

# ***Session #7: Cross regional Learning: Cases in Caribbean and Latin American Countries***



## ***Public Procurement networks in Latin America and the Caribbean***

***Asia Pacific Public Electronic Procurement Network  
2nd e-Government Procurement Conference  
Seoul, Korea October 11, 2016***



- I. Introduction**
- II. eGP trends in Latin America and the Caribbean**
- III. Issues faced in the region**
- IV. IDB support to public procurement networks in the region**

# I. Introduction



**48 Member Countries**

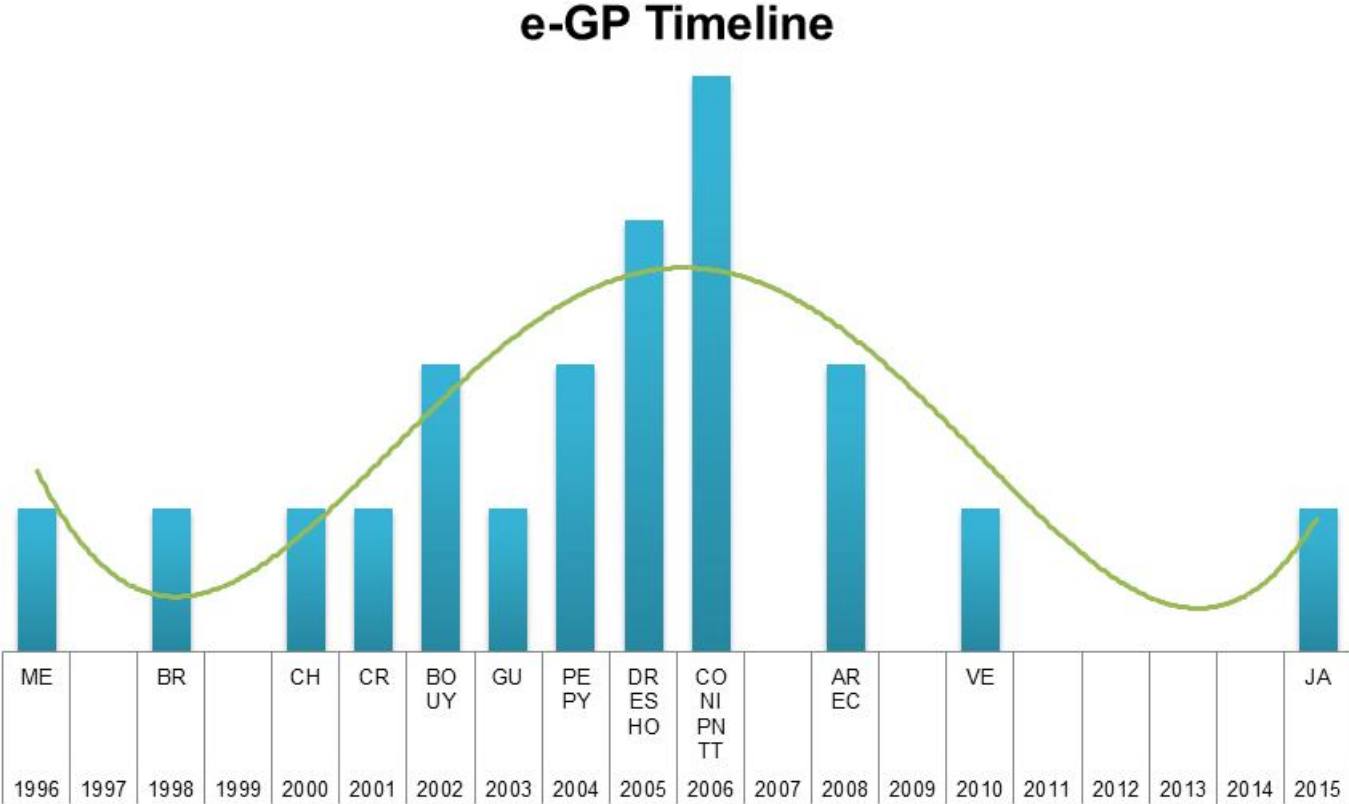
- 26 Borrowers
- 22 Non-Borrowers



# I. Introduction: IDB support for public procurement

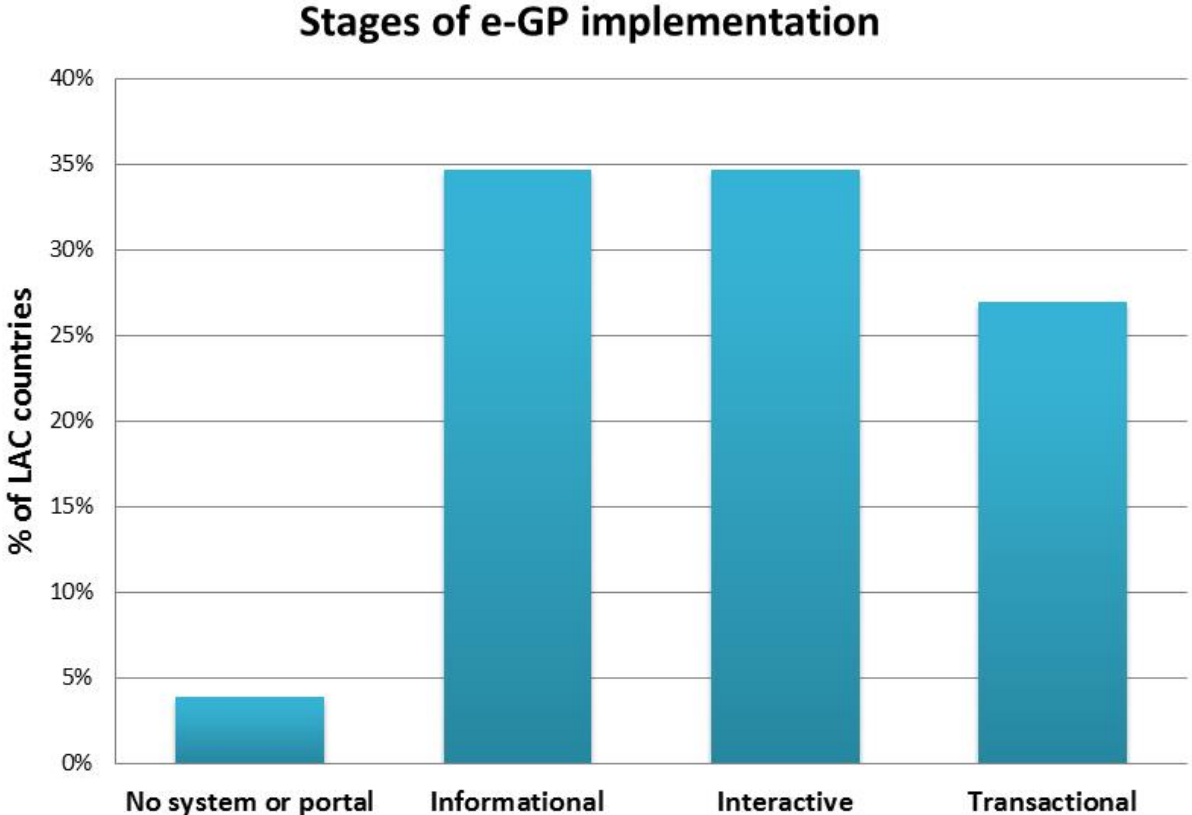


# II. eGP Trends in Latin America and the Caribbean



Source: Daniel Sanchez, 2016

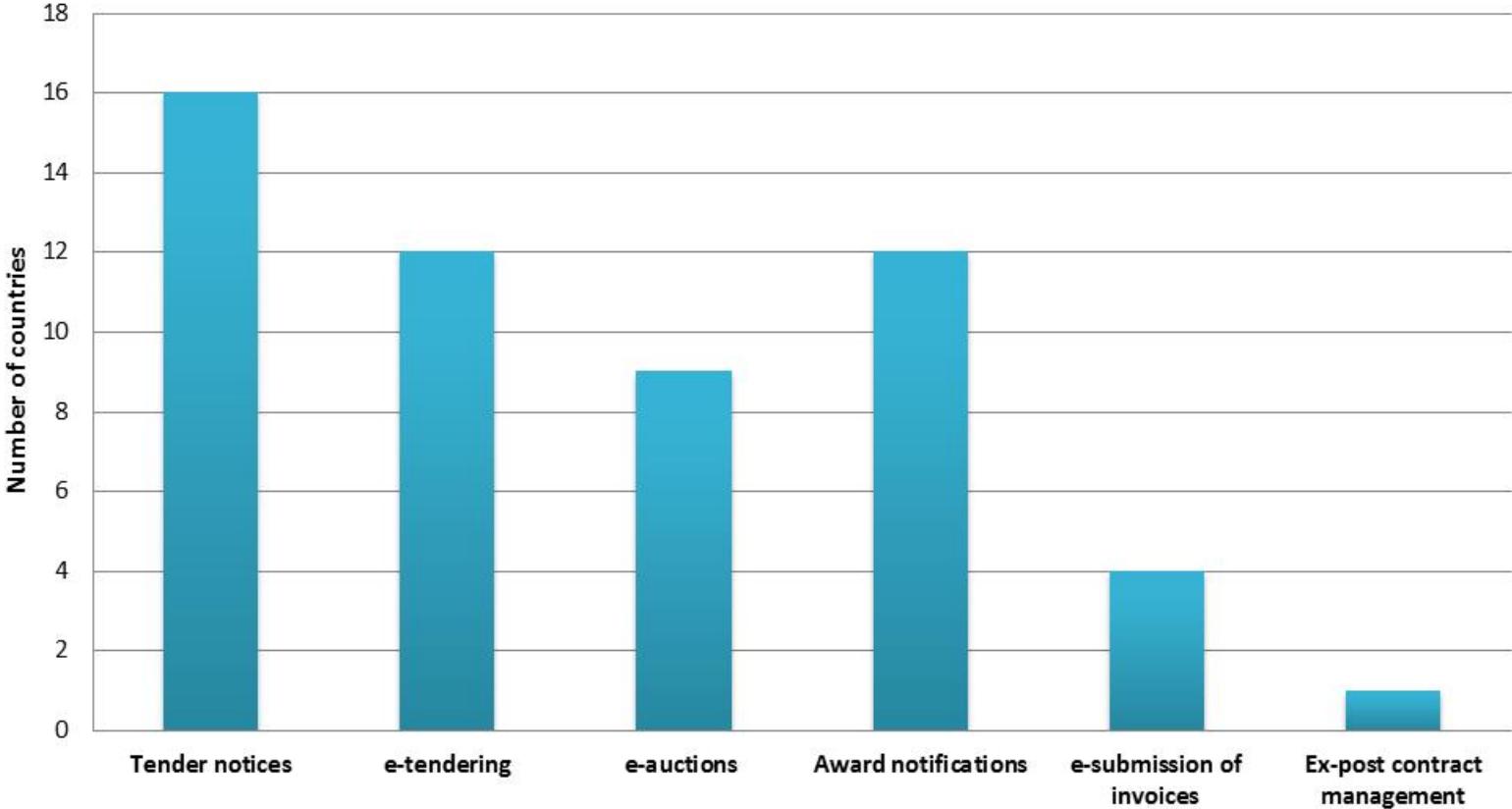
# II. eGP Trends in Latin America and the Caribbean



Source: Harper and Sanchez analysis with information from OECD 2015 and eGP Map 2011

# II. eGP Trends in Latin America and the Caribbean

### e-GP Functionalities in LAC



Source: Harper and Sanchez analysis with information from OECD 2015 and eGP Map 2011

## II. eGP Trends in the Caribbean

Public procurement portals		
Country	Information Portal	E-Tendering
Antigua	Implemented	
Bahamas		
Barbados	Implemented	Being developed
Belize	Being developed	
Dominica		
Grenada		
Guyana	Being developed	
Haiti	Implemented	
Jamaica	Implemented	Implemented
Regional	Being developed	
Suriname	Being developed	
T&T	Implemented	

Being developed



Implemented





## II. eGP Trends in the Caribbean

### Regional approach to eGP in Caribbean

- Organization of Eastern Caribbean States (OECS) - Pharmaceuticals
- CARICOM – Information portal

### III. Issues faced in Latin America and the Caribbean in area of eGP

- Capacity
- Build versus buy
- New tools: ex: Business Intelligence modules
- Control vs efficiency
- Aging systems

# IV. IDB support to public procurement networks in the region



## IV. IDB support to public procurement networks in the region

- Inter-American Network on Government Procurement (INGP)
- Caribbean Public Procurement Network (CPPN)
- Sub-national networks (Argentina, Brazil and Mexico)

# IV. IDB support to public procurement networks in the region

## Sharing knowledge and building capacity

- Training programs:
  - CIPS, Associates Degree, Regional Training Center, tailor made courses
- Workshops
- Technical site visits





# IV. IDB support to public procurement networks in the region

## Research

- Book on public procurement and the Caribbean
- OECD-IDB Government at a Glance 2016 chapter on public procurement
- eGP Map

# IV. IDB support to public procurement networks in the region

## Inter-American Network on Government Procurement (INGP)

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### Annual Conference

The Annual Conference of the Inter-American Network on Government Procurement (INGP) is the highest level of dialogue, exchange of ideas, organizational and administrative capacity of the INGP—and it has become the most relevant forum for technical discussions on the promotion of progress in development and public procurement in the Americas.

Consists of the top-level executives of the institutions of member countries, support institutions of the INGP, experts and international and national participants interested on public procurement.


[Duties of annual conference.](#)



**X Annual Conference INGP**



VIII Annual Conference of the INGP, 2012



X Annual Conference INGP







VI Annual Conference on Government Procurement in the Americas

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**Annual conferences INGP**

### Tools

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-  [Expert Database](#)
-  [Supply & Demand](#)
-  [Virtual Community](#)

# IV. IDB support to public procurement networks in the region

## Caribbean Public Procurement Network



The screenshot shows a web browser window with the LinkedIn URL <https://www.linkedin.com/groups/8440378>. The page header includes the LinkedIn logo, a search bar with the text "Search for people, jobs, companies, and more...", and a "Advanced" search option. The group's profile picture is the Caribbean Public Procurement Network logo, and the group name is "Caribbean Public Procurement Network" with "53 members". Below the header is a "Start a conversation with your group" section with a text input field labeled "Enter a conversation title...". There are two tabs: "Conversations" (selected) and "Jobs". A post by Leslie Harper, a "Public management specialist", is visible, titled "New procurement legislation in Barbados". The post includes a photo of Christopher Sinckler and text: "Procurement Legislation Coming. Minister of Finance and Economic Affairs, Christopher Sinckler. (FP) The process leading to the passing of an act for the regulation and..."



# IV. IDB support to public procurement networks in the region

## Sub-national public procurement networks

- Argentina
- Brazil
- Mexico

# IV. IDB support to public procurement networks in the region

## Lessons learned

- Most successful initiatives originate with countries
- In-depth and targeted knowledge sharing through site visits can produce concrete results.
- Formal collaboration is important, but don't forget the role of informal channels.

Institutions for People

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**IDB**

Inter-American Development Bank/ [www.iadb.org](http://www.iadb.org)