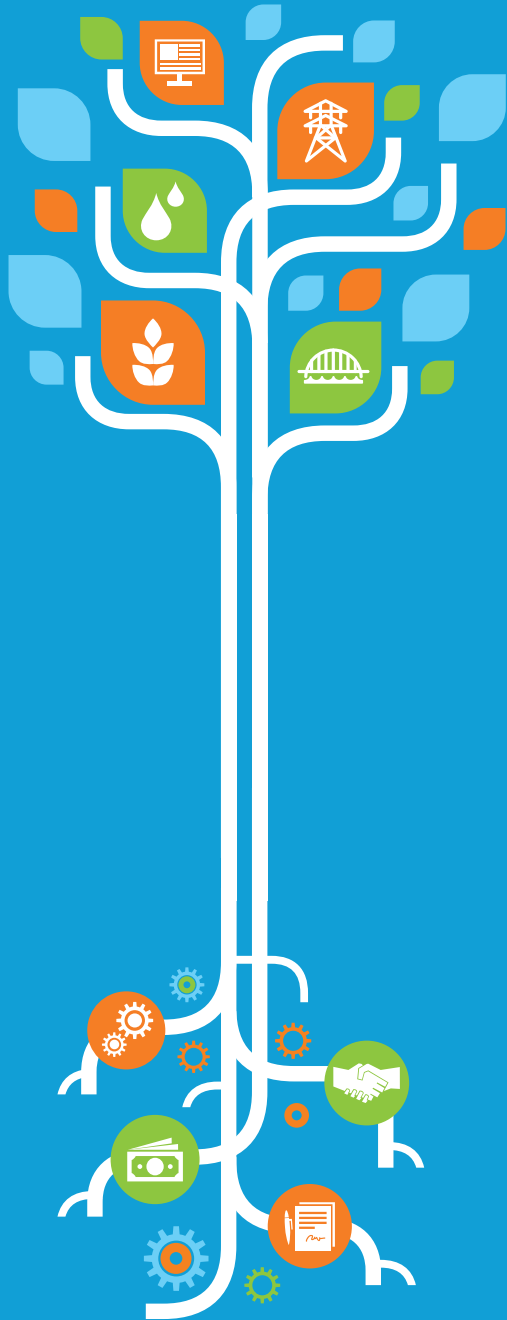
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Kyrgyz Republic Modern Wholesale Markets Development Project

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BUSINESS
OPPORTUNITIES



KGZ: Modern Agriculture Wholesale Market Development Project

Background

- Horticulture value chains are concentrated around Bishkek and Osh and in the Osh/Jalal-Abad area while wholesale trading mainly occurs in Dordoi Food market, Alamedin market and Sary-Ozon market in Bishkek, which require significant modernization to comply with changing domestic regulations and meet EEU standards.



KGZ: Modern Agriculture Wholesale Market Development Project

Background

- There is inadequate wholesale market infrastructure in Kyrgyz Republic. This affects food security and safety.
- Agricultural wholesale markets in Kyrgyz Republic are privately owned and the role of government has been limited to market regulation, price stabilization for socially important food items and enforcing food safety requirements.



KGZ: Modern Agriculture Wholesale Market Development Project



- The proposed project will remove existing marketing constraints at the wholesale node of the value chain. It will introduce a modern integrated marketing system to improve transparency and quality differentiation.
- The proposed project will also support the financing of modern wholesale market infrastructure that facilitates certification, packaging, and traceability for exports and cold storage of fresh produce.


KGZ: Modern Agriculture Wholesale Market Development Project

| | |
|----------------|---|
| Impact | Connectivity with regional markets improved and agriculture sector developed |
| Outcome | Share of safe and certified horticultural exports in the Almaty-Bishkek Economic Corridor increased |
| Outputs | <ul style="list-style-type: none">• Wholesale market storage and logistics facilities constructed• Export certification for Eurasian Economic Union and other major markets established• Effective ownership and management of collection centers established |

KGZ: Modern Agriculture Wholesale Market Development Project

- 2 wholesale markets (WSMs) and 4 agro-logistics centers (ALCs) will be constructed under the proposed project

Wholesale market  is a place for modern trade of fresh fruit and vegetables that is conducted in a transparent and efficient manner complying with food safety and quality requirements.

Agro Logistics Center  is a place for short- and mid-term aggregation of the agricultural produce in production area for either further supply to the wholesale market or direct export.



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Wholesale Markets

| Location | Size | Distance to (km) |
|--------------------------------|-------------------------------|------------------|
| Issyk-Ata District, Chu Oblast | 47.8 hectares 7.7 hectares | Bishkek, 9 km |
| Kara-Suu District, Osh Oblast | 32.4 hectares | Osh, 14 km |

Agro-Logistics Center

| Location | Size | Distance to (km) |
|-----------------------------------|-------------|---|
| Karakol Town, Issyk-Kul Oblast | 18 hectares | Issyk-Ata WSM, 360 km |
| Suzak District, Jalal-Abad Oblast | 5 hectares | Kara-Syy WSM, 104 km Issyk-Ata WSM, 620 km |
| Tokmok Town, Chu Oblast | 20 hectares | Issyk-Ata WSM, 20 km |
| Nookat District, Osh Oblast | 5 hectares | Kara-Suu WSM, 52 km |

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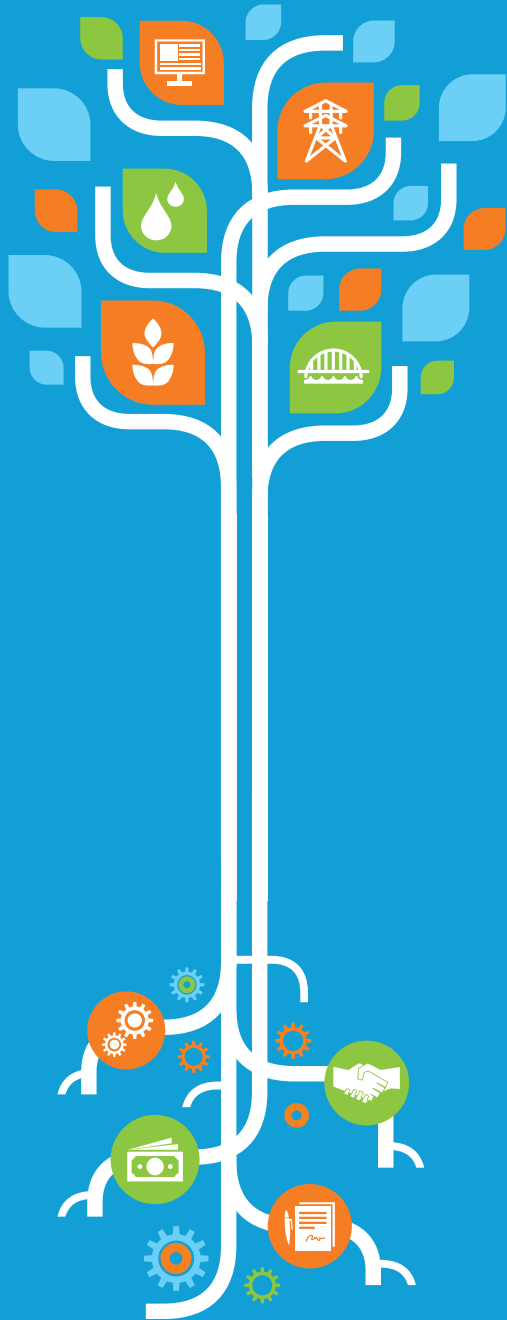
Summary of Capacity of Markets and Number of Traders

| MARKETS | VOLUME IN 2040 (Tons) | VOLUME IN 2050 (Tons) | MEDIUM-SIZE TRADERS | LARGE WHOLESALER | TOTAL TRADERS |
|------------------------|--------------------------|--------------------------|------------------------|---------------------|------------------|
| WSM Yssyk-Ata, Chu | 142,000 | 187,000 | 93 | 108 | 201 |
| WSM Kara-Suu, Osh | 91,000 | 121,000 | 60 | 70 | 130 |
| ALC Tokmok, Chu | 30,000 | 44,000 | 55 | 51 | 106 |
| ALC Nookat, Osh | 14,000 | 18,000 | 23 | 21 | 44 |
| ALC Karakol, Issyk-Kul | 38,000 | 40,000 | 50 | 46 | 96 |
| ALC Suzak, Jalal-Abad | 12,000 | 16,000 | 20 | 19 | 39 |

Probable Business Opportunities

- Design / Build contract for Wholesale Markets
- Management contract for 4 ALCs and 2 WSMS





THANK YOU!

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