



10th BUSINESS OPPORTUNITIES FAIR 2019



**Public Management, Financial Sector,
and Trade Division**

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Region/Country Strategy



Southeast Asia Department (SERD)

- Coverage of 10 ASEAN Countries;
 - ✓ Cambodia / Indonesia / Lao PDR / Myanmar
Philippines / Thailand / Viet Nam
Brunei Darussalam / Malaysia / Singapore
- Country Strategy is available from Country Partnership Strategy (CPS) and Country Operations and Business Plan (COBP) available on ADB website



Indicative Lending Pipeline, 2019–2021



Country	Loans (\$million)	Year
Cambodia	130	2019 – 2020
Indonesia	2,550	2019 – 2021
Lao PDR	70	2019 – 2021
Myanmar	144	2019 – 2021
Philippines	1460	2019 – 2020
Viet Nam	100	2019 – 2020
Total	4,454	

Note: Projects are indicative and timelines subject to change



Indicative Lending Pipeline per Sector

ADB

Sector	Project Name	Year	Loan (\$million)
Finance	• Enhancing Financial Access through Public Credit Guarantee Scheme Project	2019	2, 655
	• Local Governance Reform SDP SP1	2019	
	• Support to Capital Market Generated Infrastructure Financing SP1	2019	
	• Promoting Innovative Financial Inclusion Program SP1	2020	
	• Financial Sector Development and Inclusion Program SP2	2020	
	• Financial Inclusion SDP	2021	
Total			2,655

Sector	Project Name	Year	Loan (\$million)
Private Sector Development	• Competitiveness Industrial Modernization and Trade Acceleration Program	2020	854
	• Enhancing Capacity of SPS Arrangement to Facilitate Trade in Myanmar	2020	
Total			854

Note: Projects are indicative and timelines subject to change



Indicative Lending Pipeline per Sector



Sector	Project Name	Year	Loan (\$million)
Public Finance Management	• Second Decentralized Public Service and Financial Sector Development Program SP1	2020	945
	• Fiscal and Public Expenditure Management, SP3	2019	
	• Strengthening Management of Public Finance Program SP2	2021	
	• Capacity Building to Foster Competition Project	2019	
Total			945

Note: Projects are indicative and timelines subject to change



TA Pipeline, 2019-2021



- ADB TA resources approximately \$3 million/year
- Additional TA from co-financier
- Project design, capacity building, pilot innovation, business development

Note: Projects are indicative and timelines subject to change



Key Opportunities at SEPF



- Public Management/Governance
 - ✓ Public Financial Management
 - ✓ Fiscal reform
 - ✓ Public service delivery
- Finance
 - ✓ Banking and Non-banking Institutions
 - ✓ Capital Markets
 - ✓ Financial Inclusion, Fintech, Disaster Risk Finance



Key Opportunities at SEPF



- Trade
 - ✓ Regional Trade Facilitation
 - ✓ ASEAN Economic Community Support
- Private Sector Development/Competitiveness
 - ✓ Public – Private Partnership
 - ✓ MSME Development
 - ✓ Youth Employment/Jobs



Issues for Consideration



- Rapidly changing technology presents great opportunities and risks for our clients in all areas of our work.
- Strong requirement to be innovative in our approaches (project design and financial structuring).
- Regional and in-country experience is very important in considering effective technical assistance.



Thank you!

We look forward to doing business
with you!

Vivek Rao

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