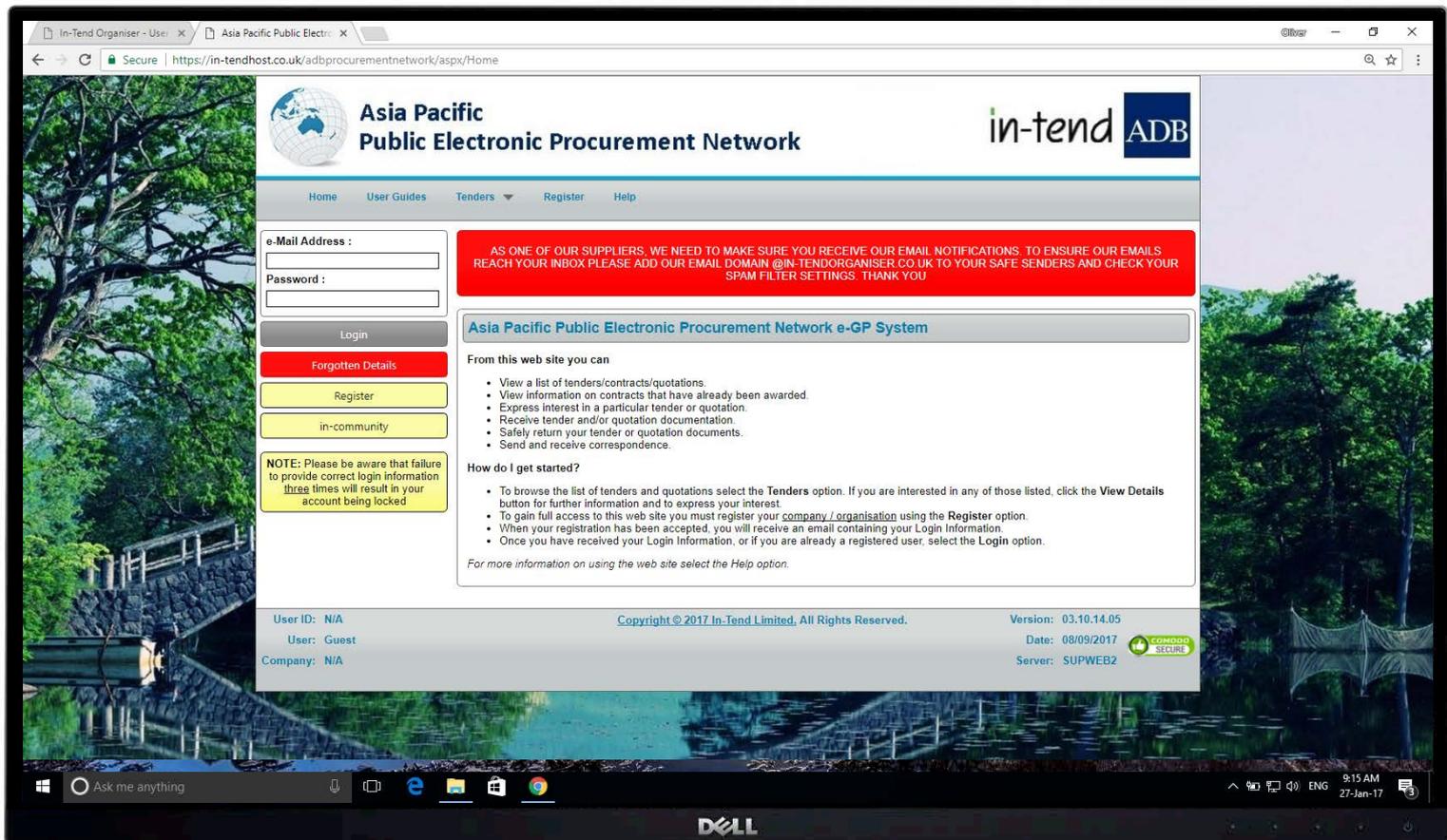


Asia Pacific Public Electronic Procurement Network e-GP System Software as a Service (SaaS)

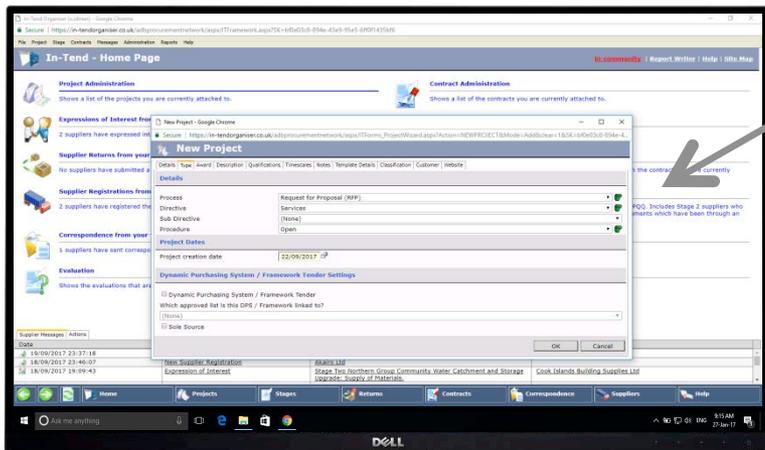
Tbilisi, Georgia | Wednesday 4th October, 2017

Oliver O'Brien – Program Manager
Emmylou Gilberthorpe – Project Manager / Assurance

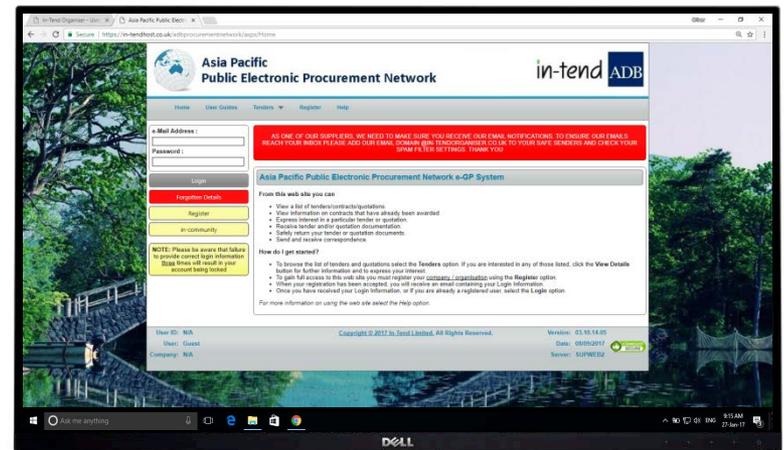
In 2016, Asian Development Bank funded a three-year project to provide all countries with access to an e-GP (SaaS) – In-tend



Request for Quotation
Request for Expression of Interest
Request for Information
Competitive Tender
Invitation to Bid
Request for Proposal



Buyer



Supplier

Why Use the Electronic Portal over Post/Email?

Benefits

Reduced **paper, printing & associated storage**

Process efficiencies, such as general administration, management of correspondence & clarifications, alerts, opening ceremonies, document preparation, pre-qualification, questionnaires, document distribution, assessment of responses, approvals/reviews, award/notifications...

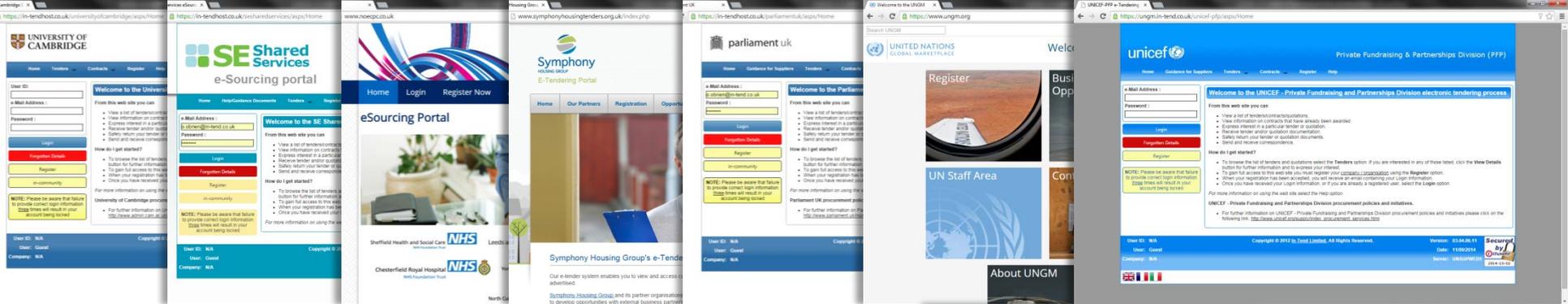
'One Stop Shop' for all phases of tendering (Sourcing, publishing, communications, BID receipts, BID openings, BID evaluations, Award)

Standardization of Procurement Processes throughout the Organization

Alleviates workload allowing staff to dedicate **more attention/time** to strategic buying practices

Improved **audit** trail and **reporting (business intelligence)**

In-tend Ltd
(e-GP Solution Provider)



Sell2UK

Sell2UK is the innovative initiative of In-tend Ltd, a leading provider of SAAS e-Procurement solutions worldwide.

As a current supplier on one of our many customers' portals, we are delighted to offer your organisation a single supplier log on free of charge to three portals in your region. The registration process allows you to add the additional portals you require to your profile so you wish, and to select those organisations you wish to be notified of tendering opportunities by business classification. In order to update your preferences and subscription level, we require your registration.

For suppliers wishing to engage with In-tend's current customer base but not as yet registered on any of our prestigious portals, we welcome your registration, also offering you the ability to tailor the tender notification service to your company profile.

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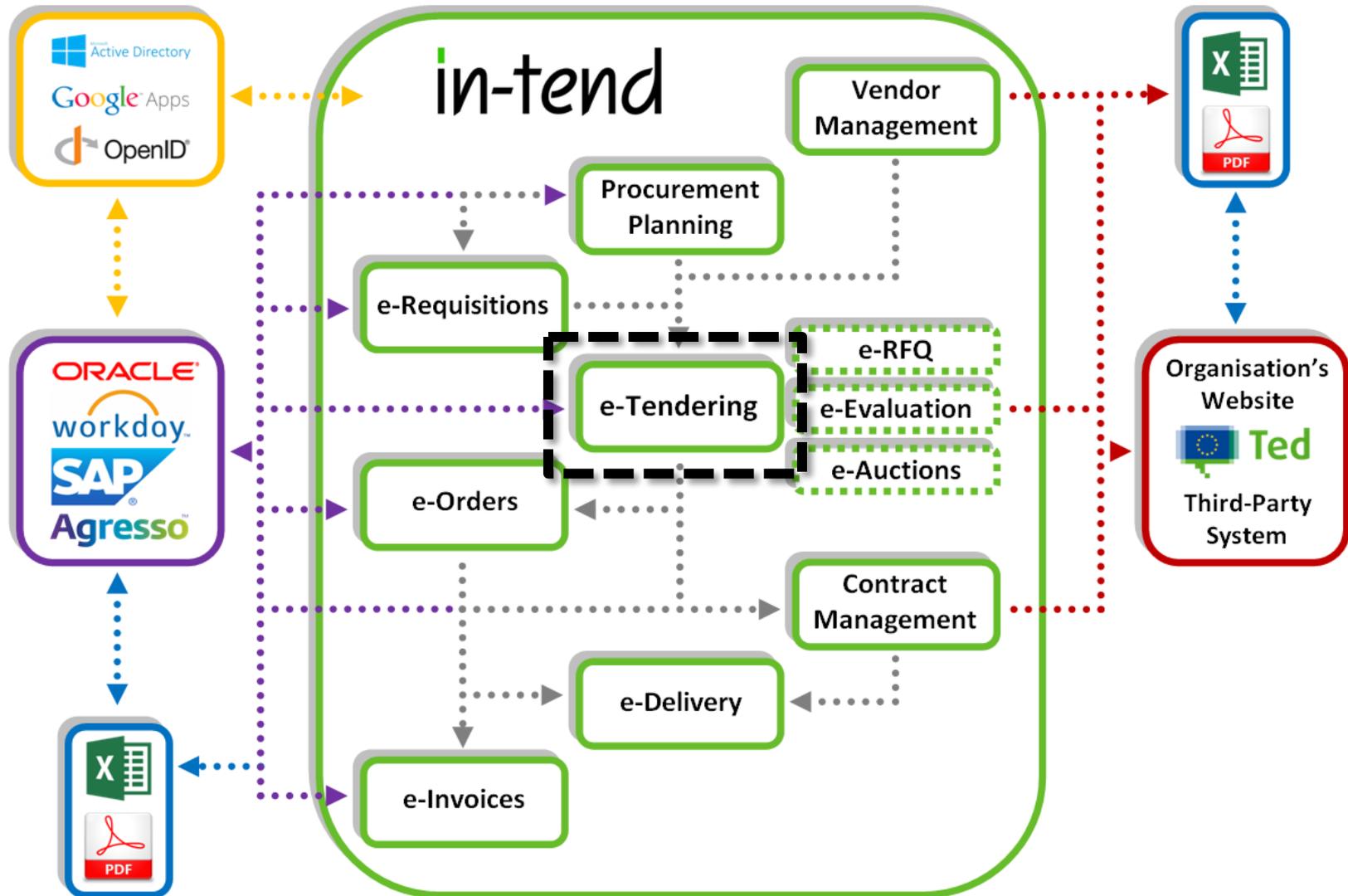
in-procurement 2017

VOLUME #4 ISSUE #3 - MARCH / APRIL 2017 - €6.99 WWW.IN-TEND.COM

WHY BUYER/SUPPLIER RELATIONSHIPS



In-tend e-Procurement Solution



In-tend e-Procurement Solution

“In-tend provides complete management of all sourcing and contract exercises, giving departments total control, whilst ensuring transparent, risk-managed e-procurement.”

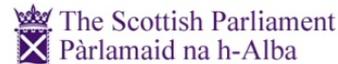
Fully-managed Hosted Solution (SAAS)

- ISO 27001, 9001, 22301 & 14001 certified
- Audited by several int’l organisations
- Up-time of 99.9% in the last 9 years
- In-tend manage dedicated platforms (e.g. UN)



HM Government
G-Cloud
Supplier





The e-GP system has been **live** since 2016

The system is the **same version** as that used by organisations, such as the **United Nations** and **Parliament UK**. It has been further tailored to the Asia Pacific Region.

Countries, such as the **Cook Islands**, **Tuvalu** and **Vanuatu** have all accessed the solution and procurement exercises have been created and conducted. Many other countries are interested in using the system.

The SaaS e-GP System is available to ADB Members until **January 31st, 2019**



Suppliers can be reluctant to register and use the system

“In-tend is extremely simple to use for a bidder/supplier. The registration process can be configured and is straightforward. Suppliers simply need to access the portal through any web browser. Should it be required, offline responses (post/email) could still be accepted by users and recorded within In-tend.”

Internet connectivity

“In-tend’s development team have tested the system on bandwidths as low as 28kb. This was especially important to clients such as the United Nations, who wished to ensure that users and suppliers in remote areas with limited internet could access the system. We also have users which use satellite internet (e.g. St Helena Government).”



ADB Members have access to system **training sessions** and **training materials**, provided by In-tend e-procurement specialists.

1. Users are provided with an overview on how to use the system
2. In-tend assist the country with putting live tenders onto the system

Countries using the e-GP Portal or those who have an interest in the system can contact **Emmylou Gilberthorpe (In-tend Project Manager)** directly regarding any enquiries.

Both countries using the system and suppliers/tenderers responding to opportunities can contact In-tend's dedicated **Support Desk** with any questions and/or requests for assistance on using the system.



Project Ambitions

All countries can access the solution until January 2019 (no commitment trial / test). Even if countries believe they will use a different solution and/or will host their own system, this is a great opportunity to directly view, experience and understand the **benefits of e-Tendering/e-Procurement**.



Project Manager

Emmylou Gilberthorpe: *e.gilberthorpe@in-tend.com*

Technical Support

In-tend Support Desk: support@in-tend.com

Website

www.In-tend.com



The project was created successfully.

<< Back

Next >>

Close



Tender Management

Your return has not yet been sent

[Tender](#) [Tender Documents](#) [Correspondence](#) [History](#)

Date	Description
25 Sep 2017 14:52	You started processing the tender documentation for Stage 'Tender Documents'
25 Sep 2017 14:52	You received tender documentation for Stage 'Tender Documents'
25 Sep 2017 14:52	A new Stage has been published
25 Sep 2017 14:52	Your Expression of Interest is being considered for the next Stage
25 Sep 2017 14:52	Your Expression of Interest has been received
25 Sep 2017 14:52	Your Expression of Interest has been sent

User ID: 1496938895053
User: In-tend Support
Company: In-tend Ltd

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Version: 03.10.14.05
Date: 08/09/2017
Server: SUPWEB2





Supplier

Browser tabs: In-Tend Organiser - User, Asia Pacific Public Electronic Procurement Network e-GP System - Google Chrome

Browser address bar: <https://in-tendhost.co.uk/adbprocurementnetwork/asp/ProjectManage/30>

Project Description

Prospective tenderers should include this category when registering on the system.

When registering, please advise the contact officer as soon as possible and alternative registration details should be provided by 15 October, 2017 (Phnom Penh, Cambodia (GMT+7)).

Options

View	Download
View	Download

Options

View	Download
View	Download

Deadline for this tender on **25 September 2017**

Please note that any documents not included in the subsequent return will not be considered. All subsequent returns must be submitted in your modified bid as this replaces your first and existing bids.

You must press the 'Submit' button again, in order to submit any subsequent modified returns.

[Modify Return](#)

Return Receipt

Print

Here is the receipt of your Return Submission. Please Print a hard-copy for your records...

Tender : Example Services
Stage : Tender Documents
Submitted At : 25 Sep 2017 16:20
Submitted By : In-tend Support
Submitted By (e-Mail) : support@in-tend.com

Documents Returned : 2 item(s)...

- General Conditions.pdf (Terms And Conditions)
- Price Schedule (In-tend Ltd).xls (Tender Bid)

Close

User ID: 1496938895053
User: In-tend Support
Company: In-tend Ltd

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Version: 03.10.14.05
Date: 08/09/2017
Server: SUPWEB2



Project Filter: ▼

Options

[Details](#)

[Close](#)

Date ▲	Group	Event	Stage	Details
25/09/2017 14:39:33	Users	Attached To Project		Oliver O'Brien
25/09/2017 14:39:33	Details	Project Created		Oliver O'Brien
25/09/2017 14:39:34	Stages	Stage Built	Tender Documents	Oliver O'Brien
25/09/2017 14:41:32	Details	Project Published To Website		Oliver O'Brien
25/09/2017 14:44:43	Details	Project Published To Website		Oliver O'Brien
25/09/2017 14:46:27	Details	Project Published To Website		Oliver O'Brien
25/09/2017 14:46:41	Details	Project Published To Website		Oliver O'Brien
25/09/2017 14:52:26	Supplier Administration	Supplier Attached		'In-tend Ltd' Attached By 'System'
25/09/2017 14:52:27	Publications	Stage Published	Tender Documents	'In-tend Ltd' Via Web
25/09/2017 14:56:27	Details	Project Published To Website		Oliver O'Brien
25/09/2017 16:20:58	Returns	Return Received	Tender Documents	In-tend Ltd
25/09/2017 16:31:41	Opening Ceremony	Attempted To Start The Opening Ceremony	Tender Documents	User logged in was 'Oliver O'Brien'
25/09/2017 16:31:41	Returns	Attempted To Open Return	Tender Documents	'System' Attempted To Open Return From 'In-tend Ltd'
25/09/2017 16:31:41	Returns	Return Opened	Tender Documents	'System' Open Return From 'In-tend Ltd'
25/09/2017 16:31:41	Opening Ceremony	Started The Opening Ceremony	Tender Documents	Attendee(s): Oliver O'Brien
25/09/2017 16:33:08	Opening Ceremony	Completed The Opening Ceremony	Tender Documents	Attendee(s): Oliver O'Brien
25/09/2017 16:34:45	Returns	Return Accepted	Tender Documents	'System' Accepted Return From 'In-tend Ltd'
25/09/2017 16:35:57	Award	Successful Bid		Award To 'In-tend Ltd' By 'Oliver O'Brien'

Supplier Messages

Date	Type	Project	Stage
25/09/2017 16:20:58	Return From Supplier	Example Services	Tender Documents
25/09/2017 16:10:36	Correspondence Stage : Example Services - Tender Documents	In-tend Ltd	Dear Sir/Madam, Could you please confi
25/09/2017 14:52:27	Expression of Interest	Example Services	In-tend Ltd

Thank You For Your Time

Project Manager

Emmylou Gilberthorpe: *e.gilberthorpe@in-tend.com*

Technical Support

In-tend Support Desk: support@in-tend.com

Website

www.in-tend.com

GOVERNMENT of VANUATU

Home Tenders Register Help

e-Mail Address :

Password :

Login

Forgotten Details

Register

in-community

NOTE: Please be aware that failure to provide correct login information three times will result in your account being locked

Government of Vanuatu e-Procurement Portal

From this web site you can

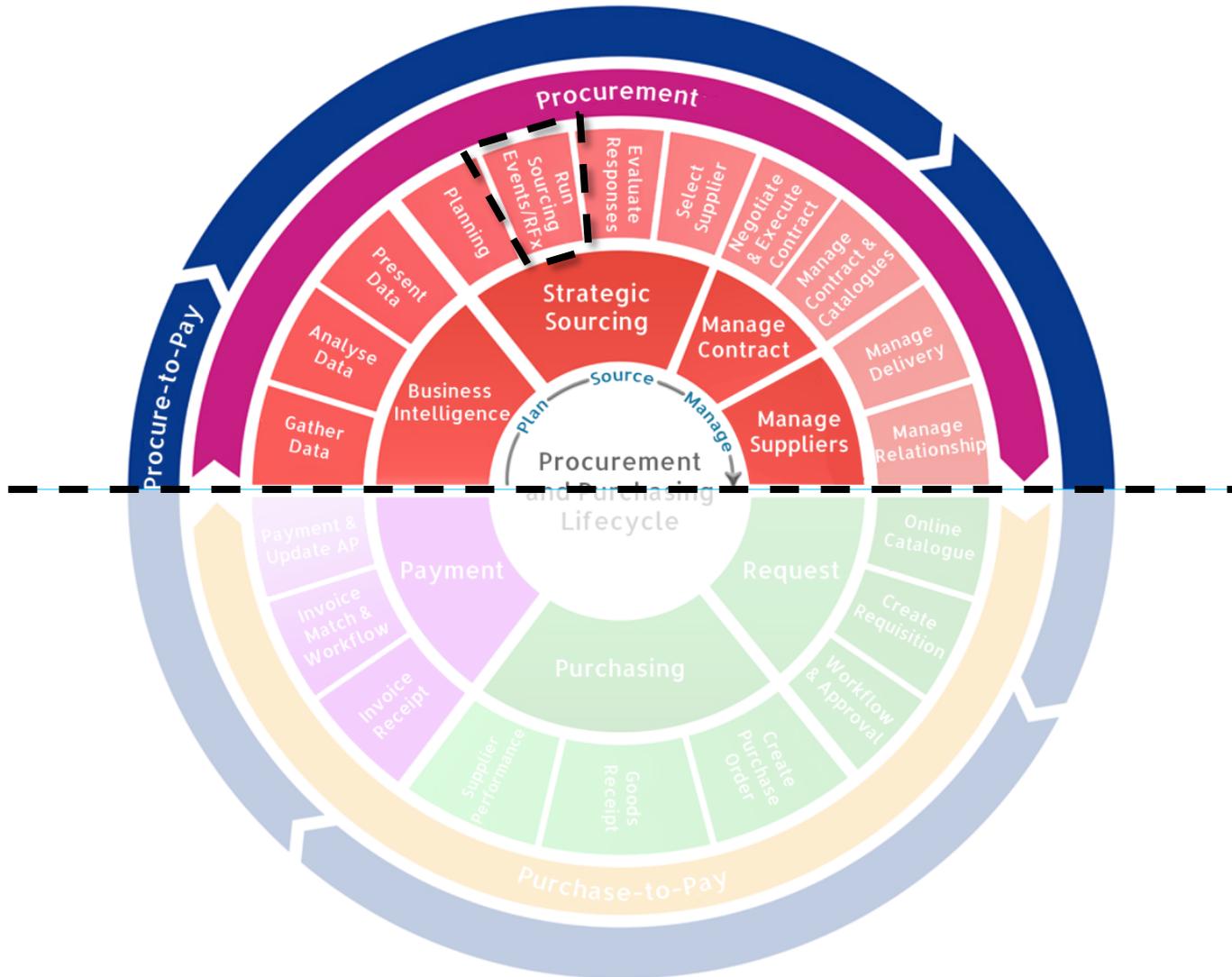
- View a list of tenders/contracts/quotations.
- View information on contracts that have already been awarded.
- Express interest in a particular tender or quotation.
- Receive tender and/or quotation documentation.
- Safely return your tender or quotation documents.
- Send and receive correspondence.

How do I get started?

- To browse the list of tenders and quotations select the **Tenders** option. If you are interested in any of those listed, click the **View Details** button for further information and to express your interest.
- To gain full access to this web site you must register your company / organisation using the **Register** option.
- When your registration has been accepted, you will receive an email containing your Login Information.
- Once you have received your Login Information, or if you are already a registered user, select the **Login** option.

For more information on using the web site select the Help option.

e-Procurement / e-Tendering



Buyers (i.e. ADB Members)

The screenshot displays the 'Project Summary' page in the In-Tend Organiser web application. The browser address bar shows the URL: <https://in-tendorganiser.co.uk/adbprocurementnetwork/aspx/ITFramework.aspx?SK=bf0e03c8-894e-43e9-95e5-6ff0f1435bf6>. The page title is 'Project Summary' and the breadcrumb trail is 'in-community | Projects | Home | Help'.

The main content area is titled 'Pre-qualification of Construction Contractors for the NAUTI PRIMARY SCHOOL CLASSROOM PROJECT'. It features a table with project details and a column of action buttons.

Description	The Tuvalu Ministry of Education, Youth and Sports (MEYS) has commissioned...	Edit Project
Reference	NPSC/PQ012017	Project History
Send standard correspondence messages	Yes	Publish Manager
Published Date	05/05/2017	Project Stages
Sole Source	No	New Project Correspondence
Return Date	(None)	Request Document
Customer Name	Central Procurement Unit, Tuvalu	Document Storage
Main Contact	Amalinda Satupa Tala	Actions
Award Criteria	(None)	

Below the project details, there are three sections: 'Supplier Information', 'Users', and 'Award'. Each section contains several links for further actions.

- Supplier Information:** Expressions of Interest, Attached Suppliers, Supplier Returns, Documents, Evaluation Report, Opening Ceremony Report, Correspondence, Clarifications, Correspondence Trail.
- Users:** Project Users, Project Groups, Opening Ceremony Users.
- Award:** Award Project, Award History, Contracts.

The 'Stages' section is also visible, with a sub-tab for 'Supplier Messages'. Below this is a table listing recent supplier messages:

Date	Type	Supplier
19/09/2017 23:37:18	New Supplier Registration	Cook Islands Trading Corporation
18/09/2017 23:46:07	New Supplier Registration	Akairo Ltd
18/09/2017 19:09:43	Expression of Interest	Stage Two Northern Group Community Water Catchment and Storage Upgrade: Supply of Materials. Cook Islands Building Supplies Ltd

The bottom of the screen shows a navigation bar with icons for Home, Projects, Stages, Returns, Contracts, Correspondence, Suppliers, and Help. The Windows taskbar at the very bottom indicates the time is 9:15 AM on 27-Jan-17.

Suppliers

