

Developing a Skills Policy for the 21st Century



ADB Education Strategy 2030 (TVET)

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Traditional skills narrative



We have been used to categorising skills as

- Blue collar (machine-facing)
- Pink collar (people-facing)
- White collar (computer-facing)

These are inadequate in skills development policy-formulation.

Reframing TVET



First, let us establish that Skills are not independent of Knowledge.

We cannot talk of Skills as if it could exist or be taught by itself.

Reframe TVET as an integral part of the Knowledge Economy.

Skills and Knowledge go together



- Every job requires a level of skill mastery
- Skills are multi-faceted, multi-layered –
 - eg. photography, teaching, port gantry operation, surgery.
- Skills cannot be separated from knowledge;
 - Tour guide, retailer, nurse, machinist, driver, tailor.
- Most accidents and errors occur when either skills or knowledge is inadequate.
 - Ignorance and incompetence can lead to errors.

We are paid for what we DO with what we KNOW.

SKILLS TAXONOMY



- ❑ Artisanal (traditional) skills
 - Weaving, jewellery-making, sculpting, cooking, dress-making, watch-repair, . . .
- ❑ Technical skills
 - Driving, building, carpentry, machining, auto-repair, electronics, nursing, call-centres,
- ❑ Digital skills
 - Web-design, machine language, cyber-security, data-analytics, AI, e-commerce, . . .
- ❑ Social skills/Empathy
 - Teaching, public relations, hospitality, sales, customer service, child care, leadership, .
- ❑ Analytical skills/Numeracy
 - Engineering, finance, forensics, accounting, data science, . . .
- ❑ Thinking skills/Cognitive
 - Systems analysis, planning, strategising, policy-making, learning, . . .
- ❑ Creative skills
 - Design, writing, fashion, movie-making, curating, music, art, . . .
- ❑ Specialised skills
 - Medical, legal, fintech, military, sports, economics, languages, gaming, . . .

VALUE MAXIMISATION



Value of skills is maxed by combining two or more categories, e.g.

- Artisanal and technical (precision engg)
- Creative and technical (product design)
- Digital and social (social media marketing)
- Creative and artisanal (jewellery/fashion design)
- Specialised and social (teaching)
- Analytical and digital (big data modelling, AI)
- Cognitive and Social (business/entrepreneurs)
- Empathatic and numerate (Social scientists, ADB staff)

Skills + Knowledge + Attitude



- Attitude is the 3rd key ingredient
- Attitude towards
 - Quality of outcome
 - Pride in work
 - Reliability of one's word
 - Professional ethics and standards
 - Continuous improvement and learning
- Missing from most curricula.

The World of Work is Changing Rapidly



Driven by

- Technology, connectivity, mobility
- Demographics and shifting markets
- Economics and business models
- Globalisation (and anti-globalisation)
- War for talent

Innovation in Production, Organization of Work, Knowledge & Technology

1st

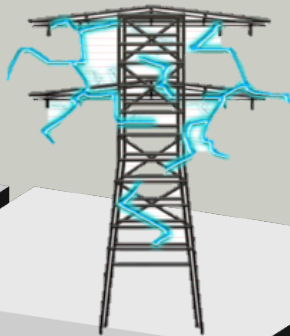
Industrial Revolution
circa 1800



Advent of mechanical production powered by water and steam power

2nd

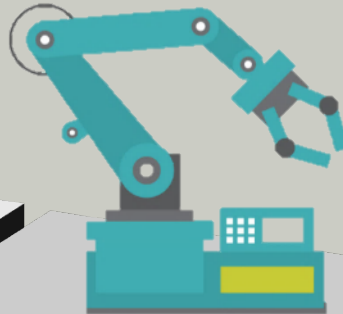
Industrial Revolution
circa 1900



Electricity enabling mass production and division of labour

3rd

Industrial Revolution
circa 1970



Electronic and IT leading to automation

4th

Industrial Revolution
circa 2000



Algorithms for integrated smart solutions

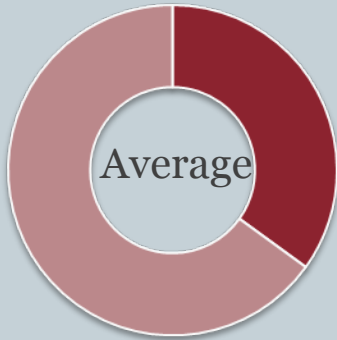
Manual skills ----- **Cognitive skills**

Jobs At Risk



- Professionals
- Managers
- Executives
- Intermediaries
- Jobs that are repetitive
- Jobs that can be outsourced
- Jobs that lack creativity and feeling

More Jobs are Susceptible to Automation with Increased Use of Smart Technologies



35%

of core skills will change between 2015 and 2020*

Disruption across industries in terms of core skills

45%	Financial Services & Investors
42%	Basic Infrastructure
39%	Mobility/Transportation
35%	ICT
33%	Professional Services
30%	Energy
30%	Consumer
29%	Healthcare
27%	Media, Entertainment & Information

Probability of Automation[^]

Telemarketer	99%
Bank teller	98%
Accountant/auditor	94%
Butcher	93%
Insurance sales agent	92%
Crane operator	90%
Taxi driver/chauffeur	89%
Motorcycle mechanic	79%
Bartender	77%
Librarian	65%
Massage therapist	54%
Economist	43%
Actor	37%
Athlete	28%
Airline pilot/flight engineer	18%
Dancer	13%
Nuclear engineer	7%
Postsecondary teacher	3.20%
Chief executive	1.50%
Pharmacist	1.20%
Dentist	0.40%

The World of Work is changing!



Many policy questions arise –

- Do we train for employment or employability?
- Do we train new entrants to the workforce or those already in the workforce?
- Do we train for a perceived economic need or for self-empowerment?
- Do we train for local requirements or global demand? Can the internal labour market absorb all the new entrants?



END OF PART 1

Policy Questions



PART 2

Q1



When do you start skills training? after grade 6, 10 or 12?

Issues:

- 1 Is TVET post-basic, post-sec or higher-ed?
- 2 Massification of HE through private tertiary educ.

Related: What is the selection process for TVET?
What is the optimum CPR in TVET/General Ed?

Q2



Training for Local needs or Global demand?

e.g. Apple iPhones

Related: What is the economic growth strategy of the DMC? Attracting FDR or indigenous development; local consumption or export? Employment creation or

Q3



National Qualifications or International Qualifications?

Related: Are NOSS really necessary? Do they assure standards and employment as promoted? Is industry capable of setting these standards in DMCs? Can they change fast enough? Or do we just focus OSS on regulated occupations (welding, driving, nursing, etc).

Q4



Training for industry
(pre-job)

or

Training by industry
(on the job)?

Issue: What will incentivize industry training? What if such industry does not yet exist?

Q5



Training for Employment (today) or Employability (tomr)?

Issue: What skills + knowledge will ride the changes that are underway? How should technical teachers be trained? Who knows better – ADB, industry, government agency?

Q6



Training for
a specific occupation
or

For Empowerment (holistic)?

Q7



Training for New Workforce Entrants or the Already Employed?

Issue: Which is the priority?

Q8



Focus on

Hard/soft Technology

(eg. machining, mobile apps, robotics)

or

Service skills

(eg. Tourism, HR, Marketing)?

Q9

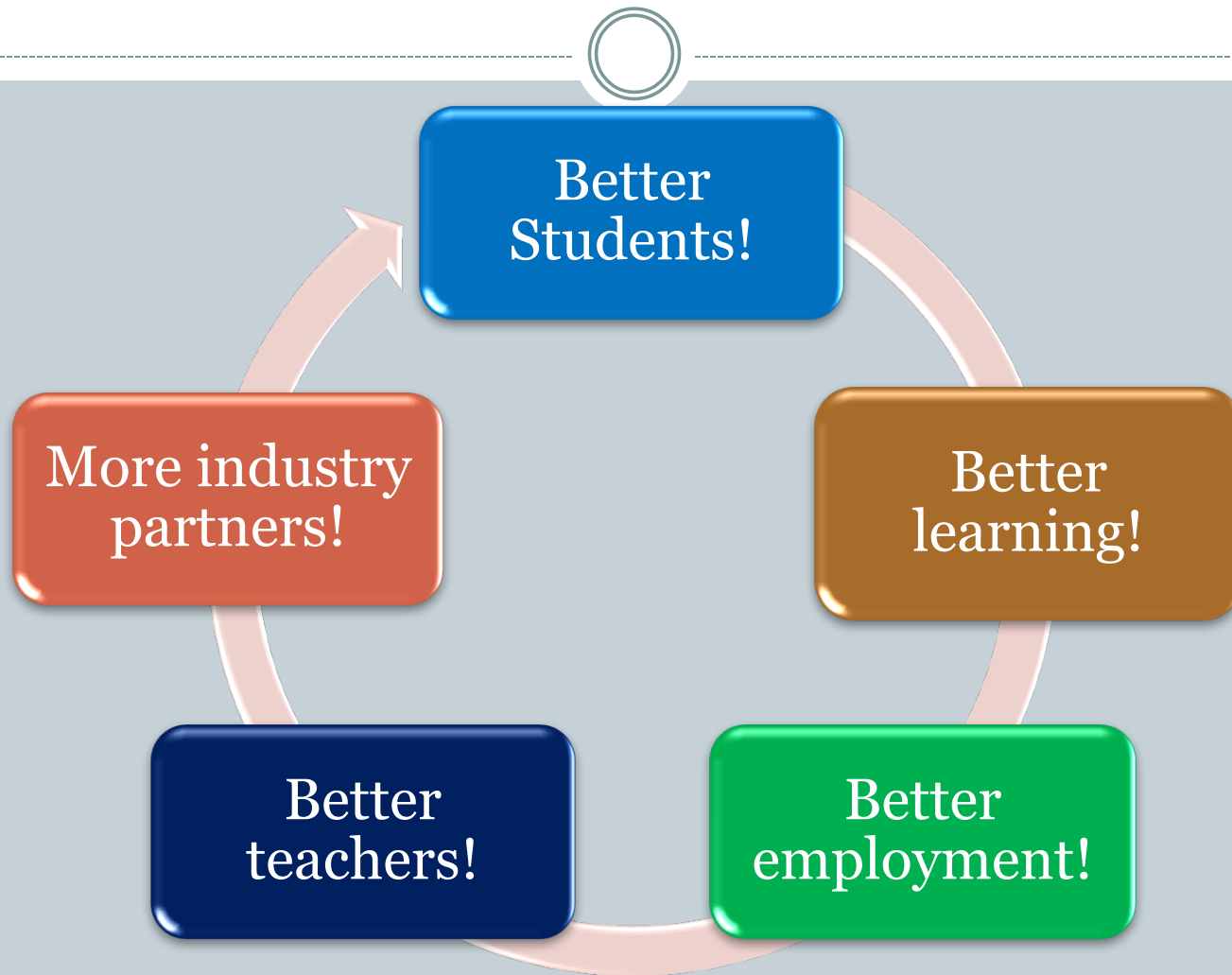


Where is your leverage point?

- facilities?
- teachers?
- students?
- school leaders?
- branding?
- industry partnerships?

For the most bang for the buck.

Virtuous Cycle



Q10



Training for Gender equality

Issue: How to keep skills development gender neutral
in DMCs

Q11



Who Pays?

- State?
- Individual?
- Industry?

Related: Training vouchers? Industry training subsidy, company employment subsidy? PPP?

Issue: Public or Private Provision of TVET?

Public vs Private Provision



	Private	Public
Returns	Short term profits	Long term economic
Investment	Low capital costs	High capital costs
Fees	High fees	Subsidised fees
Programs	Soft courses	Technology and Skills

Outcome: Under-qualified and poorer students (overspill) go private and end up with poor employability

Q12



What about the informal sector that's so large in many DMC's?

Issue: Have we been too focused on the formal / corporate sector in skills development?

KEYS TO A SUCCESSFUL VOCATIONAL EDUCATION AND TRAINING SYSTEM

Center On International Education Benchmarking

A broad education for students to gain skills & knowledge over their lifetime



Opportunities for students to learn the theory behind the practice



Opportunities to learn & practice in an authentic industry setting



Learning environments with state-of-the-art equipment



Mobility possible at each level, with no dead-ends and with career guidance along the way

Pathways for students to move from vocational track to academic track and vice-versa



Credentials are widely recognized by industry and in sync with the leading edge of industries, including the global nature of occupations



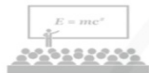
Distribution of training slots is reasonably related to the demands of the economy



Adapted to the economy's level of development and technological advancement



Instructors have industry experience and knowledge of current state of the art practices



Incentives to attract qualified students to each level of the skills training system



Incentives to attract the necessary number and quality of instructors



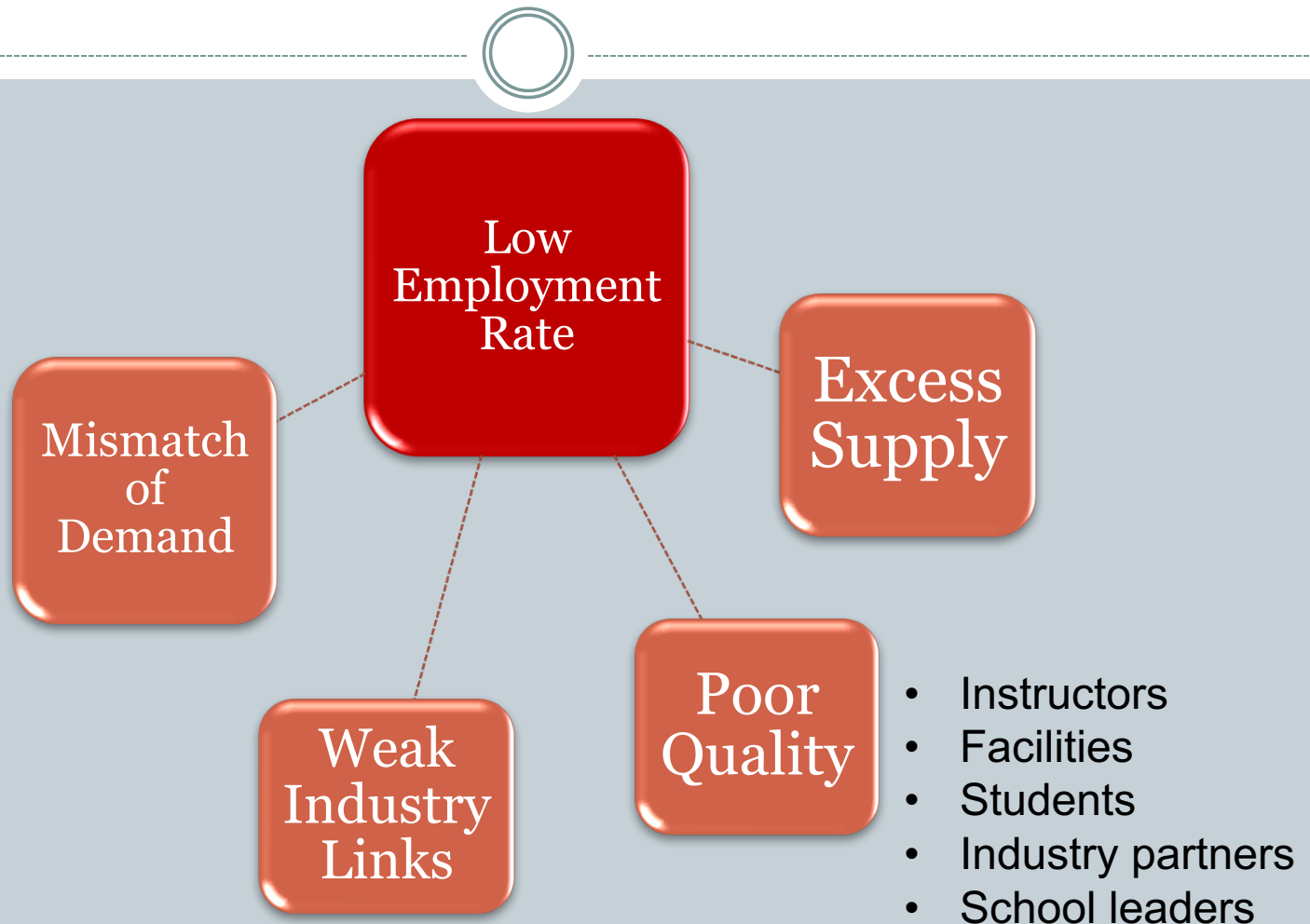
A basic education system that provides students with the skills and knowledge needed to succeed in the VET system



A brand that makes vocational education an attractive opportunity to young people who have options



Critical Issue in DMCs



Attracting Better Students to TVET



**Need to re-brand TVET,
change perceptions.**

**Does ADB have an advisory role
here?**

ITE “Thinking Hands” campaign



With Hands That Think, I'm Building My Future

I'm gifted. With my hands. All that I learn, acquire and know - my hands put into action. They have a mind of their own, these thinking hands. At ITE, be it a course in Precision Engineering or Mechatronics, I'm always given that free hand to develop my skills, put theory into practice, and transform thought into action. ITE. Hands-on. Minds-on. Hearts-on.

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Mum Always Says I Have It All In My Hands

What have hands got to do with it? Plenty. Especially when I think with them. My thinking hands have brought me to where I am today. They've helped me earn the respect and confidence of my employers, colleagues, peers and family. Every skill I possess, my hands have proven.

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THANK YOU!