



BUSINESS OPPORTUNITIES FAIR



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Public Management and Finance, East Asia Regional
Department

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Region/Country Strategy

- EARD operates in two countries:
 - Mongolia
 - the People's Republic of China
- EAPF also covers in trade facilitation initiatives of the Central Asia Regional Economic Cooperation (CAREC) Program

EAPF Portfolio

- Currently administering
 - 23 technical assistance projects valued at \$18.2 million
 - 5 in Mongolia
 - 12 in the PRC
 - 6 Regional
 - 3 Loans (1 in PRC and 2 in Mongolia)

Priority Areas – Public Management

Ongoing Work	Future Opportunities
<p>Fiscal reforms</p> <ul style="list-style-type: none"> – supports in budget, taxes, debt, treasury, (local) government bond, and fiscal policies, etc. 	<ul style="list-style-type: none"> – medium budgetary framework – local government financing – Implementing property tax – local/central fiscal relationship
<p>Governance</p> <ul style="list-style-type: none"> – procurement of services – competition policy, – corporate governance, CSR 	<ul style="list-style-type: none"> – governance and sector risk assessments – country systems – accounting, audit, result management – market to play decisive role
<p>Social protection</p> <ul style="list-style-type: none"> – Unification of urban and rural social protection – Legal system reforms 	<ul style="list-style-type: none"> – Aging and financial sustainability – national pooling and integration of urban and rural social assistances – Strengthening pension fund management – elderly care schemes and financing
<p>Public private partnership (PPP)</p> <ul style="list-style-type: none"> – innovation in PPP financing – better project preparation – strengthening of the enabling environment 	<ul style="list-style-type: none"> – non-sovereign support for SOEs in PPPs – PPP funds and guarantee schemes – project development facilities – green PPPs (budget neutral PPPs)

Priority Areas – Financial Sector

Ongoing Work	Future Opportunities
Financial inclusion <ul style="list-style-type: none"> – microfinance and microinsurance – SME finance – rural commercial banks – financial literacy 	<ul style="list-style-type: none"> – private sector’s participation in financial services – multi-tiered supervisory approach – Policy and regulatory oversight for “over the tops” – Structured finance solutions
Financial market infrastructure <ul style="list-style-type: none"> – Deposit insurance – Financial consumer protection – Antimoney laundering 	<ul style="list-style-type: none"> – Asset backed securitization – Payment and settlement system – Cross border financial services
Financial stability <ul style="list-style-type: none"> – legal and regulatory framework – stress texting 	<ul style="list-style-type: none"> – legal, regulatory and supervisory – key reform measures (e.g., interest rate liberalization, and capital account convertibility) – Basel III, macro-prudential, financial conglomerates – Regional cooperation (G20, APEC, ABMI, etc.)
Green finance <ul style="list-style-type: none"> – energy efficiency financing – national emission trading schemes – financial mechanisms for climate change adaptation 	<ul style="list-style-type: none"> – strategic framework for green finance (products and institutions) – financial and institutional sustainability – disaster risk financing

Priority Areas – Regional Cooperation

Ongoing Work	Future Opportunities
<ul style="list-style-type: none"> Supporting PRC and MON participation in regional cooperation programs 	<ul style="list-style-type: none"> Mainstreaming regional cooperation and integration (RCI) in ADB portfolio institution and capacity development Regional investment projects strengthening PRC contribution in priority areas of CAREC and GMS local governments' participation Global/regional public goods
<p>Trade facilitation, trade and investment</p> <ul style="list-style-type: none"> customs cooperation integrated trade facilitation (SW, SPS) contribution of private sector 	<ul style="list-style-type: none"> Participation in regional trade facilitation projects (RIBS, RUST, etc.) Integrated trade facilitation for economic corridors development E-commerce
<p>Country-level project intervention</p> <ul style="list-style-type: none"> Guangxi RCI project CBEZ RETA 	<ul style="list-style-type: none"> RCI project for Xinjiang and IMAR Yunnan Lincang border economic zone RCI projects for inland provinces Ensuring regional benefits

2016 Projects – Lending (\$ million)

MON	Strengthening Institutional Framework and Management Capacity Project (TA Loan 3385)	Mar 2016	35.0
MON	CAREC Regional Improvement of Border Services (RIBS) – MON (LN 3338)	Apr 2016	27.0
PRC	Guangxi Regional Cooperation and Integration Promotion Investment Program – The Facility (LN 0096)	Dec 2016	450.0
PRC	Guangxi Regional Cooperation and Integration Promotion Investment Program – Tranche 1 (LN 3501, 3508)	Dec 2016	130.0

2016 Project - Nonlending (\$ million)

The People's Republic of China (PRC)

Guangxi Regional Cooperation and Integration Promotion Investment Program (TA 9120)	Jun 2016	.950
Supporting the Reform of the Role of the People's Republic of China (TA 9091)	Apr 2016	.300
Study on the Belt and Road Initiative (TA 9124)	Jun 2016	.400
Mobilizing Pension Fund Financing for Public-Private Partnerships (TA 9163)	Aug 2016	.400
Enhancing Competition in Public Service Delivery (TA 9196)	Oct 2016	.600

2016 Project - Nonlending (\$ million)

Mongolia (MON)

Supporting Financial Sector Development and Stability (TA 9180)	Sep 2016	1.550
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Regional

CAREC- Implementation of Trade Facilitation Initiatives (TA 9162)	Aug 2016	1.000
Policy Coordination and Planning on Cross-Border Economic Zones between the PRC and Viet Nam (TA 9293)	Jan 2017	.400

Lending Pipeline, 2017–2018 (\$ million)

MON	Social Welfare Support Program Phase II (PBL)	April 2017	150.0
MON	Banking Sector Rehabilitation and Financial Stability Strengthening Program (PBL)	April 2017	100.0
MON	Green Finance and Disaster Risk Management Facility	2018	100.0
MON	Strengthening ICT Systems for Efficient and Transparent Public Investment and Tax Admin	2018	25.0
PRC	Guangxi Regional Cooperation and Integration Promotion Investment Program — Tranche 2 & 3	Sept 2017/ 2018	320.0
PRC	Xinjiang Regional Cooperation and Integration Promotion	2018	320.0
PRC	Inner Mongolia Regional Cooperation and Integration	2018	420.0

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.

Nonlending Pipeline, 2017–2019

Mongolia (MON)

MON	Banking Sector Rehabilitation and Financial Stability Strengthening Program (piggyback TA)
MON	Establishing Sovereign Wealth Fund
MON	Strengthening ICT systems for Efficient and Transparent Public Financial Management and Taxation
MON	Social Welfare Support (piggyback TA)
MON	Reform of Pension Insurance System to Strengthen Sustainability and Protection
MON	Improving Efficiency in Public Investment and Monitoring

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Nonlending Pipeline, 2017–2018

The People's Republic of China (PRC)

PRC	Regional Cooperation Promotion
PRC	Rural Economic Transformation and Upgrading by the Integration with Internet Plus
PRC	China–Viet Nam Dongxing–Mon Cai Cross-border Economic Cooperation Zone Construction and Development Study and Capacity Building Taking Advantage in Dongxing Experimental Zone
PRC	Research on Pension Project and Fund Management Based on PPP Modes
PRC	Research on Post-crisis Central Bank Governance and Reform
PRC	Research on Development of China Carbon Emission Futures Market
PRC	Research on Information Disclosure and Performance Evaluation System for PPP Projects
PRC	Establishment of Public-Private Funding Mechanism for Chishui Watershed Protection (pilot-scale)
PRC	Study on Specification Conformity Testing and Assessment Program for China's Geographical Indication Products

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Nonlending Pipeline, 2017–2018 (cont.)

PRC	Research on the PPP and Relevant Legal System in the Socialist Market Economy
PRC	Reform Options for Monopoly Electricity and Telecommunication Industries
PRC	Study on China's One Belt, One Road Strategy Development
PRC	Capacity Building of PPP Government Management
PRC	Research on Big-Data-Mining Based Model of Poverty Alleviation through E-commerce in Southwest Mountain Area
PRC	Study on Supervision Mechanism of Financial Consumer Protection in China: From the Perspective of Conduct Supervision Theory
PRC	Study on Diversification of China Local Government Bond Investors
PRC	Research on Development of China Carbon Emission Futures Market

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Nonlending Pipeline, 2017–2018 (cont.)

Regional TAs (REG)

REG	Transforming Sanitary and Phytosanitary (SPS) Measures to Facilitate Trade
REG	Policy Coordination and Planning of Border Economic Zones of the PRC and Viet Nam
REG	Regional Cooperation and Integration Facility

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Total Value (Nonlending): \$15 million

Issues for your consideration

- Unique, challenging and demanding countries
 - PRC: with strong capacity but facing developmental challenges
 - MON: slowing of the economy, widening fiscal deficit, weak planning and implementing capacity
- Needs
 - Practical experience
 - Comprehensive support required to “localize”
 - Need to be flexible
 - Experts with regional experience (incl. language)
 - Up to date on developments in the region

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