



Identifying Opportunities on the ADB Website

ADB Business Opportunities Outreach Virtual Launch Event

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Procurement Specialist

Procurement, Portfolio and Financial
Management Department

BUSINESS
OPPORTUNITIES 

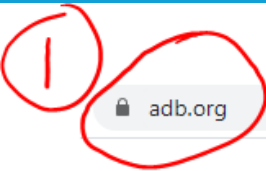
Types of business opportunities

- Supply of goods
 - Machinery, equipment, computers, furniture
- Civil works
 - Roads, railways, bridges, irrigation canals, schools, etc.
- Turnkey contracts
 - Power plants, pump stations, water treatment plants, heating plants, airports, etc.
- Consulting services
 - Project preparation & implementation, knowledge products, staff consultants
- Nonconsulting services
 - Surveys, training, translation, event management

Identifying opportunities for contracts with project executing agencies and ADB

- Country partnership strategies
- Country operations business plans
- Procurement plans
- General and specific procurement notices
 - Advance notices
 - Invitation for prequalification
 - Invitation for bids
 - Consulting services recruitment notice (CSRN)
- Hop-on opportunities
 - Prequalified contractors / consultants
 - Contracts awarded
- (*ADB only*) Institutional procurement notices

Identifying opportunities for contracts with project executing agencies and ADB: start at adb.org



adb.org

CAREERS AND SCHOLARSHIPS

What We Look For

Career Opportunities

Young Professionals Program

Visiting Fellow Program

Internship Program

Scholarship Program

BUSINESS CENTER

Consultants

Contractors and Suppliers

Governments

Executing and Implementing Agencies

Development Institutions

Private Sector Partners

Civil Society/Non-government
Organizations

Operational Procurement

Institutional Procurement

Projects & Tenders

Business Opportunities Outreach

FOR INVESTORS

Investor Relations

ADB Green Bonds

ADB Water Bonds



ADB



ADB Business Center

All you need to work with us—in one place.

Guides and Documents

Operational Procurement

Institutional/Corporate Procurement

Projects and Tenders

Business Opportunities Outreach

Work with Us > Business Center > Working with ADB

Working with ADB

Information for...

Consultants

Contractors and suppliers

Governments

Executing and implementing agencies

Development institutions

Private sector partners

Civil society/non-government organizations

All Audiences

How-Tos

How can I become an individual ADB consultant? →

How can my company consult for ADB? →

How can I become an ADB transaction advisory services consultant? →

What is the Consultant Management System? →

Where are the business opportunities in the ADB project cycle? →

How can we improve our chances of securing an ADB-funded contract? →

How to submit an Expression of Interest (EOI) for a consulting assignment? →

If I am not shortlisted for a consulting contract, will I be informed and am I entitled to feedback? →

How will my company know the status of our consulting proposal? →

How can NGOs become consultants or contractors? →

What principles guide ADB's procurement? →

How does ADB safeguard the integrity of its activities? →

What does it mean to be debarred by ADB? →



ADB



[COVID-19: Frequently Asked Questions for Consultants →](#)

[Where can I find a list of shortlisted consulting firms? →](#)

[Where can I find ADB's standard bidding documents? →](#)

Policies and Regulations

[Technical Assistance Disbursement Handbook →](#)

[Procurement Regulations for ADB Borrowers \(for projects with concept papers approved on or after 1 July 2017\) →](#)

[Guidelines on the Use of Consultants by Asian Development Bank and Its Borrowers \(for projects with concept papers approved before 1 July 2017\) →](#)

[Integrity Principles and Guidelines \(2015\) →](#)

[ADB Procurement Policy \(for projects with concept papers approved on or after 1 July 2017\) →](#)

Procedures and Guidance

[Guidance Notes on Procurement \(for projects with concept papers approved on or after 1 July 2017\) →](#)

[Glossary of Terms: Sovereign and Non-Sovereign Operations →](#)

[Summary of ADB Financial Instruments and Approval Procedures →](#)

[Project Financial Reporting and Auditing →](#)

[Preparing and Presenting Cost Estimates for ADB-financed Projects and Programs →](#)


[Problem Solving: Guidebook for ADB-Assisted Projects →](#)


Documents and Forms

[Documents for Recruitment of Firms and Individual Consultants by Executing Agencies →](#)

[Documents on Consulting Services for Technical Assistance \(Expression of interest, recruitment, delegation of administration\) →](#)

[Standard Request for Proposals and User's Guide to Selection of Consulting Services for Borrowers →](#)

 **PIA**
PPFD Intelligent Assistant

 Hi! I am PIA,
your PPFD Intelligent assistant. How
may I help you today?

Wed 6:47 PM

[Covid FAQs](#)

[PAI FAQs](#)



[Search PAI Documents](#)

[Glossary/Acronym](#)

[Feedback](#)

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Type your message ...

In the Spotlight

ADB



ADB

ASIAN DEVELOPMENT BANK

News and Events

ADB Institute

Contact

English

WHO WE ARE

WHAT WE DO

WHERE WE WORK

WORK WITH US

Search

Operational Procurement

ADB procures goods, works, and services from external suppliers for its development projects and programs, and engages consultants to help prepare studies, appraisals, and reports.

Guides and Documents

Operational Procurement

Institutional/Corporate Procurement

Projects and Tenders


Business Opportunities Outreach

> Work with Us > Business Center > Operational Procurement

Operations Procurement

The Procurement, Portfolio and Financial Management Department (PPFD) provides fiduciary oversight of procurement of goods, works, non consulting and consulting services. PPFD supports ADB staff and borrowers on procurement planning and implementation, contract management, and related risk assessment and mitigation throughout the project life cycle. It also leads procurement and consulting services innovation and capacity building initiatives.


1



Goods, Works, and Non-Consulting Services →

ADB extends loans and provides technical assistance to its developing member countries for a broad range of development projects and programs involving the procurement of goods, works, and services.

2



Consulting Services →

ADB engages individual consultants and consulting entities to provide expert advice such as in contract preparation and project supervision, and to help ADB to prepare studies, appraisals, and reports.

Institutional Procurement

ADB's Office of Administrative Services (OAS) procures goods, works, and services necessary for institutional use in its headquarters and field offices to support its operations.

More on Institutional Procurement

ADB

Operational Procurement

ADB procures goods, works, and services from external suppliers for its development projects and programs, and engages consultants to help prepare studies, appraisals, and reports.

Main

Goods, Works, and Non-Consulting Services ▾

Consulting Services ▾

Work with Us > Business Center > Operational Procurement > Project Procurement: Goods, Works, and ...



Goods, Works, and Non-Consulting Services

ADB extends loans and provides technical assistance to its developing member countries (DMCs) for a broad range of development projects and programs. These ADB-financed projects involve the procurement of goods, works and services (other than consulting services) from external suppliers.

Latest Procurement Notices

1

Procurement Principles

Article 14 of the ADB Charter states ADB's operating principles. Those relating to procurement are



Source of Procurement

Proceeds of a loan can be used only for procurement of goods and works supplied from, and produced in, member countries of ADB.



Economy and Efficiency

To achieve economy and efficiency, contracts are to be procured through international competition unless other forms of procurement are more suitable and have been agreed upon between ADB and the borrower.



Fairness

Procurement procedures must give member countries adequate, fair, and equal opportunity to compete for contracts.



Transparency

Transparency is essential in the procurement process to achieve economy and efficiency and to combat fraud and corruption.



The ADB logo consists of the letters "ADB" in a white, serif font, centered within a dark blue square.

Advance Action

If requested by the borrower, ADB is prepared, in urgent cases, to authorize procurement prior to loan approval. This is particularly when early contracting of goods or works would be crucial for timely completion of the project or when substantial financial benefits would accrue.

In such cases, ADB will approve the draft prequalification or bidding documents before they are issued and ensure that requirements for public advertising and notification of bid invitation be followed.

ADB's approval of such advance procurement is with the explicit understanding that it does not commit ADB to approve the project and loan, and that future ADB financing depends on compliance with ADB's procedural requirements.

[All Advance Notices](#)[Archive](#)

Bidding Procedures

ADB-financed projects use various bidding procedures for the procurement of goods, works, and nonconsulting services. Each project tender specifies the bidding procedure that will be used.

[Standard Bidding Procedures](#)[Tenders](#)

Prequalified Contractors

The prequalification of contractors are undertaken for most large, ADB-financed civil works contracts, turnkey contracts and contracts for the supply of expensive and technically complex equipment. ADB reviews and approves the prequalification process conducted by the Borrower's executing agency and publishes lists of prequalified contractors for contracts with estimated value of \$10,000,000 and above.

[Current Prequalified Applicants](#)[Archive](#)

Contracts Awarded

Contracts awarded for goods and civil works with contract value above US\$1.0 million. An archive of the previous year's contract awards is also provided.

[Current Awarded Contracts](#)[Archive](#)

Procurement Plans

[View All Procurement Plans →](#)

The procurement plan provides information to the bidders on opportunities for expected and scheduled procurement related to a given project. Details of a procurement plan include a brief description of goods, and works or consultant services, to be procured; the method of procurement; contract cost estimates; project threshold values; expected advertisement dates; and ADB review procedure. After loan effectiveness, the procurement plan is updated as the need arises or at least annually for the duration of a project.

Title	Cover Date
PAPUA NEW GUINEA Transport Sector Preparatory Project: Procurement Plan	Oct 2020
CAMBODIA Greater Mekong Subregion Tourism Infrastructure for Inclusive Growth Project: Procurement Plan	Oct 2020
CAMBODIA Tonle Sap Poverty Reduction and Smallholder Development Project - Additional Financing: Procurement Plan	Oct 2020
MYANMAR Greater Mekong Subregion Highway Modernization Project: Procurement Plan	Oct 2020
CHINA, PEOPLE'S REPUBLIC OF Demonstration of Guangxi Elderly Care and Health Care Integration and Public-Private Partnership Project: Procurement Plan	Oct 2020
INDIA Karnataka Integrated and Sustainable Water Resources Management Investment Program – Tranche 2: Procurement Plan	Oct 2020



ADB



Consulting Services

ADB engages individual consultants and consulting entities (firms, universities, NGOs, etc.) for a wide range of assignments. For example, consulting entities are retained for pre-investment, sector, or other studies, detailed design, contract preparation, and project supervision. Individual consultants, whether hired directly or through consulting entities, provide expert advice and help the ADB to prepare studies, appraisals, and reports.

Latest Consulting Opportunities

CSR Portal

Consultant Management System (CMS) →

The CMS lets consultants create and update their profile, search opportunities, send expressions of interest, respond to non-committal inquiries, and prepare and submit proposals.



Documents on Consulting Services

Guides Technical Assistance Loans/Loan-related Grants Contract Administration



Guidelines on the Use of Consultants by Asian Development Bank and Its Borrowers



ADB Procurement Policy: Goods, Works, Nonconsulting and Consulting Services

The ADB Procurement Policy applies to all projects with concept notes approved on or after 1 July 2017.



Procurement Regulations for ADB Borrowers: Goods, Works, Nonconsulting and Consulting Services

The regulations apply to all projects with concept notes approved on or after 1 July 2017.

Consulting Services Administered by ADB Borrowers - Guidance Notes on Procurement

Guidance Note on Financial Proposal Evaluation (for Loans/Grants)

The Consulting Services Operations Manual and User's Guide for Submission Forms (Loans/Grants) are currently being revised.


Quick Reference Guides

Quick reference guides on ADB's Consultant Management System (CMS) are available for consultants and executing agencies and ADB staff.

The ADB logo consists of the letters "ADB" in a white, serif font, centered within a dark blue square.


Shortlisted Firms


The **List of Shortlisted Firms – Consulting Services** provides the list of each project's shortlisted firms that were invited to submit proposals. ADB posts the names of these shortlisted firms for the information of consultants who wish to associate with them. Consultants not shortlisted but interested in participating through association should contact the firms directly. Please do not contact ADB for that purpose.

 [List of Shortlisted Firms](#)

Contracts Awarded

Contracts awarded for consulting services with contract value above US\$0.1 million.

 [Current Awarded Contracts](#)

 [Archive](#)

Procurement Plans

[View All Procurement Plans →](#)

Title	Cover Date
CAMBODIA Greater Mekong Subregion Tourism Infrastructure for Inclusive Growth Project: Procurement Plan	Oct 2020
CAMBODIA Tonle Sap Poverty Reduction and Smallholder Development Project - Additional Financing: Procurement Plan	Oct 2020
PAPUA NEW GUINEA Transport Sector Preparatory Project: Procurement Plan	Oct 2020
MYANMAR Greater Mekong Subregion Highway Modernization Project: Procurement Plan	Oct 2020
CHINA, PEOPLE'S REPUBLIC OF Demonstration of Guangxi Elderly Care and Health Care Integration and Public-Private Partnership Project: Procurement Plan	Oct 2020
INDIA Karnataka Integrated and Sustainable Water Resources Management Investment Program – Tranche 2: Procurement Plan	Oct 2020
CHINA, PEOPLE'S REPUBLIC OF Hubei Enshi Qing River Upstream Environment Rehabilitation Project: Procurement Plan	Oct 2020

Institutional Procurement

ADB's Office of Administrative Services (OAS) procures goods, works, and services necessary for institutional use in its headquarters and field offices to support its operations.

1 [More on Institutional Procurement](#)

2 [ADB Business Outreach Activities for COVID-19 Pandemic Response →](#)

Business Opportunities



Projects and Tenders →

See the list of ongoing and future procurement of goods, works, non-consulting, and consulting services.



Consultant Management System (CMS) →

Get detailed information on consulting services requirements and send expression of interests for ADB-financed or administered projects.



Complaints →

Submit a complaint on a procurement or consulting process.



ADB Business Center →

The ADB Business Center provides guidance for individuals and companies seeking consulting, project procurement and other business opportunities with ADB.

Institutional/Corporate Procurement

ADB procures goods, works, and services for use in its headquarters and field offices to support its operations at competitive market prices using the most appropriate procurement method.

[Guides and Documents](#) [Operational Procurement](#) [Institutional/Corporate Procurement](#) [Projects and Tenders](#) [Business Opportunities Outreach](#)

[Home](#) > [Work with Us](#) > [Business Center](#) > [Institutional/Corporate Procurement](#)

Procurement and Contracting: Guiding Principles

Institutional procurement methods vary depending on the estimated value and/or nature of goods and services being procured. These procurement methods are: open competitive bidding, limited tendering, shopping, and direct or sole source contracting. Where open competitive bidding is used, procurement notices are advertised through this site and/or relevant publications or websites.

With due consideration to economy and efficiency, ADB shall procure quality goods and/or services for its operations at the most competitive market prices available using the most competitive procurement method applicable and giving due regard to the reputation of the supplier or provider, promptness of delivery, terms of payment and availability of adequate warranty and servicing facilities, among others.

In all its institutional procurement activities, ADB staff is guided by the principles of fairness, transparency and integrity.

Invitation to register as a supplier

If you are interested to become an institutional (corporate) supplier of ADB, we encourage you to visit our institutional procurement notices page to check invitations for bidding or solicitations of proposals. Please respond in case you are qualified to bid or participate. Our team will then send you an invitation to register through the Supplier Portal.



[Latest Institutional Procurement Notices](#)



[Major Contracts Awarded](#)

Mandate



Ensure ADB procures high quality goods and/or services for its institutional requirements.



Ensure every purchase represents good value for money to ADB.



Ensure ADB uses the most appropriate procurement methods with due consideration to competitiveness, fairness, and transparency.



Ensure all qualified suppliers are offered the opportunity to compete for ADB business.



Ensure ADB and suppliers comply with contractual obligations.

COVID-19 (Coronavirus): ADB's Response

ADB is supporting its developing members in responding to the COVID-19 outbreak through finance, knowledge, and partnerships.

Main Business Outreach Wellness in Worrying Times

COVID-19 (Coronavirus): ADB's Response > ADB Business Outreach Activities for CO...



ADB Business Outreach Activities for COVID-19 Pandemic Response

Recognizing the urgency of the global coronavirus pandemic, ADB announced a \$20 billion package to address the immediate needs of its DMCs as they respond to COVID-19.

As part of the response, ADB has engaged with the international business community to:

- **understand and connect** with the global market and
- **facilitate regional support** for emergency procurement of COVID-19 related critical products.

This page contains information on ADB's business outreach efforts as well as data and guidance related to the sovereign operations procurement of goods, works, non-consulting and consulting services in response to COVID-19.

ADB's Response to COVID-19

How you can participate in ADB COVID-19 Procurement and Consulting Services

ADB welcomes collaboration with suppliers, professional specialists, private sector companies, NGOs and civil society organizations, as well as other knowledge partners to support our DMCs in their responses to the COVID-19 pandemic and help build long-term systemic resilience within supply chains. Get in touch

In particular, ADB invites specialists with expertise in the following areas to submit an Expression of Interest for the possible future framework agreements with ADB or its DMCs:

1. Strategic Planning, Logistics, and Operational Planning Expert (specialized on vaccines and quality care)
2. Vaccine Cold Chain Specialist
3. Vaccine Pharmacovigilance and Regulatory Affairs Expert
4. Vaccine Testing Technical Support, and cGMP Compliance Specialist

To access information on ADB-financed COVID-19 related projects and procurement of goods, works, and non-consulting and consulting services required for these projects, please visit ADB's Consultant Services Recruitment Notices Portal and refine the results.

Consultant Management System

COVID-19 Specific Guidance

More information can be accessed on ADB's Projects and Tenders page from the links below:

Procurement Plans

Tender Notices

ADB

COVID-19 Products Market Research

Through its \$20 billion package, ADB will support its DMCs in the procurement of goods and equipment required for emergency response. While the exact needs of each DMC vary, the types of products required are those recommended by WHO for COVID-19.



Amidst the urgent global needs and lack of supply, ADB is working with various government and industry stakeholders to facilitate the efficient mobilization of COVID-19 related supplies to its DMCs. In recognition of the fast-moving and complex market for critical care products and personal protective equipment for patients and frontline workers, ADB has undertaken a range of activities to identify and assess manufacturers, distributors, and suppliers of COVID-19 related items for possible procurement by ADB or its Borrowers.

ADB Expression of Interest

If you are interested in further engagement with ADB, or its DMCs, for the supply of COVID-19 related goods and equipment, please complete our form. The form provides ADB with basic information to help us assess suppliers capabilities to support our activities.

[Complete our form](#)

Market research findings, as of September 2020

Firm Information

Equipment

Supply Chain Maps



Supply Chain Maps for Pandemic-Fighting Products, an interactive mapping tool developed to better equip banks, investors, governments, procurement, and health care professionals with the information they need to engage with companies involved in manufacturing and distributing goods critical to fighting the COVID-19. This tool was partly informed by the ADB publication *'Global Shortage of Personal Protective Equipment Amid COVID-19'*.

ADB Procurement Response to COVID-19

ADB's Procurement, Portfolio and Financial Management Department (PPFD) undertook the following activities to support global efforts to combat the pandemic:

- Adapted a flexible and agile procurement processes to facilitate emergency procurement of medical supplies
- Enhanced hands-on operational procurement and logistics support to DMCs
- Undertook supply market assessment for critical medical goods and health expertise
- Provided Training and Awareness Building

In particular, ADB made a conscious decision to go beyond its normal fiduciary due diligence role to undertake direct procurement of critical medical goods as an immediate response to the urgent needs of the DMCs. Some examples of direct procurement include:

- A \$48.3 million regional technical assistance mobilized by the Health Sector Group of the ADB's Sustainable Development and Climate Change (SDCC) Department. The implementation status of this technical assistance as of August 2020 is shown in the following graphs.

Status of ADB's Regional Technical Assistance Support to Address the COVID-19 Outbreak

Consulting Services Contracted

Delivery Status of PPE/Medical Goods Purchased under ADB's Regional Technical Assistance Support to Address the COVID-19 Outbreak

Delivered To be Delivered
Philippines
Regional: Pacific



ADB

Business Opportunities



Projects and Tenders →

See the list of ongoing and future procurement of goods, works, non-consulting, and consulting services.



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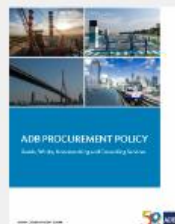
ADB Business Center →

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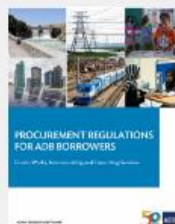
ADB Operations Procurement

For projects with concept papers approved **on or after 1 July 2017**

ADB's new procurement framework comprises a Procurement Policy and Procurement Regulations for ADB Borrowers. It modernizes project procurement processes through a principles-based approach, to meet the diverse needs of clients as ADB scales up its operations in line with Strategy 2030.



ADB Procurement Policy



Procurement Regulations for ADB Borrowers

Guidance Notes on Procurement

Find detailed information on a range of topical procurement issues for borrowers, grant recipients, bidders, and civil society under ADB's new Procurement Policy.

Staff Instructions on Project Implementation

These staff instructions guide the principles-based application of the 2017 ADB Procurement Policy and Procurement Regulations for ADB Borrowers.

Additional Resources

- Standard Bidding Documents and User's Guides (on or after 1 July 2017)
- Standard Request for Proposals and User's Guide

For projects with concept papers approved **before 1 July 2017**

ADB's Procurement Guidelines and Guidelines on the Use of Consultants defined the policies and procedures for selecting, contracting, and monitoring suppliers of goods, works, and services for ADB-financed projects.



Procurement Guidelines



Guidelines on the Use of Consultants

Project Administration Instructions (PAIs)

The PAIs outline the policies and procedures to be followed by ADB staff involved in the administration of ADB-financed loan and technical assistance projects.

Additional Resources

- Standard Bidding Documents and User's Guides (before 1 July 2017)
- Standard Request for Proposals and User's Guide



ADB



PROJECTS & TENDERS

Refine by

COUNTRY

- ☐ Regional
- ☐ Afghanistan
- ☐ Armenia
- ☐ Azerbaijan
- ☐ Bangladesh
- ☐ Bhutan
- ☐ Brunei Darussalam
- ☐ Cambodia

SECTOR

- ☐ Agriculture, natural resources...
- ☐ Education
- ☐ Energy
- ☐ Finance
- ☐ Health
- ☐ Health and social protection
- ☐ Industry and trade
- ☐ Information and communicat...

THEME

- ☐ Environmentally sustainable ...
- ☐ Gender Equity and Mainstrea...
- ☐ Governance and capacity dev...
- ☐ Inclusive economic growth
- ☐ Knowledge solutions
- ☐ Partnerships
- ☐ Private sector development
- ☐ Regional integration

TYPE

- ☐ Nonsovereign
- ☐ Sovereign

FUND

- ☐
- ☐ African Development Bank
- ☐ ANA Trust Fund
- ☐ Arab Fund
- ☐ Arab Fund for Economic and ...
- ☐ ASEAN Infrastructure Fund
- ☐ Asia Pacific Disaster Respons...
- ☐ Asian Development Fund

STATUS

- ☐ Proposed
- ☐ Approved
- ☐ Active
- ☐ Dropped / Terminated
- ☐ Closed
- ☐ Archived

YEAR

- ☐ 2020
- ☐ 2019
- ☐ 2018

Projects

Documents

Tenders

Project data sheets for loans, grants, TAs

Search



Results 1-20 of 10754

RSS

Sort by

"Early Harvest" Implementation of the Cross-Border Transport and Trade Facilitation in the Greater Mekong Subregion

53411-001; Regional, Cambodia, Lao People's Democratic Republic, Myanmar, China, People's Republic of, Thailand, Viet Nam; Industry and trade

Status:

Active

Approval Date:

22 Oct 2020

Alternative Renewable Energy Pilot Project

53365-001; Bhutan; Energy

Status:

Approved

Approval Date:

21 Oct 2020

Inner Mongolia Sustainable Cross-Border Development Investment Program

51192-001; China, People's Republic of; Industry and trade

Status:

Approved

Approval Date:

21 Oct 2020

Supporting the Introduction of International Financial Reporting Standard 9 Financial Instruments in Two Commercial Banks

54411-001; Turkmenistan; Finance

Status:

Active

Approval Date:

19 Oct 2020

Strengthening ADB's Safeguard Policy Provisions and Procedures

54203-001; Regional; Multisector

Status:

Active

Approval Date:

15 Oct 2020

Xiangtan Low-Carbon Transformation Sector Development Program

52230-001; China, People's Republic of; Energy

Status:

Approved

Approval Date:

13 Oct 2020

Supporting the Forum for Coordination of Energy Stakeholders

54208-001; Afghanistan; Energy

Status:

Active

Approval Date:

13 Oct 2020

Jiangxi Shangrao Early Childhood Education Demonstration Program

51434-001; China, People's Republic of; Education

Status:

Approved

Approval Date:

13 Oct 2020

Greater Mekong Subregion Health Security Project (Additional Financing)

48118-004; Myanmar; Health

Status:

Approved

Approval Date:

08 Oct 2020

Binh Duong Water Treatment Expansion Project

54074-001; Viet Nam; Water and other urban infrastructure and services

Status:

Approved

Approval Date:

08 Oct 2020

Support to Public Debt Management

54161-001; Kyrgyz Republic; Public sector management

Status:

Active

Approval Date:

05 Oct 2020

COVID-19 Emergency Response

54135-004; Regional, Fiji, Nauru, Niue; Health

Status:

Approved

Approval Date:

02 Oct 2020

Energy Supply Improvement Investment Program Tranche 6

47282-007; Afghanistan; Energy

Status:

Approved

Approval Date:

30 Sep 2020

Sustainable Water Supply and Sanitation Sector Development Program

51132-002; Georgia; Water and other urban infrastructure and services

Status:

Active

Approval Date:

30 Sep 2020

Navoi Solar Power Project

53340-001; Uzbekistan; Energy

Status:

Approved

Approval Date:

30 Sep 2020

Yunnan Sayu River Basin Rural Water Pollution Management and Eco-Compensation Demonstration Project

Status:

Approved

Approval Date:

29 Sep 2020

Learn More About ADB Projects

Project Glossary

Project Cycle

Project Design and Management

Access to Information

Statement of ADB's Sovereign Loans, 1968-2017

Related Documents

All sovereign projects from 2005 onwards (xls)

Project Administration Instructions

Operations Manual

ADB



Business Opportunities Outreach

ADB undertakes business opportunities outreach activities with its members to help raise interest in its commercial and partnership opportunities.

Guides and Documents Operational Procurement Institutional/Corporate Procurement Projects and Tenders **Business Opportunities Outreach**

Work with Us > Business Center > Business Opportunities Outreach

ADB Business Outreach Activities



ADB's business opportunities outreach activities aim to build the interest and capacity of consultants, contractors, nongovernment organizations, and civil society organizations in pursuing ADB's business opportunities and in understanding its procurement and anticorruption procedures. These outreach activities benefit ADB-financed projects in its developing member countries by enhancing competition for ADB-financed contracts and partnerships, thereby promoting higher-quality market offers that deliver optimal value for money.

ADB's business opportunities outreach activities include:

- a regular Business Opportunities Fair, held at ADB Headquarters;
- periodic Regional Business Opportunities Seminars, held in regional hubs; and
- an ongoing series of Business Opportunities Seminars held upon request either virtually or in person and led by a local host organization such as a chamber of commerce or government agency.

ADB's support to these activities is funded predominantly through dedicated technical assistance.

Featured Events

OCTOBER 2020

ADB Business Opportunities Outreach Virtual Launch Event →

ADB will conduct a virtual Business Opportunities Outreach and Website Launch event on 29 October 2020 to continue engagement with consultants, contractors, and manufacturers and showcase ADB's response to COVID-19.

OCTOBER 2020

Virtual Business Opportunities Seminar 2020 with Austria →

ADB undertakes Business Opportunities Seminars (BOSSs) in its members to improve the interest and ability of eligible suppliers to locate ADB business opportunities, prepare high-quality and responsive bids, and understand ADB's procurement and anticorruption procedures.

OCTOBER 2020

Virtual Business Opportunities Seminar 2020 with Denmark →

ADB undertakes Business Opportunities Seminars (BOSSs) in its members to improve the interest and ability of eligible suppliers to locate ADB business opportunities, prepare high-quality and responsive bids, and understand ADB's procurement and anticorruption procedures.

MARCH 2019

10th ADB Business Opportunities Fair 2019 →

The ADB Business Opportunities Fair (BOF) is a one-stop forum for consultants, contractors, manufacturers, suppliers, and civil society organizations looking to provide goods, works, and services for ADB projects.

ADB

Learn more about...



①

Business Opportunities Fair and Regional Business Opportunities Seminars →

ADB's flagship business outreach events, held periodically at ADB Headquarters or at regional hubs



②

Business Opportunities Seminars and Other Outreach Events →

ADB's regular business outreach events, led by local host organizations of ADB members

ADB Business Outreach Activities for COVID-19 Pandemic Response →

General Inquiries

Procurement, Portfolio and Financial Management Department
ADB Headquarters, 6 ADB Avenue
Mandaluyong City 1550
Metro Manila, Philippines

Submit your feedback, ideas, and requests on ADB's business outreach activities →



Business Opportunities Fair and Regional Business Opportunities Seminars



The ADB Business Opportunities Fair (BOF) and Regional Business Opportunities Seminars (RBOS) are one-stop forums for consultants, contractors, nongovernment organizations, and civil society organizations looking to provide goods, works, and services for ADB projects. They have proven to be excellent opportunities to network with peers in the industry and with ADB specialists in the agriculture, environment, energy, public management, finance, transport, water, urban development, health, and education sectors. The BOF/RBOS normally comprises a two-day event hosted by ADB. Participation is limited to venue capacity and participants are responsible for any costs they incur to participate.

Held periodically, usually once per year, the BOF/RBOS allow participants to:

- meet with ADB staff in procurement, consulting, project management, and related operations;
- meet with ADB sector specialists;
- network with other participants from ADB's developed and developing members;
- hear presentations on how to qualify for ADB-financed contracts and partnerships; and
- discover what business opportunities are available, and where.

The BOF/RBOS aim to attract the most talented professionals and firms, and to help them qualify for ADB projects. This increasing pool of competent bidders ensures the success of ADB projects.

In the Spotlight



SOCIAL MEDIA

[Facebook Live: Business Opportunities →](#)

Live broadcast from the opening plenary of the 10th BOF in 2019.



VIDEO

[Doing Business with ADB →](#)

Video screened during the opening plenary of the 10th BOF in 2019.



BUSINESS OPPORTUNITIES FAIR | MARCH 2019

[10th ADB Business Opportunities Fair 2019 →](#)

The ADB Business Opportunities Fair (BOF) is a one-stop forum for consultants, contractors, manufacturers, suppliers, and civil society organizations looking to provide goods, works, and services for ADB projects.



LINKED IN

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The ADB Business Center gives you the latest on tenders, procurement, consultancies, new loans, policy changes, financing, bonds, and funds.

General Inquiries

Procurement, Portfolio and Financial Management Department
ADB Headquarters, 6 ADB Avenue

Archived Event Materials

[Speeches and presentations from previous BOFs/RBOS →](#)



Business Opportunities Seminars



ADB supports virtual and in-person business opportunities seminars (BOSs) with its members to improve the interest and ability of local consultants, contractors, nongovernment organizations, and civil society organizations to locate ADB business opportunities, prepare high-quality and responsive bids, and understand ADB's procurement and anticorruption procedures.

BOSs normally comprise half-day or one-day events hosted by a local organization from an ADB member and delivered by ADB staff. BOSs are arranged on a rolling, demand-led basis. BOS requests originate from interested host organizations such as chambers of commerce, consulting or contractor associations, industry federations, and ministries of trade or foreign affairs, and requests are routed to ADB staff through the respective constituency office of the ADB Board of Directors. Host organizations are responsible for all local arrangements and participants are responsible for any costs they incur to participate. Session formats generally consist of plenary presentations and/or panel discussions with ADB speakers on doing business with ADB, followed by one-on-one meetings or small-group clinics among ADB and participants to discuss specific areas of interest and specific considerations for seeking out opportunities.

If your organization is interested in hosting a BOS, please send us your feedback or requests.

Events Calendar

28 OCTOBER 2020
Virtual Business Opportunities Seminar 2020 with Ireland

22 OCTOBER 2020
Virtual Business Opportunities Seminar 2020 with Denmark

21 OCTOBER 2020
Virtual Business Opportunities Seminar 2020 with Austria

7 OCTOBER 2020
Virtual Business Opportunities Seminar 2020 with France

30 SEPTEMBER 2020
Virtual Business Opportunities Seminar 2020 with Portugal

24 SEPTEMBER 2020
UK Webinar Series: Business Opportunities in the Asian Development Bank - Health, Education, Social Development, and Public-Private Partnership

23 SEPTEMBER 2020
Virtual Business Opportunities Seminar 2020 with Turkey (DEİK)

[More events →](#)



General Inquiries

Procurement, Portfolio and Financial Management Department
ADB Headquarters, 6 ADB Avenue

Archived Event Materials

[Speeches and presentations from previous BOSs →](#)

Events

ADB Business Outreach Activities



ADB’s business opportunities outreach activities aim to build the interest and capacity of consultants, contractors, nongovernment organizations, and civil society organizations in pursuing ADB’s business opportunities and in understanding its procurement and anticorruption procedures. These outreach activities benefit ADB-financed projects in its developing member countries by enhancing competition for ADB-financed contracts and partnerships, thereby promoting higher-quality market offers that deliver optimal value for money.

ADB’s business opportunities outreach activities include:

- a regular Business Opportunities Fair, held at ADB Headquarters;
- periodic Regional Business Opportunities Seminars, held in regional hubs; and
- an ongoing series of Business Opportunities Seminars held upon request either virtually or in person and led by a local host organization such as a chamber of commerce or government agency.

ADB’s support to these activities is funded predominantly through **dedicated technical assistance**.

Program and Learning Materials:

Business Opportunities Fair		Business Opportunities Seminars	
Year	Event Title	Year	Event Title
2019	10th ADB Business Opportunities Fair	2020	Virtual Business Opportunities Seminar 2020 with Denmark
2018	9th ADB Business Opportunities Fair	2020	Virtual Business Opportunities Seminar 2020 with Austria
2017	8th ADB Business Opportunities Fair	2020	Virtual Business Opportunities Seminar 2020 with France
2016	7th ADB Business Opportunities Fair	2020	Virtual Business Opportunities Seminar 2020 with Portugal
2015	6th ADB Business Opportunities Fair	2020	Virtual Business Opportunities Seminar 2020 with Turkey (DEIK)
2014	5th ADB Business Opportunities Fair	2020	Virtual Business Opportunities Seminar 2020 with The Netherlands
2013	4th ADB Business Opportunities Fair	2020	Virtual Business Opportunities Seminar 2020 with Union of Chambers

Event Coordinator

- Clarissa Santos
- Marie Charmaine Yuson
- Jhoanna Quimson

ADB Organizer

- Procurement, Portfolio, and Financial Management Department

Topic

- ADB Administration and Governance

Program and Learning Materials:

Business Opportunities Fair		Business Opportunities Seminars	
Year	Event Title	Year	Event Title
22 October 2020	Virtual Business Opportunities Seminar 2020 with Denmark	2020	Virtual Business Opportunities Seminar 2020 with Denmark
21 October 2020	Virtual Business Opportunities Seminar 2020 with Austria	2020	Virtual Business Opportunities Seminar 2020 with Austria
7 October 2020	Virtual Business Opportunities Seminar 2020 with France	2020	Virtual Business Opportunities Seminar 2020 with France
30 September 2020	Virtual Business Opportunities Seminar 2020 with Portugal	2020	Virtual Business Opportunities Seminar 2020 with Portugal
23 September 2020	Virtual Business Opportunities Seminar 2020 with Turkey (DEIK)	2020	Virtual Business Opportunities Seminar 2020 with Turkey (DEIK)
22 September 2020	Virtual Business Opportunities Seminar 2020 with The Netherlands	2020	Virtual Business Opportunities Seminar 2020 with The Netherlands
17 September 2020	Virtual Business Opportunities Seminar 2020 with Union of Chambers	2020	Virtual Business Opportunities Seminar 2020 with Union of Chambers



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About ADB

The Asian Development Bank (ADB) is committed to achieving a prosperous, inclusive, resilient, and sustainable Asia and the Pacific, while sustaining its efforts to eradicate extreme poverty. It assists its members and partners by providing loans, technical assistance, grants, and equity investments to promote social and economic development.

Headquarters

6 ADB Avenue, Mandaluyong City 1550, Metro Manila, Philippines

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☒ On ☐ Off

Board Documents

☒ On ☐ Off

Business Center Materials

☒ On ☐ Off

Country Planning Documents

☒ On ☐ Off

Development Asia Articles

☒ On ☐ Off

Economic Data and Research

☒ On ☐ Off

Evaluation Reports

☒ On ☐ Off

Events

☒ On ☐ Off

News Releases and News from Country Offices

☒ On ☐ Off

Procurement Notices (Goods and Works)

Note: Weekly notifications on consulting opportunities available for registered users of the [Consultant Management System \(CMS\)](#).

☒ On ☐ Off

Project Information and Documents

☒ On ☐ Off

Publications

☒ On ☐ Off

Safeguard Documents

☒ On ☐ Off

Vacancies

☒ On ☐ Off



ADB Business Center

International Trade and Development

Mandaluyong, National Capital Region · 2,401 followers

Follow

About us

The ADB Business Center gives you the latest on tenders, procurement, consultancies, new loans, policy changes, financing, bonds, and funds.

Website <https://www.adb.org/business/main>

Industries International Trade and Development

Company size 1001-5000 employees

Headquarters Mandaluyong, National Capital Region

Founded 1966

<https://www.linkedin.com/showcase/adb-business-center/>



ADB Consultants Network

Listed group

Start a conversation in this group



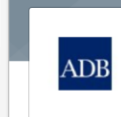
<https://www.linkedin.com/groups/3796524/>

7,793 members

About this group

This group is designed for networking by Consultants, supervising engineers, and other experts currently supplying or interested in working on projects financed by the Asian Development Bank. Contract opportunities for those seeking consultants...

[See all](#)



ADB Suppliers Network

Listed group

Start a conversation in this group



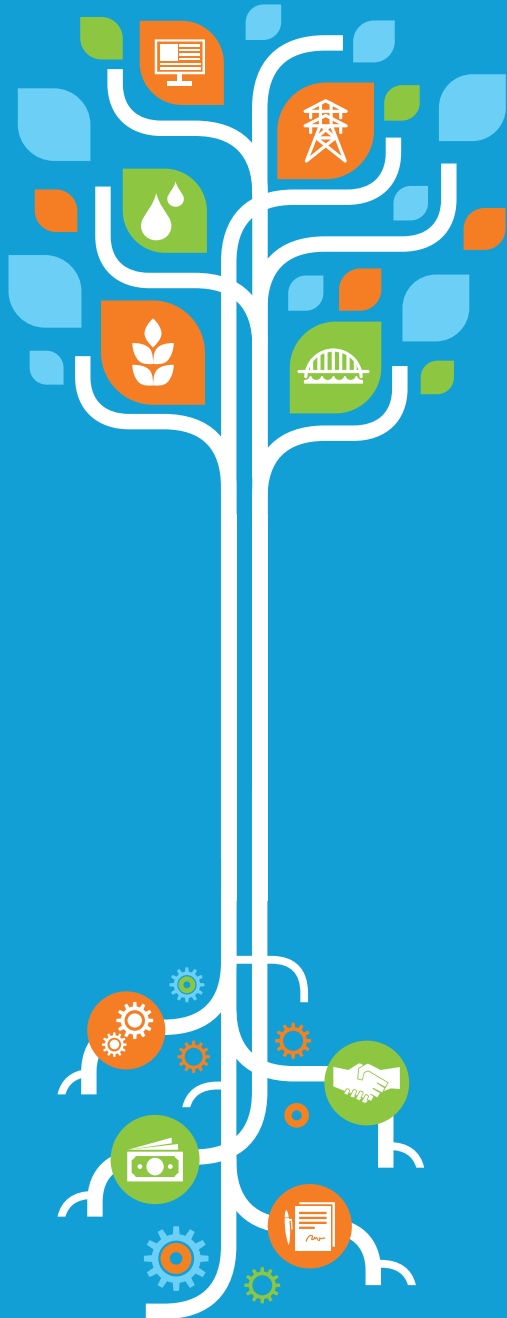
<https://www.linkedin.com/groups/3796532/>

1,167 members

About this group

This group is designed for those suppliers, distributors and contractors currently supplying or interested in supplying Goods, Works and associated services on projects financed by the Asian Development Bank. Opportunities for those seeking partners ca...

[See all](#)



For more: adb.org

To join the community of ADB Consultants and Suppliers:

1) ADB Consultants Network:

<https://www.linkedin.com/groups/3796524/>

2) ADB Suppliers Network:

<https://www.linkedin.com/groups/3796532/>

Also follow “ADB Business Center”:

<https://www.linkedin.com/showcase/adb-business-center/>