

Introduction Remarks

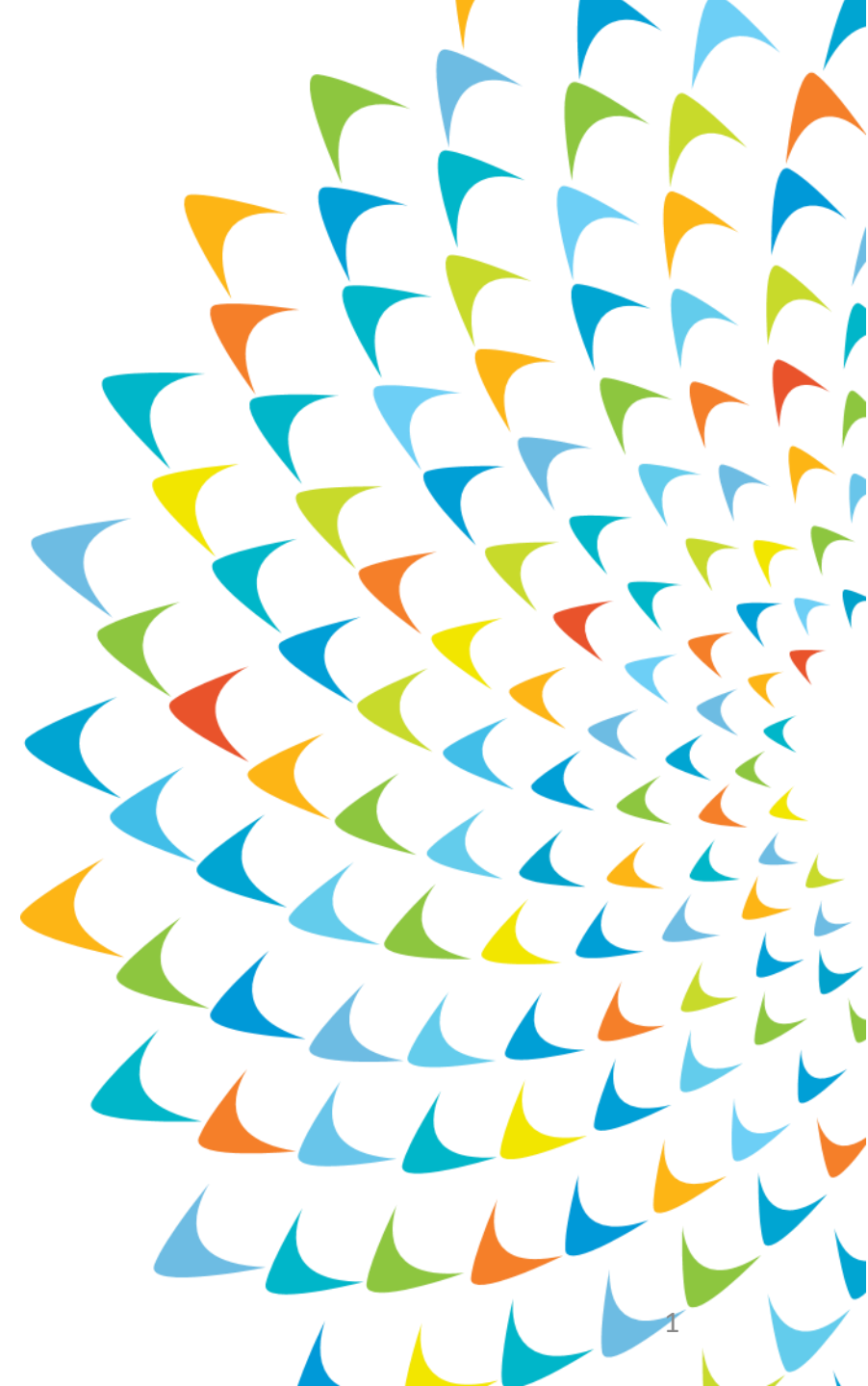
ASIAN DEVELOPMENT BANK

and

DUTCH ENGAGEMENT

22 September 2020

Marc Rooijackers





DUTCH INVOLVEMENT



- Founding member
- Paid-in capital: \$76 million
- Callable capital: \$1.51 billion
- Voting power 1.12%
- ADF donor
- Large donor Water Trust Fund
- Minister Kaag is governor; DGIS deputy governor
- Represented in the CO with Canada, Nordics and Ireland
- Dutch VP
- 2 secondments; 21 Dutch Staff



DUTCH SUCCESSION RATES IN ADB

Summary of Procurement - 2018 and 2019

Goods, Works and Related Services			Consulting Services		Overall Total	
Netherlands	No. of Contracts	Amount (\$)	No. of Contracts	Amount (\$)	No. of Contracts	Amount (\$)
<i>By Nationality</i>						
2018	2	50,000	14	14,180,000	55	14,220,000
2019	2	430,000	53	10,150,000	55	10,580,000
<i>By Origin</i>						
2018	23	33,190,000	53	13,590,000	76	46,780,000
2019	24	61,500,000	55	10,190,000	79	71,690,000



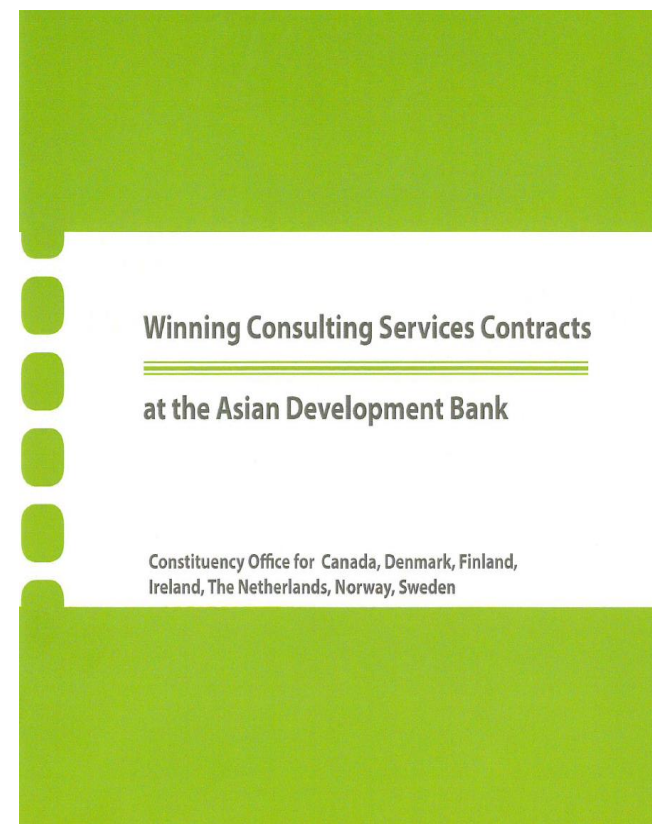
OFFICES





TIPS AND TRICKS

- BOF and sector events
- When to engage?
- CPS & COPB
- Online information
- Shortlists online
- Use consortia
- Intensify contact with RM
- It takes time...
- Use the Embassy, RVO and Constituency Office





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