



BUSINESS OPPORTUNITIES FAIR



Asian Development Bank Headquarters, Manila, Philippines

9th ADB Business Opportunities Fair Transport Sector Central and West Asia Region Narendra Singru, Unit Head-Project Administration

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Transport Sector Strategy for Central and West Asia

- Focus on CAREC Program – Central Asia Regional Economic Cooperation Program
- Rehabilitation of roads and railway network to enhance regional connectivity
- Development of economic corridors
- Development of border infrastructure to enable efficiency in trade
- Road maintenance and road safety

Lending Pipeline, 2018-2020

Country	2018	2019	2020
	(\$ million)		
Afghanistan	-	-	200
Armenia	-	-	-
Azerbaijan	-	-	-
Georgia	250	150	100
Kazakhstan	150	-	200
Kyrgyz Republic	68	18	20
Pakistan	294	460	630
Tajikistan	90	-	54
Turkmenistan	100	-	-
Uzbekistan	170	140	100
Total	1,122	768	1,304

Note: Pipeline projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.

Contracts to be awarded in 2018

Country	Project Name	Expected Contract Packages
Afghanistan	Qaisar-Dari Bum Project	Works: \$154 million Consulting Service: \$16 million
Azerbaijan	Second Road Development Investment Program, T1 and T2	Works: \$120 million Consulting Service: \$7 million
	Railway Sector Development Program (project component)	Works: \$248 million Consulting Service: \$5.8 million
Georgia	Secondary Road Improvement Project	Works: \$37 million Consulting Service: \$5 million
Kyrgyz Republic	CAREC Corridors 1 and 3 Connector Road Project	Works: \$74 million Consulting Service: \$3 million
Pakistan	CAREC Corridor Development Investment Program, T1	Works: \$149 million Consulting Service: \$8 million
	Khyber Pakhtunkhwa Provincial Roads Improvement Project	Works: \$141 million Consulting Service: \$5 million
Uzbekistan	CAREC Corridor 2 (Pap-Namangan-Andijan) Railway Electrification Project CAREC Corridor 2 – Bukhara Road Kashkadarya Regional Road Project	Goods: \$68 million Works: \$125 million Works: \$108 million

Nonlending Pipeline, 2018-2020

Country	2018	2019	2020
	(\$ million)		
Afghanistan	1.5	-	-
Armenia	-	-	-
Azerbaijan	-	-	-
Georgia	1.3	-	-
Kazakhstan	-	1	1.2
Kyrgyz Republic	0.8	-	-
Pakistan	0.7	-	-
Tajikistan	1	-	-
Turkmenistan	0.75	-	-
Uzbekistan	0.7	3	-
Regional	-	2	3
Total	6.7	6	4.2

Note: Pipeline projects are indicative, pending ADB Management, and approval timelines are subject to change.

Issues for your consideration

- New Procurement Guidelines
- Need to improve the quality of bids submitted
- Avoid abnormally low or high bid prices
- Involve local contractors and consultants to ensure transfer of technology and international best practices

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