



BUSINESS OPPORTUNITIES FAIR

7th ADB Business Opportunities Fair

East Asia Transport

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17 March 2016

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Region/Country Strategy

- People's Republic of China – Innovation & Value Addition
- Mongolia – Network Expansion
 - (i) Roads
 - (ii) Railways
 - (iii) Bus rapid transit
 - (iv) Multimodal logistics



PRC Lending Pipeline, 2016-2018

Project Name	Country	Type	Amount (US\$ M)	Contact
2016				
Chongqing Integrated Logistics Demonstration	PRC	Loan	150.0	S. Saxena
Subregional Rail Link (E'mei-Miyi)	PRC	Loan	300.0	S. Saxena
Ningxia Liupanshan Poverty Reduction Rural Road Development	PRC	Loan	100.0	M. Nishimura
2017				
Subregional Rail Link (Yuxi-Mohan)	PRC	Loan	150.0	J. Sluijter
Shandong Modern Trolley Bus Demonstration	PRC	Loan	150.0	K. Kim
2018				
Inland Waterways YREB	PRC	Loan	200.0	J. Sluijter

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.

MON Lending Pipeline, 2016-2017

Project Name	Country	Type	Amount (US\$ M)	Contact
2016				
Regional Road Development and Maintenance (MFF, T1)	MON	Loan	70.0	R. Mamatkulov
2017				
Bogdkhan Railway Bypass Investment Program (MFF, T1)	MON	MFF	50.0	S. Saxena

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.

PRC Nonlending Pipeline, 2016-2018

Project Name	Type	Amount (US\$ M)	Contact
2016			
Shandong Spring City Green Modern Trolley Bus Demonstration	PPTA	0.50	K. Kim
Hubei Xiangyang Int. Sust. Urban Transportation Planning and Strategic Study	PATA	0.50	K. Kim
Study on Transport Development Fund in the PRC	PATA	0.40	STB
Study on the PPP Implementation in PRC Railways	PATA	0.40	STB
2017-2018			
Study for Comprehensive Property Development of Newly Built and Existing Railway Line	PATA	0.50	TBD
Ningxia Liupanshan Poverty Reduction Rural Development Program	PATA	0.60	K. Guy

Note: Projects are indicative pending ADB Management and Board approval timelines are subject to change.



MON Non-lending Pipeline, 2016

Project Name	Type	Amount (US\$ M)	Contact
Intelligent Transport Systems	CDTA	0.50 (EKPF)	K. J. Kim
Road Safety Policy and Action Plan	PATA	1.00 (JFPR)	K. J. Kim

Note: Projects are indicative pending ADB Management and Board approval timelines are subject to change.

Opportunities

- Consulting services
 - PPTA – project preparation
 - CDTA – institutional and organization capacity development
 - PATA – sector-, policy-, and issues-oriented studies
- Consulting services for project implementation
- Individual consultants, for example, for:
 - Specialized area (e.g., road safety audits, etc.)
 - Procurement assistance

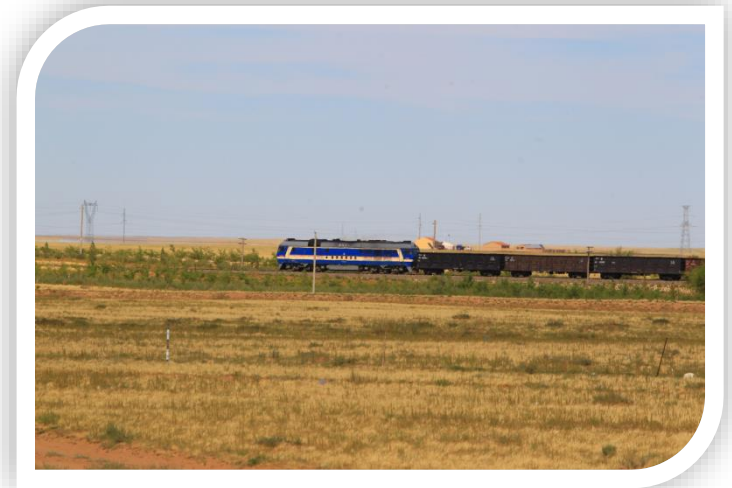
Issues for your consideration: PRC

- Experts with experience in the PRC
- Innovation & value-addition are important
- Special focus on low emission sustainable transport
 - Beijing-Tianjin-Hebei Air Pollution Management
 - Yangtze River Economic Belt Development



Issues for your consideration: MON

- Sparsely populated country
- Rapidly evolving political and economic developments
- Weak planning, implementing capacity
 - Project preparation at times start from scratch
 - Comprehensive support required
 - Need to be flexible



**We look forward to
doing business with
you.**

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