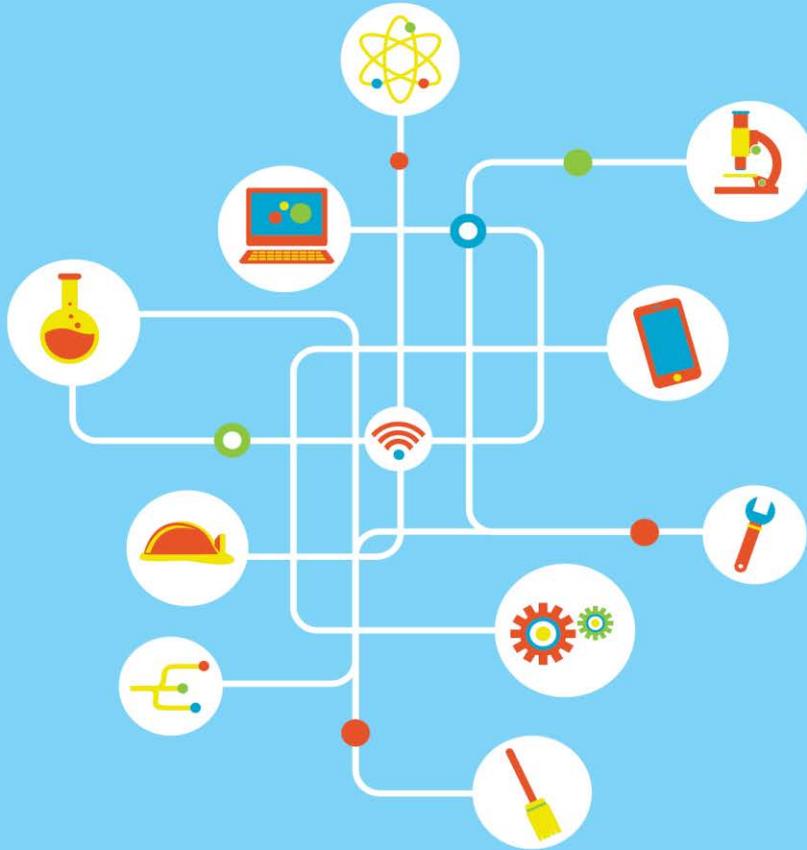


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INNOVATION MARKETPLACE

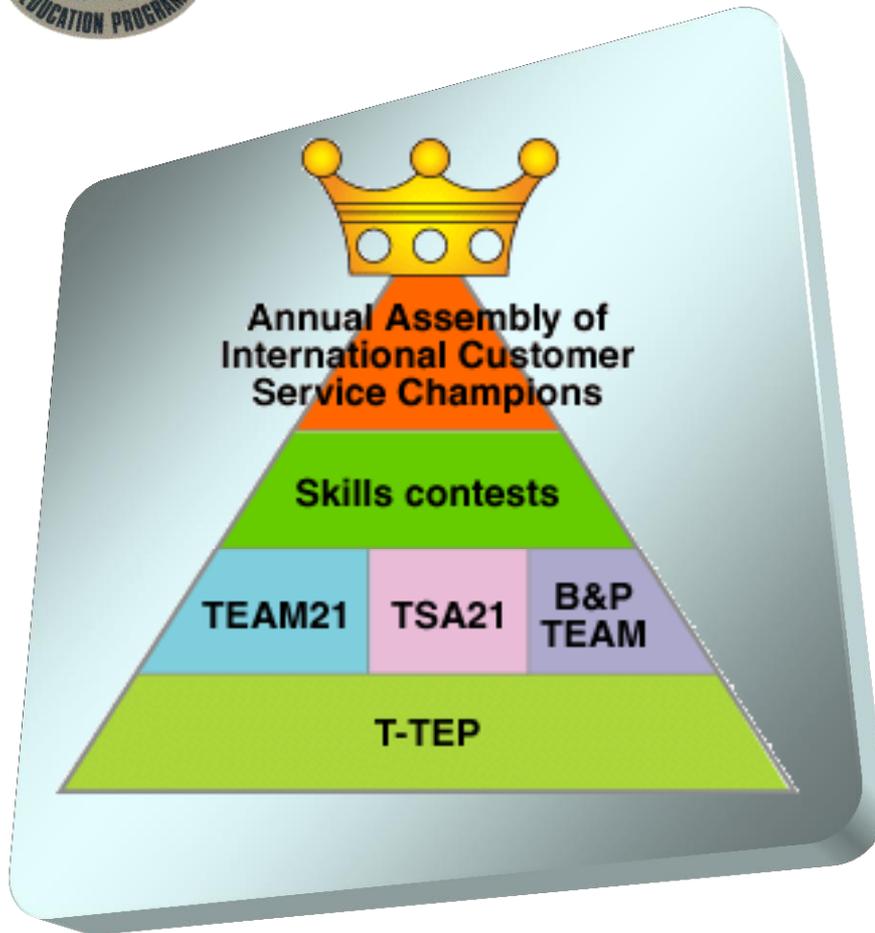
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TOYOTA WAY IN SKILLS TRAINING & DEVELOPMENT

Ronald N. Gaspar, Assistant Vice President, TMPF

September 19, 2016

Toyota Human Resources Development System



Toyota Human Resources Development System promotes recruitment, training & certification and loyalty to acquire the best human resources in the automotive industry.

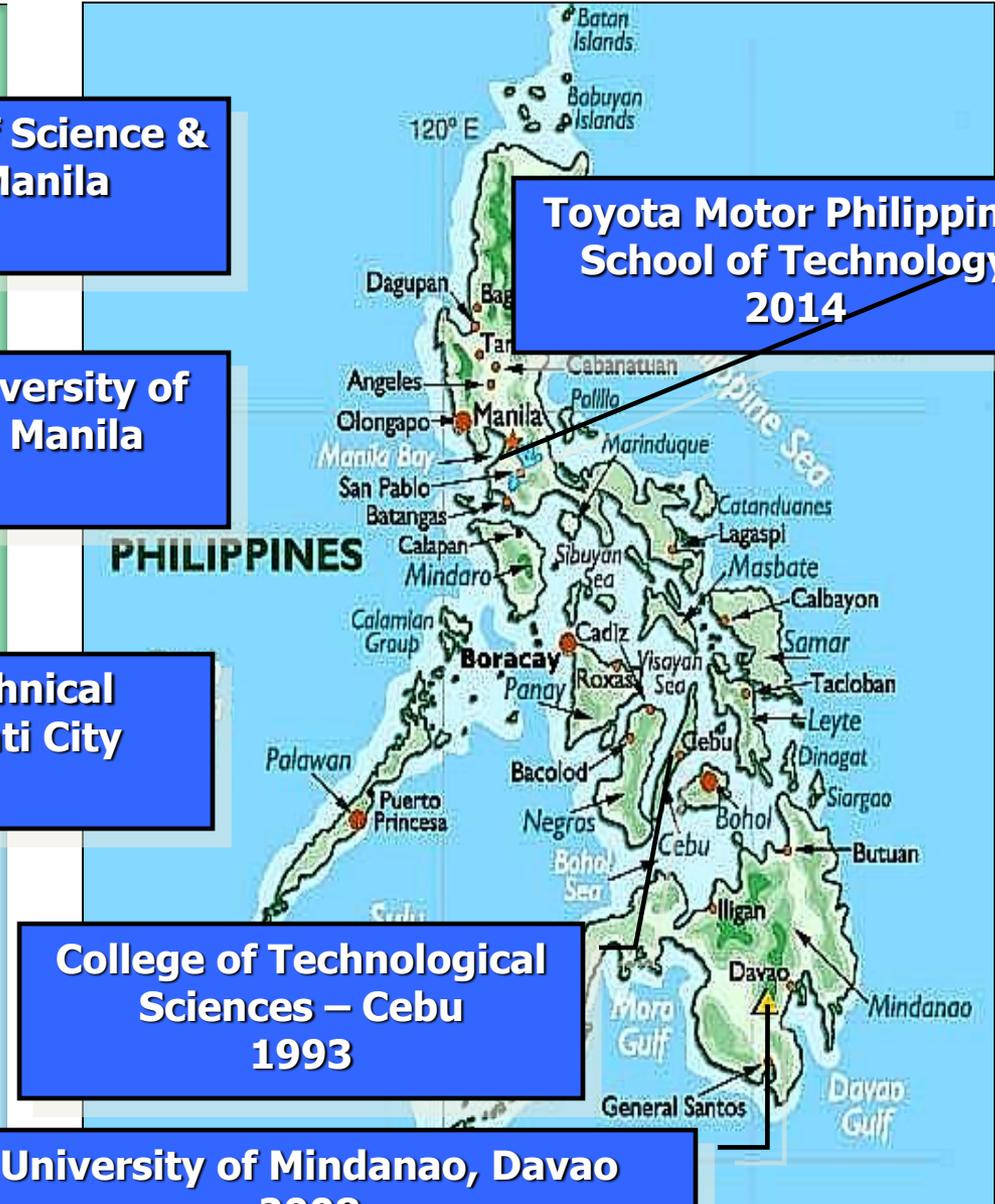
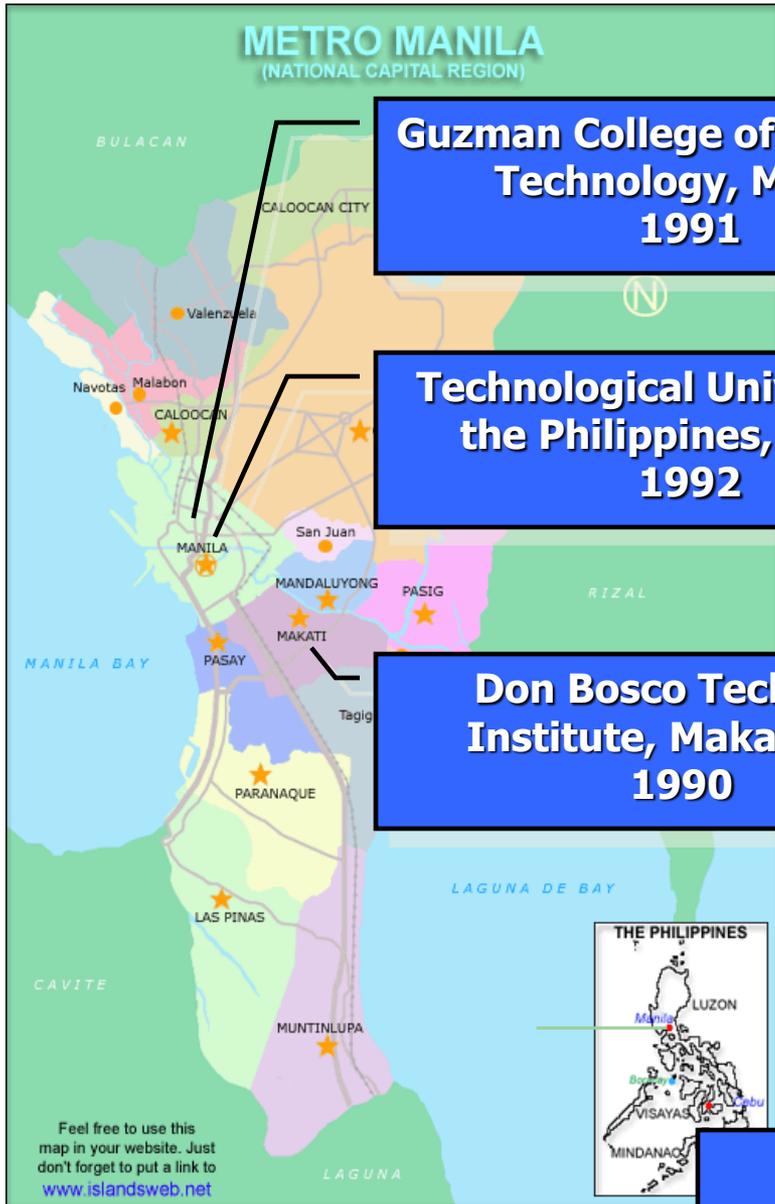


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T-TEP Partner Schools in the Philippines



TOYOTA MOTOR PHILIPPINES FOUNDATION

AUTOMOTIVE EDUCATION PROGRAM (AEP)

Motor Philippines Foundation, Inc. (TMPF)

- Established in July 21, 1990 Toyota.
- Social and humanitarian arm of Toyota Motor Philippines Corporation (TMP).

Establishment of Automotive Education Program

to complement, enhance and expand the concept of “Toyota Technical Education Program (T-TEP)” of Toyota Motor Corporation, Japan.



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TMPF AUTOMOTIVE EDUCATION PROGRAM (AEP)

Automotive Education Program Components

- 🎓 **Market- driven scholarships**
- 🎓 **Donation of locally fabricated engine simulators**
- 🎓 **Establishment & upgrading of Toyota Technology Rooms**
- 🎓 **Professorial chair grants**
- 🎓 **Adopt-A-School Program**



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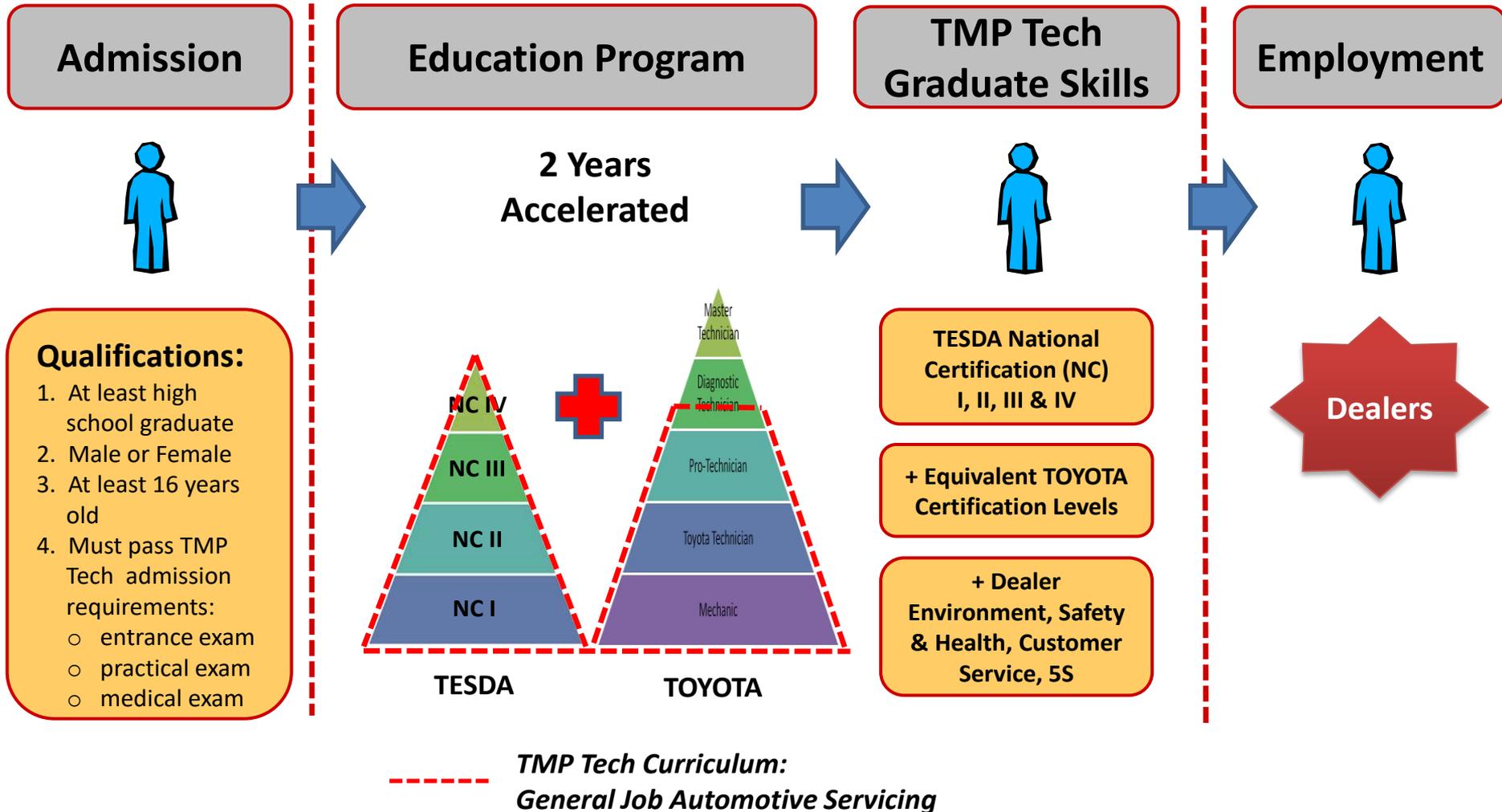
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Type of Corporation	Non-stock, Non-profit Educational Institution offering Technical Vocational Education & Training (TVET) Programs
SEC Registration	April 10, 2013
TESDA Registration	June 12, 2013
Location	Toyota Special Economic Zone, Santa Rosa City, Laguna
School Capacity	Maximum of 720 students
Dormitory Capacity	Maximum of 226 residents (220 Students & 6 TMs)

TMP TECH BUSINESS MODEL



EMPLOYMENT STATUS OF BATCH 1 GRADUATES

As of January 12, 2016, 5 months after August graduation

EMPLOYMENT STATUS	As of Jan 12, 2016	%	
HIRED	74	67	91
TRAINED FOR ALJ	10	9	
ON-GOING APPLICATIONS	16	15	
• Submitted application	9		
• For interview	0		
• Interviewed by dealer HR	2		
• For submission of requirements	4		
• Submitted requirements	1		
FOR FUTURE APPLICATIONS*	6	5	5
• Endorsed Graduates' Profiles to Dealers	6		
SELF-EMPLOYED	2	2	4
HIRED OUTSIDE AUTOMOTIVE INDUSTRY**	2	2	
TOTAL	110	100	

* **Note:** 6 graduates endorsed to TAI, TCI, TLB, TNE and TBK; 6 graduates chose to defer employment due to dealer-location preferences. They are Laguna-residents waiting for TSR opening in 2017.

****Note:** 2 graduates employed outside automotive industry - BPO (Business Process Outsourcing) and Real Estate

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Thank You

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