

Knowledge: What ADB Stakeholders Really Want

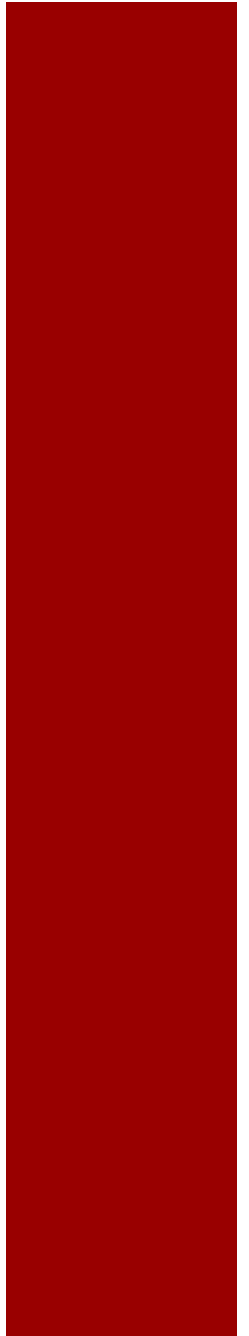
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Carolyn Dedolph Cabrera, SDCC

Andrea Stojanov, DER

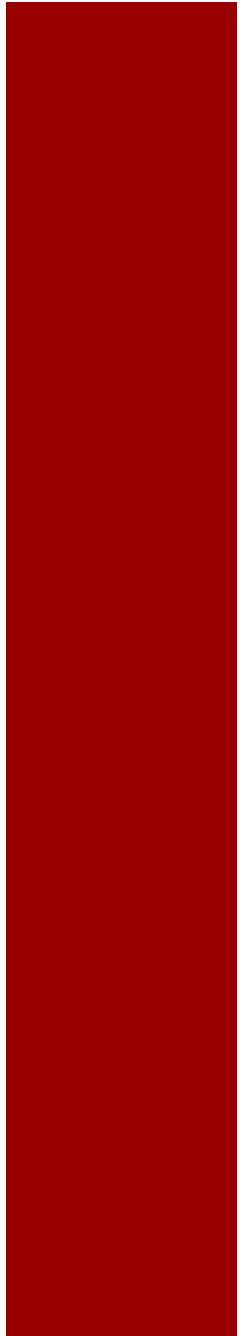
Patrick Vermeij, OIST

**What is the
Top Task Survey?**

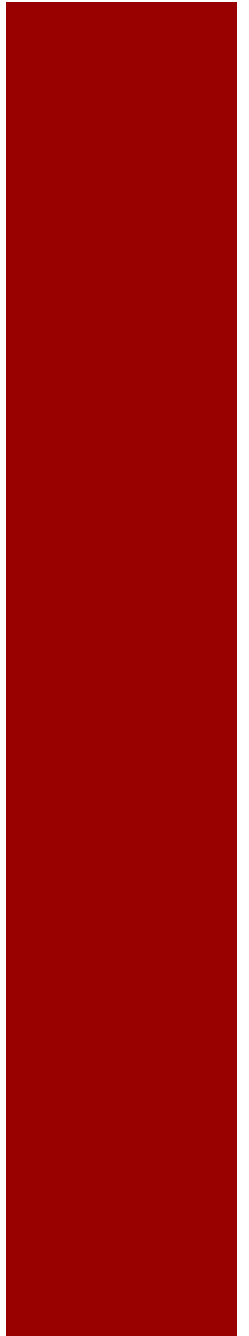


Top Task Survey

Select the 5 reasons
that are *MOST*
IMPORTANT to you
when interacting with
ADB now and in the
future.



What they said

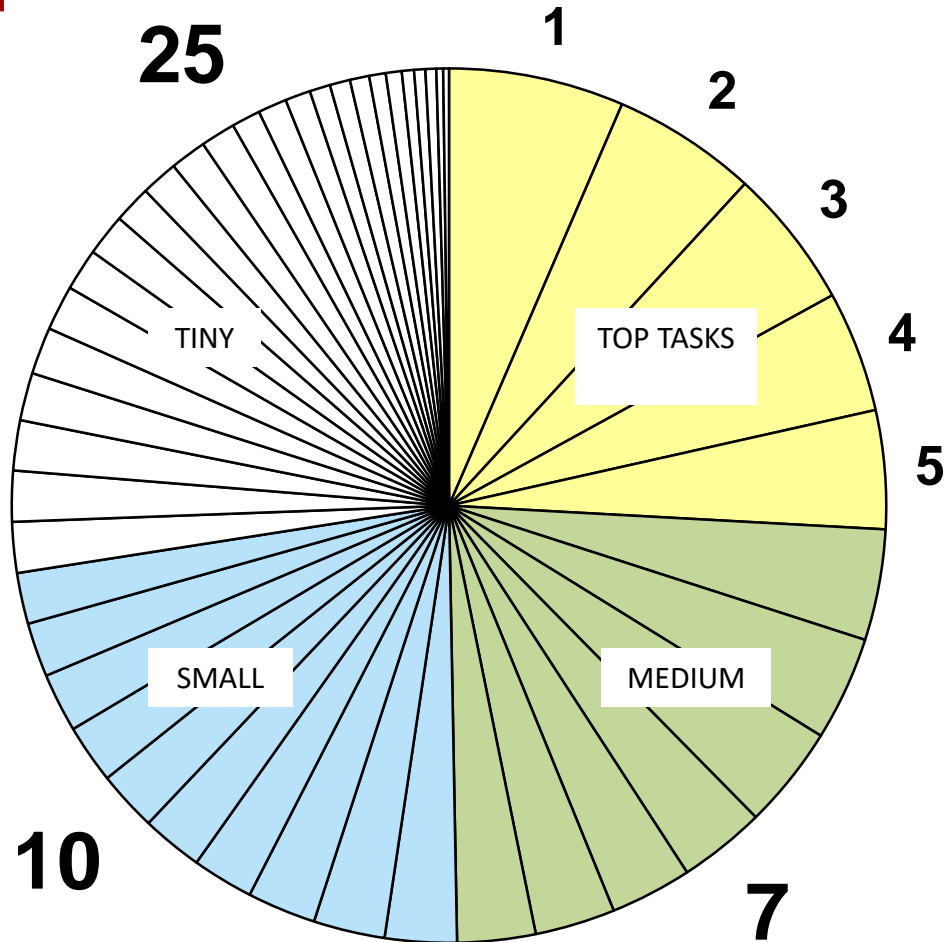


Who responded?



	Percentage
Private Sector	29%
Academic, Research Institution	14%
Other	13%
Government (borrowing member countries)	12%
NGO, Civil Society	10%
Students	9%
Multilateral or bilateral organizations	5%
Government (non-borrowing or non-member)	5%
Media	2%

ADB's top tasks



The top task has as many votes as the bottom 11 tasks

Ranking of all tasks: Top 5



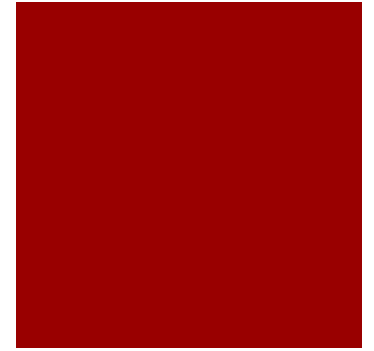
- 1. Business opportunities (call for tenders, bids)**
- 2. Scholarship Program**
- 3. Economic Research, forecasting, analysis**
- 4. Download, browse publications**
- 5. Project implementation, lessons learned, good practices**

Ranking of all tasks: Medium



- County statistical data, indicators
- Project pipeline, proposed projects
- Training, e-learning
- Country Strategy, plans
- Collaborate, share knowledge, network with peers, ADB experts
- Development achievements, effectiveness (roads built, children in school, gender inclusiveness)
- Access raw data, datasets from projects

Ranking of all tasks: Small



- Development news and articles
- Case studies
- News from ADB (loans, reports, events, management activities)
- Events, workshops
- Project monitoring, performance, status updates
- Public-private partnerships
- ADB's strategy
- Approved projects
- Bidding procedures, guidelines
- Evaluation reports

Ranking of all tasks: Tiny

- Investment opportunities (projects, bonds)
- Policy and technical advice from ADB
- Partnering with ADB (events, research, strategy)
- Funding availability, eligibility for member countries
- Compliance (environmental, social, safety, civil, transparency)
- Contact ADB
- Contribute ideas, knowledge to ADB
- Overview of how ADB manages projects
- About ADB (overview, key facts, financial profile)
- Operational plans (education, transport, gender)
- Corruption monitoring, tracking, reporting
- Areas funded (focus areas, themes)
- Experts in ADB (interviews, profile)
- Local country officers (news, updates)
- Archived, previous projects
- Donors, trust funds
- Collaborate on development of ADB policies
- ADB annual budget, report
- Interact with ADB on social media
- Disbursements, financial statements
- Complaints, policies (how to file)
- Financial statements for borrowers
- Glossary, acronyms, definitions
- Cancelled projects
- ADB annual meeting (registration, programs, documents)

“Often the more important the task is for the customer the less content is being produced for it.”

Gerry McGovern, CEO CustomerCarewords

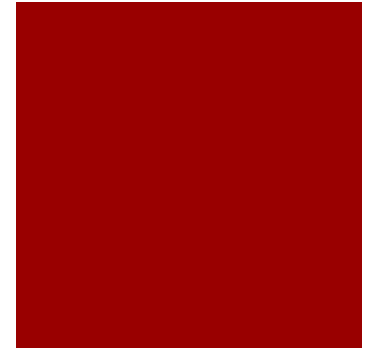
DMC officials



Learning

- Training/e-learning
- Scholarship
- Lessons learned
- Economic research
- Publications

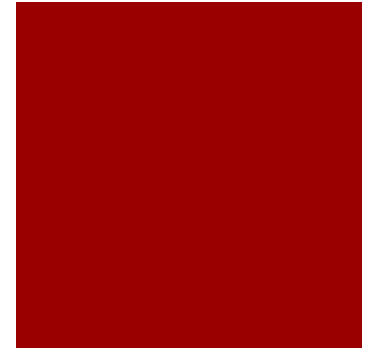
NGO, civil society



Business, Learning, Keep an eye on ADB

- Business and investment opportunities
- Scholarship
- Lessons learned
- Economic research
- Partnering
- Training/e-learning
- Project monitoring

Academics, researchers



Learning, Research, Data

- Economic research
- Publications
- Scholarship
- Training/e-learning
- Data

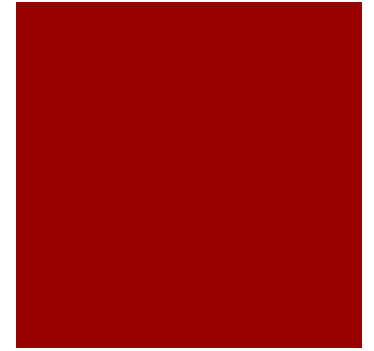
Students



Learning, Research, Data

- Scholarship
- ADB results
- Economic research
- Training/e-learning
- Data

Non-borrowing officials



Learning, Pipeline, Research, Data

- Lessons learned
- Training/e-learning
- Country strategies and plans
- Economic research
- Project pipeline
- Data

Multilateral or bilateral organizations



Keeping an eye on ADB, Research, Data

- Data
- Lessons learned
- Project monitoring
- News from ADB
- Economic research
- Project pipeline
- Corruption

Private sector



Business, Projects

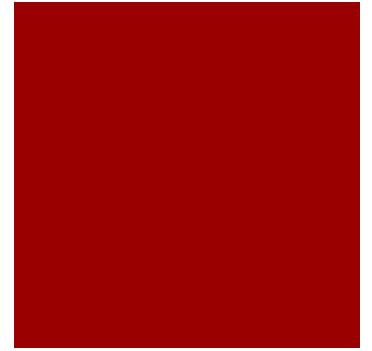
- Business opportunities
- Pipeline
- Approved projects
- Country strategies and plans
- Data

How do you like to access content (format)?



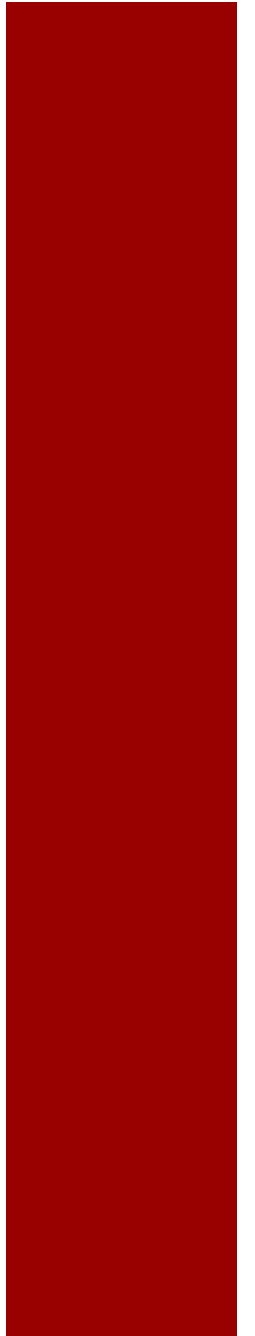
Format	Number of Respondents
Case studies	260
Web pages	226
Technical, working, policy papers	220
Journal articles	216
Blogs, webinars, online forums, wikis	182
Newsletters	181
Data sets	176
Books	170
Briefs	156
Video	112
Social media	111

Conclusions



**They want to DO BUSINESS with us.
They want to LEARN from us.**

What we said



What they think vs. what we think



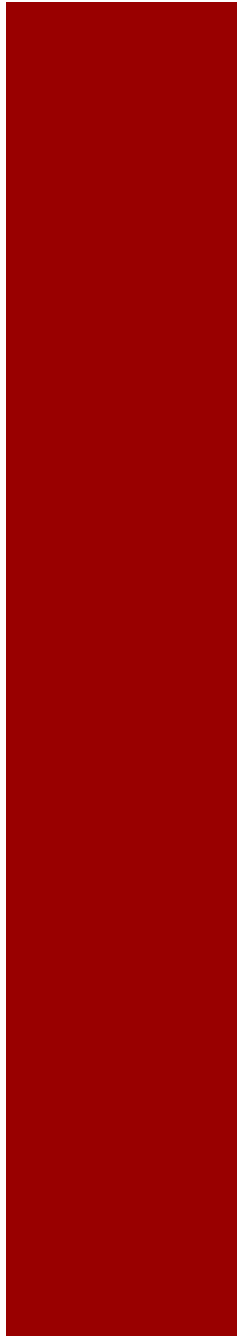
Stakeholder Top Tasks	% Stakeholder Vote (533)	% ADB Vote (94)	Empathy
Business opportunities (call for tenders, bids)	6.5%	6.6%	Green
Scholarship program	5.4%	0.8%	Red
Economic research, forecasting, analysis	5.2%	4.3%	Green
Download, browse publications	4.5%	3.3%	Olive
Project implementation lessons learned, good practices	4.4%	4.5%	Green
Country statistical data, indicators	4.1%	3.3%	Green
Project pipeline, proposed projects	3.9%	5.5%	Olive
Training, e-learning	3.8%	1.2%	Orange
Country strategy, plans	3.2%	1.6%	Orange
Collaborate, share knowledge, network with peers, ADB experts	3.0%	2.8%	Green
Development achievements, effectiveness (roads built, children in school, gender inclusiveness)	3.0%	7.0%	Orange
Access raw data, datasets from projects	2.9%	2.2%	Green

What they think vs. what we think



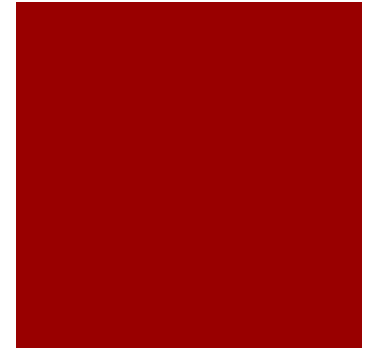
ADB Top Tasks	% Stakeholder Vote (533)	% ADB Vote (94)	Empathy
Development achievements, effectiveness (roads built, children in school, gender inclusiveness)	3.0%	7.0%	Orange
Business opportunities (call for tenders, bids)	6.5%	6.6%	Green
Project pipeline, proposed projects	3.9%	5.5%	Light Green
About ADB (overview, key facts, financial profile)	1.4%	5.5%	Orange
ADB's strategy	2.2%	5.4%	Orange
Project monitoring, performance, status updates	2.3%	5.3%	Orange
Project implementation lessons learned, good practices	4.4%	4.5%	Green
Economic research, forecasting, analysis	5.2%	4.3%	Green
Download, browse publications	4.5%	3.3%	Light Green
Country statistical data, indicators	4.1%	3.3%	Green

**So are we *really*
delivering what
our stakeholders
want?**





**How do we better curate
and create content based
on top tasks?**



**How do we reprioritize resources
to support top tasks?**



**How do we make top tasks
work for ADB?**

**Let's work on this
together...**

