



BUSINESS OPPORTUNITIES FAIR



Asian Development Bank Headquarters, Manila, Philippines

9th ADB Business Opportunities Fair

Social Sectors, East Asia

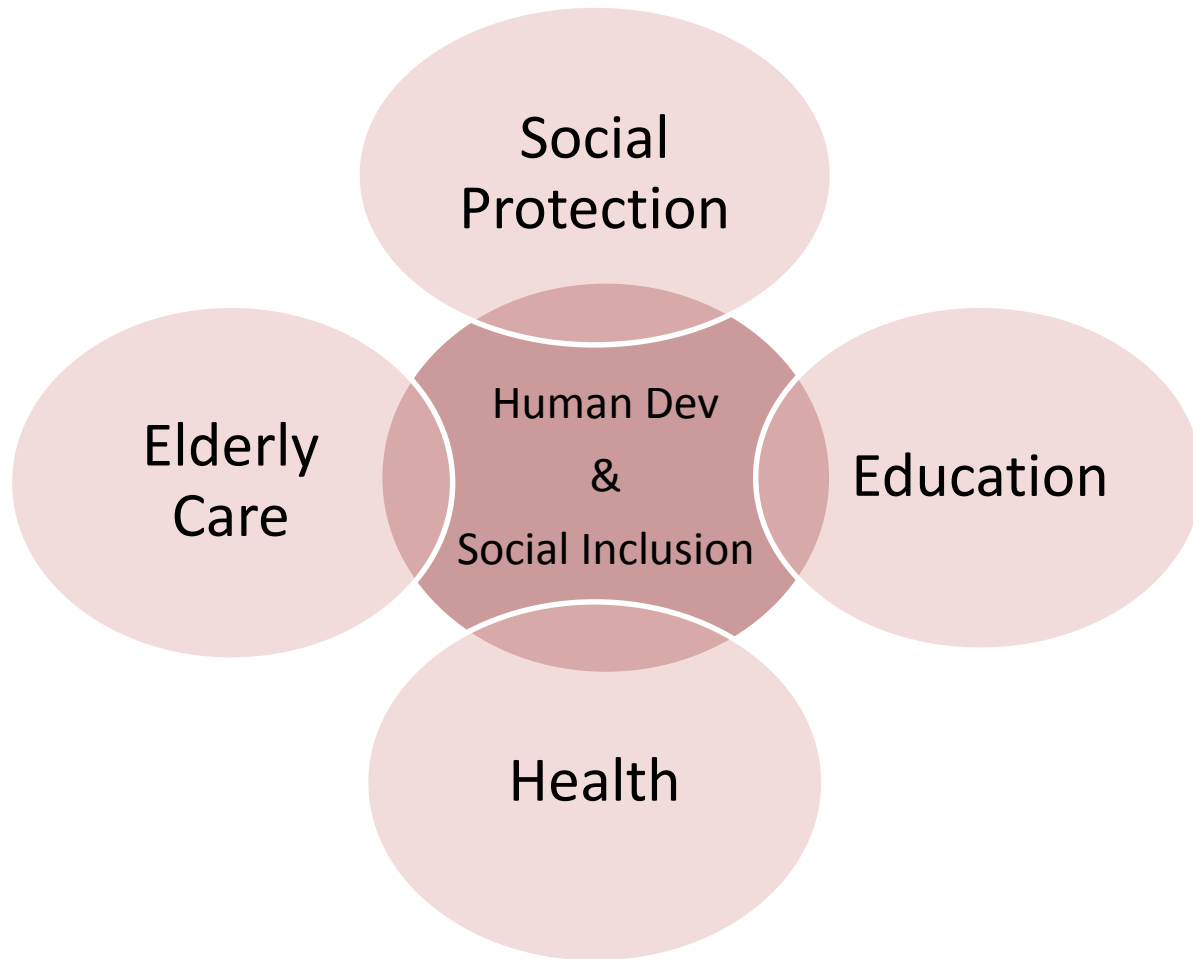
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Operational Priorities – Social Sectors



Region COBP – Health

MONGOLIA

Health

- Access to basic health services improved;
- Primary and district health care Health service safety and quality
- Financial and social protection for people with disabilities
- \$60.0m OCR ; \$2.5 million co-financing
- 5.4% of total ADB investment in Mongolia

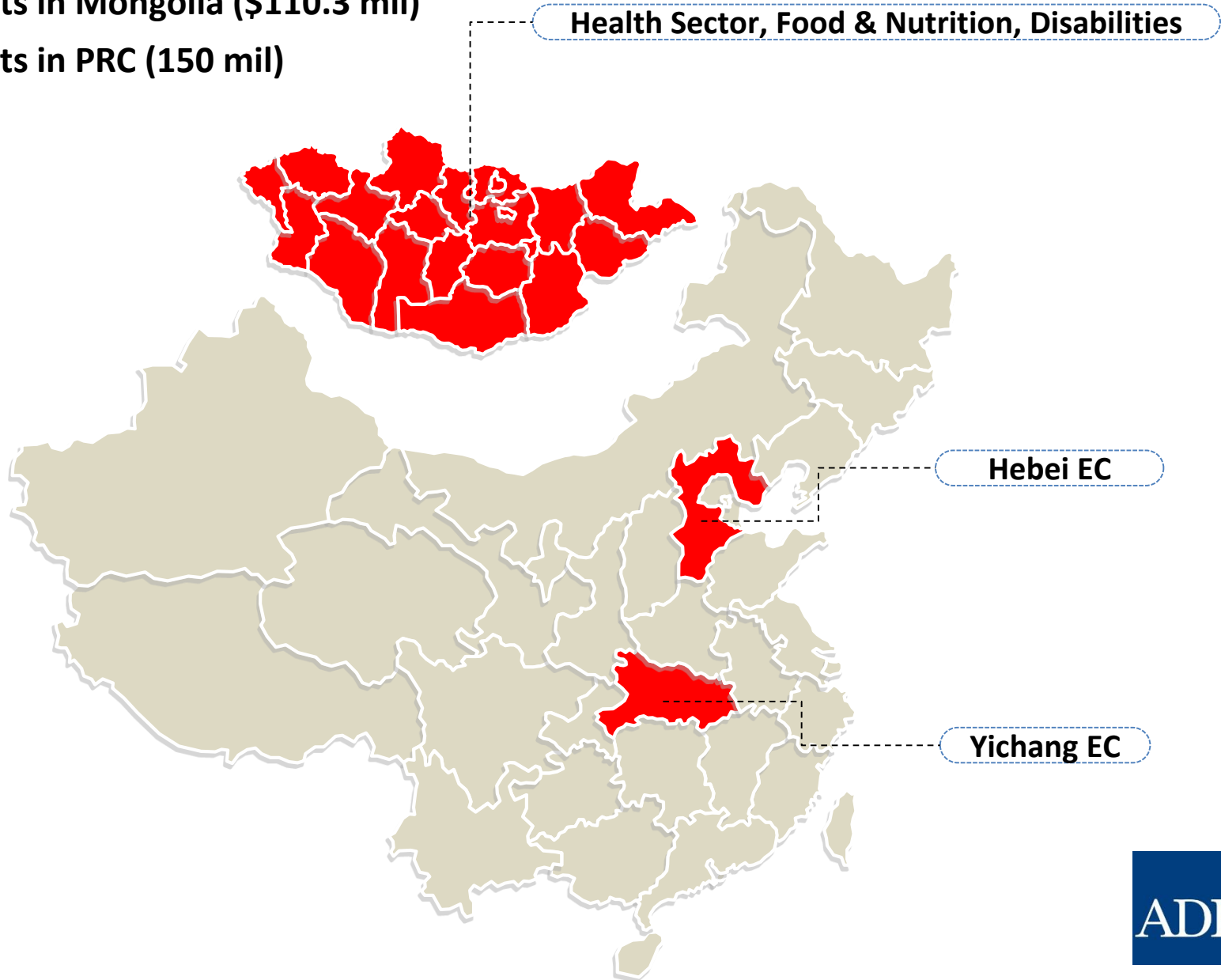
PRC

Health

- A three-tiered elderly care system (home, community and institutional care) developed.
- Elderly care policies development and implementation
- Elderly care services planning and management
- Elderly care infrastructure
- Age-friendly cities development
- Health and elderly care services development
- \$500.0 million
- 9% of ADB total investment in PRC

Current Project - Health

- 6 Projects in Mongolia (\$110.3 mil)
- 2 Projects in PRC (150 mil)



Region COBP – Education

MONGOLIA

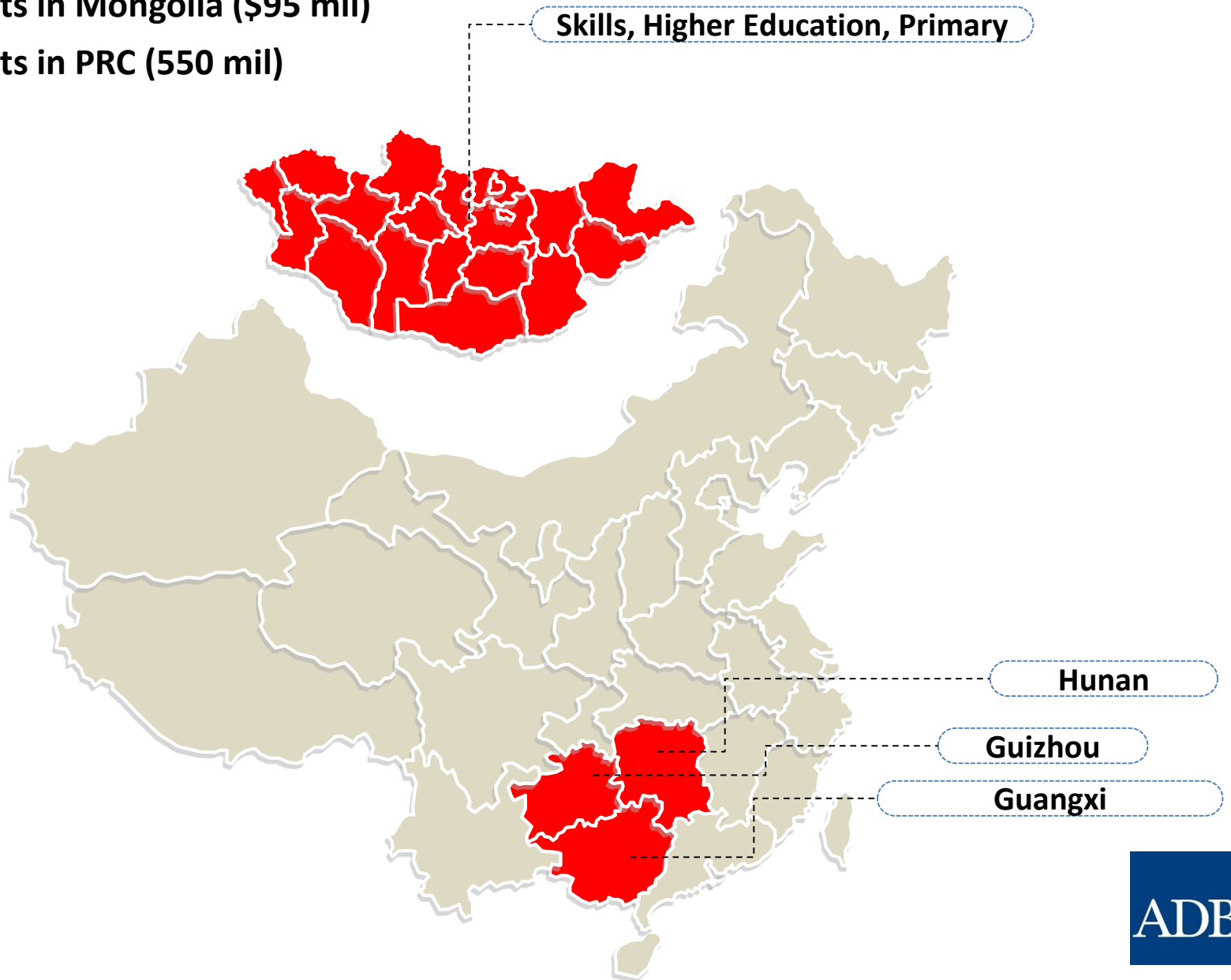
- Access to basic education services improved
- Skill mismatches and shortages of skilled workers in the labor market reduced
- Pre-primary and basic education infrastructure and facilities, education resources Higher education reform
- Technical and vocational education and training
- \$45.0 million COL ; \$2.5 million co-financing
- 2.8% of total ADB investment in Mongolia

PRC

- Improved skills and employability of graduates of post-secondary institutions.
- Technical and vocational education and training
- Curriculum development
- School-industry partnerships
- School rehabilitation and upgrading
- System and policy reforms
- \$259.0 million
- 5% of ADB total investment in PRC

Current Project - Education

- 4 Projects in Mongolia (\$95 mil)
- 5 Projects in PRC (550 mil)



Lending Pipeline, 2018-2020

Social Sector

Mongolia

2018

- None

2019

- Improving Access to Health Services for Disadvantaged Groups (MFF, Tranche 1) \$60.0m
- Education for Children with Disabilities \$2.5m

2020

- Strengthening Research Based Universities \$30.0m
- Upgrading Emergency Care Systems \$2.5m

PRC

2018

- Hubei Yichang Comprehensive Elderly Care Service Demonstration \$150.0m

2019

- Hubei Xiangyang Elderly Care Service Development \$100.0m

2020

- Shanxi Xinzhou Technical and Vocational Education and Training \$100.0m
- Guangxi Elderly Care Demonstration \$100.0m

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.



Nonlending Pipeline

Social Sector

Mongolia

2018

- Information Technology Solutions in Primary Healthcare Systems \$1.0m
- Improving Provider Payment Mechanisms and Healthcare Financing System \$0.6m
- Capacity Building and Increasing Efficiency of Social Welfare Services \$0.6m
- Human Settlement Development Program \$0.5m
- Strengthening Research Based Universities \$0.8m

PRC

2018

- Shanxi Xinzhou Technical and Vocational Education and Training \$0.4m
- Reform Application-Oriented Talents Training Mode in Local Universities of Yunnan Province \$0.4m
- Policy Study and Capacity Building for Elderly Care \$0.4m
- Study on Characteristic Tourism Along *Obor* in Five Northwestern Provinces \$0.5m
- Jiangxi Shangrao Preschool Education Demonstration \$0.4m

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Opportunities

- Project Preparation for loans
- PMO Support – particularly firms that can draw complex tasks together
- TVET - supporting practical skills development to meet pressing labor market demands
- PPP in health and primary health care services
- Multi-sectoral collaboration for elderly care services and skills development

Issues for your consideration

- Understand the local context, key stakeholders and their roles, and challenges, domestic project approval procedures
- Strong technical design capacity and multi-sector integration required by consultant team
- Detailed proposal according to guidelines
- Elderly care projects transcend simply the health sector and require multi-sectoral engagement
- Work to liaise with local or International partner to leverage skills
- Be fully aware of ADB procedures, policies and practices

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