

BUSINESS
OPPORTUNITIES
FAIR



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7th ADB Business Opportunities Fair

Urban and Water Sector, East Asia Region

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ADB

People's Republic of China Strategy

- Effective policy dialogue at national level through strategic policy and advisory TAs on key topics (e.g. climate change, disaster management, cultural heritage conservation)
- Multi-sector flagship projects: “Beijing–Tianjin–Hebei region”, “Yangtze River Economic Belt”, “Carbon peaking”, “Regional Cooperation”
- Individual projects that contribute to regional cooperation, urban–rural development, reduce carbon footprint, pollution control, and enhance climate change resilience, and are replicable

Mongolia Strategy

- Policy dialogue and capacity building on urban planning and strategic urban development
- Continuously support for redevelopment and upgrading of *ger* areas and affordable housing in Ulaanbaatar
- Start working with second-tier and third-tier cities, their development, and wastewater and sanitation sector
- Identifying areas of intervention based on the on-going national urban sector assessment

Lending Pipeline, 2015-2017

Loan Processing (Project Preparatory Technical Assistance)

Loan Projects for Approval in 2018

PRC Xinjiang Hetian Comprehensive Urban Development and Environmental Improvement

(Loan \$100 million; TA advertisement: [Jul 2016](#); TA duration: [Oct 2016–Jun 2017](#))

PRC Yunnan Lincang Border Economic Cooperation Zone Infrastructure Development

(Loan \$250 million; TA advertisement: [Aug 2016](#); TA duration: [Jan–Sep 2017](#))

MON Ulaanbaatar Affordable Housing and Urban Renewal

(Loan \$80 million; TA advertisement: [Mar/Apr 2016](#); TA duration: [1.5 yrs](#))

MON Secondary Cities and Soum Centers Development Investment Program

(Loan \$100–300 million; TA advertisement: [Feb 2017](#); TA duration: [1–2 yrs](#))

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.

Lending Pipeline, 2015-2017

Loan Administration (Project Management Consulting Service/IR-Env external monitors for the category A project)

Loan Projects Approved in 2015 (PMC and EMs)

PRC Xinjiang Tacheng Border Cities and Counties Development
(Loan \$150 million; PMC advertisement: [Apr 2016](#); PMC duration: [2017–2021](#))

PRC Jiangxi Pingxiang Integrated Rural–Urban Infrastructure Development
(Loan \$150 million; EMs advertisement: [Apr-Jun 2016](#); EMs duration: [2017–2021](#))

Loan Projects for Approval in 2016 (PMC only)

PRC Qinghai Haidong Urban-Rural Eco Development
(Loan \$150 million; PMC advertisement: [Sep 2016](#); PMC duration: [2017–2021](#))

MON Southeast Gobi Urban and Border Town Development–Additional Financing
(Loan \$19.4 million; PMC advertisement: [Jul 2016](#); PMC duration: [2017–2021](#))
(Piggy-bag TA \$1 million; TA advertisement: [Jul 2016](#); TA duration: [2017–2018](#))

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.

Lending Pipeline, 2015-2017

Loan Projects for Approval in 2017 (PMC only)

PRC Xinjiang Changji Integrated Urban–Rural Infrastructure Demonstration
(Loan \$150 million; PMC advertisement: [Nov/Dec 2016](#); PMC duration: [2017–2021](#))

PRC Hunan Xiangjiang River Basin Existing Solid Waste Management
(Loan \$150 million; PMC advertisement: [Jan 2017](#); PMC duration: [2017–2022](#))

PRC Heilongjiang Coal-rich Cities Re-development
(Loan \$310 million; PMC advertisement: [Jun 2017](#); PMC duration: [2018–2022](#))

Loan Administration & Processing

Loan Projects for Approval in 2018 (PMC only)

MON MFF Ulaanbaatar Urban Service & Ger Areas Development–Tranche 2
Administration & Tranche 3 Processing
(MFF \$160 million; Advertisement: [Jan 2017](#); Duration: [5 yrs](#))

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.

Nonlending Pipeline, 2015-2017

Policy Advisory Technical Assurances for 2016 Approval

PRC Ecological Urban Environment in Selected Provinces—Shanxi Province, Jiangxi Province
((\$800,000; TA advertisement: [Sep 2016](#), TA duration: [2 yrs](#))

Technical Assurances for 2017–2018 Approval (Indicative topics)

PRC Emergency Response and Disaster Management in Cities

PRC Climate Change Adaptation for Cities

PRC Rural Population and Urbanization

PRC Solid Waste Incineration

PRC Cultural Heritage Protection

PRC Regional Cooperation

(\$400–800,000; TA advertisement: [Q3-Q4 2017](#), TA duration: [1–2 yrs](#))

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.

Issues for your consideration

- PRC: Strong technical design capacities required by the consultant team
- PRC/MON: More multi-sectoral & complex project assignments (i.e. integrated infrastructure, urban/water sector + social sector) → demonstrate original/unique ideas
- PRC/MON: Understanding of the domestic project approval procedures, and their constraints and challenges

End