

# 10th BUSINESS OPPORTUNITIES FAIR 2019

ADB

## Transport

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28 March 2019





# Overview



- Region/ country strategy
- Lending/ nonlending pipeline, 2019-2021
- Key opportunities
- Issues for consideration



# Region/Country Strategy

ADB

Country	
PRC (2019–2020)	<ul style="list-style-type: none"><li>➤ Balance development of rural and urban areas to improve transport connectivity,</li><li>➤ Inclusive and green, smart cities development</li><li>➤ Promote energy conservation, emissions reduction, and low-carbon technologies</li><li>➤ Air pollution and climate change mitigation</li><li>➤ Knowledge and policy work</li><li>➤ Supporting private sector led investment</li></ul>
MON (2019–2020)	<ul style="list-style-type: none"><li>➤ Improve physical connectivity (road and rail) to enhance access to markets and competitiveness of non-mining exports</li><li>➤ Develop regional road corridors as priority investments in the CAREC Program</li><li>➤ Improve Road Maintenance</li><li>➤ Improve Urban Infrastructure and Transport</li><li>➤ Capacity building and planning</li></ul>



# Lending Pipeline, 2019–2021

Project Name	Country	Value (million)	Modality	Approval Date
Guizhou Gui'an New District New Urbanization Smart Transport System	PRC	\$200.0	Project	2019
Multimodal Passenger Hubs Dev. (E'mei-Miyi)	PRC	\$120.0	Project	2019
Shaanxi Transport Logistics Development	PRC	\$200.0	Project	2020
Hunan – Xiangtan Low Carbon City Dev.	PRC	\$200.0	Project	2020

*Note: Projects are indicative and timelines subject to change*



# Lending Pipeline, 2019–2021



Project Name	Country	Value (million)	Modality	Approval Date
Gansu Rural Vitalization and Integrated Industry Development	PRC	\$150.0	Project	2021
Shanxi Low-Carbon and Beautiful Village Development	PRC	\$200.0	Project	2021
Guangxi Guilin Comprehensive Ecological Rehabilitation	PRC	\$150.0	Project	2021
Heilongjiang Regional Economic Cooperation	PRC	\$150.0	Project	2021

*Note: Projects are indicative and timelines subject to change*



# Lending Pipeline, 2019–2021



Project Name	Country	Value (million)	Modality	Approval Date
Regional Road Development and Maintenance Phase2	Mongolia	\$60.0	Project	2019
Improving Transport Services in Ger Areas	Mongolia	\$2.0m	Project (JFPR Grant)	2019

*Note: Projects are indicative and timelines subject to change*



# Nonlending Pipeline, 2019–2021



Project Name	Country	Value (million)	Modality	Approval Date
Transportation Information Systems Development	Mongolia	\$0.60	KSTA	2019
Railway Sector Development Plan	Mongolia	\$0.50	KSTA	2019
Gansu Rural Vitalization and Integrated Industry Development	PRC	\$0.45	TRTA	2019

*Note: Projects are indicative and timelines subject to change*



# Nonlending Pipeline, 2019–2021



Project Name	Country	Value (million)	Modality	Approval Date
Shanxi Low-Carbon and Beautiful Village Development	PRC	\$0.45	TRTA	2019
Guangxi Guilin Comprehensive Ecological Rehabilitation	PRC	\$0.45	TRTA	2019
Heilongjiang Regional Economic Cooperation	PRC	\$0.45	TRTA	2019

*Note: Projects are indicative and timelines subject to change*





# Key Opportunities

Project	Package Description	Value (million )	Proc. Method	Date to Advertise
Loan 3583-PRC: Shandong Spring City Green Modern Trolley Bus Demonstration	Supply of 200 Electric and Dual Function Trolley Buses in Jinan City, Shandong	\$45.0	ICB	Q2 2019
Loan 3679-MON: Regional Roads and Maintenance	Civil Works upgrade of Main Road Corridor Ulaanbaatar-Darkhan	\$80.0	ICB	Q2 2019
Loan 3129-MON: Western Regional Roads Corridor Investment 2	Civil Works bypass road and bridge Bayan-Ulgii town	\$14.0	ICB	Q2 2019



# Key Opportunities



Project	Package Description	Value (million)	Proc. Method	Date to Advertise
Loan 3556-PRC: Mountain Railway Safety Enhancement	Supply of Railway Bridge Bearing and Signal Equipment	\$14.0	NCB	Q3 2019
Upcoming TRTA and KSTA	Various individual consultants and consulting firms needed	\$3.1	Individuals and firms	Q3 2019



# Regional Cooperation Opportunities

Project	Package Description	Value (million)	Proc. Method	Date to Advertise
<b>Guangxi RCI Promotion Investment Program Tranche 2: Guangxi, PRC</b>	Physical infrastructure – Road construction and water treatment plant	1x ICB \$58m	ICB and NCB	Advertisement ongoing and to be complete in 2019: no awards have been made yet
	Soft infrastructure – ICT / e-Commerce platforms	11 x NCB \$120m		
	Consulting services contracts in ICT, SME, e-Commerce	\$2m		



# Regional Cooperation Opportunities

Project	Package Description	Value (million)	Proc. Method	Date to Advertise
<b>Xinjiang RCI Promotion Investment Program Tranche 1: Alashankou and Horgos, Xinjiang, PRC</b>	Physical infrastructure - Warehouses, trade and health center, roads, rail, water supply  Project management and implementation; SME business development	13 civil works packages ranging from \$8-\$40 million, total \$268 million  191 person-months national consultancies	OCB with national advertising	Advertisement expected from Q1 2020



# Regional Cooperation Opportunities

Project	Package Description	Value (million)	Proc. Method	Date to Advertise
<b>Regional Improvement of Border Systems, Additional Financing: Borshoo and Bichigt, Mongolia</b>	Physical infrastructure – customs-related border buildings and facilities in border areas  Customs-related ICT systems, including national single window	TBD	TBD	Technical due diligence to be conducted in 2019, and advertisement of civil works and consultancy packages expected Q2-3 2020



# Regional Cooperation Opportunities

Project	Package Description	Value (million)	Proc. Method	Date to Advertise
<b>Inner Mongolia RCI Promotion Investment Program: Alxa, Erenhot, PRC</b>	Physical infrastructure – logistics facilities and access roads in border areas; medical hospital (with equipment procurement); SME and business development related consultancy services	TBD	TBD	Technical due diligence to be conducted in 2019, and advertisement of civil works and consultancy packages expected Q3-4 2020



# Issues for Consideration - PRC



- Innovation and value addition
- Low emission and sustainable transportation
- Increased focus on urban projects and climate resilience
- More complex, multisector integrated projects (not purely transport)
- Private sector participation – joint processing Sovereign-Non sovereign
- Projects related to 13<sup>th</sup> FYP themes
  - Beijing-Tianjin-Hebei Air Pollution Management
  - Yangtze River Economic Belt Development
  - Belt and Road



# Issues for Consideration - MON



- Geographic isolation and poor infrastructure
- Rapid and unplanned urbanization
- Short construction season
- Rapidly changing political and economic climate
- Weak planning and implementing capacity

## Focus Areas

- Road Rehabilitation and Maintenance
- Urban Transport Development and Intelligent Transport Systems (ITS)
- Regional Integration





We look forward to doing business  
with you!

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