**BUSINESS
OPPORTUNITIES
FAIR**

Asian Development Bank Headquarters, Manila, Philippines

8ᵗʰ ADB Business Opportunities Fair

Health Sector Group– SDCC
Presentation by: Dr Susann Roth

23 March 2017

Outline

1. **Context**
   - ADB is scaling up the Health Sector
   - Health sector trends in Asia Pacific
   - Operational Plan for Health 2015-2020

2. **Overview of the Sector**
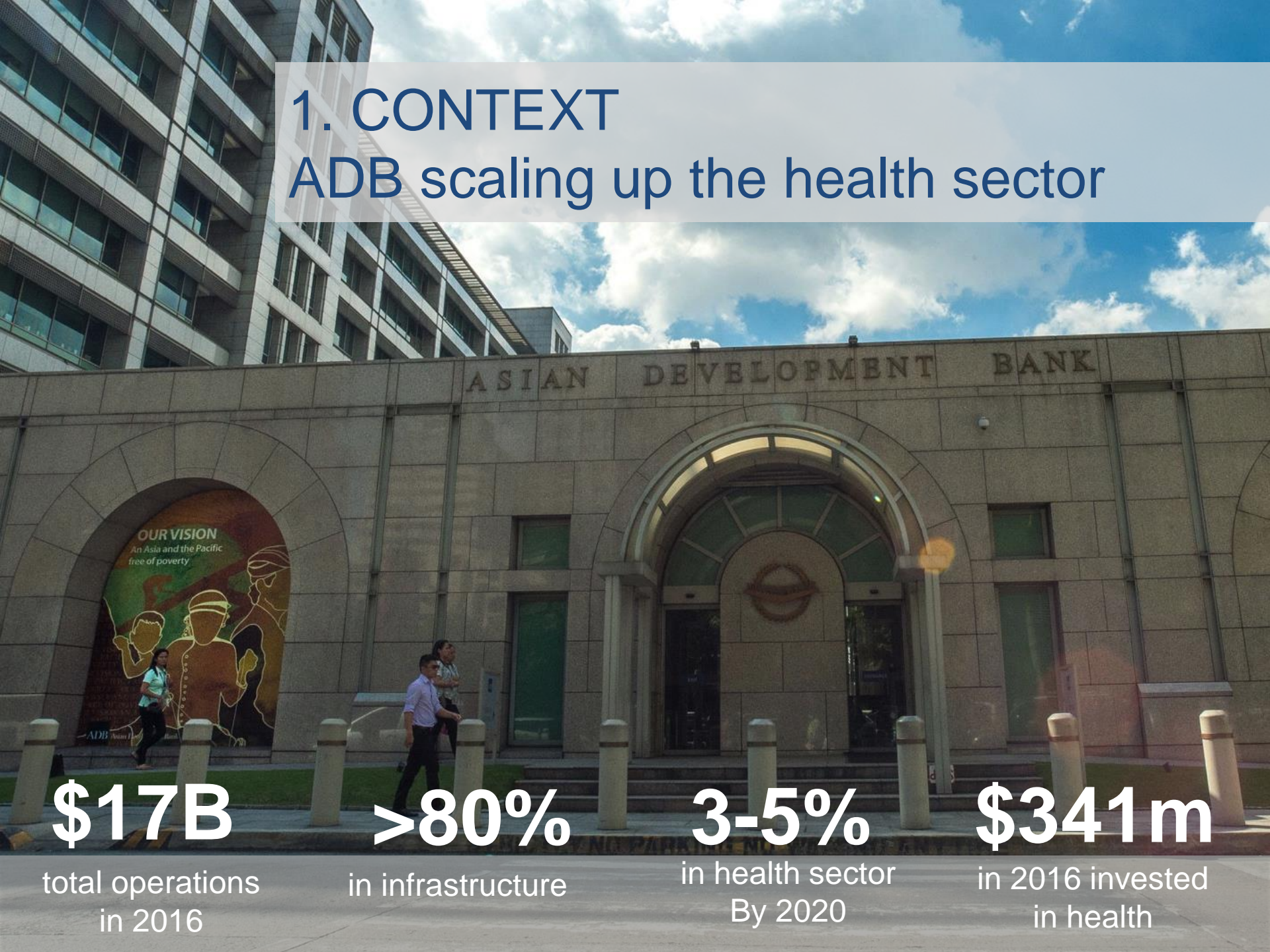   - ADB's health sector projects

1. **Business Opportunities**
   1. 2016 Approved Projects
   2. 2017 Pipeline
   3. 2018-2019 Pipeline
   4. Concrete Opportunities

2. **New Approaches**

1. CONTEXT
ADB scaling up the health sector

$17B
total operations
in 2016

>80%
in infrastructure

3-5%
in health sector
By 2020

$341m
in 2016 invested
in health

ADB's health sector approach
Meeting evolving needs

Demand

Supply

Elderly Care
Urban Health
Health Security

Equitable access to quality health care

Countries commitment to universal health coverage (SDG 3)

Government commitment
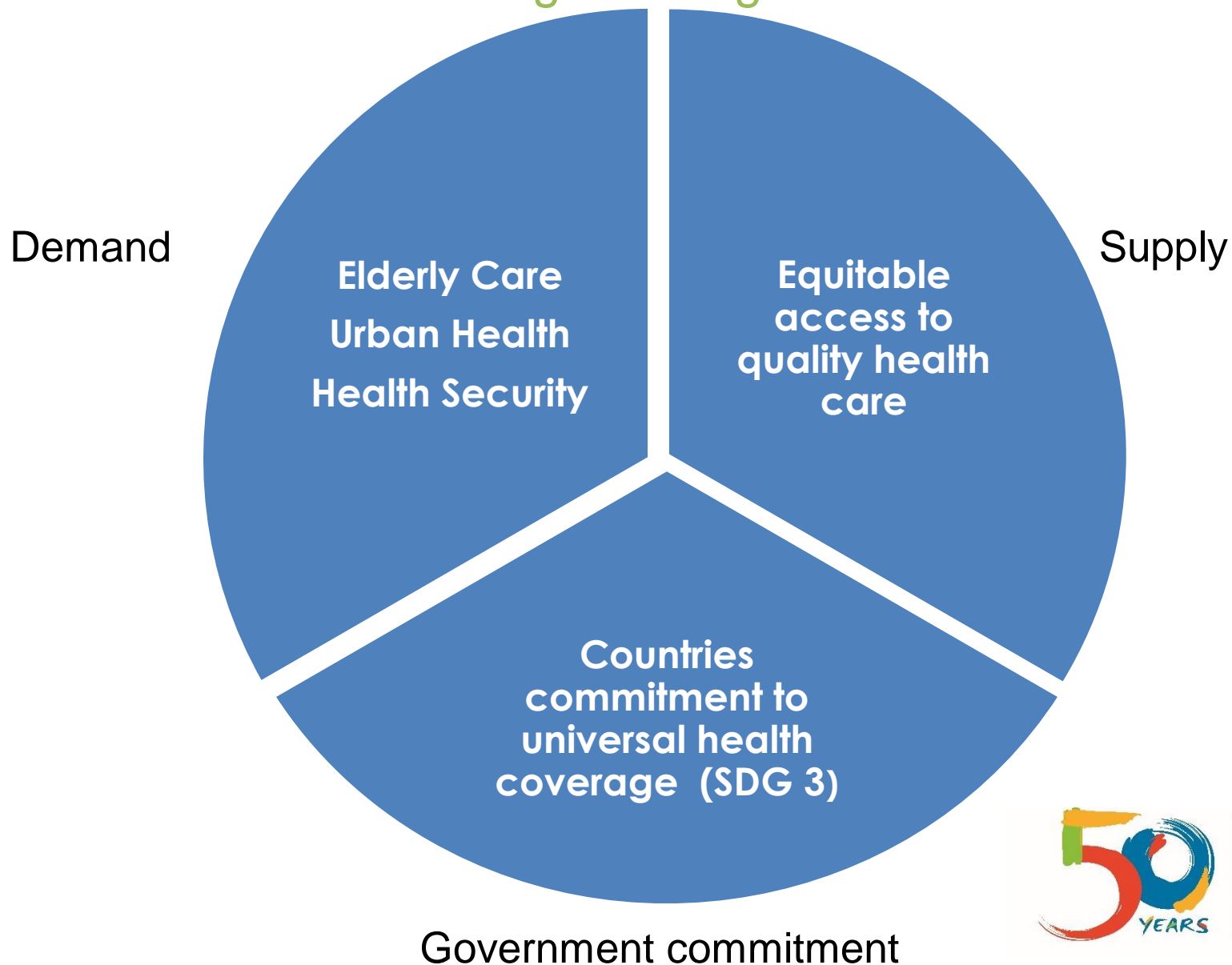
ADB's Operation Plan for Health
Focusing and model building

Strengthen health systems for Universal Health Coverage

1. Health infrastructure
2. Health governance
3. Health financing

Focus on 8–12 ADB DMCs

Build best practices, share knowledge, evaluate impact

2. OVERVIEW OF THE SECTOR
ADB's health sector projects

Developing Integrated Hospital Care

OPERATIONAL PLAN FOR HEALTH 2015–2020

Innovative feature

- Infrastructure investment to develop model hospitals backed by strong ICT systems
- Hospital and primary care network with referral system
- Financial autonomy of hospitals

Project link

- Mongolia: Fourth Health Sector Development Project (Additional Financing)
- Mongolia: Fifth Health Sector Development Project *(proposed)*

Impact

Improved quality of health services

Partnerships

WHO

The next big thing

- Pooling of State and health insurance funds
- Improving quality of care for disadvantaged groups, introducing evidence based care and standards
- PPPs

Strengthening Regional Health Security

OPERATIONAL PLAN FOR HEALTH 2015–2020

Innovative feature

- Regional cooperation on public goods
- Infrastructure projects integrate preventive health activities (HIV)
- Neighboring provinces establish cross-border diseases surveillance, response to epidemics, patients referrals.

Project/program link

- Greater Mekong Subregion (GMS) Communicable Diseases Control Projects 1 + 2 in CAM, LAO and VIE
- GMS Health Security Loan

Impact

Control of communicable diseases with epidemic potential, malaria elimination.

Partnerships

WHO, Global Funds, IOM, International NGOs

The next big thing

- Interconnected network of sentinel laboratories for early warning
- Digital HMIS with integrated vertical diseases information systems

Supporting Urban Primary Health Services

OPERATIONAL PLAN FOR HEALTH 2015–2020

Innovative feature

- Innovation creation for service delivery models and knowledge generation in urban health integrated as Disbursement Linked Indicators
- First Result Based Loan in health

Project/program link

- India: Support for National Urban Health Mission
- Bangladesh-Urban Primary Health Care Services Delivery Project

Impact

Better health for urban poor

Partnerships

The next big thing

- Intersectoral convergence of urban health
- Patient centric Health Information System Management
- Service delivery through performance based PPP models

Supporting Elderly Care

OPERATIONAL
PLAN FOR HEALTH
2015–2020

Innovative feature

- Integrating social and health care
- Developing public private partnerships
- Supporting SOPs and quality care management

Project/program link

- PRC Hebei Elderly Care Development Project
- Yichang Hubei Elderly Care Services and System Demonstration Project
- PPP Demonstration Program to Transform Local Government Delivery of Elderly Care Services

Impact

- Elderly care systems developed
- Healthy aging

The next big thing

- Social and elderly care financing
- Service delivery through performance based PPP models
- ICT enabled elderly care

Investing in eHealth

Innovative feature

- Supporting interoperable and geo-enabled health information systems (HIS)
- Developing public private partnerships
- Strengthening capacity development and knowledge exchange

Project/program link

- Samoa Sub-marine Cable Project with ehealth component
- ICT as project component mainstreamed (Sri Lanka, Bhutan, Viet Nam, PNG)

Impact

- Advice DMC on best value ICT investments
- Developing sustainable ICT investments

The next big thing

- Development of Health Information Exchanges
- Standards and Interoperablity lab powered by Asia ehealth Information Network interoperable laboratory

3. BUSINESS OPPORTUNITIES
2016 Approved Projects

Country	Project	Amount
PRC	PPP Demonstration project for Elderly care Services	$40m
Sri Lanka	Local Government Enhancement Project	$ 1m
Philippines	Social Protection - CCT	$175m
Cambodia, Lao PDR, Myanmar, Viet Nam	GMS Health Security Project	$125m

2017 Health Sector Portfolio (Tentative)

Country	Project	Amount
PRC	Hebei Elderly Care Service System Delivery System	$80m
Mongolia	Ensuring Inclusiveness and Service Delivery with Disabilities	$12,5m
Bangladesh	Urban Primary Health Care Service Delivery	$130m
PNG (stand by)	Health Service Delivery Program	$195m
Pacific Regional	Systems Strengthening for Effective Coverage of New Vaccines in the Pacific	$25m

2018-2019 Tentative Pipeline

Central West Asia

Uzbekistan-Primary care, digital Health

Kazakhstan- Primary care PPP program

East Asia and Southeast Asia

Lao PDR- Governance program
Viet Nam-Health Commune
PRC- Elderly Care
Philippines- Social Protection

Pacific

PNG-Health Sector Reform
Tonga- ehealth project

South Asia

India- Urban Health Health
Bhutan- Health service delivery, financing, HIS
Sri Lanka- Primary care, HIS

Note: map taken from the Urban Sector slides

50 YEARS

ADB

Concrete Opportunities

ADB Consultant Management System
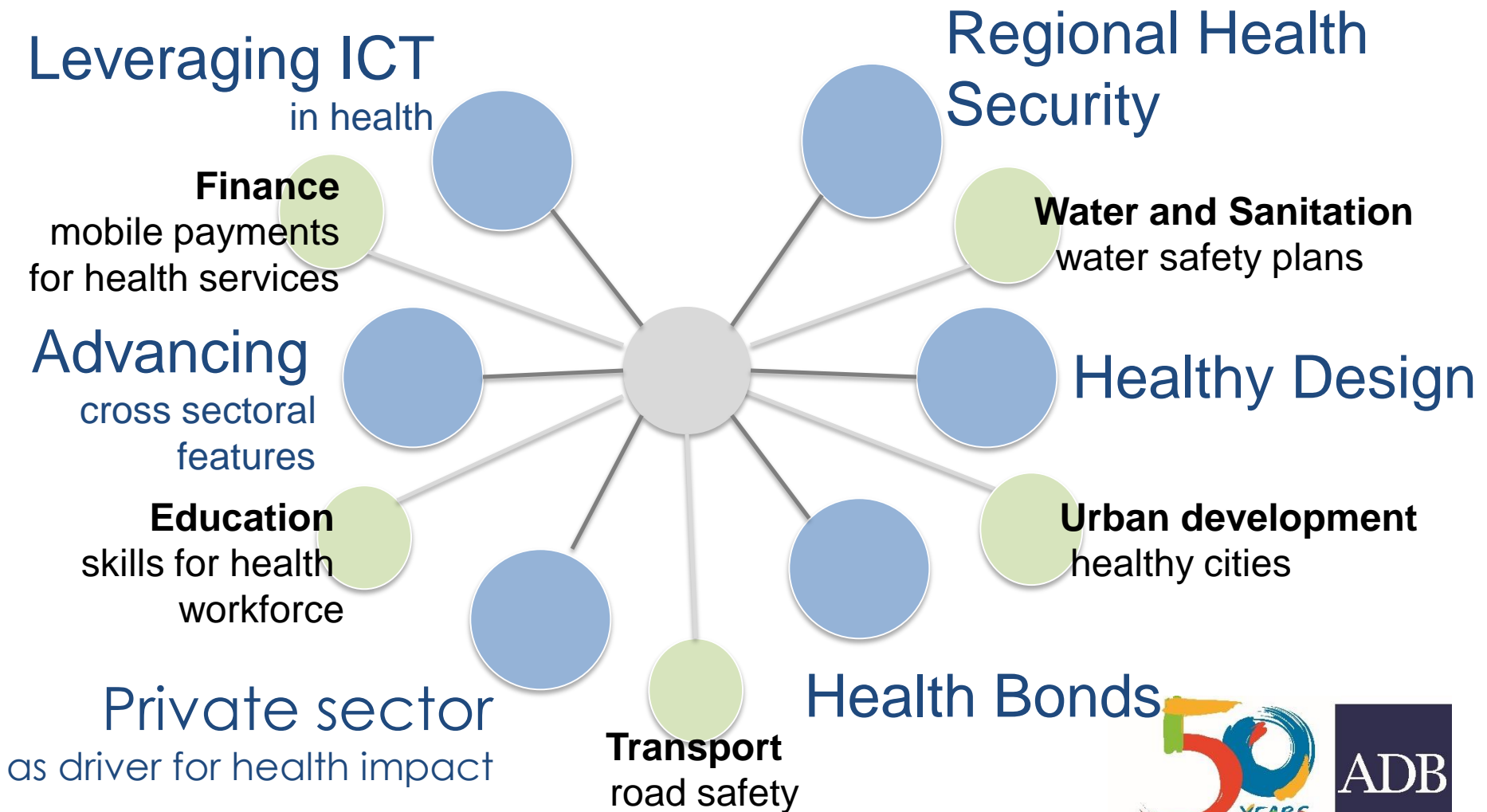
Consulting Opportunities

Consulting Services Recruitment Notices (CSRN)

Click icon on the last column to display the advertisement or click on the project name for information about the project. You can sort advertisement

Project	Sector	Consultant Source	Consultant Type
TA-8763 REG: HIA Coordinator (Thailand) (48001-001)	Health	National	Individual
TA-8763 REG: HIA Coordinator (Lao PDR) (48001-001)	Health	National	Individual
LOAN-2963 MON: Fifth Health Sector Development Project (45009-002)	Health	National	Individual
TA-8763 REG: Program Officer on Migration and Health (Output 1) (48001-001)	Health	National	Individual
TA-8763 REG: Results for Malaria Elimination and Control of Communicable Disease Threats in Asia and the Pacific (48001-001)	Health	International	Individual
LOAN-3086 MON: Additional Financing of Food and Nutrition Social Welfare Project - CS-N33 Financial Consulting Firm (42322-023)	Health	National	Firm
TA-8763 REG: Regulatory Expert (48001-001)	Health	International	Individual
LOAN-3086 MON: Public Communication Support - CS-N06 Public Communication Support (42322-023)	Health	National	Firm

3. NEW APPROACHES
Innovations in Program Design

Leveraging ICT in health

Regional Health Security

Finance
mobile payments
for health services

Water and Sanitation
water safety plans

Advancing cross sectoral features

Healthy Design

Education
skills for health
workforce

Urban development
healthy cities

Private sector
as driver for health impact

Health Bonds

Transport
road safety

50 YEARS

ADB

Contact Persons

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