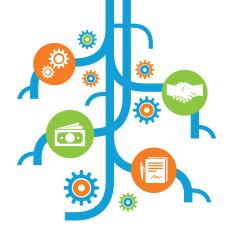


# 10th BUSINESS OPPORTUNITIES FAIR 2019



#### **Energy**



Pettersson, Anders
East Asia Department, ADB
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#### Overview



- Region/ country strategy
- Lending/ nonlending pipeline, 2019-2021
- Key opportunities
- Issues for consideration



### Region/Country Strategy



Country	
PRC (2019-2020)	<ul> <li>Energy efficiency, renewables, low-carbon,</li> <li>Clean distributed space heating &amp; cooling in rural areas,</li> <li>Air pollution and climate change mitigation technologies, and</li> <li>Knowledge and policy work</li> <li>Supporting private sector led investment</li> </ul>
MON (2019-2020)	<ul> <li>Promote renewable energy,</li> <li>Smart energy system,</li> <li>Improve energy access &amp; efficiency,</li> <li>Support Private Sector-led investment,</li> <li>Cross-border power trade, and</li> <li>Capacity building and planning</li> </ul>



#### Lending Pipeline, 2019–2021



Project Name	Country	Value (million)	Modality	Approval Date
Supporting Renewable Energy Development	Mongolia	\$50.0	Project	2021
Pro-Poor Rural Energy in Rural Remote Areas	Mongolia	\$2.0	Project	2021
BTH Henan Cleaner Fuel Switch Investment Program	PRC	\$300.0	FIL	2019
Air Quality Improvement in the Greater BTH Region- Green Financing Scale-Up	PRC	\$500.0	FIL	2020

Note: Projects are indicative and timelines subject to change



#### Nonlending Pipeline, 2019–2021



Project Name	Country	Value (million)	Modality	Approval Date
Coal Mine Methane Supply Chain Development Strategy	Mongolia	\$0.50	KSTA	2019
Supporting Renewable Energy Development	Mongolia	\$0.50	TRTA	2019
Smart Energy System for Mongolia	Mongolia	\$1.50	KSTA	2019

Note: Projects are indicative and timelines subject to change



#### Nonlending Pipeline, 2019–2021



Project Name	Country	Value (million)	Modality	Approval Date
Strengthening Energy Efficiency and Regulations	Mongolia	\$0.50	KSTA	2020
Feasibility Assessment of a Large-Scale Carbon Capture and Storage Demonstration Project and Development Support to Yanchang Petroleum Group	PRC	\$4.30	KSTA	2019

Note: Projects are indicative and timelines subject to change



## **Key Opportunities**



Project	Package Description	Value (million)	Proc. Method	Date to Advertise
Loan 3218- PRC	Supply & Installation of Electric Boiler and its Associated Equipment (Haoqinying Heating Zone)	\$4.9	ICB	Q2 2019
Loan 3358- PRC	Supply of Boiler and Heat Pump (for Licang and Shibei)	\$1.3	NCB	Q3 2019
Loan 3358- PRC	Supply of Heat Exchangers, Boilers, Heat Pumps, Attachment, and Pipes (Shibei Heat Exchange Stations, and Shibei-Binhai)	\$7.0	NCB	Q3 2019



# **Key Opportunities**



Project	Package Description	Value (million)	Proc. Method	Date to Advertise
Loan 3358- PRC	Supply of boilers, pumps, attachment, and plastic pipes (for Shibei-Binhai, Licang)	\$3.2	NCB	Q4 2019
TA 9403- PRC	Various individual consultants	\$0.082	Individual	Q2 2019



#### **Issues for Consideration**



- Required expertise:
  - Smart energy system
  - Energy storage (electrical and thermal)
  - Clean distributed space heating and cooling natural gas, geothermal, coal-mine-methane, renewables, smart control.
- "Free-style proposal" focusing on:
  - Clean solution for space heating in Mongolia and PRC.
  - Smart energy system to promote private sector-led renewable energy integration in Mongolia.





# We look forward to doing business with you!

**Contact: Anders Pettersson** 

Unit Head, Project Administration

Email: apettersson@adb.org