

# eProcurement Solution

In-tend Ltd

Asia Pacific Public Electronic  
Procurement Network

6<sup>th</sup> October, 2015

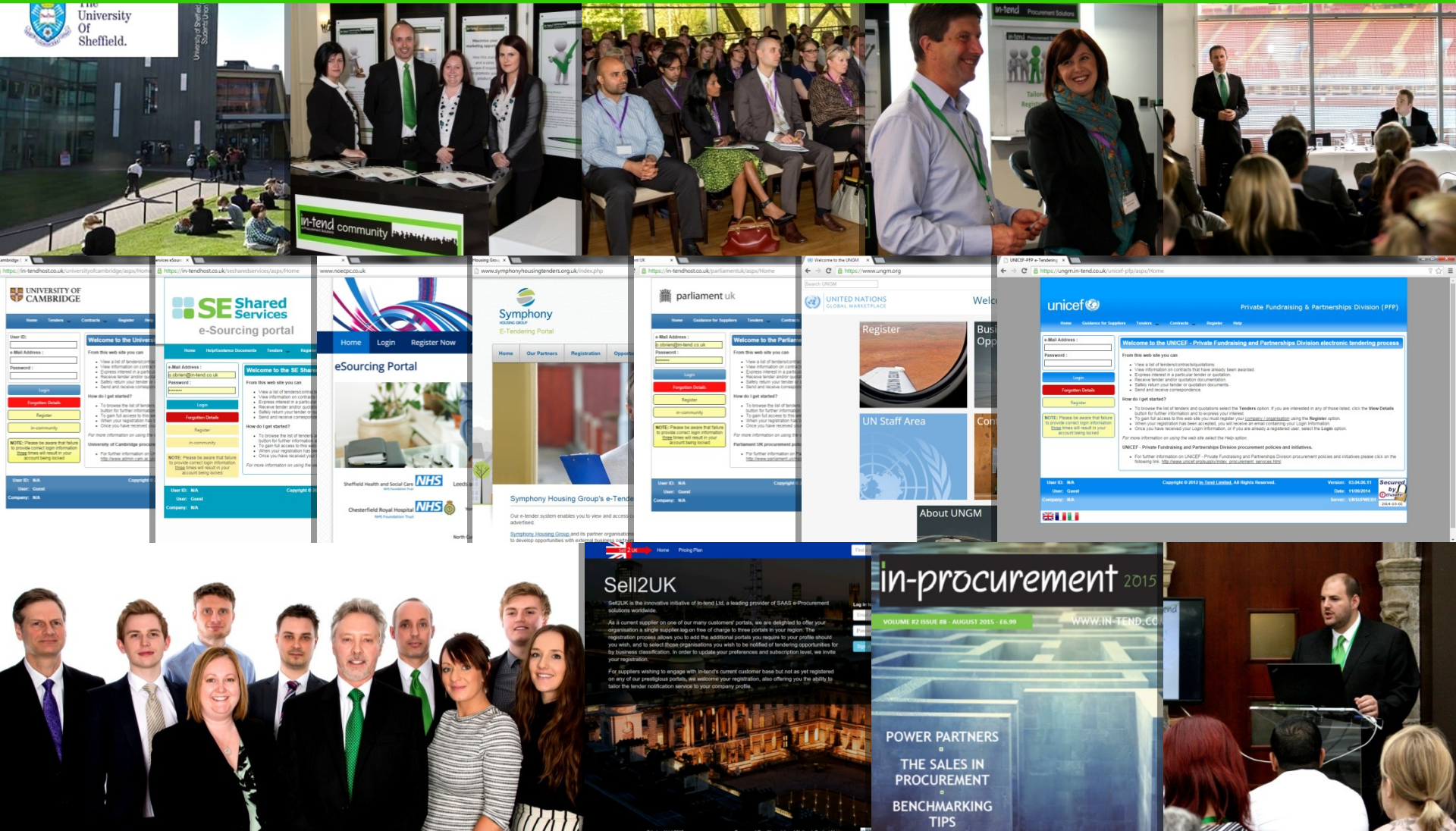
**Luke Snelling**

International Business Development  
Manager

# University of Sheffield



### Public Sector Pedigree



### International Agencies

**FAO** (Food and Agriculture Organization - Rome)

**IFAD** (International Fund for Agricultural Development - Rome)

**ILO** (International Labour Organization - Geneva)

**ITU** (International Telecommunication Union - Geneva)

**PAHO** (Pan American Health Organization - Washington, D.C.)

**UN Women** (UN Women- New York)

**UNAIDS** (Joint United Nations Programme on HIV/AIDS - Geneva)

**UNFPA** (United Nations Population Fund - Copenhagen)

**UNICEF-PFP** (UNICEF - Private Fundraising & Partnerships Division - Geneva)

**UNOG** (United Nations Office for Geneva - Geneva)

**UNPD** (United Nations Procurement Division - New York)

**WFP** (World Food Programme - Rome)

**WHO** (World Health Organization - Geneva)

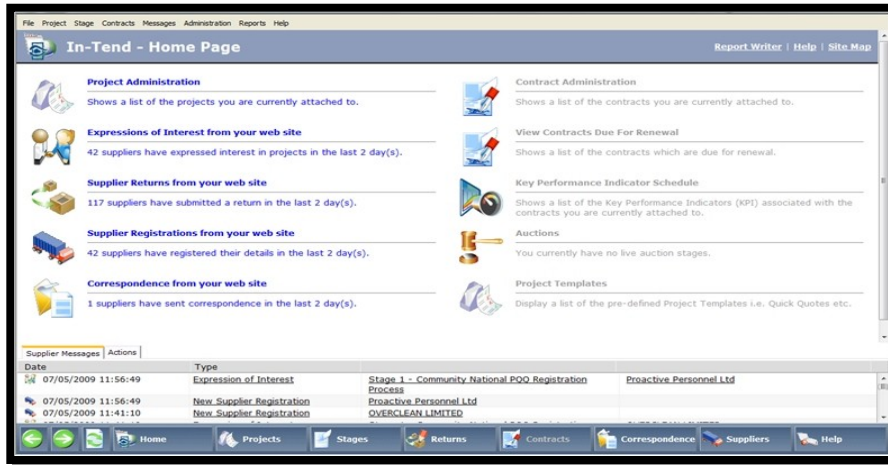
**WIPO** (World Intellectual Property Organization - Geneva)

**WMO** (World Meteorological Organization - Geneva)

**BIS** (Bank for International Settlements - Basel)



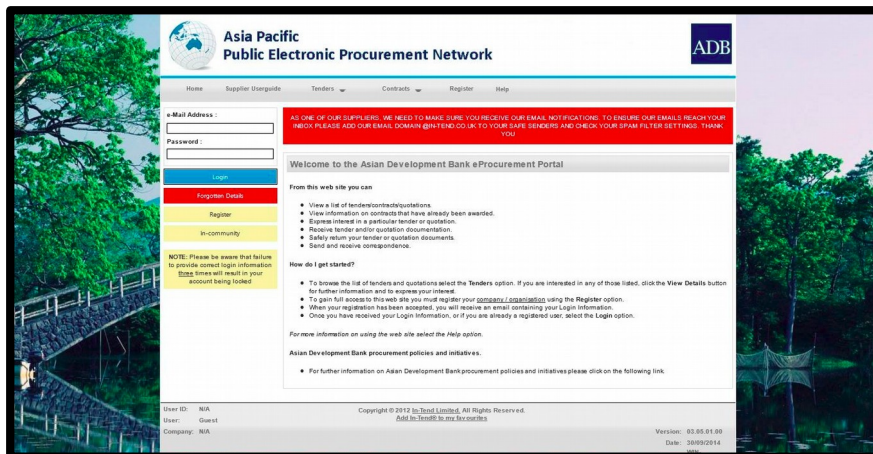
### In-tend Portals - Buyer & Supplier



### Buyers Use:

- e-Tendering
- Contract Management
- E-Auction
- Supplier Management

### In-tend e-Sourcing Solution



### Suppliers Use:

- Branded Supplier Management Portal

### Branding

Email Templates - Microsoft Outlook

File Edit View Go Tools Actions Help

New Reply Reply to All Forward Send/Receive Search address books

Type a question for help

**Email Templates**

Search Email Templates

Arranged By: Date Newest on top

Thursday

support@in-tend.co.uk Thu 06/03  
Action (In-Tend User) TRAINING DATABASE

Last Month

support@in-tend.co.uk 04/02/2014  
Action (In-Tend User)

Older

support@in-tend.co.uk 10/10/2013  
Action (In-Tend User)

support@in-tend.co.uk 01/10/2013  
Action (In-Tend User) - TRAINING DATABASE

support@in-tend.co.uk 01/10/2013  
Action (In-Tend User)

support@in-tend.co.uk 16/09/2013  
Action (In-Tend User)

support@in-tend.co.uk 19/08/2013  
Action (In-Tend User)

support@in-tend.co.uk 26/07/2013  
Action (In-Tend User)

support@in-tend.co.uk 24/07/2013  
Correspondence Action (In-Tend User)

support@in-tend.co.uk 23/07/2013  
Action (In-Tend User)

support@in-tend.co.uk 18/07/2013  
Action (In-Tend User)

support@in-tend.co.uk 11/07/2013  
Action (In-Tend User)

support@in-tend.co.uk 05/07/2013  
Correspondence Action (In-Tend User)

support@in-tend.co.uk 04/07/2013  
Correspondence Action (In-Tend User)

**Action (In-Tend User)**

support@in-tend.co.uk

Sent: Tue 04/02/2014 10:48  
To: o.obrien@in-tend.co.uk

 **World Health Organization**

An In-Tend action has been raised against you by 'ADMINISTRATOR' to be completed by 04/02/2014 00:00:00, please login to the In-Tend Organiser to progress this action.  
Action was raised: 04/02/2014 10:48:14  
Action is due: 04/02/2014 00:00:00  
Action details: Content...

Website | <http://www.who.int>  
e-Tendering Portal | <https://unqm.in-tend.co.uk/who>  
In-Tend Support | [support@in-tend.co.uk](mailto:support@in-tend.co.uk)

**in-tend**

**e-Tendering System - Correspondence**  
**In-tend Support: +44 (0) 845 557 8079**

18 Items

## Business Model

Enterprise License

Implementation

Self-Help  
Training

Maintenance & Hosting

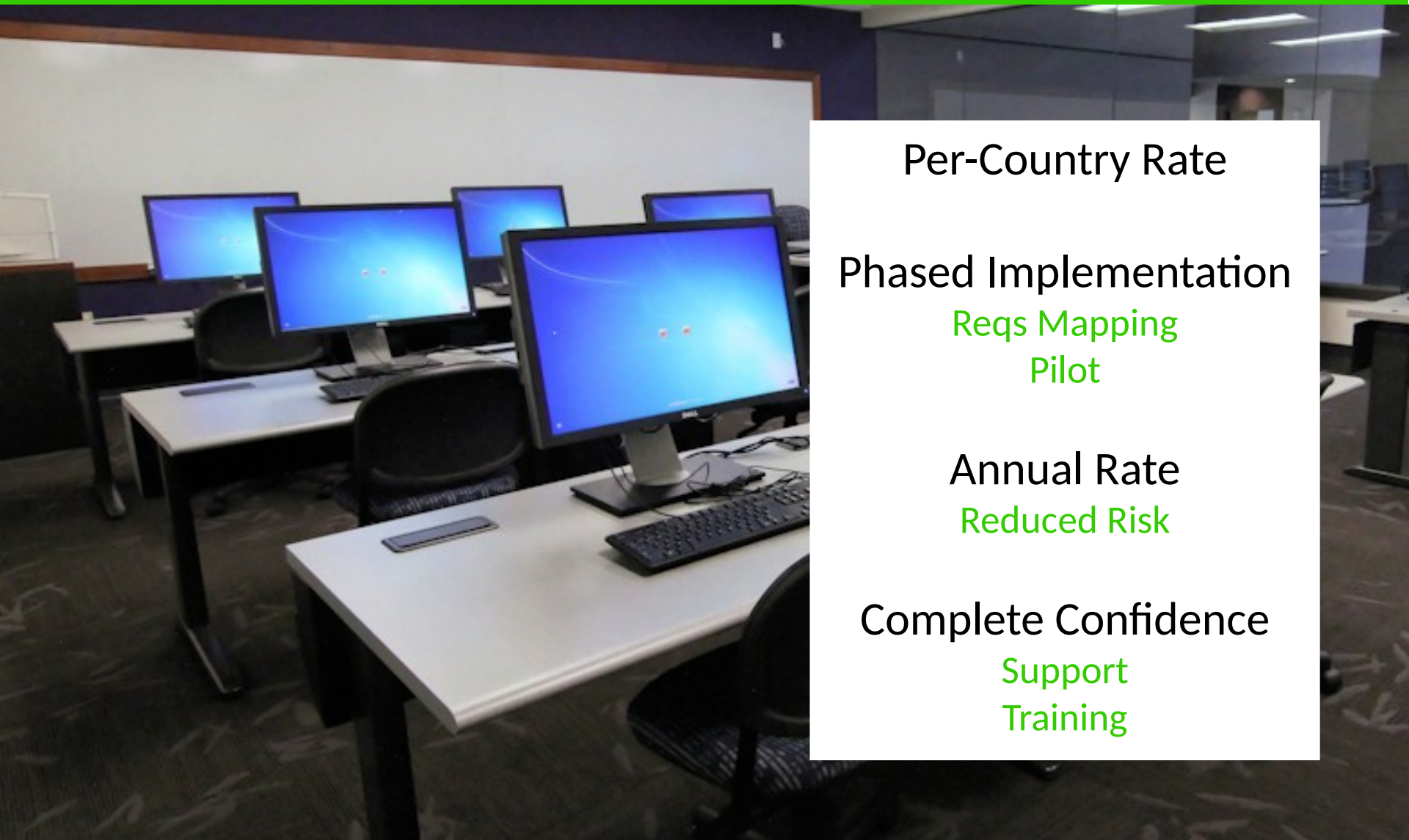
Annual

Flexibility

Licenses  
Trials  
Customization



# Proposal



Per-Country Rate

Phased Implementation

Reqs Mapping  
Pilot

Annual Rate

Reduced Risk

Complete Confidence

Support  
Training

# System Demo...

# Thank You For Your Time

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**Website:** [www.in-tend.com](http://www.in-tend.com)